

MAIL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
P.O. Box 903447  
Sacramento, CA 94203-4470

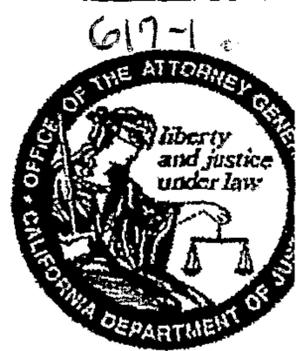
STREET ADDRESS:  
1300 I Street  
Sacramento, CA 95814  
Telephone: 323-5079

WEBSITE ADDRESS:  
<http://ag.ca.gov/charities/>

**COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES  
VEHICLE DONATION PROGRAM  
ANNUAL FINANCIAL REPORT FOR 20 03**  
(California Government Code Section 12599)

Failure to file annual financial report by January 30<sup>th</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



<p><b>Name and Address of Commercial Fundraiser:</b></p> <p style="text-align: center;">617</p> <p>CHARITY FUNDING SERVICES, INC. 16182 PACIFIC COAST HIGHWAY HUNTINGTON BEACH, CA 92649</p>	<p><b>Name and Address of Charitable Organization:</b></p> <p>CT No. _____ F.E.I.N. <u>94-3045430</u></p> <p><u>AMERICAN RED CROSS</u> <u>BAY AREA CHAPTER</u> Name of charity</p> <p><u>85 SECOND ST 8<sup>TH</sup> FLOOR</u> Address of charity</p> <p><u>SAN FRANCISCO, CA 94105</u> City, State, and ZIP code of charity</p>
--	--

Figures from (check one): National Campaign  California Campaign

VEHICLE DONATION PROGRAM held (on) (from) JANUARY 01 2003, to DECEMBER 31 2003  
(Type of Activity) (Date or dates must be shown)

**1. REVENUE**

A. Car/Truck Sales	<u>1,152,293</u>	A.	
B. Boat Sales	_____	B.	
C. Real Estate Sales	_____	C.	
D. Other sources: (Specify)			
a. _____	_____	Da.	
b. _____	_____	Db.	
c. _____	_____	Dc.	
d. _____	_____	Dd.	
<b>E. TOTAL REVENUE</b>			<u>1,152,293</u> E.

**2. EXPENSES**

A. Fees or commissions paid by commercial fundraiser	<u>1,763</u>	A.	
B. Salaries	<u>167,533</u>	B.	
C. Payroll taxes	<u>11,147</u>	C.	
D. Employee benefits	_____	D.	
E. Towing	<u>124,442</u>	E.	
F. Vehicle repairs	<u>3,391</u>	F.	
G. Parts	_____	G.	
H. DMV Fees	_____	H.	
I. Appraisals	_____	I.	
J. Detailing	_____	J.	
K. Advertising	<u>400,170</u>	K.	
L. Telephone	<u>10,642</u>	L.	
M. Other expenses: (Specify)			
a. <u>INSURANCE</u>	<u>4,850</u>	Ma.	
b. <u>RENT &amp; UTILITIES</u>	<u>14,971</u>	Mb.	
c. <u>LEASE PAYMENTS</u>	<u>9,258</u>	Mc.	
d. <u>OTHER EXPENSES (SEE ATTACHED)</u>	<u>42,003</u>	Md.	
<b>N. TOTAL EXPENSES</b>			<u>790,170</u> N.

**COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES - VEHICLE DONATION PROGRAM**

**ANNUAL FINANCIAL REPORT 20\_\_\_\_**

(California Government Code Section 12599)

Page 2

3. Distribution or net to charitable organization	<u>409,090</u>	3.
4. Less additional expenses relating to operation of vehicle donation program paid by charity	<u>0</u>	4.
5. Total amount charity realized from operation of vehicle donation program	<u>409,090</u>	5. ✓

6. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control, directly indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

Yes  No If "yes," complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 6(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statement and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser) BERNARD J MCKINLEY Printed name PRESIDENT Title 01-12-04 Date

This report must be signed by two officers of the charitable organization for verification.

Signature of authorized officer/director (charity) J. ZERWEKH Printed name COO Title 01-15-04 Date

Signature of authorized officer/director (charity) HAROLD W BROOKS Printed name CEO Title 1/15/04 Date

RECEIVED  
 FEB 05 2004  
 Attorney General's  
 Registry of Charitable Trusts