MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEB SITE ADDRESS:
http://ag.ca.gov/charities/

COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES

2002 ANNUAL FINANCIAL REPORT

(California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

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Name and Address of Commercial Fund-raiser:	Name and Address of Charitable Organization:
1050 PLAN A 457 N. Canon Drive, Ste. C Beverly Hills, CA 90210	CT No. 79760 F.E.I.N. No. 52-0895622 Name of Charity Children's Defense Fund Address of Charity 25 E Street, NW City, State, and ZIP Code of Charity Washington DC 20001

Figures from (check one): National Campaign ☐ California Campaign ☒

FUNDRAISING & STUDENTS AWARDS DINNER (Type of Activity) held (on) (from) July 8, 2002, to Sept. 26, 2002.
(Date or dates must be shown)

Is the contract between the commercial fund-raiser and charity based upon a fee or percentage of revenue? (check one) Fee ☑ Percentage ☐ Other ☐
If other, provide brief explanation _____

1. REVENUE

A. Cash contributions	67,575	A.	
B. Entertainment sales or admission charges	267,250	B.	
C. Sales from products		C.	
D. Advertisement sales	19,500	D.	
E. Membership fees		E.	
F. Other sources: (Specify)			
a. scholarships	19,500	Fa.	
b.		Fb.	
c.		Fc.	
d.		Fd.	
G. TOTAL REVENUE			373,825 G.

2. EXPENSES

A. Fees or commissions		A.	
B. Salaries	5,200	B.	
C. Payroll taxes		C.	
D. Employee benefits		D.	
E. Cost of food	28,495.53	E.	
F. Cost of entertainment		F.	
G. Postage/Printing	10,441.58	G.	
H. Advertising		H.	
I. Telephone		I.	
J. Rental of equipment	4,778.00	J.	
K. Facilities charge		K.	
L. Permits		L.	
M. Other expenses: (Specify)			
a. Decorations	1,905.20	Ma.	
b. Media Consultant	1,500.00	Mb.	
c. Photography	1,041.36	Mc.	
d.		Md.	
N. TOTAL EXPENSES			53,361.67 N.

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3. Amount to Charity (subtract line 2N from line 1G) 320,463.33 3.

4. Less additional fund-raising expenses paid by charity **(to be completed by charity)** 25,400 4.

5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) _____ 5.

6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) 295,063.33 6.

7. (a) Does any officer, director, partner or owner of the Commercial Fund-raiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the Commercial Fund-raiser has contracted to solicit?

[ ] Yes [x] No If "yes," complete the following:

Name of officer, director, partner or owner of Commercial Fund-raiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(b) For each affiliation identified in 7 (a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (Commercial Fund-raiser)	Printed Name	Title	Date
	TARIN J. WILSON	Event Producer	5/19/2003

This report must be signed by two officers or directors of the charitable organization for verifying the distribution.

Signature	Printed Name	Title	Date
	Dena Lala	Director Admin	5/13/03
	Kim Jackson	Controller	1/29/03

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CRLA, INC.

2002 SUMMARY CONSOLIDATED BUDGET REPORT

As of December 31,2002

DESCRIPTION	(A) Actual YTD	(B) Budget 2002	(C) Final Expected	(D) % Remaining	(E) Bal. Remaining	(F) Final Exp v. Budget
Income (*)						
1a LSC Grant Income	5,872,749	5,859,828	5,872,749	-0.22%	(12,921)	12,921
1b IOLTA Grant Income	903,276	1,042,024	849,356	13.32%	138,748	(192,668)
1c Equal Access Grant Income	684,952	699,156	684,958	2.03%	14,204	(14,198)
1d Other Grant Income	1,128,055	637,480	1,131,463	-76.96%	(490,575)	493,983
2 Donations	226,183	164,320	164,320	-37.65%	(61,863)	0
3 Attorneys Fees & Cost Awards	742,693	50,000	742,693	-1385.39%	(692,693)	692,693
4 Other Revenues	108,791	111,123	111,123	2.10%	2,332	0
5 TOTAL INCOME	9,666,699	8,563,931	9,556,662	-12.88%	(1,102,768)	992,731
Personnel Expenses						
6 Salary Expense	4,848,987	4,820,500	4,853,355	-0.59%	(28,487)	32,855
7 Payroll Taxes	459,945	438,594	448,565	-4.87%	(21,351)	9,971
8 Employee Benefits	780,515	698,762	761,839	-11.70%	(81,753)	63,077
9 TOTAL PERSONNEL	6,089,447	5,957,856	6,063,759	-2.21%	(131,591)	105,903
Non-Personnel Expenses						
10 Space Costs	887,669	817,421	896,826	-8.59%	(70,248)	79,405
11 Equipment Rent & Maintenance	149,934	154,603	173,764	3.02%	4,669	19,161
12 Supplies & Office Expenses	260,256	213,785	266,357	-21.74%	(46,471)	52,572
13 Telephone	323,986	218,696	331,269	-48.14%	(105,290)	112,573
14 Travel & Training	346,449	485,375	378,458	28.62%	138,926	(106,917)
15 Library	231,271	229,500	252,564	-0.77%	(1,771)	23,064
16 Insurance	80,375	75,250	80,366	-6.81%	(5,125)	5,116
17 Membership & Dues	40,701	31,618	39,322	-28.73%	(9,083)	7,704
18 Litigation Expenses	91,854	65,000	83,881	-41.31%	(26,854)	18,881
19 Professional Fees	571,137	563,371	563,371	-1.38%	(7,766)	0
20 Other Expenses	36,254	33,060	33,060	-9.66%	(3,194)	0
21 Capital Purchases	73,299	161,821	94,500	54.70%	88,522	(67,321)
22 TOTAL NON-PERSONNEL EXPS	3,093,185	3,049,500	3,193,738	-1.43%	(43,685)	144,238
23 TOTAL OPERATING EXPENSES	9,182,632	9,007,357	9,257,497	-1.95%	(175,276)	250,141
24 NET SURPLUS OR (DEFICIT)	484,067	(443,426)	299,165	209.17%	(927,493)	742,591

* Note: The Beginning Surplus/(Deficit) for 2002 is ($55,718)

12-Feb-03

CRLA Fundraising Revenue 2002

Year end #'s

Solicitation	2002	
Newsletter	$ 9,892.00	
Annual Report	$ 29,108.00	
San Diego Event	$ 21,021.00	
San Francisco Event	$ 51,710.00	
Los Angeles Event	$ 24,713.00	
T-shirt & book sales	(included in event revenue)	$1,900
United Way	$ 1,107.91	
Holiday card 2000	$ 5,385.00	
Holiday card 2001	$ 25,625.00	
Miscellaneous	$ 7,721.08	
Unrestricted grants	$ 50,000.00	
Total	$ 226,282.99	

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CRLA Development Expense Breakdown

2002 Fundraising Expenses

	Actual 2002
EVENTS	**$ 23,989.84**
San Francisco	$ 14,683.45
San Diego	$ 6,125.83
Los Angeles	$ 3,180.56
PUBLICATIONS	**$ 22,968.78**
Annual Report - printing	$ 9,829.02
Annual Report - mailing + postage	$ 1,845.49
Noticiero - printing	$ 6,205.64
Noticiero - mailing + postage	$ 1,814.00
Holiday Card - printing	$ 1,603.63
Holiday Card - mailing + postage	$ 1,671.00
MISCELLANEOUS	**$ 6,442.94**
printing invite cards, remits, envelopes, etc.	$ 5,785.38
Books, Posters	$ 657.56
ADMINISTRATION	**$ 69,179.17**
RainyDay Ventures	$ 66,000.00
General Office-supplies, messengers, travel, etc.	$ 3,179.17
Mailhouse refund	$ (845.00)
TOTAL EXPENSES	$ 121,735.73

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