

MAIL TO:
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COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
ANNUAL FINANCIAL REPORT FOR 2004
(California Government Code Section 12599)



Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12588.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

Name and Address of Commercial Fundraiser: <u>258</u> PUBLIC INTEREST COMMUNICATIONS, INC. Name of commercial fundraiser <u>7700 LEESBURG PIKE, SUITE 301 NORTH</u> Address of commercial fundraiser <u>FALLS CHURCH, VA 22043</u> City, State, and ZIP Code	Name and Address of Charitable Organization: CT No. <u>110113</u> F.E.I.N. No. _____ <u>International Campaign for Tibet</u> Name of charity <u>1825 Jefferson Place NW</u> Address of charity <u>Washington, DC 20036</u> City, State, and ZIP code of charity
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Figures from (check one): National Campaign California Campaign

TELEMARKETING held (on) (from) January 1, 2004 to December 31, 2004
(Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee Percentage Other
If other, provide brief explanation _____

1. REVENUE

A. Cash contributions	<u>317,450.31</u>	A.
B. Entertainment sales or admission charges	_____	B.
C. Sales from products	_____	C.
D. Advertisement sales	_____	D.
E. Membership fees	_____	E.
F. Other sources: (Specify)	_____	Fa.
a. _____	_____	Fb.
b. _____	_____	Fc.
c. _____	_____	Fd.

317,450.31 G. ✓

2. EXPENSES (SEE ATTACHED)

A. Fees or commissions	_____	A.
B. Salaries	_____	B.
C. Payroll taxes	_____	C.
D. Employee benefits	_____	D.
E. Cost of merchandise for resale	_____	E.
F. Cost of entertainment	_____	F.
G. Postage	_____	G.
H. Advertising	_____	H.
I. Telephone	_____	I.
J. Rental of equipment	_____	J.
K. Facilities charge	_____	K.
L. Permits	_____	L.
M. Other expenses: (Specify)	_____	Ma.
a. _____	_____	Mb.
b. _____	_____	Mc.
c. _____	_____	Md.

155,736.51 N.

RECEIVED

FEB 28 2005

**Attorney General's
Registry of Charitable Trusts**

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Page 2

- 3. Amount to charity (subtract line 2N from line 1G) 161,713.80 3.
- 4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) 0 4.
- 5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) N/A 5.
- 6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) 161,713.80 6. ✓

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

Yes No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser) JOYCE M BRUNDAGE Printed name VP Title 2-3-05 Date

This report must be signed by two officers or directors of the charitable organization for verification:

Signature of authorized officer/director (charity) [Signature] Printed name John Akerly Title President Date 2/3/05

Signature of authorized officer/director (charity) [Signature] Printed name Lesley Friedell Title Secretary Date 2/3/05

**INTERNATIONAL CAMPAIGN FOR TIBET
CAMPAIGN EXPENSES**

Professional Fundraiser's Fee \$ 140,085.05

Campaign Expenses

Personalization	\$ 241.40
Computer Services	\$ 1,402.73
Number Searching	\$ 2,510.20
Postage	\$ 6,413.95
Production	\$ 4,629.28
State Registration	\$ 405.00
Overnight Delivery	\$ 48.90

Total Campaign Expenses \$ 15,651.46

TOTAL FEES AND EXPENSES..... \$ 155,736.51