

1392-5

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 902447
Sacramento, CA 94203-4470

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 2005 (California Government Code Section 12599)



STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

WEB SITE ADDRESS:
<http://ag.ca.gov/charities/>

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

Name and Address of Commercial Fundraiser: 1392 <u>Xentel America, Inc.</u> <hr/> Name of commercial fundraiser <u>101 NE 3rd Ave., Suite 203</u> <hr/> Address of commercial fundraiser <u>Ft. Lauderdale, FL 33301</u> <hr/> City, State, and ZIP Code	Name and Address of Charitable Organization: CT No. _____ F.E.I.N. No. <u>59-2952895</u> <u>American Association of State Troopers, Inc.</u> <hr/> Name of charity (California) <u>1949 Raymond Diehl Rd.</u> <hr/> Address of charity <u>Tallahassee, FL 32308</u> <hr/> City, State, and ZIP code of charity
---	---

Figures from (check one): National Campaign California Campaign **FINAL**

telemarketing held (on) (from) 1/1, 2005, to 3/31, 2005

(Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee Percentage Other

If other, provide brief explanation _____

1. REVENUE

A. Cash contributions	74,555.00	A.	
B. Entertainment sales or admission charges	_____	B.	
C. Sales from products	_____	C.	
D. Advertisement sales	_____	D.	
E. Membership fees	_____	E.	
F. Other sources: (Specify)			
a. _____	_____	Fa.	
b. _____	_____	Fb.	
c. _____	_____	Fc.	
d. _____	_____	Fd.	
G. TOTAL REVENUE			74,555.00 <u>g.</u>

2. EXPENSES

A. Fees or commissions subcontractor commissions	48,499.75	A.	
B. Salaries	_____	B.	
C. Payroll taxes	_____	C.	
D. Employee benefits	_____	D.	
E. Cost of merchandise for resale	_____	E.	
F. Cost of entertainment	_____	F.	
G. Postage	_____	G.	
H. Advertising	_____	H.	
I. Telephone	_____	I.	
J. Rental of equipment	_____	J.	
K. Facilities charge	_____	K.	
L. Permits	_____	L.	
M. Other expenses: (Specify)			
a. <u>mail service</u>	205.60	Ma.	
b. <u>solicitation materials</u>	3,827.40	Mb.	
c. <u>PFR fee</u>	7,111.26	Mc.	
d. <u>overhead allocation</u>	1,863.87	Md.	
N. TOTAL EXPENSES			61,507.88 <u>N.</u>

**COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
ANNUAL FINANCIAL REPORT FOR 20 05**

(California Government Code Section 12599)

Page 2

3. Amount to charity (subtract line 2N from line 1G) 13,407.12 3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) _____ 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) _____ 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) 13,407.12 6.

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

Yes No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.