

COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES

2002 ANNUAL FINANCIAL REPORT

(California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEB SITE ADDRESS:
<http://aq.ca.gov/charities/>

<p>Name and Address of Commercial Fund-raiser:</p> <p>371</p> <p>HUDSON BAY COMPANY OF ILLINOIS, INC. 2525 NEVADA AVENUE N STE 103 MINNEAPOLIS, MN 55407</p>	<p>Name and Address of Charitable Organization:</p> <p>CT No. <u>110908</u> F.E.I.N. No. <u>94-3055636</u></p> <p><u>2020 Vision</u></p> <p>Name of Charity <u>1828 Jefferson Place NW</u></p> <p>Address of Charity <u>Washington DC 20036</u></p> <p>City, State, and ZIP Code of Charity</p>
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National Campaign California Campaign

Telephone Canvass. held (on) (from) 11/10, 20 02, to 12/31, 20 02
(Type of Activity) (Date or dates must be shown)

Is the contract between the commercial fund-raiser and charity based upon a fee or percentage of revenue? (check one)
If other, provide brief explanation _____

Fee Percentage
Other

1. REVENUE

- A. Cash contributions 27,741 A.
- B. Entertainment sales or admission charges 8,124.37 B.
- C. Sales from products _____ C.
- D. Advertisement sales _____ D.
- E. Membership fees _____ E.
- F. Other sources: (Specify) _____ F.
- a. _____ Fa.
- b. _____ Fb.
- c. _____ Fc.
- d. _____ Fd.

G. TOTAL REVENUE

26,741 G.

2. EXPENSES

- A. Fees or commissions 1,871.87 A.
- B. Salaries 8,124.37 B.
- C. ~~Payroll taxes~~ Mpls ofc. expenses 605.33 C.
- D. ~~Employee benefits~~ Bank & Credit card fees. 927.66 D.
- E. ~~Cost of merchandise for resale~~ Rent 416.27 E.
- F. ~~Cost of entertainment~~ Travel, Training & Incentives. 133.18 F.
- G. Postage 924.13 G.
- H. Advertising 89.32 H.
- I. Telephone 1,178.75 I.
- J. ~~Rental of equipment~~ Printing 226.46 J.
- K. ~~Facilities charge~~ Depreciation 5.04 K.
- L. ~~Permits~~ Office supplies 149.60 L.
- M. ~~Other expenses: (Specify)~~ Business, Property tax & misc. 13.26 M.
- a. Accounting & Legal 108.83 Ma.
- b. Insurance 20.82 Mb.
- c. Equipment Repairs & Maintenance 178.83 Mc.
- d. Bonds & Registration 212.78 Md.

N. TOTAL EXPENSES

17,581.50 N.

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Page 2

3. Amount to Charity	<u>9159.50</u>	3.
4. Less additional fund-raising expenses paid by charity (to be completed by charity)	<u>6283.85</u>	4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s)	<u>0</u>	5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3)	<u>18585.</u>	6.

7. (a) Does any officer, director, partner or owner of the Commercial Fund-raiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the Commercial Fund-raiser has contracted to solicit?
 Yes No If "yes," complete the following:

Name of officer, director, partner or owner of Commercial Fund-raiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(b) For each affiliation identified in 7 (a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge, the information is true and complete.

_____ Sig i	_____ Fund-raiser	Dave Anderson Cynthia Davis _____ Printed Name	Administrator Authorized Representative _____ Title president	_____ Date 3/7/03 4-76-03
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This report was prepared by _____ of the charitable organization for verifying the distribution.

_____ Sig	_____ Signature of authorized officer/director (Charity)	James K. Wyerman _____ Printed Name	Ex Dir _____ Title	_____ Date 3/13/03
		John Charles _____ Printed Name	Treas _____ Title	_____ Date 3/13/03

Attorney General's Registry of Charitable Trusts

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Financial Accounting Report of the Telephone Canvass
 Conducted by Hudson Bay Company of Illinois, Inc. in Lincoln, NE
 On behalf of 20/20 Vision National Project
 In the State of California
 January 1, 2002 through December 31, 2002

INCOME

Telephone Canvass Revenue \$ 26,741.00

EXPENSES

	Membership	Fundraising	Education	Call to Action	TOTAL
Phone Staff Payroll	\$ 1,410.07	\$ 2,256.11	\$ 1,410.07	\$ 564.03	\$ 5,640.28
Support Staff Payroll	621.02	993.64	621.02	248.41	2,484.09
Telephone	294.69	471.50	294.69	117.88	1,178.75
Minneapolis Office Expense	151.33	242.13	151.33	60.53	605.33
Postage	231.03	369.65	231.03	92.41	924.13
Bank & Credit Card Fees	231.92	371.06	231.92	92.77	927.66
Rent	104.07	166.51	104.07	41.63	416.27
Travel, Training & Incentives	33.30	53.27	33.30	13.32	133.18
Printing	56.62	90.58	56.62	22.65	226.46
Depreciation	1.26	2.02	1.26	0.50	5.04
Office Supplies	37.40	59.84	37.40	14.96	149.60
Accounting & Legal	25.96	41.53	25.96	10.38	103.83
Insurance	5.21	8.33	5.21	2.08	20.82
Equipment Repairs & Maint.	44.71	71.53	44.71	17.88	178.83
Advertising	22.33	35.73	22.33	8.93	89.32
Bonds & Registration	653.20	1,045.11	653.20	261.28	2,612.78
Business & Property Tax	2.21	3.54	2.21	0.88	8.84
Miscellaneous	1.11	1.77	1.11	0.44	4.42
TOTALS	\$ 3,927.41	\$ 6,283.85	\$ 3,927.41	\$ 1,570.96	\$ 15,709.63

Total Fundraising Expenses	\$ (6,283.85)
Subtotal	\$ 20,457.15
Professional Solicitor's Share	\$ (1,871.87)
Sponsor's Share	<u>\$ 18,585.29</u>