

430-2

MAIL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
P.O. Box 903447  
Sacramento, CA 94203-4470

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES  
THRIFT STORE OPERATIONS



STREET ADDRESS:  
1300 I Street  
Sacramento, CA 95814  
Telephone: (916) 323-5079

ANNUAL FINANCIAL REPORT FOR 20 03  
(California Government Code Section 12599)

Failure to file annual financial report by January 30<sup>th</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

WEBSITE ADDRESS:  
<http://ag.ca.gov/charities/>

<p>Name and Address of Commercial Fundraiser:          DBA: Thrift Town          430 41200 Blacow Road, Suite E          Fremont, CA 94538            NORQUIST SALVAGE CORPORATION          2151 PROFESSIONAL DR. STE. 200          ROSEVILLE, CA 95661</p>	<p>Name and Address of Charitable Organization:          CT No. <u>14178</u> F.E.I.N. No. <u>94-3156307</u>  <u>Community Assistance for the Retarded and Handicapped Inc.</u>          Name of charity  <u>20513 - 17 Alameda</u>          Address of charity  <u>Castro Valley, CA 94546</u>          City, State, and ZIP code of charity</p>
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Thrift Store held (on) (from) 01-01-, 200 3 to 12-31-, 200 3  
(Type of Activity) (Date or dates must be shown)

1. REVENUE			
A. Store Sales	<u>1,841,041</u>	A.	
B. Rag Sales	<u>7,056</u>	B.	
C. Miscellaneous Income	<u>1,899</u>	C.	
D. TOTAL REVENUE			<u>1,849,996</u> D.
2. STORE EXPENSES:			
A. Salaries - Store Management	<u>88,273</u>	A.	
B. Salaries - Employees	<u>497,913</u>	B.	
C. Payroll taxes	<u>52,653</u>	C.	
D. Employee benefits	<u>73,231</u>	D.	
E. Truck Expense	<u>9</u>	E.	
F. Advertising	<u>39,565</u>	F.	
G. Insurance	<u>68,293</u>	G.	
H. Telephone	<u>3,937</u>	H.	
I. Rent	<u>138,600</u>	I.	
J. Utilities	<u>24,207</u>	J.	
K. Sales Tax <u>\$151,504</u>	<u>NA</u>	K.	
L. Office Expense	<u>5,542</u>	L.	
M. Depreciation	<u>49,671</u>	M.	
N. Leasehold Improvements (Amortized)	<u>0</u>	N.	
O. Solicitation and Pick Up Expense	<u>0</u>	O.	
P. Other Expenses. (Attach a Schedule)	<u>167,018</u>	P.	
Q. TOTAL EXPENSES			<u>1,208,912</u> Q.

NOTE: BASED ON YOUR CONTRACT/AGREEMENT, PLEASE COMPLETE LINES 3 AND 4 OR LINES 5, 6, AND 7.

3. COST OF GOODS PURCHASED FROM CHARITY (Distribution or net to charitable organization)		<u>486,288</u>	3.
Volume of soft goods purchased in 100 cubic feet: <u>1,085</u>			
4. AMOUNT RETAINED BY COMMERCIAL FUNDRAISER (Line 1D minus Line 2Q minus Line 3)		<u>154,795</u>	4
5. NET INCOME (lines 1D minus 2Q)			5.
6. MANAGEMENT FEES/COMMISSION TO COMMERCIAL FUNDRAISER			6.
A. Volume of soft goods received from charitable solicitation and pick up in 100 cubic feet: _____			
7. NET DISTRIBUTION TO CHARITY (Line 5 minus 6)			7.

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8. a. Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control, directly or indirectly, the charitable organization for which commercial fundraiser has contracted to solicit?

Yes If "yes," complete the following:  No

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 8(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser) \_\_\_\_\_  
 Lane R. Steinmetz                      President, CFO                      01-30-04  
 Printed Name                                              Title                                              Date

This report must be signed by two officers of the charitable organization for verification.

Signature of authorized officer/director \_\_\_\_\_  
 MARY GIANNOPoulos                      EXECUTIVE DIRECTOR                      02-04-04  
 Printed Name                                              Title                                              Date

Signature of authorized officer/director (charity) \_\_\_\_\_  
 Louise E. Music                      Boardmember                      02-04-04  
 Printed Name                                              Title                                              Date

RECEIVED  
 FEB 09 2004  
 American Girl's Products  
 Regional Office

Thrift Town:	Fremont
Purchase New Merchandise	\$ -
Purchase Used Out-of-State	\$ -
Equipment Lease	\$ 1,310
Administrative	\$ 43,200
Interest	\$ 984
Property Taxes	\$ 989
Bank charges	\$ 22,320
Freight	\$ 49
Janitorial	\$ 26,552
Process Supplies and Bags	\$ 17,620
Store Maintenance	\$ 9,286
Scavenger	\$ 29,164
Security	\$ 6,171
Fixtures and Signs	\$ 9,373
Total Other Expenses:	\$ 167,018