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MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEB SITE ADDRESS:
http://ag.ca.gov/charities/

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 2003

(California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

OFFICE OF THE ATTORNEY GENERAL · CALIFORNIA DEPARTMENT OF JUSTICE · liberty and justice under law

Name and Address of Commercial Fundraiser:

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RAINY DAY VENTURES
P.O. BOX 471984
SAN FRANCISCO, CA 94147-1984

Name and Address of Charitable Organization:

CT No. 82009 ~~505450~~ F.E.I.N. No. 95-2428657

Name of charity: CRLA, Inc. CA Rural Legal Asst.

Address of charity: 631 Howard Street, Suite 300

City, State, and ZIP code of charity: San Francisco, CA 94105

Figures from (check one): National Campaign ☐ California Campaign ☐

Fundraising (Type of activity) held (on) (from) January, 20 03, to December, 20 03. (Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee ☒ Percentage ☐ Other ☐

If other, provide brief explanation _____

1. REVENUE

A. Cash contributions		A.
B. Entertainment sales or admission charges		B.
C. Sales from products		C.
D. Advertisement sales		D.
E. Membership fees		E.
F. Other sources: (Specify)		
a.		Fa.
b.		Fb.
c.		Fc.
d.		Fd.
G. TOTAL REVENUE	see attached sheets $375,678—	G.

2. EXPENSES

A. Fees or commissions		A.
B. Salaries		B.
C. Payroll taxes		C.
D. Employee benefits		D.
E. Cost of merchandise for resale		E.
F. Cost of entertainment		F.
G. Postage		G.
H. Advertising		H.
I. Telephone		I.
J. Rental of equipment		J.
K. Facilities charge		K.
L. Permits		L.
M. Other expenses: (Specify)		
a.		Ma.
b.		Mb.
c.		Mc.
d.		Md.
N. TOTAL EXPENSES	See attached sheets $183,552.99	N.

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COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
ANNUAL FINANCIAL REPORT FOR 20_____

(California Government Code Section 12599)

3. Amount to charity (subtract line 2N from line 1G) $192,125.01 3.

4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) (already included in expense breakdown) 4.

5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) 5.

6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) $192,125.01 6.

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

☑ Yes ☐ No <u>If "yes" complete the following:</u>

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization
Kim Stuart, owner	CRLA, Inc	consultant
	631 Howard St, Suite 300	
	SF, CA 94105	

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser)	Printed name	Title	Date
	Kim Stuart	fundraising consultant	3/8/04

This report must be signed by two officers or directors of the charitable organization for verification.

Signature of authorized officer/director (charity)	Printed name	Title	Date
	Jose R. Padilla	Executive Director	3/17/04
Signature of authorized officer/director (charity)	Printed name	Title	Date
	Frank Bittner	Controller	6/16/04

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Revenue Report

Solicitation *Solicitación*	Actual 2003
Annual Report *Informe Anual*	$ 30,300.00
Noticiero *Noticiero*	$ 10,100.00
San Diego Event *Evento En San Diego*	$ 27,400.00
Los Angeles Event *Evento En Los Angeles*	$ 40,100.00
San Francisco Tardeada *Tardeada En San Francisco*	$ 80,600.00
T-Shirt Sales/Book Sales *Venta De Camisetas/Venta De Libros*	$ (1,550.00)
Underwriting/Small Grants *Subscriptor De Costos*	$ 100,000.00
Unsolicited *No Solicitados*	
United Way *United Way*	$ 2,070.00
Holiday Card Previous Year *Tarjeta Festiva Del Año Anterior*	$ 5,064.00
Holiday Card *Tarjeta Festiva*	$ 24,200.00
Miscellaneous *Varios*	$ 27,900.00
Orange County Event *Evento En Orange County*	$ 23,091.00
Schlosser Book Signing	$ 7,703.00
Sacramento Event	$ (1,300.00)
TOTAL REVENUE	$ 375,678.00
Expenses	$ 183,552.99
Net Revenue	$ 192,125.01

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CRLA Development Expense Breakdown

	Actual 2003
EVENTS	**$ 40,862.98**
San Francisco	15,769.89
San Diego	6825
Los Angeles	8,321.91
Orange County	7754.92
Schlosser Book Signing	1,574.38
Sacramento	616.88
PUBLICATIONS	**$ 33,475.40**
Annual Report - printing	14449.85
Annual Report - mailing + postage	4188.14
Noticiero - printing	5479.91
Noticiero - mailing + postage	1810.14
Holiday Card - printing	3561.82
Holiday Card - mailing + postage	2461.53
***Holiday Card previous year - printing*	
**Holiday Card previous year - mailing + postage	
CRLA Brochure - set up + printing	1524.01
MISCELLANEOUS	**$ 36,977.04**
printing invite cards, remits, envelopes, etc.	13449.16
**T-shirts	4400
Books, Posters	335
Caps	
Video Documentary	532.88
Photo Scans	1464.75
Donor Database	130
The Migrant Project	8380.61
Travel (Jose & RDV)	6258.66
Printing invoices from 2001 & 2002	2025.98
ADMINISTRATION	**$ 72,237.57**
RainyDay Ventures	$ 69,000.00
General Office-supplies, messengers, travel, etc.	$ 473.94
Wells Fargo Fees	$ 2,305.25
Pitney Bowes, etc.	$ 194.98
Law Library - Earthlink Fee	$263.40
Mailhouse refund	
TOTAL EXPENSES	$ 183,552.99

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