

February 26, 2016

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*Via email to [trish.gerken@doj.ca.gov](mailto:trish.gerken@doj.ca.gov)*

**SUBJECT: NOTICE OF MODIFIED TEXT OF PROPOSED AMENDMENTS TO PROP 65 REGULATIONS**

Dear Ms. Gerken:

The California Chamber of Commerce and the below-listed organizations (hereinafter, "Coalition") thank you for the opportunity to submit comments regarding the Department of Justice's (DOJ) modified proposed amendments, dated February 4, 2016, to Title 11, Division 4, of the California Code of Regulations concerning Proposition 65 enforcement actions brought by private parties ("Modified Proposal"). The proposed amendments modify the DOJ's initial proposal dated September 25, 2015 ("Initial Proposal"). Our Coalition consists of nearly 200 California-based and national organizations and businesses of varying sizes that, collectively, represent nearly every major business sector that would be directly impacted by DOJ's Modified Proposal.

On November 5, 2015, the Coalition submitted comments to the DOJ in response its Initial Proposal. Those comments expressed support and appreciation for the DOJ's stated objectives to constrain private parties' use of payments-in-lieu-of penalties, increase transparency and accountability in private settlements, and reduce excessive attorney's fees awards. The Coalition expressed concerns, however, that key aspects of the DOJ's Initial Proposal would fall short of its stated objectives and, worse, would likely *increase* businesses' costs in resolving private enforcement claims. The Modified Proposal, while somewhat improved with respect to section 32101(b)(2) pertaining to establishing a presumption of "significant public benefit" for reformulation, otherwise leaves the Initial Proposal substantively untouched.

This letter proceeds in four sections. Section one expresses our concerns with modified proposed section 3201(b)(2) related to establishing a rebuttable presumption of "significant public benefit" for reformulation and proposes regulatory language to address a drafting ambiguity that renders the modification ineffective. Sections two, three, and four reiterate concerns that the Coalition raised in its November 5, 2015 comment letter but which the DOJ elected not to address. Those concerns are related to proposed section 3204 (additional settlement payments), proposed revisions to section 3203 (civil penalties), and the lack of an economic impact analysis examining the economic effect of the Modified Proposal on the regulated community, respectively.

I. Proposed Revisions to Section 3201(b)(2) – Rebuttable Presumption of “Significant Public Benefit” for Reformulation

The Initial Proposal proposed to revise section 3201(b)(2) to create a rebuttable presumption that changes in a settling defendant’s practices that reduce or eliminate the exposure to a listed chemical are presumed to confer a “significant public benefit” justifying an award of fees to the settling plaintiff. In order to establish this presumption, supporting evidence must show that at least some of the products at issue are or at some time were “above the warning level” and, as reformulated, such products will be below the warning level. Otherwise, the mere agreement to reformulate may not establish such a presumption.

In its November 5, 2015 comment letter, the Coalition expressed concern that, although well-intended, the proposed amendment was drafted in a way that had the potential to increase the costs of, and to disrupt, the settlement process in the private enforcement proceedings, when both parties are equally invested in ensuring that the settlement is finalized. Specifically, the practical consequence of proposed section 3201(b)(2) could have been that courts would misinterpret this requirement to require the parties to provide “before-and-after” exposure assessments and/or that private enforcers will require settling companies to generate, or at least pay for, the evidence to support the settlement’s reformulation requirement. Thus, settling defendants may have been put in the untenable position of having to justify the terms of the settlement – at their own expense – by undertaking precisely the same costly exercise they hoped to avoid in the first place.

The Modified Proposal revises the Initial Proposal by striking the requirement that at least some of the products at issue are or at some times were “above the warning level” and, as reformulated, such products will be below the warning level. Instead, the Modified Proposal now requires that at least some of the products at issue are or at some time relevant to the litigation were, above the “agreed-upon reformulation standard or formula.” The Coalition is generally supportive of this modification because, if implemented as the DOJ appears to intend, it would simplify and reduce the cost of settlement as compared to the Initial Proposal. Unfortunately, however, the Modified Proposal contains drafting ambiguities that render this otherwise helpful modification ineffective.

Specifically, proposed section 3201(b)(2) of the Modified Proposal remains problematic because it may still be interpreted to suggest that “before-and-after” exposure assessments may be required to prove that the products at issue either are or at some time relevant to the litigation were above the “agreed-upon reformulation standard or formula.” The DOJ’s decision to eliminate the phrase “above the warning level” suggests that it instead intends to apply the rebuttable presumption of a “significant public benefit” to reformulations that establish lower *concentrations levels*, as opposed to *exposure levels*, of a listed chemical or chemicals in products. Accordingly, to ensure that this intent is effectuated, we propose the following modification (Initial Proposal modifications in ~~strikethrough~~ or underline, Modified Proposal modifications in ~~double-strikethrough~~ and/or **Bold/Double Underline**, Coalition Proposed Language in **Red/Bold/Underline**):

(2) Reformulation of a product, changes in air emissions, or other changes in the defendant’s practices which that reduce or eliminate the exposure to a listed chemical, in lieu of the provision of a warning, constitute a sufficient showing of public benefit are presumed to confer a significant benefit on the public. Where a settlement sets forth a standard or formula for reformulation, supporting evidence

should show that (a) at least some of the products in controversy in the action contained concentration levels of a listed chemical or chemicals that either are, or at some time relevant to the litigation were, above the agreed-upon reformulation standard or formula warning level, and (b) such products will be below the warning level as reformulated, or else the mere agreement to a reformulation standard or formula fact of reformulation may not establish the existence of a significant public benefit. Similarly, where a settlement requires changes in air emissions or other changes in the defendant's practices, supporting evidence should show that the changes in air emissions or to the defendant's practices will result in emissions or exposures that are less than the emissions or exposures that either are present or were present at some time relevant to the litigation, or else the mere agreement to make changes may not establish the existence of a significant public benefit.

Notably, although the Coalition believes that a presumption of public benefit based on a reduction in chemical concentration levels is simpler and less costly to support than a presumption based on a reduction in chemical exposures, that position should not be mistaken as agreement that reducing chemical concentration levels necessarily also reduces chemical exposure levels. In that regard, the Coalition remains concerned about enforcement of Proposition 65 as if it were a green chemistry, or safer chemical alternatives type of law – it is not. As the DOJ is aware, businesses often agree in settlements to reformulate their products by reducing chemical concentrations even when they maintain that product exposures to a listed chemical had never even occurred at levels requiring a warning. Because it is difficult and costly to establish the level of exposures to listed chemicals occurring from product use, these content-based reformulation standards are a shorthand way to address those complex scientific issues. In such circumstances, businesses are simply making a business decision to settle the case notwithstanding the disputed facts regarding exposures. They would continue to do so under the Modified Proposal.

Notwithstanding our suggestions above, the Coalition's overarching concern remains the same as articulated in its comments to the Initial Proposal: the DOJ's goal of curbing private enforcement whose settlement outcome confers little public benefit is more likely to be achieved – and with less costly disruption to the settling parties, the courts and the public – if the DOJ applies additional scrutiny, makes its views known and takes any necessary action at the outset of a noticed private enforcement matter, *before* the parties begin settlement discussions. Put another way, the presumption determination in this proposal comes too late in the process, when neither party will be inclined to rebut any presumption due to an overarching and pressing desire to finalize a settlement without additional costs or hurdles.

The DOJ's goal and the public interest would be best served by imposing increased scrutiny early in the private enforcement process, and requiring plaintiffs at the 60-day notice stage, with their Certificate of Merit, to provide some degree of evidentiary support that use of a product presents a level of exposure likely to exceed the relevant warning level. This "up-front" approach would be more likely to deter private enforcers from pursuing unnecessary actions in the first place, since they would have no opportunity to later shift the burden of generating the necessary evidence to the settling company in the context of settlement negotiations. That timing also would encourage a substantially more robust engagement by the alleged violator, who has yet to become invested in ensuring that a settlement is finalized.

The Coalition understands that the DOJ believes this proposal will provide it with additional tools to probe the basis for private enforcement claims early in the private enforcement proceeding,

even at the Certificate of Merit stage. The Coalition certainly supports the use of any additional tools to scrutinize private claims as early as possible and particularly before litigation is commenced. If the DOJ proceeds with this proposal, the Coalition urges the DOJ to explain in the final guidelines and/or the Final Statement of Reasons how the proposal would support the DOJ's efforts in this regard.

## II. Proposed Section 3204 –Additional Settlement Payments

Proposed section 3204 of the Initial Proposal would have required that payments-in-lieu of penalties, also referred to as "Additional Settlement Payments" (ASPs), should not be a component of any out-of-court settlement and, in court-approved settlements, should not exceed the amount of any non-contingent civil penalty. A "non-contingent" civil penalty is one that must be paid by the business irrespective of what additional actions that entity may take; a "contingent" civil penalty is one that may be waived if the business undertakes additional, specified actions under the settlement. The Modified Proposal makes no changes to the Initial Proposal, and the Coalition's concerns remain the same as set forth below.

As the ISOR observes, ASPs have been components of Proposition 65 settlements for many years. These payments are not specifically authorized by Proposition 65 and are not subject to the statutory allocation of 25 percent to the named plaintiff and 75 percent to OEHHA, since they are not civil penalties subject to that allocation. Accordingly, a fairly significant amount of settlement payments are not allocated to OEHHA to support its Proposition 65 implementation duties. Further, settlements containing these payments frequently are vague about the purpose to which they will be put, and/or what third party grantees may receive these funds (and for what purpose).

The revisions proposed in this section are an attempt to enhance transparency and accountability in ASPs and ensure that those payments further the intent of the law. To the extent that ASPs are allowed to continue (addressed below), the Coalition strongly supports these goals. Even so, the Coalition is concerned that some of the proposed revisions will inadvertently result in increased settlement costs.

Specifically, capping ASPs so as to not exceed non-contingent civil penalties may cause plaintiff attorneys to seek additional attorneys' fees to cover the "shortfall" or to simply increase the amount demanded for civil penalties. Regardless of whether plaintiffs increase their attorney fee demands or civil penalty demands, they will look to defendants to cover the difference.

In fact, an attorney for a private enforcer already has predicted this outcome in an October 9, 2015 *Inside/CalEPA* article, "Prop. 65 'Enforcer' Argues A.G.'s Litigation Penalty Reforms Will Hike Fees." In that article, the attorney stated the following regarding this aspect of the proposal:

"This may affect how some Prop. 65 enforcers do business under the act.... Some enforcer groups rely on the payments in lieu of civil penalties to fund their operations.

"They should be able to continue doing so, but the 'cap' on these payments will either cause them to decrease funding to their operations, or, because the 'cap' is a percentage of civil penalties, will motivate them to demand more civil penalties. That could drive up the cost of settlements."

“[Private enforcement groups] will respond to the AG's 'cap' on payments in lieu of civil penalties by demanding (and in most cases getting) more civil penalties in settlements.”

This prediction, issuing directly from an active private enforcer's attorney, reinforces the Coalition's concern about post-amendment private enforcement tactics and plaintiffs' settlement pressure, the goal of which would be to ensure their own continued operations, to the settling company's financial detriment and with no discernible benefit to the public interest. The Coalition urges the DOJ to examine carefully the high potential for this unintended but entirely predictable consequence.

That said, the Coalition recognizes that most Proposition 65 settlements do *not* include ASPs, and concludes from this fact that they are not tools needed to ensure continuing enforcement of the statute by private plaintiffs. The Coalition also observes that nothing in Proposition 65 or in the 1986 ballot pamphlet reveals any legislative or voter intent that ASPs be awarded either to plaintiffs or third-party recipients.

Taking these observations together, the Coalition believes that the best and most effective course of action for the DOJ to take at this time would be to prohibit ASPs in *any* Proposition 65 settlement, whether court-approved or out-of-court. If the DOJ elects to continue to allow ASPs in Proposition 65 settlements, the proposal should be revised to require private enforcers receiving ASPs to demonstrate, as a threshold matter, why they are necessary and in the public interest given the availability of statutory penalties.

Whether the DOJ proceeds with the Modified Proposal, or with the Coalition's recommended alternative, or with some other approach, the Coalition urges the DOJ to carefully monitor future settlements to evaluate if there is an emerging trend in increased settlement values, and to take appropriate action if it determines that such trends are manifesting themselves.

### III. Proposed Revisions to Section 3203 – Reasonable Civil Penalty

Proposed revision to section 3203 describes the DOJ's expectations regarding the imposition of civil penalties in Proposition 65 settlements. The DOJ proposes revisions to this section to, among other things: (1) clarify that the appropriateness of low or no civil penalties in a settlement is a fact-dependent question; and (2) require that any waiver of civil penalty payment be supported by a verifiable mechanism. The Coalition generally supports the goals underlying these revisions and offers suggestions to further enhance their clarity and effectiveness.

Before turning to those specific issues, the Coalition points out that the ISOR's discussion of the revisions to this section seems to “mix and match” Subsections (c) and (d). (ISOR at p. 6 [second paragraph]). Subsection (c) deals with “contingent” civil penalties, and Subsection (d) deals with ASPs. Yet the ISOR's discussion of Subsection (d) refers to “these nexus requirements” contained in Subsection (c). This creates confusion about what “nexus” requirements are being discussed in connection with ASPs. If this proposal is finalized in its current form, the Coalition recommends that this discussion be clarified in the Final Statement of Reasons.

A. Subsections (a) and (b)

Current Subsection (a) states that a “settlement with little or no penalty may be entirely appropriate.” As revised, this subsection would clarify that the appropriateness of low or no penalties is to be “based on the facts or circumstance of the particular case.”

At the same time, Subsection (b) would be revised to state that recovery of civil penalties “serves the purpose and intent of Proposition 65.” This revision could be interpreted to undermine Subsection (a), by implying that settlements with low or no civil penalties might *not* serve the purpose and intent of Proposition 65. Such an interpretation would disincentivize private enforcers from imposing low, or no, penalties, even in appropriate circumstances, due to concerns that the Attorney General or the court would challenge such a provision as not serving the law’s purpose. Indeed, some private enforcers currently insist that they *must* recover civil penalties, or their settlements will incur objections from the Attorney General.

The Coalition recommends that Subsection (a) clarify that a settlement with little or no civil penalty, in the appropriate circumstances, also “serves the purpose and intent of Proposition 65,” as follows (the DOJ’s deletions in strikethrough; the DOJ’s additions in underline; and the Coalition’s proposed addition in double underline):

(a) A settlement with little or no civil penalty may serve the purpose and intent of Proposition 65 and may be entirely appropriate. ~~Civil penalties, however (75% of which must be provided to the Department of Toxic Substances Control) should not be “traded” for payments of attorney’s fees. , or not, based on the facts or circumstances of a particular case.~~

B. Subsection (c)

As the DOJ is aware, a number of settlements impose “contingent” civil penalties, i.e., penalties that may be waived (and not paid) if the settling company undertakes additional specified conduct. The DOJ points out that such unpaid civil penalties “runs the risk of defeating the voters’ intention that penalty funds be used to ‘implement and administer’ Proposition 65.” (ISOR at p. 5). In its proposal, the DOJ has expressed concerns about the ensuring a nexus between the purpose of the litigation and benefits to Californians, on the one hand, and the company’s conduct, on the other, to support such contingent penalties.

Subsection (c) thus would impose certain requirements on contingent civil penalties. Among the proposed requirements is that the company’s conduct, supporting the waiver of the contingent civil penalty, provide a “clear mechanism for verification.”

Given the number and variety of private enforcers, it would not be surprising to find a number and variety of interpretations of this verification requirement. The Coalition urges the DOJ to consider the significant burdens that may be imposed on settling companies due to the requirement of a “clear mechanism of verification,” absent further guidance on what this term means.

For this reason, the Coalition recommends revising the proposal to state (with the DOJ’s proposal in underline and the Coalition’s addition in double underline):

Section 3203. Reasonable Civil Penalty

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(c) Where a settlement provides that certain civil penalties are assessed, but may be waived in exchange for certain conduct by the defendant, such as, for example, reformulating products to reduce or eliminate the listed chemical, the conduct must be related to the purposes of the litigation, provide environmental and public health benefits within California, and provide a clear mechanism for verification that the qualifying conditions have been satisfied. The appropriate mechanism for verification depends on the facts or circumstances of a particular case, should not be burdensome and may be established by the submission to the private enforcer of a certification that the settling entity has undertaken the necessary conduct.

IV. **Economic Impact Analysis**

The DOJ's Economic Impact Statement (EIS) focuses solely on the economic impacts to the private enforcement community. Specifically, in describing the types of businesses that will be impacted by the proposal, the EIS notes that the proposal will exclusively impact "nonprofit corporations and consumer and environmental groups that receive funding through ASPs."

As described in this letter, the Coalition believes that the DOJ's proposal may impact the regulated community. The EIS should address these potential impacts.

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The Coalition strongly urges, again, that the DOJ carefully monitor emerging trends in the monetary component of Proposition 65 settlements and to take appropriate action if such trends reveal increasing civil penalty payments and/or attorneys' fees, without a discernible connection to the public interest.

Thank you for considering our comments. The Coalition appreciates the DOJ's efforts to clarify and improve important aspects of Proposition 65 private enforcement.

Sincerely,



Anthony Samson  
Policy Advocate  
California Chamber of Commerce

On behalf of the following organizations:  
Advanced Medical Technology Association (AdvaMed)  
Agricultural Council of California  
Alliance of Automobile Manufacturers  
Allwire, Inc.  
Alpha Gary  
American Apparel & Footwear Association  
American Architectural Manufacturers Association

American Beverage Association  
American Brush Manufacturers Association  
American Cleaning Institute  
American Coatings Association  
American Composites Manufacturers Association  
American Fiber Manufacturers Association  
American Forest & Paper Association  
American Frozen Food Institute  
American Herbal Products Association  
American Home Furnishings Alliance  
American Wood Council  
Amway  
APA – The Engineered Wood Association  
Apartment Association, California Southern Cities  
Apartment Association of Greater Los Angeles  
Apartment Association of Orange County  
Associated Roofing Contractors of the Bay Area Counties, Inc.  
Association of Home Appliance Manufacturers  
AXIALL LLC  
Automotive Specialty Products Alliance  
Belden  
Berk-Tek  
Bestway  
Betco Corporation  
Bicycle Product Suppliers Association  
Biocom  
Biotechnology Innovation Organization  
Brawley Chamber of Commerce  
Breen Color Concentrates  
Building Owners and Managers Association of California  
Burton Wire & Cable  
California Apartment Association  
California Asphalt Pavement Association  
California Association of Boutique & Breakfast Inns  
California Association of Firearms Retailers  
California Association of Health Facilities  
California Association of REALTORS®  
California Attractions and Parks Association  
California Automotive Business Coalition  
California Building Industry Association  
California Business Properties Association  
California Cement Manufacturers Environmental Coalition  
California Citizens Against Lawsuit Abuse  
California Construction and Industrial Materials Association  
California Cotton Ginners Association  
California Cotton Growers Association  
California Farm Bureau Federation  
California Furniture Manufacturers Association  
California Hospital Association  
California Hotel & Lodging Association



California Independent Oil Marketers Association  
California Independent Petroleum Association  
California League of Food Processors  
California Life Sciences Association  
California Manufacturers and Technology Association  
California Metals Coalition  
California/Nevada Soft Drink Association  
California New Car Dealers Association  
California Paint Council  
California Restaurant Association  
California Retailers Association  
California Self Storage Association  
California Travel Association  
Can Manufacturers Institute  
Chambers of Commerce Alliance Ventura and Santa Barbara Counties  
Chemical Fabrics & Film Association, Inc.  
Chemical Industry Council of California  
Civil Justice Association of California  
Coast Wire & Plastic Tec., LLC  
Communications Cable and Connectivity Association  
Composite Panel Association  
Computing Technology Industry Association (CompTIA)  
Consumer Technology Association  
Consumer Healthcare Products Association  
Consumer Specialty Products Association  
Copper & Brass Fabricators Council, Inc.  
Council for Responsible Nutrition  
Dow Chemical Company  
DuPont  
East Bay Rental Housing Association  
Family Winemakers of California  
Fashion Accessories Shippers Association  
Federal Plastics Corporation  
Flexible Vinyl Alliance  
Footwear Distributors & Retailers of America  
Frozen Potato Products Institute  
Greater Bakersfield Chamber of Commerce  
Grocery Manufacturers Association  
Halogenated Solvents Industry Alliance, Inc.  
Hardwood Plywood Veneer Association  
Independent Lubricant Manufacturers Association  
Industrial Environmental Association  
Information Technology Industry Council  
International Crystal Federation  
International Franchise Association  
International Council of Shopping Centers  
International Fragrance Association, North America  
IPC – Association Connecting Electronics Industries  
ISSA, The Worldwide Cleaning Industry Association  
J.R. Simplot Company

Juvenile Products Manufacturers Association  
Loes Enterprises, Inc.  
Lonseal, Inc.  
Medical Imaging & Technology Alliance  
Metal Finishing Association of Northern California  
Metal Finishing Association of Southern California  
Mexichem  
Motor & Equipment Manufacturers Association  
NAIOP of California, the Commercial Real Estate Development Association  
National Association of Chemical Distributors  
National Council of Textile Organizations  
National Electrical Manufacturers Association  
National Federation of Independent Business  
National Lumber and Building Material Dealers Association  
National Shooting Sports Foundation  
Natural Products Association  
NorCal Rental Property Association  
North American Home Furnishing Association  
North Orange County Chamber  
North Valley Property Owners  
Nutraceutical Corporation  
OCZ Storage Solutions  
Orange County Business Council  
Outdoor Power Equipment Institute  
Pacific Water Quality Association  
Pactiv Corporation  
Parterre Flooring Systems  
Personal Care Products Council  
PhRMA  
Plumbing Manufacturers International  
Polyurethane Manufacturers Association  
Rancho Cordova Chamber of Commerce  
Redondo Beach Chamber of Commerce  
Resilient Floor Covering Institute  
San Diego County Apartment Association  
San Diego Regional Chamber of Commerce  
Santa Barbara Rental Property Association  
Searles Valley Minerals  
Sentinel Connector System  
Sika Corporation  
Simi Valley Chamber of Commerce  
Specialty Equipment Market Association  
SPI: The Plastic Industry Trade Association  
Sporting Arms and Ammunition Manufacturers' Institute, Inc. (SAAMI)  
SPRI, Inc.  
Southwest California Legislative Council  
Styrene Information and Research Center  
Superior Essex  
TechNet  
The Adhesive and Sealant Council

The Association of Global Automakers  
The Kitchen Cabinet Manufacturers Association  
The Chamber of the Santa Barbara Region  
The Vinyl Institute  
Toy Industry Association  
Travel Goods Association  
Treated Wood Council  
USANA Health Sciences, Inc.  
USHIO America, Inc.  
Visalia Chamber of Commerce  
Water Quality Association  
WD-40 Company  
West Coast Lumber & Building Materials Association  
Western Agricultural Processors Association  
Western Growers Association  
Western Plant Health Association  
Western Propane Gas Association  
Western State Petroleum Association  
Western Wood Preservers Institute  
Window & Door Manufacturers Association

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