

MAIL TO: Office of the Attorney General Registry of Charitable Trusts P.O. Box 903447 Sacramento, CA 94203-4470

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 2003 (California Government Code Section 12599)



Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

STREET ADDRESS: 1300 I Street Sacramento, CA 95814 Telephone: (916) 323-5079

WEB SITE ADDRESS: http://ag.ca.gov/charities/

Name and Address of Commercial Fundraiser: 520 Telefund, Inc. P.O. Box 120557 Boston MA 02112 Name and Address of Charitable Organization: CT No. 17519 F.E.I.N. No. 94-2282759 Foundation for National Progress Name of charity 731 Market Street Address of charity San Francisco CA 94103 City, State, and ZIP code of charity

Figures from (check one): National Campaign [X] California Campaign []

Telephone Solicitation held (on) (from) 6/16/2003, 20, to 12/31/2003, 20 (Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee [X] Percentage [] Other [] If other, provide brief explanation

1. REVENUE Table with columns A-G and handwritten values: A. 252,136.69, B. 0.00, C. 0.00, D. 0.00, E. 0.00, F. 0.00, G. 0.00. Total Revenue: 252,136.69

2. EXPENSES Table with columns A-M and handwritten values: A. 22,114.23, B. 33,065.55, C. 3006.97, D. 131.79, E. 4,672.75, F. 379.00, G. 4,488.51, H. 1,169.71, I. 514.27, J. 2,479.71, K. 2,166.80, L. 1,993.67, M. 764.48. Total Expenses: 76,969.15

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Attorney General's
Registry of Charitable Trusts

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3. Amount to charity (subtract line 2N from line 1G)	175,169.54	3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity)	0.00	4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s)	0.00	5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3)	175,169.54	6.

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?
 Yes No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser) Janet S. Domenitz, Secretary 3/16/2004
 Printed name Title Date

This report must be signed by two officers or directors of the charitable organization for verification.
 Signature of authorized officer/director (charity) Madeline Buckingham CFO 3/22/04
 Printed name Title Date

Signature of authorized officer/director (charity) John E. Harris Pres. 3/26/04
 Printed name Title Date

SOLICITATION CAMPAIGN FINANCIAL REPORT

Addendum

Telefund -- Foundation for National Progress

2003

Total Contributions Received: \$252,138.69

Expenses

Office Manager's Fee:	\$10,487.61
Caller Salaries:	\$25,586.91
Printing:	\$2,479.71
Postage & Shipping:	\$4,672.45
Telephone:	\$4,488.51
Office Rental:	\$1,169.71
Utilities:	\$0.00
Equipment & Supplies:	\$2,166.80
Insurance:	\$755.92
Advertising:	\$379.00
Travel:	\$283.59
Registration Fees:	\$514.27
Bank Charges:	\$45.76
Computer/Data Processing:	\$229.72
Employee Benefits:	\$131.79
Taxes -- non-payroll:	\$188.10
Consultants / Accounting:	\$1,237.75
Interest:	\$37.31

TOTAL EXPENSES: \$54,854.92

Professional Fundraiser's Fee: \$22,114.23

TOTAL CHARGED TO CLIENT: \$76,969.15

NET AMOUNT TO CLIENT: \$175,169.54