

413-12

MAIL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
P.O. Box 903447  
Sacramento, CA 94203-4470

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES  
THRIFT STORE OPERATIONS  
ANNUAL FINANCIAL REPORT FOR 2003  
(California Government Code Section 12599)



STREET ADDRESS:  
1300 I Street  
Sacramento, CA 95814  
Telephone: (916) 323-5079

Failure to file annual financial report by January 30<sup>th</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

WEBSITE ADDRESS:  
<http://ag.ca.gov/charities/>

|  |   |
|--|---|
| <p>Name and Address of Commercial Fundraiser:</p> <p>413</p> <p>TVI, INC.<br/>11400 SE 6TH STREET STE 220<br/>BELLEVUE, WA 98004</p> | <p>Name and Address of Charitable Organization:</p> <p>CT No. <u>2043</u> F.E.I.N. No. <u>95-1866066</u></p> <p><u>United Cerebral Palsy Assoc. of SA, CA</u></p> <p>Name of charity<br/><u>8525 Gibbs # 100</u></p> <p>Address of charity<br/><u>San Diego, CA 92123</u></p> <p>City, State, and ZIP code of charity</p> |
|--|---|

Retail Sales held (on) (from) Jan 5, 2003 to Jan 3, 2004  
(Type of Activity) (Date or dates must be shown)

|  |                |    |                   |
|--|----------------|----|-------------------|
| 1. REVENUE                             |                |    |                   |
| A. Store Sales                         | <u>1852547</u> | A. |                   |
| B. Rag Sales                           | <u>87061</u>   | B. |                   |
| C. Miscellaneous Income                |                | C. |                   |
| D. TOTAL REVENUE                       |                |    | <u>1939608</u> D. |
| 2. STORE EXPENSES:                     |                |    |                   |
| A. Salaries - Store Management         | <u>136697</u>  | A. |                   |
| B. Salaries - Employees                | <u>408191</u>  | B. |                   |
| C. Payroll taxes                       | <u>50878</u>   | C. |                   |
| D. Employee benefits                   | <u>143976</u>  | D. |                   |
| E. Truck Expense                       | <u>733.3</u>   | E. |                   |
| F. Advertising                         | <u>17357</u>   | F. |                   |
| G. Insurance                           | <u>4736</u>    | G. |                   |
| H. Telephone                           | <u>8051</u>    | H. |                   |
| I. Rent                                | <u>210471</u>  | I. |                   |
| J. Utilities                           | <u>43642</u>   | J. |                   |
| K. Sales Tax                           | <u>442</u>     | K. |                   |
| L. Office Expense                      |                | L. |                   |
| M. Depreciation                        | <u>88607</u>   | M. |                   |
| N. Leasehold Improvements (Amortized)  |                | N. |                   |
| O. Solicitation and Pick Up Expense    |                | O. |                   |
| P. Other Expenses. (Attach a Schedule) | <u>259665</u>  | P. |                   |
| Q. TOTAL EXPENSES                      |                |    | <u>1380046</u> Q. |

NOTE: BASED ON YOUR CONTRACT/AGREEMENT, PLEASE COMPLETE LINES 3 AND 4 OR LINES 5, 6, AND 7.

|  |  |  |                         |
|--|--|--|-------------------------|
| 3. COST OF GOODS PURCHASED FROM CHARITY (Distribution or net to charitable organization)           |  |  | <u>387216</u> 3.        |
| Volume of soft goods purchased in 100 cubic feet: <u>1177</u>                                      |  |  |                         |
| 4. AMOUNT RETAINED BY COMMERCIAL FUNDRAISER (Line 1D minus Line 2Q minus Line 3)                   |  |  | <u>&lt;51121&gt;</u> 4. |
| 5. NET INCOME (lines 1D minus 2Q)  |  |  | 5.                      |
| 6. MANAGEMENT FEES/COMMISSION TO COMMERCIAL FUNDRAISER   |  |  | 6.                      |
| A. Volume of soft goods received from charitable solicitation and pick up in 100 cubic feet: _____ |  |  |                         |
| 7. NET DISTRIBUTION TO CHARITY (Line 5 minus 6)  |  |  | 7. ✓                    |

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8. a. Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control, directly or indirectly, the charitable organization for which commercial fundraiser has contracted to solicit?

Yes If "yes," complete the following:  No

| Name of officer, director, partner or owner of commercial fundraiser | Name and address of charitable organization | Relationship of officer, etc. to charitable organization |
|--|---|--|
|  |   |  |
|  |   |  |
|  |   |  |

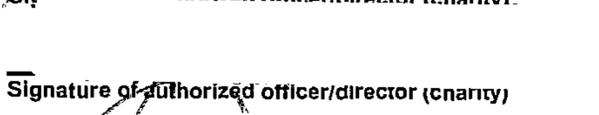
(b) For each affiliation identified in 8(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.


DOHN JOHNSON
CONTROLLER
3/3/04  
 Signature of authorized officer (commercial fundraiser)      Printed Name      Title      Date

This report must be signed by \_\_\_\_\_ organization for verification.


DAVID S. CARUCCI
EX. DIRECTOR
2/26/04  
 Signature of authorized officer/director (charity)      Printed Name      Title      Date


JUANITA L. BRENTS
BOARD SECRETARY
2-24-04  
 Signature of authorized officer/director (charity)      Printed Name      Title      Date

TVI, Inc.  
Store 093 - La Mirada  
Attachment to CA Form ct-2TCF  
For the Year Ended Januaray 3, 2004

Line 2P, Other Expenses:

|  |                |
|--|----------------|
| Disposal service                       | 40,317         |
| Supplies                               | 26,042         |
| Repairs and maintenance                | 15,164         |
| Floor Cleaning                         | 13,107         |
| Postage and delivery                   | 1,369          |
| Bank charges                           | 17,342         |
| Travel, meals, ent & relocation        | 2,471          |
| PPT                                    | (12,419)       |
| NSF Checks                             | 891            |
| Cash over/short                        | 32             |
| Uninsured loss                         | 217            |
| Software and IT expenses               |                |
| Security                               | 644            |
| Employee functions                     | 4,236          |
| Legal and Accounting                   | 1,539          |
| Non Local Used and Freight & Demurrage |                |
| Overhead allocations                   | 115,523        |
| Depreciation                           | 9,072          |
| Training                               | 3,805          |
| Labels                                 | 15,959         |
| Labels Freight                         | 4,354          |
| Total other expenses                   | <u>259,665</u> |

TVI, Inc.  
 Total Oks and Local Used CGS  
 Store 093 - ~~Huntington Beach~~ LA MIRADA  
 For the Year Ended January 3, 2004

| United Cerebral Palsy |                | United Cerebral Palsy |            |
|-----------------------|----------------|-----------------------|------------|
| # of Oks              | Non Local Used | # of Oks              | Local Used |
| 1,040                 | 9,472.00       |                       |            |
| 1,317                 | 12,443.50      |                       |            |
| 1,205                 | 11,073.50      |                       |            |
| 995                   | 9,452.50       |                       |            |
| 840                   | 7,980.00       |                       |            |
| 560                   | 5,048.00       |                       |            |
| 765                   | 6,893.50       |                       |            |
| 840                   | 7,844.00       |                       |            |
| 1,060                 | 9,764.00       |                       |            |
| 770                   | 6,975.00       |                       |            |
| 700                   | 6,514.00       |                       |            |
| 960                   | 8,576.00       |                       |            |
| 220                   | 1,682.00       |                       |            |
| 1,060                 | 9,730.00       |                       |            |
| 320                   | 2,768.00       |                       |            |
| 630                   | 5,781.00       |                       |            |
| 565                   | 4,925.50       |                       |            |
| 670                   | 5,715.00       |                       |            |
| 1,025                 | 8,847.00       |                       |            |
| 430                   | 3,681.00       |                       |            |
| 600                   | 5,022.00       |                       |            |
| 1,130                 | 9,886.50       |                       |            |
| 400                   | 3,222.00       |                       |            |
| 800                   | 6,885.00       |                       |            |
| 565                   | 4,486.50       |                       |            |
| 810                   | 6,849.00       |                       |            |
| 1,180                 | 10,620.00      |                       |            |
| 695                   | 5,341.50       |                       |            |
| 1,400                 | 11,655.00      |                       |            |
| 650                   | 5,535.00       |                       |            |
| 1,600                 | 13,518.00      |                       |            |
| 1,230                 | 10,566.00      |                       |            |
| 1,240                 | 10,593.00      |                       |            |
| 1,275                 | 11,191.50      |                       |            |
| 1,105                 | 9,535.50       |                       |            |
| 675                   | 5,854.50       |                       |            |
| 1,100                 | 9,522.00       |                       |            |
| 660                   | 5,688.00       |                       |            |
| 1,235                 | 10,863.00      |                       |            |
| 745                   | 6,547.50       |                       |            |
| 540                   | 4,734.00       |                       |            |
| 545                   | 4,747.50       |                       |            |
| 925                   | 8,167.50       |                       |            |
| 895                   | 7,204.50       |                       |            |
| 335                   | 2,668.50       |                       |            |
| 800                   | 6,885.00       |                       |            |
| 920                   | 7,650.00       |                       |            |
| 1,030                 | 8,703.00       |                       |            |
| 720                   | 6,228.00       |                       |            |
| 560                   | 4,788.00       |                       |            |
| 1,270                 | 11,241.00      |                       |            |
| 740                   | 5,652.00       |                       |            |

|        |            |   |   |
|--------|------------|---|---|
| 44,347 | 387,216.00 | - | - |
|--------|------------|---|---|

TOTALS 44,347 387,216.00

|                 |                  |                |                 |
|-----------------|------------------|----------------|-----------------|
| United Cerebral | 44,347.00 *      | 44,347.00      | 387,216.00      |
| United Cerebral | - *              | 2.7/100        | 1,197.37        |
|                 | <u>44,347.00</u> | <u>2.7/100</u> | <u>1,197.37</u> |

1,197