1165 -7

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEBSITE ADDRESS:
http://ag.ca.gov/charities/

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

VEHICLE DONATION PROGRAM

ANNUAL FINANCIAL REPORT FOR 20 05

(California Government Code section 12599)
(11 Cal. Code Regs. section 308)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

OFFICE OF THE ATTORNEY GENERAL — liberty and justice under law — CALIFORNIA DEPARTMENT OF JUSTICE

Name and Address of Commercial Fundraiser for Charitable Purposes:	Name and Address of Charitable Organization:
CF No. 1155	CT No. 1264434 F.E.I.N. 16-1654416
American Donation Organization Name of commercial fundraiser for charitable purposes	Friends of Adult Day Health Care Centers Name of charity
P.O. BOX 86551 Address of commercial fundraiser for charitable purposes	13180 Poway Rd. Address of charity
San Diego, CA 92138 City, State, and ZIP code of commercial fundraiser for charitable purposes	Poway, CA 92064 City, State, and ZIP code of charity

Figures from (check one): National Campaign ☐ California Campaign ☑

Property Donation (Type of Activity) held (on) (from) January 1, 20 05, to December 31, 20 05 (Date or dates must be shown)

1. REVENUE		
A. Car/Truck Sales	16,345 A.	
B. Boat Sales	B.	
C. Other sources: (Specify)		
a.	Ca.	
b.	Cb.	
c.	Cc.	
d.	Cd.	
D: TOTAL REVENUE (1)		16,345 D.
2. EXPENSES (2)		
A. Fees or commissions paid by commercial fundraiser for charitable purposes	183 A.	
B. Salaries	419 B.	
C. Payroll taxes	44 C.	
D. Employee benefits	0 D.	
E. Towing	1,695 E.	
F. Vehicle repairs (3)	1,401 F.	
G. Parts (3)	433 G.	
H. DMV Fees	18 H.	
I. Appraisals	10 I.	
J. Detailing (3)	336 J.	
K. Advertising (4)	1,151 K.	
L. Telephone	163 L.	
M. Other expenses: (Specify)		
a. Lease/Rent	1,923 Ma.	
b. Auction Fees	656 Mb.	
c. Office Expense	143 Mc.	
d. See Attached	2,826 Md.	
N. TOTAL EXPENSES		11,401 N.

3. Distribution or net to charitable organization 4,944 3.
4. Less additional expenses relating to operation of vehicle donation program paid by charity -0- 4.
5. Total amount charity realized from operation of vehicle donation program 4,944 5.

6. (a) Is any director, officer, or employee of the commercial fundraiser for charitable purposes a director, officer, or employee of the charitable organization listed in this report?

☐ Yes ☑ No If "yes," complete the following:

Name and address of director, officer or employee of commercial fundraiser for charitable purposes	Name and address of charitable organization	Relationship of director, officer, or employee to charitable organization

(b) For each affiliation identified in 6(a), attach copy of the contract between the commercial fundraiser for charitable purposes and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Footnotes:

(1) Total gross revenue from vehicle/property sales (no expense deductions).

(2) The detailed schedule of expenses below shows how ADS spends its contracted share of the total gross revenue. For clarification, lines 2A through 2M detail the many expenses incurred to: advertise and market on behalf of client charities, schedule donations, make pick ups, provide donation storage, prepare for sale, make repairs, perform legal paperwork, prepare reports and sell the donation at retail or wholesale to maximize net revenue for the client charity.

(3) These are expenses which specifically enhance the selling price of donated property where feasible prior to wholesale or retail sale. (For example, repairing a non-running vehicle so it is running at time of sale can often increase its selling price by threefold or more providing a substantially larger deduction for the donor and increased revenue for the charity.)

(4) ADS advertises to promote donations for client charities and pays for it from its contracted share of the total gross revenue. ADS does not charge its client charities for advertising. ADS also advertises the appropriate vehicles for sale in the retail market.

Other Expense: (Line Md.)

Outside Services	1,546
Professional Fees	393
Insurance	207
Supplies	180
Postage	67
Equipment Rental	7
Utilities	17
Security	97
Travel & Lodging	121
Permits & Licenses	59
Depreciation	27
Laundry & Uniforms	27
Miscellaneous	77
Total of Other expenses (for line M.d.)	2,826