1155 - 19

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

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http://ag.ca.gov/charities/

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
VEHICLE DONATION PROGRAM
ANNUAL FINANCIAL REPORT FOR 20 05

(California Government Code section 12599)
(11 Cal. Code Regs. section 308)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code section 12586.1.

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

Name and Address of Commercial Fundraiser for Charitable Purposes:	Name and Address of Charitable Organization:
CF No. 1155	CT No. 118665 F.E.I.N. ~~77-0569385~~ 77-0569835
American Donation Organization Name of commercial fundraiser for charitable purposes	Tranquility Farm Harry A. Bizzarria Memorial Center for Thoroughbred Ret. Name of charity
P.O. BOX 86551 Address of commercial fundraiser for charitable purposes	P.O. Box 210 Address of charity
San Diego, CA 92138 City, State, and ZIP code of commercial fundraiser for charitable purposes	Tehachapi, CA 93581 City, State, and ZIP code of charity

Figures from (check one): National Campaign ☐ California Campaign ☑

Property Donation (Type of Activity) held (on) (from) January 1, 20 05, to December 31, 20 05 (Date or dates must be shown)

1. REVENUE		
A. Car/Truck Sales	4,750 A.	
B. Boat Sales	B.	
C. Other sources: (Specify)		
a.	Ca.	
b.	Cb.	
c.	Cc.	
d.	Cd.	
D. TOTAL REVENUE (1)		4,750 D.
2. EXPENSES (2)		
A. Fees or commissions paid by commercial fundraiser for charitable purposes	53 A.	
B. Salaries	122 B.	
C. Payroll taxes	13 C.	
D. Employee benefits	0 D.	
E. Towing	493 E.	
F. Vehicle repairs (3)	407 F.	
G. Parts (3)	126 G.	
H. DMV Fees	5 H.	
I. Appraisals	3 I.	
J. Detailing (3)	98 J.	
K. Advertising (4)	334 K.	
L. Telephone	47 L.	
M. Other expenses: (Specify)		
a. Lease/Rent	559 Ma.	
b. Auction Fees	191 Mb.	
c. Office Expense	42 Mc.	
d. See Attached	474 Md.	
N. TOTAL EXPENSES		2,966 N.

3. Distribution or net to charitable organization 1,784 3.
4. Less additional expenses relating to operation of vehicle donation program paid by charity -0- 4.
5. Total amount charity realized from operation of vehicle donation program 1,784 5.

6. (a) Is any director, officer, or employee of the commercial fundraiser for charitable purposes a director, officer, or employee of the charitable organization listed in this report?

☐ Yes ☑ No If "yes," complete the following:

Name and address of director, officer or employee of commercial fundraiser for charitable purposes	Name and address of charitable organization	Relationship of director, officer, or employee to charitable organization

(b) For each affiliation identified in 6(a), attach copy of the contract between the commercial fundraiser for charitable purposes and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Footnotes:

(1) Total gross revenue from vehicle/property sales (no expense deductions).

(2) The detailed schedule of expenses below shows how ADS spends its contracted share of the total gross revenue. For clarification, lines 2A through 2M detail the many expenses incurred to: advertise and market on behalf of client charities, schedule donations, make pick ups, provide donation storage, prepare for sale, make repairs, perform legal paperwork, prepare reports and sell the donation at retail or wholesale to maximize net revenue for the client charity.

(3) These are expenses which specifically enhance the selling price of donated property where feasible prior to wholesale or retail sale. (For example, repairing a non-running vehicle so it is running at time of sale can often increase its selling price by threefold or more providing a substantially larger deduction for the donor and increased revenue for the charity.)

(4) ADS advertises to promote donations for client charities and pays for it from its contracted share of the total gross revenue. ADS does not charge its client charities for advertising. ADS also advertises the appropriate vehicles for sale in the retail market.

Other Expense: (Line Md.)

Outside Services	102
Professional Fees	114
Insurance	60
Supplies	52
Postage	20
Equipment Rental	2
Utilities	5
Security	28
Travel & Lodging	35
Permits & Licenses	17
Depreciation	8
Laundry & Uniforms	8
Miscellaneous	22
Total of Other expenses (for line M.d.)	474