

MAIL TO: Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

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Sacramento, CA 95814
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WEBSITE ADDRESS: <http://ag.ca.gov/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
THRIFT STORE OPERATIONS
ANNUAL FINANCIAL REPORT FOR 20 05
(California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12588.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser: <u>\$602</u> <u>GREG SALVAGE CO INC.</u> Name of commercial fundraiser <u>85a Galli Dr</u> Address of commercial fundraiser <u>Novato, CA 94949</u> City, State, and ZIP Code of commercial fundraiser	Name and Address of Charitable Organization: ✓ CT No. <u>14351</u> F.E.I.N. No. <u>94-2163383</u> <u>DAV-SAN Joaquin County</u> Name of charity <u>2431 W. MARCH LN SUITE 100</u> Address of charity <u>STOCKTON, CA 95207</u> City, State, and ZIP code of charity
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Thrift STORE held (on) (from) Jan 1, 200 5 to Dec 31, 200 5
(Type of Activity) (Date or dates must be shown)

1. REVENUE		
A. Store Sales	<u>1,621,694</u>	A.
B. Rag Sales	<u>35,689</u>	B.
C. Miscellaneous Income	<u>208,539</u>	C.
D. TOTAL REVENUE		<u>1,865,922</u> D. ✓

2. STORE EXPENSES:		
A. Salaries - Store Management	<u>93,941</u>	A.
B. Salaries - Employees	<u>514,425</u>	B.
C. Payroll taxes	<u>68,892</u>	C.
D. Employee benefits	<u>224</u>	D.
E. Truck Expense	<u>32,918</u>	E.
F. Advertising	<u>1,833</u>	F.
G. Insurance	<u>116,456</u>	G.
H. Telephone	<u>10,619</u>	H.
I. Rent	<u>56,832</u>	I.
J. Utilities	<u>29,694</u>	J.
K. Sales Tax	<u>0</u>	K.
L. Office Expense	<u>5,731</u>	L.
M. Depreciation	<u>22,749</u>	M.
N. Leasehold Improvements (Amortized)	<u>39,067</u>	N.
O. Solicitation and Pick Up Expense	<u>12,571</u>	O.
P. Other Expenses. (Attach a Schedule)	<u>243,455</u>	P.
Q. TOTAL EXPENSES		<u>1,249,408</u> Q.

NOTE: BASED ON YOUR CONTRACT/AGREEMENT, PLEASE COMPLETE LINES 3 AND 4 OR LINES 5, 6, AND 7.

3. COST OF GOODS PURCHASED FROM CHARITY (Distribution or net to charitable organization)	<u>450,000</u>	3. ✓
Volume of soft goods purchased in 100 cubic feet: <u>1280</u>		
4. AMOUNT RETAINED BY COMMERCIAL FUNDRAISER (Line 1D minus Line 2Q minus Line 3)	<u>0</u>	4.
5. NET INCOME (lines 1D minus 2Q)	<u>166,514</u>	5.
6. MANAGEMENT FEES/COMMISSION TO COMMERCIAL FUNDRAISER		6.
A. Volume of soft goods received from charitable solicitation and pick up in 100 cubic feet:		
7. NET DISTRIBUTION TO CHARITY (Line 5 minus 6)		7.

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8. a. Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control, directly or indirectly, the charitable organization for which commercial fundraiser has contracted to solicit?

Yes If "yes," complete the following: No

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 8(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Greg Salvage Company, Inc.		602		
85 A Galli Drive				
Novato, CA 94949				
12/31/2005				
P. Other Expenses				
Bank Chg	13,758			
Inventory Adj	2,642			
Purchases	50,000			
Entertainment	2,020			
Interest	46			
Licenses/permit	1,614			
Miscell	-			
Printing	265			
Prof services	30,835			
Store supply	37,736			
Support Svc	54,372			
Taxes prop	1,730			
Temporary persone	6,776			
Travel	910			
Waste disp	39,953			
Gain/Loss equip	-			
Tax & conting	800			
	243,455	Total other expense		