140-1

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEB SITE ADDRESS:
http://ag.ca.gov/charities/

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 2003

(California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

Name and Address of Commercial Fundraiser: #140

MZA Events, Inc.
Name of commercial fundraiser

121 2nd Street, 4th Floor
Address of commercial fundraiser

San Francisco, CA 94105
City, State, and ZIP Code

Name and Address of Charitable Organization:

CT No. 054597 F.E.I.N. No. 942927405

San Francisco AIDS Foundation
Name of charity

995 Market Street
Address of charity

San Francisco, CA 94111
City, State, and ZIP code of charity

Figures from (check one): National Campaign ☐ California Campaign ☒

Walkathon held (on) (from) July 20, 2003, to _____, 20____.
(Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee ☒ Percentage ☐ Other ☐
If other, provide brief explanation _____

1. REVENUE

A. Cash contributions	2,881,659.70	A.
B. Entertainment sales or admission charges		B.
C. Sales from products		C.
D. Advertisement sales		D.
E. Membership fees		E.
F. Other sources: (Specify)		
a.		Fa.
b.		Fb.
c.		Fc.
d.		Fd.
G. TOTAL REVENUE		2,881,659.70 G.

2. EXPENSES

A. Fees or commissions	155,000.00	A.
B. Salaries	535,267.48	B.
C. Payroll taxes	included-B	C.
D. Employee benefits	included-B	D.
E. Cost of merchandise for resale		E.
F. Cost of entertainment		F.
G. Postage	26,339.75	G.
H. Advertising	62,098.31	H.
I. Telephone	54,656.71	I.
J. Rental of equipment		J.
K. Facilities charge		K.
L. Permits		L.
M. Other expenses: (Specify)		
a. Office and facilities	81,964.73	Ma.
b. Printing, graphic art, office supplies	224,419.03	Mb.
c. Day of event rentals, equipment, labor	126,676.88	Mc.
d. Fundraising Incentives	48,015.67	Md.
N. TOTAL EXPENSES		1,314,438.56 N.

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Registry of Charitable Trusts

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COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
ANNUAL FINANCIAL REPORT FOR 20_____

(California Government Code Section 12599)

3. Amount to charity (subtract line 2N from line 1G) 1,567,221.14 3.

4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) _____ 4.

5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) _____ 5.

6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) 1,567,221.14 6.

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

☐ Yes ☐ No <u>If "yes" complete the following:</u>

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser)	Printed name	Title	Date
	Jeremy Henderson	Director of Operations	

This report must be signed by two officers or directors of the charitable organization for verification.

Signature of authorized officer/director (charity)	Printed name	Title	Date
	PAT CHRISTEN	EXECUTIVE DIRECTOR	3/18/04

Signature of authorized officer/director (charity)	Printed name	Title	Date
	DANIEL E. CAWLEY	DEPUTY DIRECTOR, FINANCE + ADMIN	3/17/04.