

MAIL TO:  
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Registry of Charitable Trusts  
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Sacramento, CA 95814  
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<http://ag.ca.gov/charities/>

## COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

### ANNUAL FINANCIAL REPORT FOR 2004 (California Government Code Section 12599)

Failure to file annual financial report by January 30<sup>th</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12596.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



112-1 CA

Name and Address of Commercial Fundraiser: <b>ZAGAR AND ASSOCIATES</b> P.O. BOX 53 WEST SACRAMENTO, CA 95691 City, State, and ZIP Code	#112	Name and Address of Charitable Organization or Charitable Purpose CT No. <u>71301</u> F.E.I.N. No. _____ <b>V.E.T.S./Victory ensured thru Service</b> 8698 Midview Drive Palo Cedro, CA 96073 City, State and Zip Code of Charity
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Figures from (check one): National Campaign  California Campaign

Fund Raising held (on) (from) January 1, 2004 to December 31, 2004  
(Type of Activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee  Percentage  Other   
If other, provide brief explanation \_\_\_\_\_

#### 1. REVENUE

A. Cash Contributions	_____	A.
B. Entertainment sales or admission charges	_____	B.
C. Sales from products	<u>255,479.04</u>	C.
D. Advertisement sales	_____	D.
E. Membership fees	_____	E.
F. Other sources: (Specify)		
a. _____	_____	Fa.
b. _____	_____	Fb.
c. _____	_____	Fc.
d. _____	_____	Fd.
G. TOTAL REVENUE	<u>255,479.04</u>	G.

#### 2. EXPENSES

A. Fees or commissions	<u>99,756.92</u>	A.
B. Salaries (Plus Self Employed Owner)	<u>25,096.43</u>	B.
C. Payroll taxes	<u>100.10</u>	C.
D. Employee benefits	<u>6,772.00</u>	D.
E. Cost of merchandise for resale	<u>26,092.03</u>	E.
F. Cost of entertainment	<u>4,935.36</u>	F.
G. Postage	<u>970.48</u>	G.
H. Advertising	<u>576.91</u>	H.
I. Telephone	<u>7,417.09</u>	I.
J. Rental of equipment	_____	J.
K. Facilities charge	<u>16,004.78</u>	K.
L. Permits	_____	L.
M. Other expenses: (Specify)		
a. Accounting and automobile expense	<u>12,959.41</u>	Ma.
b. Bank charges, interest, office exp, depr	<u>11,275.34</u>	Mb.
c. Lodging and Travel	<u>1,109.42</u>	Mc.
d. Sales Tax & Customer Refunds	<u>18,702.53</u>	Md.
N. TOTAL EXPENSES	<u>231,768.80</u>	N.

**COMMERCIAL FUND-RAISING FOR CHARITABLE PURPOSES**

**ANNUAL FINANCIAL REPORT FOR 2004**

(California Government Code Section 12599)

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3. Amount to Charity (subtract line 2N from line 1G)	23,710.24	3
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity)	-0-	4
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s)	-0-	5
6. Net proceeds realized by charity from the campaign (subtract line 4 and 5 from line 3)	<u>\$23,710.24</u>	6

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the Commercial fundraiser has contracted to solicit?

Yes  No If "yes", complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements and to the best of my knowledge and belief, it is true, correct and complete.

*CAROL ZAGAR* OWNER 2-9-05  
 Signature of authorized officer (Commercial Fundraiser)      Printed Name      Title      Date

This report must be signed by two officers or directors of the charitable organization for verification.

*CANDACE I. FILEK, Secy/Treas.* 3-21-05  
 Signature of authorized officer/director (Charity)      Printed Name      Title      Date

*GREGORY M. RAFFA* CHAIRMAN 3-21-05  
 Signature of authorized officer/director (Charity)      Printed Name      Title      Date

RECEIVED

MAR 29 2005

Attorney General's  
Registry of Charitable Trusts