

§ 999.5(d)(5)(C)

Description of Services to Medi-Cal, County Indigent and Other Classes of Patients

A description of the medical services provided by St. Francis Medical Center to Medi-Cal patients, county indigent patients and other classes of patients is set forth in the Community Health Impact Report, attached to Section (5) (G) of this application, and is incorporated by reference herein. The data and/or information provided by St. Francis Medical Center in response to this section represents its best estimate of the costs of the medical services provided by St. Francis Medical Center to its Medi-Cal, Medicare, managed care, county indigent and other classes of patients. Generally, all types of medically necessary hospital services are available to these classes of patients.

Relevant excerpts from the Community Health Impact Report are attached hereto.

Profile and Key Services: St. Francis Medical Center, Lynwood, CA

- Recognized for its full range of diagnostic and treatment services in specialties including Cardiovascular, Surgical, Maternal-Child Health and Trauma, an established network of community clinics and outreach programs, and a vital role in LA County's Public/Private Health Care Safety Net
- 2013 Healthcare Leadership Award – Hospital Finalist, Los Angeles Business Journal
- Ranked in top 50 cardiovascular hospitals in 2012 by Thomson Reuters
- Recognized as a High Performing Hospital in Ear, Nose & Throat, Nephrology, and Urology in 2012 by U.S. News and World Report
- Honorable Mention Award for top performance in Evidence-Based Care, Mortality and Cost of Care in 2011 by Premier Website QUEST
- In 2013, SFMC provided more than \$56 million in community benefit programs and services to the community, as well as more than \$8 million in care for the elderly

Key Services Include:

- Comprehensive Maternal-Child Health
- Neonatal Intensive Care Unit Level II
- Cardiovascular Care
- Emergency Services/Paramedic Base Station
- Trauma Services (Level II)
- STEMI Receiving Center
- Behavioral Health Services
- Primary Care and Occupational Health Clinics, Wound Care Center including Hyperbaric Medicine
- Community Outreach and Wellness Programs

Cost and Revenue by Payor

- SFMC received \$99 million and \$114 million in net supplemental funding under several programs in FY2012 and FY2013, respectively
 - In FY2013, approximately \$60 million was received under the statewide Hospital Quality Assurance Fee Program and approximately \$4 million as a result of meeting certain Meaningful Use program requirements
 - SFMC also received approximately \$50 million in Medi-Cal supplemental funding and is the only DCHS hospital to receive such payments
 - SFMC received a Capitation Premium of \$34 million in calendar year 2012 and \$41 million in calendar year 2013
- Medicare and Medi-Cal participants accounted for more than 76% of all patient days over the past two fiscal years

**St Francis Medical Center
Cost of Services by Payer Category
FY 2010 - 2014**

	2010	2011	2012	2013	2014
Operating Expenses	\$302,794,734	\$355,924,881	\$363,455,627	\$378,087,533	\$370,514,513
Adjusted Operating Expenses	\$289,659,611	\$307,659,604	\$317,893,107	\$325,808,020	\$348,233,926
Cost of Services by Payer					
Medicare	\$56,946,641	\$86,889,499	\$83,222,582	\$91,749,459	\$96,563,529
Medi-Cal	\$164,060,752	\$180,857,492	\$172,120,314	\$152,153,788	\$168,889,173
Third Party	\$38,285,515	\$13,529,276	\$28,194,202	\$28,896,258	\$43,181,084
Other	\$30,366,703	\$26,383,337	\$34,356,008	\$53,008,514	\$39,600,139

**St Francis Medical Center
Net Patient Revenue by Payer
FY 2010 - 2014**

	2010	2011	2012	2013	2014
Medicare	\$85,304,412	\$105,616,060	\$103,585,904	\$99,952,538	\$87,698,795
Medi-Cal	\$161,216,342	\$238,669,994	\$225,084,309	\$259,301,882	\$165,410,779
Third Party	\$35,214,046	\$29,970,218	\$31,513,047	\$32,041,615	\$59,654,989
Other	\$8,992,837	\$8,892,118	\$10,960,176	\$13,523,599	\$32,193,210
Total	<u>\$290,727,637</u>	<u>\$383,148,390</u>	<u>\$371,143,436</u>	<u>\$404,819,633</u>	<u>\$344,957,773</u>

Source: OSHPD Disclosure Reports 2010 - 2014

Patient Origin

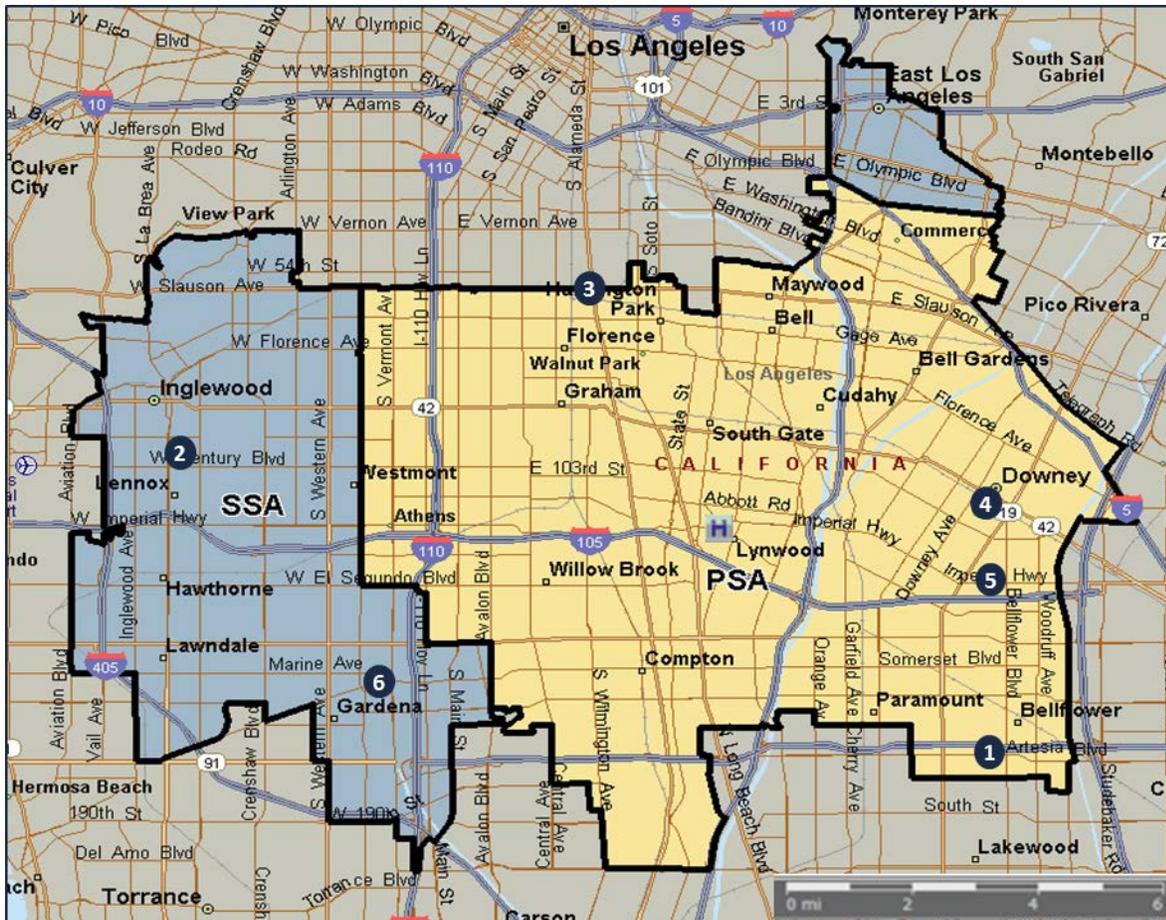
The table below demonstrates that 32 zip codes comprise the service area from which 84.2% of St. Francis Medical Center's inpatient discharges originated in CY 2011. The top seven zip codes account for 54.6% of total discharges.

ZIP Code	Community	St. Francis Discharges	Percent of Total	Cumulative Percent	Service Area Total Discharges	St. Francis Market Share
90262	Lynwood	2,683	13.4%	13.4%	7,054	38.0%
90280	South Gate	1,983	9.9%	23.3%	7,891	25.1%
90201	Bell Gardens	1,304	6.5%	29.8%	8,234	15.8%
90221	Compton	1,301	6.5%	36.3%	5,791	22.5%
90002	Los Angeles	1,178	5.9%	42.2%	6,078	19.4%
90059	Los Angeles	1,068	5.3%	47.5%	5,256	20.3%
90255	Huntington Park	1,014	5.1%	52.6%	6,954	14.6%
90001	Los Angeles	949	4.7%	57.3%	6,395	14.8%
90222	Compton	890	4.4%	61.8%	3,816	23.3%
90220	Compton	801	4.0%	65.8%	6,270	12.8%
90044	Los Angeles	562	2.8%	68.6%	12,027	4.7%
90003	Los Angeles	556	2.8%	71.4%	8,233	6.8%
90061	Los Angeles	389	1.9%	73.3%	3,679	10.6%
90723	Paramount	353	1.8%	75.1%	5,293	6.7%
90270	Maywood	276	1.4%	76.4%	2,731	10.1%
90706	Bellflower	192	1.0%	77.4%	7,775	2.5%
90241	Downey	189	0.9%	78.3%	4,503	4.2%
90242	Downey	185	0.9%	79.3%	4,222	4.4%
90047	Los Angeles	175	0.9%	80.1%	7,201	2.4%
90250	Hawthorne	163	0.8%	81.0%	9,480	1.7%
90043	Los Angeles	119	0.6%	81.6%	6,579	1.8%
90301	Inglewood	87	0.4%	82.0%	4,512	1.9%
90240	Downey	86	0.4%	82.4%	2,299	3.7%
90247	Gardena	82	0.4%	82.8%	5,668	1.4%
90304	Inglewood	65	0.3%	83.2%	2,334	2.8%
90249	Gardena	52	0.3%	83.4%	2,972	1.7%
90302	Inglewood	52	0.3%	83.7%	3,013	1.7%
90022	Los Angeles	44	0.2%	83.9%	6,904	0.6%
90260	Lawndale	30	0.1%	84.0%	3,261	0.9%
90040	Los Angeles	24	0.1%	84.2%	1,299	1.8%
90248	Gardena	11	0.1%	84.2%	1,181	0.9%
90278	Redondo Beach	4	0.0%	84.2%	3,385	0.1%
<i>Subtotal</i>		<i>16,867</i>	<i>84.2%</i>			
All Other		3,157	15.8%	100.0%		
Total		20,024	100.0%			

Source: OSHPD 2011 Inpatient Database

Note: Excludes normal newborns

St. Francis Medical Center Service Area Map



Daughters of Charity Health System



St. Francis Med. Ctr.



Primary Service Area



Secondary Service Area



Area Hospitals

1. Bellflower Med. Ctr.
2. Centinela Hospital Med. Ctr.
3. Comm. & Mission Hosp. of Huntington Park
4. PIH Health – Downey
5. Kaiser Hospital – Downey
6. Memorial Hospital of Gardena

Service Area Population and Demographic Profile

The total population in St. Francis Medical Center's service area is expected to grow at a rate of 0.7% annually through CY 2019, with the fastest growth occurring in the 65+ age cohort.

Age Cohort	Estimated 2014		Projected 2019		CAGR	Cumulative Change 2014-2019
	Population	Percent of Total	Population	Percent of Total		
Service Area						
0-17	476,092	29.2%	471,032	27.9%	-0.2%	-1.1%
18-44	657,749	40.3%	663,060	39.3%	0.2%	0.8%
45-64	357,446	21.9%	384,678	22.8%	1.5%	7.6%
65+	141,467	8.7%	168,218	10.0%	3.5%	18.9%
Total	1,632,754	100.0%	1,686,988	100.0%	0.7%	3.3%
California						
0-17	9,313,067	24.2%	9,388,558	23.3%	0.2%	0.8%
18-44	14,639,527	38.0%	14,892,503	37.0%	0.3%	1.7%
45-64	9,786,617	25.4%	10,244,346	25.4%	0.9%	4.7%
65+	4,810,836	12.5%	5,734,627	14.2%	3.6%	19.2%
Total	38,550,047	100.0%	40,260,034	100.0%	0.9%	4.4%

Source: Claritas 2014 Database

The service area households are less affluent compared to the state of California overall, with a median household income of \$40,684 compared to the state median of \$54,015.

Socioeconomic Indicator	Estimated 2014	Projected 2019	CAGR	Cumulative Change 2014-2019
Service Area				
Population	1,632,754	1,686,988	0.7%	3.3%
Households	450,142	465,384	0.7%	3.4%
Average Household Size	3.6	3.6	0.0%	-0.1%
Median Household Income	\$40,684	\$42,733	1.0%	5.0%
Average Household Income	\$54,986	\$58,372	1.2%	6.2%
Income Distribution				
Under \$25,000	31.2%	29.6%	-0.4%	-1.9%
\$25,000-\$49,999	28.4%	27.9%	0.3%	1.6%
\$50,000-\$99,999	27.8%	28.0%	0.8%	4.2%
\$100,000 +	12.6%	14.5%	3.5%	18.9%
California				
Population	38,550,047	40,260,034	0.9%	4.4%
Households	13,003,529	13,592,743	0.9%	4.5%
Average Household Size	2.9	2.9	0.0%	0.0%
Median Household Income	\$54,015	\$56,929	1.1%	5.4%
Average Household Income	\$81,689	\$87,810	1.5%	7.5%
Income Distribution				
Under \$25,000	21.9%	20.5%	-0.5%	-2.4%
\$25,000-\$49,999	22.3%	21.4%	0.1%	0.6%
\$50,000-\$99,999	29.2%	28.6%	0.5%	2.4%
\$100,000 +	26.6%	29.5%	3.0%	15.8%