

MAIL TO: Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
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Sacramento, CA 95814
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<http://caag.state.ca.us/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

2003 ANNUAL FINANCIAL REPORT (California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1 (Recently enacted).

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser:

CF Number 1634603 520

Name of Commercial Fundraiser

Address of Commercial Fundraiser
Telefund, Inc.
PO Box 120557
Boston, MA 02112-0557

City, State, and ZIP Code of Commercial Fundraiser

telephone fundraising held (on) (from) 1/1/02

Name and Address of Charitable Organization or Charitable Purposes:

CT No. 17519 F.E.I.N. No. 94-828-2759

Foundation for National Progress

Name of Charity

731 Market St

Address of Charity

San Francisco, CA 94103

City, State, and ZIP Code of Charity

_____ , 200__ to 12/31/02 , 200__
(Date or dates must be shown)

1. REVENUE

- A. Cash contributions
- B. Entertainment sales or admission charges
- C. Sales from products
- D. Advertisement sales
- E. Membership fees
- F. Other sources: (Specify)

- _____ A.
- _____ B.
- _____ C.
- _____ D.
- _____ E.
- _____ Fa.
- _____ Fb.
- _____ Fc.
- _____ Fd.

95,708.00

G. TOTAL REVENUE

2. EXPENSES

- A. Fees or commissions
- B. Salaries
- C. Payroll taxes
- D. Employee benefits
- E. Cost of merchandise for resale
- F. Cost of entertainment
- G. Postage
- H. Advertising
- I. Telephone
- J. Rental of equipment
- K. Facilities charge
- L. Permits
- M. Other expenses: (Specify)

- _____ A.
- _____ B.
- _____ C.
- _____ D.
- _____ E.
- _____ F.
- _____ G.
- _____ H.
- _____ I.
- _____ J.
- _____ K.
- _____ L.
- _____ Ma.
- _____ Mb.
- _____ Mc.
- _____ Md.

see attached Addendum

N. TOTAL EXPENSES

109,239.82
(-13531.82)

3. Distribution or net to charitable organization or charitable purposes

4. (a) Is any officer, director, partner or owner of the Commercial Fundraiser in any way affiliated with or control, directly or indirectly, the charitable organization for which the Commercial Fundraiser has contracted to solicit?
 Yes No If "yes," complete the following:

Name of officer, director, partner or owner of Commercial Fundraiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(a), attach copy of the contract between the commercial fundraiser and the charity.

Janet Dominate secretary 4/29/03
I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge

Hyan Krauer VP, Operations 3/25/2003

raiser) Printed Name Title Date

table organization for verifying the distribution.

JOHN E. HARRIS PRESIDENT 3/26/03

Printed Name Title Date

Madeleine Buckingham CFO 3/26/03

Printed Name Title Date

Und
and
Sign
Th

Sign
Signature of authorized officer/director (Charity)

RECEIVED
MAY 1 2003

Attorney General's
Registry of Charitable Trusts

MAY 1 2003

RECEIVED

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REGISTRY OF CHARITABLE TRUSTS

SOLICITATION CAMPAIGN FINANCIAL REPORT

Addendum

Telefund -- Foundation for National Progress

2002

Total Contributions Received: \$95,708.00

Expenses

Office Manager's Fee:	\$14,181.14
Caller Salaries:	\$43,492.43
Printing:	\$3,964.23
Postage & Shipping:	\$7,662.62
Telephone:	\$6,909.86
Office Rental:	\$1,503.64
Utilities:	\$11.84
Equipment & Supplies:	\$4,079.62
Insurance:	\$1,244.64
Advertising:	\$823.74
Travel:	\$368.68
Registration Fees:	\$720.81
Bank Charges:	\$24.30
Computer/Data Processing:	\$304.09
Employee Benefits:	\$253.56
Taxes -- non-payroll:	\$85.75
Consultants / Accounting:	\$5,922.59
Interest:	\$0.00

TOTAL EXPENSES: \$91,553.55

Professional Fundraiser's Fee: \$17,686.27

TOTAL CHARGED TO CLIENT: \$109,239.82

NET AMOUNT TO CLIENT: (\$13,531.82)