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**COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES**

**ANNUAL FINANCIAL REPORT FOR 20**  
(California Government Code Section 12596)

Failure to file annual financial report by January 31<sup>st</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12596.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser:

SANDERSON GROUP INC.

CT 422

Name of commercial fundraiser

P.O. BOX 462195

Address of commercial fundraiser

ESCONDIDO, CA. 92046-2195

City, State, and ZIP Code

Name and Address of Charitable Organization:

CT No.

FELN No.

ISIS SHRINE TEMPLE #102 A.E.A.O.N.M.S.

Name of charity

P.O. BOX 740968

Address of charity

SAN DIEGO, CA. 92174

City, State, and ZIP code of charity

Multi-Purpose Campaign for the purpose of accomplishing information dissemination; membership organization fundraising and the production of a live family entertainment event (Date or dates must be shown) APRIL 1, 2004 to JULY 15, 2004

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee  Percentage  Other   
If other, provide brief explanation

1. REVENUE

- A. Cash contributions \_\_\_\_\_ A.
- B. Entertainment sales or admission charges \_\_\_\_\_ B.
- C. Sales from products \_\_\_\_\_ C.
- D. Advertisement sales \_\_\_\_\_ D.
- E. Membership fees \_\_\_\_\_ E.
- F. Other sources: (Specify) \_\_\_\_\_ F.
- a. \_\_\_\_\_ Fb.
- b. \_\_\_\_\_ Fc.
- c. \_\_\_\_\_ Fd.
- d. \_\_\_\_\_ Fe.

\$185,521.32\*

G. TOTAL REVENUE

see attached

2. EXPENSES

- A. Fees or commissions \_\_\_\_\_ A.
- B. Salaries \_\_\_\_\_ B.
- C. Payroll taxes \_\_\_\_\_ C.
- D. Employee benefits \_\_\_\_\_ D.
- E. Cost of merchandise for resale \_\_\_\_\_ E.
- F. Cost of entertainment \_\_\_\_\_ F.
- G. Postage \_\_\_\_\_ G.
- H. Advertising \_\_\_\_\_ H.
- I. Telephone \_\_\_\_\_ I.
- J. Rental of equipment \_\_\_\_\_ J.
- K. Facilities charge \_\_\_\_\_ K.
- L. Permits \_\_\_\_\_ L.
- M. Other expenses: (Specify) \_\_\_\_\_ Ma.
- a. \_\_\_\_\_ Mb.
- b. \_\_\_\_\_ Mc.
- c. \_\_\_\_\_ Md.
- d. \_\_\_\_\_ Me.

\*see attached

N. TOTAL EXPENSES

**COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES  
ANNUAL FINANCIAL REPORT FOR 20**

(California Government Code Section 12599)

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- 3. Amount to charity (subtract line 2N from line 1G) \_\_\_\_\_ 3.
- 4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) \_\_\_\_\_ 4.
- 5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) \_\_\_\_\_ 5.
- 6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) \_\_\_\_\_ 6.

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

Yes  No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

GL SANDERSON PRESIDENT 3/18/05

Printed name Title Date

a charitable organization for verification.

ERNEST L. PIERCE POTENTATE 3-18-05

Printed name Title Date

John A. Richey Chief Rabbi 3/18/05

Printed name Title Date

Signature of authorized officer/director (charity)

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STATEMENT OF FUNCTIONAL DISTRIBUTION

REVENUE:

TOTAL SALES:		\$185,521.32
Live Entertainment Event (Sch.I)	\$7,246.00	
Cost of Sales	\$5,009.08	
Product Cost	\$6,578.60	
Permits/Licenses	\$0.00	
Telephones	\$2,688.16	
Postage	\$2,160.00	
Bank Charges	\$46.98	
Other	\$0.00	
Campaign Payroll (Schedule II)	\$21,874.63	
Operational Expenses (Sch. III)	<u>\$3,170.74</u>	
Total Cost of Fund Raising Event:		\$48,774.20
Gross Profit on Sales:		\$136,747.12

USE OF FUNDS

Public Relations (Sch. IV)	\$41,528.20	
Information Dissemination (Sch. V)	\$46,142.44	
Organization Membership (Sch. VI)	\$24,609.30	
General Fund	<u>\$24,467.19</u> ✓	
Total Use of Funds		\$136,747.12

See attached notes and schedules.

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## STATEMENT OF FUNCTIONAL DISTRIBUTION

### NOTES:

1. More than 60% of the proceeds of this event were immediately returned to the community by the enhancement of the sponsoring organization projects, the creation of new jobs, the maintenance of office operations and other costs associated with operating this campaign activity.
2. In addition the organization received for its sales two hundred (200) family tickets. The organization received the total value of all of these tickets. The direct monetary value of these tickets is \$9,000.00
3. This report has been prepared utilizing a Statement of Functional Distribution which is developed in accordance with generally accepted accounting principles. Historical arithmetical means have been utilized in computing some figures. Many of the expenses are of a variable or semi-variable nature.
4. In addition to actual funds received, the charity received additional intangible benefits, which are set forth in the agreement between the parties and accounted for in this report.

**SCHEDULE I**

**Live Entertainment Event:**

Performers	\$4,950.00
Site/Facility	\$1,646.00
Insurance	\$650.00
Stagehands, Security	\$0.00
<b>TOTAL:</b>	<u>\$7,246.00</u>

**SCHEDULE II**

**Campaign Payroll:**

Night Telephone Representatives	\$9,843.58
Day Telephones Representatives	\$5,468.66
Clerical	\$4,593.67
Payroll Taxes	\$1,968.72
<b>TOTAL:</b>	<u>\$21,874.63</u>

**SCHEDULE III**

**Operational Expenses:**

Office Supplies/Equipment	\$5,380.12
Office Rent	\$2,782.82
Ads	\$2,040.73
Utilities	\$1,391.41
Business Licenses	\$148.42
<b>TOTAL:</b>	<u>\$11,743.50</u>

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## SCHEDULE IV

### Public Relations Expenses:

Cost of Sales	\$5,009.08
Product Cost	\$6,578.60
Permits/ Licenses	\$0.00
Telephone	\$2,688.16
Postage	\$2,160.00
Bank Charges	\$46.98
Other	\$0.00
Campaign Payroll	
Night Phone Representatives	\$9,843.58
Day Phone Representatives	\$5,468.66
Clerical	\$4,593.67
Payroll Taxes	\$1,968.72
Operational Expenses	
Office Supplies/Equipment	\$1,452.63
Office Rent	\$751.36
Ads	\$551.00
Utilities	\$375.68
Business Licenses	\$40.07
<b>TOTAL:</b>	<b>\$41,528.20</b>

## SCHEDULE V

### Information Dissemination Expenses:

Cost of Sales	\$5,565.64
Product Cost	\$7,309.56
Permits/ Licenses	\$0.00
Telephone	\$2,986.85
Postage	\$2,400.00
Bank Charges	\$52.20
Other	\$0.00
<b>Campaign Payroll</b>	
Night Phone Representatives	\$10,937.32
Day Phone Representatives	\$6,076.29
Clerical	\$5,104.08
Payroll Taxes	\$2,187.46
<b>Operational Expenses</b>	
Office Supplies/Equipment	\$1,614.04
Office Rent	\$834.85
Ads	\$612.22
Utilities	\$417.42
Business Licenses	\$44.53
<b>TOTAL:</b>	<u>\$46,142.44</u>

**SCHEDULE VI**

**Organization Membership Expenses:**

Cost of Sales	\$2,968.34
Product Cost	\$3,898.43
Permits/ Licenses	\$0.00
Telephone	\$1,592.98
Postage	\$1,280.00
Bank Charges	\$27.84
Other	\$0.00
<b>Campaign Payroll</b>	
Night Phone Representatives	\$5,833.24
Day Phone Representatives	\$3,240.69
Clerical	\$2,722.18
Payroll Taxes	\$1,166.65
<b>Operational Expenses</b>	
Office Supplies/Equipment	\$860.82
Office Rent	\$445.25
Ads	\$326.52
Utilities	\$222.63
Business Licenses	\$23.75
<b>TOTAL:</b>	<u>\$24,609.30</u>