

ALL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
P.O. Box 903447  
Sacramento, CA 94203-4470

**COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES**

**2002 ANNUAL FINANCIAL REPORT**  
(California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



**TREET ADDRESS:**  
300 I Street  
Sacramento, CA 95814  
Telephone: (916) 323-5079

**JEB SITE ADDRESS:**  
<http://ag.ca.gov/charities/>

Name and Address of Commercial Fund-raiser:

394

ENTERTAINMENT SERVICES UNLIMITED  
1324 MANGROVE AVENUE #202  
CHICO, CA 95926

Name and Address of Charitable Organization:

CT No. 65346 F.E.I.N. No. 68-0118044

NORTHERN CALIF. BURN FOUNDATION

Name of Charity  
P.O. Box 255

Address of Charity  
RED BLUFF CA 96080

City, State, and ZIP Code of Charity

National Campaign

California Campaign

TELEMARKETING CAMPAIGN held (on) (from) 1/1, 2005, to 12/31, 2005  
(Type of Activity) (Date or dates must be shown)

the contract between the commercial fund-raiser and charity based upon a fee or percentage of revenue? (check one)  
if other, provide brief explanation \_\_\_\_\_

Fee  Percentage   
Other

**REVENUE**

A. Cash contributions	<u>115,621.44</u>	A.
B. Entertainment sales or admission charges	_____	B.
C. Sales from products	_____	C.
D. Advertisement sales	_____	D.
E. Membership fees	_____	E.
F. Other sources: (Specify)	_____	Fa.
a. _____	_____	Fb.
b. _____	_____	Fc.
c. _____	_____	Fd.
d. _____	_____	

G. TOTAL REVENUE

115,621.44

**EXPENSES**

A. Fees or commissions	<u>15,189.49</u>	A.
B. Salaries	<u>40,467.50</u>	B.
C. Payroll taxes	<u>5,665.45</u>	C.
D. Employee benefits	_____	D.
E. Cost of merchandise for resale	_____	E.
F. Cost of entertainment	_____	F.
G. Postage	<u>2220</u>	G.
H. Advertising	<u>1720</u>	H.
I. Telephone	<u>2390</u>	I.
J. Rental of equipment	<u>1800</u>	J.
K. Facilities charge	_____	K.
L. Permits	_____	L.
M. Other expenses: (Specify)	_____	Ma.
a. <u>RENT</u>	<u>4560</u>	Mb.
b. <u>PWA</u>	<u>2165</u>	Mc.
c. <u>OFF. EQUIP. &amp; SUPPLIES</u>	<u>6280</u>	Md.
d. <u>INSURANCE</u>	<u>1290</u>	

N. TOTAL EXPENSES

83,247.44 N.

**COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES  
ANNUAL FINANCIAL REPORT FOR 20\_\_\_\_\_**

(California Government Code Section 12599)

Page 2

Amount to charity (subtract line 2N from line 1G)

32,374.00

Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity)

~~0~~

Less fair market value of goods and/or services used for the event which were paid by sponsor(s)

~~0~~

Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3)

32,374.00

(a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

Yes  No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization
DONALD D. BOND	NORTHERN CALIFORNIA BURN FOUNDATION	NO RELATION

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.