TABLE 1

Attorney General's Report on Charitable Solicitation By Commercial Fund-raisers

## **Thrift Store Operations**

## **Cost of Goods Purchased from Charity**

Charity/Charitable Purpose	Commercial Fundraiser	T. Revenue	To Charity	%
YOUTH INDUSTRY	J. MANN, INC.	1,866,546	824,429	44.17%
DISABLED AMERICAN VETERANS OF SAN JOAQUIN COUNTY	GREG SALVAGE COMPANY, INC.	1,469,227	575,000	39.14%
UNITED CANCER RESEARCH SOCIETY	KKA ENTERPRISES, INC.	2,854,492	1,099,138	38.51%
HOPE REHABILITATION SERVICES	TVI, INC.	1,803,736	687,450	38.11%
PENINSULA ASSOCIATION FOR RETARDED CHILDREN & ADULTS FOUNDATION	TVI, INC.	1,803,736	687,450	38.11%
PENINSULA ASSOCIATION FOR RETARDED CHILDREN & ADULTS FOUNDATION	TVI, INC.	1,381,436	514,626	37.25%
UNITED CEREBRAL PALSY ASSOCIATION OF SAN DIEGO COUNTY	TVI, INC.	1,903,845	705,405	37.05%
HOPE REHABILITATION SERVICES	TVI, INC.	2,438,382	878,544	36.03%
STANFORD AND LATHROP MEMORIAL HOME FOR FRIENDLESS CHILDREN	ALEXANDER-FLYNN CO., INC.	431,559	155,291	35.98%
HOPE REHABILITATION SERVICES	TVI, INC.	2,040,610	718,802	35.22%
COMMUNITY ASSISTANCE FOR THE RETARDED & HANDICAPPED, INC.	NORQUIST SALVAGE CORPORATION	2,217,855	731,917	33.00%
SACRAMENTO ASSOCIATION FOR THE RETARDED	NORQUIST SALVAGE CORPORATION	1,519,386	4 98,917	32.84%
ARC - SAN FRANCISCO	NORQUIST SALVAGE CORPORATION	1,152,942	373,11	32.36%

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## Thrift Store Operations Cost of Goods Purchased from Charity

Charity/Charitable Purpose	Commercial Fundraiser	T. Revenue	To Charity	%
MARIN ASSOCIATION OF RETARDED CITIZENS	NORQUIST SALVAGE CORPORATION	1,152,942	373,118	32.36%
SACRAMENTO ASSOCIATION FOR THE RETARDED	NORQUIST SALVAGE CORPORATION	1,485,725	474,226	31.92%
AMVETS DEPARTMENT OF CALIFORNIA	SOLANO RAG COMPANY, INC.	2,994,880	926,448	30.93%
COMMUNITY ASSISTANCE FOR THE RETARDED & HANDICAPPED, INC.	NORQUIST SALVAGE CORPORATION	2,454,112	743,600	30.30%
AMVETS DEPARTMENT OF CALIFORNIA	J. MANN, INC.	3,721,342	1,020,841	27.43%
COMMUNITY ASSISTANCE FOR THE RETARDED & HANDICAPPED, INC.	NORQUIST SALVAGE CORPORATION	1,463,610	375,214	25.64%
VIETNAM VETERANS OF AMERICA, INC.	ATLAS MANAGEMENT ASSOCIATES, INC.	1,873,622	468,534	25.01%
VIETNAM VETERANS OF AMERICA, INC.	COMMUNITY THRIFT STORE	2,735,931	535,293	19.57%
UNITED CEREBRAL PALSY OF THE INLAND EMPIRE	CLYDE H. BAYNE, INC.	526,324	102,255	19.43%
VIETNAM VETERANS OF AMERICA, INC.	VALLEY THRIFT STORE, INC.	3,288,206	558,507	16.99%
UNITED CEREBRAL PALSY OF THE INLAND EMPIRE	CLYDE H. BAYNE, INC.	760,379	129,098	16.98%
COALITION TO END DOMESTIC & SEXUAL VIOLENCE	THRIFT STORE CORPORATION, THE	1,859,376	184,968	9.95%
CANCER CONTROL SOCIETY	KKA ENTERPRISES, INC.	904,666	87,443	9.67%

TABLE 1

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## Thrift Store Operations Cost of Goods Purchased from Charity

Charity/Charitable	PurposeCommercial Fundraiser	T. Revenue	To Charity	%
CATALYST FOUNDATION FOR AIDS AWARENESS & CARE	RUBA, INC.	380,975	16,500	4.33%
NATIONAL FOUNDATION FOR THE TREATMENT OF ABUSED CHILDREN	SACRAMENTO RESALE CO. L.L.C.	292,505	8,663	2.96%
CATALYST FOUNDATION FOR AIDS AWARENESS & CARE	RUBA, INC.	633,364	18,000	2.84%
CATALYST FOUNDATION FOR AIDS AWARENESS & CARE	CALIFORNIA THRIFT MANAGEMENT, INC.	877,438	24,000	2.74%
UNITED CEREBRAL PALSY ASSOCIATION OF SANTA BARBARA COUNTY	AMERICAN WAY MANAGEMENT, INC.	1,100,714	28,250	2.57%
HELPING HANDS FOR THE BLIND	AMERICAN WAY MANAGEMENT, INC.	1,103,663	25,994	2.36%
CANCER FEDERATION	SAV-MOR MANAGEMENT, INC.	754,074	16,759	2.22%
HELPING HANDS FOR THE BLIND	SAV-MOR MANAGEMENT, INC.	616,970	13,292	2.15%
HELPING HANDS FOR THE BLIND	AMERICAN WAY THRIFT STORE	1,392,976	21,765	1.56%
UNITED CANCER RESEARCH SOCIETY	HARCOURT AND HARCOURT INC.	2,307,429	10,190	0.44%

**Total Revenue:** \$57,564,975 **To Charity:** \$14,613,045 **Percentage to Charity:** 25.39%