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COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 20 03  
(California Government Code Section 12599)

Failure to file annual financial report by January 30<sup>th</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



371-7

<p>Name and Address of Commercial Fundraiser: <u>371</u> <u>Hudson Bay Company of Illinois Inc</u> Name of commercial fundraiser <u>2006 1st Avenue N. Suite 206</u> Address of commercial fundraiser <u>Anoka MN 55303</u> City, State, and ZIP Code</p>	<p>Name and Address of Charitable Organization: CT No. _____ F.E.I.N. No. <u>41-202-0437</u> <u>Organic Consumers Fund</u> Name of charity <u>6101 Cliff Estate Road</u> Address of charity <u>Little Marais, MN 55614</u> City, State, and ZIP code of charity</p>
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Figures from (check one): National Campaign  California Campaign   
Telephone Canvass held (on) (from) 1/1, 20 03, to 12/31, 20 03  
 (Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee  Percentage  Other   
 If other, provide brief explanation \_\_\_\_\_

1. REVENUE

A. Cash contributions	<u>53,264.97</u>	A.
B. Entertainment sales or admission charges	<u>0</u>	B.
C. Sales from products	<u>0</u>	C.
D. Advertisement sales	<u>0</u>	D.
E. Membership fees	<u>0</u>	E.
F. Other sources: (Specify)	<u>0</u>	Fa.
a. _____	<u>0</u>	Fb.
b. _____	<u>0</u>	Fc.
c. _____	<u>0</u>	Fd.
G. TOTAL REVENUE	<u>53,264.97</u>	G.

2. EXPENSES

A. Fees or commissions <u>prof. solicitors share</u>	<u>3042.63</u>	A.
B. Salaries <u>phone support staff payroll</u>	<u>2637.11</u>	B.
C. Payroll taxes <u>Minnesota office expenses</u>	<u>663.05</u>	C.
D. Employee benefits <u>Bank credit of fees</u>	<u>712.24</u>	D.
E. Cost of merchandise for resale <u>Travel, transp. &amp; meals</u>	<u>174.76</u>	E.
F. Cost of entertainment <u>Printing</u>	<u>332.06</u>	F.
G. Postage <u>Postage</u>	<u>336.20</u>	G.
H. Advertising <u>Printing</u>	<u>84.57</u>	H.
I. Telephone <u>Printing</u>	<u>663.25</u>	I.
J. Rental of equipment <u>Depreciation</u>	<u>8.05</u>	J.
K. Facilities charge <u>Rent</u>	<u>461.07</u>	K.
L. Permits <u>Bonds &amp; Registration</u>	<u>315.57</u>	L.
M. Other expenses: (Specify)	<u>225.90</u>	Ma.
a. <u>OFFICE SUPPLIES</u>	<u>164.70</u>	Mb.
b. <u>Accounting &amp; Insurance</u>	<u>267.62</u>	Mc.
c. <u>Equip repair &amp; maint. &amp; miscell</u>	<u>11.28</u>	Md.
d. <u>Business &amp; property tax</u>		
N. TOTAL EXPENSES	<u>15,251.85</u>	N.

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Registry of Charitable Trusts

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(California Government Code Section 12599)

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- 3. Amount to charity (subtract line 2N from line 1G) 38,013.12 3.
- 4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) 0 4.
- 5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) 0 5.
- 6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) 38,013.12 6. ✓

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?  
 Yes  No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser) David Anderson Printed name President Title 3/26/04 Date

This report must be signed by two officers or directors of the charitable organization for verification.  
 Signature of authorized officer/director (charity) Ronald Cummins Printed name CEO Title 4/20/04 Date

Signature of authorized officer/director (charity) Rose Welch Printed name Treasurer Title 4/20/04 Date

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APR 30 2014  
Attorney General  
Registry of Charitable Issues

Financial Accounting Report of the Telephone Canvass  
 Conducted by Hudson Bay Company of Illinois, Inc. in Lincoln, NE  
 On behalf of Organic Consumers Fund  
 In the State of California  
 January 1, 2003 through December 31, 2003

INCOME

Telephone Canvass Revenue \$ 53,264.97

EXPENSES

	Membership	Fundraising	Education	Call to Action	TOTAL
Phone Staff Payroll	\$ 2,832.75	\$ 4,532.40	\$ 2,832.75	\$ 1,133.10	\$ 11,331.01
Support Staff Payroll	1,940.45	3,104.71	1,940.45	776.18	7,761.79
Telephone	414.40	663.05	414.40	165.76	1,657.61
Minneapolis Office Expense	508.89	814.22	508.89	203.56	2,035.56
Postage	210.12	336.20	210.12	84.05	840.50
Bank & Credit Card Fees	445.15	712.24	445.15	178.06	1,780.61
Rent	288.17	461.07	288.17	115.27	1,152.68
Travel, Training & Incentives	109.23	174.76	109.23	43.69	436.91
Printing	208.04	332.86	208.04	83.22	832.16
Depreciation	5.03	8.05	5.03	2.01	20.13
Office Supplies	141.19	225.90	141.19	56.48	564.76
Accounting & Legal	88.84	142.15	88.84	35.54	355.36
Insurance	14.09	22.55	14.09	5.64	56.38
Equipment Repairs & Maint.	160.47	256.75	160.47	64.19	641.87
Advertising	52.85	84.57	52.85	21.14	211.42
Bonds & Registration	197.23	315.57	197.23	78.89	788.93
Business & Property Tax	7.05	11.28	7.05	2.82	28.19
Miscellaneous	6.80	10.87	6.80	2.72	27.18
<b>TOTALS</b>	<b>\$ 7,630.76</b>	<b>\$ 12,209.22</b>	<b>\$ 7,630.76</b>	<b>\$ 3,052.31</b>	<b>\$ 30,523.05</b>

Total Fundraising Expenses	\$ (12,209.22)
Subtotal	\$ 41,055.75
Professional Solicitor's Share	\$ (3,042.63)
Sponsor's Share	<u>\$ 38,013.12</u>

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