

**SUMMARY OF RESULTS OF
CHARITABLE SOLICITATION
CAMPAIGNS CONDUCTED BY
COMMERCIAL FUNDRAISERS
IN CALENDAR YEAR 2016**



XAVIER BECERRA
Attorney General
State of California

SUMMARY OF RESULTS OF CHARITABLE SOLICITATION BY
COMMERCIAL FUNDRAISERS FOR YEAR ENDING 2016
(Government Code § 12599)

TABLE OF CONTENTS

	PAGES
SUMMARY	1 - 5

<u>TABLE</u>	<u>SUBJECT/TITLE</u>
1	ALPHABETICAL LISTING BY CHARITABLE ORGANIZATION
2	LISTING BY PERCENT TO CHARITY IN DESCENDING ORDER
3	THRIFT STORE OPERATIONS – GOODS PURCHASED FROM CHARITY
4	THRIFT STORE OPERATIONS – MANAGEMENT FEE/COMMISSION
5	VEHICLE DONATIONS – ALPHABETICAL BY CHARITABLE ORGANIZATION
6	COMMERCIAL COVENTURERS – ALPHABETICAL BY CHARITABLE ORGANIZATION

SUMMARY

Every year Californians provide generous support to a wide array of charities, either directly or through commercial fundraisers that charities hire to solicit donations on their behalf. The term “commercial fundraiser” refers generally to a person or corporation that contracts with a charity, for compensation, to solicit funds. The commercial fundraiser charges either a flat fee or a percentage of the donations collected. By law, commercial fundraisers are required to register with the Attorney General’s Registry of Charitable Trusts and file a Notice of Intent before soliciting donations in California. For each solicitation campaign conducted, commercial fundraisers are then required to file annual financial disclosure reports that set forth total revenue and expenses incurred.

This Summary Report is prepared from self-reported information contained in the annual financial disclosure reports filed by commercial fundraisers for 2016 and includes statistics for donations of both cash and used personal property (such as clothing and vehicles) for the benefit of charity. Only information from complete financial reports received before October 20, 2017 is included. Information from late, incomplete, or defective financial reports is not included in the Attorney General’s Summary.

Tables 1 and 2 provide information from reports submitted by commercial fundraisers that solicit donations via direct mail, telemarketing, auctions, and entertainment events. Tables 3, 4, and 5 provide information from reports submitted for thrift store operations and vehicle donation programs. Table 6 provides information from reports submitted by commercial coventurers.

It is important to note that most of the charities registered with the Attorney General’s Registry of Charitable Trusts do not use commercial fundraisers to raise funds. Historical figures show that a solicitation campaign conducted by a commercial fundraiser in general fundraising campaigns returns to the charity, on average, about 64 percent or less of the contributions received. The remainder is retained by the commercial fundraiser as fees and expense reimbursements. In thrift store campaigns or in vehicle donation campaigns, the amount paid to charity was significantly less.

Comparison Figures for the Past Three Years of Reporting

<u>General Fundraising</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
Total Revenue	\$687,719,087	\$474,774,308	\$581,378,753
Amount to Charity	\$371,900,722	\$342,977,445	\$402,668,343
Percent to Charity	54.08%	72.24%	69.26%

<u>Thrift Stores (Cost of Goods)</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
Total Revenue	\$125,286,485	\$50,856,151	\$53,249,164
Amount to Charity	\$11,899,809	\$14,113,083	\$16,369,869
Percent to Charity	9.5%	27.75%	30.74%

<u>Thrift Stores (Fee/Comm.)</u>			
Total Revenue	\$4,267,853	\$1,953,902	\$1,426,722
Amount to Charity	\$156,445	\$96,147	\$114,000
Percent to Charity	3.67%	4.92%	7.99%

<u>Vehicle Donations</u>			
Total Revenue	\$23,555,600	\$64,152,193 ¹	\$70,177,096
Amount to Charity	\$8,244,157	\$25,498,453	\$31,550,574
Percent to Charity	35.00%	39.75%	44.96%

<u>Commercial Coventurers</u>			
Total Revenue		\$50,754,424	\$168,962,579
Amount to Charity		\$21,618,526	\$6,489,902
Percent to Charity		42.59%	3.84%

<u>Registered Organizations</u>			
Commercial Fundraisers	264	258	248
Filed Financial Rpts	138	153	151
Commercial Coventurers	32	53	55
Filed Financial Rpts	18	22	17

Some of the Worst Performers Based on a 3 Year Cumulative Percentage

The table below reflects a summary of some of the worst performing commercial fundraisers. In some instances the charities ended up owing money on their solicitation campaign. The below information is based on an analysis of 3 year cumulative percentage and focusing on revenue in excess of \$100,000:

	<u>Smallest % of Distributions to Charities:</u>		
	<u>3-Year Revenue</u>	<u>Amount to Charities</u>	<u>% to Charities</u>
1. PUBLIC OUTREACH FUNDRAISING, LLC	\$1,521,611	-\$4,562,495	-299.85%
2. FACE TO FACE OUTREACH, INC.	\$358,404	-\$519,638	-144.99%
3. NEW CANVASSING EXPERIENCE, INC.	\$3,491,249	-\$3,819,431	-109.40%

¹ Enforcement efforts have resulted in greater conformance to timely report submissions. This, in turn, resulted in greater accuracy for the reporting of revenue, which would otherwise not have been reported.

4. APPCO GROUP U.S., INC.	\$2,763,526	-\$2,673,745	-96.75%
5. GRASSROOTS CAMPAIGNS, INC.	\$20,754,719	-\$12,926,003	-62.28%
6. DONOR DEVELOPMENT STRATEGIES LLC	\$252,993	-\$146,195	-57.79%
7. INTEGRAL RESOURCES, INC.	\$1,245,057	-\$312,935	-25.13%
8. KKA ENTERPRISES, INC.	\$7,380,658	\$181,500	2.46%
9. RAMBRET INC.	\$1,118,549	\$57,000	5.10%
10. ITSDONATED, LLC	\$734,797	\$55,755	7.59%

Description and Summary of Information in Tables 1 and 2

- Information was obtained from 783 completed financial reports, compared to 838 reports reviewed for the 2015 annual report.
- Commercial fundraisers collected \$581.4 million in charitable contributions in 2016, an increase of approximately \$106.6 million over the amount reported in 2015.
- The distribution to charity in 2016 was approximately \$402.7 million, an increase of approximately \$59.7 million over the amount reported in 2015.
- The average distribution to charity from all campaigns conducted by commercial fundraisers in 2016 was 69.26%, a decrease from the 2015 average of 72.24%.

Overview of Thrift Store Operations and Vehicle Donation Programs

Thrift stores handle what is known under state law as “salvageable personal property”. They may be operated directly by a charity or by a for-profit vendor. For-profit vendors are defined as commercial fundraisers if they (1) receive a management fee or commission from a charity for which they operate a thrift store or (2) purchase a majority of the goods sold from charities or social welfare organizations at negotiated prices. (Government Code, § 12599.)

Charities that operate their own thrift stores incur overhead and other expenses associated with the operation of a retail store. After those expenses are paid, the earnings are used for such things as management expenses and charitable program services.

Vehicle donation programs have become more popular over the past several years. These programs are administered either directly by charities, or by commercial fundraisers that solicit donations and manage the program on a charity’s behalf, in exchange for compensation.

The process of donating a vehicle usually begins when a donor contacts a charity or commercial fundraiser in response to a solicitation campaign. In the initial phone conversation, the donor will be asked questions about the vehicle. Generally, the vehicle will be accepted unless the cost of towing the vehicle exceeds its value. Donors are responsible for notifying the Department of Motor Vehicles of the transfer of registration. Failure to transfer registration has subjected many donors to subsequent penalties and expenses incurred after donation, most often as a result of parking violations. The donated vehicle is then sold and the proceeds are divided between the commercial fundraiser and the charity. Because all costs associated with advertising, towing, storing, and selling the vehicle are deducted from the proceeds before any distribution to charity, charities usually only receive a marginal amount from the car's sales proceeds.

Description and Summary of Information in Tables 3, 4 and 5

Table 3: Thrift Store Operations – Goods Purchased from Charity: This table lists, in alphabetical order, each charitable organization that solicited donations of used clothing and merchandise (“salvageable personal property”) and sold the property to a for-profit thrift store operator. The name of the for-profit store operator is also listed. **(25 completed reports)**

Table 4: Thrift Store Operations – Management/Fee Commission: This table lists, in alphabetical order, each charitable organization that solicited donations of used clothing and merchandise and paid a management fee or commission to a for-profit thrift store operator. The name of the for-profit thrift store operator is also listed. **(2 completed reports)**

Table 5: Vehicle Donation Program: This table lists, in alphabetical order, each charitable organization that solicited vehicles and paid a management fee or commission to a for-profit reseller. **(622 completed reports)**

The data contained in these tables can be summarized as follows:

- For-profit thrift store operators that purchased goods from charities reported total revenue of approximately \$53.25 million for the 2016 reporting period. Of this amount, approximately \$16.4 million, or 30.7%, was paid to charitable organizations. Total revenue increased from 2015 by approximately \$2.4 million, and the percent to charity slightly increased by 3%.
- For-profit thrift store operators that were paid a fee or commission by charities reported total revenue of approximately \$1.43 million for the 2016 reporting period, with approximately \$114,000, or 7.99% paid to the charities. The percentage to charity increased slightly from the 2015 figure of 4.92%.

- Total revenue for vehicle donations was approximately \$70.2 million, with the charities receiving approximately \$31.6 million, or 44.96% of this amount. The total revenue increased by approximately \$6 million from 2015, while the percent to charity increased by approximately 5.2%.

Overview of Commercial Coventurer Program

A **commercial coventurer** is defined as any person, who for profit, is regularly and primarily engaged in trade or commerce other than in connection with the raising of funds, assets, or property for charitable organizations or charitable purposes, and who represents to the public that the purchase or use of any goods, services, entertainment, or any other thing of value will benefit a charitable organization or will be used for a charitable purpose. (Government Code § 12599.2.) A commercial coventurer is not required to register and file financial reports provided they meet certain provisions contained in Government Code section 12599.2 subdivision (b).

Description and Summary of Information in Table 6

- Information was obtained from 25 completed financial reports.
- Commercial coventurer campaigns reported total revenue of approximately \$169 million for the 2016 reporting period, an increase of approximately \$118 million over the amount reported in 2015.
- Charities received approximately \$6.5 million, a decrease of approximately \$15.1 million over the amount reported in 2015.

The information contained in the Attorney General's summary of charitable solicitation campaigns conducted by commercial fundraisers and commercial coventurers is derived from unedited reports filed by fundraisers. The filed reports should be consulted for more complete information regarding each solicitation campaign.

This Summary Report and the annual financial reports filed by commercial fundraisers for each campaign are available on our website at <http://oag.ca.gov/charities>.

The Attorney General also publishes a Guide to Charitable Giving for Donors, which provides advice, guidelines and information to help donors in making decisions to give. The Guide is available on our website at <http://oag.ca.gov/charities>.

TABLE 1

This table lists, in alphabetical order, each charitable organization that contracted with a commercial fundraiser to conduct one or more solicitation campaigns on its behalf. For each campaign, the table lists the name of the charity, name of the commercial fundraiser used, total revenue raised by the campaign, total revenue to charity, and percentage of revenue that the charity received.

Note: Negative amounts in the “To Charity” column indicate the campaign raised less than the commercial fundraiser fee guaranteed in the contract between the charity and the fundraiser.

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
9TO5, WORKING WOMEN EDUCATION FUND 207 EAST BUFFALO ST #211 MILWAUKEE WI 53202	HUDSON BAY COMPANY OF ILLINOIS, INC. 941 O ST STE 625 LINCOLN NE 68508	7,385.00	5,321.31	72.06
ACT TODAY 21600 OXNARD STREET, 18TH FLOOR WOODLAND HILLS CA 91367	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	107,788.00	90,477.00	83.94
ACTIONAID U.S.A. 1220 L STREET, NW, STE 725 WASHINGTON DC 20005	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	12,104.00	8,561.54	70.73
ADVOCACY FOR RESPECT AND CHOICE - LONG BEACH, INC. (ARC-LONG BEACH) 4519 E STEARNS ST LONG BEACH CA 90815-2540	JADENT, INC. 3787 RIVER ROAD N STE B KEIZER OR 97303	17,525.00	4,381.25	25.00
AFS-USA, INC. 120 WALL STREET - 4TH FLOOR NEW YORK NY 10005	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	21,080.00	3,111.48	14.76
AIDS PROJECT LOS ANGELES 611 S KINGSLEY DR LOS ANGELES CA 90005	MZA EVENTS, INC. 3550 WILSHIRE BLVD STE 890 LOS ANGELES CA 90010	2,422,903.00	1,162,750.35	47.99
AIDS PROJECT LOS ANGELES 611 S KINGSLEY DR LOS ANGELES CA 90005	TAI EVENTS, INC. 13636 VENTURA BLVD STE 416 SHERMAN OAKS CA 91423	123,045.92	17,027.15	13.84

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AIDS WALK SAN FRANCISCO FOUNDATION 273 NINTH ST SAN FRANCISCO CA 94113	MZA EVENTS, INC. 3550 WILSHIRE BLVD STE 890 LOS ANGELES CA 90010	2,130,230.29	886,188.13	41.60
AIM HIGH FOR HIGH SCHOOL PO BOX 410715 SAN FRANCISCO CA 94141-0715	GIVE A DIME LLC 505 CYPRESS POINT DR UNIT 55 MOUNTAIN VIEW CA 94043	381.72	350.65	91.86
ALLIANCE DEFENDING FREEDOM 15100 N. 90TH STREET SCOTTSDALE AZ 85260-2901	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	18,337.00	5,858.01	31.95
ALLIANCE DEFENDING FREEDOM 15100 N. 90TH STREET SCOTTSDALE AZ 85260-2901	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	22,265.00	5,386.00	24.19
ALPHA GAMMA DELTA FOUNDATION, INC. 8710 N MERIDIAN ST INDIANAPOLIS IN 46260	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	42,827.00	22,936.39	53.56
ALPHA KAPPA PSI FOUNDATION, INC. 7801 EAST 88TH ST INDIANAPOLIS IN 46256	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	5,970.00	11.83	0.20
ALZHEIMER'S DISEASE AND RELATED DIS ASSN (NATIONAL) 225 NORTH MICHIGAN AVENUE, 17TH FLOOR CHICAGO IL 60601	REUSEIT, LLC 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661	104.40	104.40	100.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN ASSOCIATION FOR THE ADVANCEMENT OF SCIENCE 1200 NEW YORK AVENUE- N.W. WASHINGTON DC 20005	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	70,247.06	48,110.88	68.49
AMERICAN ASSOCIATION OF NURSE ANESTHETISTS FOUNDATION 222 SOUTH PROSPECT AVENUE PARK RIDGE IL 60068	DIRECTLINE TECHNOLOGIES, INC. 1600 N CARPENTER ROAD BLDG #D MODESTO CA 95351-1145	196,191.67	161,991.67	82.57
AMERICAN ASSOCIATION OF STATE TROOPERS, INC. 1949 RAYMOND DIEHL ROAD TALLAHASSEE FL 32308	JADENT, INC. 3787 RIVER ROAD N STE B KEIZER OR 97303	3,300.00	660.00	20.00
AMERICAN ASSOCIATION OF STATE TROOPERS, INC. 1949 RAYMOND DIEHL ROAD TALLAHASSEE FL 32308	PUBLIC APPEAL, INC. 1100 W ARKANSAS LN #816 ARLINGTON TX 76013	6,912.98	1,036.95	15.00
AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC 1747 PENNSYLVANIA AVE., NW, SUITE 1000 WASHINGTON DC 20006	GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245	59,686.67	-27,337.48	-45.80
AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC 1747 PENNSYLVANIA AVE., NW, SUITE 1000 WASHINGTON DC 20006	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	33,095.00	16,221.00	49.01
AMERICAN BIBLE SOCIETY 101 NORTH INDEPENDENCE MALL EAST, FL8 PHILADELPHIA PA 19106-2112	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	6,657.00	-4,077.98	-61.26

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN BIBLE SOCIETY 101 NORTH INDEPENDENCE MALL EAST, FL8 PHILADELPHIA PA 19106-2112	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	14,752.00	8,651.00	58.64
AMERICAN BIBLE SOCIETY 101 NORTH INDEPENDENCE MALL EAST, FL8 PHILADELPHIA PA 19106-2112	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	13,803.00	-1,640.88	-11.89
AMERICAN CHILDREN'S CANCER FOUNDATION, INC. 223 WALL STREET, STE 369 HUNTINGTON NY 11743	ASSOCIATED COMMUNITY SERVICES, INC. 23800 W TEN MILE RD STE 200 SOUTHFIELD MI 48033	85,526.57	36,348.90	42.50
AMERICAN CHILDREN'S SOCIETY, INC. PO BOX 921 PO BOX 921 DEERFIELD BEACH FL 33443	GSI, INC. 6655 CHICAGO RD WARREN MI 48092	718.02	107.70	15.00
AMERICAN CHILDREN'S SOCIETY, INC. PO BOX 921 PO BOX 921 DEERFIELD BEACH FL 33443	DONOR RELATIONS, LLC 1013 CENTER RD STE 403-A WILMINGTON DE 19805	184,153.70	27,623.06	15.00
AMERICAN CHILDREN'S SOCIETY, INC. PO BOX 921 PO BOX 921 DEERFIELD BEACH FL 33443	ENGAGE FUNDING, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	113,281.00	16,992.15	15.00
AMERICAN CHILDREN'S SOCIETY, INC. PO BOX 921 PO BOX 921 DEERFIELD BEACH FL 33443	CORPORATIONS FOR CHARACTER, L.C. 5286 S COMMERCE DR #B-258 MURRAY UT 84107	23,596.35	3,539.45	15.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN CIVIL LIBERTIES UNION FOUNDATION, INC. 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	10,850.00	1,893.66	17.45
AMERICAN CIVIL LIBERTIES UNION FOUNDATION, INC. 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	DCM, INC. 330 WEST 38TH ST STE 207 NEW YORK NY 10018	1,550.00	0.00	0.00
AMERICAN CIVIL LIBERTIES UNION FOUNDATION, INC. 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	DCM, INC. 330 WEST 38TH ST STE 207 NEW YORK NY 10018	205,170.00	118,889.69	57.95
AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	INTEGRAL RESOURCES, INC. 1972 MASSACHUSETTS AVE CAMBRIDGE MA 02140	235,743.85	84,286.75	35.75
AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	GRASSROOTS CAMPAIGNS, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	75,217.82	-2,593.18	-3.45
AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	149,930.91	10,248.81	6.84
AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	GRASSROOTS CAMPAIGNS, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	80,057.74	1,105.74	1.38

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	GRASSROOTS CAMPAIGNS, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	3,909,860.04	-55,640.96	-1.42
AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	2,766,318.65	2,517,963.63	91.02
AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	GRASSROOTS CAMPAIGNS, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	34,001.72	1,473.72	4.33
AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	398,530.73	256,564.52	64.38
AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	1,875.00	0.00	0.00
AMERICAN CIVIL LIBERTIES UNION INC 125 BROAD STREET 18TH FLOOR NEW YORK NY 10004	GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245	81,910.43	-11,550.25	-14.10
AMERICAN CIVIL RIGHTS UNION 3213 DUKE ST STE 625 ALEXANDRIA VA 22314	AMERICAN TARGET ADVERTISING, INC. 9625 SURVEYOR CT #400 MANASSAS VA 20110	1,280,969.00	45,774.00	3.57

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN DIABETES ASSOCIATION 2451 CRYSTAL DR., STE. 900 ARLINGTON VA 22202	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	57,443.75	16,263.43	28.31
AMERICAN DIABETES ASSOCIATION 2451 CRYSTAL DR., STE. 900 ARLINGTON VA 22202	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	1,580.00	831.56	52.63
AMERICAN DIABETES ASSOCIATION 2451 CRYSTAL DR., STE. 900 ARLINGTON VA 22202	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	1,110.00	-5,278.38	-475.53
AMERICAN DIABETES ASSOCIATION 2451 CRYSTAL DR., STE. 900 ARLINGTON VA 22202	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	113,982.00	26,571.18	23.31
AMERICAN FAMILY ASSOCIATION, INC. 107 PARKGATE DREVE, PO DRAWER 2440 TUPELO MS 38803	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	229,182.97	116,578.43	50.87
AMERICAN FAMILY ASSOCIATION, INC. 107 PARKGATE DREVE, PO DRAWER 2440 TUPELO MS 38803	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	88,788.00	-78,745.86	-88.69
AMERICAN FILM INSTITUTE 2021 NORTH WESTERN AVENUE LOS ANGELES CA 90027	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	2,425.00	-5,005.49	-206.41

Commercial Fundraisers Report

Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN HEART ASSOCIATION, INC. 7272 GREENVILLE AVENUE DALLAS TX 75231	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	340,498.81	109,609.60	32.19
AMERICAN INDIAN COLLEGE FUND 8333 GREENWOOD BLVD DENVER CO 80221	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	106,511.95	68,631.18	64.44
AMERICAN INDIAN COLLEGE FUND 8333 GREENWOOD BLVD DENVER CO 80221	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	40,969.00	9,043.50	22.07
AMERICAN INSTITUTE FOR CANCER RESEARCH 1560 WILSON BOULEVARD, SUITE 1000 ARLINGTON VA 22209	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	160,408.50	48,026.04	29.94
AMERICAN ISRAEL, PUBLIC AFFAIRS COMMITTEE 251 H STREET, NW WASHINGTON DC 20001	SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202	197,505.00	147,952.43	74.91
AMERICAN JEWISH COMMITTEE 165 EAST 56TH STREET NEW YORK NY 10022	HARRIS MARKETING GROUP 21250 CALIFA ST #114 WOODLAND HILLS CA 91367	19,881.00	6,105.76	30.71
AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. 501 ST. JUDE PLACE MEMPHIS TN 38105	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	3,192,225.39	35,638.02	1.12

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC. 501 ST. JUDE PLACE MEMPHIS TN 38105	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	1,897,182.00	372,360.00	19.63
AMERICAN LEGACY CENTER 1220 L STREET, NW, SUITE #100-152 WASHINGTON DC 20005	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	79,407.00	19,780.00	24.91
AMERICAN LEPROSY MISSIONS, INC. ONE ALM WAY GREENVILLE SC 29601	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	37,641.00	2,400.00	6.38
AMERICAN LUNG ASSOCIATION 55 WEST WACKER DRIVE, SUITE 1150 CHICAGO IL 60601	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	44,240.99	33,291.49	75.25
AMERICAN LUNG ASSOCIATION 55 WEST WACKER DRIVE, SUITE 1150 CHICAGO IL 60601	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	29,029.00	12,270.77	42.27
AMERICAN NATIONAL RED CROSS 2025 E ST NW WASHINGTON DC 20006	COINSTAR ASSET HOLDINGS, LLC 1800 114TH AVE SE BELLEVUE WA 98004	18,309.66	16,936.29	92.50
AMERICAN PARKINSON DISEASE ASSOCIATION, INC. 135 PARKINSON AVE STATEN ISLAND NY 10305	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	1,306.00	-3,810.97	-291.80

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN POLICE AND SHERIFF'S ASSOCIATION, INC. 207 PLAZA DR., STE. C SAINTE GENEVIEVE MO 63670	CRF, INC. 698 OLDEFIELD COMMONS DR ST 2 GREENWOOD IN 46142	258,245.85	30,989.50	12.00
AMERICAN POLICE AND SHERIFF'S ASSOCIATION, INC. 207 PLAZA DR., STE. C SAINTE GENEVIEVE MO 63670	OUTREACH CALLING 200 S VIRGINIA ST 8TH FL RENO NV 89501	2,840,704.30	284,070.43	10.00
AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 424 EAST 92ND STREET NEW YORK NY 10128	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	1,033,185.00	778,414.38	75.34
AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 424 EAST 92ND STREET NEW YORK NY 10128	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	4,040,555.70	2,375,909.38	58.80
AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 424 EAST 92ND STREET NEW YORK NY 10128	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	185,635.00	128,705.00	69.33
AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 424 EAST 92ND STREET NEW YORK NY 10128	DIALOGUEDIRECT, INC. 589 8TH AVE 21ST FLOOR NEW YORK NY 10018	2,428,010.00	-233,120.00	-9.60
AMERICAN UNIVERSITY 4000 MASSACHUSETTS AVE NW WASHINGTON DC 20016-8082	HARRIS CONNECT, LLC 1400 CROSSWAYS BLVD STE 101 CHESAPEAKE VA 23320	1,858.00	1,828.11	98.39

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN VETERANS FOUNDATION 1950 NORTHGATE BLVD, SUITE D-1 SARASOTA FL 34234	CHARITY APPEAL, LLC 204 SPEAR ST #3593 CARSON CITY NV 89703	17,747.00	2,662.05	15.00
AMERICAN VETERANS FOUNDATION 1950 NORTHGATE BLVD, SUITE D-1 SARASOTA FL 34234	DONOR RELATIONS, LLC 1013 CENTER RD STE 403-A WILMINGTON DE 19805	271,503.00	40,725.45	15.00
AMERICAN VETERANS FOUNDATION 1950 NORTHGATE BLVD, SUITE D-1 SARASOTA FL 34234	CHARITY PROMOTIONS, INC. 5184 CALDWELL MILL RD STE 204-343 BIRMINGHAM AL 35244	10,764.50	1,614.67	15.00
AMERICANS UNITED FOR LIFE 2101 WILSON BLVD, SUITE 525 ARLINGTON VA 22201	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	18,615.00	7,061.00	37.93
AMERICANS UNITED FOR SEPARATION OF CHURCH AND STATE 1310 L STREET, NW, SUITE 200 WASHINGTON DC 20005	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	27,515.50	9,575.74	34.80
AMERICARES FOUNDATION, INC. 88 HAMILTON AVENUE STAMFORD CT 06902	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	1,216,460.99	988,603.33	81.27
AMERICARES FOUNDATION, INC. 88 HAMILTON AVENUE STAMFORD CT 06902	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	821,862.77	587,929.88	71.54

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMNESTY INTERNATIONAL OF THE U.S.A., INC. 5 PENN PLAZA 16TH FLOOR NEW YORK NY 10001	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	19,610.00	9,356.62	47.71
AMNESTY INTERNATIONAL OF THE U.S.A., INC. 5 PENN PLAZA 16TH FLOOR NEW YORK NY 10001	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	165,555.00	61,895.43	37.39
AMNESTY INTERNATIONAL OF THE U.S.A., INC. 5 PENN PLAZA 16TH FLOOR NEW YORK NY 10001	HARRIS MARKETING GROUP 21250 CALIFA ST #114 WOODLAND HILLS CA 91367	139,688.33	46,124.33	33.02
AMVETS (AMERICAN VETERANS) CORPORATION 4647 FORBES BOULEVARD LANHAM MD 20706	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	6,415.00	2,978.42	46.43
AMVETS (AMERICAN VETERANS) CORPORATION 4647 FORBES BOULEVARD LANHAM MD 20706	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	20,265.00	9,085.25	44.83
ANAHEIM FIREMEN'S ASSOCIATION, INC. 1293 N. PATT STREET ANAHEIM CA 92807	CITY SERVICES ENTERTAINMENT CORP. 11780 CENTRAL AVE #220 CHINO CA 91710	100,412.50	35,500.00	35.35
ASSOCIATION FOR FIREFIGHTERS AND PARAMEDICS, INC. 2321 E 4TH ST STE C 122 SANTA ANA CA 92705	UNITED SUPPORT, LLC 500 WEST GRAHAM AVE #502 LAKE ELSINORE CA 92531	148,776.14	16,365.37	11.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AUGSBURG COLLEGE 2211 RIVERSIDE AVE MINNEAPOLIS MN 55454	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	23,800.00	3,079.97	12.94
AUTISM SPECTRUM DISORDER FOUNDATION, INC. 228 W. LINCOLN HIGHWAY #301 SCHERERVILLE IN 46375	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	6,429.00	1,928.70	30.00
AUTISM SPECTRUM DISORDER FOUNDATION, INC. 228 W. LINCOLN HIGHWAY #301 SCHERERVILLE IN 46375	ASSOCIATED COMMUNITY SERVICES, INC. 23800 W TEN MILE RD STE 200 SOUTHFIELD MI 48033	50,065.50	24,967.97	49.87
AVON BREAST CANCER CRUSADE, LLC 1201 CONNECTICUT AVE, NW, STE 300 WASHINGTON DC 20036	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	23,548.00	-78,495.72	-333.34
AVON BREAST CANCER CRUSADE, LLC 1201 CONNECTICUT AVE, NW, STE 300 WASHINGTON DC 20036	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	1,848.00	-10,360.95	-560.66
BACK TO GOD MINISTRIES INTERNATIONAL 6555 WEST COLLEGE DR PALOS HEIGHTS IL 60463	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	26,998.16	9,578.70	35.48
BACK TO GOD MINISTRIES INTERNATIONAL 6555 WEST COLLEGE DR PALOS HEIGHTS IL 60463	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	6,325.16	6,325.16	100.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BAKERSFIELD POLICE OFFICERS ASSOCIATION 1601 TRUXTUN AVE BAKERSFIELD CA 93303	UNITED SUPPORT GROUP LLC 1830 BRUNDAGE LANE STE C BAKERSFIELD CA 93304	140,405.86	28,074.14	19.99
BEL AIR PRESBYTERIAN CHURCH 16221 MULHOLLAND DR LOS ANGELES CA 90049	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	86,864.00	65,524.50	75.43
BERKELEY-EAST BAY HUMANE SOCIETY 2700 NINTH STREET BERKELEY CA 94710	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	8,274.00	1,971.99	23.83
BETA THETA PI FOUNDATION 5134 BONHAM ROAD OXFORD OH 45056	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	68,357.27	-3,293.52	-4.82
BIG BROTHERS BIG SISTERS OF THE BAY AREA, INC. 1618 2ND STREET SAN RAFAEL CA 94901	REUSEIT, LLC 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661	17,458.56	17,458.56	100.00
BIRD ROCK FOUNDATION, INC. 5371 LA JOLLA HERMOSA LA JOLLA CA 92037	SKOOLTOPIA, INC. 1036 SAVOY ST SAN DIEGO CA 92107	5,276.66	5,276.66	100.00
BOYS & GIRLS CLUBS OF CENTRAL ORANGE COAST 250 NORTH GOLDEN CIRCLE #104 SANTA ANA CA 92705	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	110,447.00	91,476.50	82.82

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BOYS & GIRLS CLUBS OF GREATER OXNARD & PORT HUENEME 1900 W FIFTH STREET OXNARD CA 93035	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	247,110.00	201,526.50	81.55
BOYS AND GIRLS CLUBS OF EAST COUNTY, INC. 8820 TAMBERLY WAY SANTEE CA 92071	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	92,621.00	67,602.50	72.99
BOYS AND GIRLS CLUBS OF LONG BEACH 3635 LONG BEACH BLVD LONG BEACH CA 90807	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	199,785.00	175,580.50	87.88
BOYS' CLUB OF FALLBROOK 445 E IVY ST FALLBROOK CA 92028	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	100,553.00	75,488.50	75.07
BRADY CAMPAIGN TO PREVENT GUN VIOLENCE 840 FIRST STREET NE STE 400 WASHINGTON DC 20002	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	7,833.00	-7,201.33	-91.94
BREAD FOR THE WORLD, INC. 425 3RD STREET SW # 1200 WASHINGTON DC 20024	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	167,555.50	1,161.17	0.69
BREAST CANCER OUTREACH FOUNDATION, INC. 1613 E. LIVINGSTON STREET SUITE 200 ORLANDO FL 32803	DONOR RELATIONS, LLC 1013 CENTER RD STE 403-A WILMINGTON DE 19805	296,298.45	29,629.85	10.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BREAST CANCER OUTREACH FOUNDATION, INC. 1613 E. LIVINGSTON STREET SUITE 200 ORLANDO FL 32803	DONOR RELATIONS, LLC 1013 CENTER RD STE 403-A WILMINGTON DE 19805	13,476.00	1,347.00	10.00
BREAST CANCER OUTREACH FOUNDATION, INC. 1613 E. LIVINGSTON STREET SUITE 200 ORLANDO FL 32803	DONOR RELATIONS, LLC 1013 CENTER RD STE 403-A WILMINGTON DE 19805	86,557.00	8,655.70	10.00
BREAST CANCER OUTREACH FOUNDATION, INC. 1613 E. LIVINGSTON STREET SUITE 200 ORLANDO FL 32803	CORPORATIONS FOR CHARACTER, L.C. 5286 S COMMERCE DR #B-258 MURRAY UT 84107	76,776.20	11,078.71	14.43
BREAST CANCER SURVIVORS FOUNDATION, INC. 1000 LIBERTY BUILDING BUFFALO NY 14202-3535	INNOVATIVE TELESERVICES INC 2740 PINE GROVE AVE PORT HURON MI 48060	171,113.00	23,956.00	14.00
BREAST CANCER SURVIVORS FOUNDATION, INC. 1000 LIBERTY BUILDING BUFFALO NY 14202-3535	OUTREACH CALLING 200 S VIRGINIA ST 8TH FL RENO NV 89501	3,642,679.57	364,267.96	10.00
BREAST CANCER SURVIVORS FOUNDATION, INC. 1000 LIBERTY BUILDING BUFFALO NY 14202-3535	MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE PHOENIX AZ 85029	434,409.68	43,440.97	10.00
BUCKNER FOUNDATION 700 N. PEARL STREET, SUITE 1200 DALLAS TX 75201	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	1,095.00	1,095.00	100.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BUTTE COUNTY SHERIFF'S SEARCH AND RESCUE, INC. P.O. BOX 542 CHICO CA 95927	LANDRY BUSINESS SERVICES 56 HANOVER LANE STE 300 CHICO CA 95973	80,721.50	42,782.39	53.00
CALIFORNIA ALUMNI ASSOCIATION 1 ALUMNI HOUSE UC BERKELEY BERKELEY CA 94720	DIRECTLINE TECHNOLOGIES, INC. 1600 N CARPENTER ROAD BLDG #D MODESTO CA 95351-1145	376,820.50	286,400.50	76.00
CALIFORNIA ALUMNI ASSOCIATION 1 ALUMNI HOUSE UC BERKELEY BERKELEY CA 94720	DIRECTLINE TECHNOLOGIES, INC. 1600 N CARPENTER ROAD BLDG #D MODESTO CA 95351-1145	387,609.00	306,879.00	79.17
CALIFORNIA FIREFIGHTERS 1780 CREEKSIDE OAKS DR STE 200 SACRAMENTO CA 95833	MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE PHOENIX AZ 85029	405,526.30	81,105.26	20.00
CALIFORNIA LEAGUE OF CONSERVATION VOTERS 350 FRANK OGAWA PLZ STE 1100 OAKLAND CA 94612	GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245	11,895.53	3,270.29	27.49
CALIFORNIA NARCOTIC OFFICERS ASSOCIATION 28245 AVENUE CROCKER SUITE 230 VALENCIA CA 91355	MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE PHOENIX AZ 85029	409,109.39	81,821.88	20.00
CALIFORNIA NOW 531A N HOLLYWOOD WAY #215 BURBANK CA 91505	GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245	59,423.34	24,752.24	41.65

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CALIFORNIA POLICE ACTIVITIES LEAGUE 2000 EAST 14TH STREET SAN LEANDRO CA 94577	OUTREACH CALLING 200 S VIRGINIA ST 8TH FL RENO NV 89501	814,174.33	122,126.15	15.00
CALIFORNIA POLICE YOUTH CHARITIES, INC. 7401 GALILEE ROAD #350 ROSEVILLE CA 95678	PUBLIC APPEAL, INC. 1100 W ARKANSAS LN #816 ARLINGTON TX 76013	1,406,767.52	211,015.13	15.00
CALIFORNIA RESERVE PEACE OFFICERS ASSOCIATION PO BOX 5622 SAN JOSE CA 95150-5622	UNITED SUPPORT GROUP LLC 1830 BRUNDAGE LANE STE C BAKERSFIELD CA 93304	81,221.00	12,183.15	15.00
CALIFORNIA SHAKESPEARE THEATER 701 HEINZ AVE BERKELEY CA 94710	BAY AREA ARTS MARKETING, INC. 584 CASTRO ST #473 SAN FRANCISCO CA 94114	11,420.00	7,504.75	65.72
CALIFORNIA STATE FIREFIGHTERS' ASSOCIATION 1001 K ST FL 6 SACRAMENTO CA 95814	FRONT LINE SUPPORT, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	113,796.50	27,836.15	24.46
CALIFORNIA STATE LODGE, FRATERNAL ORDER OF POLICE 18441 EUCALYPTUS AVE LAKE ELSINORE CA 92532	RESIDENTIAL PROGRAMS, INC. 12 CHRISTOPHER WAY STE 200 EATONTOWN NJ 07724	595,417.25	116,591.75	19.58
CALIFORNIA STATE UNIVERSITY, LONG BEACH RESEARCH FOUNDATION 6300 E STATE UNIVERSITY DRIVE SUITE 332 LONG BEACH CA 90815	KKJZ FUNDRAISING, INC. 1500 COTNER AVE LOS ANGELES CA 90025	986,097.69	572,338.56	58.04

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CALIFORNIA VETERANS ASSISTANCE FOUNDATION, INC. 1400 EASTON DR #102 BAKERSFIELD CA 93309	OUTREACH CALLING 200 S VIRGINIA ST 8TH FL RENO NV 89501	69,852.86	8,382.34	12.00
CALIFORNIA VETERANS BENEFIT FUND 10311 WOODSIDE DR FORESTVILLE CA 95436	ASSOCIATED COMMUNITY SERVICES, INC. 23800 W TEN MILE RD STE 200 SOUTHFIELD MI 48033	186,696.80	37,339.36	20.00
CALIFORNIANS FOR WATER SECURITY 555 CAPITOL MALL STE 1425 SACRAMENTO CA 95814	WENDY K LAUCLAND 9217 LAGUNA LAKE WAY ELK GROVE CA 95758	645,225.13	599,707.21	92.95
CANCER FEDERATION, INC. 711 W RAMSEY STREET BANNING CA 92220-4325	JADENT, INC. 3787 RIVER ROAD N STE B KEIZER OR 97303	22,391.00	4,478.20	20.00
CANCER RECOVERY FOUNDATION INTERNATIONAL, INC. 6380 FLANK DRIVE, STE 400 HARRISBURG PA 17112	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	650.00	128.98	19.84
CANCER RECOVERY FOUNDATION INTERNATIONAL, INC. 6380 FLANK DRIVE, STE 400 HARRISBURG PA 17112	ASSOCIATED COMMUNITY SERVICES, INC. 23800 W TEN MILE RD STE 200 SOUTHFIELD MI 48033	93,017.50	41,857.88	45.00
CANCER RECOVERY FOUNDATION INTERNATIONAL, INC. 6380 FLANK DRIVE, STE 400 HARRISBURG PA 17112	CRF, INC. 698 OLDEFIELD COMMONS DR ST 2 GREENWOOD IN 46142	207,677.72	29,074.88	14.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CANCER SURVIVORS' FUND 2303 MASTERS LN. MISSOURI CITY TX 77459	INNOVATIVE TELESERVICES INC 2740 PINE GROVE AVE PORT HURON MI 48060	60,910.00	6,091.00	10.00
CANCER SURVIVORS' FUND 2303 MASTERS LN. MISSOURI CITY TX 77459	JAK PRODUCTIONS, INC. 3060 PEACHTREE RD NW STE 875 ATLANTA GA 30305	49,625.21	5,938.20	11.97
CANCER SURVIVORS' FUND 2303 MASTERS LN. MISSOURI CITY TX 77459	MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE PHOENIX AZ 85029	339,232.57	33,923.25	10.00
CANINE COMPANIONS FOR INDEPENDENCE, INC. PO BOX 446 SANTA ROSA CA 95402-0446	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	256,514.00	186,954.00	72.88
CAPITAL PUBLIC RADIO, INC. 7055 FOLSOM BLVD SACRAMENTO CA 95826	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	10,461.00	-5,437.11	-51.98
CARE NET 44180 RIVERSIDE PARKWAY, SUITE 200 LANSDOWNE VA 20176	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	3,258.50	661.87	20.31
CARE NET 44180 RIVERSIDE PARKWAY, SUITE 200 LANSDOWNE VA 20176	CAPITOL RESOURCES, INC. 109 WEST FRONT ST PO BOX 257 BROOKLYN IA 52211	21,713.00	4,016.71	18.50

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CATHOLIC FOREIGN MISSION SOCIETY OF AMERICA, INC. PO BOX 304 MARYKNOLL NY 10545	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	4,460.00	4,431.09	99.35
CATHOLIC FOREIGN MISSION SOCIETY OF AMERICA, INC. PO BOX 304 MARYKNOLL NY 10545	HARRIS CONNECT, LLC 1400 CROSSWAYS BLVD STE 101 CHESAPEAKE VA 23320	15,983.07	15,886.05	99.39
CATHOLIC RELIEF SERVICES - UNITED STATES CONFERENCE OF CATHOLIC BISHOPS 228 W LEXINGTON ST BALTIMORE MD 21201-3413	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	42,068.00	2,318.00	5.51
CATHOLIC RELIEF SERVICES - UNITED STATES CONFERENCE OF CATHOLIC BISHOPS 228 W LEXINGTON ST BALTIMORE MD 21201-3413	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	424,266.00	172,556.00	40.67
CENTER FOR AMERICAN HOMELESS VETERANS, INC. 210 E BROAD ST, STE 202 FALLS CHURCH VA 22046	OUTREACH CALLING 200 S VIRGINIA ST 8TH FL RENO NV 89501	2,117,990.40	211,799.04	10.00
CENTER FOR AMERICAN HOMELESS VETERANS, INC. 210 E BROAD ST, STE 202 FALLS CHURCH VA 22046	MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE PHOENIX AZ 85029	468,017.51	46,801.75	10.00
CHALLENGE FAILURE 1030 S. HUTCHINS ST #4-117 LODI CA 95242	CRUZ INTEGRATED 1837 SAN SIMEONE WAY STOCKTON CA 95207	15,850.00	10,030.00	63.28

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CHI OMEGA FOUNDATION 3395 PLAYERS CLUB PARKWAY MEMPHIS TN 38125	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	68,020.08	14,727.86	21.65
CHICAGO SYMPHONY ORCHESTRA 220 S MICHIGAN AVE CHICAGO IL 60604	DCM, INC. 330 WEST 38TH ST STE 207 NEW YORK NY 10018	866,110.95	599,432.12	69.21
CHICAGO SYMPHONY ORCHESTRA 220 S MICHIGAN AVE CHICAGO IL 60604	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	760,207.94	495,388.40	65.16
CHICO POLICE OFFICERS ASSOCIATION P O BOX 5686 CHICO CA 95927	LANDRY BUSINESS SERVICES 56 HANOVER LANE STE 300 CHICO CA 95973	20,561.00	20,561.00	100.00
CHILD WATCH OF NORTH AMERICA, INC. 4601 SW 34TH STREET STE 100 ORLANDO FL 32811	INNOVATIVE TELESERVICES INC 2740 PINE GROVE AVE PORT HURON MI 48060	49,661.00	4,966.00	10.00
CHILD WATCH OF NORTH AMERICA, INC. 4601 SW 34TH STREET STE 100 ORLANDO FL 32811	CRF, INC. 698 OLDEFIELD COMMONS DR ST 2 GREENWOOD IN 46142	75,478.50	9,057.42	12.00
CHILD WATCH OF NORTH AMERICA, INC. 4601 SW 34TH STREET STE 100 ORLANDO FL 32811	CRF, INC. 698 OLDEFIELD COMMONS DR ST 2 GREENWOOD IN 46142	41,945.70	5,033.48	12.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CHILD WATCH OF NORTH AMERICA, INC. 4601 SW 34TH STREET STE 100 ORLANDO FL 32811	OUTREACH CALLING 200 S VIRGINIA ST 8TH FL RENO NV 89501	595,892.74	59,589.27	10.00
CHILDFUND INTERNATIONAL, USA 2821 EMERYWOOD PARKWAY RICHMOND VA 23261-6484	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	200,960.24	198,284.80	98.67
CHILDFUND INTERNATIONAL, USA 2821 EMERYWOOD PARKWAY RICHMOND VA 23261-6484	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	8,614.00	-14,277.85	-165.75
CHILDHOOD LEUKEMIA FOUNDATION, INC. 807 MANTOLOKING RD, SUITE 202 BRICK NJ 08723	INNOVATIVE TELESERVICES INC 2740 PINE GROVE AVE PORT HURON MI 48060	339,811.00	40,777.00	12.00
CHILDHOOD LEUKEMIA FOUNDATION, INC. 807 MANTOLOKING RD, SUITE 202 BRICK NJ 08723	JADENT, INC. 3787 RIVER ROAD N STE B KEIZER OR 97303	23,124.00	4,624.80	20.00
CHILDHOOD LEUKEMIA FOUNDATION, INC. 807 MANTOLOKING RD, SUITE 202 BRICK NJ 08723	OUTREACH CALLING 200 S VIRGINIA ST 8TH FL RENO NV 89501	98,117.17	14,717.58	15.00
CHILDHOOD LEUKEMIA FOUNDATION, INC. 807 MANTOLOKING RD, SUITE 202 BRICK NJ 08723	MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE PHOENIX AZ 85029	743,138.63	104,039.41	14.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CHILDREN'S CANCER RECOVERY FOUNDATION 249 LINCOLN WAY EAST NEW OXFORD PA 17350	ENGAGE FUNDING, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	230,498.01	34,574.70	15.00
CHILDREN'S CANCER RECOVERY FOUNDATION 249 LINCOLN WAY EAST NEW OXFORD PA 17350	ASSOCIATED COMMUNITY SERVICES, INC. 23800 W TEN MILE RD STE 200 SOUTHFIELD MI 48033	243,732.61	111,130.44	45.60
CHILDREN'S CANCER RECOVERY FOUNDATION 249 LINCOLN WAY EAST NEW OXFORD PA 17350	CONTRACT COMMUNICATIONS, INC. 3710 INDIAN RIVER ROAD CHESAPEAKE VA 23325	405,573.00	70,975.00	17.50
CHILDRENS LEUKEMIA RESEARCH ASSOCIATION INC 585 STEWART AVE, STE 18 GARDEN CITY NY 11530	ASSOCIATED COMMUNITY SERVICES, INC. 23800 W TEN MILE RD STE 200 SOUTHFIELD MI 48033	186,875.13	84,389.95	45.16
CHILDREN'S MIRACLE NETWORK 205 WEST 700 SOUTH SALT LAKE CITY UT 84101	COINSTAR ASSET HOLDINGS, LLC 1800 114TH AVE SE BELLEVUE WA 98004	16,936.08	15,666.39	92.50
CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC. 8615 ROSWELL ROAD ATLANTA GA 30350-4867	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	165,500.00	66,015.29	39.89
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. 100 CRESCENT CENTER PKWY, STE. 670 TUCKER GA 30084	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	23,381.78	17,839.18	76.30

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. 100 CRESCENT CENTER PKWY, STE. 670 TUCKER GA 30084	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	1,848,528.00	1,593,845.00	86.22
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. 100 CRESCENT CENTER PKWY, STE. 670 TUCKER GA 30084	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	455,697.79	340,788.20	74.78
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC. 100 CRESCENT CENTER PKWY, STE. 670 TUCKER GA 30084	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	277,418.00	77,321.46	27.87
CHRISTIAN APPALACHIAN PROJECT INC 485 PONDEROSA DR. PAINTSVILLE KY 41240	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	2,792,016.18	2,645,777.14	94.76
CHRISTIAN APPALACHIAN PROJECT INC 485 PONDEROSA DR. PAINTSVILLE KY 41240	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	59,833.50	31,341.91	52.38
CIRCLE OF FRIENDS FOR AMERICAN VETERANS 210 EAST BROAD STREET, SUITE 202 FALLS CHURCH VA 22046	CRF, INC. 698 OLDEFIELD COMMONS DR ST 2 GREENWOOD IN 46142	1,340,138.37	201,020.76	15.00
CITIZENS CLEARINGHOUSE FOR HAZARDOUS WASTE, INC. PO BOX 6806 FALLS CHURCH VA 22040-6806	HUDSON BAY COMPANY OF ILLINOIS, INC. 941 O ST STE 625 LINCOLN NE 68508	4,699.00	2,105.90	44.82

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CITY MISSION MINISTRIES 345 N I ST SAN BERNARDINO CA 92410	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	29,535.00	18,298.15	61.95
CITY OF HOPE 1500 EAST DUARTE ROAD DUARTE CA 91010	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	44,366.00	4,337.39	9.78
CITYTEAM MINISTRIES 2304 ZANKER ROAD SAN JOSE CA 95131	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	21,134.20	17,191.37	81.34
CITYTEAM MINISTRIES 2304 ZANKER ROAD SAN JOSE CA 95131	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	71,204.00	37,228.00	52.28
CIVIL WAR PRESERVATION TRUST 1156 15TH ST. NW, SUITE 900 WASHINGTON DC 20005	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	12,922.99	5,406.64	41.84
COLE CANYON ELEMENTARY PARENT TEACHER CLUB 23750 VIA ALISOL MURRIETA CA 92562	BOOSTER ENTERPRISES, INC. 10400 OLD ALABAMA ROAD CONNECTOR STE 400 ALPHARETTA GA 30022	52,028.45	27,115.65	52.12
COMMITTEE FOR MISSING CHILDREN, INC 934 STONE MILL RUN LAWRENCEVILLE GA 30046	FRONT LINE SUPPORT, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	295,359.50	44,303.93	15.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
COMMITTEE FOR MISSING CHILDREN, INC 934 STONE MILL RUN LAWRENCEVILLE GA 30046	PUBLIC APPEAL, INC. 1100 W ARKANSAS LN #816 ARLINGTON TX 76013	14,478.00	1,737.36	12.00
COMMITTEE FOR MISSING CHILDREN, INC 934 STONE MILL RUN LAWRENCEVILLE GA 30046	OUTREACH CALLING 200 S VIRGINIA ST 8TH FL RENO NV 89501	36,983.56	3,698.36	10.00
COMMITTEE FOR MISSING CHILDREN, INC 934 STONE MILL RUN LAWRENCEVILLE GA 30046	MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE PHOENIX AZ 85029	387,325.51	52,288.94	13.50
COMMON CAUSE 805 15TH ST NW, STE 800 WASHINGTON DC 20005	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	79,836.40	9,836.83	12.32
COMMUNITY CHARITY ADVANCEMENT, INC. 4699 N. FEDERAL HWY. 101 H POMPANO BEACH FL 33064	DONOR RELATIONS, LLC 1013 CENTER RD STE 403-A WILMINGTON DE 19805	747,307.56	93,413.45	12.50
COMMUNITY CHARITY ADVANCEMENT, INC. 4699 N. FEDERAL HWY. 101 H POMPANO BEACH FL 33064	DONOR RELATIONS, LLC 1013 CENTER RD STE 403-A WILMINGTON DE 19805	2,355.00	294.38	12.50
COMMUNITY CHARITY ADVANCEMENT, INC. 4699 N. FEDERAL HWY. 101 H POMPANO BEACH FL 33064	DONOR RELATIONS, LLC 1013 CENTER RD STE 403-A WILMINGTON DE 19805	293,859.99	36,732.50	12.50

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
COMMUNITY PARTNERS 1000 N ALAMEDA ST STE 240 LOS ANGELES CA 90012	CHARLOTTE M DOBBS 1888 GREENFIELD AVE #104 LOS ANGELES CA 90025	114,100.00	104,000.00	91.15
CONCERNED WOMEN FOR AMERICA 1015 15TH STREET NW STE 1100 WASHINGTON DC 20005	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	38,545.01	17,246.56	44.74
CONCERNED WOMEN FOR AMERICA LEGISLATIVE ACTION COMMITTEE 1015 FIFTEENTH ST. STE 1100 WASHINGTON DC 20005	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	8,665.00	2,960.22	34.16
CONSUMER REPORTS, INC. 101 TRUMAN AVENUE YONKERS NY 10703-1057	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	92,078.00	15,864.00	17.23
CONVENTION OF STATES ACTION 1464 MORENA BLVD SAN DIEGO CA 92110	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	9,709.00	0.00	0.00
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC. 151 ELLIS STREET ATLANTA GA 30303-2439	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	364,108.00	148,394.00	40.76
CORAL RIDGE MINISTRIES MEDIA, INC. 5555 N FEDERAL HWY STE 1 FORT LAUDERDALE FL 33308	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	88,782.26	-24,712.80	-27.84

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
COUNCIL ON AGING SERVICES FOR SENIORS 30 KAWANA SPRINGS ROAD SANTA ROSA CA 95404	JADENT, INC. 3787 RIVER ROAD N STE B KEIZER OR 97303	300,666.70	135,300.02	45.00
COUNCIL ON AGING SERVICES FOR SENIORS 30 KAWANA SPRINGS ROAD SANTA ROSA CA 95404	JCLE, INC. 61419 S HWY 97 STE R BEND OR 97702	300,666.70	135,300.02	45.00
COURT APPOINTED SPECIAL ADVOCATES OF SACRAMENTO COUNTY P.O. BOX 278383 SACRAMENTO CA 95827-8383	REUSEIT, LLC 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661	513.74	513.74	100.00
COVENANT HOUSE 5 PENN PLAZA, 3RD FLOOR NEW YORK NY 10001	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	16,497.00	-74,047.83	-448.86
COVINGTON ELEMENTARY PTA 205 COVINGTON ROAD LOS ALTOS CA 94022	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	114,539.00	95,170.00	83.09
CRISTA MINISTRIES 19303 FREMONT AVE N SEATTLE WA 98133-9703	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	62,979.00	42,549.69	67.56
CROHN'S & COLITIS FOUNDATION, INC. 733 THIRD AVENUE SUITE 510 NEW YORK NY 10017	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	2,489.00	596.40	23.96

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CROSS INTERNATIONAL AID, INC. C/O CHARLES H. NAVE, P.C. 600 SW 3RD STREET, SUITE 201 POMPANO BEACH FL 33060	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	316,240.25	61,232.27	19.36
CROSSROADS AT ANTIGUA FOUNDATION C/O ROBERT EPSTEIN COWAN DEBAETS ABRAHAMS & SHEPPARD LLP 41 MADISON AVE, 38TH FLOOR NEW YORK NY 10010	JULIEN ENTERTAINMENT.COM, INC 8630 HAYDEN PLACE CULVER CITY CA 90232	27,850.00	23,672.50	85.00
CURE DUCHENNE 1400 QUAIL STREET STE #110 NEWPORT BEACH CA 92660	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	419,893.00	409,893.00	97.62
CURE DUCHENNE 1400 QUAIL STREET STE #110 NEWPORT BEACH CA 92660	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	192,611.00	168,328.00	87.39
CYPRESS COLLEGE FOUNDATION, INC. 9200 VALLEY VIEW CYPRESS CA 90630	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	42,863.00	25,134.50	58.64
D.A.R.E. AMERICA PO BOX 512090 LOS ANGELES CA 90051-0090	EMPIRE EVENTS & SOLUTIONS, INC. 2667 CAMINO DEL RIO SOUTH #104 SAN DIEGO CA 92108	536,533.00	214,613.00	40.00
D.A.R.E. AMERICA PO BOX 512090 LOS ANGELES CA 90051-0090	ELITE EVENTS + PROMOTIONS, INC. 4554 SARGENT AVE CASTRO VALLEY CA 94546	176,530.00	70,612.00	40.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
DALLAS THEOLOGICAL SEMINARY 3909 SWISS AVE DALLAS TX 75204	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	3,435.00	624.05	18.17
DEFEAT DIABETES FOUNDATION, INC. 150 153RD AVE SUITE 300 MADEIRA BEACH FL 33708	JAK PRODUCTIONS, INC. 3060 PEACHTREE RD NW STE 875 ATLANTA GA 30305	45,493.30	5,459.19	12.00
DEFEAT DIABETES FOUNDATION, INC. 150 153RD AVE SUITE 300 MADEIRA BEACH FL 33708	OUTREACH CALLING 200 S VIRGINIA ST 8TH FL RENO NV 89501	108,670.72	16,300.61	15.00
DEFENDERS OF WILDLIFE 1130 17TH STREET, NW WASHINGTON DC 20036	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	190,958.54	18,533.32	9.71
DELTA TAU DELTA EDUCATIONAL FOUNDATION, INC. 10000 ALLISONVILLE ROAD FISHERS IN 46038	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	31,990.00	0.00	0.00
DELTA UPSILON EDUCATIONAL FOUNDATION 8705 FOUNDERS ROAD INDIANAPOLIS IN 46268	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	12,214.46	0.00	0.00
DEPARTMENT OF CALIFORNIA DISTRICT 4 VETERANS OF FOREIGN WARS OF THE UNITED STATES, INC. 2019 VAN WICK ST LOS ANGELES CA 90047	NEERAJ ENTERPRISES, INC. 20804 VERCELLI WAY NORTHRIDGE CA 91326-4310	66,205.00	7,282.55	11.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
DEPARTMENT OF CALIFORNIA, VETERANS OF FOREIGN WARS OF THE UNITED STATES 9136 ELK GROVE ELK GROVE CA 95624	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	34,596.00	6,919.20	20.00
DEPARTMENT OF CALIFORNIA, VETERANS OF FOREIGN WARS OF THE UNITED STATES 9136 ELK GROVE ELK GROVE CA 95624	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	13,085.00	562.00	4.29
DEPUTY SHERIFFS ASSOCIATION OF SHASTA COUNTY P.O. BOX 2570 REDDING CA 96099	M.S.A. ENT. 11091 RHYOLITE DR # 3 REDDING CA 96003	44,950.00	6,490.00	14.44
DIMOND IMPROVEMENT ASSOCIATION P O BOX 27355 OAKLAND CA 94602	DANIEL SWAFFORD 1112 GLENCOURT DR OAKLAND CA 94611	209,467.94	56,158.99	26.81
DISABLED AMERICAN VETERANS 3725 ALEXANDRIA PIKE COLD SPRING KY 41076-1712	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	90,558.00	-45,599.25	-50.35
DISABLED AMERICAN VETERANS 3725 ALEXANDRIA PIKE COLD SPRING KY 41076-1712	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	8,735.00	-6,638.60	-76.00
DISABLED AMERICAN VETERANS CHARITABLE SERVICE TRUST 3725 ALEXANDRIA PIKE - N O'BRIEN COLD SPRING KY 41076	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	209,024.00	-4,884.89	-2.34

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
DORIS DAY ANIMAL LEAGUE 700 PROFESSIONAL DRIVE GAITHERSBURG MD 20879	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	15,655.00	-13,542.98	-86.51
DOWNTOWN WOMEN'S CENTER 442 S SAN PEDRO ST LOS ANGELES CA 90013	JULIEN ENTERTAINMENT.COM, INC 8630 HAYDEN PLACE CULVER CITY CA 90232	20,200.00	20,200.00	100.00
EARTHJUSTICE 50 CALIFORNIA STREET STE 500 SAN FRANCISCO CA 94111	YOUR VOICE MEDIA, INC. 1111 BROADWAY STE 2040 OAKLAND CA 94607	14,953.00	4,681.00	31.30
EARTHJUSTICE 50 CALIFORNIA STREET STE 500 SAN FRANCISCO CA 94111	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	36,608.00	-1,328.12	-3.63
EAST CAROLINA UNIVERSITY FOUNDATION, INC 2200 S CHARLES BLVD, #1100 GREENVILLE NC 27858	DIRECTLINE TECHNOLOGIES, INC. 1600 N CARPENTER ROAD BLDG #D MODESTO CA 95351-1145	72,406.17	-59,593.83	-82.30
EASTER SEALS, INC. 141 W. JACKSON BLVD., SUITE 1400A CHICAGO IL 60604	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	52,884.60	18,037.42	34.11
EASTERN VIRGINIA MEDICAL SCHOOL FOUNDATION 358 MOWBRAY ARCH, SUITE 304 NORFOLK VA 23507	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	29,300.50	13,343.51	45.54

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
EASTERN VIRGINIA MEDICAL SCHOOL FOUNDATION 358 MOWBRAY ARCH, SUITE 304 NORFOLK VA 23507	HARRIS CONNECT, LLC 1400 CROSSWAYS BLVD STE 101 CHESAPEAKE VA 23320	2,004.00	-5,293.46	-264.14
EDUCATIONAL FOUNDATION OF ALPHA GAMMA RHO 10101 N AMBASSADOR DRIVE KANSAS CITY MO 64153	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	17,502.04	5,316.49	30.38
EL POLLO LOCO CHARITIES 3535 HARBOR BLVD., #100 COSTA MESA CA 92626	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	44,024.00	29,889.00	67.89
ELIZABETH GLASER PEDIATRIC AIDS FOUNDATION 1140 CONNECTICUT AVENUE, NW, SUITE 200 WASHINGTON DC 20036	INNOVATIVE PHILANTHROPY, LLC 5 HANOVER SQUARE STE 2103 NEW YORK NY 10004	435,300.00	129,291.00	29.70
ENLISTED ASSOCIATION OF THE NATIONAL GUARD OF THE UNITED STATES 4850 WRIGHT ROAD SUITE 168 STAFFORD TX 77477	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	1,171.00	1,171.00	100.00
ENLISTED ASSOCIATION OF THE NATIONAL GUARD OF THE UNITED STATES 4850 WRIGHT ROAD SUITE 168 STAFFORD TX 77477	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	11,661.00	2,431.07	20.85
ENTERPRISE LIONS COMMUNITY ACTIVITY FUND PO BOX 493308 REDDING CA 96049	M.S.A. ENT. 11091 RHYOLITE DR # 3 REDDING CA 96003	32,821.00	9,846.00	30.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ENVIRONMENTAL DEFENSE FUND, INCORPORATED 257 PARK AVE SOUTH 17TH FL. NEW YORK NY 10010	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	18,776.00	-11,966.73	-63.73
ENVIRONMENTAL DEFENSE FUND, INCORPORATED 257 PARK AVE SOUTH 17TH FL. NEW YORK NY 10010	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	78,765.00	-26,308.37	-33.40
ENVIRONMENTAL DEFENSE FUND, INCORPORATED 257 PARK AVE SOUTH 17TH FL. NEW YORK NY 10010	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	97,709.00	25,448.59	26.05
ENVIRONMENTAL DEFENSE FUND, INCORPORATED 257 PARK AVE SOUTH 17TH FL. NEW YORK NY 10010	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	69,588.00	-13,465.40	-19.35
ENVIRONMENTAL DEFENSE FUND, INCORPORATED 257 PARK AVE SOUTH 17TH FL. NEW YORK NY 10010	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	77,386.00	-27,496.48	-35.53
ENVIRONMENTAL DEFENSE FUND, INCORPORATED 257 PARK AVE SOUTH 17TH FL. NEW YORK NY 10010	GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245	73,740.99	-105,690.99	-143.33
EPILEPSY FOUNDATION OF AMERICA 8301 PROFESSIONAL PLACE, SUITE 200 HYATTSVILLE MD 20785	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	3,502.00	-2,226.00	-63.56

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
EPPIE'S GREAT RACE FOUNDATION 735 UNIVERSITY AVENUE SACRAMENTO CA 95825	REUSEIT, LLC 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661	561.08	561.08	100.00
EQUALITY FLORIDA INSTITUTE, INC. PO BOX 13184 SAINT PETERSBURG FL 33733-3184	JULIEN ENTERTAINMENT.COM, INC 8630 HAYDEN PLACE CULVER CITY CA 90232	1,250.00	1,000.00	80.00
EVERYTOWN FOR GUN SAFETY ACTION FUND, INC. 450 LEXINGTON AVE #4184 NEW YORK NY 10017	CAPITAL STRATEGIES 13900 OLD HARBOR LANE #108 MARINA DEL REY CA 90292	8,110,550.00	7,840,778.10	96.67
EVERYTOWN FOR GUN SAFETY SUPPORT FUND, INC. 450 LEXINGTON AVENUE NO. 4184 NEW YORK NY 10017	CAPITAL STRATEGIES 13900 OLD HARBOR LANE #108 MARINA DEL REY CA 90292	9,421,751.49	9,241,903.57	98.09
EYE BIRTH DEFECTS RESEARCH FOUNDATION, INC. 50 N. LA CIENEGA BLVD. #340 BEVERLY HILLS CA 90211	ITSDONATED, LLC 1736 PICASSO ST STE C DAVIS CA 95618	734,797.50	55,755.00	7.59
FAMILY RESEARCH COUNCIL 801 G STREET NW WASHINGTON DC 20001	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	207,706.00	10,857.00	5.23

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FEED THE CHILDREN, INC. 333 N. MERIDIAN AVENUE OKLAHOMA CITY OK 73107	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	44,808.00	12,450.92	27.79
FEEDING AMERICA 35 EAST WACKER DRIVE, SUITE 2000 CHICAGO IL 60601-2200	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	408,499.00	53,394.00	13.07
FEEDING AMERICA 35 EAST WACKER DRIVE, SUITE 2000 CHICAGO IL 60601-2200	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	9,897.33	-21,596.33	-218.20
FEEDING AMERICA 35 EAST WACKER DRIVE, SUITE 2000 CHICAGO IL 60601-2200	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	235,469.00	76,936.00	32.67
FEEDING AMERICA 35 EAST WACKER DRIVE, SUITE 2000 CHICAGO IL 60601-2200	COINSTAR ASSET HOLDINGS, LLC 1800 114TH AVE SE BELLEVUE WA 98004	16,628.78	15,381.94	92.50
FEEDING AMERICA RIVERSIDE SAN BERNARDINO COUNTIES 2950-B JEFFERSON ST RIVERSIDE CA 92504	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	43,005.08	20,977.08	48.78
FINCA INTERNATIONAL, INC. 1201 15TH STREET NW, 8TH FLOOR WASHINGTON DC 20005	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	8,380.54	-11,842.53	-141.31

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FINCA INTERNATIONAL, INC. 1201 15TH STREET NW, 8TH FLOOR WASHINGTON DC 20005	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	31,049.00	57.54	0.19
FINCA INTERNATIONAL, INC. 1201 15TH STREET NW, 8TH FLOOR WASHINGTON DC 20005	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	4,694.50	-14,990.55	-319.32
FIND THE CHILDREN 2656 29TH ST # 203 SANTA MONICA CA 90405-2984	JADENT, INC. 3787 RIVER ROAD N STE B KEIZER OR 97303	64,318.29	17,365.94	27.00
FIREFIGHTERS CHARITABLE FOUNDATION, INC. ONE WEST STREET FARMINGDALE NY 11735	JAK PRODUCTIONS, INC. 3060 PEACHTREE RD NW STE 875 ATLANTA GA 30305	89,080.13	10,698.61	12.01
FIREFIGHTERS CHARITABLE FOUNDATION, INC. ONE WEST STREET FARMINGDALE NY 11735	CHARITY APPEAL, LLC 204 SPEAR ST #3593 CARSON CITY NV 89703	10,580.45	1,798.68	17.00
FIREFIGHTERS CHARITABLE FOUNDATION, INC. ONE WEST STREET FARMINGDALE NY 11735	JAK PRODUCTIONS, INC. 3060 PEACHTREE RD NW STE 875 ATLANTA GA 30305	61,188.87	7,342.66	12.00
FIREFIGHTERS CHARITABLE FOUNDATION, INC. ONE WEST STREET FARMINGDALE NY 11735	DONOR RELATIONS, LLC 1013 CENTER RD STE 403-A WILMINGTON DE 19805	108,226.06	12,987.13	12.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FIREFIGHTERS CHARITABLE FOUNDATION, INC. ONE WEST STREET FARMINGDALE NY 11735	MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE PHOENIX AZ 85029	118,547.62	15,411.19	13.00
FIREFIGHTERS CHARITABLE FOUNDATION, INC. ONE WEST STREET FARMINGDALE NY 11735	CHARITY PROMOTIONS, INC. 5184 CALDWELL MILL RD STE 204-343 BIRMINGHAM AL 35244	2,390.00	406.30	17.00
FIREFIGHTERS CHARITABLE FOUNDATION, INC. ONE WEST STREET FARMINGDALE NY 11735	COURTESY CALL, INC. 1835 E CHARLESTSON STE 4 LAS VEGAS NV 89104	216,052.05	25,926.73	12.00
FIREFIGHTERS CHARITABLE FOUNDATION, INC. ONE WEST STREET FARMINGDALE NY 11735	ASSOCIATED COMMUNITY SERVICES, INC. 23800 W TEN MILE RD STE 200 SOUTHFIELD MI 48033	170,747.49	25,612.12	15.00
FIREFIGHTERS CHARITABLE FOUNDATION, INC. ONE WEST STREET FARMINGDALE NY 11735	PUBLIC APPEAL, INC. 1100 W ARKANSAS LN #816 ARLINGTON TX 76013	489,347.48	53,828.22	11.00
FIREFIGHTERS SUPPORT FOUNDATION, INC. 40 SCHOOL STREET, SUITE 8 GREENFIELD MA 01301	INNOVATIVE TELESERVICES INC 2740 PINE GROVE AVE PORT HURON MI 48060	106,791.00	7,979.00	7.47
FIREFIGHTERS SUPPORT FOUNDATION, INC. 40 SCHOOL STREET, SUITE 8 GREENFIELD MA 01301	OUTREACH CALLING 200 S VIRGINIA ST 8TH FL RENO NV 89501	5,927,219.04	592,721.90	10.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FIREFIGHTERS SUPPORT SERVICES, INCORPORATED 2011 OAK STREET WYANDOTTE MI 48192	ASSOCIATED COMMUNITY SERVICES, INC. 23800 W TEN MILE RD STE 200 SOUTHFIELD MI 48033	99,235.80	44,656.10	45.00
FIRST LIBERTY INSTITUTE 2001 WEST PLANO PKWY, STE 1600 PLANO TX 75075-8608	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	47,743.00	2,663.00	5.58
FIRST LIBERTY INSTITUTE 2001 WEST PLANO PKWY, STE 1600 PLANO TX 75075-8608	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	41,924.00	0.00	0.00
FLORIDA STATE UNIVERSITY ALUMNI ASSOCIATION 1030 WEST TENNESSEE STREET TALLAHASSEE FL 32304	DIRECTLINE TECHNOLOGIES, INC. 1600 N CARPENTER ROAD BLDG #D MODESTO CA 95351-1145	151,675.00	111,965.00	73.82
FOOD & WATER WATCH 1616 P STREET, NW, SUITE 300 WASHINGTON DC 20036	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	24,391.00	-14,192.00	-58.19
FOOD BANK OF CONTRA COSTA AND SOLANO 4010 NELSON AVE CONCORD CA 94520	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	54,995.00	41,538.00	75.53
FOOD FOR THE HUNGRY, INC. 1224 E WASHINGTON ST PHOENIX AZ 85034	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	128,835.00	14,250.00	11.06

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FOOD FOR THE POOR, INC. 6401 LYONS ROAD POMPANO BEACH FL 33073	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	136,897.00	122,635.55	89.58
FOSTERALL 1544 W GLENOAKS BLVD GLENDALE CA 91201	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	206,576.00	161,835.00	78.34
FOUNDATION FOR AMERICAN VETERANS, INC. 7473 WILSHIRE WEST BLOOMFIELD MI 48322	ASSOCIATED COMMUNITY SERVICES, INC. 23800 W TEN MILE RD STE 200 SOUTHFIELD MI 48033	1,176,443.32	529,399.46	45.00
FOUNDATION FOR NATIONAL PROGRESS 222 SUTTER STREET, NO. 600 SAN FRANCISCO CA 94108	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	87,727.00	-24,913.70	-28.40
FOUNDATION FOR NATIONAL PROGRESS 222 SUTTER STREET, NO. 600 SAN FRANCISCO CA 94108	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	12,441.00	8,563.43	68.83
FRESNO RESCUE MISSION FOUNDATION PO BOX 1422 FRESNO CA 93716	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	57,165.00	31,998.00	55.97
FRIENDS OF LA JOLLA ELEMENTARY, INC. 1111 MARINE STREET LA JOLLA CA 92037	SKOOLTOPIA, INC. 1036 SAVOY ST SAN DIEGO CA 92107	37.90	37.90	100.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FRIENDS OF MANDARIN IMMERSION PROGRAM 25302 RANCHO NIGUEL ROAD LAGUNA NIGUEL CA 92677	LEFTOVERCASH, INC. 5015 CLINTON ST STE 116 LOS ANGELES CA 90004	252.39	151.43	60.00
FRIENDS OF OVERLAND SCHOOL 10650 ASHBY AVENUE LOS ANGELES CA 90064	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	167,020.00	140,414.00	84.07
FRIENDS OF P. B. ELEMENTARY SCHOOL 1234 TOURMALINE ST SAN DIEGO CA 92109	SKOOLTOPIA, INC. 1036 SAVOY ST SAN DIEGO CA 92107	29.90	29.90	100.00
GALAPAGOS CONSERVANCY 11150 FAIRFAX BLVD. SUITE 408 FAIRFAX VA 22030	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	1,940.00	-2,269.20	-116.97
GANNA WALSKA LOTUSLAND 695 ASHLEY ROAD SANTA BARBARA CA 93108	JR GLASOE 868 VIA GRANADA SANTA BARBARA CA 93013	700,723.00	623,200.00	88.94
GASLAMP QUARTER HISTORICAL FOUNDATION 410 ISLAND AVE SAN DIEGO CA 92101-6925	EVERYWON, INC. 1061 CAROL LANE LAFAYETTE CA 94549	200.00	124.40	62.20
GEFFEN PLAYHOUSE, INC. 10886 LE CONTE AVE LOS ANGELES CA 90024	THEATER DIRECT INC. 4213 W BURBANK BLVD BURBANK CA 91505	292,319.00	217,608.96	74.44

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
GOVERNMENT ACCOUNTABILITY PROJECT, INC. 1612 K STREET, NW, SUITE 1100 WASHINGTON DC 20006	HUDSON BAY COMPANY OF ILLINOIS, INC. 941 O ST STE 625 LINCOLN NE 68508	36,340.50	28,122.60	77.39
GREENPEACE FUND, INC. 702 H STREET, NW, SUITE 300 WASHINGTON DC 20001	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	18,385.00	13,064.92	71.06
GREENPEACE FUND, INC. 702 H STREET, NW, SUITE 300 WASHINGTON DC 20001	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	13,033.00	5,101.52	39.14
GREENPEACE FUND, INC. 702 H STREET, NW, SUITE 300 WASHINGTON DC 20001	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	28,043.00	-11,685.17	-41.67
GREENPEACE, INC. 702 H STREET, NW, SUITE 300 WASHINGTON DC 20001	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	125,421.00	-2,991.32	-2.39
GREENPEACE, INC. 702 H STREET, NW, SUITE 300 WASHINGTON DC 20001	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	7,806.00	-26,319.56	-337.17
GREENPEACE, INC. 702 H STREET, NW, SUITE 300 WASHINGTON DC 20001	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	11,431.00	-9,820.65	-85.91

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
GREENPEACE, INC. 702 H STREET, NW, SUITE 300 WASHINGTON DC 20001	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	275,405.00	-39,483.31	-14.34
HABITAT FOR HUMANITY INTERNATIONAL, INC. 270 PEACHTREE ST NW STE 1300 ATLANTA GA 30303	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	31,385.50	-3,640.72	-11.60
HABITAT FOR HUMANITY INTERNATIONAL, INC. 270 PEACHTREE ST NW STE 1300 ATLANTA GA 30303	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	22,998.00	-98,102.00	-426.57
HABITAT FOR HUMANITY INTERNATIONAL, INC. 270 PEACHTREE ST NW STE 1300 ATLANTA GA 30303	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	2,683,951.00	1,624,445.00	60.52
HABITAT FOR HUMANITY INTERNATIONAL, INC. 270 PEACHTREE ST NW STE 1300 ATLANTA GA 30303	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	1,654,983.68	612,317.35	37.00
HEART SUPPORT OF AMERICA 2902 TAZEWEEL PIKE, SUITE G KNOXVILLE TN 37918	BEE, L.C. 6849 OLD DOMINION DR STE 315 MCLEAN VA 22101	132,398.01	18,390.94	13.89
HEIFER PROJECT INTERNATIONAL 1 WORLD AVENUE LITTLE ROCK AR 72202	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	3,091,856.00	1,550,651.00	50.15

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HELP HOSPITALIZED VETERANS 36585 PENFIELD LANE WINCHESTER CA 92596	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	61.00	59.04	96.79
HELP ME SEE INC. 20 WEST 36TH ST. FL 4 NEW YORK NY 10018	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	19,090.00	-6,367.75	-33.36
HELP THE VETS INC 1613 E LIVINGSTON STREET ORLANDO FL 32803	DONOR RELATIONS, LLC 1013 CENTER RD STE 403-A WILMINGTON DE 19805	155,276.15	15,527.62	10.00
HELP THE VETS INC 1613 E LIVINGSTON STREET ORLANDO FL 32803	DONOR RELATIONS, LLC 1013 CENTER RD STE 403-A WILMINGTON DE 19805	877,781.83	87,778.18	10.00
HELP THE VETS INC 1613 E LIVINGSTON STREET ORLANDO FL 32803	DONOR RELATIONS, LLC 1013 CENTER RD STE 403-A WILMINGTON DE 19805	37,950.00	3,795.00	10.00
HELP THE VETS INC 1613 E LIVINGSTON STREET ORLANDO FL 32803	DONOR RELATIONS, LLC 1013 CENTER RD STE 403-A WILMINGTON DE 19805	81,875.00	8,187.50	10.00
HELP THE VETS INC 1613 E LIVINGSTON STREET ORLANDO FL 32803	DONOR RELATIONS, LLC 1013 CENTER RD STE 403-A WILMINGTON DE 19805	71,992.00	7,199.20	10.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HERITAGE ACTION FOR AMERICA, INC. C/O JOHN STROUT 1747 PENNSYLVANIA AVE NW, STE 1000 WASHINGTON DC 20006	GIVERIGHT, INC. 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	4,243.00	2,884.00	67.97
HILLEL: THE FOUNDATION FOR JEWISH CAMPUS LIFE 800 EIGHTH ST NW WASHINGTON DC 20001	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	29,084.00	15,812.60	54.37
HOLT INTERNATIONAL CHILDREN'S SERVICES, INC. 250 COUNTRY CLUB ROAD EUGENE OR 97401	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	15,750.00	7,910.00	50.22
HOLT INTERNATIONAL CHILDREN'S SERVICES, INC. 250 COUNTRY CLUB ROAD EUGENE OR 97401	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	5,330.00	463.00	8.69
HOSANNA 2421 AZTEC RD NE ALBUQUERQUE NM 87107	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	16,124.50	-1,757.15	-10.90
HUMAN RIGHTS CAMPAIGN FUND 1640 RHODE ISLAND AVENUE, NW WASHINGTON DC 20036	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	284,689.00	-76,593.12	-26.90
HUMAN RIGHTS CAMPAIGN FUND 1640 RHODE ISLAND AVENUE, NW WASHINGTON DC 20036	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	517,205.00	215,426.11	41.65

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HUMAN RIGHTS CAMPAIGN FUND 1640 RHODE ISLAND AVENUE, NW WASHINGTON DC 20036	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	167,768.00	-37,767.90	-22.51
HUMANE SOCIETY INTERNATIONAL INC 1255 23RD STREET, NW, SUITE 450 WASHINGTON DC 20037	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	1,325.00	-9,994.00	-754.26
HUMANE SOCIETY LEGISLATIVE FUND 700 PROFESSIONAL DRIVE GAITHERSBURG MD 20879	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	21,551.00	-5,917.80	-27.46
HUMANE SOCIETY SILICON VALLEY 901 AMES AVE MILPITAS CA 95035	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	8,669.00	5,239.24	60.44
HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC. 505 EIGHTH AVENUE, SUITE 902 NEW YORK NY 10018	EVERYWON, INC. 1061 CAROL LANE LAFAYETTE CA 94549	9,871.00	8,062.00	81.67
INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC. 30 NORTH LASALLE STREET SUITE 4300 CHICAGO IL 60602-3356	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	230,429.68	134,988.47	58.58
INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC. 30 NORTH LASALLE STREET SUITE 4300 CHICAGO IL 60602-3356	CAUSEWORX, INC. 2 MCNAMARA CT AJAX ONTARIO L1T 4W6	125,317.51	61,587.91	49.15

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
INTERNATIONAL FUND FOR ANIMAL WELFARE, INC. 290 SUMMER STREET YARMOUTH PORT MA 02675	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	30,782.50	-66,821.49	-217.08
INTERNATIONAL MYELOMA FOUNDATION 12650 RIVERSIDE DR, NO. 206 NORTH HOLLYWOOD CA 91607-3466	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	56,565.00	29,331.00	51.85
INTERNATIONAL RESCUE COMMITTEE, INC. 122 EAST 42ND STREET, 12TH FLOOR NEW YORK NY 10168	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	19,275.00	-12,553.74	-65.13
INTERNATIONAL RESCUE COMMITTEE, INC. 122 EAST 42ND STREET, 12TH FLOOR NEW YORK NY 10168	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	31,062.00	-40,643.00	-130.84
INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO 1549 RINGLING BLVD, 6TH FLOOR SARASOTA FL 34236	CHARITY APPEAL, LLC 204 SPEAR ST #3593 CARSON CITY NV 89703	145,936.30	14,593.63	10.00
INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO 1549 RINGLING BLVD, 6TH FLOOR SARASOTA FL 34236	DONOR RELATIONS, LLC 1013 CENTER RD STE 403-A WILMINGTON DE 19805	3,326.00	332.60	10.00
INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO 1549 RINGLING BLVD, 6TH FLOOR SARASOTA FL 34236	CHARITY PROMOTIONS, INC. 5184 CALDWELL MILL RD STE 204-343 BIRMINGHAM AL 35244	96,348.00	9,634.80	10.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO 1549 RINGLING BLVD, 6TH FLOOR SARASOTA FL 34236	JAK PRODUCTIONS, INC. 3060 PEACHTREE RD NW STE 875 ATLANTA GA 30305	445,331.48	44,533.15	10.00
INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO 1549 RINGLING BLVD, 6TH FLOOR SARASOTA FL 34236	OUTREACH CALLING 200 S VIRGINIA ST 8TH FL RENO NV 89501	4,318,907.74	431,890.77	10.00
IRAQ STAR, INC. 72185 MAGNESIA FALL ROAD RANCHO MIRAGE CA 92270	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	103,931.00	75,451.50	72.60
IRVINE BARCLAY THEATRE OPERATING COMPANY 4199 CAMPUS DRIVE, NO. 680 IRVINE CA 92612	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	16,560.00	12,673.00	76.53
IRVINE POLICE ASSOCIATION 1 CIVIC CENTER PLAZA IRVINE CA 92606	CITY SERVICES ENTERTAINMENT CORP. 11780 CENTRAL AVE #220 CHINO CA 91710	297,906.78	29,000.00	9.73
JEWISH COMMUNITY FEDERATION OF SAN FRANCISCO, THE PENINSULA, MARIN AND SONOMA COUNTIES 121 STEUART STREET SAN FRANCISCO CA 94105	SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202	91,684.00	80,946.20	88.29
JEWISH COMMUNITY FOUNDATION OF SAN DIEGO 4950 MURPHY CANYON ROAD SAN DIEGO CA 92123	SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202	52,910.53	49,013.13	92.63

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
JEWISH FEDERATION-COUNCIL OF GREATER LOS ANGELES 6505 WILSHIRE BLVD. LOS ANGELES CA 90048	SIEGEL MARKETING GROUP, INC. 1845 N FARWELL AVE STE 300 MILWAUKEE WI 53202	210,172.00	173,456.80	82.53
JEWISH VOICE MINISTRIES INTERNATIONAL 4850 WRIGHT RD, STE 168 STAFFORD TX 77477	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	371,872.63	299,433.28	80.52
JOHN BURTON ADVOCATES FOR YOUTH 235 MONTGOMERY ST., SUITE 1142 SAN FRANCISCO CA 94104	BLUM INC., MELANIE BLUM 39 MESA ST STE 205 SAN FRANCISCO CA 94129	810,921.00	651,167.11	80.30
JOYFUL HEART FOUNDATION 32 WEST 22ND STREET, 4TH F NEW YORK NY 10010	INNOVATIVE PHILANTHROPY, LLC 5 HANOVER SQUARE STE 2103 NEW YORK NY 10004	225,102.00	166,752.00	74.08
JUNIOR LEAGUE OF SAN JOSE 1615 DRY CREEK ROAD SAN JOSE CA 95125	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	124,261.00	74,834.00	60.22
KAPPA ALPHA THETA FOUNDATION, INC. 8740 FOUNDERS ROAD INDIANAPOLIS IN 46268	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	138,859.18	76,493.49	55.09
KAPPA KAPPA GAMMA FOUNDATION 530 EAST TOWN STREET PO BOX 38 COLUMBUS OH 43216	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	44,998.61	26,206.94	58.24

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
KERN COUNTY FIRE FIGHTERS UNION I. A. F. F. NO. 1301 7900 DOWNING AVE, SUITE D, NO. A BAKERSFIELD CA 93308	UNITED SUPPORT GROUP LLC 1830 BRUNDAGE LANE STE C BAKERSFIELD CA 93304	85,167.04	20,440.09	24.00
KERN COUNTY SHERIFF'S RESERVE PO BOX 80086 BAKERSFIELD CA 93380	UNITED SUPPORT GROUP LLC 1830 BRUNDAGE LANE STE C BAKERSFIELD CA 93304	121,228.74	37,580.91	31.00
KIDS FIRST AT SUNSET VIEW 4365 HILL ST SAN DIEGO CA 92107	SKOOLTOPIA, INC. 1036 SAVOY ST SAN DIEGO CA 92107	248.60	248.60	100.00
KIDS WISH NETWORK, INC. 4060 LOUIS AVENUE HOLIDAY FL 34691	ORGANIZATIONAL DEVELOPMENT, INC. 5311 LAKE WORTH RD LAKE WORTH FL 33463	275.00	41.25	15.00
KIDS WISH NETWORK, INC. 4060 LOUIS AVENUE HOLIDAY FL 34691	INNOVATIVE TELESERVICES INC 2740 PINE GROVE AVE PORT HURON MI 48060	198,568.00	23,828.00	12.00
KIDS WISH NETWORK, INC. 4060 LOUIS AVENUE HOLIDAY FL 34691	CRF, INC. 698 OLDEFIELD COMMONS DR ST 2 GREENWOOD IN 46142	615,597.84	73,871.74	12.00
KIDS WISH NETWORK, INC. 4060 LOUIS AVENUE HOLIDAY FL 34691	JAK PRODUCTIONS, INC. 3060 PEACHTREE RD NW STE 875 ATLANTA GA 30305	53,044.51	6,341.18	11.95

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
KIDS WISH NETWORK, INC. 4060 LOUIS AVENUE HOLIDAY FL 34691	OUTREACH CALLING 200 S VIRGINIA ST 8TH FL RENO NV 89501	107,718.65	12,926.24	12.00
KOCE-TV FOUNDATION 10100 SANTA MONICA BLVD., NO. 1070 LOS ANGELES CA 90067	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	82,966.00	5,436.33	6.55
KOCE-TV FOUNDATION 10100 SANTA MONICA BLVD., NO. 1070 LOS ANGELES CA 90067	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	37,738.25	7,190.65	19.05
KQED INC. 2601 MARIPOSA ST SAN FRANCISCO CA 94110	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	45,048.00	24,380.50	54.12
KVIE, INC. 2030 W EL CAMINO AVE SACRAMENTO CA 95833	DIRECTLINE TECHNOLOGIES, INC. 1600 N CARPENTER ROAD BLDG #D MODESTO CA 95351-1145	90,874.50	48,874.50	53.78
LAMBDA CHI ALPHA EDUCATIONAL FOUNDATION INC 11711 N. PENNSYLVANIA ST, STE 250 CARMEL IN 46032	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	15,521.34	3,762.51	24.24
LAMBDA LEGAL DEFENSE & EDUCATION FUND, INC. 120 WALL STREET, 19TH FL. NEW YORK NY 10005-3919	GRASSROOTS CAMPAIGNS, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	114,207.14	14,619.16	12.80

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
LAMBDA LEGAL DEFENSE & EDUCATION FUND, INC. 120 WALL STREET, 19TH FL. NEW YORK NY 10005-3919	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	2,634.00	-2,552.82	-96.92
LAW ENFORCEMENT EDUCATION PROGRAM 667 E BIG BEAVER SUITE 205 TROY MI 48083	ASSOCIATED COMMUNITY SERVICES, INC. 23800 W TEN MILE RD STE 200 SOUTHFIELD MI 48033	179,310.00	80,689.50	45.00
LAW ENFORCEMENT OFFICERS RELIEF FUND, INC. 1549 RINGLING BLVD., 6TH FLOOR SARASOTA FL 34236	CHARITY APPEAL, LLC 204 SPEAR ST #3593 CARSON CITY NV 89703	14,569.00	1,456.90	10.00
LAW ENFORCEMENT OFFICERS RELIEF FUND, INC. 1549 RINGLING BLVD., 6TH FLOOR SARASOTA FL 34236	CHARITY PROMOTIONS, INC. 5184 CALDWELL MILL RD STE 204-343 BIRMINGHAM AL 35244	5,005.00	500.50	10.00
LAW ENFORCEMENT OFFICERS RELIEF FUND, INC. 1549 RINGLING BLVD., 6TH FLOOR SARASOTA FL 34236	OUTREACH CALLING 200 S VIRGINIA ST 8TH FL RENO NV 89501	1,335,339.86	121,306.23	9.08
LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. 1920 L STREET, NW, SUITE 800 WASHINGTON DC 20036	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	30,367.00	-42,974.78	-141.52
LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. 1920 L STREET, NW, SUITE 800 WASHINGTON DC 20036	GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245	196,428.00	68,402.52	34.82

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC. 1920 L STREET, NW, SUITE 800 WASHINGTON DC 20036	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	3,075.00	0.00	0.00
LEAGUE OF WOMEN VOTERS EDUCATION FUND 1730 M STREET, NW, 10TH FLOOR WASHINGTON DC 20036-4542	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	14,008.00	9,529.90	68.03
LEAGUE OF WOMEN VOTERS EDUCATION FUND 1730 M STREET, NW, 10TH FLOOR WASHINGTON DC 20036-4542	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	3,155.00	2,620.95	83.07
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES 1730 M STREET, NW, 10TH FLOOR WASHINGTON DC 20036-4542	GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245	118,884.46	38,766.87	32.61
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES 1730 M STREET, NW, 10TH FLOOR WASHINGTON DC 20036-4542	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	93,157.00	34,679.44	37.23
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES 1730 M STREET, NW, 10TH FLOOR WASHINGTON DC 20036-4542	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	27,821.00	-1,937.00	-6.96
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES 1730 M STREET, NW, 10TH FLOOR WASHINGTON DC 20036-4542	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	47,986.00	1,274.35	2.66

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
LESEA GLOBAL FEED THE HUNGRY, INC 530 E. IRELAND ROAD SOUTH BEND IN 46614	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	18,568.00	12,635.82	68.05
LIFE ACTION MINISTRIES 2727 NILES-BUCHANAN ROAD BUCHANAN MI 49107	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	12,176.00	2,208.11	18.13
LIFE ACTION MINISTRIES 2727 NILES-BUCHANAN ROAD BUCHANAN MI 49107	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	190.00	-314.10	-165.32
LIFE ISSUES INSTITUTE, INC. 1821 W GALBRAITH RD CINCINNATI OH 45239	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	17,832.00	9,262.00	51.94
LIFE ISSUES INSTITUTE, INC. 1821 W GALBRAITH RD CINCINNATI OH 45239	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	2,033.00	-773.00	-38.02
LIFE OUTREACH INTERNATIONAL ASSOCIATION OF CHURCHES INC 1801 W EULESS BLVD EULESS TX 76040	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	173,021.67	42,517.15	24.57
LIONS, TIGERS & BEARS 24402 MARTIN WAY ALPINE CA 91901	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	105,507.00	76,538.00	72.54

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
LOS ANGELES COUNTY LODGE NUMBER 1, FRATERNAL ORDER OF POLICE PO BOX 6919 BUENA PARK CA 90261	RESIDENTIAL PROGRAMS, INC. 12 CHRISTOPHER WAY STE 200 EATONTOWN NJ 07724	196,576.29	31,212.67	15.88
LOS ANGELES MISSION, INC. 303 EAST 5TH STREET LOS ANGELES CA 90013	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	69,675.00	-765.00	-1.10
LOS ANGELES REGIONAL FOOD BANK 1734 EAST 41ST STREET LOS ANGELES CA 90058-1502	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	91,574.00	50,599.66	55.26
LUCILE PACKARD FOUNDATION FOR CHILDREN'S HEALTH 400 HAMILTON AVE #340 PALO ALTO CA 94301	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	20,621.00	-7,619.84	-36.95
LUCILE PACKARD FOUNDATION FOR CHILDREN'S HEALTH 400 HAMILTON AVE #340 PALO ALTO CA 94301	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	430.00	-18,188.78	-4,229.95
LUTHER SEMINARY FOUNDATION 2481 COMO AVE SAINT PAUL MN 55108	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	78,610.50	50,300.09	63.99
LUTHERAN WORLD RELIEF INC. 700 LIGHT STREET BALTIMORE MD 21230-3850	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	53,783.00	17,169.40	31.92

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MALASHOCK DANCE & COMPANY 2650 TRUXTUN ROAD #104 SAN DIEGO CA 92106-6172	EVERYWON, INC. 1061 CAROL LANE LAFAYETTE CA 94549	1,131.00	591.00	52.25
MARCH OF DIMES FOUNDATION 1275 MAMARONECK AVE WHITE PLAINS NY 10605	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	284,682.03	115,495.38	40.57
MARIN GENERAL HOSPITAL FOUNDATION 100 B DRAKES LANDING RD STE 255 GREENBRAE CA 94904	DEBORAH MANN PRODUCTIONS 3255 JACKSON ST SAN FRANCISCO CA 94118	392,250.00	188,572.02	48.07
MARIN GENERAL HOSPITAL FOUNDATION 100 B DRAKES LANDING RD STE 255 GREENBRAE CA 94904	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	18,967.60	-5,455.89	-28.76
MARIN GENERAL HOSPITAL FOUNDATION 100 B DRAKES LANDING RD STE 255 GREENBRAE CA 94904	HARRIS CONNECT, LLC 1400 CROSSWAYS BLVD STE 101 CHESAPEAKE VA 23320	10,587.50	-4,387.43	-41.44
MARIN GENERAL HOSPITAL FOUNDATION 100 B DRAKES LANDING RD STE 255 GREENBRAE CA 94904	DEBORAH MANN PRODUCTIONS 3255 JACKSON ST SAN FRANCISCO CA 94118	721,205.00	207,375.06	28.75
MATSUYAMA ELEMENTARY PTA 7680 WINDBRIDGE DR. SACRAMENTO CA 95831	REUSEIT, LLC 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661	332.20	332.20	100.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MEALS-ON-WHEELS OF THE MONTEREY PENINSULA, INC. 700 JEWELL AVE PACIFIC GROVE CA 93950	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	169,925.00	121,355.00	71.42
MEDECINS SANS FRONTIERES U.S.A., INC. 333 SEVENTH AVENUE, 2ND FLOOR NEW YORK NY 10001-5004	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	226,702.00	203,937.99	89.96
MEDECINS SANS FRONTIERES U.S.A., INC. 333 SEVENTH AVENUE, 2ND FLOOR NEW YORK NY 10001-5004	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	797,602.80	409,631.70	51.36
MEDECINS SANS FRONTIERES U.S.A., INC. 333 SEVENTH AVENUE, 2ND FLOOR NEW YORK NY 10001-5004	GRASSROOTS CAMPAIGNS, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	1,070,452.90	-1,170,166.10	-109.32
MEDECINS SANS FRONTIERES U.S.A., INC. 333 SEVENTH AVENUE, 2ND FLOOR NEW YORK NY 10001-5004	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	148,997.00	-15,041.00	-10.09
MEDECINS SANS FRONTIERES U.S.A., INC. 333 SEVENTH AVENUE, 2ND FLOOR NEW YORK NY 10001-5004	INTEGRAL RESOURCES, INC. 1972 MASSACHUSETTS AVE CAMBRIDGE MA 02140	59,372.75	-852.56	-1.44
MEDICAL TEAMS INTERNATIONAL 14150 SW MILTON CT TIGARD OR 97224	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	102,584.00	68,274.69	66.55

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MEMORIAL SLOAN-KETTERING CANCER CENTER 633 THIRD AVE NEW YORK NY 10017	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	686,072.00	546,454.17	79.65
MERCY CORPS 45 SW ANKENY STREET PORTLAND OR 97204	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	7,341.00	1,898.00	25.85
MERCY CORPS 45 SW ANKENY STREET PORTLAND OR 97204	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	39,324.00	-5,117.35	-13.01
MERCY CORPS 45 SW ANKENY STREET PORTLAND OR 97204	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	101,241.00	-54,599.00	-53.93
MERCY CORPS 45 SW ANKENY STREET PORTLAND OR 97204	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	62,431.00	-15,308.86	-24.52
MERCY SHIPS PO BOX 2020 LINDALE TX 75771	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	90,643.00	58,822.36	64.89
MILITARY ORDER OF THE PURPLE HEART SERVICE FOUNDATION, INC. PO BOX 49 ANNANDALE VA 22003	FRONT LINE SUPPORT, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	616,514.07	300,000.00	48.66

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MIRACLE FLIGHTS FOR KIDS 5740 S EASTERN AVENUE, STE 240 LAS VEGAS NV 89119	ENGAGE FUNDING, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	178,308.16	48,380.32	27.13
MISSION SOLANO RESCUE MISSION INC. 740 TRAVIS BLVD FAIRFIELD CA 94533	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	21,295.00	14,350.50	67.39
MODESTO GOSPEL MISSION 1400 YOSEMITE BLVD MODESTO CA 95354	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	7,061.00	1,264.00	17.90
MOODY BIBLE INSTITUTE 820 N LASALLE BLVD CHICAGO IL 60610	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	13,984.00	-11,590.65	-82.89
MOTHERS AGAINST DRUNK DRIVING 511 E. JOHN CARPENTER FRWY., SUITE 700 IRVING TX 75062	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	730.00	0.00	0.00
MOTHERS AGAINST DRUNK DRIVING 511 E. JOHN CARPENTER FRWY., SUITE 700 IRVING TX 75062	DIALAMERICA MARKETING, INC. 960 MACARTHUR BLVD MAHWAH NJ 07495	1,346,697.55	141,238.54	10.49
MOTHERS AGAINST DRUNK DRIVING 511 E. JOHN CARPENTER FRWY., SUITE 700 IRVING TX 75062	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	120,840.50	53,938.76	44.64

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MOUNTAIN COMMUNITIES BOYS AND GIRLS CLUB INC. 607 FOREST SHADE PO BOX 2228 CRESTLINE CA 92325	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	49,912.80	33,840.80	67.80
MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA, INC. 375 KINGS HIGHWAY NORTH CHERRY HILL NJ 08034	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	1,080.00	101.99	9.44
MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA, INC. 375 KINGS HIGHWAY NORTH CHERRY HILL NJ 08034	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	58,855.00	22,836.41	38.80
MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA, INC. 375 KINGS HIGHWAY NORTH CHERRY HILL NJ 08034	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	43,006.00	19,594.93	45.56
MULTIPLE SCLEROSIS FOUNDATION, INC. 6520 N ANDREWS AVE FORT LAUDERDALE FL 33309	JADENT, INC. 3787 RIVER ROAD N STE B KEIZER OR 97303	135,275.00	36,524.25	27.00
MUSCULAR DYSTROPHY ASSOCIATION, INC. 222 SOUTH RIVERSIDE PLAZA STE 1500 CHICAGO IL 60606	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	12,659.00	3,204.02	25.31
MUSEUM OF AMERICAN JEWISH HISTORY 101 S. INDEPENDENCE MALL EAST PHILADELPHIA PA 19106	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	9,203.00	-1,130.37	-12.28

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NARAL PRO-CHOICE AMERICA 1156 15TH ST NW STE.700 WASHINGTON DC 20005	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	86,244.25	48,160.80	55.84
NARAL PRO-CHOICE AMERICA 1156 15TH ST NW STE.700 WASHINGTON DC 20005	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	73,688.00	15,774.60	21.41
NARAL PRO-CHOICE AMERICA 1156 15TH ST NW STE.700 WASHINGTON DC 20005	GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245	123,531.56	-18,487.62	-14.97
NARAL PRO-CHOICE AMERICA 1156 15TH ST NW STE.700 WASHINGTON DC 20005	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	57,579.00	8,980.62	15.60
NARAL PRO-CHOICE AMERICA 1156 15TH ST NW STE.700 WASHINGTON DC 20005	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	100,591.00	48,991.85	48.70
NATIONAL ASSOCIATION OF CHIEFS OF POLICE, INC. 6350 HORIZON DRIVE TITUSVILLE FL 32780	MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE PHOENIX AZ 85029	1,469,308.36	220,396.27	15.00
NATIONAL ASSOCIATION OF POLICE ATHLETIC LEAGUES INC 12161 KEN ADAMS WAY, SUITE 110 RR WELLINGTON FL 33414	FRONT LINE SUPPORT, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	215,841.00	83,333.36	38.61

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NATIONAL AUDUBON SOCIETY 225 VARICK STREET, 7TH FLOOR NEW YORK NY 10014	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	18,805.00	-15,449.46	-82.16
NATIONAL AUDUBON SOCIETY 225 VARICK STREET, 7TH FLOOR NEW YORK NY 10014	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	10,794.00	-15,387.04	-142.55
NATIONAL CANCER ASSISTANCE FOUNDATION, INC. 140 SOUTH BEACH STREET SUITE 310 DAYTONA BEACH FL 32114	CRF, INC. 698 OLDEFIELD COMMONS DR ST 2 GREENWOOD IN 46142	360,400.50	43,248.06	12.00
NATIONAL CANCER ASSISTANCE FOUNDATION, INC. 140 SOUTH BEACH STREET SUITE 310 DAYTONA BEACH FL 32114	CRF, INC. 698 OLDEFIELD COMMONS DR ST 2 GREENWOOD IN 46142	236,718.72	28,406.25	12.00
NATIONAL CAREGIVING FOUNDATION PO BOX 1176 DUNKIRK MD 20754-1176	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	8,425.00	1,686.84	20.02
NATIONAL COMMITTEE TO PRESERVE SOCIAL SECURITY AND MEDICARE FOUNDATION 10 G STEET, NE, STE 600 WASHINGTON DC 20002-4215	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	14,269.00	-3,186.84	-22.33
NATIONAL FOSTER YOUTH INSTITUTE 3550 WILSHIRE BLVD #1601 LOS ANGELES CA 90010	CAPITAL STRATEGIES 13900 OLD HARBOR LANE #108 MARINA DEL REY CA 90292	209,735.95	152,877.95	72.89

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NATIONAL FOUNDATION FOR CANCER RESEARCH, INC. 4600 EAST WEST HIGHWAY SUITE 525 BETHESDA MD 20814	MERKLE GROUP, INC. 7001 COLUMBIA GATEWAY DR COLUMBIA MD 21046	7,260,815.00	397,618.00	5.48
NATIONAL IMMIGRATION FORUM, INC. 50 F STREET, NW, STE. 300 WASHINGTON DC 20001	JULIEN ENTERTAINMENT.COM, INC 8630 HAYDEN PLACE CULVER CITY CA 90232	17,500.00	5,125.00	29.29
NATIONAL KIDNEY FOUNDATION, INC. 30 EAST 33RD STREET NEW YORK NY 10016	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	8,937.00	8,937.00	100.00
NATIONAL LGBTQ TASK FORCE 1325 MASSACHUSETTS AVENUE NW, #600 WASHINGTON DC 20005	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	47,828.16	24,230.52	50.66
NATIONAL MULTIPLE SCLEROSIS SOCIETY 733 THIRD AVENUE NEW YORK NY 10017-3288	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	20,370.00	6,756.58	33.17
NATIONAL MULTIPLE SCLEROSIS SOCIETY 733 THIRD AVENUE NEW YORK NY 10017-3288	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	319,730.00	263,660.00	82.46
NATIONAL MULTIPLE SCLEROSIS SOCIETY 733 THIRD AVENUE NEW YORK NY 10017-3288	MERKLE GROUP, INC. 7001 COLUMBIA GATEWAY DR COLUMBIA MD 21046	12,372,443.00	6,178,765.00	49.94

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NATIONAL ORGANIZATION FOR WOMEN INC 1100 H STREET NW, SUITE 300 WASHINGTON DC 20005	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	58,678.29	-5,910.12	-10.07
NATIONAL PARKS CONSERVATION ASSOCIATION 777 6TH STREET, NW, SUITE 700 WASHINGTON DC 20001	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	52,234.00	755.00	1.45
NATIONAL PARKS CONSERVATION ASSOCIATION 777 6TH STREET, NW, SUITE 700 WASHINGTON DC 20001	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	37,012.00	-20,355.19	-55.00
NATIONAL PARKS CONSERVATION ASSOCIATION 777 6TH STREET, NW, SUITE 700 WASHINGTON DC 20001	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	49,720.00	7,231.75	14.54
NATIONAL PSORIASIS FOUNDATION 6600 SW 92ND AVE STE 300 PORTLAND OR 97223	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	18,111.35	0.00	0.00
NATIONAL RIFLE ASSOCIATION OF AMERICA C/O OFFICE OF THE GENERAL COUNSEL 11250 WAPLES MILL ROAD FAIRFAX VA 22030	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	856,189.00	431,017.58	50.34
NATIONAL VIETNAM VETERANS FOUNDATION, INC. 1015 N. PELHAM STREET ALEXANDRIA VA 22304	OUTREACH CALLING 200 S VIRGINIA ST 8TH FL RENO NV 89501	2,621,853.38	288,403.87	11.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NATIONAL WHEELCHAIR BASKETBALL ASSOCIATION 1130 ELKTON DRIVE STE A COLORADO SPRINGS CO 80907	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	7,210.89	2,345.29	32.52
NATIONAL WILDLIFE FEDERATION 11100 WILDLIFE CENTER DRIVE RESTON VA 20190-5362	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	77,892.00	-131,269.85	-168.53
NATURAL RESOURCES DEFENSE COUNCIL, INC. 40 WEST 20TH ST. NEW YORK NY 10011	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	111,866.00	-48,500.44	-43.36
NATURAL RESOURCES DEFENSE COUNCIL, INC. 40 WEST 20TH ST. NEW YORK NY 10011	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	5,009.00	-8,625.40	-172.20
NATURAL RESOURCES DEFENSE COUNCIL, INC. 40 WEST 20TH ST. NEW YORK NY 10011	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	50,781.22	-44,652.90	-87.93
NATURAL RESOURCES DEFENSE COUNCIL, INC. 40 WEST 20TH ST. NEW YORK NY 10011	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	13,084.00	-27,852.15	-212.87
NATURAL RESOURCES DEFENSE COUNCIL, INC. 40 WEST 20TH ST. NEW YORK NY 10011	YOUR VOICE MEDIA, INC. 1111 BROADWAY STE 2040 OAKLAND CA 94607	21,608.00	-13,442.00	-62.21

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NETWORK FOR GOOD, INC. 1140 CONNECTICUT AVE NW, STE 700 WASHINGTON DC 20036	NETWORK FOR GOOD, INC. 1140 CONNECTICUT AVE NW STE 700 WASHINGTON DC 20036	300,676,236.00	294,837,769.00	98.06
NEW ENGLAND HISTORIC GENEALOGICAL SOCIETY 99-101 NEWBURY STREET BOSTON MA 02116	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	90,507.00	-4,745.82	-5.24
NFIB SMALL BUSINESS LEGAL CENTER 53 CENTURY BLVD STE 250 NASHVILLE TN 37214	NATIONAL CAPITAL TELESERVICES, LLC 300 FIFTH ST NE WASHINGTON DC 20002	8,265.00	3,616.00	43.75
NORTH SHORE ANIMAL LEAGUE, INC. 16 LEWYT STREET PORT WASHINGTON NY 11050	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	22,013.00	8,336.51	37.87
OBLATE MISSIONARY SOCIETY INC DBA MISSIONARY ASSOCIATION OF MARY IMMACULATE 9480 N DEMAZENOD DR BELLEVILLE IL 62223	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	96,477.17	-5,820.06	-6.03
OBLATE MISSIONARY SOCIETY INC DBA MISSIONARY ASSOCIATION OF MARY IMMACULATE 9480 N DEMAZENOD DR BELLEVILLE IL 62223	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	879.00	0.00	0.00
OCEAN CONSERVANCY INC 1300 19TH STREET, N.W. 8TH FLOOR WASHINGTON DC 20036	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	45,437.00	-21,581.13	-47.50

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
OCEANA, INC. 1350 CONNECTICUT AVE. NW, 5TH FL WASHINGTON DC 20036	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	7,539.00	-11,949.16	-158.50
OCEANSIDE POLICE OFFICERS' ASSOCIATION FOUNDATION 4141 AVENIDA DE LA PLATA OCEANSIDE CA 92056	NEW EQUITY PRODUCTIONS, INC. 3723 BIRCH ST STE 10 NEWPORT BEACH CA 92660	43,548.13	9,316.92	21.39
ONE DROP FOUNDATION, INC. 980 KELLY JOHNSON DRIVE LAS VEGAS NV 89119	MOONRIDGE GROUP LLC 706 S 8TH ST LAS VEGAS NV 89101	2,497,000.00	727,000.00	29.11
ONE DROP FOUNDATION, INC. 980 KELLY JOHNSON DRIVE LAS VEGAS NV 89119	MOONRIDGE GROUP LLC 706 S 8TH ST LAS VEGAS NV 89101	2,421,630.00	723,666.00	29.88
ONEHOPE, INC. 600 SW 3RD STREET, SUITE 6200 - FINANCE POMPANO BEACH FL 33060	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	1,431.00	-3,373.32	-235.73
ONEHOPE, INC. 600 SW 3RD STREET, SUITE 6200 - FINANCE POMPANO BEACH FL 33060	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	878.00	878.00	100.00
OPEN DOORS WITH BROTHER ANDREW, INC. 2953 S. PULLMAN STREET SANTA ANA CA 92705	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	2,901.00	1,726.30	59.51

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
OPERATION BLESSING INTERNATIONAL RELIEF AND DEVELOPMENT 977 CENTERVILLE TURNPIKE VIRGINIA BEACH VA 23463	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	41,519.00	30,596.81	73.69
OPERATION SMILE, INC. 3641 FACULTY BLVD. VIRGINIA BEACH VA 23453	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	1,090,258.00	387,748.00	35.56
OPERATION SMILE, INC. 3641 FACULTY BLVD. VIRGINIA BEACH VA 23453	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	721,868.00	131,141.00	18.17
ORANGE COUNTY COUNCIL, BOY SCOUTS OF AMERICA 1211 E DYER RD SANTA ANA CA 92705	J. MILITO & ASSOCIATES, INC. 1133 MAPLEGROVE DR NW GRAND RAPIDS MI 49504	9,400.00	7,425.35	78.99
ORANGE COUNTY POLICE CANINE ASSOCIATION P.O. BOX 10182 SANTA ANA CA 92711	CITY SERVICES ENTERTAINMENT CORP. 11780 CENTRAL AVE #220 CHINO CA 91710	242,758.52	68,268.00	28.12
ORANGE COUNTY RESCUE MISSION, INC. 1421 EDINGER STE B TUSTIN CA 92780	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	21,998.00	11,631.09	52.87
ORANGEWOOD FOUNDATION 1575 EAST 17TH STREET SANTA ANA CA 92705	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	571,615.00	439,901.50	76.96

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ORGANIC CONSUMERS ASSOCIATION 6771 S SILVER HILL DR FINLAND MN 55603-4050	HUDSON BAY COMPANY OF ILLINOIS, INC. 941 O ST STE 625 LINCOLN NE 68508	378,977.38	299,984.36	79.16
ORGANIC CONSUMERS FUND 6771 SOUTH SILVER HILL DRIVE FINLAND MN 55603	HUDSON BAY COMPANY OF ILLINOIS, INC. 941 O ST STE 625 LINCOLN NE 68508	152,986.70	109,189.98	71.37
ORGANIZING FOR ACTION 1130 W. MONROE ST., #100 CHICAGO IL 60607-2500	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	43,421.00	8,462.00	19.49
ORGANIZING FOR ACTION 1130 W. MONROE ST., #100 CHICAGO IL 60607-2500	DCM, INC. 330 WEST 38TH ST STE 207 NEW YORK NY 10018	138,890.00	60,360.18	43.46
OUR HOUSE GRIEF SUPPORT CENTER 1663 SAWTELLE BLVD #300 LOS ANGELES CA 90025	JULIEN ENTERTAINMENT.COM, INC 8630 HAYDEN PLACE CULVER CITY CA 90232	73,250.00	500.00	0.68
OXFAM-AMERICA, INC. 226 CAUSEWAY ST 5TH FLOOR BOSTON MA 02114	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	47,976.00	-234.75	-0.49
OXFAM-AMERICA, INC. 226 CAUSEWAY ST 5TH FLOOR BOSTON MA 02114	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	154,906.00	42,951.24	27.73

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
OXFAM-AMERICA, INC. 226 CAUSEWAY ST 5TH FLOOR BOSTON MA 02114	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	42,523.00	-25,532.21	-60.04
PACIFIC LEGAL FOUNDATION 930 G STREET SACRAMENTO CA 95814	BOB L. VICE DBA BLV AGRIBUSINESS CONSULTANTS 2945 CANONITA DR FALLBROOK CA 92028	1,366,817.00	1,228,602.00	89.89
PARTNERS IN HEALTH, A NONPROFIT CORPORATION 800 BOYLSTON ST, STE 300 BOSTON MA 02199	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	33,460.00	-402.46	-1.20
PATHFINDER INTERNATIONAL 9 GALEN STREET STE 217 WATERTOWN MA 02472-4501	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	2,528.00	-4,783.68	-189.23
PEACE OFFICERS ASSOCIATION OF REDDING 1135 PINE ST #205 REDDING CA 96001	M.S.A. ENT. 11091 RHYOLITE DR # 3 REDDING CA 96003	45,481.00	6,596.00	14.50
PENASQUITOS LUTHERAN CHURCH 14484 PENASQUITOS DR SAN DIEGO CA 92129	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	20,563.00	10,281.50	50.00
PEOPLE FOR THE AMERICAN WAY 1101 15TH ST NW STE 600 WASHINGTON DC 20005	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	4,814.00	-4,391.92	-91.23

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PEOPLE FOR THE AMERICAN WAY 1101 15TH ST NW STE 600 WASHINGTON DC 20005	GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245	32,537.46	11,794.69	36.25
PEOPLE FOR THE AMERICAN WAY 1101 15TH ST NW STE 600 WASHINGTON DC 20005	YOUR VOICE MEDIA, INC. 1111 BROADWAY STE 2040 OAKLAND CA 94607	116,028.00	16,634.00	14.34
PEOPLE FOR THE AMERICAN WAY FOUNDATION 1101 15TH ST NW SUITE 600 WASHINGTON DC 20005	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	40,035.00	3,045.98	7.61
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC. 501 FRONT STREET NORFOLK VA 23510	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	85,694.16	-20,460.48	-23.88
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC. 501 FRONT STREET NORFOLK VA 23510	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	26,415.00	-8,399.01	-31.80
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC. 501 FRONT STREET NORFOLK VA 23510	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	2,326.00	-4,119.75	-177.12
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC. 501 FRONT STREET NORFOLK VA 23510	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	22,123.00	-7,544.04	-34.10

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC. 501 FRONT STREET NORFOLK VA 23510	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	144,964.00	-71,604.78	-49.39
PERFORMING ARTS CENTER OF LOS ANGELES COUNTY 135 NORTH GRAND AVE LOS ANGELES CA 90012	THEATER DIRECT INC. 4213 W BURBANK BLVD BURBANK CA 91505	126,701.00	71,431.24	56.38
PFLAG, INC. 1828 L STREET, NW, SUITE 660 WASHINGTON DC 20036	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	13,258.00	-3,680.14	-27.76
PFLAG, INC. 1828 L STREET, NW, SUITE 660 WASHINGTON DC 20036	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	6,177.00	-1,828.68	-29.60
PFLAG, INC. 1828 L STREET, NW, SUITE 660 WASHINGTON DC 20036	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	3,420.00	-251.32	-7.35
PHYSICIANS COMMITTEE FOR RESPONSIBLE MEDICINE, INC. 5100 WISCONSIN AVENUE, NW, SUITE 400 WASHINGTON DC 20016	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	40,026.00	960.43	2.40
PLACER COUNTY SHERIFF'S DEPARTMENT SEARCH AND RESCUE 2929 RICHARDSON DRIVE AUBURN CA 95603	LANDRY BUSINESS SERVICES 56 HANOVER LANE STE 300 CHICO CA 95973	78,400.00	39,200.00	50.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PLANNED PARENTHOOD ACTION FUND, INC. 123 WILLIAM STREET, 10TH FLORR NEW YORK NY 10001	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	51,447.44	46,467.29	90.32
PLANNED PARENTHOOD ACTION FUND, INC. 123 WILLIAM STREET, 10TH FLORR NEW YORK NY 10001	GRASSROOTS CAMPAIGNS, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	640,372.18	-770,478.70	-120.32
PLANNED PARENTHOOD ACTION FUND, INC. 123 WILLIAM STREET, 10TH FLORR NEW YORK NY 10001	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	125,263.00	20,438.90	16.32
PLANNED PARENTHOOD ACTION FUND, INC. 123 WILLIAM STREET, 10TH FLORR NEW YORK NY 10001	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	78,993.00	5,565.49	7.05
PLANNED PARENTHOOD ACTION FUND, INC. 123 WILLIAM STREET, 10TH FLORR NEW YORK NY 10001	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	170,569.45	17,698.80	10.38
PLANNED PARENTHOOD ACTION FUND, INC. 123 WILLIAM STREET, 10TH FLORR NEW YORK NY 10001	INTEGRAL RESOURCES, INC. 1972 MASSACHUSETTS AVE CAMBRIDGE MA 02140	5,763.70	-32,331.60	-560.95
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001	GRASSROOTS CAMPAIGNS, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	1,642,178.13	-1,701,925.87	-103.64

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	100,473.00	16,633.20	16.55
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	412,785.00	-62,322.68	-15.10
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	369,787.16	176,853.51	47.83
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	125,946.00	76,062.50	60.39
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	63,349.02	17,305.82	27.32
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	245,660.12	-87,081.86	-35.45
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001	INTEGRAL RESOURCES, INC. 1972 MASSACHUSETTS AVE CAMBRIDGE MA 02140	44,541.00	-232,119.22	-521.14

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC. 434 W 33RD STREET NEW YORK NY 10001	GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245	202,571.18	-31,526.42	-15.56
POPULATION CONNECTION 2120 L ST NW STE 500 WASHINGTON DC 20037	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	12,489.00	-11,635.80	-93.17
PRISON FELLOWSHIP MINISTRIES 44180 RIVERSIDE PARKWAY LEESBURG VA 20176	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	34,771.17	14,901.32	42.86
PRISON FELLOWSHIP MINISTRIES 44180 RIVERSIDE PARKWAY LEESBURG VA 20176	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	14,939.45	3,576.48	23.94
PROJECT HOPE - THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC. 255 CARTER HALL LANE MILLWOOD VA 22646	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	46,936.00	-14,422.00	-30.73
PROJECT HOPE - THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC. 255 CARTER HALL LANE MILLWOOD VA 22646	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	41,820.00	21,212.57	50.72
PROJECT OPEN HAND 730 POLK STREET SAN FRANCISCO CA 94109	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	10,672.00	2,588.25	24.25

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PROTESTANT EPISCOPAL CATHEDRAL FOUNDATION OF THE D OF C 3101 WISCONSIN AVE NW WASHINGTON DC 20016	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	56,620.00	8,139.61	14.38
PUBLIC CITIZEN, INC. 1600 20TH ST. N.W. WASHINGTON DC 20009	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	1,257.00	-8,269.80	-657.90
RAGS FOR RICHES FOUNDATION 10119 JEFFERSON BLVD CULVER CITY CA 90232-3519	TAI EVENTS, INC. 13636 VENTURA BLVD STE 416 SHERMAN OAKS CA 91423	1,064,576.00	285,740.98	26.84
RAINFOREST ACTION NETWORK 425 BUSH STREET, NO. 300 SAN FRANCISCO CA 94108	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	4,760.00	428.40	9.00
RAISE A CHILD, INCORPORATED 5419 HOLLYWOOD BLVD C-419 LOS ANGELES CA 90027-3480	LEFTOVERCASH, INC. 5015 CLINTON ST STE 116 LOS ANGELES CA 90004	85.11	51.07	60.00
RAISE A CHILD, INCORPORATED 5419 HOLLYWOOD BLVD C-419 LOS ANGELES CA 90027-3480	LEFTOVERCASH, INC. 5015 CLINTON ST STE 116 LOS ANGELES CA 90004	122.33	73.40	60.00
RALPH WALDO EMERSON PARKSIDE ACADEMY CHARTER SCHOOL PTA 2625 JOSIE AVENUE LONG BEACH CA 90815	LEFTOVERCASH, INC. 5015 CLINTON ST STE 116 LOS ANGELES CA 90004	111.82	67.09	60.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
RECONCILING MINISTRIES NETWORK 123 W MADISON ST., STE 2150 CHICAGO IL 60602	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	5,985.00	0.00	0.00
REDLANDS SYMPHONY ASSOCIATION 210 E. CITRUS AVE REDLANDS CA 92373	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	114,400.00	87,710.00	76.67
REDWOOD EMPIRE COUNCIL, INC., BOY SCOUTS OF AMERICA 1000 APOLLO WAY, SUITE 106 SANTA ROSA CA 95407	J. MILITO & ASSOCIATES, INC. 1133 MAPLEGROVE DR NW GRAND RAPIDS MI 49504	3,740.00	-105.00	-2.81
REDWOOD GOSPEL MISSIONS P.O. BOX 493 SANTA ROSA CA 95403	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	33,763.00	24,981.06	73.99
RENAISSANCE CHARITABLE FOUNDATION INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS RENAISSANCE CHARITABLE FD. INC. 8910 PURDUE ROAD STE 555 INDIANAPOLIS IN 46268	OMAZE, INC. 5735 W ADAMS BLVD LOS ANGELES CA 90016	14,864,249.52	8,880,594.42	59.74
RESCUE MISSION ALLIANCE 315 NORTH A STREET OXNARD CA 93030	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	35,522.00	17,640.13	49.66
RESERVE POLICE OFFICERS ASSOCIATION 18 GARDEN PLACE DERBY CT 06418	OUTREACH CALLING 200 S VIRGINIA ST 8TH FL RENO NV 89501	761,110.27	65,266.13	8.58

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
RIVERSIDE COUNTY PROFESSIONAL FIREFIGHTERS BENEVOLENT FUND 21160 BOX SPRINGS RD STE 105 MORENO VALLEY CA 92553	ASSOCIATED PROGRAMS, INC. 12780 CALIFORNIA ST #103 YUCAIPA CA 92399	566,017.00	171,859.10	30.36
ROCKETDOGRESCUE PO BOX 460826 SAN FRANCISCO CA 94146	GIVE A DIME LLC 505 CYPRESS POINT DR UNIT 55 MOUNTAIN VIEW CA 94043	132.25	118.81	89.84
ROCKLIN PUBLIC SAFETY VOLUNTEERS, INC. PO BOX 507 ROCKLIN CA 95677	REUSEIT, LLC 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661	1,365.30	1,365.30	100.00
ROD DEDEAUX FOUNDATION 1430 S EASTMAN AVE LOS ANGELES CA 90023	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	62,021.00	38,670.50	62.35
ROGER WYBURN-MASON AND JACK M. BLOUNT FOUNDATION FOR ERADICATION OF RHEUMATOID DISEASE 7111 SWEETGUM ROAD FAIRVIEW TN 37062	BEE, L.C. 6849 OLD DOMINION DR STE 315 MCLEAN VA 22101	42,547.50	6,608.59	15.53
SACRAMENTO METRO PUBLIC SAFETY FOUNDATION 10545 ARMSTRONG AVE, SUITE 200 MATHER CA 95655	REUSEIT, LLC 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661	618.96	618.96	100.00
SADD INC 255 MAIN STREET MARLBOROUGH MA 01752	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	9,567.00	2,870.30	30.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SAINT AGNES MEDICAL CENTER 1303 E HERNDON AVE FRESNO CA 93720	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	64,627.00	43,972.00	68.04
SAINT AGNES MEDICAL CENTER 1303 E HERNDON AVE FRESNO CA 93720	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	68,020.00	44,837.00	65.92
SAINT MARK'S EPISCOPAL SCHOOL 330 EAST 16TH ST UPLAND CA 91784	LEFTOVERCASH, INC. 5015 CLINTON ST STE 116 LOS ANGELES CA 90004	322.98	193.79	60.00
SAINT MARK'S EPISCOPAL SCHOOL 330 EAST 16TH ST UPLAND CA 91784	LEFTOVERCASH, INC. 5015 CLINTON ST STE 116 LOS ANGELES CA 90004	157.15	94.29	60.00
SALESIAN MISSIONS, INC 1855 W. BASELINE ROAD, STE 250 MESA AZ 85202	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	85,384.00	66,463.00	77.84
SALESIAN MISSIONS, INC 1855 W. BASELINE ROAD, STE 250 MESA AZ 85202	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	645.00	645.00	100.00
SAN DIEGO HUMANE SOCIETY AND S.P.C.A. 5500 GAINES STREET SAN DIEGO CA 92110	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	40,782.00	12,031.00	29.50

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SAN DIEGO RESCUE MISSION, INC. P.O. BOX 80427 SAN DIEGO CA 92138	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	59,917.00	39,757.51	66.35
SAN DIEGO STATE UNIVERSITY FOUNDATION 5250 CAMPANILE DRIVE SAN DIEGO CA 92182-1947	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	62,966.55	24,919.03	39.58
SAN DIEGO STATE UNIVERSITY FOUNDATION 5250 CAMPANILE DRIVE SAN DIEGO CA 92182-1947	HARRIS MARKETING GROUP 21250 CALIFA ST #114 WOODLAND HILLS CA 91367	104,677.16	34,303.27	32.77
SAN FRANCISCO BALLET ASSOCIATION 455 FRANKLIN STREET SAN FRANCISCO CA 94102	BAY AREA ARTS MARKETING, INC. 584 CASTRO ST #473 SAN FRANCISCO CA 94114	293,017.00	179,037.50	61.10
SAN FRANCISCO OPERA ASSOCIATION 301 VAN NESS AVE SAN FRANCISCO CA 94102-4509	DCM, INC. 330 WEST 38TH ST STE 207 NEW YORK NY 10018	28,509.00	16,025.43	56.21
SAN FRANCISCO PARKS ALLIANCE 1663 MISSION STREET, ROOM 320 SAN FRANCISCO CA 94103	NICHELE LYONS 731-B LIGGETT AVE SAN FRANCISCO CA 94129	220,050.00	136,958.19	62.24
SAN FRANCISCO SYMPHONY 201 VAN NESS AVE SAN FRANCISCO CA 94102-4585	BAY AREA ARTS MARKETING, INC. 584 CASTRO ST #473 SAN FRANCISCO CA 94114	65,819.50	36,620.64	55.64

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SAN FRANCISCO-BAY AREA COUNCIL, BOY SCOUTS OF AMERICA 1001 DAVIS STREET SAN LEANDRO CA 94577	J. MILITO & ASSOCIATES, INC. 1133 MAPLEGROVE DR NW GRAND RAPIDS MI 49504	431.00	14.90	3.46
SANTA ANA POLICE OFFICERS' ASSOCIATION 1607 N SYCAMORE SANTA ANA CA 92701	J & J PRODUCTIONS, INC. 1775 E. LINCOLN AVE STE 202 & 205 ANAHEIM CA 92805	153,219.00	50,000.00	32.63
SANTA BARBARA RESCUE MISSION 535 E YANONALI STREET SANTA BARBARA CA 93103	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	24,527.00	17,404.26	70.96
SAVE THE CHILDREN FEDERATION, INCORPORATED 501 KINGS HIGHWAY EAST, SUITE 400 FAIRFIELD CT 06825	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	301,103.00	1,715.00	0.57
SAVE THE CHILDREN FEDERATION, INCORPORATED 501 KINGS HIGHWAY EAST, SUITE 400 FAIRFIELD CT 06825	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	116,644.00	-168,226.11	-144.22
SAVE THE CHILDREN FEDERATION, INCORPORATED 501 KINGS HIGHWAY EAST, SUITE 400 FAIRFIELD CT 06825	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	1,527,146.17	1,433,867.29	93.89
SAVE THE CHILDREN FEDERATION, INCORPORATED 501 KINGS HIGHWAY EAST, SUITE 400 FAIRFIELD CT 06825	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	11,716.00	-3,093.03	-26.40

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SAVE THE CHILDREN FEDERATION, INCORPORATED 501 KINGS HIGHWAY EAST, SUITE 400 FAIRFIELD CT 06825	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	634,589.20	583,355.32	91.93
SAVE THE CHILDREN FEDERATION, INCORPORATED 501 KINGS HIGHWAY EAST, SUITE 400 FAIRFIELD CT 06825	GRASSROOTS CAMPAIGNS, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	4,150.00	-8,798.86	-212.02
SAVE THE CHILDREN FEDERATION, INCORPORATED 501 KINGS HIGHWAY EAST, SUITE 400 FAIRFIELD CT 06825	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	667,430.19	569,945.20	85.39
SECOND HARVEST FOOD BANK OF ORANGE COUNTY, INC. 8014 MARINE WAY IRVINE CA 92618	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	155,820.00	145,120.00	93.13
SECOND HARVEST FOOD BANK OF SANTA CLARA AND SAN MATEO COUNTIES 750 CURTNER AVE. SAN JOSE CA 95125-2118	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	47,592.97	27,085.88	56.91
SECRET WITNESS OF SHASTA COUNTY, INC. P O BOX 493204 REDDING CA 96049-3204	M.S.A. ENT. 11091 RHYOLITE DR # 3 REDDING CA 96003	43,328.00	6,166.00	14.23
SHARE OUR STRENGTH 1030 15TH ST NW STE 1100W WASHINGTON DC 20005	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	5,660.00	-2,674.90	-47.26

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SHASTA COUNTY PEACE OFFICERS ASSOCIATION PO BOX 1723 REDDING CA 96099	M.S.A. ENT. 11091 RHYOLITE DR # 3 REDDING CA 96003	43,882.00	6,276.00	14.30
SHASTA TREATMENT CENTER 2030 HARTNELL AVE STE D REDDING CA 96002	M.S.A. ENT. 11091 RHYOLITE DR # 3 REDDING CA 96003	15,047.00	52.66	0.35
SHEPHERD'S GATE 1660 PORTOLA AVE LIVERMORE CA 94551	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	28,834.00	21,013.20	72.88
SHERIFF'S SUPPORT GROUP OF ALTADENA 730 E ALTADENA DR ALTADENA CA 91001	UNITED SUPPORT GROUP LLC 1830 BRUNDAGE LANE STE C BAKERSFIELD CA 93304	42,943.00	7,300.31	17.00
SIERRA CLUB 2101 WEBSTER ST., SUITE 1300 OAKLAND CA 94612	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	554,635.00	152,188.96	27.44
SIERRA CLUB 2101 WEBSTER ST., SUITE 1300 OAKLAND CA 94612	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	1,425,294.33	1,129,045.89	79.21
SIERRA CLUB 2101 WEBSTER ST., SUITE 1300 OAKLAND CA 94612	HARRIS MARKETING GROUP 21250 CALIFA ST #114 WOODLAND HILLS CA 91367	61,201.50	34,555.85	56.46

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SIERRA CLUB 2101 WEBSTER ST., SUITE 1300 OAKLAND CA 94612	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	504,827.00	101,315.60	20.07
SIERRA CLUB 2101 WEBSTER ST., SUITE 1300 OAKLAND CA 94612	HARRIS MARKETING GROUP 21250 CALIFA ST #114 WOODLAND HILLS CA 91367	263,110.76	87,036.31	33.08
SIERRA CLUB 2101 WEBSTER ST., SUITE 1300 OAKLAND CA 94612	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	461,793.00	442,664.35	95.86
SIGMA NU EDUCATIONAL FOUNDATION INC 9 NORTH LEWIS STREET LEXINGTON VA 24450	HARRIS MARKETING GROUP 21250 CALIFA ST #114 WOODLAND HILLS CA 91367	101,910.00	36,210.94	35.53
SIMA ENVIRONMENTAL FUND 27831 LA PAZ ROAD LAGUNA NIGUEL CA 92677	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	286,717.00	163,806.00	57.13
SMILE TRAIN INC 41 MADISON AVENUE, 28TH FLOOR NEW YORK NY 10010	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	164,290.44	27,355.94	16.65
SMILE TRAIN INC 41 MADISON AVENUE, 28TH FLOOR NEW YORK NY 10010	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	66,170.00	-43,315.74	-65.46

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SOLDIERS' ANGELS 2700 NE LOOP 410, SUITE 310 SAN ANTONIO TX 78217	CORPORATIONS FOR CHARACTER, L.C. 5286 S COMMERCE DR #B-258 MURRAY UT 84107	19,429.00	2,102.50	10.82
SOS CHILDREN'S VILLAGES - USA, INC. 1620 I STREET NW STE 900 WASHINGTON DC 20006-4035	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	6,320.00	-23,223.11	-367.45
SOUTHCOAST RECONSTRUCTIONIST HAVURAH 3400 MICHELSON DR IRVINE CA 92612	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	59,186.00	36,312.00	61.35
SOUTHERN CALIFORNIA PUBLIC RADIO 474 SOUTH RAYMOND AVENUE PASADENA CA 91105	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	269,148.34	58,018.44	21.56
SOUTHERN POVERTY LAW CENTER, INC. 400 WASHINGTON AVE MONTGOMERY AL 36104	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	519,072.29	266,792.32	51.40
SOUTHERN POVERTY LAW CENTER, INC. 400 WASHINGTON AVE MONTGOMERY AL 36104	GRASSROOTS CAMPAIGNS, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	607,149.00	-1,183,354.00	-194.90
SOUTHERN POVERTY LAW CENTER, INC. 400 WASHINGTON AVE MONTGOMERY AL 36104	HARRIS MARKETING GROUP 21250 CALIFA ST #114 WOODLAND HILLS CA 91367	256,804.16	42,677.37	16.62

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SPECIAL OLYMPICS NORTHERN CALIFORNIA, INC. 3480 BUSKIRK AVE #340 PLEASANT HILL CA 94523	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	340,138.25	157,164.33	46.21
SPECIAL OLYMPICS SOUTHERN CALIFORNIA, INC. 1600 FORBES WAY, SUITE 200 LONG BEACH CA 90810	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	139,702.30	99,691.23	71.36
SPECIAL OLYMPICS, INC. 1133 19TH STREET, NW WASHINGTON DC 20036	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	3,310.50	889.67	26.87
SPECIAL OLYMPICS, INC. 1133 19TH STREET, NW WASHINGTON DC 20036	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	15,927.00	-8,857.00	-55.61
SPECIAL OLYMPICS, INC. 1133 19TH STREET, NW WASHINGTON DC 20036	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	491,283.52	375,400.82	76.41
ST. ANNE'S FOUNDATION 155 N OCCIDENTAL BLVD LOS ANGELES CA 90026	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	118,819.00	86,789.00	73.04
ST. JOSEPH CENTER 204 HAMPTON DRIVE VENICE CA 90291-8633	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	253,887.00	220,220.50	86.74

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
STAR/PAL 4110 54TH ST SAN DIEGO CA 92105	EVERYWON, INC. 1061 CAROL LANE LAFAYETTE CA 94549	5,900.00	4,048.00	68.61
STARS & STRIPES CHILDREN'S FOUNDATION PO BOX 7572 LAGUNA NIGUEL CA 92607	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	885,640.00	776,624.00	87.69
STATE UNIVERSITY OF IOWA ALUMNI ASSOCIATION PO BOX 1970 IOWA CITY IA 52244	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	25,475.00	0.00	0.00
STATER BROS. CHARITIES 301 S, TIPPECANOE AVE SAN BERNARDINO CA 92408	COINSTAR ASSET HOLDINGS, LLC 1800 114TH AVE SE BELLEVUE WA 98004	1,324,823.61	1,225,461.02	92.50
STOCKTON POLICE YOUTH ACTIVITIES ASSOCIATION 22 E MARKET ST STOCKTON CA 95202-2802	UNITED SUPPORT GROUP LLC 1830 BRUNDAGE LANE STE C BAKERSFIELD CA 93304	79,600.00	11,952.75	15.02
STUDENTS FOR LIFE OF AMERICA, INC. 4755 JEFFERSON DAVIS HWY FREDERICKSBURG VA 22408	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	365,812.00	54,051.00	14.78
STUDENTS FOR LIFE OF AMERICA, INC. 4755 JEFFERSON DAVIS HWY FREDERICKSBURG VA 22408	AMERICAN TARGET ADVERTISING, INC. 9625 SURVEYOR CT #400 MANASSAS VA 20110	590,570.00	17,806.00	3.02

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SUSAN B. ANTHONY LIST, INC. C/O JOHN STROUT 1747 PENNSYLVANIA AVE NW, STE 1000 WASHINGTON DC 20006	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	2,611.00	431.83	16.54
SUSAN B. ANTHONY LIST, INC. C/O JOHN STROUT 1747 PENNSYLVANIA AVE NW, STE 1000 WASHINGTON DC 20006	CAPITOL RESOURCES, INC. 109 WEST FRONT ST PO BOX 257 BROOKLYN IA 52211	105,192.45	-1,704.28	-1.62
TEA PARTY PATRIOTS, INC. 1025 ROSE CREEK DRIVE, SUITE 620-322 WOODSTOCK GA 30189	CAPITOL RESOURCES, INC. 109 WEST FRONT ST PO BOX 257 BROOKLYN IA 52211	388,685.26	87,902.33	22.62
TENDERLOIN NEIGHBORHOOD DEVELOPMENT CORPORATION 201 EDDY ST SAN FRANCISCO CA 94102	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	2,600.00	1,267.49	48.75
THE ALBERTSONS COMPANIES FOUNDATION 11555 DUBLIN CANYON ROAD PLEASANTON CA 94588	COINSTAR ASSET HOLDINGS, LLC 1800 114TH AVE SE BELLEVUE WA 98004	32,560.97	30,119.12	92.50
THE AMERICAN COLLEGE 270 SOUTH BRYN MAWR AVE BRYN MAWR PA 19010-2105	HARRIS CONNECT, LLC 1400 CROSSWAYS BLVD STE 101 CHESAPEAKE VA 23320	9,020.00	-15,905.52	-176.34
THE AMERICAN COLLEGE 270 SOUTH BRYN MAWR AVE BRYN MAWR PA 19010-2105	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	126,334.49	43,792.54	34.66

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE AMERICAN CONSERVATORY THEATRE FOUNDATION 30 GRANT AVE, 7TH FLOOR SAN FRANCISCO CA 94108	BAY AREA ARTS MARKETING, INC. 584 CASTRO ST #473 SAN FRANCISCO CA 94114	54,220.00	37,004.78	68.25
THE AMERICAN FARMLAND TRUST 1150 CONNECTICUT AVENUE, NW, SUITE 600 WASHINGTON DC 20036	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	6,957.00	-27,151.57	-390.28
THE AMERICAN FEDERATION OF POLICE AND CONCERNED CITIZENS, INC. 6350 HORIZON DRIVE TITUSVILLE FL 32780	MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE PHOENIX AZ 85029	746,729.61	89,607.55	12.00
THE AMYOTROPHIC LATERAL SCLEROSIS ASSOCIATION 1275 K STREET NW, #250 WASHINGTON DC 20005	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	1,237.00	304.87	24.65
THE AOPA FOUNDATION, INC. 421 AVIATION WAY FREDERICK MD 21701	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	16,322.50	5,971.79	36.59
THE ARTHRITIS FOUNDATION, INC. 1355 PEACHTREE STREET, NE, STE 600 ATLANTA GA 30309	REUSEIT, LLC 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661	489.62	489.62	100.00
THE ARTHRITIS FOUNDATION, INC. 1355 PEACHTREE ST NE STE 600 ATLANTA GA 30309	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	80,650.00	40,497.00	50.21

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE ARTHRITIS FOUNDATION, INC. 1355 PEACHTREE ST NE STE 600 ATLANTA GA 30309	MERKLE GROUP, INC. 7001 COLUMBIA GATEWAY DR COLUMBIA MD 21046	9,912,902.00	2,661,367.39	26.85
THE ASME FOUNDATION 1828 L STREET, NW, STE 810 WASHINGTON DC 20036	DCM, INC. 330 WEST 38TH ST STE 207 NEW YORK NY 10018	129,016.00	34,484.97	26.73
THE BERKELEY REPERTORY THEATRE 999 HARRISON STREET BERKELEY CA 94710	BAY AREA ARTS MARKETING, INC. 584 CASTRO ST #473 SAN FRANCISCO CA 94114	131,138.08	75,704.76	57.73
THE BREAST CANCER CHARITIES OF AMERICA, INC. 8505 TECHNOLOGY FOREST PLACE SUITE 604 SPRING TX 77381	ASSOCIATED COMMUNITY SERVICES, INC. 23800 W TEN MILE RD STE 200 SOUTHFIELD MI 48033	558,473.98	275,112.41	49.26
THE BREAST CANCER RESEARCH FOUNDATION, INC. 60 EAST 56TH STREET 8TH FLOOR NEW YORK NY 10022	INNOVATIVE PHILANTHROPY, LLC 5 HANOVER SQUARE STE 2103 NEW YORK NY 10004	1,306,961.00	1,049,813.00	80.32
THE CARNEGIE HALL SOCIETY, INC. 881 SEVENTH AVENUE NEW YORK NY 10019	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	665,303.08	397,137.58	59.69
THE CENTER FOR REPRODUCTIVE RIGHTS, INC. 199 WATER STREET, 22ND FLOOR 22ND FLOOR NEW YORK NY 10038	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	19,265.14	-23,451.28	-121.73

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE CENTER FOR VICTIMS OF TORTURE 2356 UNIVERSITY AVE. WEST, STE 430 SAINT PAUL MN 55114	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	15,021.50	694.95	4.63
THE CLAREMONT INSTITUTE FOR THE STUDY OF STATESMANSHIP AND POLITICAL PHILOSOPHY 1317 W FOOTHILL BLVD STE 120 UPLAND CA 91786-3675	EMISSARY RELATIONS LLC 14633 CAMINITO LAZANJA SAN DIEGO CA 92127	40,700.00	-14,414.89	-35.42
THE CLAREMONT INSTITUTE FOR THE STUDY OF STATESMANSHIP AND POLITICAL PHILOSOPHY 1317 W FOOTHILL BLVD STE 120 UPLAND CA 91786-3675	MANIFOLD PRODUCTIONS, INC. 5508 SURREY ST CHEVY CHASE MD 20815	170,000.00	91,907.99	54.06
THE CLEVELAND CLINIC FOUNDATION 9500 EUCLID AVE TR38 CLEVELAND OH 44195	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	283,197.64	-101,289.67	-35.77
THE CLEVELAND CLINIC FOUNDATION 9500 EUCLID AVE TR38 CLEVELAND OH 44195	HARRIS CONNECT, LLC 1400 CROSSWAYS BLVD STE 101 CHESAPEAKE VA 23320	63,236.00	52,891.61	83.64
THE ENTERTAINMENT INDUSTRY FOUNDATION 10880 WILSHIRE BLVD., STE 1400 LOS ANGELES CA 90024	EVENT ASSOCIATES, INC. 162 WEST 56TH ST STE 405 NEW YORK NY 10019	3,641,619.00	2,034,455.00	55.87
THE FOUNDATION FIGHTING BLINDNESS, INC. 7168 COLUMBIA GATEWAY DRIVE STE 100 COLUMBIA MD 21046	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	5,979.00	3,554.61	59.45

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE FOUNDATION FOR A CHRISTIAN CIVILIZATION, INC. 1358 JEFFERSON ROAD SPRING GROVE PA 17362	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	71,439.42	-42,928.31	-60.09
THE FOUNDATION FOR AIDS RESEARCH 120 WALL ST. 13 FLR NEW YORK NY 10005-3908	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	3,219.00	-7,511.94	-233.36
THE FOUNDATION FOR AIDS RESEARCH 120 WALL ST. 13 FLR NEW YORK NY 10005-3908	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	7,174.00	-16,625.19	-231.74
THE FRESNO PHILHARMONIC ASSOCIATION 7170 N. FINANCIAL DR. #135 FRESNO CA 93720	STRATEGIC MARKETING FOR THE ARTS LLC 550 N KINGSBURY ST #516 CHICAGO IL 60654	26,952.00	11,152.77	41.38
THE FUND FOR ANIMALS, INC. 200 W. 57TH ST. STE 705 NEW YORK NY 10019	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	5,519.00	-4,862.23	-88.10
THE GOOD NEWS BROADCASTING ASSOCIATION INC 6400 CORNHUSKER HWY LINCOLN NE 68507	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	265.00	-124.67	-47.05
THE GOOD NEWS RESCUE MISSION PO BOX 991626 REDDING CA 96099	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	29,092.73	10,905.99	37.49

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE GOOD SHEPHERD SHELTER OF LOS ANGELES 2561 VENICE BLVD LOS ANGELES CA 90019	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	88,300.00	58,969.00	66.78
THE HAROLD AND CAROLE PUMP FOUNDATION 13636 VENTURA BLVD. SUITE 416 SHERMAN OAKS CA 91423	TAI EVENTS, INC. 13636 VENTURA BLVD STE 416 SHERMAN OAKS CA 91423	1,299,980.00	696,420.80	53.57
THE HERITAGE FOUNDATION WHICH WILL DO BUSINESS IN CALIFORNIA AS THE WASHINGTON HERITAGE FOUNDATION 214 MASSACHUSETTS AVE NE WASHINGTON DC 20002	GIVERIGHT, INC. 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	3,374,100.00	2,442,744.19	72.40
THE HUMANE SOCIETY OF THE UNITED STATES 1255 23RD STREET NW SUITE 450 WASHINGTON DC 20037	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	589,198.41	578,348.58	98.16
THE HUMANE SOCIETY OF THE UNITED STATES 1255 23RD STREET NW SUITE 450 WASHINGTON DC 20037	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	1,028,424.00	-265,311.49	-25.80
THE HUMANE SOCIETY OF THE UNITED STATES 1255 23RD STREET NW SUITE 450 WASHINGTON DC 20037	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	858.00	-6,655.84	-775.74
THE HUMANE SOCIETY OF THE UNITED STATES 1255 23RD STREET NW SUITE 450 WASHINGTON DC 20037	COINSTAR ASSET HOLDINGS, LLC 1800 114TH AVE SE BELLEVUE WA 98004	9,875.65	9,135.00	92.50

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE HUMANE SOCIETY OF THE UNITED STATES 1255 23RD STREET NW SUITE 450 WASHINGTON DC 20037	FINE LINE COMMUNICATIONS LTD 290 GARRY ST WINNIPEG MANITOBA R3C1H3	414,371.64	392,465.64	94.71
THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION 1595 SPRING HILL ROAD, SUITE 550 VIENNA VA 22182	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	29,490.54	-237.86	-0.81
THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION 1595 SPRING HILL ROAD, SUITE 550 VIENNA VA 22182	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	15,951.00	-7,974.25	-49.99
THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION 1595 SPRING HILL ROAD, SUITE 550 VIENNA VA 22182	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	12,736.00	-7,721.90	-60.63
THE JERUSALEM FOUNDATION, INC. 420 LEXINGTON AVENUE, NO. 1645 NEW YORK NY 10170	PHILANTHROPIC ASSOCIATES, INC. 1760 AVENIDA DEL MUNDO #1201 CORONADO CA 92118	63,108.00	63,108.00	100.00
THE KCRW FOUNDATION, INC. 1900 PICO BLVD SANTA MONICA CA 90405	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	47,434.00	34,273.76	72.26
THE LAGUNA PLAYHOUSE P O BOX 1747 LAGUNA BEACH CA 92652-1747	THEATER DIRECT INC. 4213 W BURBANK BLVD BURBANK CA 91505	39,715.00	22,890.06	57.64

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE LATINO LEGISLATIVE CAUCUS FOUNDATION 777 S FIGUEROA ST STE 4050 SACRAMENTO CA 90017	JULIE SANDINO 1127 11TH ST STE 606 SACRAMENTO CA 95814	248,000.00	151,870.51	61.24
THE LEUKEMIA & LYMPHOMA SOCIETY, INC. 3 INTERNATIONAL DR. SUITE 200 RYE BROOK NY 10573	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	111,683.35	61,115.06	54.72
THE LEUKEMIA & LYMPHOMA SOCIETY, INC. 3 INTERNATIONAL DR. SUITE 200 RYE BROOK NY 10573	COINSTAR ASSET HOLDINGS, LLC 1800 114TH AVE SE BELLEVUE WA 98004	1,928,792.85	1,784,128.30	92.50
THE MEDICAL COLLEGE OF WISCONSIN INC 8701 WATERTOWN PLANK ROAD MILWAUKEE WI 53226-3548	HARRIS CONNECT, LLC 1400 CROSSWAYS BLVD STE 101 CHESAPEAKE VA 23320	4,060.00	4,032.07	99.31
THE MEDICAL COLLEGE OF WISCONSIN INC 8701 WATERTOWN PLANK ROAD MILWAUKEE WI 53226-3548	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	47,646.00	7,061.69	14.82
THE METROPOLITAN MUSEUM OF ART 1000 FIFTH AVENUE NEW YORK NY 10028-0198	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	244,889.00	165,114.61	67.42
THE MONTEREY BAY AQUARIUM FOUNDATION 886 CANNERY ROW MONTEREY CA 93940	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	201,737.03	135,976.88	67.40

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE NARCOTIC EDUCATIONAL FOUNDATION OF AMERICA 28245 AVENUE CROCKER, STE 230 VALENCIA CA 91355-1201	MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE PHOENIX AZ 85029	50,027.07	7,504.06	15.00
THE NATIONAL CANCER COALITION, INC. 650 POYDRAS STREET STE 1445 NEW ORLEANS LA 70130	PUBLIC APPEAL, INC. 1100 W ARKANSAS LN #816 ARLINGTON TX 76013	109,045.92	16,356.89	15.00
THE NATIONAL CANCER COALITION, INC. 650 POYDRAS STREET STE 1445 NEW ORLEANS LA 70130	MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE PHOENIX AZ 85029	463,320.02	69,498.00	15.00
THE NATIONAL CANCER COALITION, INC. 650 POYDRAS STREET STE 1445 NEW ORLEANS LA 70130	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	6,799.00	1,360.01	20.00
THE NATIONAL CENTER ON ADDICTION AND SUBSTANCE ABUSE 633 THIRD AVENUE, 19TH FLOOR NEW YORK NY 10017	RESOURCE & EVENT MANAGEMENT LTD. 650 FIRST AVE STE 7NW NEW YORK NY 10016	1,101,600.00	777,017.30	70.54
THE NATIONAL CHILDREN'S CANCER SOCIETY, INC. 500 NORTH BROADWAY STE 800 SAINT LOUIS MO 63102	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	76,504.00	33,934.37	44.36
THE NATURE CONSERVANCY 4245 NORTH FAIRFAX DR STE 100 ARLINGTON VA 22203-1606	DIALOGUEDIRECT, INC. 589 8TH AVE 21ST FLOOR NEW YORK NY 10018	355,881.00	277,389.00	77.94

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE NATURE CONSERVANCY 4245 NORTH FAIRFAX DR STE 100 ARLINGTON VA 22203-1606	DIALOGUEDIRECT, INC. 589 8TH AVE 21ST FLOOR NEW YORK NY 10018	341,185.00	-1,460,976.00	-428.21
THE NATURE CONSERVANCY 4245 NORTH FAIRFAX DR STE 100 ARLINGTON VA 22203-1606	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	1,793,790.97	1,085,888.01	60.54
THE NATURE CONSERVANCY 4245 NORTH FAIRFAX DR STE 100 ARLINGTON VA 22203-1606	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	53,498.50	-9,942.50	-18.58
THE NEW HOPE FOUNDATION WHICH WILL DO BUSINESS IN CALIFORNIA AS HOSPICE FUND OF AMERICA 424 CHURCH STREET STE 2000 NASHVILLE TN 37219	BEE, L.C. 6849 OLD DOMINION DR STE 315 MCLEAN VA 22101	135,916.02	14,621.50	10.76
THE OCEAN FOUNDATION 1320 19TH STREET NW, 5TH FLOOR WASHINGTON DC 20036	EVERYWON, INC. 1061 CAROL LANE LAFAYETTE CA 94549	3,000.09	2,962.29	98.74
THE ORGAN DONATION AND TRANSPLANT ASSOCIATION OF AMERICA INC. 108 LAKESHORE DRIVE, SUITE 440 NORTH PALM BEACH FL 33408	ASSOCIATED COMMUNITY SERVICES, INC. 23800 W TEN MILE RD STE 200 SOUTHFIELD MI 48033	16,444.00	7,691.86	46.78
THE PLANETARY SOCIETY 60 SOUTH LOS ROBLES AVENUE PASADENA CA 91101	HARRIS MARKETING GROUP 21250 CALIFA ST #114 WOODLAND HILLS CA 91367	14,191.00	-2,373.00	-16.72

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE ROTARY CLUB OF FALLBROOK FOUNDATION P O BOX 1227 FALLBROOK CA 92088	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	33,545.00	14,941.00	44.54
THE SAN DIEGO FLEET WEEK FOUNDATION 5330 NAPA STREET, 2ND FLOOR SAN DIEGO CA 92110	EVERYWON, INC. 1061 CAROL LANE LAFAYETTE CA 94549	1,647.41	1,269.41	77.05
THE SAN DIEGO FOUNDATION 2508 HISTORIC DECATUR RD., NO. 200 SAN DIEGO CA 92106	EVERYWON, INC. 1061 CAROL LANE LAFAYETTE CA 94549	6,790.00	5,797.59	85.38
THE SAN FRANCISCO FOOD BANK 900 PENNSYLVANIA AVENUE SAN FRANCISCO CA 94107	GATEWAY COMMUNICATIONS INC 16805 NE MASON CT PORTLAND OR 97230	43,363.00	31,048.85	71.60
THE SAN FRANCISCO SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 201 ALABAMA ST. SAN FRANCISCO CA 94103	GIVE A DIME LLC 505 CYPRESS POINT DR UNIT 55 MOUNTAIN VIEW CA 94043	209.15	185.48	88.68
THE SAN JOSE POLICE OFFICERS' ASSOCIATION CHARITABLE FOUNDATION 1151 N FOURTH ST SAN JOSE CA 95112	SERVICES FOR FIRE AND POLICE, INC. 4645 EAST ANAHEIM ST LONG BEACH CA 90804	134,568.00	36,968.50	27.47
THE STATE UNIVERSITY OF IOWA FOUNDATION PO BOX 4550 IOWA CITY IA 52244-4550	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	194,834.19	-45,677.48	-23.44

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE SUSAN G. KOMEN BREAST CANCER FOUNDATION, INC. 5005 LBJ FREEWAY STE 250 DALLAS TX 75244	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	5,689.50	4,747.64	83.45
THE SUSAN G. KOMEN BREAST CANCER FOUNDATION, INC. 5005 LBJ FREEWAY STE 250 DALLAS TX 75244	MERKLE GROUP, INC. 7001 COLUMBIA GATEWAY DR COLUMBIA MD 21046	16,825,420.03	6,111,944.36	36.33
THE UNITARIAN UNIVERSALIST SERVICE COMMITTEE, INC. 689 MASSACHUSETTS AVENUE CAMBRIDGE MA 02139	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	100,636.10	58,440.70	58.07
THE UNIVERSITY OF SOUTH DAKOTA FOUNDATION PO BOX 5555 VERMILLION SD 57069-5555	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	82,136.48	22,634.57	27.56
THE UNIVERSITY OF TEXAS MD ANDERSON CANCER CENTER 1515 HOLCOMBE BLVD HOUSTON TX 77030	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	207,327.00	-101,713.00	-49.06
THE UNIVERSITY OF TEXAS MD ANDERSON CANCER CENTER 1515 HOLCOMBE BLVD HOUSTON TX 77030	HARRIS CONNECT, LLC 1400 CROSSWAYS BLVD STE 101 CHESAPEAKE VA 23320	55,977.50	22,937.50	40.98
THE VOTER PARTICIPATION CENTER 1707 L ST., NW SUITE 300 WASHINGTON DC 20036	THE BONNER GROUP, INC. 455 MASSACHUSETTS AVE NW STE 640 WASHINGTON DC 20001	2,052,144.00	1,795,626.00	87.50

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE WILDERNESS SOCIETY 1615 M STREET NW WASHINGTON DC 20036	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	45,529.00	2,361.13	5.19
THE WILDERNESS SOCIETY 1615 M STREET NW WASHINGTON DC 20036	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	7,316.00	-715.95	-9.79
TILLY'S LIFE CENTER 200 SPECTRUM CENTER DRIVE STE 300 IRVINE CA 92618	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	95,417.00	70,167.50	73.54
TILLY'S LIFE CENTER 200 SPECTRUM CENTER DRIVE STE 300 IRVINE CA 92618	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	261,545.00	228,356.00	87.31
TREEPEOPLE, INC. 12601 MULHOLLAND DRIVE BEVERLY HILLS CA 90210	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	635.00	0.00	0.00
TRUST WOMEN FOUNDATION INC 5107 EAST KELLOGG DRIVE WICHITA KS 67218	HUDSON BAY COMPANY OF ILLINOIS, INC. 941 O ST STE 625 LINCOLN NE 68508	8,820.00	5,275.94	59.82
U.S. COAST GUARD ACADEMY ALUMNI ASSOCIATION, INC. 47 MOHEGAN AVENUE NEW LONDON CT 06320	HARRIS CONNECT, LLC 1400 CROSSWAYS BLVD STE 101 CHESAPEAKE VA 23320	9,432.00	9,432.00	100.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
U.S. ENGLISH, INC 5335 WISCONSIN AVENUE, NW, SUITE 930 WASHINGTON DC 20015	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	8,613.00	1,462.61	16.98
U.S. ENGLISH, INC 5335 WISCONSIN AVENUE, NW, SUITE 930 WASHINGTON DC 20015	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	65.00	65.00	100.00
UNION OF CONCERNED SCIENTISTS 2 BRATTLE SQUARE CAMBRIDGE MA 02238	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	11,403.15	9,109.00	79.88
UNION OF CONCERNED SCIENTISTS 2 BRATTLE SQUARE CAMBRIDGE MA 02238	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	60,088.00	-57,615.03	-95.88
UNITED BREAST CANCER FOUNDATION 223 WALL STREET, SUITE 368 HUNTINGTON NY 11743	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	15,030.00	5,808.41	38.65
UNITED BREAST CANCER FOUNDATION 223 WALL STREET, SUITE 368 HUNTINGTON NY 11743	ASSOCIATED COMMUNITY SERVICES, INC. 23800 W TEN MILE RD STE 200 SOUTHFIELD MI 48033	662,048.57	285,838.03	43.17
UNITED CANCER RESEARCH SOCIETY, INC. POST OFFICE BOX 271 REDLANDS CA 92373	KKA ENTERPRISES, INC. 4460 BROOKS ST UNIT B MONTCLAIR CA 91763	1,936,034.75	12,000.00	0.62

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
UNITED CANCER SUPPORT FOUNDATION 6700 BAUM DR, STE 8 KNOXVILLE TN 37919	ASSOCIATED COMMUNITY SERVICES, INC. 23800 W TEN MILE RD STE 200 SOUTHFIELD MI 48033	349,772.17	157,397.48	45.00
UNITED CANCER SUPPORT FOUNDATION 6700 BAUM DR, STE 8 KNOXVILLE TN 37919	OUTREACH CALLING 200 S VIRGINIA ST 8TH FL RENO NV 89501	1,007,708.50	100,770.85	10.00
UNITED FARM WORKERS OF AMERICA PO BOX 62 KEENE CA 93531	GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245	115,342.33	40,035.58	34.71
UNITED STATES DEPUTY SHERIFF'S ASSOCIATION, INC. 319 S. HYDRAULIC ST., STE B WICHITA KS 67211	AMERICAN TARGET ADVERTISING, INC. 9625 SURVEYOR CT #400 MANASSAS VA 20110	3,945,952.00	474,536.00	12.03
UNITED STATES FUND FOR UNICEF 125 MAIDEN LANE, SUITE 11TH FLOOR NEW YORK NY 10038	INFOCISION, INC. 325 SPRINGSIDE DR AKRON OH 44333	68,245.50	53,520.53	78.42
UNITED STATES FUND FOR UNICEF 125 MAIDEN LANE, SUITE 11TH FLOOR NEW YORK NY 10038	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	522,722.10	401,127.68	76.74
UNITED STATES FUND FOR UNICEF 125 MAIDEN LANE, SUITE 11TH FLOOR NEW YORK NY 10038	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	789,052.47	592,092.79	75.04

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
UNITED STATES FUND FOR UNICEF 125 MAIDEN LANE, SUITE 11TH FLOOR NEW YORK NY 10038	COINSTAR ASSET HOLDINGS, LLC 1800 114TH AVE SE BELLEVUE WA 98004	116,169.56	107,456.36	92.50
UNITED STATES NAVY MEMORIAL FOUNDATION 701 PENNSYLVANIA AVE N.W. SUITE 123 WASHINGTON DC 20004-2608	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	23,682.58	-5,904.47	-24.93
UNITED STATES NAVY MEMORIAL FOUNDATION 701 PENNSYLVANIA AVE N.W. SUITE 123 WASHINGTON DC 20004-2608	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	38,097.00	1,019.47	2.68
UNITED STATES NAVY MEMORIAL FOUNDATION 701 PENNSYLVANIA AVE N.W. SUITE 123 WASHINGTON DC 20004-2608	MERKLE GROUP, INC. 7001 COLUMBIA GATEWAY DR COLUMBIA MD 21046	2,626,288.18	1,244,671.11	47.39
UNITED WAY WORLDWIDE 701 NORTH FAIRFAX STREET ALEXANDRIA VA 22314	COINSTAR ASSET HOLDINGS, LLC 1800 114TH AVE SE BELLEVUE WA 98004	1,940.10	1,794.58	92.50
UNIVERSITY OF CALIFORNIA HASTINGS COLLEGE OF LAW 200 MCALLISTER ST SAN FRANCISCO CA 94102	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	45,239.90	-32,233.59	-71.25
UNIVERSITY OF CALIFORNIA HASTINGS COLLEGE OF LAW 200 MCALLISTER ST SAN FRANCISCO CA 94102	HARRIS CONNECT, LLC 1400 CROSSWAYS BLVD STE 101 CHESAPEAKE VA 23320	6,197.51	-12,308.42	-198.60

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
UNIVERSITY OF CALIFORNIA, DAVIS ONE SHIELDS AVE DAVIS CA 95616	ARTSMARKETING SERVICES, INC. 260 KING ST EAST STE 500 TORONTO ON M5A 4L5	127,976.30	48,085.57	37.57
UNIVERSITY OF CALIFORNIA, DAVIS ONE SHIELDS AVE DAVIS CA 95616	TSM DONOR ENGAGEMENT TEAM, INC. 155 COMMERCE DR FREEDOM PA 15042	41,594.00	-46,856.41	-112.65
UNIVERSITY OF CALIFORNIA, DAVIS ONE SHIELDS AVE DAVIS CA 95616	HARRIS CONNECT, LLC 1400 CROSSWAYS BLVD STE 101 CHESAPEAKE VA 23320	8,524.00	2,259.11	26.50
UNIVERSITY OF COLORADO FOUNDATION 1800 GRANT ST. SUITE 725 DENVER CO 80203	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	946,475.43	225,113.49	23.78
UNIVERSITY OF NEBRASKA FOUNDATION 1010 LINCOLN MALL, SUITE 300 P.O. BOX 82555 LINCOLN NE 68501-2555	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	453,114.27	195,364.58	43.12
UNIVERSITY OF NEVADA, LAS VEGAS FOUNDATION 4505 S MARYLAND PKWY # 451006 BOX 451006 LAS VEGAS NV 89154	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	72,747.97	3,441.23	4.73
USAFA ENDOWMENT, INC. 3116 ACADEMY DRIVE, SUITE 200 USAF ACADEMY CO 80840	RUFFALO NOEL LEVITZ, LLC 1025 KIRKWOOD PKWY SW CEDAR RAPIDS IA 52404	346,439.87	224,825.37	64.90

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
V.E.T.S. 2171 HARTLY CIRCLE REDDING CA 96003	ZAGAR AND ASSOCIATES 117 13TH ST WEST SACRAMENTO CA 95691	93,348.00	9,106.31	9.76
VALLEY PUBLIC TELEVISION, INC. 1544 VAN NESS AVE FRESNO CA 93721	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	23,521.18	7,236.11	30.76
VENTURA COUNTY DEPUTY SHERIFFS' ASSOCIATION CHARITABLE 981 S. VICTORIA AVENUE VENTURA CA 93003	NEW EQUITY PRODUCTIONS, INC. 3723 BIRCH ST STE 10 NEWPORT BEACH CA 92660	89,772.95	19,582.59	21.81
VETERANS EMPLOYMENT TRAINING SERVICES 8444 COUNTY RD M FREDONIA WI 53021	FRONT LINE SUPPORT, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	332,114.24	108,386.35	32.64
VETERANS OF FOREIGN WARS OF THE UNITED STATES 406 WEST 34TH STREET KANSAS CITY MO 64111	TELEFUND, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	36,816.00	-6,641.38	-18.04
VETERANS OF FOREIGN WARS OF THE UNITED STATES 406 WEST 34TH STREET KANSAS CITY MO 64111	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	92,079.00	4,468.00	4.85
VETERANS OF FOREIGN WARS OF THE UNITED STATES 406 WEST 34TH STREET KANSAS CITY MO 64111	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	171,670.55	53,815.35	31.35

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
VETERANS OF FOREIGN WARS OF THE UNITED STATES 406 WEST 34TH STREET KANSAS CITY MO 64111	MDS COMMUNICATIONS CORPORATION 545 WEST JUANITA AVE MESA AZ 85210	51,400.00	-2,803.00	-5.45
VETERANS SUPPORT FOUNDATION 8719 COLESVILLE ROAD, SUITE 100 SILVER SPRING MD 20910	ASSOCIATED COMMUNITY SERVICES, INC. 23800 W TEN MILE RD STE 200 SOUTHFIELD MI 48033	246,001.00	111,066.49	45.15
VETERANS SUPPORT FOUNDATION 8719 COLESVILLE ROAD, SUITE 100 SILVER SPRING MD 20910	JAK PRODUCTIONS, INC. 3060 PEACHTREE RD NW STE 875 ATLANTA GA 30305	168,305.13	25,245.77	15.00
VFW DEPARTMENT OF CALIFORNIA FOUNDATION 9136 ELK GROVE BLVD. ELK GROVE CA 95624	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	38,452.00	7,690.40	20.00
VFW DEPARTMENT OF CALIFORNIA FOUNDATION 9136 ELK GROVE BLVD. ELK GROVE CA 95624	THE HERITAGE COMPANY, INC. 2402 WILDWOOD AVE STE 500 SHERWOOD AR 72120	37,596.00	7,493.00	19.93
VIETNAM VETERANS OF CALIFORNIA, INC. P O BOX 378 SANTA ROSA CA 95402-0378	GORDON & SCHWENKMEYER, INC. 360 N SEPULVEDA BLVD #1055 EL SEGUNDO CA 90245	20,462.00	10,624.76	51.92
VIETNOW, NATIONAL HEADQUARTERS 1835 BROADWAY ROCKFORD IL 61104	GSI, INC. 6655 CHICAGO RD WARREN MI 48092	12,505.24	1,874.79	14.99

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
VIETNOW, NATIONAL HEADQUARTERS 1835 BROADWAY ROCKFORD IL 61104	FRONT LINE SUPPORT, LLC 2006 SOUTHERN BLVD STE 101 RIO RANCHO NM 87124	144,346.55	21,651.98	15.00
VIETNOW, NATIONAL HEADQUARTERS 1835 BROADWAY ROCKFORD IL 61104	CHARITY APPEAL, LLC 204 SPEAR ST #3593 CARSON CITY NV 89703	7,642.00	1,146.30	15.00
VIETNOW, NATIONAL HEADQUARTERS 1835 BROADWAY ROCKFORD IL 61104	DONOR RELATIONS, LLC 1013 CENTER RD STE 403-A WILMINGTON DE 19805	86,895.90	13,034.39	15.00
VIETNOW, NATIONAL HEADQUARTERS 1835 BROADWAY ROCKFORD IL 61104	MIDWEST PUBLISHING-DN, INC. 10844 N. 23RD AVE PHOENIX AZ 85029	144,478.31	19,504.57	13.50
VIETNOW, NATIONAL HEADQUARTERS 1835 BROADWAY ROCKFORD IL 61104	CHARITY PROMOTIONS, INC. 5184 CALDWELL MILL RD STE 204-343 BIRMINGHAM AL 35244	1,305.00	195.75	15.00
VIETNOW, NATIONAL HEADQUARTERS 1835 BROADWAY ROCKFORD IL 61104	CORPORATIONS FOR CHARACTER, L.C. 5286 S COMMERCE DR #B-258 MURRAY UT 84107	16,803.00	2,352.42	14.00
WATERMARK INSTITUTE P.O. BOX 1144 CAMPBELL CA 95008	HILL AND KNOWLTON STRATEGIES, LLC 466 LEXINGTON AVE 4TH FL NEW YORK NY 10017	1,872,895.85	172,135.87	9.19

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
WHEAT RIDGE MINISTRIES ONE PIERCE PLACE SUITE 250E ITASCA IL 60143	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	2,640.00	0.00	0.00
WHITE ASH BROADCASTING, INCORPORATED 2589 ALLUVIAL AVE CLOVIS CA 93611	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	4,465.00	862.50	19.32
WILDLIFE LEARNING FOUNDATION 15981 YARNELL STREET #251 SYLMAR CA 91342	JOHN BRUCE KUHN 15981 YARNELL ST #251 SYLMAR CA 91342	20,606.50	2,373.00	11.52
WILLIAM L. VALENTINE PARENT TEACHER ASSOCIATION OF SAN MARINO, CALIFORNIA 1650 HUNTINGTON DRIVE SAN MARINO CA 91108	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	158,055.00	139,819.00	88.46
WILLIAM MITCHELL COLLEGE OF LAW 875 SUMMIT AVE SAINT PAUL MN 55105	ARIA COMMUNICATIONS CORPORATION 717 WEST ST. GERMAIN ST SAINT CLOUD MN 56301	46,050.00	32,141.33	69.80
WISEPLACE 1411 N BROADWAY SANTA ANA CA 92706	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	103,091.00	74,693.00	72.45
WISHING WELL FOUNDATION USA, INC. 3000 WEST ESPLANADE AVENUE N, SUITE 100 METAIRIE LA 70002	CONTRACT COMMUNICATIONS, INC. 3710 INDIAN RIVER ROAD CHESAPEAKE VA 23325	109,060.00	14,178.00	13.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
WOMEN FOR WOMEN INTERNATIONAL 2000 M STREET NW STE 200 WASHINGTON DC 20036	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	2,546.00	-2,495.85	-98.03
WOMEN IN CALIFORNIA LEADERSHIP 400 CAPITOL MALL, 22ND FL SACRAMENTO CA 95814	JULIE SANDINO 1127 11TH ST STE 606 SACRAMENTO CA 95814	227,050.00	110,920.71	48.85
WOODCREEK HIGHSCHOOL TIMBERWOLF BOOSTERS, INC. 2551 WOODCREEK OAKS BLVD ROSEVILLE CA 95747	REUSEIT, LLC 2151 PROFESSIONAL DR STE 200 ROSEVILLE CA 95661	225.80	225.80	100.00
WORKING CALIFORNIANS 4189 W 2ND STREET LOS ANGELES CA 90004	NICOLE WARD 550 S HOPE ST STE 1910 LOS ANGELES CA 90071	481,820.00	338,262.77	70.21
WORLD SOCIETY FOR THE PROTECTION OF ANIMALS 450 SEVENTH AVE, FL 31 NEW YORK NY 10123	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	6,158.00	-8,298.70	-134.76
WORLD SOCIETY FOR THE PROTECTION OF ANIMALS 450 SEVENTH AVE, FL 31 NEW YORK NY 10123	SD&A TELESERVICES, INC. 5757 W. CENTURY BLVD STE 300 LOS ANGELES CA 90045	21,689.00	-19,836.05	-91.46
WORLD WILDLIFE FUND, INC. 1250 24TH STREET, N.W. WASHINGTON DC 20037	PUBLIC INTEREST COMMUNICATIONS, INC. 7700 LEESBURG PIKE #301 NORTH FALLS CHURCH VA 22043	8,561.00	-11,474.97	-134.04

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
WORLD WILDLIFE FUND, INC. 1250 24TH STREET, N.W. WASHINGTON DC 20037	GRASSROOTS CAMPAIGNS, INC. 186 LINCOLN ST STE 100 BOSTON MA 02111	5,454.00	-17,321.00	-317.58
WORLD WILDLIFE FUND, INC. 1250 24TH STREET, N.W. WASHINGTON DC 20037	COINSTAR ASSET HOLDINGS, LLC 1800 114TH AVE SE BELLEVUE WA 98004	11,144.85	10,309.55	92.51
WORLD WILDLIFE FUND, INC. 1250 24TH STREET, N.W. WASHINGTON DC 20037	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	79,385.00	36,257.82	45.67
WOUNDED WARRIOR PROJECT, INC. 4899 BELFORT ROAD SUITE 300 JACKSONVILLE FL 32256	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	10,180.00	-4,932.09	-48.45
WYCLIFFE ASSOCIATES, INC. 202 SO PROSPECT ST ORANGE CA 92869	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	49,634.56	-9,317.72	-18.77
WYCLIFFE BIBLE TRANSLATORS, INC. 11221 JOHN WYCLIFFE BLVD ORLANDO FL 32832	DONOR CARE CENTER, INC. 480 TUSC AVE W STE 307 BARBERTON OH 44203	16,338.50	785.42	4.81
YORBA LINDA FRIENDS CHURCH 18637 YORBA LINDA BLVD. YORBA LINDA CA 92886	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	77,754.00	52,093.04	67.00

Commercial Fundraisers Report
Charity with Commercial Fundraisers - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
YOSEMITE FOUNDATION 101 MONTGOMERY STREET #1700 SAN FRANCISCO CA 94104	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	25,546.00	-18,491.69	-72.39
YOSEMITE FOUNDATION 101 MONTGOMERY STREET #1700 SAN FRANCISCO CA 94104	DONOR SERVICES GROUP, LLC 1200 WILSHIRE BLVD, SUITE 650 LOS ANGELES CA 90017	10,009.00	-18,280.54	-182.64
YOUTH & FAMILY CLUB OF POMONA VALLEY PO BOX 1149 POMONA CA 91769	THE GAVEL GROUP, INC. 26439 RANCHO PKWY S STE 110 LAKE FOREST CA 92630-8344	56,330.00	44,076.00	78.25
YOUTH DEVELOPMENT FUND, INC. 8 CANBERRA DR KNOXVILLE TN 37923	CORPORATIONS FOR CHARACTER, L.C. 5286 S COMMERCE DR #B-258 MURRAY UT 84107	25.00	3.75	15.00
YOUTH DEVELOPMENT FUND, INC. 8 CANBERRA DR KNOXVILLE TN 37923	CHARITY PROMOTIONS, INC. 5184 CALDWELL MILL RD STE 204-343 BIRMINGHAM AL 35244	12,486.00	1,560.75	12.50
YUBA-SUTTER FUTURE FARMERS OF AMERICA C/O E. NICOLAUS HIGH SCHOOL 2454 NICOLAUS AVE NICOLAUS CA 95659	MERIDIAN PRODUCTIONS 1275 MELTON DR #3 YUBA CITY CA 95991	18,030.00	4,500.00	24.96

Total Revenue - 581,378,753.50 Total Charity - 402,668,343.75 Average Percent to Charity - 69.26

TABLE 2

This table lists each charitable organization that contracted with a commercial fundraiser to conduct one or more solicitation campaigns on its behalf and ranks them by percentage of revenue the charity received from each campaign.

Note: Negative amounts in the “To Charity” column indicate the campaign raised less than the commercial fundraiser fee guaranteed in the contract between the charity and the fundraiser.

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE JERUSALEM FOUNDATION, INC.	PHILANTHROPIC ASSOCIATES, INC.	63,108.00	63,108.00	100.00
MATSUYAMA ELEMENTARY PTA	REUSEIT, LLC	332.20	332.20	100.00
WOODCREEK HIGHSCHOOL TIMBERWOLF BOOSTERS, INC.	REUSEIT, LLC	225.80	225.80	100.00
THE ARTHRITIS FOUNDATION, INC.	REUSEIT, LLC	489.62	489.62	100.00
CHICO POLICE OFFICERS ASSOCIATION	LANDRY BUSINESS SERVICES	20,561.00	20,561.00	100.00
U.S. COAST GUARD ACADEMY ALUMNI ASSOCIATION, INC.	HARRIS CONNECT, LLC	9,432.00	9,432.00	100.00
COURT APPOINTED SPECIAL ADVOCATES OF SACRAMENTO COUNTY	REUSEIT, LLC	513.74	513.74	100.00
SACRAMENTO METRO PUBLIC SAFETY FOUNDATION	REUSEIT, LLC	618.96	618.96	100.00
ONEHOPE, INC.	DONOR CARE CENTER, INC.	878.00	878.00	100.00
EPPIE'S GREAT RACE FOUNDATION	REUSEIT, LLC	561.08	561.08	100.00
ROCKLIN PUBLIC SAFETY VOLUNTEERS, INC.	REUSEIT, LLC	1,365.30	1,365.30	100.00
U.S. ENGLISH, INC	DONOR CARE CENTER, INC.	65.00	65.00	100.00
DOWNTOWN WOMEN'S CENTER	JULIEN ENTERTAINMENT.COM, INC	20,200.00	20,200.00	100.00

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ALZHEIMER'S DISEASE AND RELATED DIS ASSN (NATIONAL)	REUSEIT, LLC	104.40	104.40	100.00
ENLISTED ASSOCIATION OF THE NATIONAL GUARD OF THE UNITED STATES	THE HERITAGE COMPANY, INC.	1,171.00	1,171.00	100.00
BACK TO GOD MINISTRIES INTERNATIONAL	DONOR CARE CENTER, INC.	6,325.16	6,325.16	100.00
NATIONAL KIDNEY FOUNDATION, INC.	DONOR CARE CENTER, INC.	8,937.00	8,937.00	100.00
SALESIAN MISSIONS, INC	THE HERITAGE COMPANY, INC.	645.00	645.00	100.00
BUCKNER FOUNDATION	DONOR CARE CENTER, INC.	1,095.00	1,095.00	100.00
BIG BROTHERS BIG SISTERS OF THE BAY AREA, INC.	REUSEIT, LLC	17,458.56	17,458.56	100.00
FRIENDS OF P. B. ELEMENTARY SCHOOL	SKOOLTOPIA, INC.	29.90	29.90	100.00
KIDS FIRST AT SUNSET VIEW	SKOOLTOPIA, INC.	248.60	248.60	100.00
BIRD ROCK FOUNDATION, INC.	SKOOLTOPIA, INC.	5,276.66	5,276.66	100.00
FRIENDS OF LA JOLLA ELEMENTARY, INC.	SKOOLTOPIA, INC.	37.90	37.90	100.00
CATHOLIC FOREIGN MISSION SOCIETY OF AMERICA, INC.	HARRIS CONNECT, LLC	15,983.07	15,886.05	99.39
CATHOLIC FOREIGN MISSION SOCIETY OF AMERICA, INC.	TSM DONOR ENGAGEMENT TEAM, INC.	4,460.00	4,431.09	99.35

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE MEDICAL COLLEGE OF WISCONSIN INC	HARRIS CONNECT, LLC	4,060.00	4,032.07	99.31
THE OCEAN FOUNDATION	EVERYWON, INC.	3,000.09	2,962.29	98.74
CHILDFUND INTERNATIONAL, USA	INFOCISION, INC.	200,960.24	198,284.80	98.67
AMERICAN UNIVERSITY	HARRIS CONNECT, LLC	1,858.00	1,828.11	98.39
THE HUMANE SOCIETY OF THE UNITED STATES	INFOCISION, INC.	589,198.41	578,348.58	98.16
EVERYTOWN FOR GUN SAFETY SUPPORT FUND, INC.	CAPITAL STRATEGIES	9,421,751.49	9,241,903.57	98.09
NETWORK FOR GOOD, INC.	NETWORK FOR GOOD, INC.	300,676,236.00	294,837,769.00	98.06
CURE DUCHENNE	THE GAVEL GROUP, INC.	419,893.00	409,893.00	97.62
HELP HOSPITALIZED VETERANS	THE HERITAGE COMPANY, INC.	61.00	59.04	96.79
EVERYTOWN FOR GUN SAFETY ACTION FUND, INC.	CAPITAL STRATEGIES	8,110,550.00	7,840,778.10	96.67
SIERRA CLUB	DONOR SERVICES GROUP, LLC	461,793.00	442,664.35	95.86
CHRISTIAN APPALACHIAN PROJECT INC	PUBLIC INTEREST COMMUNICATIONS, INC.	2,792,016.18	2,645,777.14	94.76
THE HUMANE SOCIETY OF THE UNITED STATES	FINE LINE COMMUNICATIONS LTD	414,371.64	392,465.64	94.71

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SAVE THE CHILDREN FEDERATION, INCORPORATED	DONOR SERVICES GROUP, LLC	1,527,146.17	1,433,867.29	93.89
SECOND HARVEST FOOD BANK OF ORANGE COUNTY, INC.	THE GAVEL GROUP, INC.	155,820.00	145,120.00	93.13
CALIFORNIANS FOR WATER SECURITY	WENDY K LAUCLAND	645,225.13	599,707.21	92.95
JEWISH COMMUNITY FOUNDATION OF SAN DIEGO	SIEGEL MARKETING GROUP, INC.	52,910.53	49,013.13	92.63
WORLD WILDLIFE FUND, INC.	COINSTAR ASSET HOLDINGS, LLC	11,144.85	10,309.55	92.51
CHILDREN'S MIRACLE NETWORK	COINSTAR ASSET HOLDINGS, LLC	16,936.08	15,666.39	92.50
FEEDING AMERICA	COINSTAR ASSET HOLDINGS, LLC	16,628.78	15,381.94	92.50
THE ALBERTSONS COMPANIES FOUNDATION	COINSTAR ASSET HOLDINGS, LLC	32,560.97	30,119.12	92.50
THE HUMANE SOCIETY OF THE UNITED STATES	COINSTAR ASSET HOLDINGS, LLC	9,875.65	9,135.00	92.50
STATER BROS. CHARITIES	COINSTAR ASSET HOLDINGS, LLC	1,324,823.61	1,225,461.02	92.50
THE LEUKEMIA & LYMPHOMA SOCIETY, INC.	COINSTAR ASSET HOLDINGS, LLC	1,928,792.85	1,784,128.30	92.50
UNITED STATES FUND FOR UNICEF	COINSTAR ASSET HOLDINGS, LLC	116,169.56	107,456.36	92.50
UNITED WAY WORLDWIDE	COINSTAR ASSET HOLDINGS, LLC	1,940.10	1,794.58	92.50

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN NATIONAL RED CROSS	COINSTAR ASSET HOLDINGS, LLC	18,309.66	16,936.29	92.50
SAVE THE CHILDREN FEDERATION, INCORPORATED	TSM DONOR ENGAGEMENT TEAM, INC.	634,589.20	583,355.32	91.93
AIM HIGH FOR HIGH SCHOOL	GIVE A DIME LLC	381.72	350.65	91.86
COMMUNITY PARTNERS	CHARLOTTE M DOBBS	114,100.00	104,000.00	91.15
AMERICAN CIVIL LIBERTIES UNION INC	DONOR SERVICES GROUP, LLC	2,766,318.65	2,517,963.63	91.02
PLANNED PARENTHOOD ACTION FUND, INC.	PUBLIC INTEREST COMMUNICATIONS, INC.	51,447.44	46,467.29	90.32
MEDECINS SANS FRONTIERES U.S.A., INC.	INFOCISION, INC.	226,702.00	203,937.99	89.96
PACIFIC LEGAL FOUNDATION	BOB L. VICE DBA BLV AGRIBUSINESS CONSULTANTS	1,366,817.00	1,228,602.00	89.89
ROCKETDOGRESCUE	GIVE A DIME LLC	132.25	118.81	89.84
FOOD FOR THE POOR, INC.	INFOCISION, INC.	136,897.00	122,635.55	89.58
GANNA WALSKA LOTUSLAND	JR GLASOE	700,723.00	623,200.00	88.94
THE SAN FRANCISCO SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS	GIVE A DIME LLC	209.15	185.48	88.68
WILLIAM L. VALENTINE PARENT TEACHER ASSOCIATION OF SAN MARINO, CALIFORNIA	THE GAVEL GROUP, INC.	158,055.00	139,819.00	88.46

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
JEWISH COMMUNITY FEDERATION OF SAN FRANCISCO, THE PENINSULA, MARIN AND SONOMA COUNTIES	SIEGEL MARKETING GROUP, INC.	91,684.00	80,946.20	88.29
BOYS AND GIRLS CLUBS OF LONG BEACH	THE GAVEL GROUP, INC.	199,785.00	175,580.50	87.88
STARS & STRIPES CHILDREN'S FOUNDATION	THE GAVEL GROUP, INC.	885,640.00	776,624.00	87.69
THE VOTER PARTICIPATION CENTER	THE BONNER GROUP, INC.	2,052,144.00	1,795,626.00	87.50
CURE DUCHENNE	THE GAVEL GROUP, INC.	192,611.00	168,328.00	87.39
TILLY'S LIFE CENTER	THE GAVEL GROUP, INC.	261,545.00	228,356.00	87.31
ST. JOSEPH CENTER	THE GAVEL GROUP, INC.	253,887.00	220,220.50	86.74
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC.	MDS COMMUNICATIONS CORPORATION	1,848,528.00	1,593,845.00	86.22
SAVE THE CHILDREN FEDERATION, INCORPORATED	DONOR SERVICES GROUP, LLC	667,430.19	569,945.20	85.39
THE SAN DIEGO FOUNDATION	EVERYWON, INC.	6,790.00	5,797.59	85.38
CROSSROADS AT ANTIGUA FOUNDATION	JULIEN ENTERTAINMENT.COM, INC	27,850.00	23,672.50	85.00
FRIENDS OF OVERLAND SCHOOL	THE GAVEL GROUP, INC.	167,020.00	140,414.00	84.07
ACT TODAY	THE GAVEL GROUP, INC.	107,788.00	90,477.00	83.94

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE CLEVELAND CLINIC FOUNDATION	HARRIS CONNECT, LLC	63,236.00	52,891.61	83.64
THE SUSAN G. KOMEN BREAST CANCER FOUNDATION, INC.	INFOCISION, INC.	5,689.50	4,747.64	83.45
COVINGTON ELEMENTARY PTA	THE GAVEL GROUP, INC.	114,539.00	95,170.00	83.09
LEAGUE OF WOMEN VOTERS EDUCATION FUND	DONOR SERVICES GROUP, LLC	3,155.00	2,620.95	83.07
BOYS & GIRLS CLUBS OF CENTRAL ORANGE COAST	THE GAVEL GROUP, INC.	110,447.00	91,476.50	82.82
AMERICAN ASSOCIATION OF NURSE ANESTHETISTS FOUNDATION	DIRECTLINE TECHNOLOGIES, INC.	196,191.67	161,991.67	82.57
JEWISH FEDERATION-COUNCIL OF GREATER LOS ANGELES	SIEGEL MARKETING GROUP, INC.	210,172.00	173,456.80	82.53
NATIONAL MULTIPLE SCLEROSIS SOCIETY	THE GAVEL GROUP, INC.	319,730.00	263,660.00	82.46
HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC.	EVERYWON, INC.	9,871.00	8,062.00	81.67
BOYS & GIRLS CLUBS OF GREATER OXNARD & PORT HUENEME	THE GAVEL GROUP, INC.	247,110.00	201,526.50	81.55
CITYTEAM MINISTRIES	GATEWAY COMMUNICATIONS INC	21,134.20	17,191.37	81.34
AMERICARES FOUNDATION, INC.	DONOR SERVICES GROUP, LLC	1,216,460.99	988,603.33	81.27
JEWISH VOICE MINISTRIES INTERNATIONAL	INFOCISION, INC.	371,872.63	299,433.28	80.52

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE BREAST CANCER RESEARCH FOUNDATION, INC.	INNOVATIVE PHILANTHROPY, LLC	1,306,961.00	1,049,813.00	80.32
JOHN BURTON ADVOCATES FOR YOUTH	BLUM INC., MELANIE BLUM	810,921.00	651,167.11	80.30
EQUALITY FLORIDA INSTITUTE, INC.	JULIEN ENTERTAINMENT.COM, INC	1,250.00	1,000.00	80.00
UNION OF CONCERNED SCIENTISTS	ARIA COMMUNICATIONS CORPORATION	11,403.15	9,109.00	79.88
MEMORIAL SLOAN-KETTERING CANCER CENTER	DONOR SERVICES GROUP, LLC	686,072.00	546,454.17	79.65
SIERRA CLUB	TELEFUND, INC.	1,425,294.33	1,129,045.89	79.21
CALIFORNIA ALUMNI ASSOCIATION	DIRECTLINE TECHNOLOGIES, INC.	387,609.00	306,879.00	79.17
ORGANIC CONSUMERS ASSOCIATION	HUDSON BAY COMPANY OF ILLINOIS, INC.	378,977.38	299,984.36	79.16
ORANGE COUNTY COUNCIL, BOY SCOUTS OF AMERICA	J. MILITO & ASSOCIATES, INC.	9,400.00	7,425.35	78.99
UNITED STATES FUND FOR UNICEF	INFOCISION, INC.	68,245.50	53,520.53	78.42
FOSTERALL	THE GAVEL GROUP, INC.	206,576.00	161,835.00	78.34
YOUTH & FAMILY CLUB OF POMONA VALLEY	THE GAVEL GROUP, INC.	56,330.00	44,076.00	78.25
THE NATURE CONSERVANCY	DIALOGUEDIRECT, INC.	355,881.00	277,389.00	77.94

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SALESIAN MISSIONS, INC	THE GAVEL GROUP, INC.	85,384.00	66,463.00	77.84
GOVERNMENT ACCOUNTABILITY PROJECT, INC.	HUDSON BAY COMPANY OF ILLINOIS, INC.	36,340.50	28,122.60	77.39
THE SAN DIEGO FLEET WEEK FOUNDATION	EVERYWON, INC.	1,647.41	1,269.41	77.05
ORANGEWOOD FOUNDATION	THE GAVEL GROUP, INC.	571,615.00	439,901.50	76.96
UNITED STATES FUND FOR UNICEF	RUFFALO NOEL LEVITZ, LLC	522,722.10	401,127.68	76.74
REDLANDS SYMPHONY ASSOCIATION	THE GAVEL GROUP, INC.	114,400.00	87,710.00	76.67
IRVINE BARCLAY THEATRE OPERATING COMPANY	MDS COMMUNICATIONS CORPORATION	16,560.00	12,673.00	76.53
SPECIAL OLYMPICS, INC.	THE HERITAGE COMPANY, INC.	491,283.52	375,400.82	76.41
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC.	INFOCISION, INC.	23,381.78	17,839.18	76.30
CALIFORNIA ALUMNI ASSOCIATION	DIRECTLINE TECHNOLOGIES, INC.	376,820.50	286,400.50	76.00
FOOD BANK OF CONTRA COSTA AND SOLANO	GATEWAY COMMUNICATIONS INC	54,995.00	41,538.00	75.53
BEL AIR PRESBYTERIAN CHURCH	THE GAVEL GROUP, INC.	86,864.00	65,524.50	75.43

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN LUNG ASSOCIATION	INFOCISION, INC.	44,240.99	33,291.49	75.25
BOYS' CLUB OF FALLBROOK	THE GAVEL GROUP, INC.	100,553.00	75,488.50	75.07
UNITED STATES FUND FOR UNICEF	RUFFALO NOEL LEVITZ, LLC	789,052.47	592,092.79	75.04
AMERICAN ISRAEL, PUBLIC AFFAIRS COMMITTEE	SIEGEL MARKETING GROUP, INC.	197,505.00	147,952.43	74.91
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC.	DONOR CARE CENTER, INC.	455,697.79	340,788.20	74.78
GEFFEN PLAYHOUSE, INC.	THEATER DIRECT INC.	292,319.00	217,608.96	74.44
JOYFUL HEART FOUNDATION	INNOVATIVE PHILANTHROPY, LLC	225,102.00	166,752.00	74.08
REDWOOD GOSPEL MISSIONS	GATEWAY COMMUNICATIONS INC	33,763.00	24,981.06	73.99
FLORIDA STATE UNIVERSITY ALUMNI ASSOCIATION	DIRECTLINE TECHNOLOGIES, INC.	151,675.00	111,965.00	73.82
OPERATION BLESSING INTERNATIONAL RELIEF AND DEVELOPMENT	PUBLIC INTEREST COMMUNICATIONS, INC.	41,519.00	30,596.81	73.69
TILLY'S LIFE CENTER	THE GAVEL GROUP, INC.	95,417.00	70,167.50	73.54
ST. ANNE'S FOUNDATION	THE GAVEL GROUP, INC.	118,819.00	86,789.00	73.04
BOYS AND GIRLS CLUBS OF EAST COUNTY, INC.	THE GAVEL GROUP, INC.	92,621.00	67,602.50	72.99

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NATIONAL FOSTER YOUTH INSTITUTE	CAPITAL STRATEGIES	209,735.95	152,877.95	72.89
CANINE COMPANIONS FOR INDEPENDENCE, INC.	THE GAVEL GROUP, INC.	256,514.00	186,954.00	72.88
SHEPHERD'S GATE	GATEWAY COMMUNICATIONS INC	28,834.00	21,013.20	72.88
IRAQ STAR, INC.	THE GAVEL GROUP, INC.	103,931.00	75,451.50	72.60
LIONS, TIGERS & BEARS	THE GAVEL GROUP, INC.	105,507.00	76,538.00	72.54
WISEPLACE	THE GAVEL GROUP, INC.	103,091.00	74,693.00	72.45
THE HERITAGE FOUNDATION WHICH WILL DO BUSINESS IN CALIFORNIA AS THE WASHINGTON HERITAGE FOUNDATION	GIVERIGHT, INC.	3,374,100.00	2,442,744.19	72.40
THE KCRW FOUNDATION, INC.	SD&A TELESERVICES, INC.	47,434.00	34,273.76	72.26
9TO5, WORKING WOMEN EDUCATION FUND	HUDSON BAY COMPANY OF ILLINOIS, INC.	7,385.00	5,321.31	72.06
THE SAN FRANCISCO FOOD BANK	GATEWAY COMMUNICATIONS INC	43,363.00	31,048.85	71.60
AMERICARES FOUNDATION, INC.	DONOR SERVICES GROUP, LLC	821,862.77	587,929.88	71.54
MEALS-ON-WHEELS OF THE MONTEREY PENINSULA, INC.	THE GAVEL GROUP, INC.	169,925.00	121,355.00	71.42
ORGANIC CONSUMERS FUND	HUDSON BAY COMPANY OF ILLINOIS, INC.	152,986.70	109,189.98	71.37

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SPECIAL OLYMPICS SOUTHERN CALIFORNIA, INC.	THE HERITAGE COMPANY, INC.	139,702.30	99,691.23	71.36
GREENPEACE FUND, INC.	PUBLIC INTEREST COMMUNICATIONS, INC.	18,385.00	13,064.92	71.06
SANTA BARBARA RESCUE MISSION	GATEWAY COMMUNICATIONS INC	24,527.00	17,404.26	70.96
ACTIONAID U.S.A.	ARIA COMMUNICATIONS CORPORATION	12,104.00	8,561.54	70.73
THE NATIONAL CENTER ON ADDICTION AND SUBSTANCE ABUSE	RESOURCE & EVENT MANAGEMENT LTD.	1,101,600.00	777,017.30	70.54
WORKING CALIFORNIANS	NICOLE WARD	481,820.00	338,262.77	70.21
WILLIAM MITCHELL COLLEGE OF LAW	ARIA COMMUNICATIONS CORPORATION	46,050.00	32,141.33	69.80
AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS	MDS COMMUNICATIONS CORPORATION	185,635.00	128,705.00	69.33
CHICAGO SYMPHONY ORCHESTRA	DCM, INC.	866,110.95	599,432.12	69.21
FOUNDATION FOR NATIONAL PROGRESS	ARIA COMMUNICATIONS CORPORATION	12,441.00	8,563.43	68.83
STAR/PAL	EVERYWON, INC.	5,900.00	4,048.00	68.61
AMERICAN ASSOCIATION FOR THE ADVANCEMENT OF SCIENCE	DONOR SERVICES GROUP, LLC	70,247.06	48,110.88	68.49
THE AMERICAN CONSERVATORY THEATRE FOUNDATION	BAY AREA ARTS MARKETING, INC.	54,220.00	37,004.78	68.25

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
LESEA GLOBAL FEED THE HUNGRY, INC	INFOCISION, INC.	18,568.00	12,635.82	68.05
SAINT AGNES MEDICAL CENTER	THE GAVEL GROUP, INC.	64,627.00	43,972.00	68.04
LEAGUE OF WOMEN VOTERS EDUCATION FUND	DONOR SERVICES GROUP, LLC	14,008.00	9,529.90	68.03
HERITAGE ACTION FOR AMERICA, INC.	GIVERIGHT, INC.	4,243.00	2,884.00	67.97
EL POLLO LOCO CHARITIES	THE GAVEL GROUP, INC.	44,024.00	29,889.00	67.89
MOUNTAIN COMMUNITIES BOYS AND GIRLS CLUB INC.	THE GAVEL GROUP, INC.	49,912.80	33,840.80	67.80
CRISTA MINISTRIES	GATEWAY COMMUNICATIONS INC	62,979.00	42,549.69	67.56
THE METROPOLITAN MUSEUM OF ART	DONOR SERVICES GROUP, LLC	244,889.00	165,114.61	67.42
THE MONTEREY BAY AQUARIUM FOUNDATION	SD&A TELESERVICES, INC.	201,737.03	135,976.88	67.40
MISSION SOLANO RESCUE MISSION INC.	GATEWAY COMMUNICATIONS INC	21,295.00	14,350.50	67.39
YORBA LINDA FRIENDS CHURCH	THE GAVEL GROUP, INC.	77,754.00	52,093.04	67.00
THE GOOD SHEPHERD SHELTER OF LOS ANGELES	THE GAVEL GROUP, INC.	88,300.00	58,969.00	66.78
MEDICAL TEAMS INTERNATIONAL	GATEWAY COMMUNICATIONS INC	102,584.00	68,274.69	66.55

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SAN DIEGO RESCUE MISSION, INC.	GATEWAY COMMUNICATIONS INC	59,917.00	39,757.51	66.35
SAINT AGNES MEDICAL CENTER	THE GAVEL GROUP, INC.	68,020.00	44,837.00	65.92
CALIFORNIA SHAKESPEARE THEATER	BAY AREA ARTS MARKETING, INC.	11,420.00	7,504.75	65.72
CHICAGO SYMPHONY ORCHESTRA	SD&A TELESERVICES, INC.	760,207.94	495,388.40	65.16
USAFA ENDOWMENT, INC.	RUFFALO NOEL LEVITZ, LLC	346,439.87	224,825.37	64.90
MERCY SHIPS	GATEWAY COMMUNICATIONS INC	90,643.00	58,822.36	64.89
AMERICAN INDIAN COLLEGE FUND	DONOR CARE CENTER, INC.	106,511.95	68,631.18	64.44
AMERICAN CIVIL LIBERTIES UNION INC	DONOR SERVICES GROUP, LLC	398,530.73	256,564.52	64.38
LUTHER SEMINARY FOUNDATION	ARIA COMMUNICATIONS CORPORATION	78,610.50	50,300.09	63.99
CHALLENGE FAILURE	CRUZ INTEGRATED	15,850.00	10,030.00	63.28
ROD DEDEAUX FOUNDATION	THE GAVEL GROUP, INC.	62,021.00	38,670.50	62.35
SAN FRANCISCO PARKS ALLIANCE	NICHELLE LYONS	220,050.00	136,958.19	62.24
GASLAMP QUARTER HISTORICAL FOUNDATION	EVERYWON, INC.	200.00	124.40	62.20

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CITY MISSION MINISTRIES	GATEWAY COMMUNICATIONS INC	29,535.00	18,298.15	61.95
SOUTHCOAST RECONSTRUCTIONIST HAVURAH	THE GAVEL GROUP, INC.	59,186.00	36,312.00	61.35
THE LATINO LEGISLATIVE CAUCUS FOUNDATION	JULIE SANDINO	248,000.00	151,870.51	61.24
SAN FRANCISCO BALLET ASSOCIATION	BAY AREA ARTS MARKETING, INC.	293,017.00	179,037.50	61.10
THE NATURE CONSERVANCY	DONOR SERVICES GROUP, LLC	1,793,790.97	1,085,888.01	60.54
HABITAT FOR HUMANITY INTERNATIONAL, INC.	MDS COMMUNICATIONS CORPORATION	2,683,951.00	1,624,445.00	60.52
HUMANE SOCIETY SILICON VALLEY	GATEWAY COMMUNICATIONS INC	8,669.00	5,239.24	60.44
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	SD&A TELESERVICES, INC.	125,946.00	76,062.50	60.39
JUNIOR LEAGUE OF SAN JOSE	THE GAVEL GROUP, INC.	124,261.00	74,834.00	60.22
RAISE A CHILD, INCORPORATED	LEFTOVERCASH, INC.	85.11	51.07	60.00
RAISE A CHILD, INCORPORATED	LEFTOVERCASH, INC.	122.33	73.40	60.00
SAINT MARK'S EPISCOPAL SCHOOL	LEFTOVERCASH, INC.	322.98	193.79	60.00
SAINT MARK'S EPISCOPAL SCHOOL	LEFTOVERCASH, INC.	157.15	94.29	60.00

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FRIENDS OF MANDARIN IMMERSION PROGRAM	LEFTOVERCASH, INC.	252.39	151.43	60.00
RALPH WALDO EMERSON PARKSIDE ACADEMY CHARTER SCHOOL PTA	LEFTOVERCASH, INC.	111.82	67.09	60.00
TRUST WOMEN FOUNDATION INC	HUDSON BAY COMPANY OF ILLINOIS, INC.	8,820.00	5,275.94	59.82
RENAISSANCE CHARITABLE FOUNDATION INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS RENAISSANCE CHARITABLE FD. INC.	OMAZE, INC.	14,864,249.52	8,880,594.42	59.74
THE CARNEGIE HALL SOCIETY, INC.	SD&A TELESERVICES, INC.	665,303.08	397,137.58	59.69
OPEN DOORS WITH BROTHER ANDREW, INC.	INFOCISION, INC.	2,901.00	1,726.30	59.51
THE FOUNDATION FIGHTING BLINDNESS, INC.	THE HERITAGE COMPANY, INC.	5,979.00	3,554.61	59.45
AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS	DONOR SERVICES GROUP, LLC	4,040,555.70	2,375,909.38	58.80
AMERICAN BIBLE SOCIETY	MDS COMMUNICATIONS CORPORATION	14,752.00	8,651.00	58.64
CYPRESS COLLEGE FOUNDATION, INC.	THE GAVEL GROUP, INC.	42,863.00	25,134.50	58.64
INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC.	INFOCISION, INC.	230,429.68	134,988.47	58.58
KAPPA KAPPA GAMMA FOUNDATION	ARIA COMMUNICATIONS CORPORATION	44,998.61	26,206.94	58.24

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CALIFORNIA STATE UNIVERSITY, LONG BEACH RESEARCH FOUNDATION	KKJZ FUNDRAISING, INC.	986,097.69	572,338.56	58.04
AMERICAN CIVIL LIBERTIES UNION FOUNDATION, INC.	DCM, INC.	205,170.00	118,889.69	57.95
THE BERKELEY REPERTORY THEATRE	BAY AREA ARTS MARKETING, INC.	131,138.08	75,704.76	57.73
THE LAGUNA PLAYHOUSE	THEATER DIRECT INC.	39,715.00	22,890.06	57.64
SIMA ENVIRONMENTAL FUND	THE GAVEL GROUP, INC.	286,717.00	163,806.00	57.13
SECOND HARVEST FOOD BANK OF SANTA CLARA AND SAN MATEO COUNTIES	GATEWAY COMMUNICATIONS INC	47,592.97	27,085.88	56.91
SIERRA CLUB	HARRIS MARKETING GROUP	61,201.50	34,555.85	56.46
PERFORMING ARTS CENTER OF LOS ANGELES COUNTY	THEATER DIRECT INC.	126,701.00	71,431.24	56.38
SAN FRANCISCO OPERA ASSOCIATION	DCM, INC.	28,509.00	16,025.43	56.21
FRESNO RESCUE MISSION FOUNDATION	GATEWAY COMMUNICATIONS INC	57,165.00	31,998.00	55.97
THE ENTERTAINMENT INDUSTRY FOUNDATION	EVENT ASSOCIATES, INC.	3,641,619.00	2,034,455.00	55.87
NARAL PRO-CHOICE AMERICA	TELEFUND, INC.	86,244.25	48,160.80	55.84

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
LOS ANGELES REGIONAL FOOD BANK	GATEWAY COMMUNICATIONS INC	91,574.00	50,599.66	55.26
KAPPA ALPHA THETA FOUNDATION, INC.	ARIA COMMUNICATIONS CORPORATION	138,859.18	76,493.49	55.09
THE LEUKEMIA & LYMPHOMA SOCIETY, INC.	DONOR CARE CENTER, INC.	111,683.35	61,115.06	54.72
HILLEL: THE FOUNDATION FOR JEWISH CAMPUS LIFE	TELEFUND, INC.	29,084.00	15,812.60	54.37
KQED INC.	INFOCISION, INC.	45,048.00	24,380.50	54.12
THE CLAREMONT INSTITUTE FOR THE STUDY OF STATESMANSHIP AND POLITICAL PHILOSOPHY	MANIFOLD PRODUCTIONS, INC.	170,000.00	91,907.99	54.06
KVIE, INC.	DIRECTLINE TECHNOLOGIES, INC.	90,874.50	48,874.50	53.78
THE HAROLD AND CAROLE PUMP FOUNDATION	TAI EVENTS, INC.	1,299,980.00	696,420.80	53.57
ALPHA GAMMA DELTA FOUNDATION, INC.	ARIA COMMUNICATIONS CORPORATION	42,827.00	22,936.39	53.56
BUTTE COUNTY SHERIFF'S SEARCH AND RESCUE, INC.	LANDRY BUSINESS SERVICES	80,721.50	42,782.39	53.00
ORANGE COUNTY RESCUE MISSION, INC.	GATEWAY COMMUNICATIONS INC	21,998.00	11,631.09	52.87
AMERICAN DIABETES ASSOCIATION	THE HERITAGE COMPANY, INC.	1,580.00	831.56	52.63
CHRISTIAN APPALACHIAN PROJECT INC	DONOR CARE CENTER, INC.	59,833.50	31,341.91	52.38

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CITYTEAM MINISTRIES	MDS COMMUNICATIONS CORPORATION	71,204.00	37,228.00	52.28
MALASHOCK DANCE & COMPANY	EVERYWON, INC.	1,131.00	591.00	52.25
COLE CANYON ELEMENTARY PARENT TEACHER CLUB	BOOSTER ENTERPRISES, INC.	52,028.45	27,115.65	52.12
LIFE ISSUES INSTITUTE, INC.	MDS COMMUNICATIONS CORPORATION	17,832.00	9,262.00	51.94
VIETNAM VETERANS OF CALIFORNIA, INC.	GORDON & SCHWENKMEYER, INC.	20,462.00	10,624.76	51.92
INTERNATIONAL MYELOMA FOUNDATION	THE GAVEL GROUP, INC.	56,565.00	29,331.00	51.85
SOUTHERN POVERTY LAW CENTER, INC.	TELEFUND, INC.	519,072.29	266,792.32	51.40
MEDECINS SANS FRONTIERES U.S.A., INC.	PUBLIC INTEREST COMMUNICATIONS, INC.	797,602.80	409,631.70	51.36
AMERICAN FAMILY ASSOCIATION, INC.	DONOR CARE CENTER, INC.	229,182.97	116,578.43	50.87
PROJECT HOPE - THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC.	THE HERITAGE COMPANY, INC.	41,820.00	21,212.57	50.72
NATIONAL LGBTQ TASK FORCE	PUBLIC INTEREST COMMUNICATIONS, INC.	47,828.16	24,230.52	50.66
NATIONAL RIFLE ASSOCIATION OF AMERICA	INFOCISION, INC.	856,189.00	431,017.58	50.34

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE ARTHRITIS FOUNDATION, INC.	MDS COMMUNICATIONS CORPORATION	80,650.00	40,497.00	50.21
HEIFER PROJECT INTERNATIONAL	MDS COMMUNICATIONS CORPORATION	3,091,856.00	1,550,651.00	50.15
PLACER COUNTY SHERIFF'S DEPARTMENT SEARCH AND RESCUE	LANDRY BUSINESS SERVICES	78,400.00	39,200.00	50.00
PENASQUITOS LUTHERAN CHURCH	THE GAVEL GROUP, INC.	20,563.00	10,281.50	50.00
NATIONAL MULTIPLE SCLEROSIS SOCIETY	MERKLE GROUP, INC.	12,372,443.00	6,178,765.00	49.94
AUTISM SPECTRUM DISORDER FOUNDATION, INC.	ASSOCIATED COMMUNITY SERVICES, INC.	50,065.50	24,967.97	49.87
RESCUE MISSION ALLIANCE	GATEWAY COMMUNICATIONS INC	35,522.00	17,640.13	49.66
THE BREAST CANCER CHARITIES OF AMERICA, INC.	ASSOCIATED COMMUNITY SERVICES, INC.	558,473.98	275,112.41	49.26
INTERNATIONAL FELLOWSHIP OF CHRISTIANS & JEWS, INC.	CAUSEWORX, INC.	125,317.51	61,587.91	49.15
AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC	SD&A TELESERVICES, INC.	33,095.00	16,221.00	49.01
WOMEN IN CALIFORNIA LEADERSHIP	JULIE SANDINO	227,050.00	110,920.71	48.85
FEEDING AMERICA RIVERSIDE SAN BERNARDINO COUNTIES	THE GAVEL GROUP, INC.	43,005.08	20,977.08	48.78
TENDERLOIN NEIGHBORHOOD DEVELOPMENT CORPORATION	ARIA COMMUNICATIONS CORPORATION	2,600.00	1,267.49	48.75

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NARAL PRO-CHOICE AMERICA	SD&A TELESERVICES, INC.	100,591.00	48,991.85	48.70
MILITARY ORDER OF THE PURPLE HEART SERVICE FOUNDATION, INC.	FRONT LINE SUPPORT, LLC	616,514.07	300,000.00	48.66
MARIN GENERAL HOSPITAL FOUNDATION	DEBORAH MANN PRODUCTIONS	392,250.00	188,572.02	48.07
AIDS PROJECT LOS ANGELES	MZA EVENTS, INC.	2,422,903.00	1,162,750.35	47.99
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	PUBLIC INTEREST COMMUNICATIONS, INC.	369,787.16	176,853.51	47.83
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	DONOR SERVICES GROUP, LLC	19,610.00	9,356.62	47.71
UNITED STATES NAVY MEMORIAL FOUNDATION	MERKLE GROUP, INC.	2,626,288.18	1,244,671.11	47.39
THE ORGAN DONATION AND TRANSPLANT ASSOCIATION OF AMERICA INC.	ASSOCIATED COMMUNITY SERVICES, INC.	16,444.00	7,691.86	46.78
AMVETS (AMERICAN VETERANS) CORPORATION	THE HERITAGE COMPANY, INC.	6,415.00	2,978.42	46.43
SPECIAL OLYMPICS NORTHERN CALIFORNIA, INC.	THE HERITAGE COMPANY, INC.	340,138.25	157,164.33	46.21
WORLD WILDLIFE FUND, INC.	DONOR SERVICES GROUP, LLC	79,385.00	36,257.82	45.67
CHILDREN'S CANCER RECOVERY FOUNDATION	ASSOCIATED COMMUNITY SERVICES, INC.	243,732.61	111,130.44	45.60
MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA, INC.	THE HERITAGE COMPANY, INC.	43,006.00	19,594.93	45.56

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
EASTERN VIRGINIA MEDICAL SCHOOL FOUNDATION	TSM DONOR ENGAGEMENT TEAM, INC.	29,300.50	13,343.51	45.54
CHILDRENS LEUKEMIA RESEARCH ASSOCIATION INC	ASSOCIATED COMMUNITY SERVICES, INC.	186,875.13	84,389.95	45.16
VETERANS SUPPORT FOUNDATION	ASSOCIATED COMMUNITY SERVICES, INC.	246,001.00	111,066.49	45.15
CANCER RECOVERY FOUNDATION INTERNATIONAL, INC.	ASSOCIATED COMMUNITY SERVICES, INC.	93,017.50	41,857.88	45.00
COUNCIL ON AGING SERVICES FOR SENIORS	JADENT, INC.	300,666.70	135,300.02	45.00
COUNCIL ON AGING SERVICES FOR SENIORS	JCLE, INC.	300,666.70	135,300.02	45.00
UNITED CANCER SUPPORT FOUNDATION	ASSOCIATED COMMUNITY SERVICES, INC.	349,772.17	157,397.48	45.00
LAW ENFORCEMENT EDUCATION PROGRAM	ASSOCIATED COMMUNITY SERVICES, INC.	179,310.00	80,689.50	45.00
FOUNDATION FOR AMERICAN VETERANS, INC.	ASSOCIATED COMMUNITY SERVICES, INC.	1,176,443.32	529,399.46	45.00
FIREFIIGHTERS SUPPORT SERVICES, INCORPORATED	ASSOCIATED COMMUNITY SERVICES, INC.	99,235.80	44,656.10	45.00
AMVETS (AMERICAN VETERANS) CORPORATION	THE HERITAGE COMPANY, INC.	20,265.00	9,085.25	44.83
CITIZENS CLEARINGHOUSE FOR HAZARDOUS WASTE, INC.	HUDSON BAY COMPANY OF ILLINOIS, INC.	4,699.00	2,105.90	44.82
CONCERNED WOMEN FOR AMERICA	INFOCISION, INC.	38,545.01	17,246.56	44.74

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MOTHERS AGAINST DRUNK DRIVING	THE HERITAGE COMPANY, INC.	120,840.50	53,938.76	44.64
THE ROTARY CLUB OF FALLBROOK FOUNDATION	THE GAVEL GROUP, INC.	33,545.00	14,941.00	44.54
THE NATIONAL CHILDREN'S CANCER SOCIETY, INC.	THE HERITAGE COMPANY, INC.	76,504.00	33,934.37	44.36
NFIB SMALL BUSINESS LEGAL CENTER	NATIONAL CAPITAL TELESERVICES, LLC	8,265.00	3,616.00	43.75
ORGANIZING FOR ACTION	DCM, INC.	138,890.00	60,360.18	43.46
UNITED BREAST CANCER FOUNDATION	ASSOCIATED COMMUNITY SERVICES, INC.	662,048.57	285,838.03	43.17
UNIVERSITY OF NEBRASKA FOUNDATION	RUFFALO NOEL LEVITZ, LLC	453,114.27	195,364.58	43.12
PRISON FELLOWSHIP MINISTRIES	INFOCISION, INC.	34,771.17	14,901.32	42.86
AMERICAN CHILDREN'S CANCER FOUNDATION, INC.	ASSOCIATED COMMUNITY SERVICES, INC.	85,526.57	36,348.90	42.50
AMERICAN LUNG ASSOCIATION	INFOCISION, INC.	29,029.00	12,270.77	42.27
CIVIL WAR PRESERVATION TRUST	PUBLIC INTEREST COMMUNICATIONS, INC.	12,922.99	5,406.64	41.84
CALIFORNIA NOW	GORDON & SCHWENKMEYER, INC.	59,423.34	24,752.24	41.65
HUMAN RIGHTS CAMPAIGN FUND	DONOR SERVICES GROUP, LLC	517,205.00	215,426.11	41.65

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AIDS WALK SAN FRANCISCO FOUNDATION	MZA EVENTS, INC.	2,130,230.29	886,188.13	41.60
THE FRESNO PHILHARMONIC ASSOCIATION	STRATEGIC MARKETING FOR THE ARTS LLC	26,952.00	11,152.77	41.38
THE UNIVERSITY OF TEXAS MD ANDERSON CANCER CENTER	HARRIS CONNECT, LLC	55,977.50	22,937.50	40.98
COOPERATIVE FOR ASSISTANCE AND RELIEF EVERYWHERE, INC.	MDS COMMUNICATIONS CORPORATION	364,108.00	148,394.00	40.76
CATHOLIC RELIEF SERVICES - UNITED STATES CONFERENCE OF CATHOLIC BISHOPS	MDS COMMUNICATIONS CORPORATION	424,266.00	172,556.00	40.67
MARCH OF DIMES FOUNDATION	INFOCISION, INC.	284,682.03	115,495.38	40.57
D.A.R.E. AMERICA	ELITE EVENTS + PROMOTIONS, INC.	176,530.00	70,612.00	40.00
D.A.R.E. AMERICA	EMPIRE EVENTS & SOLUTIONS, INC.	536,533.00	214,613.00	40.00
CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC.	THE HERITAGE COMPANY, INC.	165,500.00	66,015.29	39.89
SAN DIEGO STATE UNIVERSITY FOUNDATION	ARIA COMMUNICATIONS CORPORATION	62,966.55	24,919.03	39.58
GREENPEACE FUND, INC.	SD&A TELESERVICES, INC.	13,033.00	5,101.52	39.14
MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA, INC.	THE HERITAGE COMPANY, INC.	58,855.00	22,836.41	38.80
UNITED BREAST CANCER FOUNDATION	THE HERITAGE COMPANY, INC.	15,030.00	5,808.41	38.65

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NATIONAL ASSOCIATION OF POLICE ATHLETIC LEAGUES INC	FRONT LINE SUPPORT, LLC	215,841.00	83,333.36	38.61
AMERICANS UNITED FOR LIFE	MDS COMMUNICATIONS CORPORATION	18,615.00	7,061.00	37.93
NORTH SHORE ANIMAL LEAGUE, INC.	INFOCISION, INC.	22,013.00	8,336.51	37.87
UNIVERSITY OF CALIFORNIA, DAVIS	ARTSMARKETING SERVICES, INC.	127,976.30	48,085.57	37.57
THE GOOD NEWS RESCUE MISSION	GATEWAY COMMUNICATIONS INC	29,092.73	10,905.99	37.49
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	DONOR SERVICES GROUP, LLC	165,555.00	61,895.43	37.39
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES	DONOR SERVICES GROUP, LLC	93,157.00	34,679.44	37.23
HABITAT FOR HUMANITY INTERNATIONAL, INC.	DONOR SERVICES GROUP, LLC	1,654,983.68	612,317.35	37.00
THE AOPA FOUNDATION, INC.	INFOCISION, INC.	16,322.50	5,971.79	36.59
THE SUSAN G. KOMEN BREAST CANCER FOUNDATION, INC.	MERKLE GROUP, INC.	16,825,420.03	6,111,944.36	36.33
PEOPLE FOR THE AMERICAN WAY	GORDON & SCHWENKMEYER, INC.	32,537.46	11,794.69	36.25
AMERICAN CIVIL LIBERTIES UNION INC	INTEGRAL RESOURCES, INC.	235,743.85	84,286.75	35.75
OPERATION SMILE, INC.	MDS COMMUNICATIONS CORPORATION	1,090,258.00	387,748.00	35.56

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SIGMA NU EDUCATIONAL FOUNDATION INC	HARRIS MARKETING GROUP	101,910.00	36,210.94	35.53
BACK TO GOD MINISTRIES INTERNATIONAL	DONOR CARE CENTER, INC.	26,998.16	9,578.70	35.48
ANAHEIM FIREMEN'S ASSOCIATION, INC.	CITY SERVICES ENTERTAINMENT CORP.	100,412.50	35,500.00	35.35
LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC.	GORDON & SCHWENKMEYER, INC.	196,428.00	68,402.52	34.82
AMERICANS UNITED FOR SEPARATION OF CHURCH AND STATE	PUBLIC INTEREST COMMUNICATIONS, INC.	27,515.50	9,575.74	34.80
UNITED FARM WORKERS OF AMERICA	GORDON & SCHWENKMEYER, INC.	115,342.33	40,035.58	34.71
THE AMERICAN COLLEGE	TSM DONOR ENGAGEMENT TEAM, INC.	126,334.49	43,792.54	34.66
CONCERNED WOMEN FOR AMERICA LEGISLATIVE ACTION COMMITTEE	INFOCISION, INC.	8,665.00	2,960.22	34.16
EASTER SEALS, INC.	INFOCISION, INC.	52,884.60	18,037.42	34.11
NATIONAL MULTIPLE SCLEROSIS SOCIETY	INFOCISION, INC.	20,370.00	6,756.58	33.17
SIERRA CLUB	HARRIS MARKETING GROUP	263,110.76	87,036.31	33.08
AMNESTY INTERNATIONAL OF THE U.S.A., INC.	HARRIS MARKETING GROUP	139,688.33	46,124.33	33.02

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SAN DIEGO STATE UNIVERSITY FOUNDATION	HARRIS MARKETING GROUP	104,677.16	34,303.27	32.77
FEEDING AMERICA	MDS COMMUNICATIONS CORPORATION	235,469.00	76,936.00	32.67
VETERANS EMPLOYMENT TRAINING SERVICES	FRONT LINE SUPPORT, LLC	332,114.24	108,386.35	32.64
SANTA ANA POLICE OFFICERS' ASSOCIATION	J & J PRODUCTIONS, INC.	153,219.00	50,000.00	32.63
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES	GORDON & SCHWENKMEYER, INC.	118,884.46	38,766.87	32.61
NATIONAL WHEELCHAIR BASKETBALL ASSOCIATION	THE HERITAGE COMPANY, INC.	7,210.89	2,345.29	32.52
AMERICAN HEART ASSOCIATION, INC.	INFOCISION, INC.	340,498.81	109,609.60	32.19
ALLIANCE DEFENDING FREEDOM	INFOCISION, INC.	18,337.00	5,858.01	31.95
LUTHERAN WORLD RELIEF INC.	ARIA COMMUNICATIONS CORPORATION	53,783.00	17,169.40	31.92
VETERANS OF FOREIGN WARS OF THE UNITED STATES	DONOR SERVICES GROUP, LLC	171,670.55	53,815.35	31.35
EARTHJUSTICE	YOUR VOICE MEDIA, INC.	14,953.00	4,681.00	31.30
KERN COUNTY SHERIFF'S RESERVE	UNITED SUPPORT GROUP LLC	121,228.74	37,580.91	31.00
VALLEY PUBLIC TELEVISION, INC.	ARIA COMMUNICATIONS CORPORATION	23,521.18	7,236.11	30.76

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN JEWISH COMMITTEE	HARRIS MARKETING GROUP	19,881.00	6,105.76	30.71
EDUCATIONAL FOUNDATION OF ALPHA GAMMA RHO	ARIA COMMUNICATIONS CORPORATION	17,502.04	5,316.49	30.38
RIVERSIDE COUNTY PROFESSIONAL FIREFIGHTERS BENEVOLENT FUND	ASSOCIATED PROGRAMS, INC.	566,017.00	171,859.10	30.36
SADD INC	THE HERITAGE COMPANY, INC.	9,567.00	2,870.30	30.00
AUTISM SPECTRUM DISORDER FOUNDATION, INC.	THE HERITAGE COMPANY, INC.	6,429.00	1,928.70	30.00
ENTERPRISE LIONS COMMUNITY ACTIVITY FUND	M.S.A. ENT.	32,821.00	9,846.00	30.00
AMERICAN INSTITUTE FOR CANCER RESEARCH	INFOCISION, INC.	160,408.50	48,026.04	29.94
ONE DROP FOUNDATION, INC.	MOONRIDGE GROUP LLC	2,421,630.00	723,666.00	29.88
ELIZABETH GLASER PEDIATRIC AIDS FOUNDATION	INNOVATIVE PHILANTHROPY, LLC	435,300.00	129,291.00	29.70
SAN DIEGO HUMANE SOCIETY AND S.P.C.A.	GATEWAY COMMUNICATIONS INC	40,782.00	12,031.00	29.50
NATIONAL IMMIGRATION FORUM, INC.	JULIEN ENTERTAINMENT.COM, INC	17,500.00	5,125.00	29.29
ONE DROP FOUNDATION, INC.	MOONRIDGE GROUP LLC	2,497,000.00	727,000.00	29.11
MARIN GENERAL HOSPITAL FOUNDATION	DEBORAH MANN PRODUCTIONS	721,205.00	207,375.06	28.75

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN DIABETES ASSOCIATION	INFOCISION, INC.	57,443.75	16,263.43	28.31
ORANGE COUNTY POLICE CANINE ASSOCIATION	CITY SERVICES ENTERTAINMENT CORP.	242,758.52	68,268.00	28.12
CHRISTIAN ADVOCATES SERVING EVANGELISM, INC.	DONOR CARE CENTER, INC.	277,418.00	77,321.46	27.87
FEED THE CHILDREN, INC.	INFOCISION, INC.	44,808.00	12,450.92	27.79
OXFAM-AMERICA, INC.	TELEFUND, INC.	154,906.00	42,951.24	27.73
THE UNIVERSITY OF SOUTH DAKOTA FOUNDATION	RUFFALO NOEL LEVITZ, LLC	82,136.48	22,634.57	27.56
CALIFORNIA LEAGUE OF CONSERVATION VOTERS	GORDON & SCHWENKMEYER, INC.	11,895.53	3,270.29	27.49
THE SAN JOSE POLICE OFFICERS' ASSOCIATION CHARITABLE FOUNDATION	SERVICES FOR FIRE AND POLICE, INC.	134,568.00	36,968.50	27.47
SIERRA CLUB	SD&A TELESERVICES, INC.	554,635.00	152,188.96	27.44
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	SD&A TELESERVICES, INC.	63,349.02	17,305.82	27.32
MIRACLE FLIGHTS FOR KIDS	ENGAGE FUNDING, LLC	178,308.16	48,380.32	27.13
FIND THE CHILDREN	JADENT, INC.	64,318.29	17,365.94	27.00
MULTIPLE SCLEROSIS FOUNDATION, INC.	JADENT, INC.	135,275.00	36,524.25	27.00

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SPECIAL OLYMPICS, INC.	INFOCISION, INC.	3,310.50	889.67	26.87
THE ARTHRITIS FOUNDATION, INC.	MERKLE GROUP, INC.	9,912,902.00	2,661,367.39	26.85
RAGS FOR RICHES FOUNDATION	TAI EVENTS, INC.	1,064,576.00	285,740.98	26.84
DIMOND IMPROVEMENT ASSOCIATION	DANIEL SWAFFORD	209,467.94	56,158.99	26.81
THE ASME FOUNDATION	DCM, INC.	129,016.00	34,484.97	26.73
UNIVERSITY OF CALIFORNIA, DAVIS	HARRIS CONNECT, LLC	8,524.00	2,259.11	26.50
ENVIRONMENTAL DEFENSE FUND, INCORPORATED	PUBLIC INTEREST COMMUNICATIONS, INC.	97,709.00	25,448.59	26.05
MERCY CORPS	MDS COMMUNICATIONS CORPORATION	7,341.00	1,898.00	25.85
MUSCULAR DYSTROPHY ASSOCIATION, INC.	INFOCISION, INC.	12,659.00	3,204.02	25.31
ADVOCACY FOR RESPECT AND CHOICE - LONG BEACH, INC. (ARC-LONG BEACH)	JADENT, INC.	17,525.00	4,381.25	25.00
YUBA-SUTTER FUTURE FARMERS OF AMERICA	MERIDIAN PRODUCTIONS	18,030.00	4,500.00	24.96
AMERICAN LEGACY CENTER	MDS COMMUNICATIONS CORPORATION	79,407.00	19,780.00	24.91
THE AMYOTROPHIC LATERAL SCLEROSIS ASSOCIATION	THE HERITAGE COMPANY, INC.	1,237.00	304.87	24.65

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
LIFE OUTREACH INTERNATIONAL ASSOCIATION OF CHURCHES INC	DONOR CARE CENTER, INC.	173,021.67	42,517.15	24.57
CALIFORNIA STATE FIREFIGHTERS' ASSOCIATION	FRONT LINE SUPPORT, LLC	113,796.50	27,836.15	24.46
PROJECT OPEN HAND	TELEFUND, INC.	10,672.00	2,588.25	24.25
LAMBDA CHI ALPHA EDUCATIONAL FOUNDATION INC	ARIA COMMUNICATIONS CORPORATION	15,521.34	3,762.51	24.24
ALLIANCE DEFENDING FREEDOM	MDS COMMUNICATIONS CORPORATION	22,265.00	5,386.00	24.19
KERN COUNTY FIRE FIGHTERS UNION I. A. F. F. NO. 1301	UNITED SUPPORT GROUP LLC	85,167.04	20,440.09	24.00
CROHN'S & COLITIS FOUNDATION, INC.	INFOCISION, INC.	2,489.00	596.40	23.96
PRISON FELLOWSHIP MINISTRIES	INFOCISION, INC.	14,939.45	3,576.48	23.94
BERKELEY-EAST BAY HUMANE SOCIETY	GATEWAY COMMUNICATIONS INC	8,274.00	1,971.99	23.83
UNIVERSITY OF COLORADO FOUNDATION	RUFFALO NOEL LEVITZ, LLC	946,475.43	225,113.49	23.78
AMERICAN DIABETES ASSOCIATION	INFOCISION, INC.	113,982.00	26,571.18	23.31
TEA PARTY PATRIOTS, INC.	CAPITOL RESOURCES, INC.	388,685.26	87,902.33	22.62
AMERICAN INDIAN COLLEGE FUND	DONOR CARE CENTER, INC.	40,969.00	9,043.50	22.07

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
VENTURA COUNTY DEPUTY SHERIFFS' ASSOCIATION CHARITABLE	NEW EQUITY PRODUCTIONS, INC.	89,772.95	19,582.59	21.81
CHI OMEGA FOUNDATION	RUFFALO NOEL LEVITZ, LLC	68,020.08	14,727.86	21.65
SOUTHERN CALIFORNIA PUBLIC RADIO	ARIA COMMUNICATIONS CORPORATION	269,148.34	58,018.44	21.56
NARAL PRO-CHOICE AMERICA	PUBLIC INTEREST COMMUNICATIONS, INC.	73,688.00	15,774.60	21.41
OCEANSIDE POLICE OFFICERS' ASSOCIATION FOUNDATION	NEW EQUITY PRODUCTIONS, INC.	43,548.13	9,316.92	21.39
ENLISTED ASSOCIATION OF THE NATIONAL GUARD OF THE UNITED STATES	THE HERITAGE COMPANY, INC.	11,661.00	2,431.07	20.85
CARE NET	THE HERITAGE COMPANY, INC.	3,258.50	661.87	20.31
SIERRA CLUB	SD&A TELESERVICES, INC.	504,827.00	101,315.60	20.07
NATIONAL CAREGIVING FOUNDATION	THE HERITAGE COMPANY, INC.	8,425.00	1,686.84	20.02
THE NATIONAL CANCER COALITION, INC.	THE HERITAGE COMPANY, INC.	6,799.00	1,360.01	20.00
CALIFORNIA NARCOTIC OFFICERS ASSOCIATION	MIDWEST PUBLISHING-DN, INC.	409,109.39	81,821.88	20.00
AMERICAN ASSOCIATION OF STATE TROOPERS, INC.	JADENT, INC.	3,300.00	660.00	20.00
VFW DEPARTMENT OF CALIFORNIA FOUNDATION	THE HERITAGE COMPANY, INC.	38,452.00	7,690.40	20.00

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
DEPARTMENT OF CALIFORNIA, VETERANS OF FOREIGN WARS OF THE UNITED STATES	THE HERITAGE COMPANY, INC.	34,596.00	6,919.20	20.00
CANCER FEDERATION, INC.	JADENT, INC.	22,391.00	4,478.20	20.00
CHILDHOOD LEUKEMIA FOUNDATION, INC.	JADENT, INC.	23,124.00	4,624.80	20.00
CALIFORNIA VETERANS BENEFIT FUND	ASSOCIATED COMMUNITY SERVICES, INC.	186,696.80	37,339.36	20.00
CALIFORNIA FIREFIGHTERS	MIDWEST PUBLISHING-DN, INC.	405,526.30	81,105.26	20.00
BAKERSFIELD POLICE OFFICERS ASSOCIATION	UNITED SUPPORT GROUP LLC	140,405.86	28,074.14	19.99
VFW DEPARTMENT OF CALIFORNIA FOUNDATION	THE HERITAGE COMPANY, INC.	37,596.00	7,493.00	19.93
CANCER RECOVERY FOUNDATION INTERNATIONAL, INC.	THE HERITAGE COMPANY, INC.	650.00	128.98	19.84
AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC.	MDS COMMUNICATIONS CORPORATION	1,897,182.00	372,360.00	19.63
CALIFORNIA STATE LODGE, FRATERNAL ORDER OF POLICE	RESIDENTIAL PROGRAMS, INC.	595,417.25	116,591.75	19.58
ORGANIZING FOR ACTION	DONOR SERVICES GROUP, LLC	43,421.00	8,462.00	19.49
CROSS INTERNATIONAL AID, INC.	DONOR CARE CENTER, INC.	316,240.25	61,232.27	19.36
WHITE ASH BROADCASTING, INCORPORATED	ARIA COMMUNICATIONS CORPORATION	4,465.00	862.50	19.32

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
KOCE-TV FOUNDATION	SD&A TELESERVICES, INC.	37,738.25	7,190.65	19.05
CARE NET	CAPITOL RESOURCES, INC.	21,713.00	4,016.71	18.50
DALLAS THEOLOGICAL SEMINARY	DONOR CARE CENTER, INC.	3,435.00	624.05	18.17
OPERATION SMILE, INC.	MDS COMMUNICATIONS CORPORATION	721,868.00	131,141.00	18.17
LIFE ACTION MINISTRIES	DONOR CARE CENTER, INC.	12,176.00	2,208.11	18.13
MODESTO GOSPEL MISSION	GATEWAY COMMUNICATIONS INC	7,061.00	1,264.00	17.90
CHILDREN'S CANCER RECOVERY FOUNDATION	CONTRACT COMMUNICATIONS, INC.	405,573.00	70,975.00	17.50
AMERICAN CIVIL LIBERTIES UNION FOUNDATION, INC.	DONOR SERVICES GROUP, LLC	10,850.00	1,893.66	17.45
CONSUMER REPORTS, INC.	MDS COMMUNICATIONS CORPORATION	92,078.00	15,864.00	17.23
FIREFIGHTERS CHARITABLE FOUNDATION, INC.	CHARITY APPEAL, LLC	10,580.45	1,798.68	17.00
FIREFIGHTERS CHARITABLE FOUNDATION, INC.	CHARITY PROMOTIONS, INC.	2,390.00	406.30	17.00
SHERIFF'S SUPPORT GROUP OF ALTADENA	UNITED SUPPORT GROUP LLC	42,943.00	7,300.31	17.00
U.S. ENGLISH, INC	INFOCISION, INC.	8,613.00	1,462.61	16.98

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SMILE TRAIN INC	INFOCISION, INC.	164,290.44	27,355.94	16.65
SOUTHERN POVERTY LAW CENTER, INC.	HARRIS MARKETING GROUP	256,804.16	42,677.37	16.62
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	TELEFUND, INC.	100,473.00	16,633.20	16.55
SUSAN B. ANTHONY LIST, INC.	INFOCISION, INC.	2,611.00	431.83	16.54
PLANNED PARENTHOOD ACTION FUND, INC.	TELEFUND, INC.	125,263.00	20,438.90	16.32
LOS ANGELES COUNTY LODGE NUMBER 1, FRATERNAL ORDER OF POLICE	RESIDENTIAL PROGRAMS, INC.	196,576.29	31,212.67	15.88
NARAL PRO-CHOICE AMERICA	DONOR SERVICES GROUP, LLC	57,579.00	8,980.62	15.60
ROGER WYBURN-MASON AND JACK M. BLOUNT FOUNDATION FOR ERADICATION OF RHEUMATOID DISEASE	BEE, L.C.	42,547.50	6,608.59	15.53
STOCKTON POLICE YOUTH ACTIVITIES ASSOCIATION	UNITED SUPPORT GROUP LLC	79,600.00	11,952.75	15.02
AMERICAN ASSOCIATION OF STATE TROOPERS, INC.	PUBLIC APPEAL, INC.	6,912.98	1,036.95	15.00
VIETNOW, NATIONAL HEADQUARTERS	DONOR RELATIONS, LLC	86,895.90	13,034.39	15.00
CHILDHOOD LEUKEMIA FOUNDATION, INC.	OUTREACH CALLING	98,117.17	14,717.58	15.00
AMERICAN CHILDREN'S SOCIETY, INC.	DONOR RELATIONS, LLC	184,153.70	27,623.06	15.00

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
DEFEAT DIABETES FOUNDATION, INC.	OUTREACH CALLING	108,670.72	16,300.61	15.00
THE NATIONAL CANCER COALITION, INC.	PUBLIC APPEAL, INC.	109,045.92	16,356.89	15.00
COMMITTEE FOR MISSING CHILDREN, INC	FRONT LINE SUPPORT, LLC	295,359.50	44,303.93	15.00
NATIONAL ASSOCIATION OF CHIEFS OF POLICE, INC.	MIDWEST PUBLISHING-DN, INC.	1,469,308.36	220,396.27	15.00
CIRCLE OF FRIENDS FOR AMERICAN VETERANS	CRF, INC.	1,340,138.37	201,020.76	15.00
VETERANS SUPPORT FOUNDATION	JAK PRODUCTIONS, INC.	168,305.13	25,245.77	15.00
CALIFORNIA POLICE YOUTH CHARITIES, INC.	PUBLIC APPEAL, INC.	1,406,767.52	211,015.13	15.00
CALIFORNIA POLICE ACTIVITIES LEAGUE	OUTREACH CALLING	814,174.33	122,126.15	15.00
AMERICAN VETERANS FOUNDATION	DONOR RELATIONS, LLC	271,503.00	40,725.45	15.00
AMERICAN CHILDREN'S SOCIETY, INC.	ENGAGE FUNDING, LLC	113,281.00	16,992.15	15.00
YOUTH DEVELOPMENT FUND, INC.	CORPORATIONS FOR CHARACTER, L.C.	25.00	3.75	15.00
VIETNOW, NATIONAL HEADQUARTERS	CHARITY APPEAL, LLC	7,642.00	1,146.30	15.00
AMERICAN VETERANS FOUNDATION	CHARITY APPEAL, LLC	17,747.00	2,662.05	15.00

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
KIDS WISH NETWORK, INC.	ORGANIZATIONAL DEVELOPMENT, INC.	275.00	41.25	15.00
VIETNOW, NATIONAL HEADQUARTERS	CHARITY PROMOTIONS, INC.	1,305.00	195.75	15.00
CALIFORNIA RESERVE PEACE OFFICERS ASSOCIATION	UNITED SUPPORT GROUP LLC	81,221.00	12,183.15	15.00
THE NATIONAL CANCER COALITION, INC.	MIDWEST PUBLISHING-DN, INC.	463,320.02	69,498.00	15.00
CHILDREN'S CANCER RECOVERY FOUNDATION	ENGAGE FUNDING, LLC	230,498.01	34,574.70	15.00
THE NARCOTIC EDUCATIONAL FOUNDATION OF AMERICA	MIDWEST PUBLISHING-DN, INC.	50,027.07	7,504.06	15.00
VIETNOW, NATIONAL HEADQUARTERS	FRONT LINE SUPPORT, LLC	144,346.55	21,651.98	15.00
FIREFIGHTERS CHARITABLE FOUNDATION, INC.	ASSOCIATED COMMUNITY SERVICES, INC.	170,747.49	25,612.12	15.00
AMERICAN CHILDREN'S SOCIETY, INC.	CORPORATIONS FOR CHARACTER, L.C.	23,596.35	3,539.45	15.00
AMERICAN VETERANS FOUNDATION	CHARITY PROMOTIONS, INC.	10,764.50	1,614.67	15.00
AMERICAN CHILDREN'S SOCIETY, INC.	GSI, INC.	718.02	107.70	15.00
VIETNOW, NATIONAL HEADQUARTERS	GSI, INC.	12,505.24	1,874.79	14.99
THE MEDICAL COLLEGE OF WISCONSIN INC	TSM DONOR ENGAGEMENT TEAM, INC.	47,646.00	7,061.69	14.82

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
STUDENTS FOR LIFE OF AMERICA, INC.	MDS COMMUNICATIONS CORPORATION	365,812.00	54,051.00	14.78
AFS-USA, INC.	ARIA COMMUNICATIONS CORPORATION	21,080.00	3,111.48	14.76
NATIONAL PARKS CONSERVATION ASSOCIATION	SD&A TELESERVICES, INC.	49,720.00	7,231.75	14.54
PEACE OFFICERS ASSOCIATION OF REDDING	M.S.A. ENT.	45,481.00	6,596.00	14.50
DEPUTY SHERIFFS ASSOCIATION OF SHASTA COUNTY	M.S.A. ENT.	44,950.00	6,490.00	14.44
BREAST CANCER OUTREACH FOUNDATION, INC.	CORPORATIONS FOR CHARACTER, L.C.	76,776.20	11,078.71	14.43
PROTESTANT EPISCOPAL CATHEDRAL FOUNDATION OF THE D OF C	DONOR CARE CENTER, INC.	56,620.00	8,139.61	14.38
PEOPLE FOR THE AMERICAN WAY	YOUR VOICE MEDIA, INC.	116,028.00	16,634.00	14.34
SHASTA COUNTY PEACE OFFICERS ASSOCIATION	M.S.A. ENT.	43,882.00	6,276.00	14.30
SECRET WITNESS OF SHASTA COUNTY, INC.	M.S.A. ENT.	43,328.00	6,166.00	14.23
BREAST CANCER SURVIVORS FOUNDATION, INC.	INNOVATIVE TELESERVICES INC	171,113.00	23,956.00	14.00
CHILDHOOD LEUKEMIA FOUNDATION, INC.	MIDWEST PUBLISHING-DN, INC.	743,138.63	104,039.41	14.00
VIETNOW, NATIONAL HEADQUARTERS	CORPORATIONS FOR CHARACTER, L.C.	16,803.00	2,352.42	14.00

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CANCER RECOVERY FOUNDATION INTERNATIONAL, INC.	CRF, INC.	207,677.72	29,074.88	14.00
HEART SUPPORT OF AMERICA	BEE, L.C.	132,398.01	18,390.94	13.89
AIDS PROJECT LOS ANGELES	TAI EVENTS, INC.	123,045.92	17,027.15	13.84
COMMITTEE FOR MISSING CHILDREN, INC	MIDWEST PUBLISHING-DN, INC.	387,325.51	52,288.94	13.50
VIETNOW, NATIONAL HEADQUARTERS	MIDWEST PUBLISHING-DN, INC.	144,478.31	19,504.57	13.50
FEEDING AMERICA	MDS COMMUNICATIONS CORPORATION	408,499.00	53,394.00	13.07
WISHING WELL FOUNDATION USA, INC.	CONTRACT COMMUNICATIONS, INC.	109,060.00	14,178.00	13.00
FIREFIGHTERS CHARITABLE FOUNDATION, INC.	MIDWEST PUBLISHING-DN, INC.	118,547.62	15,411.19	13.00
AUGSBURG COLLEGE	ARIA COMMUNICATIONS CORPORATION	23,800.00	3,079.97	12.94
LAMBDA LEGAL DEFENSE & EDUCATION FUND, INC.	GRASSROOTS CAMPAIGNS, INC.	114,207.14	14,619.16	12.80
COMMUNITY CHARITY ADVANCEMENT, INC.	DONOR RELATIONS, LLC	2,355.00	294.38	12.50
COMMUNITY CHARITY ADVANCEMENT, INC.	DONOR RELATIONS, LLC	747,307.56	93,413.45	12.50
COMMUNITY CHARITY ADVANCEMENT, INC.	DONOR RELATIONS, LLC	293,859.99	36,732.50	12.50

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
YOUTH DEVELOPMENT FUND, INC.	CHARITY PROMOTIONS, INC.	12,486.00	1,560.75	12.50
COMMON CAUSE	PUBLIC INTEREST COMMUNICATIONS, INC.	79,836.40	9,836.83	12.32
UNITED STATES DEPUTY SHERIFF'S ASSOCIATION, INC.	AMERICAN TARGET ADVERTISING, INC.	3,945,952.00	474,536.00	12.03
FIREFIGHTERS CHARITABLE FOUNDATION, INC.	JAK PRODUCTIONS, INC.	89,080.13	10,698.61	12.01
FIREFIGHTERS CHARITABLE FOUNDATION, INC.	COURTESY CALL, INC.	216,052.05	25,926.73	12.00
FIREFIGHTERS CHARITABLE FOUNDATION, INC.	DONOR RELATIONS, LLC	108,226.06	12,987.13	12.00
KIDS WISH NETWORK, INC.	OUTREACH CALLING	107,718.65	12,926.24	12.00
NATIONAL CANCER ASSISTANCE FOUNDATION, INC.	CRF, INC.	236,718.72	28,406.25	12.00
CHILD WATCH OF NORTH AMERICA, INC.	CRF, INC.	75,478.50	9,057.42	12.00
NATIONAL CANCER ASSISTANCE FOUNDATION, INC.	CRF, INC.	360,400.50	43,248.06	12.00
COMMITTEE FOR MISSING CHILDREN, INC	PUBLIC APPEAL, INC.	14,478.00	1,737.36	12.00
KIDS WISH NETWORK, INC.	CRF, INC.	615,597.84	73,871.74	12.00
THE AMERICAN FEDERATION OF POLICE AND CONCERNED CITIZENS, INC.	MIDWEST PUBLISHING-DN, INC.	746,729.61	89,607.55	12.00

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN POLICE AND SHERIFF'S ASSOCIATION, INC.	CRF, INC.	258,245.85	30,989.50	12.00
CALIFORNIA VETERANS ASSISTANCE FOUNDATION, INC.	OUTREACH CALLING	69,852.86	8,382.34	12.00
FIREFIGHTERS CHARITABLE FOUNDATION, INC.	JAK PRODUCTIONS, INC.	61,188.87	7,342.66	12.00
CHILD WATCH OF NORTH AMERICA, INC.	CRF, INC.	41,945.70	5,033.48	12.00
DEFEAT DIABETES FOUNDATION, INC.	JAK PRODUCTIONS, INC.	45,493.30	5,459.19	12.00
KIDS WISH NETWORK, INC.	INNOVATIVE TELESERVICES INC	198,568.00	23,828.00	12.00
CHILDHOOD LEUKEMIA FOUNDATION, INC.	INNOVATIVE TELESERVICES INC	339,811.00	40,777.00	12.00
CANCER SURVIVORS' FUND	JAK PRODUCTIONS, INC.	49,625.21	5,938.20	11.97
KIDS WISH NETWORK, INC.	JAK PRODUCTIONS, INC.	53,044.51	6,341.18	11.95
WILDLIFE LEARNING FOUNDATION	JOHN BRUCE KUHN	20,606.50	2,373.00	11.52
FOOD FOR THE HUNGRY, INC.	MDS COMMUNICATIONS CORPORATION	128,835.00	14,250.00	11.06
DEPARTMENT OF CALIFORNIA DISTRICT 4 VETERANS OF FOREIGN WARS OF THE UNITED STATES, INC.	NEERAJ ENTERPRISES, INC.	66,205.00	7,282.55	11.00
NATIONAL VIETNAM VETERANS FOUNDATION, INC.	OUTREACH CALLING	2,621,853.38	288,403.87	11.00

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FIREFIGHTERS CHARITABLE FOUNDATION, INC.	PUBLIC APPEAL, INC.	489,347.48	53,828.22	11.00
ASSOCIATION FOR FIREFIGHTERS AND PARAMEDICS, INC.	UNITED SUPPORT, LLC	148,776.14	16,365.37	11.00
SOLDIERS' ANGELS	CORPORATIONS FOR CHARACTER, L.C.	19,429.00	2,102.50	10.82
THE NEW HOPE FOUNDATION WHICH WILL DO BUSINESS IN CALIFORNIA AS HOSPICE FUND OF AMERICA	BEE, L.C.	135,916.02	14,621.50	10.76
MOTHERS AGAINST DRUNK DRIVING	DIALAMERICA MARKETING, INC.	1,346,697.55	141,238.54	10.49
PLANNED PARENTHOOD ACTION FUND, INC.	DONOR SERVICES GROUP, LLC	170,569.45	17,698.80	10.38
COMMITTEE FOR MISSING CHILDREN, INC	OUTREACH CALLING	36,983.56	3,698.36	10.00
HELP THE VETS INC	DONOR RELATIONS, LLC	155,276.15	15,527.62	10.00
BREAST CANCER OUTREACH FOUNDATION, INC.	DONOR RELATIONS, LLC	296,298.45	29,629.85	10.00
BREAST CANCER SURVIVORS FOUNDATION, INC.	MIDWEST PUBLISHING-DN, INC.	434,409.68	43,440.97	10.00
INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO	JAK PRODUCTIONS, INC.	445,331.48	44,533.15	10.00
BREAST CANCER SURVIVORS FOUNDATION, INC.	OUTREACH CALLING	3,642,679.57	364,267.96	10.00
BREAST CANCER OUTREACH FOUNDATION, INC.	DONOR RELATIONS, LLC	86,557.00	8,655.70	10.00

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO	CHARITY PROMOTIONS, INC.	96,348.00	9,634.80	10.00
LAW ENFORCEMENT OFFICERS RELIEF FUND, INC.	CHARITY APPEAL, LLC	14,569.00	1,456.90	10.00
HELP THE VETS INC	DONOR RELATIONS, LLC	37,950.00	3,795.00	10.00
HELP THE VETS INC	DONOR RELATIONS, LLC	81,875.00	8,187.50	10.00
HELP THE VETS INC	DONOR RELATIONS, LLC	71,992.00	7,199.20	10.00
INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO	DONOR RELATIONS, LLC	3,326.00	332.60	10.00
LAW ENFORCEMENT OFFICERS RELIEF FUND, INC.	CHARITY PROMOTIONS, INC.	5,005.00	500.50	10.00
CANCER SURVIVORS' FUND	INNOVATIVE TELESERVICES INC	60,910.00	6,091.00	10.00
CENTER FOR AMERICAN HOMELESS VETERANS, INC.	OUTREACH CALLING	2,117,990.40	211,799.04	10.00
UNITED CANCER SUPPORT FOUNDATION	OUTREACH CALLING	1,007,708.50	100,770.85	10.00
AMERICAN POLICE AND SHERIFF'S ASSOCIATION, INC.	OUTREACH CALLING	2,840,704.30	284,070.43	10.00
INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO	CHARITY APPEAL, LLC	145,936.30	14,593.63	10.00
FIREFIGHTERS SUPPORT FOUNDATION, INC.	OUTREACH CALLING	5,927,219.04	592,721.90	10.00

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
INTERNATIONAL UNION OF POLICE ASSOCIATIONS, AFL-CIO	OUTREACH CALLING	4,318,907.74	431,890.77	10.00
CENTER FOR AMERICAN HOMELESS VETERANS, INC.	MIDWEST PUBLISHING-DN, INC.	468,017.51	46,801.75	10.00
HELP THE VETS INC	DONOR RELATIONS, LLC	877,781.83	87,778.18	10.00
CHILD WATCH OF NORTH AMERICA, INC.	OUTREACH CALLING	595,892.74	59,589.27	10.00
CANCER SURVIVORS' FUND	MIDWEST PUBLISHING-DN, INC.	339,232.57	33,923.25	10.00
CHILD WATCH OF NORTH AMERICA, INC.	INNOVATIVE TELESERVICES INC	49,661.00	4,966.00	10.00
BREAST CANCER OUTREACH FOUNDATION, INC.	DONOR RELATIONS, LLC	13,476.00	1,347.00	10.00
CITY OF HOPE	DONOR SERVICES GROUP, LLC	44,366.00	4,337.39	9.78
V.E.T.S.	ZAGAR AND ASSOCIATES	93,348.00	9,106.31	9.76
IRVINE POLICE ASSOCIATION	CITY SERVICES ENTERTAINMENT CORP.	297,906.78	29,000.00	9.73
DEFENDERS OF WILDLIFE	PUBLIC INTEREST COMMUNICATIONS, INC.	190,958.54	18,533.32	9.71
MULTIPLE SCLEROSIS ASSOCIATION OF AMERICA, INC.	INFOCISION, INC.	1,080.00	101.99	9.44
WATERMARK INSTITUTE	HILL AND KNOWLTON STRATEGIES, LLC	1,872,895.85	172,135.87	9.19

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
LAW ENFORCEMENT OFFICERS RELIEF FUND, INC.	OUTREACH CALLING	1,335,339.86	121,306.23	9.08
RAINFOREST ACTION NETWORK	SD&A TELESERVICES, INC.	4,760.00	428.40	9.00
HOLT INTERNATIONAL CHILDREN'S SERVICES, INC.	MDS COMMUNICATIONS CORPORATION	5,330.00	463.00	8.69
RESERVE POLICE OFFICERS ASSOCIATION	OUTREACH CALLING	761,110.27	65,266.13	8.58
PEOPLE FOR THE AMERICAN WAY FOUNDATION	PUBLIC INTEREST COMMUNICATIONS, INC.	40,035.00	3,045.98	7.61
EYE BIRTH DEFECTS RESEARCH FOUNDATION, INC.	ITSDONATED, LLC	734,797.50	55,755.00	7.59
FIREFIGHTERS SUPPORT FOUNDATION, INC.	INNOVATIVE TELESERVICES INC	106,791.00	7,979.00	7.47
PLANNED PARENTHOOD ACTION FUND, INC.	DONOR SERVICES GROUP, LLC	78,993.00	5,565.49	7.05
AMERICAN CIVIL LIBERTIES UNION INC	TELEFUND, INC.	149,930.91	10,248.81	6.84
KOCE-TV FOUNDATION	SD&A TELESERVICES, INC.	82,966.00	5,436.33	6.55
AMERICAN LEPROSY MISSIONS, INC.	MDS COMMUNICATIONS CORPORATION	37,641.00	2,400.00	6.38
FIRST LIBERTY INSTITUTE	MDS COMMUNICATIONS CORPORATION	47,743.00	2,663.00	5.58
CATHOLIC RELIEF SERVICES - UNITED STATES CONFERENCE OF CATHOLIC BISHOPS	MDS COMMUNICATIONS CORPORATION	42,068.00	2,318.00	5.51

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NATIONAL FOUNDATION FOR CANCER RESEARCH, INC.	MERKLE GROUP, INC.	7,260,815.00	397,618.00	5.48
FAMILY RESEARCH COUNCIL	MDS COMMUNICATIONS CORPORATION	207,706.00	10,857.00	5.23
THE WILDERNESS SOCIETY	DONOR SERVICES GROUP, LLC	45,529.00	2,361.13	5.19
VETERANS OF FOREIGN WARS OF THE UNITED STATES	DONOR SERVICES GROUP, LLC	92,079.00	4,468.00	4.85
WYCLIFFE BIBLE TRANSLATORS, INC.	DONOR CARE CENTER, INC.	16,338.50	785.42	4.81
UNIVERSITY OF NEVADA, LAS VEGAS FOUNDATION	RUFFALO NOEL LEVITZ, LLC	72,747.97	3,441.23	4.73
THE CENTER FOR VICTIMS OF TORTURE	PUBLIC INTEREST COMMUNICATIONS, INC.	15,021.50	694.95	4.63
AMERICAN CIVIL LIBERTIES UNION INC	GRASSROOTS CAMPAIGNS, INC.	34,001.72	1,473.72	4.33
DEPARTMENT OF CALIFORNIA, VETERANS OF FOREIGN WARS OF THE UNITED STATES	THE HERITAGE COMPANY, INC.	13,085.00	562.00	4.29
AMERICAN CIVIL RIGHTS UNION	AMERICAN TARGET ADVERTISING, INC.	1,280,969.00	45,774.00	3.57
SAN FRANCISCO-BAY AREA COUNCIL, BOY SCOUTS OF AMERICA	J. MILITO & ASSOCIATES, INC.	431.00	14.90	3.46
STUDENTS FOR LIFE OF AMERICA, INC.	AMERICAN TARGET ADVERTISING, INC.	590,570.00	17,806.00	3.02
UNITED STATES NAVY MEMORIAL FOUNDATION	DONOR CARE CENTER, INC.	38,097.00	1,019.47	2.68

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES	SD&A TELESERVICES, INC.	47,986.00	1,274.35	2.66
PHYSICIANS COMMITTEE FOR RESPONSIBLE MEDICINE, INC.	DONOR SERVICES GROUP, LLC	40,026.00	960.43	2.40
NATIONAL PARKS CONSERVATION ASSOCIATION	PUBLIC INTEREST COMMUNICATIONS, INC.	52,234.00	755.00	1.45
AMERICAN CIVIL LIBERTIES UNION INC	GRASSROOTS CAMPAIGNS, INC.	80,057.74	1,105.74	1.38
AMERICAN LEBANESE SYRIAN ASSOCIATED CHARITIES, INC.	INFOCISION, INC.	3,192,225.39	35,638.02	1.12
BREAD FOR THE WORLD, INC.	ARIA COMMUNICATIONS CORPORATION	167,555.50	1,161.17	0.69
OUR HOUSE GRIEF SUPPORT CENTER	JULIEN ENTERTAINMENT.COM, INC	73,250.00	500.00	0.68
UNITED CANCER RESEARCH SOCIETY, INC.	KKA ENTERPRISES, INC.	1,936,034.75	12,000.00	0.62
SAVE THE CHILDREN FEDERATION, INCORPORATED	MDS COMMUNICATIONS CORPORATION	301,103.00	1,715.00	0.57
SHASTA TREATMENT CENTER	M.S.A. ENT.	15,047.00	52.66	0.35
ALPHA KAPPA PSI FOUNDATION, INC.	ARIA COMMUNICATIONS CORPORATION	5,970.00	11.83	0.20
FINCA INTERNATIONAL, INC.	PUBLIC INTEREST COMMUNICATIONS, INC.	31,049.00	57.54	0.19
MOTHERS AGAINST DRUNK DRIVING	INFOCISION, INC.	730.00	0.00	0.00

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
DELTA UPSILON EDUCATIONAL FOUNDATION	ARIA COMMUNICATIONS CORPORATION	12,214.46	0.00	0.00
CONVENTION OF STATES ACTION	MDS COMMUNICATIONS CORPORATION	9,709.00	0.00	0.00
DELTA TAU DELTA EDUCATIONAL FOUNDATION, INC.	ARIA COMMUNICATIONS CORPORATION	31,990.00	0.00	0.00
LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC.	ARIA COMMUNICATIONS CORPORATION	3,075.00	0.00	0.00
FIRST LIBERTY INSTITUTE	MDS COMMUNICATIONS CORPORATION	41,924.00	0.00	0.00
STATE UNIVERSITY OF IOWA ALUMNI ASSOCIATION	ARIA COMMUNICATIONS CORPORATION	25,475.00	0.00	0.00
TREEPEOPLE, INC.	ARIA COMMUNICATIONS CORPORATION	635.00	0.00	0.00
AMERICAN CIVIL LIBERTIES UNION FOUNDATION, INC.	DCM, INC.	1,550.00	0.00	0.00
AMERICAN CIVIL LIBERTIES UNION INC	THE HERITAGE COMPANY, INC.	1,875.00	0.00	0.00
NATIONAL PSORIASIS FOUNDATION	ARIA COMMUNICATIONS CORPORATION	18,111.35	0.00	0.00
RECONCILING MINISTRIES NETWORK	ARIA COMMUNICATIONS CORPORATION	5,985.00	0.00	0.00
WHEAT RIDGE MINISTRIES	ARIA COMMUNICATIONS CORPORATION	2,640.00	0.00	0.00

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
OBLATE MISSIONARY SOCIETY INC DBA MISSIONARY ASSOCIATION OF MARY IMMACULATE	THE HERITAGE COMPANY, INC.	879.00	0.00	0.00
OXFAM-AMERICA, INC.	PUBLIC INTEREST COMMUNICATIONS, INC.	47,976.00	-234.75	-0.49
THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION	PUBLIC INTEREST COMMUNICATIONS, INC.	29,490.54	-237.86	-0.81
LOS ANGELES MISSION, INC.	MDS COMMUNICATIONS CORPORATION	69,675.00	-765.00	-1.10
PARTNERS IN HEALTH, A NONPROFIT CORPORATION	TELEFUND, INC.	33,460.00	-402.46	-1.20
AMERICAN CIVIL LIBERTIES UNION INC	GRASSROOTS CAMPAIGNS, INC.	3,909,860.04	-55,640.96	-1.42
MEDECINS SANS FRONTIERES U.S.A., INC.	INTEGRAL RESOURCES, INC.	59,372.75	-852.56	-1.44
SUSAN B. ANTHONY LIST, INC.	CAPITOL RESOURCES, INC.	105,192.45	-1,704.28	-1.62
DISABLED AMERICAN VETERANS CHARITABLE SERVICE TRUST	PUBLIC INTEREST COMMUNICATIONS, INC.	209,024.00	-4,884.89	-2.34
GREENPEACE, INC.	PUBLIC INTEREST COMMUNICATIONS, INC.	125,421.00	-2,991.32	-2.39
REDWOOD EMPIRE COUNCIL, INC., BOY SCOUTS OF AMERICA	J. MILITO & ASSOCIATES, INC.	3,740.00	-105.00	-2.81
AMERICAN CIVIL LIBERTIES UNION INC	GRASSROOTS CAMPAIGNS, INC.	75,217.82	-2,593.18	-3.45
EARTHJUSTICE	DONOR SERVICES GROUP, LLC	36,608.00	-1,328.12	-3.63

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BETA THETA PI FOUNDATION	TSM DONOR ENGAGEMENT TEAM, INC.	68,357.27	-3,293.52	-4.82
NEW ENGLAND HISTORIC GENEALOGICAL SOCIETY	TSM DONOR ENGAGEMENT TEAM, INC.	90,507.00	-4,745.82	-5.24
VETERANS OF FOREIGN WARS OF THE UNITED STATES	MDS COMMUNICATIONS CORPORATION	51,400.00	-2,803.00	-5.45
OBLATE MISSIONARY SOCIETY INC DBA MISSIONARY ASSOCIATION OF MARY IMMACULATE	DONOR CARE CENTER, INC.	96,477.17	-5,820.06	-6.03
LEAGUE OF WOMEN VOTERS OF THE UNITED STATES	SD&A TELESERVICES, INC.	27,821.00	-1,937.00	-6.96
PFLAG, INC.	DONOR SERVICES GROUP, LLC	3,420.00	-251.32	-7.35
AMERICAN SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS	DIALOGUEDIRECT, INC.	2,428,010.00	-233,120.00	-9.60
THE WILDERNESS SOCIETY	DONOR SERVICES GROUP, LLC	7,316.00	-715.95	-9.79
NATIONAL ORGANIZATION FOR WOMEN INC	TELEFUND, INC.	58,678.29	-5,910.12	-10.07
MEDECINS SANS FRONTIERES U.S.A., INC.	SD&A TELESERVICES, INC.	148,997.00	-15,041.00	-10.09
HOSANNA	DONOR CARE CENTER, INC.	16,124.50	-1,757.15	-10.90
HABITAT FOR HUMANITY INTERNATIONAL, INC.	INFOCISION, INC.	31,385.50	-3,640.72	-11.60
AMERICAN BIBLE SOCIETY	DONOR CARE CENTER, INC.	13,803.00	-1,640.88	-11.89

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MUSEUM OF AMERICAN JEWISH HISTORY	TELEFUND, INC.	9,203.00	-1,130.37	-12.28
FARM SANCTUARY, INC.	PUBLIC INTEREST COMMUNICATIONS, INC.	70,873.75	-9,053.26	-12.77
MERCY CORPS	DONOR SERVICES GROUP, LLC	39,324.00	-5,117.35	-13.01
AMERICAN CIVIL LIBERTIES UNION INC	GORDON & SCHWENKMEYER, INC.	81,910.43	-11,550.25	-14.10
GREENPEACE, INC.	SD&A TELESERVICES, INC.	275,405.00	-39,483.31	-14.34
NARAL PRO-CHOICE AMERICA	GORDON & SCHWENKMEYER, INC.	123,531.56	-18,487.62	-14.97
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	DONOR SERVICES GROUP, LLC	412,785.00	-62,322.68	-15.10
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	GORDON & SCHWENKMEYER, INC.	202,571.18	-31,526.42	-15.56
THE PLANETARY SOCIETY	HARRIS MARKETING GROUP	14,191.00	-2,373.00	-16.72
VETERANS OF FOREIGN WARS OF THE UNITED STATES	TELEFUND, INC.	36,816.00	-6,641.38	-18.04
THE NATURE CONSERVANCY	MDS COMMUNICATIONS CORPORATION	53,498.50	-9,942.50	-18.58
WYCLIFFE ASSOCIATES, INC.	DONOR CARE CENTER, INC.	49,634.56	-9,317.72	-18.77
ENVIRONMENTAL DEFENSE FUND, INCORPORATED	DONOR SERVICES GROUP, LLC	69,588.00	-13,465.40	-19.35

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NATIONAL COMMITTEE TO PRESERVE SOCIAL SECURITY AND MEDICARE FOUNDATION	DONOR CARE CENTER, INC.	14,269.00	-3,186.84	-22.33
HUMAN RIGHTS CAMPAIGN FUND	DONOR SERVICES GROUP, LLC	167,768.00	-37,767.90	-22.51
THE STATE UNIVERSITY OF IOWA FOUNDATION	RUFFALO NOEL LEVITZ, LLC	194,834.19	-45,677.48	-23.44
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC.	SD&A TELESERVICES, INC.	85,694.16	-20,460.48	-23.88
MERCY CORPS	DONOR SERVICES GROUP, LLC	62,431.00	-15,308.86	-24.52
UNITED STATES NAVY MEMORIAL FOUNDATION	DONOR CARE CENTER, INC.	23,682.58	-5,904.47	-24.93
THE HUMANE SOCIETY OF THE UNITED STATES	DONOR SERVICES GROUP, LLC	1,028,424.00	-265,311.49	-25.80
SAVE THE CHILDREN FEDERATION, INCORPORATED	DONOR CARE CENTER, INC.	11,716.00	-3,093.03	-26.40
HUMAN RIGHTS CAMPAIGN FUND	TELEFUND, INC.	284,689.00	-76,593.12	-26.90
HUMANE SOCIETY LEGISLATIVE FUND	DONOR SERVICES GROUP, LLC	21,551.00	-5,917.80	-27.46
PFLAG, INC.	PUBLIC INTEREST COMMUNICATIONS, INC.	13,258.00	-3,680.14	-27.76
CORAL RIDGE MINISTRIES MEDIA, INC.	DONOR CARE CENTER, INC.	88,782.26	-24,712.80	-27.84
FOUNDATION FOR NATIONAL PROGRESS	TELEFUND, INC.	87,727.00	-24,913.70	-28.40

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MARIN GENERAL HOSPITAL FOUNDATION	TSM DONOR ENGAGEMENT TEAM, INC.	18,967.60	-5,455.89	-28.76
PFLAG, INC.	DONOR SERVICES GROUP, LLC	6,177.00	-1,828.68	-29.60
PROJECT HOPE - THE PEOPLE-TO-PEOPLE HEALTH FOUNDATION, INC.	MDS COMMUNICATIONS CORPORATION	46,936.00	-14,422.00	-30.73
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC.	PUBLIC INTEREST COMMUNICATIONS, INC.	26,415.00	-8,399.01	-31.80
HELP ME SEE INC.	PUBLIC INTEREST COMMUNICATIONS, INC.	19,090.00	-6,367.75	-33.36
ENVIRONMENTAL DEFENSE FUND, INCORPORATED	TELEFUND, INC.	78,765.00	-26,308.37	-33.40
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC.	DONOR SERVICES GROUP, LLC	22,123.00	-7,544.04	-34.10
THE CLAREMONT INSTITUTE FOR THE STUDY OF STATESMANSHIP AND POLITICAL PHILOSOPHY	EMISSARY RELATIONS LLC	40,700.00	-14,414.89	-35.42
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	DONOR SERVICES GROUP, LLC	245,660.12	-87,081.86	-35.45
ENVIRONMENTAL DEFENSE FUND, INCORPORATED	DONOR SERVICES GROUP, LLC	77,386.00	-27,496.48	-35.53
THE CLEVELAND CLINIC FOUNDATION	TSM DONOR ENGAGEMENT TEAM, INC.	283,197.64	-101,289.67	-35.77
LUCILE PACKARD FOUNDATION FOR CHILDREN'S HEALTH	RUFFALO NOEL LEVITZ, LLC	20,621.00	-7,619.84	-36.95
LIFE ISSUES INSTITUTE, INC.	MDS COMMUNICATIONS CORPORATION	2,033.00	-773.00	-38.02

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MARIN GENERAL HOSPITAL FOUNDATION	HARRIS CONNECT, LLC	10,587.50	-4,387.43	-41.44
GREENPEACE FUND, INC.	SD&A TELESERVICES, INC.	28,043.00	-11,685.17	-41.67
NATURAL RESOURCES DEFENSE COUNCIL, INC.	DONOR SERVICES GROUP, LLC	111,866.00	-48,500.44	-43.36
AMERICAN ASSOCIATION OF UNIVERSITY WOMEN, INC	GORDON & SCHWENKMEYER, INC.	59,686.67	-27,337.48	-45.80
THE GOOD NEWS BROADCASTING ASSOCIATION INC	INFOCISION, INC.	265.00	-124.67	-47.05
SHARE OUR STRENGTH	SD&A TELESERVICES, INC.	5,660.00	-2,674.90	-47.26
OCEAN CONSERVANCY INC	DONOR SERVICES GROUP, LLC	45,437.00	-21,581.13	-47.50
WOUNDED WARRIOR PROJECT, INC.	DONOR CARE CENTER, INC.	10,180.00	-4,932.09	-48.45
THE UNIVERSITY OF TEXAS MD ANDERSON CANCER CENTER	TSM DONOR ENGAGEMENT TEAM, INC.	207,327.00	-101,713.00	-49.06
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC.	DONOR SERVICES GROUP, LLC	144,964.00	-71,604.78	-49.39
THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION	SD&A TELESERVICES, INC.	15,951.00	-7,974.25	-49.99
DISABLED AMERICAN VETERANS	SD&A TELESERVICES, INC.	90,558.00	-45,599.25	-50.35
CAPITAL PUBLIC RADIO, INC.	RUFFALO NOEL LEVITZ, LLC	10,461.00	-5,437.11	-51.98

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MERCY CORPS	MDS COMMUNICATIONS CORPORATION	101,241.00	-54,599.00	-53.93
NATIONAL PARKS CONSERVATION ASSOCIATION	DONOR SERVICES GROUP, LLC	37,012.00	-20,355.19	-55.00
SPECIAL OLYMPICS, INC.	MDS COMMUNICATIONS CORPORATION	15,927.00	-8,857.00	-55.61
FOOD & WATER WATCH	PUBLIC INTEREST COMMUNICATIONS, INC.	24,391.00	-14,192.00	-58.19
OXFAM-AMERICA, INC.	DONOR SERVICES GROUP, LLC	42,523.00	-25,532.21	-60.04
THE FOUNDATION FOR A CHRISTIAN CIVILIZATION, INC.	DONOR CARE CENTER, INC.	71,439.42	-42,928.31	-60.09
THE JANE GOODALL INSTITUTE FOR WILDLIFE RESEARCH, EDUCATION AND CONSERVATION	DONOR SERVICES GROUP, LLC	12,736.00	-7,721.90	-60.63
AMERICAN BIBLE SOCIETY	DONOR CARE CENTER, INC.	6,657.00	-4,077.98	-61.26
NATURAL RESOURCES DEFENSE COUNCIL, INC.	YOUR VOICE MEDIA, INC.	21,608.00	-13,442.00	-62.21
EPILEPSY FOUNDATION OF AMERICA	PUBLIC INTEREST COMMUNICATIONS, INC.	3,502.00	-2,226.00	-63.56
ENVIRONMENTAL DEFENSE FUND, INCORPORATED	INFOCISION, INC.	18,776.00	-11,966.73	-63.73
INTERNATIONAL RESCUE COMMITTEE, INC.	TELEFUND, INC.	19,275.00	-12,553.74	-65.13
SMILE TRAIN INC	DONOR SERVICES GROUP, LLC	66,170.00	-43,315.74	-65.46

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
UNIVERSITY OF CALIFORNIA HASTINGS COLLEGE OF LAW	TSM DONOR ENGAGEMENT TEAM, INC.	45,239.90	-32,233.59	-71.25
YOSEMITE FOUNDATION	DONOR SERVICES GROUP, LLC	25,546.00	-18,491.69	-72.39
DISABLED AMERICAN VETERANS	INFOCISION, INC.	8,735.00	-6,638.60	-76.00
NATIONAL AUDUBON SOCIETY	DONOR SERVICES GROUP, LLC	18,805.00	-15,449.46	-82.16
EAST CAROLINA UNIVERSITY FOUNDATION, INC	DIRECTLINE TECHNOLOGIES, INC.	72,406.17	-59,593.83	-82.30
MOODY BIBLE INSTITUTE	DONOR CARE CENTER, INC.	13,984.00	-11,590.65	-82.89
GREENPEACE, INC.	DONOR SERVICES GROUP, LLC	11,431.00	-9,820.65	-85.91
DORIS DAY ANIMAL LEAGUE	DONOR SERVICES GROUP, LLC	15,655.00	-13,542.98	-86.51
NATURAL RESOURCES DEFENSE COUNCIL, INC.	SD&A TELESERVICES, INC.	50,781.22	-44,652.90	-87.93
THE FUND FOR ANIMALS, INC.	DONOR SERVICES GROUP, LLC	5,519.00	-4,862.23	-88.10
AMERICAN FAMILY ASSOCIATION, INC.	DONOR CARE CENTER, INC.	88,788.00	-78,745.86	-88.69
PEOPLE FOR THE AMERICAN WAY	TELEFUND, INC.	4,814.00	-4,391.92	-91.23
WORLD SOCIETY FOR THE PROTECTION OF ANIMALS	SD&A TELESERVICES, INC.	21,689.00	-19,836.05	-91.46

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BRADY CAMPAIGN TO PREVENT GUN VIOLENCE	DONOR SERVICES GROUP, LLC	7,833.00	-7,201.33	-91.94
POPULATION CONNECTION	DONOR SERVICES GROUP, LLC	12,489.00	-11,635.80	-93.17
UNION OF CONCERNED SCIENTISTS	DONOR SERVICES GROUP, LLC	60,088.00	-57,615.03	-95.88
LAMBDA LEGAL DEFENSE & EDUCATION FUND, INC.	SD&A TELESERVICES, INC.	2,634.00	-2,552.82	-96.92
WOMEN FOR WOMEN INTERNATIONAL	PUBLIC INTEREST COMMUNICATIONS, INC.	2,546.00	-2,495.85	-98.03
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	GRASSROOTS CAMPAIGNS, INC.	1,642,178.13	-1,701,925.87	-103.64
MEDECINS SANS FRONTIERES U.S.A., INC.	GRASSROOTS CAMPAIGNS, INC.	1,070,452.90	-1,170,166.10	-109.32
UNIVERSITY OF CALIFORNIA, DAVIS	TSM DONOR ENGAGEMENT TEAM, INC.	41,594.00	-46,856.41	-112.65
GALAPAGOS CONSERVANCY	PUBLIC INTEREST COMMUNICATIONS, INC.	1,940.00	-2,269.20	-116.97
PLANNED PARENTHOOD ACTION FUND, INC.	GRASSROOTS CAMPAIGNS, INC.	640,372.18	-770,478.70	-120.32
THE CENTER FOR REPRODUCTIVE RIGHTS, INC.	PUBLIC INTEREST COMMUNICATIONS, INC.	19,265.14	-23,451.28	-121.73
INTERNATIONAL RESCUE COMMITTEE, INC.	DONOR SERVICES GROUP, LLC	31,062.00	-40,643.00	-130.84
WORLD WILDLIFE FUND, INC.	PUBLIC INTEREST COMMUNICATIONS, INC.	8,561.00	-11,474.97	-134.04

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
WORLD SOCIETY FOR THE PROTECTION OF ANIMALS	SD&A TELESERVICES, INC.	6,158.00	-8,298.70	-134.76
FINCA INTERNATIONAL, INC.	SD&A TELESERVICES, INC.	8,380.54	-11,842.53	-141.31
LEAGUE OF CONSERVATION VOTERS, INC. WHICH WILL DO BUSINESS IN CALIFORNIA AS NATIONAL LEAGUE OF CONSERVATION VOTERS, INC.	TELEFUND, INC.	30,367.00	-42,974.78	-141.52
NATIONAL AUDUBON SOCIETY	DONOR SERVICES GROUP, LLC	10,794.00	-15,387.04	-142.55
ENVIRONMENTAL DEFENSE FUND, INCORPORATED	GORDON & SCHWENKMEYER, INC.	73,740.99	-105,690.99	-143.33
SAVE THE CHILDREN FEDERATION, INCORPORATED	DONOR CARE CENTER, INC.	116,644.00	-168,226.11	-144.22
OCEANA, INC.	DONOR SERVICES GROUP, LLC	7,539.00	-11,949.16	-158.50
LIFE ACTION MINISTRIES	DONOR CARE CENTER, INC.	190.00	-314.10	-165.32
CHILDFUND INTERNATIONAL, USA	DONOR CARE CENTER, INC.	8,614.00	-14,277.85	-165.75
NATIONAL WILDLIFE FEDERATION	DONOR SERVICES GROUP, LLC	77,892.00	-131,269.85	-168.53
NATURAL RESOURCES DEFENSE COUNCIL, INC.	SD&A TELESERVICES, INC.	5,009.00	-8,625.40	-172.20
THE AMERICAN COLLEGE	HARRIS CONNECT, LLC	9,020.00	-15,905.52	-176.34

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PEOPLE FOR THE ETHICAL TREATMENT OF ANIMALS, INC.	SD&A TELESERVICES, INC.	2,326.00	-4,119.75	-177.12
YOSEMITE FOUNDATION	DONOR SERVICES GROUP, LLC	10,009.00	-18,280.54	-182.64
PATHFINDER INTERNATIONAL	DONOR SERVICES GROUP, LLC	2,528.00	-4,783.68	-189.23
SOUTHERN POVERTY LAW CENTER, INC.	GRASSROOTS CAMPAIGNS, INC.	607,149.00	-1,183,354.00	-194.90
UNIVERSITY OF CALIFORNIA HASTINGS COLLEGE OF LAW	HARRIS CONNECT, LLC	6,197.51	-12,308.42	-198.60
AMERICAN FILM INSTITUTE	DONOR SERVICES GROUP, LLC	2,425.00	-5,005.49	-206.41
SAVE THE CHILDREN FEDERATION, INCORPORATED	GRASSROOTS CAMPAIGNS, INC.	4,150.00	-8,798.86	-212.02
NATURAL RESOURCES DEFENSE COUNCIL, INC.	TELEFUND, INC.	13,084.00	-27,852.15	-212.87
INTERNATIONAL FUND FOR ANIMAL WELFARE, INC.	SD&A TELESERVICES, INC.	30,782.50	-66,821.49	-217.08
FEEDING AMERICA	TELEFUND, INC.	9,897.33	-21,596.33	-218.20
THE FOUNDATION FOR AIDS RESEARCH	DONOR SERVICES GROUP, LLC	7,174.00	-16,625.19	-231.74
THE FOUNDATION FOR AIDS RESEARCH	DONOR SERVICES GROUP, LLC	3,219.00	-7,511.94	-233.36
ONEHOPE, INC.	DONOR CARE CENTER, INC.	1,431.00	-3,373.32	-235.73

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
EASTERN VIRGINIA MEDICAL SCHOOL FOUNDATION	HARRIS CONNECT, LLC	2,004.00	-5,293.46	-264.14
AMERICAN PARKINSON DISEASE ASSOCIATION, INC.	DONOR SERVICES GROUP, LLC	1,306.00	-3,810.97	-291.80
WORLD WILDLIFE FUND, INC.	GRASSROOTS CAMPAIGNS, INC.	5,454.00	-17,321.00	-317.58
FINCA INTERNATIONAL, INC.	SD&A TELESERVICES, INC.	4,694.50	-14,990.55	-319.32
AVON BREAST CANCER CRUSADE, LLC	DONOR SERVICES GROUP, LLC	23,548.00	-78,495.72	-333.34
GREENPEACE, INC.	TELEFUND, INC.	7,806.00	-26,319.56	-337.17
SOS CHILDREN'S VILLAGES - USA, INC.	PUBLIC INTEREST COMMUNICATIONS, INC.	6,320.00	-23,223.11	-367.45
THE AMERICAN FARMLAND TRUST	DONOR SERVICES GROUP, LLC	6,957.00	-27,151.57	-390.28
HABITAT FOR HUMANITY INTERNATIONAL, INC.	MDS COMMUNICATIONS CORPORATION	22,998.00	-98,102.00	-426.57
THE NATURE CONSERVANCY	DIALOGUEDIRECT, INC.	341,185.00	-1,460,976.00	-428.21
COVENANT HOUSE	DONOR SERVICES GROUP, LLC	16,497.00	-74,047.83	-448.86
AMERICAN DIABETES ASSOCIATION	SD&A TELESERVICES, INC.	1,110.00	-5,278.38	-475.53
PLANNED PARENTHOOD FEDERATION OF AMERICA, INC.	INTEGRAL RESOURCES, INC.	44,541.00	-232,119.22	-521.14

Commercial Fundraiser Report
All Reporting Organizations - 2016
Listing by Percent to Charity (Descending)

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AVON BREAST CANCER CRUSADE, LLC	DONOR SERVICES GROUP, LLC	1,848.00	-10,360.95	-560.66
PLANNED PARENTHOOD ACTION FUND, INC.	INTEGRAL RESOURCES, INC.	5,763.70	-32,331.60	-560.95
PUBLIC CITIZEN, INC.	SD&A TELESERVICES, INC.	1,257.00	-8,269.80	-657.90
HUMANE SOCIETY INTERNATIONAL INC	PUBLIC INTEREST COMMUNICATIONS, INC.	1,325.00	-9,994.00	-754.26
THE HUMANE SOCIETY OF THE UNITED STATES	TELEFUND, INC.	858.00	-6,655.84	-775.74
LUCILE PACKARD FOUNDATION FOR CHILDREN'S HEALTH	RUFFALO NOEL LEVITZ, LLC	430.00	-18,188.78	-4,229.95

TABLE 3

Thrift Store Operations

Cost of Goods Purchased from Charity

Supplemental Report
Thrift Store Operations - Cost of Goods Purchased From Charity - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BCS FOUNDATION 25422 TRABUCO ROAD, #105-167 LAKE FOREST CA 92630	ANAHEIM THRIFT STORE INC. 2131 W LINCOLN AVE ANAHEIM CA 92801	2,103,093.00	482,632.00	22.95
BIG BROTHERS BIG SISTERS OF VENTURA COUNTY, 4001 MISSION OAKDS BLVD STE J CAMARILLO CA 93012	APOGEE RETAIL, LLC 11400 SE 6TH ST STE 220 BELLEVUE WA 98004	9,145.51	9,145.51	100.00
BIG BROTHERS/BIG SISTERS OF ORANGE COUNTY, I 1801 E EDINGER AVE STE 101 SANTA ANA CA 92705	TVI, INC. 11400 SE 6TH ST STE 220 BELLEVUE WA 98004	18,497.96	18,497.96	100.00
BIG BROTHERS/BIG SISTERS OF ORANGE COUNTY, I 1801 E EDINGER AVE STE 101 SANTA ANA CA 92705	APOGEE RETAIL, LLC 11400 SE 6TH ST STE 220 BELLEVUE WA 98004	15,806.84	15,806.84	100.00
BIG BROTHERS/BIG SISTERS OF ORANGE COUNTY, I 1801 E EDINGER AVE STE 101 SANTA ANA CA 92705	APOGEE RETAIL, LLC 11400 SE 6TH ST STE 220 BELLEVUE WA 98004	18,268.23	18,268.23	100.00
COALITION FOR FAMILY HARMONY 1030 N VENTURA RD OXNARD CA 93030	THE THRIFT STORE CORPORATION 270 EAST MAIN ST VENTURA CA 93001	2,381,606.00	261,013.00	10.96
D.A.V. CHARITIES OF SAN JOAQUIN COUNTY 10100 TRINITY PARKWAY #310 STOCKTON CA 95219	ECO THRIFT CORPORATION 85A GALLI DR NOVATO CA 94949	2,667,539.00	2,544,267.00	95.38

Supplemental Report
Thrift Store Operations - Cost of Goods Purchased From Charity - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
DOMESTIC VIOLENCE SOLUTIONS FOR SANTA BARB. PO BOX 1536 SANTA BARBARA CA 93102	INTEGRITY ONE, INC. 2512 SOUTH BROADWAY SANTA MARIA CA 93454	1,370,225.93	33,884.45	2.47
EPILEPSY FOUNDATION OF AMERICA 8301 PROFESSIONAL PLACE, SUITE 200 HYATTSVILLE MD 20785	TVI, INC. 11400 SE 6TH ST STE 220 BELLEVUE WA 98004	177,041.65	177,041.65	100.00
EPILEPSY FOUNDATION OF AMERICA 8301 PROFESSIONAL PLACE, SUITE 200 HYATTSVILLE MD 20785	TVI, INC. 11400 SE 6TH ST STE 220 BELLEVUE WA 98004	56,435.85	56,435.85	100.00
FIGHT CANCER NOW 53340 TOLLGATE ROAD IDYLLWILD CA 92549	HARCOURT AND HARCOURT INC. 1025 E 6TH STREET COACHELLA CA 92223-2341	412,037.00	0.00	0.00
HELPING HANDS FOR THE BLIND 21500 LASSEN STREET #178 CHATSWORTH CA 91311	AMERICAN WAY MANAGEMENT, INC. 8237 SEPULVEDA PLACE PANORAMA CITY CA 91402	4,698,121.00	62,670.00	1.33
HOPE SERVICES 30 LAS COLINAS LANE SAN JOSE CA 95119	TVI, INC. 11400 SE 6TH ST STE 220 BELLEVUE WA 98004	1,030,546.52	1,030,546.52	100.00
HOPE SERVICES 30 LAS COLINAS LANE SAN JOSE CA 95119	TVI, INC. 11400 SE 6TH ST STE 220 BELLEVUE WA 98004	4,501,159.89	4,501,159.89	100.00

Supplemental Report
Thrift Store Operations - Cost of Goods Purchased From Charity - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PARTNERS AND ADVOCATES FOR REMARKABLE CHI 800 AIRPORT BLVD #320 BURLINGAME CA 94010-3210	TVI, INC. 11400 SE 6TH ST STE 220 BELLEVUE WA 98004	163,916.38	163,916.38	100.00
PARTNERS AND ADVOCATES FOR REMARKABLE CHI 800 AIRPORT BLVD #320 BURLINGAME CA 94010-3210	TVI, INC. 11400 SE 6TH ST STE 220 BELLEVUE WA 98004	78,499.46	78,499.56	100.00
PARTNERS AND ADVOCATES FOR REMARKABLE CHI 800 AIRPORT BLVD #320 BURLINGAME CA 94010-3210	TVI, INC. 11400 SE 6TH ST STE 220 BELLEVUE WA 98004	708,115.67	708,115.67	100.00
PARTNERS AND ADVOCATES FOR REMARKABLE CHI 800 AIRPORT BLVD #320 BURLINGAME CA 94010-3210	TVI, INC. 11400 SE 6TH ST STE 220 BELLEVUE WA 98004	267,718.19	267,718.19	100.00
RE:ACTION FOUNDATION 650 CHURCH ST., APT 2 SAN FRANCISCO CA 94114	ECO THRIFT CORPORATION 85A GALLI DR NOVATO CA 94949	25,164.00	24,000.00	95.37
THE NATIONAL VETERANS FOUNDATION, INC. 5777 WEST CENTURY BLVD #350 LOS ANGELES CA 90045	BELL THRIFT STORE, INC. 6627 ATLANTIC AVE BELL CA 90201	2,349,182.44	94,068.00	4.00
UNITED CEREBRAL PALSY ASSOCIATION OF SAN FR 1521 WEBSTER STREET OAKLAND CA 94612	ECO THRIFT CORPORATION 85A GALLI DR NOVATO CA 94949	66,412.00	65,035.00	97.93

Supplemental Report
Thrift Store Operations - Cost of Goods Purchased From Charity - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
VIETNAM VETERANS OF AMERICA, INC. 8719 COLESVILLE RD, SUITE 100 SILVER SPRING MD 20910	COMMUNITY THRIFT STORE 176 W MAIN ST VENTURA CA 93001	7,772,267.00	1,131,566.00	14.56
VIETNAM VETERANS OF AMERICA, INC. 8719 COLESVILLE RD, SUITE 100 SILVER SPRING MD 20910	VALLEY THRIFT STORE, INC. 176 W MAIN ST VENTURA CA 93001	21,283,286.00	3,628,405.00	17.05
VIETNAM VETERANS OF AMERICA, INC. 8719 COLESVILLE RD, SUITE 100 SILVER SPRING MD 20910	ECO THRIFT CORPORATION 85A GALLI DR NOVATO CA 94949	1,027,204.00	979,735.00	95.38
WEAVE INC. 1900 K ST SACRAMENTO CA 95811	ALEXANDER FLYNN COMPANY, INC. 6606 FRUITRIDGE RD SACRAMENTO CA 95820	47,875.00	17,442.00	36.43

Total Revenue - 53,249,164.52 Total Charity - 16,369,869.70 Average Percent to Charity - 30.74

TABLE 4

Thrift Store Operations

Management/Commission Fee

Supplemental Report
Thrift Store Operations - Management/Commission Fee - 2016

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
INTERFACE CHILDREN & FAMILY SERVICES 4001 MISSION OAKS BLVD. SUITE I CAMARILLO CA 93012	PACIFIC THRIFT STORES MANAGEMENT CORPC 340 EAST MAIN ST VENTURA CA 93001	625,596.16	78,000.00	12.47
THE CIRCLE OF CONCERN, INC. PO BOX 6592 OCEANSIDE CA 92052	ARM ASSOCIATES, INC. 4134 ORANGE AVE LONG BEACH CA 90807	801,126.00	36,000.00	4.49

Total Revenue - 1,426,722.16 Total Charity - 114,000.00 Average Percent to Charity - 7.99

TABLE 5

This table lists, in alphabetical order, each charitable organization that contracted with a commercial fundraiser to solicit donated vehicles on the charity's behalf. For each campaign, the table lists the name of the charity, name of the commercial fundraiser, total revenue raised from the campaign, total revenue to charity, and percentage of revenue that the charity received.

Note: Negative amounts in the "To Charity" column indicate the campaign raised less than the commercial fundraiser fee guaranteed in the contract between the charity and the fundraiser.

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
A BROADER LIVING EXPERIENCE 25 DE ANZA WAY SAN RAFAEL CA 94903	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	155.00	59.50	38.39
A JEWISH VOICE FOR PEACE, INC. 1611 TELEGRAPH AVENUE, SUITE 1020 OAKLAND CA 94612	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	11,500.00	7,924.70	68.91
A LEG UP RESCUE 9000 CROW CANYON RD STE S-176 DANVILLE CA 94506	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	4,017.67	1,763.97	43.91
A PLACE CALLED HOME 2830 SOUTH CENTRAL AVENUE LOS ANGELES CA 90011	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	250.00	250.00	100.00
ABILITYFIRST 1300 EAST GREEN ST PASADENA CA 91106-2606	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	400.00	200.00	50.00
ABODE SERVICES 40849 FREMONT BLVD FREMONT CA 94538	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	850.00	126.75	14.91
ACCION LATINA 2958 24TH STREET SAN FRANCISCO CA 94110-4132	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	475.00	234.50	49.37
ACHIEVEKIDS 3860 MIDDLEFIELD RD. PALO ALTO CA 94303	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	1,375.00	686.00	49.89

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ACORN COMMUNITY ENTERPRISES P.O. BOX 188 MONTGOMERY CREEK CA 96065	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	2,000.00	1,488.00	74.40
ACTIVITIES FOR RETARDED CHILDREN 6456 WHITSETT AVE NORTH HOLLYWOOD CA 91606	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,350.00	542.50	40.19
ACTIVITIES FOR RETARDED CHILDREN 6456 WHITSETT AVE NORTH HOLLYWOOD CA 91606	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	785.00	294.00	37.45
AGAPE INTERNATIONAL SPIRITUAL CENTER OF TRUTH 5700 BUCKINGHAM PARKWAY CULVER CITY CA 90230	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,625.00	1,130.00	69.54
AGAPE VILLAGES, INC. 3160 CROW CANYON PLACE, SUITE 120 SAN RAMON CA 94583-1338	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	22,950.00	5,978.54	26.05
AIDS COMMUNITY RESEARCH CONSORTIUM 2684 MIDDLEFIELD RD, SUITE 3, RM B REDWOOD CITY CA 94063	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	6,800.00	2,647.75	38.94
AIDS LEGAL REFERRAL PANEL OF THE SAN FRANCISCO BAY AREA 1663 MISSION STREET STE 500 SAN FRANCISCO CA 94103	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	675.00	292.50	43.33
AIDS PROJECT LOS ANGELES 611 S KINGSLEY DR LOS ANGELES CA 90005	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	6,875.00	4,055.00	58.98

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ALAMEDA EMERGENCY FOOD PO BOX 2167 ALAMEDA CA 94501	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	8,518.00	4,013.46	47.12
ALDEA, INC. 1801 OAK STREET NAPA CA 94559	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,350.00	267.50	19.81
ALISA ANN RUCH BURN FOUNDATION, A CHARITABLE CORPORATION 50 N HILL AVE #305 PASADENA CA 91106	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,050.00	317.50	30.24
ALLIANCE FOR CHILDREN'S RIGHTS 3333 WILSHIRE BLVD STE 550 LOS ANGELES CA 90010-4123	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	295.00	59.50	20.17
ALLIANCE FOR COMMUNITY TRANSFORMATIONS 5174 HWY 140 MARIPOSA CA 95338	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	65.00	45.50	70.00
ALLIANCE FOR SMILES, INC. 2565 THIRD ST SUITE 237 SAN FRANCISCO CA 94107	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	835.00	437.50	52.40
ALZHEIMER'S DISEASE AND RELATED DIS ASSN (NATIONAL) 2290 N 1ST STREET, NO. 101 SAN JOSE CA 95131	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	33,675.00	13,848.80	41.12
ALZHEIMER'S DISEASE AND RELATED DIS ASSN (NATIONAL) 225 NORTH MICHIGAN AVENUE, 17TH FLOOR CHICAGO IL 60601	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	319,250.00	157,309.85	49.27

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ALZHEIMER'S GREATER LOS ANGELES 4221 WILSHIRE BLVD., STE 400 LOS ANGELES CA 90010	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	15,040.00	5,300.00	35.24
ALZHEIMER'S SERVICES OF THE EAST BAY, INCORPORATED 2320 CHANNING WAY BERKELEY CA 94704	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	739.00	272.30	36.85
AMAZON WATCH, INC. 2201 BROADWAY SUITE 508 OAKLAND CA 94612	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	200.00	16.80	8.40
AMERICAN ASSOCIATION OF UNIVERSITY WOMEN LAGUNA BEACH FOUNDATION 2240 HILLVIEW DRIVE LAGUNA BEACH CA 92651	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	1,750.00	1,015.00	58.00
AMERICAN CANCER FUND FOR CHILDREN, INC. 20978 BANDERA STREET WOODLAND HILLS CA 91364-4503	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	12,340.00	3,966.00	32.14
AMERICAN CANCER FUND FOR CHILDREN, INC. 20978 BANDERA STREET WOODLAND HILLS CA 91364-4503	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	575.00	342.50	59.57
AMERICAN CANCER SOCIETY, INC. 250 WILLIAMS STREET, NW, SUITE 400 ATLANTA GA 30303	ADVANCED REMARKETING SERVICES, INC. 308 MARKET ST WARREN RI 02885	546,616.00	445,986.76	81.59

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AMERICAN DIABETES ASSOCIATION 2451 CRYSTAL DR., STE. 900 ARLINGTON VA 22202	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,400.00	1,445.00	60.21
AMERICAN DIABETES ASSOCIATION 2451 CRYSTAL DR., STE. 900 ARLINGTON VA 22202	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	436,120.00	266,764.42	61.17
AMERICAN DIABETES ASSOCIATION 2451 CRYSTAL DR., STE. 900 ARLINGTON VA 22202	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	3,900.00	1,760.00	45.13
AMERICAN HEART ASSOCIATION, INC. 7272 GREENVILLE AVENUE DALLAS TX 75231	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	247,570.00	184,711.80	74.61
AMERICAN NATIONAL RED CROSS 2025 E ST NW WASHINGTON DC 20006	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,119,219.62	911,990.00	81.48
AMERICAN-FRIENDS OF NEVE SHALOM/WAHAT-AL-SALAM, INC. 229 NORTH CENTRAL AVE STE #401 GLENDALE CA 91203	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	200.00	14.70	7.35
AMERICA'S BABY CANCER FOUNDATION 16162 BALLANTINE LANE HUNTINGTON BEACH CA 92647	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,950.00	539.25	27.65
AMERICA'S BEST CHARITIES 1100 LARKSPUR LANDING CIRCLE #340 LARKSPUR CA 94939-1827	ADVANCED REMARKETING SERVICES, INC. 308 MARKET ST WARREN RI 02885	1,297,754.92	1,018,003.33	78.44

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ANGEL FACES, INC 2235 ENCINITAS BLVD., STE 107B ENCINITAS CA 92024-4356	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	3,890.00	1,153.00	29.64
ANGEL FACES, INC 2235 ENCINITAS BLVD., STE 107B ENCINITAS CA 92024-4356	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
ANIMAL FRIENDS RESCUE PROJECT P.O. BOX 51083 PACIFIC GROVE CA 93950	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	23,995.00	9,111.50	37.97
ANIMAL FRIENDS RESCUE PROJECT P.O. BOX 51083 PACIFIC GROVE CA 93950	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	2,575.00	1,142.50	44.37
ANIMAL FRIENDS RESCUE PROJECT P.O. BOX 51083 PACIFIC GROVE CA 93950	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,475.00	517.50	35.08
ANIMAL RESCUE RECON, INC., A CALIFORNIA PUBLIC BENEFIT CORPORATION P.O. BOX 638 OAKLEY CA 94561	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	5,033.00	2,446.20	48.60
ANIMALSAVE PO BOX 817 GRASS VALLEY CA 95945	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	950.00	110.00	11.58
ANN MARTIN CENTER 1375 55TH STREET EMERYVILLE CA 94608	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,800.00	850.43	47.25

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
APA FAMILY SUPPORT SERVICES 10 NOTTINGHAM PLACE SAN FRANCISCO CA 94133	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	180,476.00	111,129.75	61.58
APHASIA CENTER OF CALIFORNIA 3996 LYMAN ROAD OAKLAND CA 94602	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	235.00	115.50	49.15
ARTHRITIS NATIONAL RESEARCH FOUNDATION 200 OCEANGATE, STE 830 LONG BEACH CA 90802	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	2,800.00	1,505.00	53.75
ARTHRITIS NATIONAL RESEARCH FOUNDATION 200 OCEANGATE, STE 830 LONG BEACH CA 90802	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
ASIAN COMMUNITY CENTER OF SACRAMENTO VALLEY, INC. 7334 PARK CITY DRIVE SACRAMENTO CA 95831	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	14,725.00	3,361.05	22.83
ASIAN RESOURCES, INC. 5709 STOCKTON BLVD SACRAMENTO CA 95824-1613	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	150.00	0.00	0.00
ASSISTANCE LEAGUE OF SACRAMENTO, A CHARTERED CHAPTER OF NATIONAL ASSISTANCE LEAGUE P.O. BOX 60874 SACRAMENTO CA 95860	AMERICAN DONATION ORGANIZATION 9149 HARNESS ST SPRING VALLEY CA 91977	2,000.00	896.50	44.83
AUTISM SOCIETY OF AMERICA - LOS ANGELES, INC. 21250 HAWTHORNE BLVD STE 500 TORRANCE CA 90503	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	800.00	496.80	62.10

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
AVE MARIA CATHOLIC VEHICLE DONATIONS 24982 DANAMAPLE DANA POINT CA 92629-1148	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	66,275.00	47,779.50	72.09
BAD RAP 4360 TURNER AVE OAKLAND CA 94605	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	555.00	192.50	34.68
BAJA BOUND MINISTRIES, INC. 499 MIGUEL TRAIL PL CHULA VISTA CA 91914-4138	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	425.00	50.00	11.76
BAY AREA OUTREACH & RECREATION PROGRAM, INC. 3075 ADELINE STREET #200 BERKELEY CA 94703	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	9,418.00	4,418.08	46.91
BCS FOUNDATION 25422 TRABUCO ROAD, #105-167 LAKE FOREST CA 92630	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	2,900.00	994.00	34.28
BCS FOUNDATION 25422 TRABUCO ROAD, #105-167 LAKE FOREST CA 92630	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,850.00	1,742.00	61.12
BEAU'S BRIDGE CLUB 3200 VIEW DR ANTIOCH CA 94509	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,000.00	536.80	53.68
BENICIA TREE FOUNDATION PO BOX 1877 BENICIA CA 94510	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	700.00	301.33	43.05

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BERKELEY FOOD AND HOUSING PROJECT 2140 DWIGHT WAY BERKELEY CA 94704	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	185.00	80.50	43.51
BERKELEY YOUTH ALTERNATIVES 1255 ALLSTON WAY BERKELEY CA 94702-1833	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,350.00	32.90	2.44
BERKELEY-EAST BAY HUMANE SOCIETY 2700 NINTH STREET BERKELEY CA 94710	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	972.00	480.25	49.41
BERKELEY-EAST BAY HUMANE SOCIETY 2700 NINTH STREET BERKELEY CA 94710	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	5,850.00	298.55	5.10
BERKELEY-EAST BAY HUMANE SOCIETY 2700 NINTH STREET BERKELEY CA 94710	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	53,580.79	25,380.78	47.37
BETH SHALOM OF WHITTIER 14564 E HAWES ST WHITTIER CA 90604	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
BIG BROTHERS BIG SISTERS OF CENTRAL CALIFORNIA 4047 N FRESNO ST. FRESNO CA 93726	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	8,190.00	2,518.00	30.74
BIG BROTHERS BIG SISTERS OF EL DORADO COUNTY 3461 ROBIN LANE STE 2 SHINGLE SPRINGS CA 95682	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	5,300.00	2,851.60	53.80

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BIG BROTHERS BIG SISTERS OF THE BAY AREA, INC. 649 MISSION STREET, SUITE 500 SAN FRANCISCO CA 94105	ABLE AUTO CHARITY DONATION CORP. 555 BRYANT ST #810 PALO ALTO CA 94301	98,289.00	18,431.00	18.75
BIG BROTHERS BIG SISTERS OF THE BAY AREA, INC. 649 MISSION STREET, SUITE 500 SAN FRANCISCO CA 94105	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	16,625.00	6,291.90	37.85
BIG BROTHERS/BIG SISTERS OF NEVADA COUNTY, INC. P.O. BOX 1362 GRASS VALLEY CA 95945	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	775.00	0.00	0.00
BIG BROTHERS/BIG SISTERS OF ORANGE COUNTY, INC. 1801 E EDINGER AVE STE 101 SANTA ANA CA 92705	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	3,125.00	1,013.25	32.42
BI-LINGUAL BROADCASTING FOUNDATION, INC. PO BOX 7189 SANTA ROSA CA 95407	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	4,192.00	2,576.40	61.46
BILL WILSON CENTER 3490 THE ALAMEDA SANTA CLARA CA 95050	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	221.00	56.70	25.66
BIOLA UNIVERSITY, INC. 13800 BIOLA AVE LA MIRADA CA 90639	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	6,850.00	2,692.00	39.30
BIOLA UNIVERSITY, INC. 13800 BIOLA AVE LA MIRADA CA 90639	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,000.00	537.00	53.70

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BLACK PINE CIRCLE, INC. 2027 SEVENTH ST BERKELEY CA 94710	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	75.00	52.50	70.00
BLOOM MARIN 1557 FOURTH STREET SAN RAFAEL CA 94901	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	53.00	37.10	70.00
BOXER RESCUE FUND, INC. OF LOS ANGELES 17514 VENTURA BLVD #201 ENCINO CA 91316-3837	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
BOY SCOUTS OF AMERICA TROOP 722 18065 COLUMBIA DR CASTRO VALLEY CA 94552	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	175.00	0.00	0.00
BOY SCOUTS OF AMERICA, GOLDEN EMPIRE COUNCIL 251 COMMERCE CREEK SACRAMENTO CA 95853-3558	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	600.00	128.10	21.35
BOYS & GIRLS CLUB OF PLACER COUNTY 679 LINCOLN WAY AUBURN CA 95603	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,700.00	0.00	0.00
BOYS & GIRLS CLUB OF THE REDWOODS 3015 J STREET EUREKA CA 95501	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	255.00	80.50	31.57
BOYS & GIRLS CLUBS OF CAPISTRANO VALLEY ONE VIA POSITIVA SAN JUAN CAPISTRANO CA 92675	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	3,300.00	2,035.00	61.67

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BOYS & GIRLS CLUBS OF CENTRAL SONOMA COUNTY 1400 N DUTTON AVE STE 24 SANTA ROSA CA 95401-4644	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	700.00	128.00	18.29
BOYS & GIRLS CLUBS OF GREATER SANTA ROSA, INC. P.O. BOX 2392 SANTA ROSA CA 95405	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	2,050.00	1,026.20	50.06
BOYS & GIRLS CLUBS OF SAN FRANCISCO 380 FULTON STREET SAN FRANCISCO CA 94102	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	1,090.00	395.50	36.28
BOYS & GIRLS CLUBS OF ST. HELENA AND CALISTOGA, INC. 1420 TAINTER ST SAINT HELENA CA 94574	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	4,000.00	2,883.75	72.09
BOYS & GIRLS CLUBS OF THE PENINSULA 401 PIERCE RD MENLO PARK CA 94025	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	625.00	0.00	0.00
BOYS & GIRLS CLUBS OF THE PENINSULA 401 PIERCE RD MENLO PARK CA 94025	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	2,375.00	1,210.00	50.95
BOYS AND GIRLS CLUB OF LAKE TAHOE P O BOX 17846 SOUTH LAKE TAHOE CA 96151	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	4,350.00	1,719.25	39.52
BOYS AND GIRLS CLUB OF NORTH LAKE TAHOE P O BOX 1617 KINGS BEACH CA 96143	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	575.00	71.40	12.42

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BOYS AND GIRLS CLUB OF THE SOUTH COAST AREA P O BOX 3042 SAN CLEMENTE CA 92674-3042	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	14,323.00	9,750.38	68.07
BOYS AND GIRLS CLUBS OF SANTA CRUZ COUNTY 543 CENTER STREET SANTA CRUZ CA 95060	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	4,931.00	3,214.95	65.20
BRAIN INJURY NETWORK 707 ITAHMAN DRIVE #9276 SANTA ROSA CA 95405	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	100.00	70.00	70.00
BREAST CANCER ACTION 657 MISSION STREET #302 SAN FRANCISCO CA 94105	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	10,412.02	4,640.34	44.57
BROTHERHOOD ORGANIZATION OF A NEW DESTINY P O BOX 35090 LOS ANGELES CA 90035-0090	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	200.00	0.00	0.00
BUCKELEW PROGRAMS 555 NORTHGATE DRIVE #200 SAN RAFAEL CA 94903	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,525.00	667.80	43.79
BUCKELEW PROGRAMS 555 NORTHGATE DRIVE #200 SAN RAFAEL CA 94903	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	2,605.00	1,676.50	64.36
BUDDHIST CHURCH OF SACRAMENTO 2401 RIVERSIDE BLVD SACRAMENTO CA 95818	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	1,884.00	686.00	36.41

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BUTTE HUMANE SOCIETY 2580 FAIR ST CHICO CA 95928	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	3,600.00	1,624.98	45.14
CALIFORNIA ASSOCIATION OF STUDENT COUNCILS 1212 PRESERVATION PARK WAY OAKLAND CA 94612	AMERICAN DONATION ORGANIZATION 9149 HARNESS ST SPRING VALLEY CA 91977	12,000.00	5,859.17	48.83
CALIFORNIA HOSPICE AND PALLIATIVE CARE ASSOCIATION 3841 NORTH FREEWAY BLVD, NO. 100 SACRAMENTO CA 95834	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,920.00	203.70	10.61
CALIFORNIA NATIVE PLANT SOCIETY 2707 K STREET, #1 SACRAMENTO CA 95816	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	2,050.00	1,172.50	57.20
CALIFORNIA STATE RAILROAD MUSEUM FOUNDATION, INC. 111 I STREET SACRAMENTO CA 95814-2204	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	650.00	79.10	12.17
CALIFORNIA WOLF CENTER P O BOX 1389 JULIAN CA 92036-1389	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	8,000.00	5,600.00	70.00
CAMINAR 2600 S. EL CAMINO REAL, NO. 200 SAN MATEO CA 94403	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,000.00	337.80	33.78
CAMP DEL CORAZON, INC. 11615 HESBY STREET NORTH HOLLYWOOD CA 91601-3620	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	800.00	380.00	47.50

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CANCER CAREPOINT, INC. 2505 SAMARITAN DRIVE, #402 SAN JOSE CA 95124	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	7,444.00	3,287.98	44.17
CANCER RESEARCH INSTITUTE, INC. 29 BROADWAY, 4TH FLOOR NEW YORK NY 10006-3201	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	130,655.00	43,842.81	33.56
CANCER SUPPORT COMMUNITY SAN FRANCISCO BAY AREA 3276 MCNUTT AVE WALNUT CREEK CA 94597	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	11,346.55	5,399.12	47.58
CANINE SUPPORT TEAMS, INC. P.O. BOX 891767 TEMECULA CA 92589-1767	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	250.00	159.38	63.75
CAPITAL PUBLIC RADIO, INC. 7055 FOLSOM BLVD SACRAMENTO CA 95826	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	25,475.00	11,671.25	45.81
CAR DONATION FOUNDATION 5775 WAYZATA BLVD. #700 MINNEAPOLIS MN 55416	NATIONAL FUNDRAISING MANAGEMENT, INC. 10159 WAYZATA BLVD STE 125 HOPKINS MN 55305	36,634,061.00	19,317,675.00	52.73
CASA ALLEGRA COMMUNITY SERVICES 35 MITCHELL BLVD., SUITE 8 SAN RAFAEL CA 94903	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	150.00	42.00	28.00
CASA OF SOLANO COUNTY 600 UNION AVENUE, SUITE 204 FAIRFIELD CA 94533	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	751.00	383.25	51.03

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CAT TOWN P.O. BOX 18675 OAKLAND CA 94619	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	5,560.95	2,727.30	49.04
CATHOLIC CHARITIES OF LOS ANGELES, INC. 1531 JAMES M. WOOD BLVD. LOS ANGELES CA 90015	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	90.00	63.00	70.00
CATHOLIC CHARITIES OF ORANGE COUNTY, INC. 1820 E 16TH STREET SANTA ANA CA 92701	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	9,970.00	4,709.00	47.23
CATHOLIC CHARITIES OF ORANGE COUNTY, INC. 1820 E 16TH STREET SANTA ANA CA 92701	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	4,425.00	2,657.50	60.06
CATHOLIC CHARITIES OF SACRAMENTO, INC. 2110 BROADWAY SACRAMENTO CA 95818	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	4,145.00	789.60	19.05
CATHOLIC CHARITIES OF THE DIOCESE OF FRESNO 149 N. FULTON ST FRESNO CA 93701	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	4,600.00	1,621.90	35.26
CATHOLIC CHARITIES OF THE DIOCESE OF MONTEREY 922 HILBY AVE STE C SEASIDE CA 93955	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	13,450.00	7,537.05	56.04
CAZADERO PERFORMING ARTS CAMP P.O. BOX 7908 BERKELEY CA 94707	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	72.00	50.40	70.00

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CENTER FOR ANIMAL PROTECTION AND EDUCATION 14088 WILLOW TREE LANE GRASS VALLEY CA 95949	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	1,148.00	705.60	61.46
CHABAD OF THE EAST BAY INC. 2643 COLLEGE AVE BERKELEY CA 94704	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,792.00	1,491.07	53.41
CHALLENGE DAY 2520 STANWELL DRIVE #160 CONCORD CA 94520	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	174.00	100.00	57.47
CHARITY CUP 862 VANDERPOOL DR TROY MI 48083	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	19,090.00	5,569.00	29.17
CHICANA/LATINA FOUNDATION 1419 BURLINGAME AVE W2 BURLINGAME CA 94010	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,250.00	192.50	15.40
CHILD ABUSE PREVENTION COUNCIL OF SACRAMENTO 4700 ROSEVILLE ROAD NORTH HIGHLANDS CA 95660	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	4,725.00	1,199.80	25.39
CHILD ADVOCATES OF PLACER COUNTY 3715 ATHERTON ROAD, NO. 1 ROCKLIN CA 95765	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	4,696.00	2,807.45	59.78
CHILDHOOD LEUKEMIA FOUNDATION, INC. 807 MANTOLOKING RD, SUITE 202 BRICK NJ 08723	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	5,950.00	3,464.00	58.22

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CHILDREN'S FOUNDATION OF AMERICA P.O. BOX 1210 CLAREMONT CA 91711-1210	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,100.00	116.20	10.56
CHILDREN'S HOSPITAL & RESEARCH CENTER FOUNDATION 2201 BROADWAY, SUITE 600 OAKLAND CA 94612	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	51,201.69	23,528.25	45.95
CHILDREN'S HOSPITAL LOS ANGELES 4650 SUNSET BLVD. LOS ANGELES CA 90027	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	230,900.00	112,879.50	48.89
CHILDREN'S HOSPITAL LOS ANGELES 4650 SUNSET BLVD. LOS ANGELES CA 90027	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	15,000.00	5,119.00	34.13
CHILDREN'S HOSPITAL LOS ANGELES 4650 SUNSET BLVD. LOS ANGELES CA 90027	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	3,025.00	415.00	13.72
CHILDREN'S NEUROBIOLOGICAL SOLUTIONS FOUNDATION INC. 1223 WILSHIRE BLVD. #937 SANTA MONICA CA 90403	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,325.00	395.15	29.82
CHILDREN'S SKIN DISEASE FOUNDATION 1600 SOUTH MAIN STREET, SUITE 325 WALNUT CREEK CA 94596	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	725.00	180.00	24.83
CHILDREN'S WISH FOUNDATION INTERNATIONAL, INC. 8615 ROSWELL ROAD ATLANTA GA 30350-4867	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	547,428.45	164,980.65	30.14

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
CHINESE CHRISTIAN HERALD CRUSADES, INC. 156 03 HORACE HARDING EXPRESSWAY FLUSHING NY 11367	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	17,250.00	9,200.00	53.33
CHINESE CULTURE FOUNDATION OF SAN FRANCISCO 750 KEARNY ST 3RD FLR SAN FRANCISCO CA 94108	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	344.00	58.80	17.09
CHOC FOUNDATION 1201 W. LA VETA AVENUE ORANGE CA 92868	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	21,600.00	12,425.00	57.52
CLARE FOUNDATION, INC. 909 PICO BOULEVARD SANTA MONICA CA 90405	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	725.00	280.00	38.62
COLLABRIA CARE 414 S JEFFERSON ST NAPA CA 94559	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	1,690.00	1,057.50	62.57
COLLEGE OF THE CANYONS FOUNDATION 26455 N ROCKWELL CANYON RD VALENCIA CA 91355	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	100.00	100.00	100.00
COLLEGE PARK ATHLETIC BOOSTERS CLUB, INC. 201 VIKING DRIVE PLEASANT HILL CA 94523-1809	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,225.00	377.59	30.82
COMFORT ZONE CAMP INC 6606 WEST BROAD ST, STE 401 RICHMOND VA 23230	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	3,800.00	1,050.00	27.63

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
COMMUNITY CHILD CARE COORDINATING COUNCIL OF ALAMEDA COUNTY 22351 CITY CENTER DR #150 HAYWARD CA 94541	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,200.00	385.00	32.08
COMMUNITY CONCERN FOR CATS, INC. P O BOX 3795 WALNUT CREEK CA 94598	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	7,000.00	3,168.62	45.27
COMMUNITY GATEPATH 350 TWIN DOLPHIN DRIVE, NO. 123 REDWOOD CITY CA 94065	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	425.00	266.25	62.65
COMMUNITY LAND TRUST ASSOCIATION OF WEST MARIN P.O. BOX 273 POINT REYES STATION CA 94956	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	1,605.00	988.13	61.57
CONTRA COSTA COUNTY GUIDE DOG RAISERS, INC. P.O. BOX 1040 CONCORD CA 94522	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,318.10	1,170.50	50.49
CONTRA COSTA CRISIS CENTER 307 LENNON LANE WALNUT CREEK CA 94598	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	1,600.00	1,071.00	66.94
CONTRA COSTA HUMANE SOCIETY 171 MAYHEW WAY, #101 PLEASANT HILL CA 94523	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	14,575.00	7,400.40	50.77
COURT APPOINTED SPECIAL ADVOCATES OF MONTEREY COUNTY, INC. 945 S MAIN ST, STE 107 SALINAS CA 93901	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	8,775.00	3,661.35	41.72

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
COURT APPOINTED SPECIAL ADVOCATES OF SACRAMENTO COUNTY P.O. BOX 278383 SACRAMENTO CA 95827-8383	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	1,729.00	1,093.60	63.25
COURT APPOINTED SPECIAL ADVOCATES PROGRAM, INC. 2151 SALVIO STREET STE 295 CONCORD CA 94520	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	15,441.50	7,709.50	49.93
COVENANT HOUSE CALIFORNIA 1325 NORTH WESTERN AVENUE LOS ANGELES CA 90027	AMERICAN DONATION ORGANIZATION 9149 HARNESS ST SPRING VALLEY CA 91977	13,690.00	5,020.14	36.67
CURIODYSSEY 1651 COYOTE POINT DR SAN MATEO CA 94401-1097	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	1,500.00	690.00	46.00
CYSTIC FIBROSIS RESEARCH, INCORPORATED 1731 EMBARCADERO ROAD, #210 PALO ALTO CA 94303	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	3,925.00	2,562.20	65.28
DARE TO CARE FOR THE HOMELESS 4508 ATLANTIC AVENUE, SUITE 186 LONG BEACH CA 90807	AMERICAN DONATION ORGANIZATION 9149 HARNESS ST SPRING VALLEY CA 91977	33,095.00	13,814.50	41.74
DAVIS COMMUNITY TELEVISION 1623 FIFTH ST STE A DAVIS CA 95616	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	1,299.00	805.20	61.99
DIABETES COALITION OF CALIFORNIA, INC. 2661 MIRA VISTA DR RICHMOND CA 94805	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,825.00	862.50	47.26

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
DIABLO VALLEY COLLEGE FOUNDATION 321 GOLF CLUB ROAD PLEASANT HILL CA 94523	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,700.00	915.17	53.83
DIOCESE OF OAKLAND 2121 HARRISON ST OAKLAND CA 94612	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	13,447.00	5,870.18	43.65
DOGS FOR DIABETICS 1647 WILLOW PASS RD #157 CONCORD CA 94520-2611	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	4,943.10	2,265.00	45.82
DOMESTIC VIOLENCE CENTER OF THE SANTA CLARITA VALLEY PO BOX 220037 NEWHALL CA 91322	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,550.00	915.00	59.03
DOWN SYNDROME ASSOCIATION OF LOS ANGELES, INC. 16461 SHERMAN WAY, #180 VAN NUYS CA 91406	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
DOWN SYNDROME CONNECTION 101 J TOWN & COUNTRY DR DANVILLE CA 94526	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	9,446.00	4,655.78	49.29
EAST BAY AGENCY FOR CHILDREN 303 VAN BUREN AVE OAKLAND CA 94610	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	8,550.00	4,496.12	52.59
EAST BAY INNOVATIONS 2450 WASHINGTON AVE #240 SAN LEANDRO CA 94577	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	8,077.56	3,314.24	41.03

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
EAST BAY SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 8323 BALDWIN STREET ATTN: ALLISON LINDQUIST OAKLAND CA 94621-1977	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	7,140.00	2,282.00	31.96
EAST BAY SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 8323 BALDWIN STREET ATTN: ALLISON LINDQUIST OAKLAND CA 94621-1977	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	4,025.00	2,232.60	55.47
EAST BAY SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 8323 BALDWIN STREET ATTN: ALLISON LINDQUIST OAKLAND CA 94621-1977	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	41,700.00	23,512.50	56.38
EAST CONTRA COSTA COUNTY HOMELESS ANIMALS' LIFELINE ORGANIZATION P.O. BOX 2011 ANTIOCH CA 94531	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	5,475.00	2,814.16	51.40
EAST OF EDEN CANINE RESCUE P.O. BOX 236 PLEASANTON CA 94566	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	300.00	210.00	70.00
EAST SAN GABRIEL VALLEY JAPANESE COMMUNITY CENTER 1203 W. PUENTE AVENUE WEST COVINA CA 91791	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,625.00	1,645.00	62.67
EASTER SEALS BAY AREA 391 TAYLOR BLVD, NO. 250 PLEASANT HILL CA 94523	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	900.00	0.00	0.00

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
EASTER SEALS CENTRAL CALIFORNIA 9010 SOQUEL DR APTOS CA 95003	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,475.00	401.80	27.24
EASTER SEALS SOUTHERN CALIFORNIA, INC. 1570 EAST 17TH STREET SANTA ANA CA 92705	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	600.00	193.90	32.32
EASTERN STAR HOMES OF CALIFORNIA 16850 BASTANCHURY ROAD YORBA LINDA CA 92886	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	4,615.00	2,168.50	46.99
EASTERN STAR HOMES OF CALIFORNIA 16850 BASTANCHURY ROAD YORBA LINDA CA 92886	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
EAST-WEST PLAYERS, INC. 120 N JUDGE JOHN AISO ST LOS ANGELES CA 90012	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
ECOLOGY CENTER 1231 2ND STREET BERKELEY CA 94710	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	900.00	241.60	26.84
ELDERANGELS, INC. P O BOX 981258 WEST SACRAMENTO CA 95798	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,750.00	893.90	51.08
EMPIRE HOTEL, EHARC, INC. 1237 CALIFORNIA ST REDDING CA 96001	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	1,127.00	740.25	65.68

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
EPISCOPAL SENIOR COMMUNITIES FOUNDATION 2185 N. CALIFORNIA BLVD., SUITE 575 WALNUT CREEK CA 94598	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,050.00	229.85	21.89
ESPERANZA ENTERTAINMENT BOOSTERS 1830 N KELLOGG DR ANAHEIM CA 92807	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	1,000.00	301.00	30.10
EYE BIRTH DEFECTS RESEARCH FOUNDATION, INC. 50 N. LA CIENEGA BLVD. #340 BEVERLY HILLS CA 90211	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	16,300.00	2,963.15	18.18
FAIRYTALE TOWN, INC. 3901 LAND PARK DR SACRAMENTO CA 95822	DONATION STATION 6362 BLACKTOP RD # G RIO LINDA CA 95673	3,319.00	357.60	10.77
FAIRYTALE TOWN, INC. 3901 LAND PARK DR SACRAMENTO CA 95822	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	350.00	0.00	0.00
FAMILY EMERGENCY SHELTER COALITION 21455 BIRCH BOX # 5 HAYWARD CA 94541	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	6,400.00	2,313.50	36.15
FARM SANCTUARY, INC. P.O. BOX 150 WATKINS GLEN NY 14891	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
FERGUSON HUMANITARIAN FOUNDATION INTERNATIONAL, INC. 2029 VERDUGO BLVD #713 MONTROSE CA 91020	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	5,300.00	2,349.00	44.32

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FIREFIGHTERS BURN INSTITUTE 3101 STOCKTON BLVD SACRAMENTO CA 95820	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	5,950.00	1,912.40	32.14
FIRST PLACE FOR YOUTH 426 17TH STREET, NO. 100 OAKLAND CA 94612	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	3,000.00	1,904.70	63.49
FIX OUR FERALS P.O. BOX 13083 BERKELEY CA 94712	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	2,525.00	314.30	12.45
FOOD BANK OF CONTRA COSTA AND SOLANO 4010 NELSON AVE CONCORD CA 94520	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	37,676.00	19,523.49	51.82
FOOD FOR THE HUNGRY, INC. 1224 E WASHINGTON ST PHOENIX AZ 85034	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	150.00	25.00	16.67
FOOD FOR THE HUNGRY, INC. 1224 E WASHINGTON ST PHOENIX AZ 85034	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,825.00	1,230.50	43.56
FOOTHILL HOUSE OF HOSPITALITY 1262 SUTTON WY GRASS VALLEY CA 95945	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	1,142.00	623.38	54.59
FOOTHILLS HABITAT FOR HUMANITY PO BOX 386 ROSEVILLE CA 95678	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	300.00	0.00	0.00

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FOR THE TROOPS PO BOX 12 SIMI VALLEY CA 93062	AMERICAN DONATION ORGANIZATION 9149 HARNESS ST SPRING VALLEY CA 91977	1,240.00	302.50	24.40
FORGET ME NOT CHILDREN'S SERVICES PO BOX 1296 SANTA ROSA CA 95402	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	9,404.50	4,457.29	47.40
FORGOTTEN FELINES OF SONOMA COUNTY P O BOX 6672 SANTA ROSA CA 95406	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	6,841.50	2,866.11	41.89
FOUNDATION OF KNIGHTS OF THE CARMEL MISSION, INC. 4000 RIO ROAD #73 CARMEL CA 93923	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	2,300.00	1,493.60	64.94
FRANCISCAN WORKERS OF JUNIPERO SERRA P.O. BOX 2027 SALINAS CA 93902-2027	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	200.00	0.00	0.00
FRESNO FREE COLLEGE FOUNDATION P.O. BOX 4364 FRESNO CA 93744	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	1,792.00	1,186.60	66.22
FRESNO/MADERA YOUTH FOR CHRIST 1401 DIVISADERO ST FRESNO CA 93721	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	2,000.00	1,118.50	55.93
FRIENDS ASSOCIATION OF SERVICES FOR THE ELDERLY 684 BENICIA DRIVE SANTA ROSA CA 95409	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	535.00	297.50	55.61

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FRIENDS OF ANIMAL SERVICES PO BOX 1242 ANTIOCH CA 94509	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,300.00	340.71	26.21
FRIENDS OF CHILDREN WITH SPECIAL NEEDS 2300 PERALTA BLVD FREMONT CA 94536	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	7,875.00	3,009.12	38.21
FRIENDS OF NARCONON INTL. 622 E VILLA ST NO 201 PASADENA CA 91101-1120	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	900.00	630.00	70.00
FRIENDS OF THE LIBRARIES OF NEVADA COUNTY 980 HELLING WAY NEVADA CITY CA 95959	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	70.00	52.50	75.00
FRIENDS OF THE MILLBRAE PUBLIC LIBRARY 922 EVERGREEN WAY MILLBRAE CA 94030-2839	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	725.00	327.50	45.17
FRIENDS OF THE PETALUMA ANIMAL SHELTER, INC. 301 2ND ST PETALUMA CA 94952	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,500.00	200.20	13.35
FRIENDS OF THE SEA LIONS, INC. DBA PACIFIC MARINE MAMMAL CENTER 20612 LAGUNA CYN RD LAGUNA BEACH CA 92651	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	110.00	28.00	25.45
FRIENDS OF THE URBAN FOREST BLDG 1007 GEN KENNEDY AVE, PRESIDIO SAN FRANCISCO CA 94129-0456	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	3,550.00	1,560.00	43.94

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
FULLERTON INTERFAITH EMERGENCY SERVICE PO BOX 6326 FULLERTON CA 92834	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	1,275.00	605.50	47.49
GARDENA VALLEY JAPANESE CULTURAL INSTITUTE 1964 W 162ND ST GARDENA CA 90247	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	16,681.00	6,843.00	41.02
GAY AND LESBIAN ASSOCIATION OF RETIRING PERSONS, INC. 10940 WILSHIRE BLVD., SUITE 1600 LOS ANGELES CA 90024	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	500.00	142.50	28.50
GIANTS COMMUNITY FUND 24 WILLIE MAYS PLAZA SAN FRANCISCO CA 94107	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	631,959.00	301,913.60	47.77
GIDEON HAUSNER JEWISH DAY SCHOOL 450 SAN ANTONIO RD PALO ALTO CA 94306	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	73.00	16.10	22.05
GIRL SCOUTS OF GREATER LOS ANGELES 801 S. GRAND AVENUE, NO. 300 LOS ANGELES CA 90017	AMERICAN DONATION ORGANIZATION 9149 HARNESS ST SPRING VALLEY CA 91977	800.00	255.00	31.88
GIRL SCOUTS OF ORANGE COUNTY 9500 TOLEDO WAY SUITE 100 IRVINE CA 92618	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	2,760.00	624.00	22.61
GIRL SCOUTS OF ORANGE COUNTY 9500 TOLEDO WAY SUITE 100 IRVINE CA 92618	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
GLAUCOMA RESEARCH FOUNDATION 251 POST ST STE 600 SAN FRANCISCO CA 94108	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	3,411.00	1,834.70	53.79
GLORY TABERNACLE CHRISTIAN CENTER, INC. 2525 CHERRY AVE STE #310 SIGNAL HILL CA 90755	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	3,100.00	927.00	29.90
GLORY TABERNACLE CHRISTIAN CENTER, INC. 2525 CHERRY AVE STE #310 SIGNAL HILL CA 90755	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	400.00	205.00	51.25
GO FOR BROKE NATIONAL EDUCATION CENTER 355 EAST 1ST STREET, SUITE 200 LOS ANGELES CA 90012	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	3,525.00	1,572.50	44.61
GOLD COUNTRY WILDLIFE RESCUE, INC. PO BOX 4162 AUBURN CA 95604	DONATE LOCAL 801 RIVERSIDE AVE STE 100 ROSEVILLE CA 95678	9,580.00	2,588.00	27.01
GOLDEN GATE SENIOR SERVICES 6221 GEARY BLVD SAN FRANCISCO CA 94121	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	2,600.00	1,646.25	63.32
GOLDEN VALLEY COMMUNITY BROADCASTERS P.O. BOX 3173 CHICO CA 95927	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	2,300.00	1,644.00	71.48
GOODWILL INDUSTRIES OF ORANGE COUNTY, CALIFORNIA 410 N FAIRVIEW ST SANTA ANA CA 92703	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	31,175.00	9,911.00	31.79

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
GOODWILL INDUSTRIES OF SAN JOAQUIN VALLEY, INC. 129 SOUTH GRANT STREET STOCKTON CA 95202-3103	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	7,350.00	3,608.80	49.10
GOODWILL INDUSTRIES OF SOUTH CENTRAL CALIFORNIA 4901 STINE RD BAKERSFIELD CA 93313	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	7,700.00	4,981.05	64.69
GOODWILL INDUSTRIES OF SOUTHERN CALIFORNIA 342 N SAN FERNANDO RD LOS ANGELES CA 90031-1782	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	145,925.00	95,125.05	65.19
GOODWILL INDUSTRIES OF THE GREATER EAST BAY, INC. 1301 30TH AVENUE OAKLAND CA 94601	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	5,100.00	1,425.00	27.94
GOODWILL INDUSTRIES OF VENTURA AND SANTA BARBARA COUNTIES 130 LOMBARD STREET OXNARD CA 93030	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	850.00	442.80	52.09
GREATER LOS ANGELES ZOO ASSOCIATION 5333 ZOO DRIVE LOS ANGELES CA 90027-1498	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	850.00	430.00	50.59
GREATER YOSEMITE COUNCIL, INC., BOY SCOUTS OF AMERICA 4031 TECHNOLOGY DR MODESTO CA 95356	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	100.00	0.00	0.00
GREEN DOG RESCUE PROJECT, INC. 1083 VINE ST #237 HEALDSBURG CA 95448	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	100.00	0.00	0.00

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
GREEN FOOTHILLS FOUNDATION 3921 E BAYSHORE RD PALO ALTO CA 94303	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	213.00	51.10	23.99
GROWING IN VOICES 25 BRITTANY NEWPORT BEACH CA 92660	MICHAEL REESE ENTERPRISES, INC. 928 E VERMONT AVE ANAHEIM CA 92805	5,126,532.00	116,032.86	2.26
GUIDE DOGS OF THE DESERT 60735 DILLON ROAD WHITEWATER CA 92282	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	1,680.00	1,147.50	68.30
HABITAT FOR HUMANITY INTERNATIONAL, INC. 270 PEACHTREE ST NW STE 1300 ATLANTA GA 30303	ADVANCED REMARKETING SERVICES, INC. 308 MARKET ST WARREN RI 02885	659,689.63	518,532.41	78.60
HABITAT FOR HUMANITY OF GREATER LOS ANGELES 8739 ARTESIA BLVD BELLFLOWER CA 90706	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	20,430.00	7,755.00	37.96
HABITAT FOR HUMANITY OF GREATER LOS ANGELES 8739 ARTESIA BLVD BELLFLOWER CA 90706	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,975.00	1,097.50	55.57
HANNA BOYS CENTER 17000 ARNOLD DR SONOMA CA 95476	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	7,364.50	3,860.82	52.42
HAPPY TAILS PET SANCTUARY 6001 FOLSOM BLVD SACRAMENTO CA 95819	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	2,925.00	1,484.00	50.74

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HARBOR HOUSE MINISTRIES, INC. 1811 11TH AVE OAKLAND CA 94606	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	890.00	280.00	31.46
HEALTH CARE FOUNDATION FOR VENTURA COUNTY, INC. 3291 LOMA VISTA RD VENTURA CA 93003	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
HEAVEN ON EARTH SOCIETY FOR ANIMALS, INC. P.O. BOX 8171 VAN NUYS CA 91409	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	6,900.00	3,176.50	46.04
HEBREW HOME FOR AGED DISABLED 302 SILVER AVE SAN FRANCISCO CA 94112	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	1,024.00	629.30	61.46
HEFFERNAN FOUNDATION 1350 CARLBACK AVE SUITE 350 WALNUT CREEK CA 94596	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,985.91	796.40	40.10
HELP THEM GROW, INC 1030 E. EL CAMINO REAL #424 SUNNYVALE CA 94087	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	4,200.00	2,459.10	58.55
HEROES MOVEMENT 1847 16TH ST WYANDOTTE MI 48192-3630	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	650.00	212.40	32.68
HERS BREAST CANCER FOUNDATION 2500 MOWRY AVE STE 130 FREMONT CA 94538	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	1,821.00	907.20	49.82

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HIGASHI HONGANJI BUDDHIST TEMPLE 505 E THIRD ST LOS ANGELES CA 90013	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	1,300.00	650.00	50.00
HIGH HOPES, NEUROLOGICAL RECOVERY GROUP, INC. 2953 EDINGER AVE TUSTIN CA 92780	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,025.00	302.50	29.51
HILLSDALE HIGH SCHOOL FOUNDATION 63 BOVET ROAD, #218 SAN MATEO CA 94402	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	950.00	442.50	46.58
HILLSIDE COVENANT CHURCH 2060 MAGNOLIA WAY WALNUT CREEK CA 94595	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	725.00	245.65	33.88
HIRSHBERG FOUNDATION FOR PANCREATIC CANCER RESEARCH 2990 S. SEPULVEDA BLVD. #300C LOS ANGELES CA 90064	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	3,525.00	1,265.60	35.90
HOLY FAMILY CHURCH - SOUTH PASADENA 1527 FREMONT AVE SOUTH PASADENA CA 91030	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
HOME OF GUIDING HANDS CORPORATION 1825 GILLESPIE WAY #200 EL CAJON CA 92020-0501	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	3,000.00	1,745.00	58.17
HOMELESS PRENATAL PROGRAM, INC. 2500 18TH STREET SAN FRANCISCO CA 94110	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,087.00	939.46	45.01

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HOMES FOR OUR TROOPS, INC. SIX MAIN STREET TAUNTON MA 02780	NATIONAL CHARITY SERVICES, INC. 1905 BRENTWOOD RD NE WASHINGTON DC 20018	1,094,596.01	356,770.89	32.59
HOMEWARD BOUND GOLDEN RETRIEVER RESCUE & SANCTUARY, INC. 7495 NATOMAS RD ELVERTA CA 95626	DONATE LOCAL 801 RIVERSIDE AVE STE 100 ROSEVILLE CA 95678	4,169.00	1,162.00	27.87
HOMEWARD BOUND OF MARIN 1385 N. HAMILTON PARKWAY NOVATO CA 94949	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	1,500.00	1,001.00	66.73
HOSPICE OF SAN JOAQUIN 3888 PACIFIC AVE STOCKTON CA 95204-1953	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	775.00	0.00	0.00
HOUSE RABBIT SOCIETY 148 BROADWAY RICHMOND CA 94804	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	4,150.00	1,732.55	41.75
HUCKLEBERRY YOUTH PROGRAMS, INC. 3310 GEARY BLVD SAN FRANCISCO CA 94118	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	1,828.00	1,132.60	61.96
HUMAN ASSISTANCE & DEVELOPMENT INTERNATIONAL PO BOX 4598 CULVER CITY CA 90231-4598	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	7,220.00	2,533.13	35.08
HUMANE SOCIETY OF THE DESERT INC. PO BOX 2922 PALM SPRINGS CA 92263	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	5,690.00	2,322.00	40.81

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HUMANE SOCIETY OF TRUCKEE-TAHOE, INC. 10961 STEVENS LANE TRUCKEE CA 96161	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	6,045.00	2,324.35	38.45
HUMANE SOCIETY OF TUOLUMNE COUNTY, INCORPORATED P.O. BOX 830 JAMESTOWN CA 95327	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	3,250.00	1,578.50	48.57
HUMANE SOCIETY OF VENTURA COUNTY P.O. BOX 297 OJAI CA 93024	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	7,750.00	3,363.50	43.40
HUNTINGTON MEDICAL RESEARCH INSTITUTES 99 NORTH EL MOLINO AVE PASADENA CA 91101-1830	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
IN DEFENSE OF ANIMALS 3010 KERNER BLVD SAN RAFAEL CA 94901	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	4,350.00	1,931.30	44.40
INDEPENDENT TRANSPORTATION NETWORK MONTEREY COUNTY PO BOX 2121 SEASIDE CA 93955-2121	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	350.00	136.80	39.09
INSIGHT MEDITATION CENTER OF THE MID-PENINSULA 1205 HOPKINS AVE REDWOOD CITY CA 94062	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	9,891.00	6,205.51	62.74
INTERNATIONAL BIRD RESCUE P.O.BOX 2171 LONG BEACH CA 90801	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	185.00	80.50	43.51

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
INTERNATIONAL GUIDING EYES, INC. 13445 GLENOAKS BLVD SYLMAR CA 91342	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	1,475.00	827.50	56.10
ISLAND CAT RESOURCES AND ADOPTION PO BOX 1093 ALAMEDA CA 94501	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	800.00	368.46	46.06
IT'S ALL ABOUT THE KIDS FOUNDATION 1595 CACTUSRIDGE ST. SAN DIEGO CA 92105	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	385.00	78.75	20.45
JAPANESE AMERICAN NATIONAL MUSEUM 369 E FIRST ST LOS ANGELES CA 90012	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	19,940.00	9,727.00	48.78
JAPANESE EVANGELICAL MISSIONARY SOCIETY 948 E 2ND ST LOS ANGELES CA 90012	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	44,970.00	18,954.50	42.15
JDRF INTERNATIONAL 26 BROADWAY, 14TH FLOOR NEW YORK NY 10004	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	180,394.00	116,381.12	64.51
JEWISH BIG BROTHERS BIG SISTERS ASSOCIATION OF LOS ANGELES 6505 WILSHIRE BLVD STE 600 LOS ANGELES CA 90048-4911	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,100.00	1,100.00	52.38

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
JEWISH FAMILY CHILDRENS SERVICES PO BOX 159004 SAN FRANCISCO CA 94115-5411	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	32,450.00	19,310.99	59.51
JEWISH FAMILY CHILDRENS SERVICES PO BOX 159004 SAN FRANCISCO CA 94115-5411	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	7,950.00	4,991.25	62.78
JEWISH FEDERATION OF GREATER LONG BEACH AND WEST ORANGE COUNTY 3801 E WILLOW ST LONG BEACH CA 90815	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,800.00	691.60	38.42
JOHN MUIR HEALTH FOUNDATION 1400 TREAT BLVD. SUITE #300 WALNUT CREEK CA 94597	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,362.08	1,020.55	43.21
J-SEI, INC. 1285 66TH STREET EMERYVILLE CA 94608	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	2,000.00	1,183.00	59.15
KARA 457 KINGSLEY AVE PALO ALTO CA 94301	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	505.00	305.00	60.40
KEIRO SERVICES 420 EAST THIRD STREET SUITE 1000 LOS ANGELES CA 90013	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	18,950.00	9,750.00	51.45
KENNEDY ROBOTICS 6715 GLORIA DRIVE SACRAMENTO CA 95822	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
KIMOCHI, INC. 1715 BUCHANAN ST SAN FRANCISCO CA 94115-3208	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	8,409.00	4,589.40	54.58
KITTEN RESCUE 914 WESTWOOD BLVD. #583 LOS ANGELES CA 90024	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	3,690.00	1,275.00	34.55
KITTEN RESCUE 914 WESTWOOD BLVD. #583 LOS ANGELES CA 90024	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
KIWANIS FAMILY HOUSE 2875 50TH STREET SACRAMENTO CA 95817	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	825.00	25.20	3.05
KLAAS KIDS FOUNDATION P O BOX 925 SAUSALITO CA 94966-0925	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	16,800.00	8,622.43	51.32
KNIGHTS OF COLUMBUS NORTH HILLS 15828 PLUMMER ST NORTH HILLS CA 91343	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	7,425.00	1,945.47	26.20
KOLUNGA VILLAGE FOUNDATION P.O. BOX 2 YORKVILLE CA 95494	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	357.00	50.00	14.01
KOREAN GOSPEL BROADCASTING COMPANY INC. 621 S VIRGIL AVE #400 LOS ANGELES CA 90005	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	39,000.00	17,852.50	45.78

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
KWMMR P.O. BOX 1262 POINT REYES STATION CA 94956	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	3,203.00	1,992.80	62.22
LA CANADA FLINTRIDGE EDUCATIONAL FOUNDATION 4490 CORNISHON AVE., ROOM 211 LA CANADA FLINTRIDGE CA 91011	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	3,025.00	1,630.00	53.88
LA CANADA PRESBYTERIAN CHURCH OF LA CANADA, CALIFORNIA 626 FOOTHILL BLVD. LA CANADA CA 91011	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,200.00	725.00	60.42
LAFAYETTE PARTNERS IN EDUCATION P O BOX 923 LAFAYETTE CA 94549	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,800.00	1,280.51	45.73
LAGUNA BEACH COMMUNITY CLINIC, INC. 362 THIRD STREET LAGUNA BEACH CA 92651	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	8,780.00	5,109.70	58.20
LAKE AVENUE COMMUNITY FOUNDATION, INC. 712 EAST VILLA STREET PASADENA CA 91101	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,650.00	950.60	57.61
LAS TRAMPAS SCHOOL, INC. 3460 LANA LANE LAFAYETTE CA 94549	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,000.00	296.89	29.69
LASHA 26500 W AGOURA RD, #548 CALABASAS CA 91302	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	3,525.00	2,268.00	64.34

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
LAST CHANCE FOR ANIMALS 8033 SUNSET BOULEVARD #835 LOS ANGELES CA 90046-1806	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	2,700.00	333.55	12.35
LAURA'S HOUSE 999 CORPORATE DRIVE, #225 LADERA RANCH CA 92694	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	7,094.00	4,117.69	58.04
LAZAREX CANCER FOUNDATION PO BOX 741 DANVILLE CA 94526	AMERICAN DONATION ORGANIZATION 9149 HARNESS ST SPRING VALLEY CA 91977	25,900.00	10,790.60	41.66
LAZAREX CANCER FOUNDATION PO BOX 741 DANVILLE CA 94526	AMERICAN DONATION ORGANIZATION 9149 HARNESS ST SPRING VALLEY CA 91977	25,900.00	10,790.60	41.66
LEGAL AID AT WORK 180 MONTGOMERY STREET, #600 SAN FRANCISCO CA 94104	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	850.00	235.50	27.71
LEGAL AID FOUNDATION OF LOS ANGELES 634 S SPRING ST, STE 400 LOS ANGELES CA 90014-3910	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	2,100.00	897.50	42.74
LEONARDO DA VINCI PARENT TEACHER COUNCIL 4701 JOAQUIN WAY SACRAMENTO CA 95822	AMERICAN DONATION ORGANIZATION 9149 HARNESS ST SPRING VALLEY CA 91977	399.00	79.50	19.92
LIFE ELDERCARE, INC. 3300 CAPITOL AVENUE FREMONT CA 94538	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	2,350.00	960.00	40.85

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
LIFELONG MEDICAL CARE 2344 6TH STREET BERKELEY CA 94710	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,400.00	1,153.03	48.04
LIFEMOVES 181 CONSTITUTION DRIVE MENLO PARK CA 94025	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	14,600.00	9,580.00	65.62
LINDSAY WILDLIFE MUSEUM 1931 FIRST AVE WALNUT CREEK CA 94597	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	215,935.31	109,646.33	50.78
LIVABLE CITY 333 HAYES ST, NO. 202 SAN FRANCISCO CA 94102	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	200.00	0.00	0.00
LIVING FREE PO BOX 5 MOUNTAIN CENTER CA 92561-0005	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,100.00	630.00	57.27
LOAVES AND FISHES OF CONTRA COSTA 835 FERRY STREET MARTINEZ CA 94553	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,310.00	1,480.51	44.73
LOMA LINDA UNIVERSITY CHILDREN'S HOSPITAL FOUNDATION 11175 MOUNTAIN VIEW AVE., SUITE A LOMA LINDA CA 92354	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	100.00	0.00	0.00
LONG BEACH RESCUE MISSION 1430 PACIFIC AVE LONG BEACH CA 90813	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	100.00	100.00	100.00

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
LOS ANGELES MISSION, INC. 303 EAST 5TH STREET LOS ANGELES CA 90013	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	59,965.00	34,842.50	58.10
LOS ANGELES POLICE RESERVE FOUNDATION 6350 W 80TH ST LOS ANGELES CA 90045-1445	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	3,000.00	1,955.00	65.17
LOS ANGELES REGIONAL FOOD BANK 1734 EAST 41ST STREET LOS ANGELES CA 90058-1502	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,700.00	860.00	50.59
LOVING ANIMALS PROVIDING SMILES PO BOX 6596 NAPA CA 94581	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	700.00	303.00	43.29
LTSC COMMUNITY DEVELOPMENT CORPORATION 231 E THIRD ST STE G106 LOS ANGELES CA 90013	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	47,435.00	20,687.50	43.61
LUPUS LA 8383 WILSHIRE BLVD, STE 232 BEVERLY HILLS CA 90211	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	1,790.00	1,204.00	67.26
LYNNEWOOD UNITED METHODIST CHURCH 4444 BLACK AVE PLEASANTON CA 94566	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,300.00	587.63	45.20

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MAKE-A-WISH FOUNDATION OF ORANGE COUNTY AND THE INLAND EMPIRE, INC. 3230 EL CAMINO REAL, SUITE 100 IRVINE CA 92602	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	11,865.00	4,325.50	36.46
MAKE-A-WISH FOUNDATION OF ORANGE COUNTY AND THE INLAND EMPIRE, INC. 3230 EL CAMINO REAL, SUITE 100 IRVINE CA 92602	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	4,600.00	3,070.00	66.74
MAKE-A-WISH FOUNDATION OF SAN DIEGO, INC. 2440 HOTEL CIRCLE NORTH, #200 SAN DIEGO CA 92108	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,150.00	1,195.00	55.58
MARCH OF DIMES FOUNDATION 1275 MAMARONECK AVE WHITE PLAINS NY 10605	ADVANCED REMARKETING SERVICES, INC. 308 MARKET ST WARREN RI 02885	12,100.00	8,530.00	70.50
MARIN VENTURES 350 MERRYDALE RD SAN RAFAEL CA 94903	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	2,000.00	1,351.00	67.55
MEALS ON WHEELS DIABLO REGION 1300 CIVIC DRIVE WALNUT CREEK CA 94596	ABLE AUTO CHARITY DONATION CORP. 555 BRYANT ST #810 PALO ALTO CA 94301	24,600.00	1,810.00	7.36
MEALS ON WHEELS OF CONTRA COSTA, INC. 1220 MORELLO AVENUE #210 MARTINEZ CA 94553	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	8,933.00	4,284.19	47.96
MEALS ON WHEELS OF SAN FRANCISCO, INC. 1375 FAIRFAX AVENUE SAN FRANCISCO CA 94124	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,976.17	1,236.21	41.54

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MENDOCINO COAST HUMANE SOCIETY 19691 SUMMERS LANE FORT BRAGG CA 95437	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	450.00	266.00	59.11
MENTIS 709 FRANKLIN STREET NAPA CA 94559	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	150.00	56.00	37.33
MENTOR ME 426 8TH STREET PETALUMA CA 94952	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	100.00	0.00	0.00
MERCY FOR ANIMALS 8033 SUNSET BLVD, STE 864 LOS ANGELES CA 90046	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	3,485.00	1,590.75	45.65
MICHELLE'S PLACE BREAST CANCER RESOURCE CENTER 27645 JEFFERSON ST #117 TEMECULA CA 92590	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,500.00	870.00	58.00
MIDSUMMER MOZART 760 MARKET ST #749 SAN FRANCISCO CA 94102	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	500.00	92.50	18.50
MILITARY ORDER OF THE PURPLE HEART SERVICE FOUNDATION, INC. PO BOX 49 ANNANDALE VA 22003	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	485,665.00	376,860.00	77.60
MINORITY AIDS PROJECT 5149 W JEFFERSON BLVD LOS ANGELES CA 90016	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,075.00	1,120.00	53.98

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MONARCH SERVICES-SERVICIOS MONARCA 233 EAST LAKE AVENUE WATSONVILLE CA 95076	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	925.00	0.00	0.00
MONTE VISTA HIGH SCHOOL KEYNOTERS 3131 STONE VALLEY RD DANVILLE CA 94526	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	700.00	402.50	57.50
MONTE VISTA HIGH SCHOOL KEYNOTERS 3131 STONE VALLEY RD DANVILLE CA 94526	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	700.00	402.50	57.50
MONUMENT CRISIS CENTER 1990 MARKET STREET CONCORD CA 94520	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,924.00	1,567.10	53.59
MORELAND EDUCATIONAL FOUNDATION 4710 CAMPBELL AVENUE SAN JOSE CA 95130	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	5,900.00	2,519.30	42.70
MOTHER LODGE REHABILITATION ENTERPRISES, INCORPORATED 399 PLACERVILLE DR PLACERVILLE CA 95667	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	650.00	224.70	34.57
MOTION PICTURE AND TELEVISION FUND 23388 MULHOLLAND DRIVE WOODLAND HILLS CA 91364-2792	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,300.00	385.00	29.62

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
MOUNT OF OLIVES LUTHERAN CHURCH 24851 CHRISANTA DR. MISSION VIEJO CA 92691	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	2,990.00	1,706.00	57.06
MOUNT OF OLIVES LUTHERAN CHURCH 24851 CHRISANTA DR. MISSION VIEJO CA 92691	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
MOUNTAIN VIEW EDUCATIONAL FOUNDATION P.O. BOX 391557 MOUNTAIN VIEW CA 94039-1557	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	2,850.00	1,897.00	66.56
MUSIC IN SCHOOLS TODAY 582 MARKET ST STE 213 SAN FRANCISCO CA 94104	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,600.00	732.88	45.81
MUTTVILLE P. O. BOX 410207 SAN FRANCISCO CA 94141	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	38,406.45	18,332.03	47.73
MY SISTER'S HOUSE 3053 FREEPORT BOULEVARD, #120 SACRAMENTO CA 95818	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,250.00	316.40	25.31
NAMI CALIFORNIA 1851 HERITAGE LN #150 SACRAMENTO CA 95815	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	6,500.00	2,704.00	41.60
NAMI CALIFORNIA 1851 HERITAGE LN #150 SACRAMENTO CA 95815	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	6,525.00	2,109.10	32.32

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NAMI CONTRA COSTA 1110 ST FRANCIS DR CONCORD CA 94518	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	8,736.56	4,389.28	50.24
NARCONON ESPERANTO 624 N TAYLOR AVE # 201 MONTEBELLO CA 90640	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	9,750.00	3,981.00	40.83
NATIONAL COUNCIL OF THE UNITED STATES, SOCIETY OF ST. VINCENT DE PAUL, INC. 58 PROGRESS PARKWAY MARYLAND HEIGHTS MO 63043-3706	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	842,957.63	647,213.53	76.78
NATIONAL MULTIPLE SCLEROSIS SOCIETY PACIFIC SOUTH COAST CHAPTER 12121 SCRIPPS SUMMIT DRIVE, #190 SAN DIEGO CA 92131	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	6,075.00	3,839.50	63.20
NATIONAL RIFLE ASSOCIATION OF AMERICA C/O OFFICE OF THE GENERAL COUNSEL 11250 WAPLES MILL ROAD FAIRFAX VA 22030	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	435.00	-57.50	-13.22
NATIONAL VETERANS SERVICES FUND, INC. 209 WEST AVE DARIEN CT 06820-0465	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	8,333,930.95	1,689,091.92	20.27
NEVADA CITY COMMUNITY BROADCAST GROUP 120 BRIDGE STREET NEVADA CITY CA 95959	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	22,544.00	15,280.20	67.78
NEVADA COUNTY CULTURAL PRESERVATION TRUST P.O. BOX 1991 NEVADA CITY CA 95959-1940	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	52.00	39.00	75.00

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
NEVADA DIABETES ASSOCIATION FOR CHILDREN AND ADULTS, INC. 1005 TERMINAL WAY #170 RENO NV 89502	ABLE AUTO CHARITY DONATION CORP. 555 BRYANT ST #810 PALO ALTO CA 94301	57,687.00	4,819.00	8.35
NIKE ANIMAL RESCUE FOUNDATION 5463 SHERIDAN RD SUNOL CA 94586	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	250.00	17.50	7.00
NINE LIVES FOUNDATION 3137 JEFFERSON AVE REDWOOD CITY CA 94062	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	2,550.00	1,342.50	52.65
NO KILL LAW & ADVOCACY CENTER 6114 LA SALLE AVENUE #837 OAKLAND CA 94611	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	425.00	16.80	3.95
NONVIOLENT COMMUNICATION, SANTA CRUZ 225 ROONEY ST SANTA CRUZ CA 95065	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	150.00	7.00	4.67
NORTHERN CALIFORNIA EDUCATIONAL TELEVISION ASSOCIATION, INC. 603 N. MARKET ST REDDING CA 96003	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	32,612.00	21,269.24	65.22
NORTHERN CALIFORNIA SLED DOG RESCUE PO BOX 30877 WALNUT CREEK CA 94598	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	4,250.00	2,121.58	49.92
OAKLAND A'S COMMUNITY FUND 7000 COLISEUM WAY OAKLAND CA 94621	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	3,975.00	2,028.00	51.02

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
OCEAN DEFENDERS ALLIANCE, INC. 19744 BEACH BLVD, BOX 446 HUNTINGTON BEACH CA 92648	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	200.00	16.80	8.40
OCEAN SHORE ELEMENTARY SCHOOL 411 OCEANA BLVD PACIFICA CA 94044	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	325.00	100.00	30.77
OCEAN VIEW BAPTIST CHURCH OF SAN PEDRO, CALIFORNIA 1900 S WESTERN AVE SAN PEDRO CA 90732	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	500.00	187.00	37.40
OCEANIC AWARENESS SOCIETY 30034 TORREPINES PL AGOURA HILLS CA 91301	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,450.00	515.00	35.52
ONEGENERATION 17400 VICTORY BOULEVARD VAN NUYS CA 91406	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	25.00	0.00	0.00
OPERATION FREEDOM PAWS 777 1ST ST PMB 515 GILROY CA 95020	ABLE AUTO CHARITY DONATION CORP. 555 BRYANT ST #810 PALO ALTO CA 94301	144,037.00	32,589.00	22.63
ORANGE COUNTY BUDDHIST CHURCH ENDOWMENT FUND 909 S DALE AVE ANAHEIM CA 92804	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	56,496.00	20,611.00	36.48
ORANGE COUNTY JAPANESE AMERICAN ASSOCIATION 17332 IRVINE BLVD #110 TUSTIN CA 92780	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	10,393.00	4,327.50	41.64

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
ORANGE COUNTY RESCUE MISSION, INC. 1421 EDINGER STE B TUSTIN CA 92780	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	8,575.00	4,327.00	50.46
ORANGE COUNTY SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS P.O. BOX 6507 HUNTINGTON BEACH CA 92615-6507	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	6,625.00	2,367.40	35.73
ORANGE COUNTY'S UNITED WAY 18012 MITCHELL AVE SO IRVINE CA 92614-6008	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	650.00	217.50	33.46
OUTCAST CAT HELP PO BOX 963 MARTINEZ CA 94553	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,350.00	1,472.83	43.97
PACIFICA FOUNDATION INC. 1925 MARTIN LUTHER KING JR WAY BERKELEY CA 94704	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	64,591.00	43,837.50	67.87
PACIFICA PERFORMANCES 1220A LINDA MAR BLVD PACIFICA CA 94044	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	1,550.00	959.00	61.87
PALOS VERDES PENINSULA EDUCATION FOUNDATION 300-A PASEO DEL MAR PALOS VERDES PENINSULA CA 90274	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,050.00	465.00	44.29
PANCREATIC CANCER ACTION NETWORK, INC. 1500 ROSECRANS AVE STE 200 MANHATTAN BEACH CA 90266	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	2,500.00	967.00	38.68

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PARADISE OAKS YOUTH SERVICES 7806 UPLANDS WAY, STE. A CITRUS HEIGHTS CA 95610	DONATION STATION 6362 BLACKTOP RD # G RIO LINDA CA 95673	8,143.00	1,022.40	12.56
PARALYZED VETERANS OF AMERICA-NAT'L 801 EIGHTEENTH ST. NW WASHINGTON DC 20006	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	290,039.00	210,662.05	72.63
PARKINSON'S FOUNDATION, INC. 200 SE 1ST STREET, STE 800 MIAMI FL 33131	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	2,900.00	1,640.00	56.55
PARKINSON'S FOUNDATION, INC. 200 SE 1ST STREET, STE 800 MIAMI FL 33131	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	400.00	130.00	32.50
PARKINSON'S INSTITUTE 675 ALMANOR AVENUE SUNNYVALE CA 94085-2934	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	3,975.00	1,279.60	32.19
PASADENA BUDDHIST TEMPLE 1993 GLEN AVENUE PASADENA CA 91024	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	3,500.00	1,595.00	45.57
PASADENA HOSPITAL ASSOCIATION, LTD. 100 W CALIFORNIA BLVD PASADENA CA 91105	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	5,000.00	4,375.00	87.50
PATHWAYS FOR KIDS 331 FILBERT STREET SAN FRANCISCO CA 94133	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	112.00	29.40	26.25

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PEACE OF MIND DOG RESCUE P.O. BOX 51554 PACIFIC GROVE CA 93950	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	2,200.00	785.00	35.68
PENINSULA JEWISH COMMUNITY CENTER 800 FOSTER CITY BLVD FOSTER CITY CA 94404	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	400.00	100.00	25.00
PENINSULA MUSEUM OF ART 1777 CALIFORNIA DRIVE BURLINGAME CA 94010	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	73.00	54.75	75.00
PENINSULA OPEN SPACE TRUST 222 HIGH STREET PALO ALTO CA 94301	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	10,700.00	7,377.25	68.95
PENINSULA VOLUNTEERS, INC. 800 MIDDLE AVENUE MENLO PARK CA 94025	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	125.00	125.00	100.00
PERFORMING ANIMAL WELFARE SOCIETY P.O. BOX 849 GALT CA 95632	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	9,375.00	3,662.26	39.06
PETER ZIPPI MEMORIAL FUND 1560 PACIFIC COAST HIGHWAY HERMOSA BEACH CA 90254	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
PHILIPPINE CHILDREN'S FUND OF AMERICA 8109 ARROYO VISTA DRIVE SACRAMENTO CA 95823	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	600.00	22.50	3.75

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
PILLARS OF HOPE, INCORPORATED 1901 RAILROAD AVENUE STE D PITTSBURG CA 94565	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,547.43	865.86	33.99
PLANNED PARENTHOOD LOS ANGELES 400 W. 30TH STREET LOS ANGELES CA 90007	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	6,800.00	3,250.00	47.79
PLANNED PARENTHOOD/ORANGE AND SAN BERNARDINO COUNTIES, INC. 700 SOUTH TUSTIN STREET ORANGE CA 92866	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	2,100.00	1,405.00	66.90
PLAYWORKS EDUCATION ENERGIZED 380 WASHINGTON STREET OAKLAND CA 94607	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	7,800.00	3,849.48	49.35
POLICE AND FIRE: THE FALLEN HEROES 1555 BOTHELO DRIVE SUITE 133 WALNUT CREEK CA 94596	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	3,600.00	1,377.50	38.26
POLLY KLAAS FOUNDATION P O BOX 800 PETALUMA CA 94953	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	744,037.27	271,954.68	36.55
POMEROY RECREATION AND REHABILITATION CENTER 207 SKYLINE BLVD. SAN FRANCISCO CA 94132-1025	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,200.00	1,174.81	53.40
PROJECT ANGEL FOOD 922 NORTH VINE STREET LOS ANGELES CA 90038-2702	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,700.00	1,635.00	60.56

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
READING TO KIDS 1600 SAWTELLE BLVD. SUITE 210 LOS ANGELES CA 90025	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	3,900.00	2,562.00	65.69
REBUILDING TOGETHER SACRAMENTO P O BOX 255584 SACRAMENTO CA 95825-5584	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,800.00	1,225.70	68.09
REDEEMER LUTHERAN CHURCH 2626 LIBERTY BLVD SOUTH GATE CA 90280	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	900.00	390.00	43.33
REDWOOD COMMUNITY RADIO, INC. PO BOX 135 REDWAY CA 95560-0135	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	9,818.00	6,063.40	61.76
REDWOOD EMPIRE PUBLIC TELEVISION, INC. P.O. BOX 13 EUREKA CA 95502-0013	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	21,588.00	14,086.40	65.25
RESCUE MISSION ALLIANCE 315 NORTH A STREET OXNARD CA 93030	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	72,500.00	38,600.00	53.24
RONALD MCDONALD HOUSE AT STANFORD 520 SAND HILL RD PALO ALTO CA 94304	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	2,100.00	1,460.00	69.52
RONALD MCDONALD HOUSE CHARITIES OF NORTHERN CALIFORNIA 2555 49TH STREET SACRAMENTO CA 95817	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	3,675.00	2,252.50	61.29

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
RONALD MCDONALD HOUSE CHARITIES OF SAN DIEGO, INC. 2929 CHILDREN'S WAY SAN DIEGO CA 92123	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	4,600.00	3,215.00	69.89
RONALD MCDONALD HOUSE CHARITIES OF SOUTHERN CALIFORNIA 4560 FOUNTAIN AVE LOS ANGELES CA 90029	AMERICAN DONATION ORGANIZATION 9149 HARNESS ST SPRING VALLEY CA 91977	47,956.00	17,947.76	37.43
RONALD MCDONALD HOUSE CHARITIES OF SOUTHERN CALIFORNIA 4560 FOUNTAIN AVE LOS ANGELES CA 90029	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	7,900.00	3,192.00	40.41
RONALD MCDONALD HOUSE CHARITIES OF SOUTHERN CALIFORNIA 4560 FOUNTAIN AVE LOS ANGELES CA 90029	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,300.00	630.00	48.46
RONALD MCDONALD HOUSE CHARITIES OF THE BAY AREA, INC. 520 SAND HILL ROAD WALNUT CREEK CA 94304	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	20,400.00	17,257.80	84.60
RONALD MCDONALD HOUSE CHARITIES OF THE CENTRAL VALLEY, INC. 9161 RANDALL WAY MADERA CA 93638	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	19,525.00	16,459.50	84.30
RUBICON PROGRAMS INCORPORATED 2500 BISSELL AVENUE RICHMOND CA 94804	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,850.00	978.00	52.86
SACRAMENTO CHILDRENS HOME 2750 SUTTERVILLE RD SACRAMENTO CA 95820	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	45,325.00	22,879.01	50.48

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SACRAMENTO LIFE CENTER, INC. 2316 BELL EXECUTIVE LN SACRAMENTO CA 95825-4069	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	2,500.00	894.60	35.78
SACRAMENTO SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 6201 FLORIN PERKINS RD SACRAMENTO CA 95828	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	189,600.00	93,876.28	49.51
SACRAMENTO VALLEY TEEN CHALLENGE, INC. 10017 FOLSOM BLVD STE 100 RANCHO CORDOVA CA 95827	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	7,175.00	2,378.90	33.16
SACRAMENTO ZOOLOGICAL SOCIETY 3930 WEST LAND PARK DR SACRAMENTO CA 95822	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	29,895.00	15,175.65	50.76
SACRED HEART COMMUNITY SERVICE 1381 SOUTH FIRST ST SAN JOSE CA 95110	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	8,531.00	3,802.00	44.57
SADDLEBACK VALLEY COMMUNITY CHURCH 1 SADDLEBACK PARKWAY LAKE FOREST CA 92630	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	63,859.00	37,891.80	59.34
SADDLEBACK VALLEY COMMUNITY CHURCH 1 SADDLEBACK PARKWAY LAKE FOREST CA 92630	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	8,700.00	5,017.00	57.67
SAFE HAVEN ANIMAL SANCTUARY PO BOX 9005 SAN JOSE CA 95157-0005	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	2,675.00	1,249.50	46.71

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SALESIAN BOYS AND GIRLS CLUB 666 FILBERT ST. SAN FRANCISCO CA 94123	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	4,559.00	2,179.52	47.81
SALVATION ARMY WORLD SERVICE OFFICE 615 SLATERS LANE ALEXANDRIA VA 22314	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	8,804.99	3,235.49	36.75
SALVATION ARMY WORLD SERVICE OFFICE 615 SLATERS LANE ALEXANDRIA VA 22314	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	3,025.00	1,667.50	55.12
SAMMIE'S FRIENDS 128 HIGH STREET GRASS VALLEY CA 95945	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	4,200.00	1,018.50	24.25
SAN FRANCISCO BOYS CHORUS 333 HAYES STREET #116 SAN FRANCISCO CA 94102	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	650.00	217.50	33.46
SAN FRANCISCO COMMUNITY SCHOOL 125 EXCELSIOR AVENUE SAN FRANCISCO CA 94112	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	85,460.00	57,617.80	67.42
SAN FRANCISCO COURT APPOINTED SPECIAL ADVOCATES 2535 MISSION STREET SAN FRANCISCO CA 94110	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	184.00	100.00	54.35
SAN FRANCISCO PARKS ALLIANCE 1663 MISSION STREET, ROOM 320 SAN FRANCISCO CA 94103	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,500.00	1,174.54	46.98

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SAN FRANCISCO POLICE ACTIVITIES LEAGUE 350 AMBER DR #203 SAN FRANCISCO CA 94131	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	100.00	100.00	100.00
SAN FRANCISCO SECTION, NATIONAL COUNCIL OF JEWISH WOMEN, INC. 2000 VAN NESS AVENUE, SUITE 411 SAN FRANCISCO CA 94109	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	1,600.00	963.75	60.23
SAN FRANCISCO SUICIDE PREVENTION, INC. P O BOX 191350 SAN FRANCISCO CA 94119	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	2,498.00	1,472.10	58.93
SAN FRANCISCO UNIFIED SCHOOL DISTRICT FINANCING CORPORATION 135 VAN NESS AVENUE SAN FRANCISCO CA 94102	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	33,768.00	12,454.60	36.88
SAN GABRIEL MISSION 428 S MISSION DR SAN GABRIEL CA 91776	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	600.00	185.00	30.83
SAN GABRIEL VALLEY HABITAT FOR HUMANITY, INC. 400 S IRWINDALE AVENUE AZUSA CA 91702	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
SAN MATEO COUNTY COMMUNITY COLLEGES FOUNDATION 3401 CSM DR SAN MATEO CA 94402-3699	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	900.00	357.50	39.72
SANKARA EYE FOUNDATION, USA 1900 MCCARTHY BLVD., #302 MILPITAS CA 95035	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	9,150.00	4,314.10	47.15

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SANTA CLARITA VALLEY FOOD PANTRY 24133 RAILROAD AVE NEWHALL CA 91321-2918	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,400.00	1,135.00	47.29
SANTA CRUZ COUNTY SYMPHONY ASSOCIATION, INC. 307 CHURCH STREET SANTA CRUZ CA 95060	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	250.00	56.80	22.72
SANTA CRUZ SPCA AND HUMANE SOCIETY PO BOX 3800 SANTA CRUZ CA 95063	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	50,550.00	20,403.95	40.36
SANTA ROSA SUNRISE ROTARY FOUNDATION P.O. BOX 14953 SANTA ROSA CA 95402	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	975.00	172.50	17.69
SAVE MOUNT DIABLO 1901 OLYMPIC BLVD #320 WALNUT CREEK CA 94596	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,900.00	1,311.00	45.21
SAVE THE BAY 1330 BROADWAY, #1800 OAKLAND CA 94612	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	10,707.10	5,384.88	50.29
SCHWAB CHARITABLE FUND 211 MAIN STREET SAN FRANCISCO CA 94105	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	3,550.00	2,153.00	60.65
SENSHIN BUDDHIST TEMPLE 1311 W 37TH STREET LOS ANGELES CA 90007	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	12,125.00	4,627.00	38.16

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SHAREFEST COMMUNITY DEVELOPMENT, INC. 638 S BEACON ST FL 3 SAN PEDRO CA 90731-3362	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	1,100.00	350.00	31.82
SHELTER PARTNERSHIP, INC. C/O RUSSELL WHALEY - ACCOUNTING 520 SOUTH GRAND AVENUE STE. 695 LOS ANGELES CA 90071	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	575.00	130.00	22.61
SHERIFF'S TOY PROJECT 10117 MILLS STATION ROAD RANCHO CORDOVA CA 95741	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	400.00	92.50	23.13
SIERRA FOREVER FAMILIES 8928 VOLUNTEER LANE #100 SACRAMENTO CA 95826	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,275.00	389.60	30.56
SISTERS OF THE HOLY FAMILY 159 WAHINGTON BLVD FREMONT CA 94539	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	400.00	0.00	0.00
SOCIETY FOR CALIFORNIA ARCHAEOLOGY 1692 MANGROVE AVE. #153 CHICO CA 95926	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	4,900.00	2,790.00	56.94
SOCIETY FOR THE BLIND 1238 S STREET SACRAMENTO CA 95811	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	3,000.00	898.63	29.95
SOLANO WINDS PO BOX 722 FAIRFIELD CA 94533-0072	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	650.00	450.00	69.23

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SOLDIERS' ANGELS 2700 NE LOOP 410, SUITE 310 SAN ANTONIO TX 78217	NATIONAL CHARITY SERVICES, INC. 1905 BRENTWOOD RD NE WASHINGTON DC 20018	808,141.00	250,368.63	30.98
SONOMA COUNTY TASK FORCE FOR THE HOMELESS 471 W COLLEGE AVE #314 SANTA ROSA CA 95401	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	6,450.00	2,047.50	31.74
SONOMA COUNTY TASK FORCE FOR THE HOMELESS 471 W COLLEGE AVE #314 SANTA ROSA CA 95401	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	9,859.00	4,547.74	46.13
SONOMA COUNTY WILDLIFE RESCUE 3050 HIGH GROVE LANE SONOMA CA 95476	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,200.00	675.68	30.71
SONOMA HUMANE SOCIETY P.O. BOX 1296 SANTA ROSA CA 95402	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	42,307.98	20,066.37	47.43
SOUND ORCHARD PO BOX 722 POINT REYES STATION CA 94956	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	1,759.00	1,143.80	65.03
SOUTH COUNTY OUTREACH 7 WHATNEY IRVINE CA 92618	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	11,275.00	8,550.40	75.84
SOUTHERN ALAMEDA COUNTY BUDDHIST CHURCH 32975 ALVARADO NILE RD UNION CITY CA 94587	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	100.00	50.00	50.00

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SOUTHERN CALIFORNIA PRESBYTERIAN HOMES 516 BURCHETT STREET GLENDALE CA 91203	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	3,850.00	2,425.00	62.99
SOUTHERN CALIFORNIA PUBLIC RADIO 474 SOUTH RAYMOND AVENUE PASADENA CA 91105	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	2,325.00	533.50	22.95
SPECIAL OLYMPICS SOUTHERN CALIFORNIA, INC. 1600 FORBES WAY, SUITE 200 LONG BEACH CA 90810	AMERICAN DONATION ORGANIZATION 9149 HARNESS ST SPRING VALLEY CA 91977	8,275.00	3,609.00	43.61
ST LOUISE DE MARILLAC 1720 E COVINA BLVD COVINA CA 91724	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
ST STEPHEN'S EPISCOPAL CHURCH 24901 ORCHARD VILLAGE RD SANTA CLARITA CA 91355	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
ST. CHARLES BORROMEIO CATHOLIC CHURCH 1315 LOMITAS AVE LIVERMORE CA 94550	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	150.00	66.00	44.00
ST. JOSEPH HOSPITAL OF ORANGE 1100 W STEWART DR ORANGE CA 92868	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,500.00	1,515.00	60.60
ST. KILIAN CATHOLIC CHURCH 26872 ESTANCIERO DR MISSION VIEJO CA 92691	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	850.00	265.00	31.18

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
STAND! FOR FAMILIES FREE OF VIOLENCE 1410 DANZIG PLZ 2ND FLR CONCORD CA 94520	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	3,000.00	732.00	24.40
STANFORD SETTLEMENT, INC. 450 WEST EL CAMINO AVE SACRAMENTO CA 95833-2299	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,200.00	414.40	34.53
STANFORD YOUTH SOLUTIONS 8912 VOLUNTEER LN SACRAMENTO CA 95826	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	4,350.00	1,830.50	42.08
STANISLAUS WILDLIFE CARE CENTER PO BOX 298 HUGHSON CA 95326	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	457.00	221.90	48.56
STEWARDS OF THE COAST AND REDWOODS PO BOX 2 DUNCANS MILLS CA 95430	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	3,100.00	1,442.50	46.53
SUNNY HILLS SERVICES 300 SUNNY HILLS DRIVE SAN ANSELMO CA 94960	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	700.00	441.00	63.00
SUNNYVALE COMMUNITY SERVICES 725 KIFER ROAD SUNNYVALE CA 94086	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	3,121.00	1,351.70	43.31
SUPPORT THE ENLISTED PROJECT, INC. 9951 BUSINESSPARK AVE., #A SAN DIEGO CA 92131	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,075.00	555.30	51.66

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SURVIVORS OF SUICIDE LOSS P.O. BOX 3297 LA MESA CA 91944-3297	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	650.00	405.00	62.31
SUTTER AUBURN FAITH HOSPITAL FOUNDATION 11815 EDUCATION STREET AUBURN CA 95602	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	375.00	0.00	0.00
TERMA FOUNDATION 799 MAIN ST STE J HALF MOON BAY CA 94019	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,400.00	976.80	69.77
THE ALL-AMERICAN BOYS CHORUS P O BOX 1527 COSTA MESA CA 92628-1527	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	800.00	265.00	33.13
THE AMERICAN BREAST CANCER FOUNDATION, INC. 10400 LITTLE PATUXENT PKWY, STE 480 COLUMBIA MD 21044	NATIONAL CHARITY SERVICES, INC. 1905 BRENTWOOD RD NE WASHINGTON DC 20018	23,255.00	4,426.61	19.04
THE ARC OF AMADOR AND CALAVERAS 75 ACADEMY DRIVE SUTTER CREEK CA 95685	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,625.00	0.00	0.00
THE ARC SAN FRANCISCO 1500 HOWARD STREET SAN FRANCISCO CA 94103	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,400.00	396.20	28.30
THE ASIAN AMERICANS FOR COMMUNITY INVOLVEMENT OF SANTA CLARA COUNTY, INC. 2400 MOORPARK AVE, SUITE 300 SAN JOSE CA 95128-2680	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	1,255.00	560.00	44.62

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE BONNIE J. ADDARIO A BREATH AWAY FROM THE CURE FOUNDATION 1100 INDUSTRIAL ROAD #1 SAN CARLOS CA 94070	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	650.00	456.25	70.19
THE CALIFORNIA COUNCIL OF THE BLIND 1303 J STREET #400 SACRAMENTO CA 95814	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,625.00	67.50	4.15
THE CENTRAL CALIFORNIA SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS AND FRESNO COUNTY HUMA 103 S HUGHES AVE FRESNO CA 93706	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	204.80	100.00	48.83
THE CONTRA COSTA COLLEGE FOUNDATION 2600 MISSION BELL DRIVE PO BOX 6305 SAN PABLO CA 94806	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	334.00	166.00	49.70
THE CROWDEN MUSIC CENTER 1475 ROSE ST BERKELEY CA 94702	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	100.00	0.00	0.00
THE DRY DOCK 2118 GREENWICH SAN FRANCISCO CA 94123	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	387.79	100.00	25.79
THE DURABLE MEDICAL EQUIPMENT AID SOCIETY 5827 CORBIN AVE TARZANA CA 91356-1004	FUND RAISING PARTNERS, INC. 1815 VIA EL PRADO STE 301 REDONDO BEACH CA 90277	2,621,781.00	297,171.00	11.33
THE ENTERTAINMENT INDUSTRY HUNGER PROJECT 5934 CARPENTER AVENUE NORTH HOLLYWOOD CA 91607	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	725.00	255.00	35.17

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE ESCHATON FOUNDATION 612 OCEAN ST. SANTA CRUZ CA 95060	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	825.00	345.00	41.82
THE FIRST HEBREW CONGREGATION OF OAKLAND 2808 SUMMIT ST OAKLAND CA 94609	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	14,908.00	8,137.79	54.59
THE GREENHOUSE P.O. BOX 348138 SACRAMENTO CA 95834	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	90.00	28.00	31.11
THE HEAD-ROYCE SCHOOL 4315 LINCOLN AVE OAKLAND CA 94602	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	2,700.00	1,143.27	42.34
THE HUMANE SOCIETY OF NAPA COUNTY & SPCA P.O. BOX 695 NAPA CA 94559	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	13,550.00	7,484.75	55.24
THE HUMANE SOCIETY OF POMONA VALLEY, INC. 500 HUMANE WAY POMONA CA 91766	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	3,175.00	792.75	24.97
THE HUMANE SOCIETY OF THE UNITED STATES 1255 23RD STREET NW SUITE 450 WASHINGTON DC 20037	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,240,768.77	1,031,608.13	83.14
THE KEATON RAPHAEL MEMORIAL FOR NEUROBLASTOMA, INC. 2260 DOUGLAS BLVD STE 150 ROSEVILLE CA 95661	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	3,700.00	2,222.80	60.08

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE LOS ANGELES DODGERS FOUNDATION 1000 ELYSIAN PARK AVENUE LOS ANGELES CA 90012	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	38,350.00	32,226.42	84.03
THE MARINE MAMMAL CENTER 2000 BUNKER ROAD, FORT CRONKHITE SAUSALITO CA 94965	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	11,226.00	5,792.50	51.60
THE MIDNIGHT MISSION 601 S. SAN PEDRO STREET LOS ANGELES CA 90014	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,175.00	680.00	57.87
THE MILO FOUNDATION P.O. BOX 6625 ALBANY CA 94706	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	17,991.55	8,709.90	48.41
THE NATIONAL VETERANS FOUNDATION, INC. 5777 WEST CENTURY BLVD #350 LOS ANGELES CA 90045	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	16,905.00	4,031.50	23.85
THE NATIONAL VETERANS FOUNDATION, INC. 5777 WEST CENTURY BLVD #350 LOS ANGELES CA 90045	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	4,825.00	2,952.50	61.19
THE NATURE CONSERVANCY 4245 NORTH FAIRFAX DR STE 100 ARLINGTON VA 22203-1606	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	400.00	145.00	36.25
THE NRA FOUNDATION, INC. 11250 WAPLES MILL RD FAIRFAX VA 22030	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	255,715.00	195,726.58	76.54

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE OAKLAND MUSEUM OF CALIFORNIA FOUNDATION 1000 OAK ST OAKLAND CA 94607	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	6,300.00	4,051.25	64.31
THE OHLONE HUMANE SOCIETY, INC. 39120 ARGONAUT WAY PMB 108 FREMONT CA 94538	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	97.00	18.90	19.48
THE ORANGE CATHOLIC FOUNDATION 13280 CHAPMAN AVE. GARDEN GROVE CA 92840	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	1,600.00	644.12	40.26
THE ORINDA COMMUNITY CHURCH, INC. 10 IRWIN WAY ORINDA CA 94563	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	3,925.00	2,044.54	52.09
THE PAINTED TURTLE 1300 4TH STREET, NO. 300 SANTA MONICA CA 90401	AMERICAN DONATION ORGANIZATION 9149 HARNESS ST SPRING VALLEY CA 91977	6,245.00	1,853.36	29.68
THE PASADENA HUMANE SOCIETY 361 SOUTH RAYMOND AVE PASADENA CA 91105-2607	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	29,875.00	18,125.00	60.67
THE PLACER COUNTY SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 150 CORPORATION YARD RD ROSEVILLE CA 95678	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	28,970.00	13,298.25	45.90
THE QUIET HOUR 630 BROOKSIDE AVE REDLANDS CA 92373	AMERICAN DONATION ORGANIZATION 9149 HARNESS ST SPRING VALLEY CA 91977	115.00	50.00	43.48

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE RESOURCE CONNECTION OF AMADOR AND CALAVERAS COUNTIES, INCORPORATED P.O. BOX 919 SAN ANDREAS CA 95249	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	400.00	71.40	17.85
THE RICHMOND/ERMET AIDS FOUNDATION 447 SUTTER STREET #714 SAN FRANCISCO CA 94108	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	200.00	5.00	2.50
THE RIVER OTTER ECOLOGY PROJECT PO BOX 103 FOREST KNOLLS CA 94933	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	1,600.00	853.30	53.33
THE SAN FRANCISCO AIDS FOUNDATION P.O. BOX 426182 SAN FRANCISCO CA 94142	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	4,075.00	1,888.19	46.34
THE SAN FRANCISCO CHORAL SOCIETY 236 W PORTAL AVE #775 SAN FRANCISCO CA 94127	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	200.00	0.00	0.00
THE SAN FRANCISCO FOOD BANK 900 PENNSYLVANIA AVENUE SAN FRANCISCO CA 94107	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	25,032.00	16,320.50	65.20
THE SAN FRANCISCO FOOD BANK 900 PENNSYLVANIA AVENUE SAN FRANCISCO CA 94107	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	11,511.45	6,021.88	52.31

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE SAN FRANCISCO SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 201 ALABAMA ST. SAN FRANCISCO CA 94103	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	63,825.00	32,643.38	51.15
THE SAN FRANCISCO SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS 201 ALABAMA ST. SAN FRANCISCO CA 94103	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	56,458.01	27,412.13	48.55
THE SAN JOSE PUBLIC LIBRARY FOUNDATION PO BOX 611540 SAN JOSE CA 95161-1540	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,650.00	791.08	47.94
THE SAN JUAN RIDGE COMMUNITY LIBRARY PO BOX 124 NORTH SAN JUAN CA 95960	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	2,792.00	1,960.60	70.22
THE SAN JUAN RIDGE COMMUNITY LIBRARY PO BOX 124 NORTH SAN JUAN CA 95960	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	2,792.00	1,960.60	70.22
THE SHEEPFOLD 3170 E LA PALMA AVE ANAHEIM CA 92806	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,125.00	1,540.00	72.47
THE SURFRIDER FOUNDATION 942 CALLE NEGOCIO, NO. 350 SAN CLEMENTE CA 92673	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	50.00	50.00	100.00
THE TRINITY HOUSING FOUNDATION 836 AVALON AVE LAFAYETTE CA 94549-5014	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	999.50	398.00	39.82

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
THE UNITED STATES WAR DOGS ASSOCIATION, INCORPORATED CHAPTER 1 WESTERN REGION PO BOX 356 PINOLE CA 94564	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	12,434.00	5,966.90	47.99
THE WAY TO HAPPINESS FOUNDATION INTERNATIONAL 201 E BROADWAY GLENDALE CA 91205	HAROLD'S CAR DONATION SERVICE, INC. 22055 US 19 N CLEARWATER FL 33765	4,460.00	1,857.20	41.64
THERE WITH CARE OF THE BAY AREA 3475 EDISON WAY, STE H MENLO PARK CA 94025	ABLE AUTO CHARITY DONATION CORP. 555 BRYANT ST #810 PALO ALTO CA 94301	18,235.00	2,915.00	15.99
TONY LARUSSA'S ANIMAL RESCUE FOUNDATION 2890 MITCHELL DRIVE WALNUT CREEK CA 94598	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	213,356.10	105,379.55	49.39
TURTLE ISLAND RESTORATION NETWORK PO BOX 370 FOREST KNOLLS CA 94933	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	135.00	59.50	44.07
TURTLE ISLAND RESTORATION NETWORK PO BOX 370 FOREST KNOLLS CA 94933	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	893.00	434.35	48.64
TWIN CITIES CHURCH 11726 ROUGH & READY HWY GRASS VALLEY CA 95945	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	2,750.00	1,233.40	44.85
U. C. SAN DIEGO FOUNDATION 9500 GILMAN DRIVE #0940 LA JOLLA CA 92093-0940	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,375.00	1,245.50	52.44

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
UCSFMEDICAL CENTER AUXILIARY 505 PARNASSUS AVE M167A PO BOX 0208 SAN FRANCISCO CA 94143-0208	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	10,450.00	4,941.30	47.29
UNION RESCUE MISSION 545 S SAN PEDRO ST LOS ANGELES CA 90013	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	34,075.00	19,010.00	55.79
UNION STATION HOMELESS SERVICES 825 E ORANGE GROVE BLVD PASADENA CA 91104-4554	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	9,175.00	5,935.00	64.69
UNITARIAN UNIVERSALIST FELLOWSHIP OF SUNNYVALE 1112 S BERNARDO AVE SUNNYVALE CA 94086	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	100.00	70.00	70.00
UNITED CEREBRAL PALSY OF GREATER SACRAMENTO, INC. 4350 AUBURN BLVD SACRAMENTO CA 95841	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	7,100.00	2,716.00	38.25
UNITED SERVICE ORGANIZATIONS INCORPORATED P.O.BOX 96860 WASHINGTON DC 20077-7677	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	3,340.00	1,061.00	31.77
UNITED SERVICE ORGANIZATIONS INCORPORATED P.O.BOX 96860 WASHINGTON DC 20077-7677	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,775.00	1,502.50	54.14
UNITED SERVICE ORGANIZATIONS INCORPORATED P.O.BOX 96860 WASHINGTON DC 20077-7677	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,775.00	1,502.50	54.14

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
UNITED STATES FUND FOR UNICEF 125 MAIDEN LANE, SUITE 11TH FLOOR NEW YORK NY 10038	ADVANCED REMARKETING SERVICES, INC. 308 MARKET ST WARREN RI 02885	39,498.00	33,119.00	83.85
UNITED STATES VETERANS INITIATIVE 800 W. 6TH STREET, NO. 1505 LOS ANGELES CA 90017	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	100.00	100.00	100.00
UNITED WAY OF SANTA BARBARA COUNTY, INC. 320 EAST GUTIERREZ STREET SANTA BARBARA CA 93101	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	12,050.00	4,681.25	38.85
UNITED WAY, INC. 1150 S. OLIVE STREET, SUITE T500 LOS ANGELES CA 90015	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	250.00	0.00	0.00
UNITY-IN-MARIN 600 PALM DRIVE NOVATO CA 94949	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	300.00	42.50	14.17
UNIVERSITY OF SAN FRANCISCO UNIVERSITY OF SAN FRANCISCO SAN FRANCISCO CA 94117	CWH SERVICES, LLC. 14185 DALLAS PKWY STE 300 DALLAS TX 75254	5,000.00	3,220.00	64.40
VACAVILLE UNITY CHURCH OF THE VALLEY 350 N. ORCHARD AVENUE VACAVILLE CA 95688	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,000.00	392.50	39.25
VALLEJO NAVAL AND HISTORICAL MUSEUM, INCORPORATED 734 MARIN ST VALLEJO CA 94590	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	12,684.00	6,763.73	53.32

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
VALLEY HUMANE SOCIETY, INC. 3670 NEVADA ST PLEASANTON CA 94566	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	27,900.00	17,296.30	61.99
VERDUGO HILLS COUNCIL OF BOY SCOUTS OF AMERICA 1325 GRANDVIEW AVE GLENDALE CA 91201-2297	AMERICAN DONATION ORGANIZATION 9149 HARNESS ST SPRING VALLEY CA 91977	2,500.00	1,177.50	47.10
VIETNAM VETERANS OF SAN DIEGO 4141 PACIFIC HIGHWAY SAN DIEGO CA 92110-2030	AMERICAN DONATION ORGANIZATION 9149 HARNESS ST SPRING VALLEY CA 91977	12,150.00	2,854.90	23.50
VILLA SIENA FOUNDATION 1855 MIRAMONTE AVENUE MOUNTAIN VIEW CA 94040	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	100.00	0.00	0.00
VILLAGES MEDICAL AUXILIARY 5000 CRIBARI LANE SAN JOSE CA 95135	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	8,737.00	5,342.38	61.15
VISALIA RESCUE MISSION 322 NE 1ST AVE VISALIA CA 93291	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	4,775.00	2,783.50	58.29
WALDEN SCHOOL, LTD. WHICH WILL DO BUSINESS IN CALIFORNIA AS THE WALDENSCHOOL, LTD. OF MUSIC 31 A 29TH ST SAN FRANCISCO CA 94110	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	1,300.00	714.00	54.92
WALNUT CREEK LIBRARY FOUNDATION PO BOX 4979 WALNUT CREEK CA 94596	CAR DONATION SERVICES, INC 4971 PACHECO BLVD MARTINEZ CA 94553-4324	1,600.00	855.13	53.45

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
WARRIOR FOUNDATION FREEDOM STATION 1223 1/2 28TH STREET SAN DIEGO CA 92102	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	88,834.00	59,155.71	66.59
WE CARE SERVICES FOR CHILDREN 2191 KIRKER PASS RD CONCORD CA 94521	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	788.00	404.60	51.35
WEAVE INC. 1900 K ST SACRAMENTO CA 95811	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	600.00	0.00	0.00
WEAVE INC. 1900 K ST SACRAMENTO CA 95811	DONATE LOCAL 801 RIVERSIDE AVE STE 100 ROSEVILLE CA 95678	22,855.00	6,448.00	28.21
WEST ANGELES CHURCH OF GOD IN CHRIST 3045 CRENSHAW BLVD. LOS ANGELES CA 90016	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	21,725.00	9,882.95	45.49
WEST MARIN SENIOR SERVICES P.O. BOX 791 POINT REYES STATION CA 94956	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	450.00	17.50	3.89
WESTERN LOS ANGELES COUNTY COUNCIL, INC. BOY SCOUTS OF AMERICA 16525 SHERMAN WAY, NO. C-8 VAN NUYS CA 91406	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,775.00	1,482.50	53.42
WESTSIDE ANIMALS FOR ADOPTION, INC. 2631 OLIVE AVENUE PATTERSON CA 95363	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	75.00	0.00	0.00

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
WESTSIDE GERMAN SHEPHERD RESCUE OF LOS ANGELES, INC. 2721 WIGTOWN RD LOS ANGELES CA 90064	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	5,990.00	3,105.00	51.84
WHITTIER MONTHLY MEETING OF THE SOCIETY OF FRIENDS 13205 PHILADEPHIA ST. WHITTIER CA 90601	RITEWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	1,000.00	595.00	59.50
WILDCARE 76 ALBERT PARK LANE SAN RAFAEL CA 94901	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	200.00	0.00	0.00
WILDLIFE CARE ASSOCIATION P.O. BOX 680 NORTH HIGHLANDS CA 95660-0680	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	3,525.00	1,334.20	37.85
WILDLIFE WAYSTATION 14831 LITTLE TUJUNGA CANYON RD SYLMAR CA 91342	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	1,050.00	389.20	37.07
WIND YOUTH SERVICES, INC. 8001 FOLSOM BOULEVARD SACRAMENTO CA 95826	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	3,050.00	1,309.60	42.94
WOMEN'S COMMUNITY CLINIC 1833 FILLMORE STREET, 3RD FLOOR SAN FRANCISCO CA 94115	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	1,935.00	1,042.00	53.85
WOUNDED WARRIOR HOMES, INC. 1145 LINDA VISTA DR. SUITE 104 VISTA CA 92081	AMERICAN DONATION ORGANIZATION 9149 HARNESS ST SPRING VALLEY CA 91977	272,052.00	81,142.00	29.83

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
WOUNDED WARRIOR PROJECT, INC. 4899 BELFORT ROAD SUITE 300 JACKSONVILLE FL 32256	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	8,450.00	5,115.00	60.53
WYCLIFFE BIBLE TRANSLATORS, INC. 11221 JOHN WYCLIFFE BLVD ORLANDO FL 32832	RITWAY CHARITY SERVICES, INC. 9723 GLENOAKS BLVD SUN VALLEY CA 91352-1520	2,500.00	1,230.00	49.20
YAVNEH DAY SCHOOL 14855 OKA ROAD #100 LOS GATOS CA 95032	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	4,000.00	1,710.00	42.75
YOLO COUNTY SOCIETY FOR THE PREVENTION OF CRUELTY TO ANIMALS PO BOX 510 DAVIS CA 95617-0510	DONATE LOCAL 801 RIVERSIDE AVE STE 100 ROSEVILLE CA 95678	8,365.00	2,045.00	24.45
YORBA LINDA FRIENDS CHURCH 18637 YORBA LINDA BLVD. YORBA LINDA CA 92886	NONPROFIT SERVICES GROUP 1107 EAST ELM AVE STE A FULLERTON CA 92831	3,500.00	1,838.00	52.51
YOUTH HOMES INCORPORATED 3480 BUSKIRK AVE., NO. 210 PLEASANT HILL CA 94523	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	4,273.00	3,078.35	72.04
YOUTH RADIO 1701 BROADWAY OAKLAND CA 94612	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	120.00	35.00	29.17
YOUTH WITH A MISSION, SAN FRANCISCO 357 ELLIS STREET SAN FRANCISCO CA 94102	CENTER FOR CAR DONATIONS, LLC 1445 NW PORTLAND AVE BEND OR 97703	1,600.00	822.75	51.42

**Supplemental Report
Automobile Donations - 2016**

Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Fundraiser</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
YUBA-SUTTER-COLUSA UNITED WAY 1521 BUTTE HOUSE ROAD, SUITE C YUBA CITY CA 95993	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	496.00	151.20	30.48
YWCA OF SAN DIEGO COUNTY 1012 C STREET SAN DIEGO CA 92101	AMERICAN DONATION ORGANIZATION 9149 HARNESS ST SPRING VALLEY CA 91977	2,000.00	844.00	42.20
YWCA THIRD STREET, INC. 375 S. THIRD STREET SAN JOSE CA 95112	DONATE FOR CHARITY, INC. 952 SCHOOL ST STE 258 NAPA CA 94559	1,700.00	1,043.00	61.35
ZERO BREAST CANCER 30 N. SAN PEDRO RD., STE. 160 SAN RAFAEL CA 94903-4128	AUTOMOTIVE RECOVERY SERVICES INC TWO WESTBROOK CORPORATE CENTER STE 500 WESTCHESTER IL 60154	800.00	279.25	34.91

Total Revenue - 70,177,096.86

Total Charity - 31,550,574.29

Average Percent to Charity - 44.96

TABLE 6

This table lists, in alphabetical order, each charitable organization that received a donation as a result of a commercial coventurer campaign. For each campaign, the table lists the name of the charity, the name of the commercial coventurer, total revenue raised from the campaign, total revenue to the charity, and the percentage of revenue that the charity received.

Supplemental Report
Commercial Coventurer Donations - 2016
Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Coventurer</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
BOYS CLUBS OF AMERICA, INC. 1275 PEACHTREE ST NE ATLANTA GA 30309	NEW BALANCE ATHLETICS, INC. 100 GUEST ST BOSTON MA 02135	56,221.80	56,221.80	100.00
CHILDREN'S MIRACLE NETWORK 205 WEST 700 SOUTH SALT LAKE CITY UT 84101	ACE HARDWARE CORPORATION 2200 KENSINGTON CT OAK BROOK IL 60523	380,078.00	380,078.00	100.00
CHILDREN'S MIRACLE NETWORK 205 WEST 700 SOUTH SALT LAKE CITY UT 84101	ACE HARDWARE CORPORATION 2200 KENSINGTON CT OAK BROOK IL 60523	268,613.00	268,613.00	100.00
DRESS FOR SUCCESS WORLDWIDE 32 EAST 31ST STREET 7TH FLOOR NEW YORK NY 10016	PANDORA JEWELRY, LLC 250 W PRATT ST BALTIMORE MD 21201	203,708.00	30,556.20	15.00
EDITH SANFORD BREAST CANCER FOUNDATION 101 SOUTH REID STREET, #202 SIOUX FALLS SD 57103	PROFILE FRANCHISING, LLC 101 S REID ST STE 202 SIOUX FALLS SD 57103	10,210.37	6,968.99	68.25
FEEDING AMERICA 35 EAST WACKER DRIVE, SUITE 2000 CHICAGO IL 60601-2200	KELLOGG COMPANY ONE KELLOGG SQUARE BATTLE CREEK MI 49017	44,918,183.03	1,190,569.05	2.65
FEEDING AMERICA 35 EAST WACKER DRIVE, SUITE 2000 CHICAGO IL 60601-2200	KELLOGG COMPANY ONE KELLOGG SQUARE BATTLE CREEK MI 49017	8,655,957.00	31,500.00	0.36
GOOD SPORTS, INC. 1515 HANCOCK STREET, SUITE 204 QUINCY MA 02169	NEW BALANCE ATHLETICS, INC. 100 GUEST ST BOSTON MA 02135	1,900,469.91	75,000.00	3.95

Supplemental Report
Commercial Coventurer Donations - 2016
Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Coventurer</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
HMSHOST FOUNDATION, INC. 6905 ROCKLEDGE DRIVE BETHESDA MD 20817	HOST INTERNATIONAL, INC. 6905 ROCKLEDGE DR BETHESDA MD 20817	240,605.00	12,198.00	5.07
HOMES FOR OUR TROOPS, INC. SIX MAIN STREET TAUNTON MA 02780	PARFUMS DE COEUR, LTD. DBA PDC BRANDS 6 HIGH RIDGE PARK BLDG C2 STAMFORD CT 06905	42,222.18	42,222.18	100.00
MARINE TOYS FOR TOTS FOUNDATION 18251 QUANTICO GATEWAY DRIVE TRIANGLE VA 22172	EVINE LIVE, INC. 6740 SHADY OAK RD EDEN PRAIRIE MN 55344	17,291.00	17,291.00	100.00
MEMORIAL SLOAN-KETTERING CANCER CENTER 633 THIRD AVE NEW YORK NY 10017	NEW BALANCE ATHLETICS, INC. 100 GUEST ST BOSTON MA 02135	385,297.22	385,297.22	100.00
MUSICARES FOUNDATION, INC. 3030 OLYMPIC BLVD. SANTA MONICA CA 90404	SONY MUSIC ENTERTAINMENT 25 MADISON AVE NEW YORK NY 10010	2,800.39	2,440.91	87.16
NATIONAL MULTIPLE SCLEROSIS SOCIETY 733 THIRD AVENUE NEW YORK NY 10017-3288	CHRISTOPHER & BANKS, INC. 2400 XENIUM LANE NORTH MINNEAPOLIS MN 55441	6,652.61	6,652.61	100.00
SHARE OUR STRENGTH 1030 15TH ST NW STE 1100W WASHINGTON DC 20005	DENNY'S INC. DBA DENNY'S RESTAURANTS 203 EAST MAIN ST SPARTANBURG SC 29319	1,138,895.31	963,354.00	84.59
SHARE OUR STRENGTH 1030 15TH ST NW STE 1100W WASHINGTON DC 20005	KELLOGG COMPANY ONE KELLOGG SQUARE BATTLE CREEK MI 49017	96,596,271.36	960,000.00	0.99

Supplemental Report
Commercial Coventurer Donations - 2016
Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Coventurer</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
SYLVESTER'S HAVEN INC. 1941 CALIFORNIA AVE UNIT 78434 CORONA CA 92877	WAGAWARE, LLC 417 N ORLANDO AVE LOS ANGELES CA 90048	2,167.00	2,000.00	92.29
THE BREAST CANCER RESEARCH FOUNDATION, INC. 60 EAST 56TH STREET 8TH FLOOR NEW YORK NY 10022	CHRISTOPHER & BANKS, INC. 2400 XENIUM LANE NORTH MINNEAPOLIS MN 55441	159,433.22	159,433.22	100.00
THE ENTERTAINMENT INDUSTRY FOUNDATION 10880 WILSHIRE BLVD., STE 1400 LOS ANGELES CA 90024	CHARITY MILES, LLC 350 FIRST AVE #1H NEW YORK NY 10010	132,138.00	66,069.00	50.00
THE GLOBAL FUND TO FIGHT AIDS TUBERCULOSIS AND MALARIA CHEMIN DE BLANDONNET 8 1214 VERNIER GENEVA, SWITZERLAND	BANK OF AMERICA CORPORATION 100 NORTH TRYON ST CHARLOTTE NC 28255	600,000.00	600,000.00	100.00
THE GLOBAL FUND TO FIGHT AIDS TUBERCULOSIS AND MALARIA CHEMIN DE BLANDONNET 8 1214 VERNIER GENEVA, SWITZERLAND	BANK OF AMERICA CORPORATION 100 NORTH TRYON ST CHARLOTTE NC 28255	794,577.00	794,577.00	100.00
THE SUSAN G. KOMEN BREAST CANCER FOUNDATION, INC. 5005 LBJ FREEWAY STE 250 DALLAS TX 75244	NEW BALANCE ATHLETICS, INC. 100 GUEST ST BOSTON MA 02135	41,493.82	19,533.98	47.08
THE SUSAN G. KOMEN BREAST CANCER FOUNDATION, INC. 5005 LBJ FREEWAY STE 250 DALLAS TX 75244	NEW BALANCE ATHLETICS, INC. 100 GUEST ST BOSTON MA 02135	3,791,404.70	189,570.23	5.00
THE SUSAN G. KOMEN BREAST CANCER FOUNDATION, INC. 5005 LBJ FREEWAY STE 250 DALLAS TX 75244	NEW BALANCE ATHLETICS, INC. 100 GUEST ST BOSTON MA 02135	807.00	807.00	100.00

Supplemental Report
Commercial Coventurer Donations - 2016
 Listing in Alphabetical Order by Charity Name

<u>Charity</u>	<u>Commercial Coventurer</u>	<u>Revenue</u>	<u>To Charity</u>	<u>% to Charity</u>
TREES FOR THE FUTURE 1400 SPRING STREET, SUITE 150 316 MOUNTAIN AVENUE SW SILVER SPRING MD 20910	SUTTER HOME WINERY, INC. D/B/A TRINCHERO FAMILY ESTATES 100 ST HELENA HWY SOUTH SAINT HELENA CA 94574	228,949.20	228,949.20	2.66

Total Revenue - 168,962,579.92 Total Charity - 6,489,902.59 Average Percent to Charity - 3.84