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COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 2003  
(California Government Code Section 12599)

Failure to file annual financial report by January 30<sup>th</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



1021-7

Name and Address of Commercial Fundraiser: <u>Blue Room Events</u> Name of commercial fundraiser Address of commercial fundraiser City, State, and ZIP Code	1021	Name and Address of Charitable Organization: CT No. <u>113925</u> F.E.I.N. No. <u>95-4708781</u> <u>EQUALITY CALIFORNIA</u> Name of charity <u>2370 MARKET ST</u> Address of charity <u>SAN FRANCISCO, CA 94114</u> City, State, and ZIP code of charity
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Figures from (check one): National Campaign  California Campaign

DINNER held (on) (from) JUNE 26, 20 03, to \_\_\_\_\_, 20\_\_\_\_.

(Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee  Percentage  Other

If other, provide brief explanation \_\_\_\_\_

1. REVENUE

A. Cash contributions	<u>2,350 -</u>	A.
B. Entertainment sales or admission charges	<u>+ 89,350 -</u>	B.
C. Sales from products		C.
D. Advertisement sales	<u>3,250 -</u>	D.
E. Membership fees		E.
F. Other sources: (Specify)		
a. <u>Silent Auction</u>	<u>7,437 -</u>	Fa.
b. _____		Fb.
c. _____		Fc.
d. _____		Fd.
G. TOTAL REVENUE		<u>\$104,387</u> G.

2. EXPENSES

A. Fees or commissions	<u>2,000 -</u>	A.
B. Salaries	<u>-</u>	B.
C. Payroll taxes	<u>-</u>	C.
D. Employee benefits	<u>-</u>	D.
E. Cost of merchandise for resale	<u>-</u>	E.
F. Cost of entertainment		F.
G. Postage	<u>\$ 800 -</u>	G.
H. Advertising	<u>+ 3,700 -</u>	H.
I. Telephone		I.
J. Rental of equipment	<u>\$ 5,600</u>	J.
K. Facilities charge	<u>+ 23,000</u>	K.
L. Permits		L.
M. Other expenses: (Specify)		
a. <u>Graphic Design</u>	<u>2,500 -</u>	Ma.
b. <u>Misc.</u>	<u>2,500</u>	Mb.
c. _____		Mc.
d. _____		Md.
N. TOTAL EXPENSES		<u>\$ 39,600</u> N.

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3. Amount to charity (subtract line 2N from line 1G)	<u>\$ 64,787</u>	3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity)	<u>\$ 11,500-</u>	4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s)	<u>—</u>	5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3)	<u>\$ 53,287-</u>	6.

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

Yes  No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

\_\_\_\_\_  
Signature of authorized officer (commercial fundraiser)      Amy Staszko      Printed name      VP      Title      1/26/04      Date

This report must be signed by two officers or directors of the charitable organization for verification.

\_\_\_\_\_  
Signature of authorized officer/director (charity)      TIMOTHY CAHNAUGH, DEVELOPMENT DIRECTOR      Printed name      1-15-04      Date

\_\_\_\_\_  
Signature of authorized officer/director (charity)      GEOFF KORS, EXECUTIVE DIRECTOR      Printed name      1-15-04      Date