

MAIL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
P.O. Box 903447  
Sacramento, CA 94203-4470

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Sacramento, CA 95814  
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<http://ag.ca.gov/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES  
THRIFT STORE OPERATIONS  
ANNUAL FINANCIAL REPORT FOR 2003  
(California Government Code Section 12599)

Failure to file annual financial report by January 30<sup>th</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



<p>Name and Address of Commercial Fundraiser:</p> <p>684</p> <p>BURLEIGH A. HALL 1294 BOCKMAN ROAD SAN LORENZO, CA 94580</p>	<p>Name and Address of Charitable Organization:</p> <p>CT No. <u>15166</u> F.E.I.N. No. <u>94-2212241</u></p> <p><u>Emergency Shelter Program</u> Name of charity</p> <p><u>22634 Second St # 205</u> Address of charity</p> <p><u>Hayward Ca</u> City, State, and ZIP/code of charity</p> <p><u>94541</u></p>
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Thrift Store held (on) (from) Jan, 2003 to Dec 31, 20003  
(Type of Activity) (Date or dates must be shown)

1. REVENUE		
A. Store Sales	<u>265,966.21</u>	A.
B. Rag Sales	<u>0</u>	B.
C. Miscellaneous Income	<u>0</u>	C.
D. TOTAL REVENUE		<u>265,966.21</u> D.
2. STORE EXPENSES:		
A. Salaries - Store Management	<u>160,936.13</u>	A.
B. Salaries - Employees		B.
C. Payroll taxes		C.
D. Employee benefits		D.
E. Truck Expense	<u>72,950.4</u>	E.
F. Advertising	<u>1,872.90</u>	F.
G. Insurance	<u>1,333.88</u>	G.
H. Telephone	<u>2,240.23</u>	H.
I. Rent	<u>38,910.00</u>	I.
J. Utilities	<u>3,933.22</u>	J.
K. Sales Tax	<u>2,871.00</u>	K.
L. Office Expense	<u>7,152.03</u>	L.
M. Depreciation	<u>1,100.00</u>	M.
N. Leasehold Improvements (Amortized)	<u>844.00</u>	N.
O. Solicitation and Pick Up Expense	<u>13,477.85</u>	O.
P. Other Expenses. (Attach a Schedule)	<u>26,110.49</u>	P.
Q. TOTAL EXPENSES		<u>286,076.77</u> Q.

NOTE: BASED ON YOUR CONTRACT/AGREEMENT, PLEASE COMPLETE LINES 3 AND 4 OR LINES 5, 6, AND 7.

3. COST OF GOODS PURCHASED FROM CHARITY (Distribution or net to charitable organization)	<u>0</u>	3.
Volume of soft goods purchased in 100 cubic feet: <u>0</u>		
4. AMOUNT RETAINED BY COMMERCIAL FUNDRAISER (Line 1D minus Line 2Q minus Line 3)	<u>to the Minus 20,110.56</u>	4.
5. NET INCOME (lines 1D minus 2Q)		5.
6. MANAGEMENT FEES/COMMISSION TO COMMERCIAL FUNDRAISER		6.
A. Volume of soft goods received from charitable solicitation and pick up in 100 cubic feet: _____		
7. NET DISTRIBUTION TO CHARITY (Line 5 minus 6)	<u>(*) 1,900.00 cash</u> <u>2,097.25 clothing &amp; misc</u>	

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8. a. Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control, directly or indirectly, the charitable organization for which commercial fundraiser has contracted to solicit?

Yes If "yes," complete the following:  No

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 8(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser) [Signature] Burlingame Mall owner Jan 24, 04  
 Printed Name Title Date

This report must be signed by an authorized officer of the charity organization for verification.

\* Signature of authorized officer/director (charity) [Signature] RALPH E. JOHNSON EXECUTIVE DIRECTOR 3-1-04  
 Printed Name Title Date

\* Signature of authorized officer/director (charity) [Signature] URSULA BATZ Board of Directors President 3/1/04  
 Printed Name Title Date

\* HAVE EXAMINED THIS REPORT AND ACCOMPANYING DOCUMENTS FOR LINE 7. NET DISTRIBUTION TO CHARITY (CASH) ONLY.

RECEIVED  
 MAR 3 0 2004  
 Attorney General's  
 Registry of Charitable Trusts

# Expenses Cont:

Line P.

Truck Repair	4,817.71
Truck dns	1,619.15
Postal	350.46
{ Workers Comp { dns State Fund	12,372.24
Storage 1	1,920.00
Storage 2	1,452.00
Janitorial	397.50
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	26,110.49