

Office of the Attorney General
 Registry of Charitable Trusts
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 Sacramento, CA 95814
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COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 20 05

(California Government Code sections 12586 and 12599)
 11 Cal. Code Regs. section 308

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



585-7

Name and Address of Commercial Fundraiser for Charitable Purposes: CF No. <u>CF585</u> <u>Civic Development Group, LLC</u> Name of commercial fundraiser for charitable purposes <u>425 Raritan Center Parkway</u> Address of commercial fundraiser for charitable purposes <u>Edison, NJ 08837</u> City, State, and ZIP Code of commercial fundraiser for charitable purposes	Name and Address of Charitable Organization: CT No. <u>94991</u> F.E.I.N. No. <u>95-3838813</u> <u>California State Fraternal Order of Police</u> Name of charity <u>2599 Coyote Road,</u> Address of charity <u>Willits, CA 95490-9034</u> City, State, and ZIP code of charity
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Figures from (check one): National Campaign California Campaign

Telephone Solicitation _____ held (on) (from) 1/1/05, 20____, to 12/31/05, 20____
 (Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser for charitable purposes and charity based upon a fee or percentage of revenues? Fee Percentage Other
 If other, provide brief explanation _____

1. REVENUE

A. Cash contributions	<u>1,930,091.00</u>	A.
B. Entertainment sales or admission charges	_____	B.
C. Sales from products	_____	C.
D. Advertisement sales	_____	D.
E. Membership fees	_____	E.
F. Other sources: (Specify)		
a. _____	_____	Fa.
b. _____	_____	Fb.
c. _____	_____	Fc.
d. _____	_____	Fd.
G. TOTAL REVENUE	<u>1,930,091.00</u>	G. ✓

2. EXPENSES

A. Fees or commissions	_____	A.
B. Salaries	<u>749,296.00</u>	B.
C. Payroll taxes	<u>134,901.00</u>	C.
D. Employee benefits	<u>52,491.00</u>	D.
E. Cost of merchandise for resale	_____	E.
F. Cost of entertainment	_____	F.
G. Postage	<u>80,887.00</u>	G.
H. Advertising	<u>88.00</u>	H.
I. Telephone	<u>94,295.00</u>	I.
J. Office equipment, supplies & support	<u>5,051.00</u>	J.
K. Office Rent, Utilities & Maintenance	<u>128,792.00</u>	K.
L. Computer Dept. Expenses	<u>26,130.00</u>	L.
M. Other expenses: (Specify)		
a. Fulfillment & Processing	<u>216,125.00</u>	Ma.
b. Bank Charges & Insurance	<u>6,923.00</u>	Mb.
c. Professional/Legal/Accounting Fees	<u>29,790.00</u>	Mc.
d. PFR Fee	<u>24,492.00</u>	Md.
N. TOTAL EXPENSES	<u>1,551,261.00</u>	N.

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3. Amount to charity (subtract line 2N from line 1G)	<u>380,830.00</u>	3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser for charitable purposes (to be completed by charity)	<u>0.00</u>	4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s)	<u>0.00</u>	5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3)	<u>380,830.00</u>	6.

7. (a) Is any director, officer, or employee of the commercial fundraiser for charitable purposes a director, officer, or employee of the charitable organization listed in this report?

Yes No if "yes" complete the following:

Name and address of director, officer, or employee of commercial fundraiser for charitable purposes	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser for charitable purposes and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.