

MAIL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
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<http://ag.ca.gov/charities/>

**COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES**

**ANNUAL FINANCIAL REPORT FOR 2003**

(California Government Code Section 12599)

Failure to file annual financial report by January 30<sup>th</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



615-1

<b>Name and Address of Commercial Fundraiser:</b> Lester, Inc. Name of commercial fundraiser 19 Business Park Drive Address of commercial fundraiser Branford CT 06405 City, State, and ZIP Code	#615	<b>Name and Address of Charitable Organization:</b> CT No. <u>28227</u> F.E.I.N. No. <u>13-1776434</u> Consumers Union of US, Inc. Name of charity 101 Truman Avenue Address of charity Yonkers, NY 10703 City, State, and ZIP code of charity
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Figures from (check one): National Campaign  California Campaign

Telephone Solicitation (Type of activity) held from (Date or dates must be shown) January 1, 2003 to December 31, 2003

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee  Percentage  Other   
 If other, provide brief explanation: Hourly rate for calling, DE and fulfillment. Shipping at cost

<b>1. REVENUE</b>			
A. Cash contributions	\$ 306,957	_____	A.
B. Entertainment sales or admission charges	_____	_____	B.
C. Sales from products	_____	_____	C.
D. Advertisement sales	_____	_____	D.
E. Membership fees	_____	_____	E.
F. Other sources: (Specify)			
a. _____	_____	_____	Fa.
b. _____	_____	_____	Fb.
c. _____	_____	_____	Fc.
d. _____	_____	_____	Fd.
<b>G. TOTAL REVENUE</b>		\$ 306,957	G. ✓
<b>2. EXPENSES</b>			
A. Fees or commissions	\$ 173,802	_____	A.
B. Salaries	_____	_____	B.
C. Payroll taxes	_____	_____	C.
D. Employee benefits	_____	_____	D.
E. Cost of merchandise for resale	_____	_____	E.
F. Cost of entertainment	_____	_____	F.
G. Postage	_____	_____	G.
H. Advertising	_____	_____	H.
I. Telephone	_____	_____	I.
J. Rental of equipment	_____	_____	J.
K. Facilities charge	_____	_____	K.
L. Permits	_____	_____	L.
M. Other expenses: (Specify)			
a. _____	_____	_____	Ma.
b. _____	_____	_____	Mb.
c. _____	_____	_____	Mc.
d. _____	_____	_____	Md.
<b>N. TOTAL EXPENSES</b>		\$ 173,802	N.

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Attorney General's  
Registry of Charitable Trusts

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**COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES  
ANNUAL FINANCIAL REPORT FOR 20**

(California Government Code Section 12590)

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3. Amount to charity (subtract line 2N from line 1G) \$ 133,155 3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) \$ 133,155 6.

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

Yes  No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser) 
Rajiv Sahant President 2/20/04  
 Printed name Title Date

This report must be signed by two officers or directors of the charitable organization for verification.

Signature of authorized officer/director (charity) 
Aditya Upadhyay Adm. Dir 3/18/04  
 Printed name Title Date

Signature of authorized officer/director (charity) 
M. Mukherjee Sr Director Development 2/3/04  
 Printed name Title Date

**Attachment to Final Accounting Report**

**Breakdown for campaign reporting period 1/1/03- 12/31/2003**

**Total expenses paid to Lester, Inc. by Consumers Union of US, Inc.**

Calling Hours Dialer      \$83,976

~~Calling Hours Manual      \$75,073~~

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Fulfillment                \$10,323

Data Entry Hours         \$2,875

Area Code Checking       \$637

Shipping                    \$63

Data Transfer              \$855

Total                        \$173,802