

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEB SITE ADDRESS:
<http://lag.ca.gov/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 2004

(California Government Code Section 12589)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



| | |
|--|--|
| Name and Address of Commercial Fundraiser: 249 ✓ <u>Telcom Services, Inc.</u> <small>Name of commercial fundraiser</small> <u>14895 E. 14th St. #240</u> <small>Address of commercial fundraiser</small> <u>San Leandro, CA. 94578</u> <small>City, State, and ZIP Code</small> | Name and Address of Charitable Organization: <small>CT No.</small> <u>94991 ✓</u> <small>F.E.I.N. No.</small> <u>Fraternal Order of Police CA. State Lodge</u> <u>2599 COYOTE ROAD</u> <u>WILCITS, CA 95470-9034</u> <small>City, State, and ZIP code of charity</small> |
|--|--|

Figures from (check one): National Campaign California Campaign

Telemarketing held (on) (from) 1-1- 20 04 to 12-31 20 04
(Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenues? Fee Percentage Other
 If other, provide brief explanation _____

1. REVENUE

| | | |
|---|------------------|-----|
| A. Cash contributions | <u>1,506,098</u> | A. |
| B. Entertainment sales or admission charges | _____ | B. |
| C. Sales from products | _____ | C. |
| D. Advertisement sales | _____ | D. |
| E. Membership fees | _____ | E. |
| F. Other sources: (Specify) | _____ | Fa. |
| a. _____ | _____ | Fb. |
| b. _____ | _____ | Fc. |
| c. _____ | _____ | Fd. |
| d. _____ | _____ | |
| G. TOTAL REVENUE | | |

2. EXPENSES

| | | |
|-----------------------------------|----------------|-----|
| A. Fees or commissions | <u>275,543</u> | A. |
| B. Salaries | <u>602,439</u> | B. |
| C. Payroll taxes | _____ | C. |
| D. Employee benefits | _____ | D. |
| E. Cost of merchandise for resale | _____ | E. |
| F. Cost of entertainment | _____ | F. |
| G. Postage | <u>73,802</u> | G. |
| H. Advertising | <u>6129</u> | H. |
| I. Telephone | <u>66,147</u> | I. |
| J. Rental of equipment | _____ | J. |
| K. Facilities charge | <u>79,408</u> | K. |
| L. Permits | <u>1534</u> | L. |
| M. Other expenses: (Specify) | _____ | Ma. |
| a. <u>SEE Attached</u> | <u>99,877</u> | Mb. |
| b. _____ | _____ | Mc. |
| c. _____ | _____ | Md. |
| d. _____ | _____ | |
| N. TOTAL EXPENSES | | |

M

1,506,098 ✓
g.

1,204,879 N.

2005

10/10/05

10/10/05

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**COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
ANNUAL FINANCIAL REPORT FOR 20**

(California Government Code Section 12599)
Page 2

07

- 3. Amount to charity (subtract line 2N from line 1G) 301,219 3.
- 4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) 0 4.
- 5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) 0 5.
- 6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) 301,219 6.

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

Yes No If "yes" complete the following:

| Name of officer, director, partner or owner of commercial fundraiser | Name and address of charitable organization | Relationship of officer, etc. to charitable organization |
|--|---|--|
| | | |
| | | |
| | | |

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser) Bruce Yablonsky Printed name President Title 01/28/05 Date

This report must be signed by two officers or directors of the charitable organization for verification.

Signature of authorized officer/director (charity) ROGER MAYBERRY Printed name PRESIDENT Title 2-27-05 Date

Signature of authorized officer/director (charity) ALBERT F KAAN Printed name TREASURER Title 2/14/05 Date

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FUNDRAISING EXPENSES

| | |
|--------------------------|---------------|
| Data Processing | \$ 47,777 |
| Mail Processing/Shipping | \$ 16,061 |
| Utilities | \$ 12,735 |
| Computer Repair/Supplies | \$ 852 |
| Maintenance/Repair | \$ 16,839 |
| Security | \$ 798 |
| Printing | \$ 3,871 |
| <u>Miscellaneous</u> | <u>\$ 944</u> |
| | |
| TOTAL | \$99,877 |

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Adaptor General
Registry of Charitable Trusts

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