

MAL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

TELEPHONE: (916) 323-5079

WEBSITE ADDRESS:
<http://ag.ca.gov/charities/>

**COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES
THRIFT STORE OPERATIONS
2002 ANNUAL FINANCIAL REPORT**
(California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fund-raiser: <i>Burling Hall # 684</i>	Name and Address of Charitable Organization or Charitable Purposes: CT No. <i>15166</i> F.E.I.N. No. <i>94-2212241</i>
Name of Commercial Fund-raiser: <i>818 Susan St</i>	Name of Charity: <i>Emergency Shelter Program</i>
Address of Commercial Fund-raiser: <i>Patterson Ca 95363</i>	Address of Charity: <i>22634 Second St #205</i>
City, State, and ZIP Code of Commercial Fund-raiser: <i>94580</i>	City, State, and ZIP Code of Charity: <i>Hayward Ca 94541</i>

Thrift Store held (on) (from) *Jan*, 200*1*, to *Dec*, 200*2*
(Type of Activity) (Date or dates must be shown)

1. REVENUE	
A. Store Sales	<u>331,294.34</u> A
B. Rag Sales	<u>0</u> B
C. Miscellaneous Income	<u>0</u> C
D. TOTAL REVENUE	<u>331,294.34</u> D
2. STORE EXPENSES:	
A. Salaries - Store Management	<u>172,948.94</u> A
B. Salaries - Employees	<u>14,340.56</u> B
C. Payroll taxes	<u>1,051.95</u> C
D. Employee benefits	<u>5,118.05</u> D
E. Truck Expense	<u>37,600.00</u> E
F. Advertising	<u>6,149.10</u> F
G. Insurance	<u>28,329.00</u> G
H. Telephone	<u>7,188.17</u> H
I. Rent	<u>1,100.00</u> I
J. Utilities	<u>734.73</u> J
K. Sales Tax	<u>5,414.00</u> K
L. Office Expense	<u>0</u> L
M. Depreciation	<u>0</u> M
N. Leasehold Improvements (Amortized)	<u>0</u> N
O. Solicitation and Pick Up Expense	<u>0</u> O
P. Other Expenses. (Attach a Schedule)	<u>0</u> P
Q. TOTAL EXPENSES	<u>308,047.49</u> Q

NOTE: BASED ON YOUR CONTRACT/AGREEMENT, PLEASE COMPLETE LINES 3 AND 4 OR LINES 5,6, AND 7.

3. COST OR GOODS PURCHASED FROM CHARITY Distribution or net to charitable organization or charitable purposes _____ 3
Volume of soft goods purchased in 100 cubic feet: 0

4. BEFORE TAX STORE PROFIT RETAINED BY COMMERCIAL FUND-RAISER 23,246.85 4

5. NET INCOME (Lines 1D minus 2Q) _____ 5.

6. MANAGEMENT FEES/COMMISSION TO COMMERCIAL FUND-RAISER _____ 6.

A. Volume of soft goods received from charitable solicitation and pick up in 100 cubic feet: _____

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3,764.21 clothing
misc
2,800.00 cash

7. NET DISTRIBUTION TO CHARITY (Line 5 minus 6)

8. A. Is any officer, director, partner or owner of the Commercial Fund-raiser in anyway affiliated with or control, directly or indirectly, the charitable organization for which Commercial Fund-raiser has contracted to solicit?

Yes If "yes," complete the following:
 No

Name of officer, director, partner or owner of Commercial Fund-raiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(b) For each affiliation identified in 8(a), attach copy of the contract between the commercial fund-raiser and the charity

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge, information and belief, this report and the accompanying documents, schedules and statements are true and correct.

Commercial Fund-raiser: Burleigh Hall owner Printed Name Title Date 4-1-03

Charitable organization for verifying the distribution.

RALPH E. JOHNSON EXECUTIVE DIRECTOR 4-8-03
Printed Name Title Date

URSULA G. BAYZ Board President 4-10-03
Printed Name Title Date

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4-1-03

Other Expense cont.

Q

1.	State Fund dms	15,292.11
2.	Payroll Fees	2,768.82
3.	Storage Fee	2,972.00
4.	ATM machine charge	598.00
5.	Business loan	2,325.00
6.	Postal	571.77
7.	Internet Fee - office	276.00
8.	Pump Fee	2642.77
9.	County Tax	81.31
10.	Bus lic	48.13
11.	Donald White Tax	47.08
12.	Bond	250.00
13.	St AH. Gen Fee	200.00
		<hr/>
		28,072.99
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