

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
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COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES

2002 ANNUAL FINANCIAL REPORT
(California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fund-raiser: <u>394</u> <u>Entertainment Services Unlimited</u> Name of Commercial Fund-raiser <u>1324 Mangrove Ave. #202</u> Address of Commercial Fund-raiser <u>Chico, CA 95926</u> City, State, and ZIP Code of Commercial Fund-raiser	Name and Address of Charitable Organization: CT No. <u>65346</u> F.E.I.N. No. <u>68-0118044</u> <u>Northern CA Burn Foundation</u> Name of Charity <u>PO BOX 255 / 95 - Sale Lane Suite C</u> Address of Charity <u>Red Bluff, CA 96080</u> City, State, and ZIP Code of Charity
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Figures from (check one): National Campaign California Campaign

Telemarketing held (on) (from) 1/1/02 to 12/31, 2002
(Type of Activity) (Date or dates must be shown)

Is the contract between the commercial fund-raiser and charity based upon a fee or percentage of revenue? (check one) Fee Percentage
If other, provide brief explanation Other

1. REVENUE

- A. Cash contributions 154,930.43 A.
- B. Entertainment sales or admission charges _____ B.
- C. Sales from products _____ C.
- D. Advertisement sales _____ D.
- E. Membership fees _____ E.
- F. Other sources: (Specify) _____ Fa.
- a. _____ Fb.
- b. _____ Fc.
- c. _____ Fd.
- d. _____

G. TOTAL REVENUE

154,930.43
E.B.

2. EXPENSES

- A. Fees or commissions 28,732.40 A.
- B. Salaries 46,479.13 B.
- C. Payroll taxes 6,507.78 C.
- D. Employee benefits _____ D.
- E. Cost of merchandise for resale _____ E.
- F. Cost of entertainment _____ F.
- G. Postage 5,550.00 G.
- H. Advertising 400.00 H.
- I. Telephone 9,661.44 I.
- J. Rental of equipment _____ J.
- K. Facilities charge _____ K.
- L. Permits 400.00 L.
- M. Other expenses: (Specify) _____ Ma.
- a. rent 4,320.00 Mb.
- b. utilities 2,675.00 Mc.
- c. Office supplies + equip 4,175.00 Md.
- d. Printing 2,612.00

N. TOTAL EXPENSES

111,512.75
E.B.

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- 3. Amount to Charity (subtract line 2N from line 1G) E.B. 43,417.61
- 4. Less additional fund-raising expenses paid by charity (to be completed by charity) E.B. 0
- 5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) E.B. 0
- 6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) E.B. 43,417.61
- 7. (a) Does any officer, director, partner or owner of the Commercial Fund-raiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the Commercial Fund-raiser has contracted to solicit?
 Yes No If "yes," complete the following:

Name of officer, director, partner or owner of Commercial Fund-raiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(b) For each affiliation identified in 7 (a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of Commercial Fund-raiser: Donald D. Bono Printed Name: Donald D. Bono Title: owner Date: 4/27/03

Signature of representative of the charitable organization for verifying the distribution: Ed Ballantine Printed Name: Ed Ballantine Title: CEO

Signature of authorized officer/director (Charity): Kenneth A. Smith Printed Name: Kenneth A. Smith Title: EA

Signature of authorized officer/director (Charity): _____ Printed Name: _____ Title: _____
 Date: _____