

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street, Room 1130
Sacramento, CA 95814
Telephone: (916) 323-5079

WEBSITE ADDRESS:
<http://caag.state.ca.us/charities/>

**COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
THRIFT STORE OPERATIONS
2002 ANNUAL FINANCIAL REPORT**

(California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1 (Recently enacted).

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser:

408

ARM ASSOCIATES, INC.
PO BOX 7804
LONG BEACH, CA 90807

Name and Address of Charitable Organization or Charitable Purposes:

CT No. 074379 ✓ F.E.I.N. No. 33-0384150

Name of Charity

Circle Of Concern

Address of Charity

P.O. Box 98, Dana Point, CA 92629

City, State, and ZIP Code of Charity

Thrft Store held (on) (from) January 1, 202, to December 31, 202

(Type of Activity)

(Date or dates must be shown)

1. REVENUE

A. Store Sales

1012586

A.

B. Rag Sales

(Sales Tax)

68538

B.

C. Miscellaneous Income

C.

1081124

D. TOTAL REVENUE

D

2. STORE EXPENSES:

A. Salaries - Store Management

142968

A.

B. Salaries - Employees

371017

B.

C. Payroll taxes

42699

C.

D. Employee benefits

16695

D.

E. Truck Expense

63829

E.

F. Advertising

12657

F.

G. Insurance

43181

G.

H. Telephone

9536

H.

I. Rent

96535

I.

J. Utilities

17140

J.

K. Sales Tax

68538

K.

L. Office Expense

8555

L.

M. Depreciation

3179

M.

N. Leasehold Improvements (Amortized)

N.

O. Solicitation and Pick Up Expense

19884

O.

P. Other Expenses. (Attach a Schedule)

55404

P.

Q. TOTAL EXPENSES

971817

Q.

NOTE: BASED ON YOUR CONTRACT/AGREEMENT, PLEASE COMPLETE LINES 3 AND 4 OR LINES 5,6, AND 7.

3. COST OR GOODS PURCHASED FROM CHARITY Distribution or net to charitable organization or charitable purposes

60255

3.

Volume of soft goods purchased in 100 cubic feet:

781.75 (78175 Cu. Ft. Total)

4. BEFORE TAX STORE PROFIT RETAINED BY COMMERCIAL FUNDRAISER

49052

5. NET INCOME (lines 1D minus 2Q)

5.

6. MANAGEMENT FEES/COMMISSION TO COMMERCIAL FUNDRAISER

6.

A. Volume of soft goods received from charitable solicitation and pick up in 100 cubic feet:

7. NET DISTRIBUTION TO CHARITY (Line 5 minus 6)

400884

7.

8. A. Is any officer, director, partner or owner of the Commercial Fundraiser in any way affiliated with or control, directly or indirectly, the charitable organization for which Commercial Fundraiser has contracted to solicit?

- Yes If "yes," complete the following:
 No

Name of officer, director, partner or owner of Commercial Fundraiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(b) For each affiliation identified in 8(a), attach copy of the contract between the commercial fundraiser and the charity

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief it is true, correct and complete.

Signature of authorized officer (Commercial Fundraiser)	Ken Myers	Pres./C.E.O.	01/24/03
This is _____	Printed Name	Title	Date
_____	George Wakeling	C.E.O.	1-27-03
Sign: _____	Printed Name	Title	Date
_____	Cathryn Wade	Secretary	1-27-03
Sign: _____	Printed Name	Title	Date

ct-2TCF (12/2000)

RECEIVED
 FEB 04 2003
 Registry of Charitable Trusts
 Attorney General's

Schedule P

Mattress Sterilization	1157
Bank Charges	4734
Contributions to others	1230
Dues and subscriptions	2716
Legal and professional	13150
Permits	472
Property taxes	1624
Postage	423
Repairs and maintenance	11763
Security	1049
Supplies	10863
Travel	6223
Total	55404