1155-13

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5979

WEBSITE ADDRESS:
http://ag.ca.gov/charities/

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

VEHICLE DONATION PROGRAM

ANNUAL FINANCIAL REPORT FOR 20 05

(California Government Code section 12599)
(11 Cal. Code Regs. section 308)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

Name and Address of Commercial Fundraiser for Charitable Purposes:	Name and Address of Charitable Organization:
CF No. 1155	CT No. 226081 F.E.I.N. 95-3167869
American Donation Organization Name of commercial fundraiser for charitable purposes	Ronald McDonald House Charities of Southern California Name of charity
P.O. BOX 86551 Address of commercial fundraiser for charitable purposes	765 So. Pasadena Ave. Address of charity
San Diego, CA 92138 City, State, and ZIP code of commercial fundraiser for charitable purposes	Pasadena, CA 91105 City, State, and ZIP code of charity

Figures from (check one): National Campaign ☐ California Campaign ☑

Property Donation (Type of Activity) held (on) (from) January 1, 20 05, to December 31, 20 05 (Date or dates must be shown)

1. REVENUE		
A. Car/Truck Sales	209,450 A.	
B. Boat Sales	B.	
C. Other sources: (Specify)		
a.	Ca.	
b.	Cb.	
c.	Cc.	
d.	Cd.	
D. TOTAL REVENUE (1)		209,450 D.
2. EXPENSES (2)		
A. Fees or commissions paid by commercial fundraiser for charitable purposes	2,351 A.	
B. Salaries	5,368 B.	
C. Payroll taxes	564 C.	
D. Employee benefits	0 D.	
E. Towing	21,723 E.	
F. Vehicle repairs (3)	17,956 F.	
G. Parts (3)	5,554 G.	
H. DMV Fees	228 H.	
I. Appraisals	128 I.	
J. Detailing (3)	4,301 J.	
K. Advertising (4)	14,745 K.	
L. Telephone	2,090 L.	
M. Other expenses: (Specify)		
a. Lease/Rent	24,640 Ma.	
b. Auction Fees	8,409 Mb.	
c. Office Expense	1,834 Mc.	
d. See Attached	29,292 Md.	
N. TOTAL EXPENSES		139,182 N.

3. Distribution or net to charitable organization 70,268 3.
4. Less additional expenses relating to operation of vehicle donation program paid by charity -0- 4.
5. Total amount charity realized from operation of vehicle donation program 70,268 5.

6. (a) Is any director, officer, or employee of the commercial fundraiser for charitable purposes a director, officer, or employee of the charitable organization listed in this report?

☐ Yes ☑ No If "yes," complete the following:

Name and address of director, officer or employee of commercial fundraiser for charitable purposes	Name and address of charitable organization	Relationship of director, officer, or employee to charitable organization

(b) For each affiliation identified in 6(a), attach copy of the contract between the commercial fundraiser for charitable purposes and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Footnotes:

(1) Total gross revenue from vehicle/property sales (no expense deductions).

(2) The detailed schedule of expenses below shows how ADS spends its contracted share of the total gross revenue. For clarification, lines 2A through 2M detail the many expenses incurred to: advertise and market on behalf of client charities, schedule donations, make pick ups, provide donation storage, prepare for sale, make repairs, perform legal paperwork, prepare reports and sell the donation at retail or wholesale to maximize net revenue for the client charity.

(3) These are expenses which specifically enhance the selling price of donated property where feasible prior to wholesale or retail sale. (For example, repairing a non-running vehicle so it is running at time of sale can often increase its selling price by threefold or more providing a substantially larger deduction for the donor and increased revenue for the charity.)

(4) ADS advertises to promote donations for client charities and pays for it from its contracted share of the total gross revenue. ADS does not charge its client charities for advertising. ADS also advertises the appropriate vehicles for sale in the retail market.

Other Expense: (Line Md.)

Outside Services	12,895
Professional Fees	5,031
Insurance	2,654
Supplies	2,309
Postage	860
Equipment Rental	87
Utilities	222
Security	1,238
Travel & Lodging	1,556
Permits & Licenses	755
Depreciation	352
Laundry & Uniforms	343
Miscellaneous	992
Total of Other expenses (for line M.d.)	29,292