

MAIL TO: Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
THRIFT STORE OPERATIONS
ANNUAL FINANCIAL REPORT FOR 2004
(California Government Code Section 12599)



Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEBSITE ADDRESS:
<http://ag.ca.gov/charities/>

Name and Address of Commercial Fundraiser: <u>424</u> <u>AMERICAN WAY MANAGEMENT, INC.</u> Name of commercial fundraiser <u>8237 SEPULVEDA PL.</u> Address of commercial fundraiser <u>VAN NUYS, CA 91408</u> City, State, and ZIP Code of commercial fundraiser	Name and Address of Charitable Organization: CT No. <u>79914</u> F.E.I.N. No. _____ <u>HELPING HANDS FOR THE BLIND</u> Name of charity <u>20734-C DEVONSHIRE ST.</u> Address of charity <u>CHATSWORTH, CA 91311</u> City, State, and ZIP code of charity
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BURBANK THRIFT STORE held (on) (from) OCT. 1, 200 3 to SEPT. 30, 200 4
(Type of Activity) (Date or dates must be shown)

1. REVENUE			
A. Store Sales	<u>1,543,995</u>	A.	
B. Rag Sales	<u>14,294</u>	B.	
C. Miscellaneous Income	<u>4,851</u>	C.	
D. TOTAL REVENUE			<u>1,563,140</u> ✓
2. STORE EXPENSES:			
A. Salaries - Store Management		A.	
B. Salaries - Employees	<u>575,039</u>	B.	
C. Payroll taxes	<u>45,357</u>	C.	
D. Employee benefits	<u>12,169</u>	D.	
E. Truck Expense		E.	
F. Advertising	<u>8,896</u>	F.	
G. Insurance	<u>124,669</u>	G.	
H. Telephone	<u>4,100</u>	H.	
I. Rent	<u>191,906</u>	I.	
J. Utilities		J.	
K. Sales Tax		K.	
L. Office Expense	<u>3,755</u>	L.	
M. Depreciation	<u>15,567</u>	M.	
N. Leasehold Improvements (Amortized)		N.	
O. Solicitation and Pick Up Expense	<u>341,627</u>	O.	
P. Other Expenses. (Attach a Schedule)	<u>83,707</u>	P.	
Q. TOTAL EXPENSES			<u>1,406,792</u> ✓

NOTE: BASED ON YOUR CONTRACT/AGREEMENT, PLEASE COMPLETE LINES 3 AND 4 OR LINES 5, 6, AND 7.

3. COST OF GOODS PURCHASED FROM CHARITY (Distribution or net to charitable organization)	<u>18,933</u>	3. ✓
Volume of soft goods purchased in 100 cubic feet:		
4. AMOUNT RETAINED BY COMMERCIAL FUNDRAISER (Line 1D minus Line 2Q minus Line 3)	<u>137,415</u>	4
5. NET INCOME (Lines 1D minus 2Q)		5.
6. MANAGEMENT FEES/COMMISSION TO COMMERCIAL FUNDRAISER		6.
A. Volume of soft goods received from charitable solicitation and pick up in 100 cubic feet:		
7. NET DISTRIBUTION TO CHARITY (Line 5 minus 6)		7.

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8. a. Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control, directly or indirectly, the charitable organization for which commercial fundraiser has contracted to solicit?

Yes If "yes," complete the following: No

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 8(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

X
Sig

ESTHER T. ASHTO President 6/3/05
Printed Name Title Date

Thi
Sig

Robert Acosta President 6-15-05
Printed Name Title Date

Signature of authorized officer/director (charity)

Ruth Acosta Treasurer 6-15-05
Printed Name Title Date

RECEIVED
JUN 20 2005
Attorney General's
Registry of Charitable Trusts

