

1155-18

MAIL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
P.O. Box 903447  
Sacramento, CA 94203-4470

**COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES  
VEHICLE DONATION PROGRAM**

**ANNUAL FINANCIAL REPORT FOR 20<sup>05</sup>**  
(California Government Code section 12599)  
(11 Cal. Code Regs. section 308)

Failure to file annual financial report by January 30<sup>th</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code section 12586.1.



**STREET ADDRESS:**  
1300 I Street  
Sacramento, CA 95814  
Telephone: (916) 323-5079  
**WEBSITE ADDRESS:**  
<http://ag.ca.gov/charities/>

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

<b>Name and Address of Commercial Fundraiser for Charitable Purposes:</b>	<b>Name and Address of Charitable Organization:</b>
CF No. <u>1155</u>	CT No. _____ F.E.I.N. <u>11-3695723</u>
American Donation Organization Name of commercial fundraiser for charitable purposes	Integrity Charter School Name of charity
P.O. BOX 86551 Address of commercial fundraiser for charitable purposes	125 Palm Ave. Address of charity
San Diego, CA 92138 City, State, and ZIP code of commercial fundraiser for charitable purposes	National City, CA 91950 City, State, and ZIP code of charity

Figures from (check one): National Campaign  California Campaign

Property Donation \_\_\_\_\_ held (on) (from) January 1, 20<sup>05</sup>, to December 31, 20<sup>05</sup>  
(Type of Activity) (Date or dates must be shown)

**1. REVENUE**

- A. Car/Truck Sales 3,575 A.
- B. Boat Sales \_\_\_\_\_ B.
- C. Other sources: (Specify)
  - a. \_\_\_\_\_ Ca.
  - b. \_\_\_\_\_ Cb.
  - c. \_\_\_\_\_ Cc.
  - d. \_\_\_\_\_ Cd.

**D. TOTAL REVENUE (1)** 3,575 D.

**2. EXPENSES (2)**

- A. Fees or commissions paid by commercial fundraiser for charitable purposes 40 A.
- B. Salaries 92 B.
- C. Payroll taxes 10 C.
- D. Employee benefits 0 D.
- E. Towing 371 E.
- F. Vehicle repairs (3) 306 F.
- G. Parts (3) 95 G.
- H. DMV Fees 4 H.
- I. Appraisals 2 I.
- J. Detailing (3) 73 J.
- K. Advertising (4) 252 K.
- L. Telephone 36 L.
- M. Other expenses: (Specify)
  - a. Lease/Rent 421 Ma.
  - b. Auction Fees 144 Mb.
  - c. Office Expense 31 Mc.
  - d. See Attached 430 Md.

**N. TOTAL EXPENSES** 2,305 N.

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|---|-------|----|
| 3. Distribution or net to charitable organization   | 1,270 | 3. |
| 4. Less additional expenses relating to operation of vehicle donation program paid by charity | -0-   | 4. |
| 5. Total amount charity realized from operation of vehicle donation program                   | 1,270 | 5. |
6. (a) Is any director, officer, or employee of the commercial fundraiser for charitable purposes a director, officer, or employee of the charitable organization listed in this report?

Yes  No If "yes," complete the following:

Name and address of director, officer or employee of commercial fundraiser for charitable purposes	Name and address of charitable organization	Relationship of director, officer, or employee to charitable organization

(b) For each affiliation identified in 6(a), attach copy of the contract between the commercial fundraiser for charitable purposes and the charity.

*Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.*

**Footnotes:**

- (1) Total gross revenue from vehicle/property sales (no expense deductions).
- (2) The detailed schedule of expenses below shows how ADS spends its contracted share of the total gross revenue. For clarification, lines 2A through 2M detail the many expenses incurred to: advertise and market on behalf of client charities, schedule donations, make pick ups, provide donation storage, prepare for sale, make repairs, perform legal paperwork, prepare reports and sell the donation at retail or wholesale to maximize net revenue for the client charity.
- (3) These are expenses which specifically enhance the selling price of donated property where feasible prior to wholesale or retail sale. (For example, repairing a non-running vehicle so it is running at time of sale can often increase its selling price by threefold or more providing a substantially larger deduction for the donor and increased revenue for the charity.)
- (4) ADS advertises to promote donations for client charities and pays for it from its contracted share of the total gross revenue. ADS does not charge its client charities for advertising. ADS also advertises the appropriate vehicles for sale in the retail market.

**Other Expense: (Line Md.)**

Outside Services	150
Professional Fees	86
Insurance	45
Supplies	39
Postage	15
Equipment Rental	1
Utilities	4
Security	21
Travel & Lodging	27
Permits & Licenses	13
Depreciation	6
Laundry & Uniforms	6
Miscellaneous	17
<b>Total of Other expenses (for line M.d.)</b>	<b>430</b>