

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEB SITE ADDRESS:
<http://ag.ca.gov/charities/>

COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES

2004 ANNUAL FINANCIAL REPORT (California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

| | |
|---|---|
| <p>Name and Address of Commercial Fund-raiser:</p> <p>CF 366</p> <p>SHARE GROUP, INC. 99 Dover St. Somerville, MA 02144</p> | <p>Name and Address of Charitable Organization:</p> <p>CT No. — F.E.I.N. No.</p> <p>CHILDREN INTERNATIONAL Name of Charity</p> <p>2000 E.Red Bridge Rd. Address of Charity</p> <p>Kansas City MO 64131 City, State, and ZIP Code of Charity</p> |
|---|---|

Figures from (check one): National Campaign California Campaign

Telemarketing held (on) (from) 9/1/2003, 20 , to 8/31/2004, 20
(Type of Activity) (Date or dates must be shown)

Is the contract between the commercial fund-raiser and charity based upon a fee or percentage of revenue? (check one)
If other, provide brief explanation _____
Fee Percentage
Other

| | | | |
|---|------------|-----|---------------|
| 1. REVENUE | | | |
| A. Cash contributions | \$ 76609 * | A. | |
| B. Entertainment sales or admission charges | _____ | B. | |
| C. Sales from products | _____ | C. | |
| D. Advertisement sales | _____ | D. | |
| E. Membership fees | _____ | E. | |
| F. Other sources: (Specify) | | | |
| a. _____ | _____ | Fa. | |
| b. _____ | _____ | Fb. | |
| c. _____ | _____ | Fc. | |
| d. _____ | _____ | Fd. | |
| G. TOTAL REVENUE | | | \$ 76609 ✓ G. |
| 2. EXPENSES | | | |
| A. Fees or commissions | _____ | A. | |
| B. Salaries | _____ | B. | |
| C. Payroll taxes | _____ | C. | |
| D. Employee benefits | _____ | D. | |
| E. Cost of merchandise for resale | _____ | E. | |
| F. Cost of entertainment | _____ | F. | |
| G. Postage | _____ | G. | |
| H. Advertising | _____ | H. | |
| I. Telephone | _____ | I. | |
| J. Rental of equipment | _____ | J. | |
| K. Facilities charge | _____ | K. | |
| L. Permits | _____ | L. | |
| M. Other expenses: (Specify) | | | |
| a. _____ | _____ | Ma. | |
| b. _____ | _____ | Mb. | |
| c. _____ | _____ | Mc. | |
| d. _____ | _____ | Md. | |
| N. TOTAL EXPENSES | | | n/a N. |

* Please see attached explanation of total estimated donations.

RECEIVED
DEC 02 2004
Registry of Charitable Trusts
Attorney General's

04730 @ dep1 925

**COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES
2002 ANNUAL FINANCIAL REPORT**

(California Government Code Section 12599)

Page 2

- 3. Amount to Charity (subtract line 2N from line 1G) \$ 76609 3.
- 4. Less additional fund-raising expenses paid by charity (to be completed by charity) \$ 67344 4.
- 5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) _____ 5.
- 6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) \$ 9265 6. ✓

7. (a) Does any officer, director, partner or owner of the Commercial Fund-raiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the Commercial Fund-raiser has contracted to solicit?
 Yes No If "yes," complete the following:

| Name of officer, director, partner or owner of Commercial Fund-raiser | Name and address of charitable organization | Relationship of officer, etc. To charitable organization |
|---|---|--|
| | | |
| | | |
| | | |

(b) For each affiliation identified in 7 (a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (Commercial Fund-raiser) Christopher Canniff, Treasurer & CFO 11-29-04
 Printed Name Title Date

This report must be signed by two officers or directors of the charitable organization for verifying the distribution.

Signature of authorized officer/director (Charity) DAVID E. HOUGHEN Senior VP & CFO 11-19-04
 Printed Name Title Date

Signature of authorized officer/director (Charity) BRIAN L ANDERSON UP MARK'S DSU 11-19-04
 Printed Name Title Date

Total Projected Donations

From this campaign, Children International has received \$76,909 through August 31, 2004. In addition, since donors give over a period of time extending longer than one year, we project total contributions from this campaign will reach \$629,923.

| | |
|---|-----------|
| Total estimated amount raised from contract: | \$629,923 |
| Total amount paid to paid solicitor: | \$ 67,344 |
| Net estimated amount received by Children International | \$562,579 |

| ITEMIZATION OF EXPENSES OF CHARITABLE SOLICITATION | | |
|--|-----------------|-------------------------|
| CHIL: Children International | | CONTRACT THRU 8/31/2004 |
| Fundraising Fees | \$66,064 | |
| Printing Costs | \$0 | |
| Phone Match Fees | \$1,078 | |
| License & Permit Expenses | \$202 | |
| Postage Expenses | \$0 | |
| TOTAL EXPENSES | \$67,344 | |