

430-3

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
THRIFT STORE OPERATIONS

ANNUAL FINANCIAL REPORT FOR 20 03

(California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEBSITE ADDRESS:
<http://ag.ca.gov/charities/>

<p>Name and Address of Commercial Fundraiser: DBA: Thrift Town 3645 San Pablo Dam Road 430 El Sobrante, CA 94803</p> <p>NORQUIST SALVAGE CORPORATION 2151 PROFESSIONAL DR. STE. 200 ROSEVILLE, CA 95661</p>	<p>Name and Address of Charitable Organization:</p> <p>CT No. <u>14178</u> F.E.I.N. No. <u>94-2156307</u></p> <p><u>Community Assistance for the Retarded and Handicapped</u> Name of charity <u>Inc.</u></p> <p><u>20513 - 17 Alameda</u> Address of charity</p> <p><u>Castro Valley, CA 94546</u> City, State, and ZIP code of charity</p>
--	---

Thrift Store

(Type of Activity)

held (on) (from)

01-01-

, 200 3

to 12-31-

, 200 3

(Date or dates must be shown)

1. REVENUE			
A. Store Sales	<u>2,177,405</u>	A.	
B. Rag Sales	<u>7,147</u>	B.	
C. Miscellaneous Income	<u>478</u>	C.	
D. TOTAL REVENUE			<u>2,185,030</u> D.
2. STORE EXPENSES:			
A. Salaries - Store Management	<u>102,929</u>	A.	
B. Salaries - Employees	<u>578,755</u>	B.	
C. Payroll taxes	<u>62,870</u>	C.	
D. Employee benefits	<u>67,085</u>	D.	
E. Truck Expense	<u>3,632</u>	E.	
F. Advertising	<u>40,824</u>	F.	
G. Insurance	<u>74,287</u>	G.	
H. Telephone	<u>4,241</u>	H.	
I. Rent	<u>135,670</u>	I.	
J. Utilities	<u>27,768</u>	J.	
K. Sales Tax <u>\$179,616</u>	<u>NA</u>	K.	
L. Office Expense	<u>3,291</u>	L.	
M. Depreciation	<u>10,293</u>	M.	
N. Leasehold Improvements (Amortized)	<u>0</u>	N.	
O. Solicitation and Pick Up Expense	<u>0</u>	O.	
P. Other Expenses. (Attach a Schedule)	<u>212,347</u>	P.	
Q. TOTAL EXPENSES			<u>1,323,992</u> Q.

NOTE: BASED ON YOUR CONTRACT/AGREEMENT, PLEASE COMPLETE LINES 3 AND 4 OR LINES 5, 6, AND 7.

3. COST OF GOODS PURCHASED FROM CHARITY (Distribution or net to charitable organization)		<u>624,702</u>	3.
Volume of soft goods purchased in 100 cubic feet: <u>1,212</u>			
4. AMOUNT RETAINED BY COMMERCIAL FUNDRAISER (Line 1D minus Line 2Q minus Line 3)		<u>236,334</u>	4.
5. NET INCOME (lines 1D minus 2Q)			5.
6. MANAGEMENT FEES/COMMISSION TO COMMERCIAL FUNDRAISER			6.
A. Volume of soft goods received from charitable solicitation and pick up in 100 cubic feet: _____			
7. NET DISTRIBUTION TO CHARITY (Line 5 minus 6)			7.

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES - THRIFT STORE OPERATIONS

ANNUAL FINANCIAL REPORT FOR 20____

(California Government Code Section 12599)

Page 2

8. a. Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control, directly or indirectly, the charitable organization for which commercial fundraiser has contracted to solicit?

Yes If "yes," complete the following: No

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 8(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser) Lane R. Steinmetz Printed Name President, CFO Title 01-30-04 Date

This report must be signed by two officers of the charitable organization for verification.

Signature of authorized officer/director (charity) MARY BIANNOPOULOS Printed Name EXECUTIVE DIRECTOR Title 02-04-04 Date

Signature of authorized officer/director (charity) Louise E. Music Printed Name Board member Title 02-04-04 Date

RECEIVED
 FEB 09 2004
 Register of Charitable Trusts
 Assistant Secretary's Office

Thrift Town:	El Sobrante
Purchase New Merchandise	\$ -
Purchase Used Out-of-State	\$ -
Equipment Lease	\$ 1,559
Administrative	\$ 43,200
Interest	\$ 2,224
Property Taxes	\$ 978
Bank charges	\$ 23,172
Freight	\$ 49
Janitorial	\$ 22,267
Process Supplies and Bags	\$ 24,741
Store Maintenance	\$ 23,977
Scavenger	\$ 56,674
Security	\$ 7,925
Fixtures and Signs	\$ 5,582
Total Other Expenses:	\$ 212,347