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COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES

2002 ANNUAL FINANCIAL REPORT
(California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fund-raiser: <u>Build-A-Bear Workshop Inc.</u> Name of Commercial Fund-raiser <u>1954 Innerbelt Business Center Drive</u> Address of Commercial Fund-raiser <u>St. Louis, MO 63114</u> City, State, and ZIP Code of Commercial Fund-raiser	1103	Name and Address of Charitable Organization: CT No. <u>65260</u> F.E.I.N. No. <u>53-0225390</u> <u>Humane Society of the United States</u> Name of Charity <u>2100 L Street</u> Address of Charity <u>Washington DC 20037</u> City, State, and ZIP Code of Charity
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Figures from (check one): National Campaign California Campaign

Sale of stuffed animals held (on) (from) January 1, 20 02, to December 31, 20 02
(Type of Activity) (Date or dates must be shown)

Is the contract between the commercial fund-raiser and charity based upon a fee or percentage of revenue? (check one)
Fee Percentage
If other, provide brief explanation \$1 for each product sold Other

1. REVENUE

- | | | |
|---|------------------------------|---------------------------------|
| A. Cash contributions | _____ | A. |
| B. Entertainment sales or admission charges | _____ | B. |
| C. Sales from products | <u>234,363.⁰⁰</u> | C. |
| D. Advertisement sales | _____ | D. |
| E. Membership fees | _____ | E. |
| F. Other sources: (Specify) | _____ | Fa. |
| a. _____ | _____ | Fb. |
| b. _____ | _____ | Fc. |
| c. _____ | _____ | Fd. |
| d. _____ | _____ | |
| G. TOTAL REVENUE | | <u>234,363.⁰⁰</u> G. |

2. EXPENSES

- | | | |
|-----------------------------------|-------|-------------|
| A. Fees or commissions | _____ | A. |
| B. Salaries | _____ | B. |
| C. Payroll taxes | _____ | C. |
| D. Employee benefits | _____ | D. |
| E. Cost of merchandise for resale | _____ | E. |
| F. Cost of entertainment | _____ | F. |
| G. Postage | _____ | G. |
| H. Advertising | _____ | H. |
| I. Telephone | _____ | I. |
| J. Rental of equipment | _____ | J. |
| K. Facilities charge | _____ | K. |
| L. Permits | _____ | L. |
| M. Other expenses: (Specify) | _____ | Ma. |
| a. _____ | _____ | Mb. |
| b. _____ | _____ | Mc. |
| c. _____ | _____ | Md. |
| d. _____ | _____ | |
| N. TOTAL EXPENSES | | <u>0</u> N. |

3. Amount to Charity (subtract line 2N from line 1G) 3. 234,363.⁰⁰
4. Less additional fund-raising expenses paid by charity (to be completed by charity) 4. ~~0~~
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) 5. 0
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) 6. 234,363.⁰⁰
7. (a) Does any officer, director, partner or owner of the Commercial Fund-raiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the Commercial Fund-raiser has contracted to solicit?
 Yes No If "yes," complete the following:

Name of officer, director, partner or owner of Commercial Fund-raiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(b) For each affiliation identified in 7 (a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have prepared this report, including accompanying documents, schedules and statements, and to the best of my knowledge and b

Signature of authorized officer (Commercial Fund-raiser) Tina Klocke Treasurer
 Date 8/27/03 Printed Name Title

This report is for the use of the charitable organization for verifying the distribution.
G. THOMAS WATTE III TREASURER, CFO
Printed Name Title

Signature of authorized officer (Charity) Paul G. Irwin President/CEO
 Date Printed Name Title

RECEIVED
 OCT 9 1 2003
 Attorney General's
 Registry of Charitable Trusts
 CT 16 (3/2003)