

§ 999.5(d)(5)(C)

## **Description of Services to Medi-Cal, County Indigent and Other Classes of Patients**

A description of the medical services provided by St. Vincent Medical Center to Medi-Cal patients, county indigent patients and other classes of patients is set forth in the Community Health Impact Report, attached to Section (5) (G) of this application, and is incorporated by reference herein. The data and/or information provided by St. Vincent Medical Center in response to this section represents its best estimate of the costs of the medical services provided by St. Vincent Medical Center to its Medi-Cal, Medicare, managed care, county indigent and other classes of patients. Generally, all types of medically necessary hospital services are available to these classes of patients.

Relevant excerpts from the Community Health Impact Report are attached hereto.

### **Profile and Key Services: St. Vincent Medical Center (SVMC), Los Angeles, CA**

- SVMC is a surgical specialty hospital that serves 2.9 million residents in downtown Los Angeles and attracts patients nationally and internationally
- The hospital was founded by the Daughters of Charity of St. Vincent de Paul in 1856 as the first hospital in Los Angeles
- The hospital has a licensed capacity of 366 beds, consisting of 320 general acute care beds and 46 skilled nursing and rehabilitation beds
- The hospital was the first to offer hemodialysis to kidney failure patients in 1962
- SVMC performed the West Coast's first successful open-heart surgery in 1957
- SVMC doctors were the first to use a surgical microscope to operate on the inner ear in 1960
- Recognized as one of the Top 50 Hospitals in the U.S. in 2012 and 2013 by Healthgrades
- Ranked as #5 Best Hospital LA Metropolitan Area in 2011-12 and A Top 10 Best Hospitals, 2010 – 2011 – U.S. News & World Report
- A Top 100 Best Orthopedic Programs in the Country, 2012 – Becker's Hospital Review
- Silver-Level Award, SVMC's Multi-Organ Transplant Center, 2012 - U.S. Department of Health and Human Services
- High Performing in Nephrology, Neurology & Neurosurgery, Orthopedics and Urology, 2013 – U.S. News & World Report
- In FY2013, SVMC provided more than \$17 million in community benefit programs and services to the community, plus more than \$29 million in care for the elderly

#### **Key services include:**

- Cancer Treatment Center
- Cardiovascular Services
- Emergency Services
- Kidney and Pancreas Transplant

- Neurology and Neurotology Services
- Orthopaedics, Joint and Spine Care
- Acute Rehabilitation
- Cancer Treatment Center
- Cardiac Care Institute
- House Ear Clinic
- Skilled Nursing Facilities

**Cost and Revenue by Payor**

- Medicare patients accounted for 68% of total patient days in FY2013
  - The hospital was a net payer to the provider fee program in FY2013
    - Medi-Cal patient days comprised approximately 13% and 12% of total patient days for FY2012 and FY2013, respectively
  - Medicare and Self Pay had the highest average length of stay of 6.8 days in FY2013
- Cost and Revenue by Payor

**St Vincent Medical Center  
Cost of Services by Payer Category  
FY 2010 - 2014**

	2010	2011	2012	2013	2014
Operating Expenses	\$202,529,682	\$226,198,387	\$231,833,697	\$239,774,086	\$232,586,518
Adjusted Operating Expenses	\$189,472,582	\$204,148,239	\$209,621,485	\$215,555,745	\$222,344,410
<b>Cost of Services by Payer</b>					
Medicare	\$117,399,464	\$128,785,961	\$134,051,524	\$144,179,215	\$145,728,778
Medi-Cal	\$29,345,485	\$29,726,877	\$27,555,919	\$26,017,365	\$30,106,844
Third Party	\$41,727,396	\$44,306,218	\$47,043,340	\$44,652,407	\$40,763,008
Other	\$1,000,237	\$1,329,184	\$970,702	\$706,759	\$5,745,780

**St Vincent Medical Center  
Net Patient Revenue by Payer  
FY 2010 - 2014**

	2010	2011	2012	2013	2014
Medicare	\$110,908,457	\$113,420,309	\$130,408,910	\$117,694,552	\$113,231,096
Medi-Cal	\$12,600,882	\$30,816,418	\$31,402,790	\$23,920,108	\$17,696,930
Third Party	\$57,120,118	\$54,652,344	\$60,470,801	\$57,653,679	\$49,578,440
Other	\$596,230	\$1,094,962	\$120,295	\$51,929	\$6,434,257
<b>Total</b>	<b>\$181,225,687</b>	<b>\$199,984,033</b>	<b>\$222,402,796</b>	<b>\$199,320,268</b>	<b>\$186,940,724</b>

Source: OSHPD Disclosure Reports 2010 - 2014

## Patient Origin

The table below demonstrates that 48 zip codes comprise the service area from which 66.6% of St. Francis Medical Center's inpatient discharges originated in CY 2011. The top 21 zip codes account for 50.9% of total discharges.

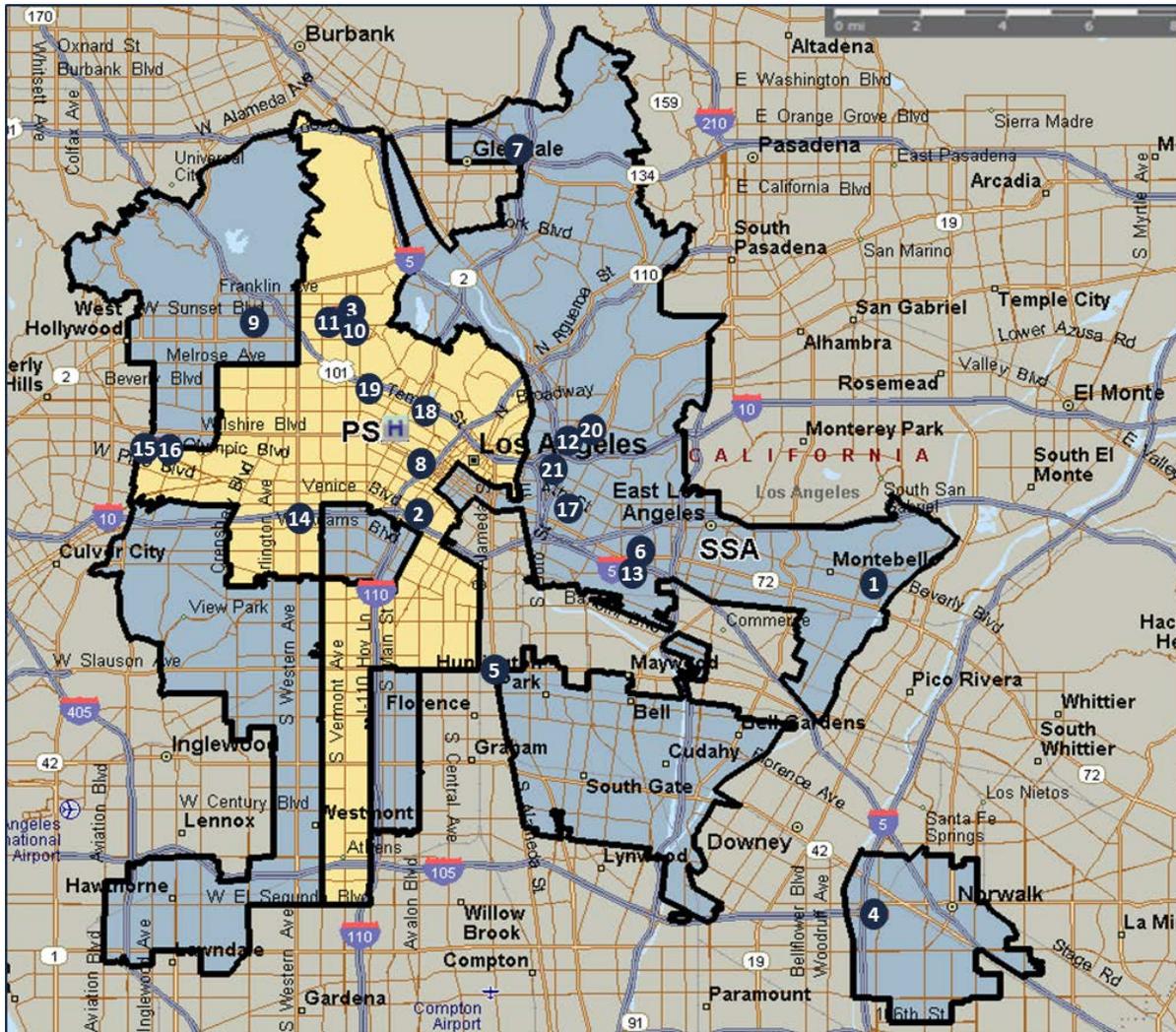
ZIP Code	Community	St. Vincent Discharges	Percent of Total	Cumulative Percent	Service Area Total Discharges	St. Vincent Market Share
90057	Los Angeles	673	7.0%	7.0%	5,361	12.6%
90026	Los Angeles	499	5.2%	12.3%	5,965	8.4%
90006	Los Angeles	408	4.3%	16.5%	5,600	7.3%
90004	Los Angeles	389	4.1%	20.6%	5,567	7.0%
90018	Los Angeles	314	3.3%	23.9%	7,020	4.5%
90005	Los Angeles	313	3.3%	27.2%	2,904	10.8%
90019	Los Angeles	230	2.4%	29.6%	6,642	3.5%
90029	Los Angeles	225	2.4%	31.9%	4,565	4.9%
90027	Los Angeles	205	2.1%	34.1%	5,094	4.0%
90020	Los Angeles	172	1.8%	35.9%	2,640	6.5%
90017	Los Angeles	162	1.7%	37.6%	2,212	7.3%
90011	Los Angeles	154	1.6%	39.2%	10,666	1.4%
90012	Los Angeles	142	1.5%	40.7%	2,793	5.1%
90037	Los Angeles	141	1.5%	42.1%	7,262	1.9%
90044	Los Angeles	141	1.5%	43.6%	12,027	1.2%
90015	Los Angeles	130	1.4%	45.0%	1,831	7.1%
90016	Los Angeles	123	1.3%	46.3%	6,390	1.9%
90031	Los Angeles	115	1.2%	47.5%	3,652	3.1%
90033	Los Angeles	110	1.2%	48.6%	6,413	1.7%
90007	Los Angeles	109	1.1%	49.8%	2,957	3.7%
90014	Los Angeles	109	1.1%	50.9%	1,314	8.3%
90028	Los Angeles	106	1.1%	52.0%	2,999	3.5%
90062	Los Angeles	90	0.9%	53.0%	4,055	2.2%
90013	Los Angeles	89	0.9%	53.9%	2,055	4.3%
90008	Los Angeles	83	0.9%	54.8%	4,817	1.7%
90038	Los Angeles	83	0.9%	55.6%	2,401	3.5%
90065	Los Angeles	81	0.8%	56.5%	4,441	1.8%
90003	Los Angeles	78	0.8%	57.3%	8,233	0.9%
90043	Los Angeles	64	0.7%	58.0%	6,579	1.0%
90063	Los Angeles	59	0.6%	58.6%	5,501	1.1%
90042	Los Angeles	57	0.6%	59.2%	5,931	1.0%
90036	Los Angeles	56	0.6%	59.8%	3,415	1.6%
90640	Montebello	54	0.6%	60.3%	7,105	0.8%
90039	Los Angeles	47	0.5%	60.8%	2,668	1.8%
90046	Los Angeles	47	0.5%	61.3%	4,946	1.0%

ZIP Code	Community	St. Vincent Discharges	Percent of Total	Cumulative Percent	Service Area Total Discharges	St. Vincent Market Share
90068	Los Angeles	44	0.5%	61.8%	1,644	2.7%
90255	Huntington Parl	44	0.5%	62.2%	6,954	0.6%
90650	Norwalk	44	0.5%	62.7%	12,338	0.4%
90032	Los Angeles	43	0.5%	63.1%	4,997	0.9%
90280	South Gate	42	0.4%	63.6%	7,891	0.5%
90041	Los Angeles	40	0.4%	64.0%	2,762	1.4%
90023	Los Angeles	38	0.4%	64.4%	5,084	0.7%
90201	Bell Gardens	38	0.4%	64.8%	8,234	0.5%
90022	Los Angeles	37	0.4%	65.2%	6,904	0.5%
91206	Glendale	35	0.4%	65.5%	4,133	0.8%
91402	Panorama City	35	0.4%	65.9%	6,985	0.5%
90047	Los Angeles	33	0.3%	66.3%	7,201	0.5%
90250	Hawthorne	32	0.3%	66.6%	9,480	0.3%
<i>Subtotal</i>		<u>6,363</u>	<u>66.6%</u>			
All Other		3,192	33.4%	100.0%		
<b>Total</b>		<u><b>9,555</b></u>	<u><b>100.0%</b></u>			

Source: OSHPD 2011 Inpatient Database

Note: Excludes normal newborns

## St. Vincent Medical Center Service Area Map



### Daughters of Charity Health System



### Area Hospitals

- |   |                               |
|---|-------------------------------|
| 1. Beverly Hospital                         | 13. LA+USC Med. Ctr.          |
| 2. California Hospital Med. Ctr.            | 14. LA Community Hosp.        |
| 3. CHLA                                     | 15. LA Metropolitan Med. Ctr. |
| 4. Coast Plaza Doctor's Hospital            | 16. Miracle Mile Med. Ctr.    |
| 5. Comm. & Mission Hosp. of Huntington Park | 17. Olympia Med. Ctr.         |
| 6. East LA Doctor's Hospital                | 18. Promise Hosp. of East LA  |
| 7. Glendale Adventist Med. Ctr.             | 19. Silver Lake Med. Ctr.     |
| 8. Good Samaritan Hospital                  | 20. Temple Comm. Hosp.        |
| 9. Hollywood Comm. Hospital                 | 21. USC University Hosp.      |
| 10. Hollywood Presbyterian Med. Ctr.        | 22. White Memorial Med. Ctr.  |
| 11. Kaiser Hospital – Sunset                |                               |

## Service Area Population and Demographic Profile

The total population in St. Vincent Medical Center's service area is expected to grow at a rate of 0.7% annually through CY 2019, with the fastest growth occurring in the 65+ age cohort.

Age Cohort	Estimated 2014		Projected 2019		CAGR	Cumulative Change 2014-2019
	Population	Percent of Total	Population	Percent of Total		
<b>Service Area</b>						
0-17	616,712	24.7%	618,084	23.9%	0.0%	0.2%
18-44	1,065,768	42.6%	1,052,085	40.7%	-0.3%	-1.3%
45-64	566,932	22.7%	619,342	24.0%	1.8%	9.2%
65+	249,626	10.0%	292,813	11.3%	3.2%	17.3%
<b>Total</b>	<b><u>2,499,038</u></b>	<b><u>100.0%</u></b>	<b><u>2,582,324</u></b>	<b><u>100.0%</u></b>	<b><u>0.7%</u></b>	<b><u>3.3%</u></b>
<b>California</b>						
0-17	9,313,067	24.2%	9,388,558	23.3%	0.2%	0.8%
18-44	14,639,527	38.0%	14,892,503	37.0%	0.3%	1.7%
45-64	9,786,617	25.4%	10,244,346	25.4%	0.9%	4.7%
65+	4,810,836	12.5%	5,734,627	14.2%	3.6%	19.2%
<b>Total</b>	<b><u>38,550,047</u></b>	<b><u>100.0%</u></b>	<b><u>40,260,034</u></b>	<b><u>100.0%</u></b>	<b><u>0.9%</u></b>	<b><u>4.4%</u></b>

Source: Claritas 2014 Database

The service area households are less affluent compared to the state of California overall, with a median household income of \$35,465 compared to the state median of \$54,015.

Socioeconomic Indicator	Estimated 2014	Projected 2019	CAGR	Cumulative Change 2014-2019
<b>Service Area</b>				
Population	2,499,038	2,582,324	0.7%	3.3%
Households	806,492	837,410	0.8%	3.8%
Average Household Size	3.0	3.0	-0.1%	-0.3%
Median Household Income	\$35,465	\$37,510	1.1%	5.8%
Average Household Income	\$53,062	\$56,695	1.3%	6.8%
Income Distribution				
Under \$25,000	35.1%	33.4%	-0.2%	-1.1%
\$25,000-\$49,999	27.5%	27.0%	0.4%	2.1%
\$50,000-\$99,999	24.5%	24.8%	1.0%	4.9%
\$100,000 +	12.9%	14.7%	3.5%	18.9%
<b>California</b>				
Population	38,550,047	40,260,034	0.9%	4.4%
Households	13,003,529	13,592,743	0.9%	4.5%
Average Household Size	2.9	2.9	0.0%	0.0%
Median Household Income	\$54,015	\$56,929	1.1%	5.4%
Average Household Income	\$81,689	\$87,810	1.5%	7.5%
Income Distribution				
Under \$25,000	21.9%	20.5%	-0.5%	-2.4%
\$25,000-\$49,999	22.3%	21.4%	0.1%	0.6%
\$50,000-\$99,999	29.2%	28.6%	0.5%	2.4%
\$100,000 +	26.6%	29.5%	3.0%	15.8%