

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
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Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEB SITE ADDRESS:
<http://ag.ca.gov/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 2003

(California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



1082-1

<p>Name and Address of Commercial Fundraiser:</p> <p>1082</p> <p>RAUL GARCIA P.O. BOX 1005 MODESTO, CA 95353</p>	<p>Name and Address of Charitable Organization:</p> <p>CT No. <u>81741</u> F.E.I.N. No. <u>77-0280486</u></p> <p><u>International Festival Committee</u> Name of charity <u>P.O. Box 1005</u> Address of charity <u>Modesto, CA 95353</u> City, State, and ZIP code of charity</p>
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Figures from (check one): National Campaign California Campaign

Festival
(Type of activity)

held (on) (from) October 4, 2003, to October 5, 2003
(Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee Percent age Other
If other, provide brief explanation Flat Fee plus small % of sponsorship

1. REVENUE

- A. Cash contributions _____ A.
- B. Entertainment sales or admission charges _____ B.
- C. Sales from products _____ C.
- D. Advertisement sales _____ D.
- E. Membership fees _____ E.
- F. Other sources: (Specify)
 - a. _____ Fa.
 - b. _____ Fb.
 - c. _____ Fc.
 - d. _____ Fd.
- G. TOTAL REVENUE _____

See attached
130,373.00

2. EXPENSES

- A. Fees or commissions _____ A.
- B. Salaries _____ B.
- C. Payroll taxes _____ C.
- D. Employee benefits _____ D.
- E. Cost of merchandise for resale _____ E.
- F. Cost of entertainment _____ F.
- G. Postage _____ G.
- H. Advertising _____ H.
- I. Telephone _____ I.
- J. Rental of equipment _____ J.
- K. Facilities charge _____ K.
- L. Permits _____ L.
- M. Other expenses: (Specify)
 - a. _____ Ma.
 - b. _____ Mb.
 - c. _____ Mc.
 - d. _____ Md.
- N. TOTAL EXPENSES _____

See Attached
135294.00

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3. Amount to charity (subtract line 2N from line 1G) All proceeds used to put on the 2 Day International Festival in Modesto 3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) _____ 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) _____ 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) _____ 6.

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?
 Yes No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization
	Call me if Questions - Judie (209) 521-1376 412462	

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser) _____ Printed name Raul Garcia Title Coordinator Date _____

This report must be signed by two officers or directors of the charitable organization for verification.

Signature of authorized officer/director (charity) _____ Printed name Judith Brimmer Title Co-Chair Date 1/23/04

Signature of authorized officer/director (charity) _____ Printed name JUNIE KYON Title Co-CHAIR Date 1-27-04

RECEIVED
 FEB 02 2004
 Registry of Charitable Trusts
 State of California

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7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?
 Yes No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

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Signature of authorized officer/director (charity) _____ Printed name Judith Brimmer Title Co-Chair Date 1/23/04

Signature of authorized officer/director (charity) _____ Printed name JULIE HYON Title Co-CHAIR Date 1-27-04

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 Registry of Charitable Trusts

12:00 PM
01/24/04
Accrual Basis

INTERNATIONAL FESTIVAL
Profit & Loss
January through December 2003

	<u>Jan - Dec 03</u>
Income	
PRODUCT SALES	
606 · Beer & wine	7,033.29
608 · T-Shirts & novelties	1,824.93
609 · Soda & Water	15,231.11
Total PRODUCT SALES	<u>24,089.33</u>
SPONSORSHIPS & OTHER INCOME	
601.1 · Craft Booth Commission	1,625.00
601 · Booth Rentals	6,265.00
603 · Sponsorships & Grants	97,950.00
610 · Interest Income	443.52
Total SPONSORSHIPS & OTHER INCOME	<u>106,283.52</u>
Total Income	130,372.85
Cost of Goods Sold	
706 · Cost of Sales - Beer & Wine	2,042.35
708 · Cost of Sales-T-Shirts	1,403.80
709 · Cost of Sales-Soda/Water	8,564.32
Total COGS	<u>12,010.47</u>
Gross Profit	118,362.38
Expense	
850 · Christmas Party	1,690.66
856 · Festival & Stage Decorations	4,253.97
871 · Equipment purchases	2,738.79
872 · Contracted Services	39,820.00
884 · Telephone	2,636.46
886 · Equipment Rent	7,292.07
887 · Fund Raising Expenses	792.69
888 · Festival research	150.46
890 · Global Village Stipend	2,200.00
902 · Information & Advertising	13,378.44
904 · Insurance	5,588.60
918 · Office Supplies	2,059.27
920 · Outside services	400.00
921 · Performers/Entertainment	13,825.00
924 · Postage	469.06
927 · Public Convenience	1,998.42
929 · Security	3,708.75
930 · Signage	3,233.63
931 · Sound System	3,000.00
935 · Storage	129.00
936 · Stage	1,792.70
938 · Supplies	1,575.15
940 · Tax, Licenses and Permits	285.00
941 · Teacher Awards	500.00
942 · Tentage	9,265.39
945 · Web Site	500.00
Total Expense	<u>123,283.51</u>
Net Income	<u><u>-4,921.13</u></u>

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