

MAIL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
P.O. Box 903447  
Sacramento, CA 94203-4470

STREET ADDRESS:  
1300 I Street, Room 1130  
Sacramento, CA 95814  
Telephone: (916) 323-5079

WEBSITE ADDRESS:  
<http://caag.state.ca.us/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

2000 ANNUAL FINANCIAL REPORT

(California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1 (Recently enacted).

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



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Name and Address of Commercial Fundraiser:

CF Number 777  
Bee, L.C.

Name of Commercial Fundraiser  
6849 Old Dominion Drive, Suite 315

Address of Commercial Fundraiser  
McLean VA 22101

City, State, and ZIP Code of Commercial Fundraiser  
Telemarketing held (on) (from) 1/1/2002, 2000, to 3/17/2002, 2000  
(Type of Activity) (Date or dates must be shown)

Name and Address of Charitable Organization or Charitable Purposes:

CT No. 00000 F.E.I.N. No. 58-19716599  
Heart Support of America, Inc.

Name of Charity  
4883 N. Broadway, Ste. 117

Address of Charity  
Knoxville TN 37918

City, State, and ZIP Code of Charity

1. REVENUE		
A. Cash contributions	<u>34,148.25</u>	A.
B. Entertainment sales or admission charges	_____	B.
C. Sales from products	_____	C.
D. Advertisement sales	_____	D.
E. Membership fees	_____	E.
F. Other sources: (Specify)	_____	Fa.
a. _____	_____	Fb.
b. _____	_____	Fc.
c. _____	_____	Fd.
d. _____	_____	
G. TOTAL REVENUE	<u>34,148.25</u>	G.

2. EXPENSES		
A. Fees or commissions	<u>26,200.00</u>	A.
B. Salaries	_____	B.
C. Payroll taxes	_____	C.
D. Employee benefits	_____	D.
E. Cost of merchandise for resale	_____	E.
F. Cost of entertainment	_____	F.
G. Postage	_____	G.
H. Advertising	_____	H.
I. Telephone	_____	I.
J. Rental of equipment	_____	J.
K. Facilities charge	_____	K.
L. Permits	_____	L.
M. Other expenses: (Specify)	_____	Ma.
a. _____	_____	Mb.
b. _____	_____	Mc.
c. _____	_____	Md.
d. _____	_____	
N. TOTAL EXPENSES	<u>26,200.00</u>	N.

3. Distribution or net to charitable organization or charitable purposes 7,948.25 3.

4. (a) Is any officer, director, partner or owner of the Commercial Fundraiser in any way affiliated with or control, directly or indirectly, the charitable organization for which the Commercial Fundraiser has contracted to solicit?  
 Yes  No If "yes," complete the following:

Name of officer, director, partner or owner of Commercial Fundraiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(b) For each affiliation identified in 4(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and complete.

Signature of authorized officer (Commercial Fundraiser) REGGIE SWIRA Printed Name Managing Director Title 5/15/02 Date

This report must be verified by the charitable organization for verifying the distribution.  
Signature of authorized officer (Charity) James A. Halliburton Printed Name PRESIDENT Title 5-20-02 Date

Signature of authorized officer (Charity) Donald B. Beals Printed Name Treasurer Title 5-20-02 Date

RECORDED  
JUN 17 2002  
FBI - MEMPHIS

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**COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES**

**2002 ANNUAL FINANCIAL REPORT**  
(California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



3

<p>Name and Address of Commercial Fund-raiser:</p> <p style="text-align: center;">777</p> <p>BEE, L.C. 6849 OLD DOMINION DR, STE 315 MCLEAN, VA 22101</p>	<p>Name and Address of Charitable Organization:</p> <p>CT No. <u>90006</u> F.E.I.N. No. <u>58-1976599</u></p> <p>Heart Support of America, Inc.</p> <p>Name of Charity</p> <p>6344 Clinton Hwy.</p> <p>Address of Charity</p> <p>Knoxville, TN 37912</p> <p>City, State, and ZIP Code of Charity</p>
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National Campaign  California Campaign

Telemarketing held (on) (from) August 28, 2002, to December 31, 2002  
(Type of Activity) (Date or dates must be shown)

Is the contract between the commercial fund-raiser and charity based upon a fee or percentage of revenue? (check one) Fee  Percentage   
Other  If other, provide brief explanation \_\_\_\_\_

<b>1. REVENUE</b>		
A. Cash contributions	<u>71,191.80</u>	A.
B. Entertainment sales or admission charges	_____	B.
C. Sales from products	_____	C.
D. Advertisement sales	_____	D.
E. Membership fees	_____	E.
F. Other sources: (Specify)		
a. _____	_____	Fa.
b. _____	_____	Fb.
c. _____	_____	Fc.
d. _____	_____	Fd.
<b>G. TOTAL REVENUE</b>		<u>71,191.80</u> G.
<b>2. EXPENSES</b>		
A. Fees or commissions	<u>27,789.71</u>	A.
B. Salaries	_____	B.
C. Payroll taxes	_____	C.
D. Employee benefits	_____	D.
E. Cost of merchandise for resale	_____	E.
F. Cost of entertainment	_____	F.
G. Postage	<u>12,797.64</u>	G.
H. Advertising	_____	H.
I. Telephone	_____	I.
J. Rental of equipment	_____	J.
K. Facilities charge	_____	K.
L. Permits	_____	L.
M. Other expenses: (Specify)		
a. <u>Bank Charges</u>	<u>472.11</u>	Ma.
b. <u>List Rental</u>	<u>116.94</u>	Mb.
c. <u>Mail Processing</u>	<u>5,654.62</u>	Mc.
d. _____	_____	Md.
<b>N. TOTAL EXPENSES</b>	<b>402255</b>	<u>46,831.02</u> N.

**COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES  
2002 ANNUAL FINANCIAL REPORT**

(California Government Code Section 12599)

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3. Amount to Charity	24,360.78	3.
4. Less additional fund-raising expenses paid by charity (to be completed by charity)	0.00	4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s)	0.00	5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3)	24,360.78	6.

7. (a) Does any officer, director, partner or owner of the Commercial Fund-raiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the Commercial Fund-raiser has contracted to solicit?

Yes  No If "yes," complete the following:

Name of officer, director, partner or owner of Commercial Fund-raiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(b) For each affiliation identified in 7 (a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

RESSIE GWIRA
Managing Director
1/31/03  
 Signature of authorized officer (Commercial Fund-raiser)      Printed Name      Title      Date

This report must be signed by two officers or directors of the charitable organization for verifying the distribution.

JAMES A. HALLIBURTON
PRESIDENT  
 Signature of authorized officer/director (Charity)      Printed Name      Title      Date

Linda Boyd
Secretary
2-3-03  
 Signature of authorized officer/director (Charity)      Printed Name      Title      Date