



MAP 70:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470
STREET ADDRESS:
1300 J Street
Sacramento, CA 95814
Telephone: (916) 323-5079

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
THRIFT STORE OPERATIONS
ANNUAL FINANCIAL REPORT FOR 2004
(California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

WEBSITE ADDRESS:
<http://ag.ca.gov/charities/>

Name and Address of Commercial Fundraiser:

413

TVI, INC.
11400 SE 6TH STREET STE 220
BELLEVUE, WA 98004

Name and Address of Charitable Organization:
GT No. 2967 F.E.I.N. No. _____
Hope Rehabilitation Services
Name of charity
1777 Agnew Rd
Address of charity
Santa Clara, CA 95054
City, State, and ZIP code of charity

Retail Sales

held (on) (from) Jan 4, 2004 to Jan 1, 2005
(Date or dates must be shown)

1. REVENUE			
A. Store Sales	<u>2258441</u>	A.	
B. Rag Sales	<u>62214</u>	B.	
C. Miscellaneous Income	<u><2277</u>	C.	
D. TOTAL REVENUE			<u>2318377</u>
2. STORE EXPENSES:			
A. Salaries - Store Management	<u>113060</u>	A.	
B. Salaries - Employees	<u>543927</u>	B.	
C. Payroll taxes	<u>66030</u>	C.	
D. Employee benefits	<u>140162</u>	D.	
E. Truck Expense	<u>3471</u>	E.	
F. Advertising	<u>20562</u>	F.	
G. Insurance	<u>3770</u>	G.	
H. Telephone	<u>9329</u>	H.	
I. Rent	<u>141855</u>	I.	
J. Utilities	<u>37042</u>	J.	
K. Sales Tax	<u>2491</u>	K.	
L. Office Expense		L.	
M. Depreciation	<u>26380</u>	M.	
N. Leasehold Improvements (Amortized)		N.	
O. Solicitation and Pick Up Expense		O.	
P. Other Expenses. (Attach a Schedule)	<u>372277</u>	P.	
Q. TOTAL EXPENSES			<u>1480356</u>

NOTE: BASED ON YOUR CONTRACT/AGREEMENT, PLEASE COMPLETE LINES 3 AND 4 OR LINES 5, 6, AND 7.

3. COST OF GOODS PURCHASED FROM CHARITY (Distribution or net to charitable organization)		<u>1040</u> ✓
Volume of soft goods purchased in 100 cubic feet: <u>3</u>		
4. AMOUNT RETAINED BY COMMERCIAL FUNDRAISER (Line 1D minus Line 2Q minus Line 3)		<u>192483</u>
5. NET INCOME (lines 1D minus 2Q)		
6. MANAGEMENT FEES/COMMISSION TO COMMERCIAL FUNDRAISER		
A. Volume of soft goods received from charitable solicitation and pick up in 100 cubic feet: _____		
7. NET DISTRIBUTION TO CHARITY (Line 5 minus 6)		

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Registry of Charitable Trusts

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8. a. Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control, directly or indirectly, the charitable organization for which commercial fundraiser has contract to solicit?

Yes If "yes," complete the following: No

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 8(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report including accompanying documents, schedules and statements, and to the best of my knowledge and belief it is true, correct and complete.

DOWN JOHNSON CONTROLLER 2/25/05
 Printed Name Title Date

Organization for verification:
Elayne Roberts Director 2/1/05
 Printed Name Title Date

RAYMOND T. ABB CONTROLLER/CEO 2/1/05
 Printed Name Title Date

TVI, Inc.
Store 007 - Redwood City
Attachment to CA Form ct-2TCF
For the Year Ended January 1, 2005

Line 2P, Other Expenses:

Disposal service	56,653
Supplies	36,985
Repairs and maintenance	27,449
Floor Cleaning	14,688
Postage and delivery	1,682
Bank charges	19,671
Travel, meals, ent & relocation	380
NSF Checks	2,069
Cash over/short	(504)
Uninsured loss	13,846
Software and IT expenses	128
Security	518
Employee functions	1,889
Legal and Accounting	4,399
Sales and PPT	(2,491)
Non Local Used and Freight & Demurrage	
Overhead allocations	143,148
Depreciation	
Other Inventory costs _GOGS	26,002
Training	5,813
Labels	17,895
Labels Freight	2,057
Total other expenses	<u>372,277</u>