

MAIL TO: Office of the Attorney General, Registry of Charitable Trusts, P.O. Box 903447, Sacramento, CA 94203-4470

COMMERCIAL COVENTURER

ANNUAL FINANCIAL REPORT FOR 2005

(California Government Code section 12599.2) 11 Cal. Code Regs. section 308

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code section 12586.1



STREET ADDRESS: 1300 I Street, Sacramento, CA 95814, Telephone: (916) 323-5079

WEB SITE ADDRESS: http://ag.ca.gov/charities/

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

Form with two columns: 'Name and Address of Commercial Coventurer' and 'Name and Address of Charitable Organization'. Includes fields for CCV Number (CV-1103), Name of commercial coventurer (BUILD-A-BEAR WORKSHOP, INC.), Address of commercial coventurer (1954 INNERBELT BUSINESS CENTER DR, ST. LOUIS, MO 63114), CT No. (119071), F.E.I.N. No. (33-1007188), Name of charity (BUILD-A-BEAR WORKSHOP FOUNDATION, INC.), Address of charity (1954 INNERBELT BUSINESS CENTER DR, ST. LOUIS, MO 63114).

Figures from (check one): National Campaign [X] California Campaign [ ]

Sales of designated products (Type of activity) sold (on) (from) January 1, 2005 to December 31, 2005 (Date or dates must be shown)

Is the contract between the commercial coventurer and charity based upon a fee or percentage of revenue? Fee [ ] Percentage [ ] Other [X] If other, provide brief explanation: Sale of designated products - portion of proceeds

1. REVENUE

- A. Cash contributions
B. Entertainment sales or admission charges
C. Sales from products (798,510.18)
D. Advertisement sales
E. Membership fees
F. Other sources: (Specify)
a.
b.
c.
d.

G. TOTAL REVENUE

798,510.18

2. EXPENSES

- A. Fees or commissions
B. Salaries
C. Payroll taxes
D. Employee benefits
E. Cost of merchandise for resale
F. Cost of entertainment
G. Postage
H. Advertising
I. Telephone
J. Rental of equipment
K. Facilities charge
L. Permits
M. Other expenses: (Specify)
a.
b.
c.
d.

N. TOTAL EXPENSES

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3. Amount to charity (subtract line 2N from line 1G) 798,510.18 3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial coventurer (to be completed by charity) \_\_\_\_\_ 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) \_\_\_\_\_ 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) 798,510.18 6.
7. (a) Is any director, officer, or employee of the commercial coventurer a director, officer, or employee of the charitable organization listed in this report?  
 Yes  No If "yes" complete the following:

Name and address of director, officer, or employee of commercial coventurer	Name and address of charitable organization	Relationship of officer, etc. to charitable organization
MAXINE CLARK	1954 Innerbelt Bus. Ctr. Dr. St. Louis, MO 63114	SELF
BARRY ERDOS	" "	SELF
TINA KLOCKE	" "	SELF

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial coventurer and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.