126-4

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 20 05

(California Government Code sections 12586 and 12599)
11 Cal. Code Regs. section 308
Failure to file annual financial report by January 30th annually for each calendar year of
solicitation may result in late fees as defined in Government Code section 12586.1

An annual financial report must be filed for each event
for each charity solicited for during the previous calendar year.

Name and Address of Commercial Fundraiser for Charitable Purposes:	Name and Address of Charitable Organization:
CF No. 126	CT No. 17343 ✓ F.E.I.N. No. 95-3567895
Tarlov Associates, Inc.	L.A. Gay & Lesbian Center
Name of commercial fundraiser for charitable purposes	Name of charity
1950 Sawtelle Blvd., Ste. 288	1625 N. Schrader Blvd.
Address of commercial fundraiser for charitable purposes	Address of charity
Los Angeles, CA 90025	Los Angeles, CA 90028
City, State, and ZIP Code of commercial fundraiser for charitable purposes	City, State, and ZIP code of charity

Figures from (check one):   National Campaign ☐   California Campaign ☑

Dinner, Auction & Ad Journal _____ held (on) (from) May 21 , 20 05 , to May 21 , 20 05 .
(Type of activity)   (Date or dates must be shown)

Is the contract between the commercial fundraiser for charitable purposes and charity based upon a fee or percentage of revenue?   Fee ☒ Percentage ☐ Other ☐
If other, provide brief explanation _____

1. REVENUE

A.	Cash contributions	5,800.00	A.
B.	Entertainment sales or admission charges	81,250.00	B.
C.	Sales from products	0	C.
D.	Advertisement sales	3,500.00	D.
E.	Membership fees	0	E.
F.	Other sources: (Specify)		
a.	Auction	73,845.00	Fa.
b.	Sponsors	31,000.00	Fb.
c.			Fc.
d.			Fd.
G.	TOTAL REVENUE	195,395.00	G.

2. EXPENSES

A.	Fees or commissions	18,000.00	A.
B.	Salaries	0	B.
C.	Payroll taxes	0	C.
D.	Employee benefits	0	D.
E.	Cost of merchandise for resale	62,017.00	E.
F.	Cost of entertainment	0	F.
G.	Postage	18,168.01	G.
H.	Advertising	1,000.00	H.
I.	Telephone	0	I.
J.	Rental of equipment	332.79	J.
K.	Facilities charge	7,888.54	K.
L.	Permits	0	L.
M.	Other expenses: (Specify)		
a.	Awards, Gifts	102.84	Ma.
b.	Production	32,349.54	Mb.
c.	Decorations, Favors	3,000.00	Mc.
d.	Fee for Auction Company (Silent Partners, Inc.)	14,000.00	Md.
N.	TOTAL EXPENSES	156,858.72	N.

✓

3. Amount to charity (subtract line 2N from line 1G) $\underline{\text{38,536.28}}$ 3.

4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser for charitable purposes (to be completed by charity) $\underline{\text{(see 2A)}}$ 4.

5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) $\underline{\text{N/A}}$ 5.

6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) $\underline{\text{38,536.28}}$ 6.

7. (a) Is any director, officer, or employee of the commercial fundraiser for charitable purposes a director, officer, or employee of the charitable organization listed in this report?

☐ Yes ☑ No   If "yes" complete the following:

Name and address of director, officer, or employee of commercial fundraiser for charitable purposes	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser for charitable purposes and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.