

MAIL TO:
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Registry of Charitable Trusts
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COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 2004

(California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



186-3

<p>Name and Address of Commercial Fundraiser:</p> <p>186</p> <p>TEL-MAR PRODUCTIONS P.O. BOX 7881 STOCKTON, CA 95267</p>	<p>Name and Address of Charitable Organization:</p> <p>CT No. <u>121783</u> F.E.I.N. No. _____</p> <p><u>REGULAR AMERICAN VETERANS FOUNDATION</u> Name of charity</p> <p><u>4640 COASTAL HWY 98</u> Address of charity</p> <p><u>CRAWFORDVILLE FL 32327</u> City, State, and ZIP code of charity</p>
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Figures from (check one): National Campaign California Campaign

TELE-MARKETING held (on) (from) 1-26, 20 03, to 12-31, 20 04
(Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee Percent age Other
If other, provide brief explanation _____

1. REVENUE

A. Cash contributions	<u>80 681</u>	A.	
B. Entertainment sales or admission charges	_____	B.	
C. Sales from products	_____	C.	
D. Advertisement sales	_____	D.	
E. Membership fees	_____	E.	
F. Other sources: (Specify)			
a. _____		Fa.	
b. _____		Fb.	
c. _____		Fc.	
d. _____		Fd.	
G. TOTAL REVENUE	<u>80 681</u>	G.	

2. EXPENSES

A. Fees or commissions	<u>12 211</u>	A.	
B. Salaries	<u>25 764</u>	B.	
C. Payroll taxes	<u>2 153</u>	C.	
D. Employee benefits	<u>0</u>	D.	
E. Cost of merchandise for resale <u>PRODUCTION EXPENSES</u>	<u>504</u>	E.	
F. Cost of entertainment	<u>0</u>	F.	
G. Postage	<u>620</u>	G.	
H. Advertising	<u>1 296</u>	H.	
I. Telephone	<u>4 281</u>	I.	
J. Rental of equipment	<u>0</u>	J.	
K. Facilities charge <u>+ OVERHEAD</u>	<u>18 508</u>	K.	
L. Permits / BONDS	<u>1 500</u>	L.	
M. Other expenses: (Specify)			
a. <u>AUTO EXPENSES</u>	<u>66</u>	Ma.	
b. <u>OFFICE SUPPLIES / PRINTING</u>	<u>1 516</u>	Mb.	
c. <u>OUTSIDE SERVICES</u>	<u>138</u>	Mc.	
d. <u>SERVICE CHARGES</u>	<u>22</u>	Md.	
N. TOTAL EXPENSES	<u>68,579</u>	N.	

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Page 2

3. Amount to charity (subtract line 2N from line 1G) \$ 12,102 3.
4. Less additional fundraising expenses paid by charity (including fee paid to commercial fundraiser (to be completed by charity)) _____ 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) _____ 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) _____ 6.

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

Yes No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

PAUL D MAY CEO 6-15-05
Signature of authorized officer (commercial fundraiser) Printed name Title Date

This report must be signed by two officers or directors of the charitable organization for verification.

John Heaton Exec. Director 6-27-05
Signature of authorized officer/director (charity) Printed name Title Date

John Engberg Treasurer 6-28-05
Signature of authorized officer/director (charity) Printed name Title Date

RECEIVED
 JUL 9 2005
 Attorney General's
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