

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
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WEB SITE ADDRESS:
<http://ag.ca.gov/charities/>

COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES

2002 ANNUAL FINANCIAL REPORT (California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

306-7

Name and Address of Commercial Fund-raiser:

CF 366
SHARE GROUP, INC.
99 Dover St.
Somerville, MA 02144

Name and Address of Charitable Organization:

CT No. 83571 F.E.I.N. No. 13-3163817
AMERICAN FOUNDATION FOR AIDS RESEARCH
Name of Charity
120 Wall St., 13th Fl
Address of Charity
New York NY 10005
City, State, and ZIP Code of Charity

Figures from (check one):

National Campaign

California Campaign

Telemarketing

(Type of Activity)

held (on) (from) 10/1/02, 20__ to 9/30/03, 20__.

(Date or dates must be shown)

Is the contract between the commercial fund-raiser and charity based upon a fee or percentage of revenue? (check one)
If other, provide brief explanation _____

Fee Percentage
Other

1. REVENUE

| | | |
|---|---------------------|-----|
| A. Cash contributions | <u>\$186,756.00</u> | A. |
| B. Entertainment sales or admission charges | _____ | B. |
| C. Sales from products | _____ | C. |
| D. Advertisement sales | _____ | D. |
| E. Membership fees | _____ | E. |
| F. Other sources: (Specify) | | |
| a. _____ | _____ | Fa. |
| b. _____ | _____ | Fb. |
| c. _____ | _____ | Fc. |
| d. _____ | _____ | Fd. |

G. TOTAL REVENUE

\$186,756.00 G.

2. EXPENSES

| | | |
|-----------------------------------|-------|-----|
| A. Fees or commissions | _____ | A. |
| B. Salaries | _____ | B. |
| C. Payroll taxes | _____ | C. |
| D. Employee benefits | _____ | D. |
| E. Cost of merchandise for resale | _____ | E. |
| F. Cost of entertainment | _____ | F. |
| G. Postage | _____ | G. |
| H. Advertising | _____ | H. |
| I. Telephone | _____ | I. |
| J. Rental of equipment | _____ | J. |
| K. Facilities charge | _____ | K. |
| L. Permits | _____ | L. |
| M. Other expenses: (Specify) | | |
| a. _____ | _____ | Ma. |
| b. _____ | _____ | Mb. |
| c. _____ | _____ | Mc. |
| d. _____ | _____ | Md. |

N. TOTAL EXPENSES

n/a N.

RECEIVED
JAN 15 2004
Attorney General's
Office of Christmas Gifts

410154

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2002 ANNUAL FINANCIAL REPORT**

(California Government Code Section 12599)

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| | | |
|---|---------------------|----|
| 3. Amount to Charity (subtract line 2N from line 1G) | <u>\$186,756.00</u> | 3. |
| 4. Less additional fund-raising expenses paid by charity (to be completed by charity) | <u>\$85,276.00</u> | 4. |
| 5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) | _____ | 5. |
| 6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) | <u>\$101,480.00</u> | 6. |

7. (a) Does any officer, director, partner or owner of the Commercial Fund-raiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the Commercial Fund-raiser has contracted to solicit?

Yes No If "yes," complete the following:

| Name of officer, director, partner or owner of Commercial Fund-raiser | Name and address of charitable organization | Relationship of officer, etc. To charitable organization |
|---|---|--|
| | | |
| | | |
| | | |

(b) For each affiliation identified in 7 (a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

| | | | |
|--|---------------------|-----------|------|
| <i>[Signature]</i> | <u>Susan Meehan</u> | <u>VP</u> | |
| Signature of authorized officer (Commercial Fund-raiser) | Printed Name | Title | Date |

This report must be signed by two officers or directors of the charitable organization for verifying the distribution.

| | | | |
|--|---------------------|--|------|
| <i>[Signature]</i> | <u>Scott Newman</u> | <u>Assistant Treasurer, VP & CFO</u> | |
| Signature of authorized officer/director (Charity) | Printed Name | Title | Date |

| | | | |
|--|----------------------|----------------------------|------|
| <i>[Signature]</i> | <u>John F. Logan</u> | <u>Assistant Secretary</u> | |
| Signature of authorized officer/director (Charity) | Printed Name | Title | Date |

| ITEMIZATION OF EXPENSES OF CHARITABLE SOLICITATION | | |
|--|------------------|-----------------------|
| AMERICAN FOUNDATION FOR AIDS RESEARCH | | CONTRACT THRU 9/30/03 |
| Fundraising Fees | \$81,950 | |
| Printing Costs | \$1,109 | |
| Phone Match Fees | \$1,364 | |
| License & Permit Expenses | \$256 | |
| Postage Expenses | \$597 | |
| TOTAL EXPENSES | 85,276.00 | |