

MAIL TO:  
 Office of the Attorney General  
 Registry of Charitable Trusts  
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 1300 I Street  
 Sacramento, CA 95814  
 Telephone: (916) 323-5079

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<http://ag.ca.gov/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES  
 THRIFT STORE OPERATIONS  
 ANNUAL FINANCIAL REPORT FOR 2004  
 (California Government Code Section 12599)



Failure to file annual financial report by January 30<sup>th</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

Name and Address of Commercial Fundraiser: <u>424</u> <u>AMERICAN WAY MANAGEMENT, INC.</u> Name of commercial fundraiser <u>8237 SEPULVEDA PL.</u> Address of commercial fundraiser <u>VAN NUYS, CA 91402</u> City, State, and ZIP Code of commercial fundraiser	Name and Address of Charitable Organization: CT No. <u>99914</u> F.E.I.N. No. _____ <u>HELPING HANDS FOR THE BLIND</u> Name of charity <u>20734-C DEVONSHIRE ST.</u> Address of charity <u>CHATS WORTH, CA 91311</u> City, State, and ZIP code of charity
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VICTORVILLE THRIFT STORE held (on) (from) OCT. 1, 2003 to SEPT. 30, 2004  
 (Type of Activity) (Date or dates must be shown)

1. REVENUE			
A. Store Sales	<u>443,017</u>	A.	
B. Rag Sales	<u>7,001</u>	B.	
C. Miscellaneous Income	<u>1,504</u>	C.	
D. TOTAL REVENUE			<u>451,522</u> D.
2. STORE EXPENSES:			
A. Salaries - Store Management		A.	
B. Salaries - Employees	<u>179,678</u>	B.	
C. Payroll taxes	<u>12,421</u>	C.	
D. Employee benefits	<u>1,187</u>	D.	
E. Truck Expense		E.	
F. Advertising	<u>4,892</u>	F.	
G. Insurance	<u>36,048</u>	G.	
H. Telephone	<u>1,386</u>	H.	
I. Rent	<u>77,016</u>	I.	
J. Utilities		J.	
K. Sales Tax		K.	
L. Office Expense	<u>6,082</u>	L.	
M. Depreciation	<u>4,826</u>	M.	
N. Leasehold Improvements (Amortized)		N.	
O. Solicitation and Pick Up Expense	<u>106,104</u>	O.	
P. Other Expenses. (Attach a Schedule)	<u>36,460</u>	P.	
Q. TOTAL EXPENSES			<u>466,100</u> a.

NOTE: BASED ON YOUR CONTRACT/AGREEMENT, PLEASE COMPLETE LINES 3 AND 4 OR LINES 5, 6, AND 7.

3. COST OF GOODS PURCHASED FROM CHARITY (Distribution or net to charitable organization)	<u>7,776</u>	3.
Volume of soft goods purchased in 100 cubic feet:		
4. AMOUNT RETAINED BY COMMERCIAL FUNDRAISER (Line 1D minus Line 2Q minus Line 3)	<u>(22,354)</u>	4.
5. NET INCOME (lines 1D minus 2Q)		5.
6. MANAGEMENT FEES/COMMISSION TO COMMERCIAL FUNDRAISER		6.
A. Volume of soft goods received from charitable solicitation and pick up in 100 cubic feet:		
7. NET DISTRIBUTION TO CHARITY (Line 5 minus 6)		7.

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8. a. Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control, directly or indirectly, the charitable organization for which commercial fundraiser has contracted to solicit?

Yes If "yes," complete the following:  No

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 8(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

ROSALBA T. ASHE                      PRESIDENT      6/3/05  
Printed Name                                      Title                      Date

verification.  
Robert Acosta                      President      6-14-05  
Printed Name                                      Title                      Date  
Ruth Ann Acosta                      Treasurer      6-14-05  
Printed Name                                      Title                      Date

RECEIVED  
 JUN 20 2005  
 Attorney General's  
 Registry of Charitable Trusts

COMMERCIAL FUNDRAISER: AMERICAN WAY MGMT., INC.  
VICTORVILLE

CHARITABLE ORGANIZATION: HELPING HANDS FOR THE BLIND

OTHER EXPENSES:

a. Cost of merchandise for resale	<u>10,232</u>
b. Cost of entertainment	<u>1,063</u>
c. Rental of equipment	<u>1,294</u>
d. Permits	<u>358</u>
e. Accounting / Legal	<u>1,486</u>
f. Bank charges	<u>3,187</u>
g. Supplies	<u>4,411</u>
h. Settlements	<u>9,028</u>
i. Travel	<u>4,869</u>
j. Miscellaneous	<u>532</u>

TOTAL FOR OTHER EXPENSES

36,460