

MAIL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
P.O. Box 903447  
Sacramento, CA 94203-4470

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 20 05

(California Government Code Section 12599)

Failure to file annual financial report by January 30<sup>th</sup> annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



1403-4

STREET ADDRESS:  
1300 I Street  
Sacramento, CA 95814  
Telephone: (916) 323-5079

WEB SITE ADDRESS:  
<http://ag.ca.gov/charities/>

Name and Address of Commercial Fundraiser: <u>SD&amp;A Teleservices, Inc.</u> Name of commercial fundraiser <u>101 Continental Boulevard, Suite 400</u> Address of commercial fundraiser <u>El Segundo CA 90245</u> City, State, and ZIP Code	<u>1403</u>	Name and Address of Charitable Organization: <input checked="" type="checkbox"/> CT No. <u>10288</u> F.E.I.N. No. <u>94-6088366</u> <u>American Musical Theatre of San Jose</u> Name of charity <u>1717 Technology Dr.</u> Address of charity <u>San Jose CA 95110</u> City, State, and ZIP code of charity
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Figures from (check one): National Campaign  California Campaign

Telemarketing held (on) (from) 12/3/05, 20 05, to 12/31, 20 05  
(Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee  Percentage  Other   
If other, provide brief explanation \_\_\_\_\_

1. REVENUE

A. Cash contributions	<u>\$4,690.00</u>	A.
B. Entertainment sales or admission charges	_____	B.
C. Sales from products	_____	C.
D. Advertisement sales	_____	D.
E. Membership fees	_____	E.
F. Other sources: (Specify)		
a. _____	_____	Fa.
b. _____	_____	Fb.
c. _____	_____	Fc.
d. _____	_____	Fd.
G. TOTAL REVENUE	<u>\$4,690.00</u>	G. <input checked="" type="checkbox"/>

2. EXPENSES

(see attached)

A. Fees or commissions	_____	A.
B. Salaries	_____	B.
C. Payroll taxes	_____	C.
D. Employee benefits	_____	D.
E. Cost of merchandise for resale	_____	E.
F. Cost of entertainment	_____	F.
G. Postage	_____	G.
H. Advertising	_____	H.
I. Telephone	_____	I.
J. Rental of equipment	_____	J.
K. Facilities charge	_____	K.
L. Permits	_____	L.
M. Other expenses: (Specify)		
a. _____	_____	Ma.
b. _____	_____	Mb.
c. _____	_____	Mc.
d. _____	_____	Md.
N. TOTAL EXPENSES	<u>\$9,122.60</u>	N.

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3. Amount to charity (subtract line 2N from line 1G)	-\$4,433.00	3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity)	\$0.00	4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s)	\$0.00	5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3)	-\$4,433.00	6. ✓

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

Yes  No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization
See attached list of officers and directors		

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

American Musical Theatre of San Jose  
 200 - 2006 TeleFundraising Campaign

Total money received by	American Musical Theatre of San Jose	\$4,690
Total fees* paid to	SD&A Teleservices, Inc.	\$9,123
Total net to	American Musical Theatre of San Jose	(\$4,433)

Total fees and commissions paid to SD&A Teleservices, Inc. by American Musical Theatre of San Jose	\$9,123
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Cost of Campaign:	
salaries: agents and managers	\$5,656
payroll taxes	\$561
advertising and supplies	\$154
Cost of Operations:	
operating expenses	\$2,281
Total expenses paid by SD&A Teleservices, Inc. out of commissions earned from American Musical Theatre of San Jose	\$8,652
net	\$470

\*these expenses are percentages of Commissions based on SD&A Teleservices, Inc.'s operating ratios.

SD&A Teleservices, Inc. does not receive donated funds. All monies rec'd are as reported to SD&A Teleservices, Inc. by the charitable organization.