

Effect of the Proposed Change in Control and Governance of St. Joseph Health System and Providence Health & Services on the Availability and Accessibility of Healthcare Services to the Communities Served by Providence Tarzana Medical Center, Providence Holy Cross Medical Center, and Providence Saint Joseph Medical Center

Prepared for the Office of the California Attorney General

March 28, 2016

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## **INTRODUCTION & PURPOSE**

MDS Consulting, a Vizient, Inc. business (MDS) was retained to prepare healthcare impact statements for the Office of the California Attorney General to assess the potential impact of the proposed Health System Combination Agreement by and between St. Joseph Health System and Providence Health & Services on the availability and accessibility of healthcare services to the communities served by Providence Tarzana Medical Center, Providence Holy Cross Medical Center, and Providence Saint Joseph Medical Center. Providence Health & Services-Southern California<sup>1</sup> owns and operates Providence Tarzana Medical Center, a general acute care hospital located in Tarzana, California (Tarzana Medical Center), Providence Holy Cross Medical Center, a general acute care hospital located in Mission Hills, California (Holy Cross Medical Center), and Providence Saint Joseph Medical Center, a general acute care hospital located in Burbank, California (Saint Joseph Medical Center).

St. Joseph Health System and Providence Health & Services are multi-institutional, Catholic healthcare systems that are sponsored by a Public Juridic Person<sup>2</sup>. St. Joseph Health Ministry is the sponsor and sole corporate member of St. Joseph Health System, a California nonprofit public benefit corporation. Providence Ministries is the sponsor and sole corporate member of Providence Health & Services, a Washington nonprofit corporation.

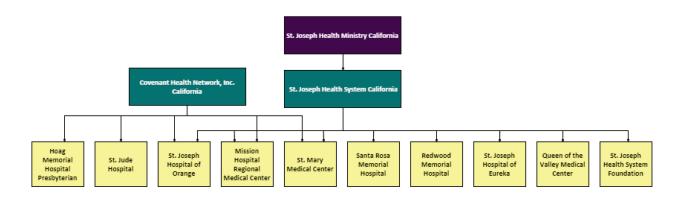
St. Joseph Health System is the sole corporate member of the following Northern California nonprofit hospitals: Queen of the Valley Medical Center, Redwood Memorial Hospital, Santa Rosa Memorial Hospital, and St. Joseph Hospital-Eureka. St. Joseph Health System is the comember with Covenant Health Network, Inc.<sup>3</sup> of the following Southern California nonprofit hospitals: Hoag Memorial Hospital Presbyterian, Mission Hospital Regional Medical Center, St. Joseph Hospital of Orange, and St. Jude Medical Center. St. Joseph Health System also operates Petaluma Valley Hospital pursuant to a Lease Agreement and Transfer Agreement with Petaluma Health Care District<sup>4</sup>. Please refer to the summary organizational chart on the following page:

<sup>&</sup>lt;sup>4</sup> In 1997, Petaluma Health Care District entered into a 20-year Lease Agreement with SRM Alliance Hospital Services, whose sole member is Santa Rosa Memorial Hospital, and a 20-year Transfer Agreement with SRM Alliance Hospital Services and Santa Rosa Memorial Hospital. Through these agreements, St. Joseph Health System currently operates Petaluma Valley Hospital. The Lease Agreement expires in January 2017. Petaluma Health Care District is conducting due diligence to determine options for the continued operations of Petaluma Valley Hospital.

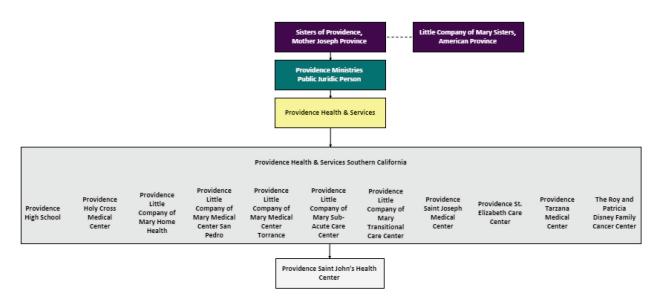


<sup>&</sup>lt;sup>1</sup> Providence Health & Services is the sole corporate member of Providence Health & Services-Southern California. <sup>2</sup> A Public Juridic Person is a group of persons approved by the Roman Catholic Church to oversee and ensure that the mission of its healthcare organization is carried out according to Catholic principles.

<sup>&</sup>lt;sup>3</sup> Covenant Health Network, Inc., established in 2013, is a nonprofit public benefit corporation created by Hoag Memorial Hospital Presbyterian and St. Joseph Health System.



Providence Health & Services-Southern California is the sole member of Providence Saint John's Health Center. Providence Health & Services-Southern California also owns and operates the following California nonprofit hospitals that are not separately incorporated: Providence Holy Cross Medical Center, Providence Little Company of Mary Medical Center San Pedro, Providence Little Company of Mary Medical Center Torrance, Providence Saint Joseph Medical Center, and Providence Tarzana Medical Center. Please refer to the summary organizational chart below:



Together, St. Joseph Health System and Providence Health & Services operate 18 general acute care hospitals in California.

St. Joseph Health System and Providence Health & Services have requested the California Attorney General's consent to enter into a Health System Combination Agreement to establish joint system-level governance control over their operations through the creation of a new Washington nonprofit parent corporation named, "Providence St. Joseph Health." St. Joseph Health Ministry and Providence Ministries will establish co-sponsorship of Providence St. Joseph Health (the Co-Sponsors Council). The Co-Sponsors Council will be the sole corporate member of Providence St. Joseph Health.



In its preparation of this report, MDS performed the following:

- A review of the application submitted by St. Joseph Health System and Providence Health & Services to the California Attorney General on November 24, 2015, and supplemental information and documents subsequently provided by St. Joseph Health System and Providence Health & Services;
- A review of press releases and news articles related to the proposed combination and other hospital transactions;
- Interviews with community representatives, health plan representatives, representatives of Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center's Board of Directors, medical staff, management, and employees, members of St. Joseph Health System and Providence Health & Services' corporate offices, St. Joseph Health System's Board of Trustees, Providence Health & Services' Board of Directors, St. Joseph Health Ministry, Providence Ministries, and others listed in the Appendix;
- An analysis of financial, utilization, and service information provided by the management of Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center, St. Joseph Health System, Providence Health & Services, and the California Office of Statewide Health Planning and Development (OSHPD); and
- An analysis of publicly available data and reports regarding Providence Health & Services, St. Joseph Health System, and Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center's service areas including:
  - Demographic characteristics and trends;
  - Payer mix;
  - Hospital utilization rates and trends;
  - Health status indicators; and
  - Hospital market share.



## **BACKGROUND & DESCRIPTION OF THE TRANSACTION**

### Reasons for the Health System Combination Agreement

The primary objectives stated by Providence Health & Services' Board of Directors and St. Joseph Health System's Board of Trustees for the proposed transaction are to establish the best possible partnership in order to expand healthcare access, share clinical and administrative best practices, increase revenue streams, and drive efficiency due to the changing healthcare environment as a result of the 2010 Federal Patient Protection and Affordable Care Act (ACA) and various other market factors. Providence Health & Services' Board of Directors and St. Joseph Health System's Board of Trustees believe these goals will be accomplished more effectively with their proposed combination. In addition, Providence Health & Services' Board of Directors and St. Joseph Health System's Board of Trustees anticipate that their proposed combination will produce the following benefits:

- Continue the presence of Catholic healthcare in the United States;
- Create advocacy opportunities for social justice, with an emphasis on poor and vulnerable populations;
- Allow for closer integration and/or adoption of specific programs to address the healthcare needs of poor and vulnerable populations;
- Unite and strengthen the mission programs of Providence Health & Services and St. Joseph Health System;
- Honor current affiliations, partnerships, and other arrangements with organizations that have maintained their original faith tradition or secular status;
- Enhance the ability to establish new affiliations, partnerships, and other arrangements with like-minded, faith-based, and secular organizations;
- Strengthen the delivery of healthcare through a nonprofit, charitable model;
- Improve patient access, safety, and satisfaction, and the quality, continuity, and coordination of care;
- Establish stronger infrastructure to serve specific populations, including the Medi-Cal and uninsured patient population;
- Provide an enhanced ability to combine and coordinate the response to community needs across an increased scale and broader geography;



- Adopt and implement the Triple Aim<sup>5</sup> for clinical expertise, growth, diversification, innovation, and shared services;
- Obtain financial benefits through access to capital through the creation of a single obligated group that will allow Providence Health & Services and St. Joseph Health System to become jointly and severally liable;
- Improve the work environment;
- Support the ability to attract and retain the talent and expertise required to best serve community healthcare needs;
- Share clinical and administrative best practices across regions; and
- Maintain and enhance medical group management infrastructure to improve clinical practices.

## **Transaction Process & Timing**

St. Joseph Health System and Providence Health & Services stated that they engaged in a deliberate process to explore ways to most effectively serve their communities. As a result of their discussions, St. Joseph Health System and Providence Health & Services mutually desired to implement the Health System Combination Agreement.

The events leading up to this transaction are chronologically ordered as follows:

- Early 2015 Providence Ministries, St. Joseph Health Ministry, Providence Health & Services' Board of Directors, St. Joseph Health System's Board of Trustees, and the management of Providence Health & Services and St. Joseph Health System began to explore a potential partnership between the two organizations;
- April 7, 2015 St. Joseph Health System's Board of Trustees holds a special meeting with St. Joseph Health Ministry to discuss an overview of Providence Health & Services and to consider the potential partnership between the organizations;
- April 16, 2015 St. Joseph Health Ministry and Providence Ministries meet to discuss the potential partnership between the two organizations;

<sup>&</sup>lt;sup>5</sup> The Triple Aim is a framework developed by the Institute for Healthcare Improvement, a 501(c)(3) with a mission to improve health and healthcare worldwide, for optimizing health system performance by simultaneously accomplishing three objectives: 1) improve the health of the population, 2) enhance the patient experience of care, and 3) reduce the per capital cost of healthcare.



- April 30, 2015 Members of Providence Health & Services' Board of Directors meet to discuss an overview of St. Joseph Health System and the potential partnership between the two organizations;
- May 6, 2015 St. Joseph Health System's Board of Trustees and St. Joseph Health Ministry meet to discuss the potential partnership with Providence Health & Services;
- May 21, 2015 Members of Providence Health & Services' Board of Directors hold a meeting to discuss the potential partnership and to share current management perspectives;
- June 5, 2015 Providence Health & Services' Board of Directors meets to provide an update on the transaction process and to share Providence Health & Services' and St. Joseph Health System's draft vision statement;
- June 17, 2015 Providence Ministries and Providence Health & Services' Board of Directors meet and agree to engage in discussions with St. Joseph Health System to prepare the Letter of Intent;
- June 25, 2015 St. Joseph Health Ministry and St. Joseph Health System's Board of Trustees pass a resolution authorizing the preparation of the Letter of Intent;
- July 27, 2015 Providence Health & Services' Board of Directors and St. Joseph Health System's Board of Trustees hold a joint meeting to review the Letter of Intent and the Letter of Intent approval process;
- July 29, 2015 Providence Health & Services' Board of Directors and Providence Ministries pass a joint resolution authorizing the execution of the Letter of Intent and establishing a negotiating team and special committee to conduct negotiations on the terms and conditions of the transaction with St. Joseph Health System;
- July 29, 2015 St. Joseph Health System's Board of Trustees and St. Joseph Health Ministry pass a joint resolution authorizing the execution of the Letter of Intent and establishing a negotiating team and special committee to conduct negotiations on the terms and conditions of the transaction with Providence Health & Services;
- July 29, 2015 St. Joseph Health System and Providence Health & Services enter into a Letter of Intent to unite St. Joseph Health System and Providence Health & Services as a fully integrated, Catholic-sponsored, nonprofit healthcare system;
- July 31, 2015 Providence Health & Services and St. Joseph Health System issue a press release announcing their potential partnership;



- September 18, 2015 Providence Health & Services' Board of Directors approves and passes a resolution authorizing the execution of the Health System Combination Agreement;
- September 25, 2015 St. Joseph Health System's Board of Trustees approves and passes a resolution authorizing the execution of the Health System Combination Agreement and the Supplemental Agreement with Hoag Memorial Hospital Presbyterian;
- September 25, 2015 Providence Health & Services' Board of Directors approves and passes a resolution authorizing the execution of the Supplemental Agreement with Hoag Memorial Hospital Presbyterian;
- November 24, 2015 "Notice of Submission and Request for Consent" is submitted by Providence Health & Services and St. Joseph Health System to the Office of the California Attorney General; and
- November 25, 2015 Providence Health & Services and St. Joseph Health System issue a press release announcing that the California Attorney General is reviewing the proposed change in governance.

## Health System Combination Agreement

The proposed Health System Combination Agreement, dated November 23, 2015, contains the following major provisions:

- Together, St. Joseph Health System and Providence Health & Services shall form Providence St. Joseph Health, a new Washington nonprofit corporation, to become the sole corporate member of Providence Health & Services and St. Joseph Health System effective upon closing;
  - Providence St. Joseph Health will serve as the parent corporation over Providence Health & Services and St. Joseph Health System;
  - Providence Health & Services and St. Joseph Health System shall continue to operate according to their respective governing documents, subject to the reserved powers of Providence St. Joseph Health;
  - The purpose and function of the subsidiary boards of Providence Health & Services and St. Joseph Health System shall not change and shall continue to operate according to their respective governing documents;



- Providence St. Joseph Health intends to form a single-obligated group that will allow both Providence Health & Services and St. Joseph Health System to:
  - Become jointly and severally liable for all organization tax-exempt debt; and
  - Allocate risk and optimize borrowing strategy.
- Providence St. Joseph Health intends to create a single-cash and integrated investment program.
- St. Joseph Health Ministry and Providence Ministries will enter into a separate cosponsorship agreement establishing the Co-Sponsors Council through contractual obligations exercised by St. Joseph Health Ministry and Providence Ministry;
  - The Co-Sponsors Council will become the sole corporate member of Providence St. Joseph Health; and
  - Some of the reserved rights of the Co-Sponsors Council are:
    - Approve any change to mission, philosophy, vision, and values;
    - Adopt, amend, or repeal civil Articles of Incorporation or Bylaws of Providence St. Joseph Health, of any civil corporation of which Providence St. Joseph Health is a controlling member, to the extent permitted by applicable law;
    - Monitor the application of the Ethical and Religious Directives within Providence St. Joseph Health and its Catholic subsidiaries, and in the case of non-compliance, require the correction of any anomaly;
    - Fix the number and appoint and/or remove the trustees of Providence St. Joseph Health and of any corporation of which Providence St. Joseph Health is the controlling member;
    - Approve incurrences of indebtedness or the sale, transfer, assignment, or encumbering of the assets of Providence St. Joseph Health and any corporation of which Providence St. Joseph Health is the controlling member, pursuant to policies established from time to time by the Co-Sponsors Council;
    - Appoint the President/Chief Executive Officer of Providence St. Joseph Health, and to remove such President/Chief Executive Officer of Providence St. Joseph Health, with or without cause, after consideration of input from the Providence St. Joseph Health Board;
    - Approve, on a consolidated system-wide basis, the annual operating and capital budget of Providence St. Joseph Health, and approve of any deviations from such budgets in excess of an amount of percentage specified from time to time by resolution of the Co-Sponsors Council;
    - Approve the merger, dissolution, or sale of substantially all Providence St.



Joseph Health division or local ministry assets; and

- Approve the initiation or closure of any major work of Providence St. Joseph Health and of any corporation of which Providence St. Joseph Health is the controlling member.
- St. Joseph Health System and Providence Health & Services shall establish the Providence St. Joseph Health Board as follows:
  - The Providence St. Joseph Health Board shall consist of fourteen elected members with equal voting rights;
  - The President and Chief Executive Officer of Providence St. Joseph Health shall serve as an ex-officio member, with voting privileges;
  - Seven members of the Providence St. Joseph Health Board shall be appointed by St. Joseph Health System and seven members shall be appointed by Providence Health & Services;
  - Each elected member shall serve an initial three-year team, subject to the reserved rights of their respective Sponsors during the initial term;
  - Following the initial three-year term, the elected members shall be selfperpetuating, with members serving staggered terms, without regard to representational requirements, and subject to the reserved rights of the Co-Sponsors Council;
  - No member of the Providence St. Joseph Health Board may serve more than nine consecutive years, excluding the President and Chief Executive Officer; and
  - Voting shall be decided by a simple majority, unless a greater majority is required by law.
- The restated bylaws of Providence Health & Services and the restated bylaws of St. Joseph Health System will reserve rights to Providence St. Joseph, such as the ability to:
  - Approve and recommend to Co-Sponsors Council the appointment and/or removal of the Providence St. Joseph Health Board of Directors;
  - Approve and recommend to Co-Sponsors Council the appointment and/or removal of Providence St. Joseph Health Board Chair;
  - Approve and recommend to Co-Sponsors Council the amendment of articles, bylaws, or other governing documents of Providence St. Joseph Health, St. Joseph Health System, or Providence Health & Services;



- Approve and recommend to Co-Sponsors Council the affiliation or acquisition involving Providence St. Joseph Health, St. Joseph Health System or Providence Health & Services;
- Approve the strategic plan for all Catholic facilities, ministries and operations of Providence St. Joseph Health, Providence Health & Services, and St. Joseph Health System;
- Approve Providence St. Joseph Health's goals and objectives;
- Approve and recommend to Co-Sponsors Council the initiation or closure of a major work of Providence St. Joseph Health, St. Joseph Health System, or Providence Health & Services;
- Approve initiation or closure of programs and services of St. Joseph Health System or Providence Health & Services;
- Approve and recommend to Co-Sponsors Council the dissolution, liquidation, consolidation, or merger of Providence St. Joseph Health, St. Joseph Health System or Providence Health & Services;
- Approve and recommend to Co-Sponsors Council the annual consolidated Providence St. Joseph Health's budget;
- Approve debt authorization (including loan guarantees) up to an amount to be determined;
- Approve the long-range financial plan of Providence St. Joseph Health;
- Approve budgeted substitutions of Providence St. Joseph Health;
- Approve unbudgeted expenditures of Providence St. Joseph Health;
- Approve sale of non-church real and personal property/assets of Providence St. Joseph Health, St. Joseph Health System, or Providence Health & Services; and
- Approve system-wide Providence St. Joseph Health compliance program and policies.
- All employees shall remain employed by the entity that currently employs them with compensation and benefits established by their respective employers, and both St.
   Joseph Health System and Providence Health & Services will continue maintaining their respective employee benefit plans to be in material compliance with applicable laws;



- The medical staff shall not be adversely affected nor require a change to the medical staff privileges held by any member of the medical staff of the hospitals;
- Capital projects approved by either St. Joseph Health System or Providence Health & Services prior to closing shall not be subject to an additional review process;
- Divisional headquarters for St. Joseph Health System and Providence Health & Services' California operations shall be located in Irvine, California. System headquarters for Providence St. Joseph Health shall be located in Renton, Washington;
- St. Joseph Health System and Providence Health & Services have made the following commitments:
  - Maintain the hospitals as general acute care hospitals for a period of five years;
  - Maintain and provide 24-hour emergency department services as currently licensed for a period of five years;
  - Continue to participate in the Medicare program and have a Medicare provider number for a period of five years to provide the same types and levels of services as provided as of closing of the transaction;
  - Continue to participate in the Medi-Cal program for a period of five years, including maintaining Medi-Cal Managed Care contracts on competitive terms that provide the same types and levels of services as in the existing contracts;
  - Continue contracts with local government agencies on current terms for a period of five years, unless such contracts expire or are terminated for cause;
  - Provide an annual amount of charity care at each of the hospitals for a period of five years that is no less than the Fiscal Year (FY) 2014-2015 average of each of the hospitals;
  - Provide an annual amount of community benefit services at each of the hospitals for a period of five years that is no less than the four year (FY 2011-2014) average at each of the hospitals, subject to Consumer Price Index adjustments; and
  - Continue key service lines at the hospitals, including women's health services, for a period of five years as listed in the summary table below:



| ST. JOSI                                                      | EPH HEALTH SYSTEM & PROVIDENCE HEALTH & SERVICES: SERVICE LINE COMMITMENT                                                                                                                                                                                                                                                                                                                              |
|---------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Hospital<br>St. Joseph Health System                          | Service Line                                                                                                                                                                                                                                                                                                                                                                                           |
| Mission Hospital Regional Medical Center                      | Behavioral health, cardiology, diabetes, emergency, gastroenterology, imaging/radiology, intensive care, laboratory, neurosciences, obstetrics and neonatal intensive care, oncology, orthopedics, pediatrics, rehabilitation, respiratory, surgery, trauma, vascular, and women's services                                                                                                            |
| Petaluma Valley Hospital                                      | Emergency, imaging/radiology, intensive care, laboratory, obstetrics, oncology, orthopedics, palliative care, rehabilitation, vascular, and women's services                                                                                                                                                                                                                                           |
| Queen of the Valley Medical Center                            | Cardiology, emergency, imaging/radiology, interventional radiology, intensive care, laboratory, neurosciences, obstetrics and<br>neonatal intensive care, oncology, orthopedics, palliative care, rehabilitation, surgery, wellness, women's, and wound care<br>services                                                                                                                               |
| Redwood Memorial Hospital                                     | Cardiology, emergency, gastroenterology, imaging/radiology, intensive care, laboratory, neurosciences, obstetrics, oncology, orthopedics, palliative care, rehabilitation, and surgery services                                                                                                                                                                                                        |
| Santa Rosa Memorial Hospital                                  | Bariatric surgery, behavioral health, cardiology, emergency, imaging/radiology, interventional radiology, intensive care,<br>laboratory, neurosciences, obstetrics, oncology, orthopedics, palliative care, rehabilitation, surgery, trauma, vascular, and<br>women's services                                                                                                                         |
| St. Joseph Hospital-Eureka                                    | Cardiology, emergency, gastroenterology, imaging/radiology, interventional radiology, intensive care, laboratory,<br>neurosciences, obstetrics and neonatal intensive care, oncology, orthopedics, palliative care, rehabilitation, and surgery<br>services                                                                                                                                            |
| St. Joseph Hospital of Orange                                 | Anesthesia, bariatric surgery, behavioral health, cardiology, emergency services, gastroenterology, imaging/radiology,<br>interventional radiology, intensive care, kidney dialysis, laboratory, neurosciences, obstetrics oncology, ophthalmology,<br>orthopedics, palliative care, rehabilitation, surgery, urology, women's, and wound care services                                                |
| St. Jude Medical Center                                       | Anesthesia, cardiology, emergency, gastroenterology, geriatric, imaging/radiology, interventional radiology, laboratory, neurosciences, obstetrics and neonatal intensive care, oncology, orthopedics, palliative care, pathology, rehabilitation, speech therapy, surgery, wellness and fitness, women's, and wound care services                                                                     |
| St. Mary Medical Center                                       | Cardiology, diabetes, emergency, imaging/radiology, intensive care, laboratory, obstetrics and neonatal intensive care, rehabilitation, surgery, women's, and wound care services                                                                                                                                                                                                                      |
| Providence Health & Services                                  |                                                                                                                                                                                                                                                                                                                                                                                                        |
| Providence Holy Cross Medical Center                          | Ambulatory surgery, cardiac catheterization, cardiology, emergency, endoscopy, imaging/radiology, intensive care, interventional radiology, laboratory, neurosciences, obstetrics and neontatal intensive care, oncology, orthopedics, palliative care, pulmonary, rehabilitation, sub-acute, telemetry, trauma, vascular, and women's services                                                        |
| Providence Little Company of Mary Medical<br>Center-San Pedro | Acute psychiatry, center for optimal aging, chemical dependency, community outreach, diabetes, emergency, endocrinology, imaging/radiology, intensive care, internal medicine, laboratory, neurosciences, nutritional, obstetrics, oncology, palliative care, pathology, rehabilitation, respiratory, spiritual care, surgery, sub-acute, women's, and wound care services                             |
| Providence Little Company of Mary Medical<br>Center-Torrance  | Blood donor center, cardiovascular, community outreach, emergency, diabetes, endocrinology, imaging/radiology, intensive care, internal medicine, laboratory, neurosciences, nutritional, obstetrics and neonatal intensive care, orthopedics, oncology, palliative, pathology, pediatrics, respiratory, spiritual care, surgery, rehabilitation, urology, volunteer, women's, and wound care services |
| Providence Saint Joseph Medical Center                        | Ambulatory surgery, cardiac catheterization, cardiology, emergency, paramedic base station, endoscopy, imaging/radiology, intensive care, interventional radiology, laboratory, neurosciences, orthopedics, obstetrics and neonatal intensive care, oncology, palliative care, pulmonary, rehabilitation, surgery, telemetry, vascular, and women's services                                           |
| Providence Tarzana Medical Center                             | Ambulatory surgery, cardiac catheterization, cardiology, emergency, endoscopy, imaging/radiology, intensive care, interventional radiology, laboratory, neurosciences, obstetrics and neontatal intensive care, oncology, orthopedics, palliative care, pulmonary, surgery, pediatric and pediatric intensive care, telemetry, vascular, and women's services                                          |

# Use of Net Sale Proceeds

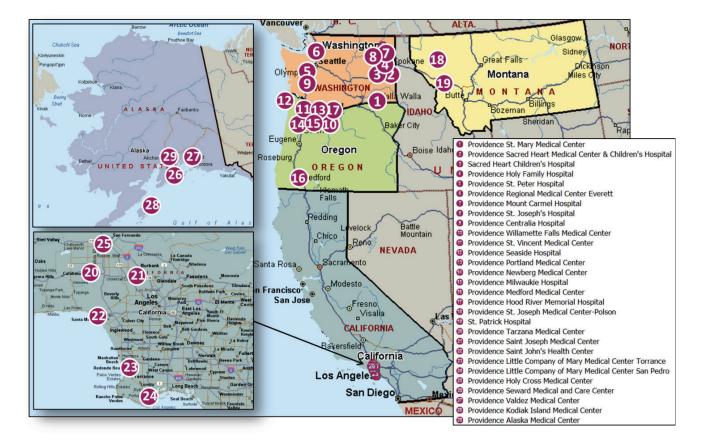
There will be no net proceeds as a result of the proposed transaction.



## **PROFILE OF PROVIDENCE HEALTH & SERVICES**

Providence Health & Services is a nonprofit Catholic healthcare system that traces its beginnings back to 1843 when a religious community of Catholic women, later called the Sisters of Providence, was founded in Montreal, Canada. In 1856, Mother Joseph of the Sacred Heart led a group of four Sisters of Providence to the Washington Territory, where the pioneer sisters began caring for elderly women, orphaned children, and the sick in what was called the "Providence Enclosure." In 1858, they opened St. Joseph Hospital, one of the first hospitals in the Northwest, and by 1859, the Sisters of Providence created the structure for the current network of healthcare services known as Providence Health & Services.

Providence Health & Services has grown to be one of the largest nonprofit health systems in the United States. Providence Ministries is the Catholic sponsor of Providence Health & Services. Today, Providence Health & Services, headquartered in Renton, Washington, employs 76,000 employees, who provide a diverse range of services across five states: Alaska, California, Montana, Oregon, and Washington. Providence Health & Services currently operates 34 hospitals, 475 physician clinics, 22 long-term care facilities, 19 hospice and home health programs, and 693 supportive housing units. Providence Health & Services operates Providence Health Plan, an Oregon nonprofit healthcare service contractor, that provides Medicare, Medicaid, and individual and family health insurance plans to 436,000 members.





Approximately 70 years ago, Providence Health & Services began its operations in Southern California, where it currently operates the following hospitals: Providence Holy Cross Medical Center, Providence Little Company of Mary Medical Center San Pedro, Providence Little Company of Mary Medical Center Torrance, Providence Saint John's Health Center, Providence Saint Joseph Medical Center, and Providence Tarzana Medical Center. Descriptions of Providence Health & Services-Southern California's hospitals are provided below:

**Providence Holy Cross Medical Center** is located in Mission Hills, was founded in 1961, and provides healthcare services to the San Fernando, Santa Clarita, and Simi Valley communities. It is a general acute care hospital that is currently licensed for 377 beds and has a medical staff consisting of over 600 physicians. The Medical Center offers both inpatient and outpatient health services, including oncology, cardiology, orthopedics, neurosciences, rehabilitation services, women's and children's services. The Medical Center is designated as a Level II Trauma Center and STEMI Receiving Center, and is certified as a Primary Stroke Center.

**Providence Little Company of Mary Medical Center San Pedro** is located in San Pedro, was founded in 1925, and provides healthcare services to the South Bay community. It is a general acute care hospital that is currently licensed for 356 beds and has a medical staff consisting of over 400 physicians. The hospital offers a variety of medical services, including emergency care, intensive care, medical and surgical services, obstetrics, and orthopedics. The hospital is also certified as a Primary Stroke Center.

**Providence Little Company of Mary Medical Center Torrance** is located in Torrance, was opened in 1960, and provides healthcare services to the South Bay Community. It is a general acute care hospital that is currently licensed for 442 beds, employs approximately 2,100 individuals, and has a medical staff consisting of approximately 900 physicians. The hospital offers general medical, surgical, and critical care services. The hospital also offers cardiovascular, oncology, emergency care, and women's and children's health services. The hospital is designated as Level III Neonatal Intensive Care Unit and a STEMI Receiving Center, and is certified as a Primary Stroke Center.

**Providence Saint John's Health Center** is located in Santa Monica, was founded in 1942, and provides healthcare services to communities in West Los Angeles. Today, the health center is a general acute care hospital that is currently licensed for 266 beds. The health center provides emergency, heart and vascular care, oncology, orthopedics, and women's health services. The health center is also designated as a STEMI Receiving Center. Providence Saint John's Health Center is the sole corporate member of the John Wayne Cancer Institute, an institute that conducts research to advance the treatment of complex cancers.

**Providence Saint Joseph Medical Center** is located in Burbank and was founded in 1943 by the Sisters of Providence. The Medical Center is a general acute care hospital that is currently licensed for 446 beds, has approximately 2,300 employees, over 700 physicians, and is the second-largest hospital serving the San Fernando and Santa Clarita Valleys. The Medical Center offers a variety of services and programs through its Roy & Patricia Disney Family Cancer



Center, heart and vascular center, The Hycy and Howard Hill Neuroscience Institute, breast health center, and Trinity Hospice. The Medical Center is also designated as a STEMI Receiving Center and certified as a Primary Stroke Center.

**Providence Tarzana Medical Center** is located in Tarzana, was founded in 1973, and provides healthcare services to the San Fernando Valley communities. It is a general acute care hospital that is licensed for 249 beds, has a medical staff consisting of nearly 800 physicians, and has over 1,300 employees. The Medical Center offers a comprehensive range of healthcare services that include cardiology, vascular, orthopedics, women's services, pediatrics, neonatal, and emergency care. The Medical Center is designated as a STEMI Receiving Center and a Level III Neonatal Intensive Care Unit, and is certified as a Primary Stroke Center.

Providence Health & Services –Southern California also operates the following entities:

### **Providence Medical Institute**

Providence Medical Institute operates as a nonprofit medical practice foundation<sup>6</sup> and provides primary and specialty care services, including family and internal medicine, obstetrics and gynecology, pediatrics, cardiology, and dermatology services. Providence Medical Institute was founded in 1995, and is currently affiliated with the following medical groups: Providence Medical Group, Providence Care Network, Affiliates in Medical Specialties, and Axminster Medical Group. Together, they employ over 200 providers located at more than 30 medical offices throughout the Greater Los Angeles area.

### **Facey Medical Foundation**

Facey Medical Foundation operates as a nonprofit medical practice foundation and manages Facey Medical Group. Facey Medical Group provides primary and specialty care services, including family and internal medicine, obstetrics and gynecology, pediatrics, behavioral health, ophthalmology, and gastroenterology services, to the residents of San Fernando Valley, Santa Clarita Valley, and Simi Valley. Facey Medical Group is currently comprised of over 200 healthcare providers in 12 locations.

#### **Providence High School**

Providence High School, located in Burbank, was founded in 1955 by the Sisters of Providence. It is a private, co-educational, independent, college preparatory Catholic high school, accredited by the Western Catholic Education Association and the Western Association of Schools and

<sup>&</sup>lt;sup>6</sup> Providence Medical Institute and Facey Medical Foundation operate under California Health and Safety Code section 1206(I). Under section 1206(I), a clinic operated by a nonprofit corporation that conducts medical research and health education and provides healthcare to its patients through a group of 40 or more physicians and surgeons, who are independent contractors representing not less than ten board-certified specialties, and not less than two-thirds of whom practice on a full-time basis at the clinic, is not required to be licensed.



Colleges. It is also a member of the California Association of Independent Schools, and is nationally recognized as a Blue Ribbon High School.

#### Providence St. Elizabeth Care Center

Providence St. Elizabeth Care Center, located in North Hollywood, is a skilled nursing facility licensed for 52 skilled nursing beds. Healthcare services include skilled nursing care, geriatric services, intravenous medication therapy, and respiratory services.

### Providence TrinityCare Hospice

Providence TrinityCare Hospice provides end-of-life services for patients in need of palliative and hospice care throughout Southern California. Providence TrinityCare Hospice, which is supported by Providence TrinityCare Hospice Foundation, provides care for patients in hospitals, nursing homes, rehabilitation facilities, and in the home.

### Providence Little Company of Mary Home Health

Providence Little Company of Mary Home Health provides a range of home health and clinical specialty programs for patients receiving treatment for illness, hospitalization, or surgery. Healthcare services include patient assessment and monitoring, IV therapy, total parenteral nutrition, gastric feeding tube services, wound care treatment, and pain management services.

### Providence Little Company of Mary Sub-Acute Care Center

Providence Little Company of Mary Sub-Acute Care Center, located in San Pedro, is an adult care facility that specializes in the treatment of ventilator and tracheostomy-dependent patients, including inhalation therapy, tracheotomy care, intravenous tube feeding, and complex wound management care.

### Providence Little Company of Mary Transitional Care Center

Providence Little Company of Mary Transitional Care Center, located in Torrance, provides skilled nursing care for patients transitioning from inpatient acute care to the home.

#### The Roy and Patricia Disney Family Cancer Center

The Roy and Patricia Disney Family Cancer Center, located in Burbank, provides prevention, detection, diagnosis, medical and surgical treatment, rehabilitation, and support services for patients with cancer, including the Providence Saint Joseph Breast Health Center.



#### **Providence House**

Providence House, founded in 1991 and located in Oakland, provides 40 apartments for individuals on fixed incomes living with HIV/AIDs and disabilities.

### **Key Statistics**

Key statistics for the Providence Health & Services-Southern California hospitals include the following:

- In FY 2014, the hospitals operated a total of 2,116 licensed beds with an average occupancy rate of 56% and an average daily census of 1,171 patients;
- From FY 2013 to FY 2014, total inpatient discharges increased approximately 15% from 74,733 to 85,759; and
- Based on FY 2014 inpatient discharges, the percentages of Medicare and Medi-Cal were 45% and 20%, respectively.

## Payer Mix

The following table illustrates the Providence Health & Services-Southern California hospitals' inpatient discharge payer mix compared to Los Angeles County and the State of California for FY 2014. The comparison shows that the six combined hospitals have higher percentages of Medicare Traditional, Medicare Managed Care, Third Party Traditional, and Third-Party Managed Care patients and lower percentages of Medi-Cal Traditional and Medi-Cal Managed Care patients relative to the average for all hospitals in Los Angeles County and the State of California.

| PAYER MIX COMPARISON           |                                           |            |                                 |            |                      |            |  |
|--------------------------------|-------------------------------------------|------------|---------------------------------|------------|----------------------|------------|--|
|                                | Providence Health & Services<br>(FY 2014) |            | Los Angeles County<br>(FY 2014) |            | California (FY 2014) |            |  |
|                                | Discharges                                | % of Total | Discharges                      | % of Total | Discharges           | % of Total |  |
| Medi-Cal Traditional           | 8,657                                     | 10.1%      | 157,394                         | 18.5%      | 448,311              | 15.8%      |  |
| Medi-Cal Managed Care          | 8,688                                     | 10.1%      | 135,429                         | 16.0%      | 435,129              | 15.3%      |  |
| Medi-Cal Total                 | 17,345                                    | 20.2%      | 292,823                         | 34.5%      | 883,440              | 31.1%      |  |
| Medicare Traditional           | 27,855                                    | 32.5%      | 233,810                         | 27.5%      | 805,912              | 28.4%      |  |
| Medicare Managed Care          | 10,965                                    | 12.8%      | 85,330                          | 10.1%      | 273,709              | 9.6%       |  |
| Medicare Total                 | 38,820                                    | 45.3%      | 319,140                         | 37.6%      | 1,079,621            | 38.0%      |  |
| Third-Party Managed Care       | 20,981                                    | 24.5%      | 158,487                         | 18.7%      | 610,781              | 21.5%      |  |
| Third-Party Managed Care Total | 20,981                                    | 24.5%      | 158,487                         | 18.7%      | 610,781              | 21.5%      |  |
| Third-Party Traditional        | 6,937                                     | 8.1%       | 30,357                          | 3.6%       | 121,054              | 4.3%       |  |
| Other Payers                   | 762                                       | 0.9%       | 22,969                          | 2.7%       | 62,617               | 2.2%       |  |
| Other Indigent                 | 914                                       | 1.1%       | 7,231                           | 0.9%       | 32,930               | 1.2%       |  |
| County Indigent                | 0                                         | 0.0%       | 17,931                          | 2.1%       | 51,759               | 1.8%       |  |
| Other Total                    | 8,613                                     | 10.0%      | 78,488                          | 9.2%       | 268,360              | 9.4%       |  |
| Total                          | 85,759                                    | 100%       | 848,938                         | 100%       | 2,842,202            | 100%       |  |

Source: OSHPD Disclosure Reports, FY 2014



## **Quality & Awards**

All of the Providence Health & Services-Southern California hospitals have received accreditation from The Joint Commission as indicated below:

| Hospital                                                   | Effective Date |
|------------------------------------------------------------|----------------|
| Providence Holy Cross Medical Center                       | 5/8/2015       |
| Providence Little Company of Mary Medical Center-San Pedro | 1/17/2015      |
| Providence Little Company of Mary Medical Center-Torrance  | 9/25/2015      |
| Providence Saint John's Health Center                      | 9/12/2015      |
| Providence Saint Joseph Medical Center                     | 8/8/2015       |
| Providence Tarzana Medical Center                          | 8/9/2014       |
| Source: The Joint Commission                               |                |

Source: The Joint Commission

The Centers for Medicare & Medicaid Services developed the online tool, Hospital Compare, as a part of its Hospital Quality Initiative. Hospital Compare is designed to help improve hospitals' quality of care by distributing objective, easy to understand data on hospital performance, and quality information from consumer perspectives. The following table shows the most recent quality scores for the Providence Health & Services-Southern California hospitals in California as reported by Hospital Compare for measures of overall recommended care, readmission rate, overall patient experience, and overall surgical care:

| PROVIDENCE HEALTH & SERVICES: QUALITY SCORES               |                             |                  |                               |                          |  |  |
|------------------------------------------------------------|-----------------------------|------------------|-------------------------------|--------------------------|--|--|
| Hospital                                                   | Overall<br>Recommended Care | Readmission Rate | Overall Patient<br>Experience | Overall Surgical<br>Care |  |  |
| State of California Average                                | 96.9%                       | 19.4%            | 68.0%                         | 97.9%                    |  |  |
| Providence Holy Cross Medical Center                       | 96.2%                       | 19.9%            | 74.0%                         | 99.7%                    |  |  |
| Providence Little Company of Mary Medical Center San Pedro | 95.3%                       | 19.5%            | 68.0%                         | 96.4%                    |  |  |
| Providence Little Company of Mary Medical Center Torrance  | 98.2%                       | 19.9%            | 75.0%                         | 99.8%                    |  |  |
| Providence Saint John's Health Center                      | 96.3%                       | 19.2%            | 73.0%                         | 99.9%                    |  |  |
| Providence Saint Joseph Medical Center                     | 97.6%                       | 19.8%            | 75.0%                         | 99.8%                    |  |  |
| Providence Tarzana Medical Center                          | 95.3%                       | 19.4%            | 59.0%                         | 98.0%                    |  |  |

Source: Medicare.gov Hospital Compare

- For measures of overall recommended care, four of the hospitals (Providence Holy Cross Medical Center, Providence Little Company of Mary Medical Center San Pedro, Providence Saint John's Health Center, and Providence Tarzana Medical Center) had slightly lower rates than the State of California average. However, two hospitals (Providence Little Company of Mary Medical Center Torrance and Providence Saint Joseph Medical Center) scored above the State of California average;
- Four of the six hospitals had slightly higher rates of readmission than the State of California Average. Providence Tarzana Medical Center's readmission rate was the same as the State of California average (19.4%), and Providence Saint John's Health Center's readmission rate was lower than the statewide average (19.2%);



- Five of the six hospitals' overall patient experience scores met or exceeded the State of California average. Providence Tarzana Medical Center's overall patient experience score was lower than the State of California average (59.0% and 68.0%, respectively); and
- For measures of overall surgical care, only Providence Little Company of Mary Medical Center San Pedro's score of 96.4% fell below the State of California average.

## **Financial Profile**

|                                                                   | Providence Health & | Services System-Wide | Providence Health & Ser | vices Southern California |
|-------------------------------------------------------------------|---------------------|----------------------|-------------------------|---------------------------|
|                                                                   | 2013                | 2014                 | 2013                    | 2014                      |
| Net Patient Service Revenue                                       | \$9,357,529         | \$10,294,637         | \$1,647,280             | \$1,840,535               |
| Provision for Bad Debts                                           | (\$299,791)         | (\$193,018)          | (\$48,600)              | (\$71,899)                |
| Net Patient Service Revenue Less Provision for Bad Debts          | \$9,057,738         | \$10,101,619         | \$1,598,680             | \$1,768,646               |
| Premium and Capitation Revenues                                   | \$1,445,107         | \$1,682,968          | \$198,965               | \$243,103                 |
| Other Revenues                                                    | \$633,835           | \$696,390            | \$65,332                | \$92,240                  |
| Fotal Operating Revenues                                          | \$11,136,680        | \$12,480,977         | \$1,862,977             | \$2,103,989               |
| Salaries and Wages                                                | \$4,748,873         | \$5,248,196          | \$695,251               | \$792,798                 |
| mployee Benefits                                                  | \$1,161,130         | \$1,220,078          | \$184,509               | \$86,796                  |
| Purchased Healthcare                                              | \$767,161           | \$909,154            | \$47,886                | \$79,462                  |
| Professional Fees                                                 | \$463,838           | \$514,990            | \$173,737               | \$213,768                 |
| Supplies                                                          | \$1,533,092         | \$1,792,707          | \$226,875               | \$284,480                 |
| Purchased Services                                                | \$944,487           | \$977,247            | \$258,663               | \$153,017                 |
| Depreciation                                                      | \$596,623           | \$676,357            | \$80,766                | \$102,861                 |
| nterest and Amortization                                          | \$134,489           | \$161,014            | \$37,853                | \$38,187                  |
| Other Operating Expenses                                          | \$749,316           | \$762,082            | \$184,422               | \$78,346                  |
| Total Operating Expenses                                          | \$11,099,009        | \$12,261,825         | \$1,889,962             | \$1,829,715               |
| excess of Revenues Over Expenses from Operations                  | \$37,671            | \$219,152            | (\$26,985)              | \$274,274                 |
| Gains from Affiliations                                           | -                   | \$476,110            | -                       | -                         |
| oss on Extinguishment of Debt                                     | (\$1,671)           | (\$85,522)           | -                       | -                         |
| nvestment Income, Net                                             | \$248,572           | \$178,043            | -                       |                           |
| Pension Settlement Costs and Other                                | (\$30,302)          | (\$16,361)           | -                       | -                         |
| Total Net Nonoperating Gains                                      | \$215,599           | \$552,270            | \$16,132                | \$143,908                 |
| Excess of Revenues Over Expenses                                  | \$253,270           | \$771,422            | (\$10,853)              | \$418,182                 |
| Net Assets Released from Restriction for Capital                  | \$10,786            | \$13,646             | (\$594)                 | \$3,924                   |
| Change in Noncontrolling Interests in Consolidated Joint Ventures | (\$29,139)          | \$584                | (\$811)                 | \$553                     |
| ension Related Changes                                            | \$385,702           | (\$249,011)          | -                       | -                         |
| nterdivision Transfers                                            |                     | -                    | (\$29,915)              | (\$414,211)               |
| Contributions, Grants, and Other                                  | (\$4,040)           | (\$8,639)            | \$4,077                 | (\$16,054)                |
| ncrease in Unrestricted Net Assets                                | \$616,579           | \$528,002            | (\$38,096)              | (\$7,606)                 |

Source: Providence Health & Services Combined Financial Statement, FY 2013 & 2014 (KPMG)

#### Providence Health & Services System-Wide Performance

Providence Health & Services' audited combined financial statements<sup>7</sup> for FY 2013 and FY 2014 display the system-wide performance of the entity and its affiliates. The system displays increasing operating revenues and excess of revenues over expenses from operations.

<sup>&</sup>lt;sup>7</sup> Providence Health & Services' audited combined financial statements, prepared by KPMG, pertain to the entire Providence Health & Services system, including its operations outside of California.



- Net patient service revenue (less provision for bad debts) of \$10.1 billion in FY 2014 represents a net increase of \$1.0 billion (11.5%) as compared to FY 2013. Total operating revenues increased by \$1.3 billion (12%) to \$12.5 billion in FY 2014;
- Total operating expenses increased by 10.5% in FY 2014 to \$12.3 billion. Providence Health & Services' salaries and benefits expenses accounted for 42.8% of total expenses;
- In FY 2014, Providence Health & Services realized a net non-operating gain of \$552.3 million, representing a 156% increase from the net non-operating gain of \$215.6 million in FY 2013. This increase included investment income from trading securities, income from recipient organizations, pension settlement costs, and other income. Contributions from affiliations with Providence Saint John's Health Center, Pacific Medical Centers, and Kadlec Health System also are included in net non-operating gains in FY 2014; and
- Excess of revenues over expenses from operations increased from \$37.7 million in FY 2013 to \$219.2 million in FY 2014.

#### Providence Health & Services-Southern California Performance

Providence Health & Services-Southern California's combined financial statements for FY 2013 and FY 2014 display the performance of the Providence Health & Services-Southern California entities and affiliates. The region shows increasing operating revenues and excess of revenues over expenses from operations.

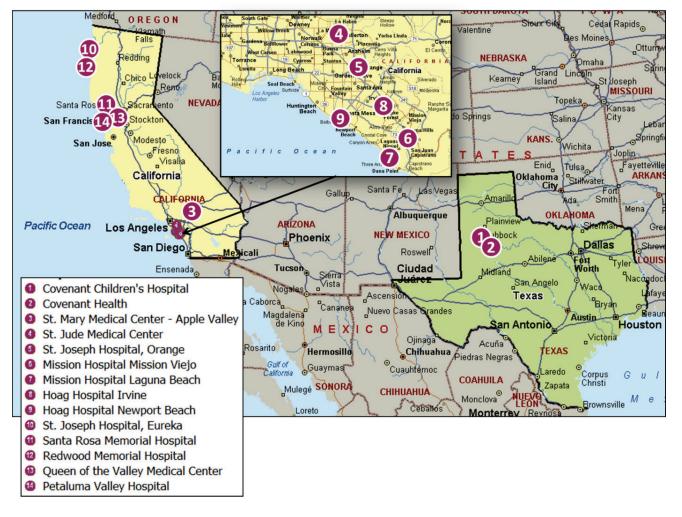
- Net patient service revenue (less provision for bad debts) of \$1.77 billion in FY 2014 represents a net increase of \$170 million (10.6%) as compared to FY 2013. Total operating revenues increased by \$241 million (13.0%) to \$2.1 billion in FY 2014;
- Total operating expenses decreased by 3.2% in FY 2014 to \$1.83 billion. The salaries and wages expenses accounted for approximately 43.3% of total expenses;
- In FY 2014, Providence Health & Services-Southern California realized a net nonoperating gain of \$143.9 million, representing a significant increase from the net nonoperating gain of \$16.1 million in FY 2013; and
- Excess of revenues over expenses from operations increased from a loss of \$27.0 million in FY 2013 to a gain of \$274.3 million in FY 2014.



## **PROFILE OF ST. JOSEPH HEALTH SYSTEM**

St. Joseph Health System is a ministry of the Sisters of St. Joseph of Orange, whose origins can be traced back to the 17th Century. In 1650, Father Jean Pierre Medaille, a traveling Jesuit priest and missionary, encountered a group of women in Le Puy, France who were providing care to the homeless and sick members of their community. Father Madaille formally organized the group of women into a religious community named the "Sisters of Saint Joseph." In 1912, at the invitation of the local bishop, a small contingent of the Sisters of St. Joseph traveled to establish a school in Eureka, California. A few years later in 1918, the great influenza epidemic broke out and caused the Sisters to temporarily give up their education efforts in order to provide care for the sick. The Sisters of St. Joseph Hospital-Eureka with 28 beds.

Today, St. Joseph Health System is organized into three regions: Northern California, Southern California, and West Texas/Eastern New Mexico. St. Joseph Health System employs 24,733 individuals who provide care across a full range of facilities including 14 acute care hospitals, home health agencies, hospice care, outpatient services, skilled nursing facilities, community clinics, and physician organizations.





St. Joseph Health System operates the following hospitals in Southern California: Hoag Memorial Hospital Presbyterian, Hoag Orthopedic Institute, St. Joseph Hospital-Eureka, Redwood Memorial Hospital, Santa Rosa Memorial Hospital, Petaluma Valley Hospital, Queen of the Valley Medical Center, St. Joseph Hospital of Orange, St. Jude Medical Center, St. Mary Medical Center, and Mission Hospital Regional Medical Center, which operates two general acute care hospitals under the same license. Descriptions of St. Joseph Health System's Southern California hospitals are provided below:

**Hoag Memorial Hospital Presbyterian** has campuses in Newport Beach and Irvine, was founded over 60 years ago, and provides healthcare services to the Orange County community. Both campuses are licensed as general acute care hospitals and are currently licensed for a combined total of 527 beds. The hospitals provide emergency, medical/surgical, cardiovascular, maternity, neonatal intensive care, critical care, and chemical dependency services. They are both designated as STEMI Receiving Centers, and the Newport Beach campus is designated as a Stroke Neurology Receiving Center.

**Hoag Orthopedic Institute** is an orthopedic specialty hospital in Irvine. The institute is licensed for 70 beds and has a medical staffing consisting of over 300 specialty physicians who provide a range of orthopedics services including spine care, joint care, sports medicine, trauma and fracture care, and sarcoma treatment services.

**St. Mary Medical Center** is located in Apple Valley and first opened in 1956 as a 29-bed acute and maternity care facility. Today, the hospital is a general acute care hospital that is currently licensed for 212 beds and has a medical staff consisting of over 300 physicians. It provides healthcare services to the Apple Valley community, including 24-hour emergency services, pediatric care, cardiology services, and wellness and prevention programs such as diabetes education. It is designated as a STEMI Receiving Center.

**St. Jude Medical Center** is located in Fullerton, has been in operation for over 50 years, and provides healthcare services to the Orange County community. The Medical Center is a general acute care hospital that is currently licensed for 351 beds and has a medical staff consisting of nearly 600 physicians. The Medical Center provides medical services across a wide range of specialties and subspecialties, including oncology, cardiology, maternity, orthopedics, and outpatient rehabilitation services. It is designated as a STEMI Receiving Center and is certified as a Comprehensive Stroke Center.

**St. Joseph Hospital of Orange** is located in Orange, opened in September of 1929, and provides healthcare services to the Orange County community. It is a general acute care hospital that is currently licensed for 463 beds, employs over 3,100 staff, and has a medical staff consisting of over 1,000 physicians. The hospital offers bariatric surgery, behavioral health, orthopedics, and kidney transplant services. The hospital has the Nasal and Sinus Center, the Heart and Vascular Center, the Center for Cancer Prevention and Treatment, and the Kidney Dialysis Center. It is designated as a STEMI Receiving Center and is certified as a Primary Stroke Center.



**Mission Hospital Regional Medical Center** has campuses in Mission Viejo and Laguna Beach. Both are general acute care hospitals that provide a wide range of patient services and are currently licensed for a combined total of 552 beds with a medical staff of over 750 physicians. The Medical Center has several specialty centers that include Heart Center, Spine Center, Women's Center, and the Imaging Center. The Mission Viejo campus is designated as a Level II Trauma Center and STEMI Receiving Center and is certified as a Primary Stroke Center.

St. Joseph Health System operates the following hospitals in Northern California: St. Joseph Hospital-Eureka, Redwood Memorial Hospital, Santa Rosa Memorial Hospital, Petaluma Valley Hospital, and Queen of the Valley Medical Center. Descriptions of St. Joseph Health System's Northern California hospitals are provided below:

**St. Joseph Hospital-Eureka** is located in Eureka, first opened in 1920, and provides healthcare services to the Eureka community. It is a general acute care hospital that is currently licensed for 153 beds with a medical staff of over 300 physicians. It provides emergency, cardiology, surgical, pediatric, maternity, and rehabilitation services. It also has a Sexual Assault Response Team and operates a Level II Neonatal Intensive Care Unit.

**Redwood Memorial Hospital** is located in Fortuna and provides healthcare services to the Fortuna community. It is a general acute care and critical care access hospital that is currently licensed for 35 beds with a medical staff of over 100 physicians. The hospital provides emergency, critical care, obstetric, surgical, outpatient rehabilitation, and radiology services, including ultrasound, digital mammography, and bone density services.

**Santa Rosa Memorial Hospital** is located in Santa Rosa and serves the communities of Sonoma County, Mendocino County, Napa County, and Lake County. The hospital is a general acute care hospital and is currently licensed for 278 beds with a medical staff of nearly 500 physicians. The hospital provides a range of specialty services, including emergency, pediatric, maternal and child health, joint replacement, and rehabilitation services. It is designated as a STEMI Receiving Center, certified as a Primary Stroke Center, and operates the region's only Level II Trauma Center.

**Petaluma Valley Hospital** is located in Petaluma in Sonoma County. It is a general acute care hospital that is currently licensed for 80 beds with a medical staff of over 250 physicians. The hospital offers 24-hour emergency, intensive care, and surgical services. It also operates a Family Birth Center.

**Queen of the Valley Medical Center** is located in Napa, was founded in 1958 by the Sisters of St. Joseph of Orange, and provides services to the Napa Valley community. The Medical Center is a general acute care hospital that is currently licensed for 208 beds with a medical staff of over 300 physicians. It provides oncology, orthopedics, imaging, cardiac, maternity and infant care, emergency, and wellness services. It is designated as a STEMI Receiving Center.



### St. Joseph Health System also operates the following entities:

### St. Joseph Heritage Healthcare

St. Joseph Heritage Healthcare operates as a nonprofit medical practice foundation<sup>8</sup> and provides primary and specialty care services, including family and internal medicine, pediatrics, dermatology, cardiology, and obstetrics and gynecology services. St. Joseph Heritage Healthcare is comprised of eight medical groups, including St. Jude Heritage Medical Group, St. Joseph Heritage Medical Group, Mission Heritage Medical Group, Hoag Medical Group, St. Mary High Desert Medical Group, Annadel Medical Group, Queen of the Valley Medical Associates, and Humboldt Medical Specialists. St. Joseph Heritage Healthcare also has several contracted physician networks that include St. Jude Affiliated Physician Network, St. Joseph Hospital Affiliated Physician Network, Mission Hospital Affiliated Physician Network, Hoag Affiliated Physician Network, and Premier IPA. In total, St. Joseph Heritage Healthcare is comprised of over 400 healthcare providers.

### St. Joseph Health System Foundation

The St. Joseph Health System Foundation, also known as the St. Joseph Health Community Partnership Fund, supports St. Joseph Health System's mission to improve the health and wellbeing of low-income individuals and families by raising and allocating funds and resources to various community programs.

## **Key Statistics**

Key statistics for St. Joseph Health System's California hospitals include the following:

- In FY 2014, the hospitals operated a total of 2,357 licensed beds with an average occupancy rate of 48% and an average daily census of 1,183 patients;
- From FY 2013 to FY 2014, total inpatient discharges decreased 8%, from 129,967 to 119,420; and
- The percentage of Medicare and Medi-Cal inpatient discharges in FY 2014 were 44% and 21%, respectively.

<sup>&</sup>lt;sup>8</sup> The medical foundation operates under California Health and Safety Code section 1206(I). Under section 1206(I), a clinic operated by a nonprofit corporation that conducts medical research and health education and provides healthcare to its patients through a group of 40 or more physicians and surgeons, who are independent contractors representing not less than ten board-certified specialties, and not less than two-thirds of whom practice on a full-time basis at the clinic, is not required to be licensed.



## Payer Mix

The following table illustrates St. Joseph Health System's California hospitals' inpatient discharge payer mix compared to the State of California for FY 2014. The comparison shows that St. Joseph Health System's California hospitals have higher percentages of Medicare Traditional, Third Party Managed Care, and County Indigent patients and lower percentages of Medi-Cal Managed Care and Third-Party Traditional patients relative to all hospitals in California.

| PAYER MIX COMPARISON: FY 2014  |                          |            |            |            |  |
|--------------------------------|--------------------------|------------|------------|------------|--|
|                                | St. Joseph Health System |            | Califo     | ornia      |  |
|                                | Discharges               | % of Total | Discharges | % of Total |  |
| Medi-Cal Traditional           | 10,337                   | 10.6%      | 448,311    | 15.8%      |  |
| Medi-Cal Managed Care          | 9,761                    | 10.0%      | 435,129    | 15.3%      |  |
| Medi-Cal Total                 | 20,098                   | 20.6%      | 883,440    | 31.1%      |  |
| Medicare Traditional           | 32,046                   | 32.8%      | 805,912    | 28.4%      |  |
| Medicare Managed Care          | 11,039                   | 11.3%      | 273,709    | 9.6%       |  |
| Medicare Total                 | 43,085                   | 44.1%      | 1,079,621  | 38.0%      |  |
| Third-Party Managed Care       | 27,166                   | 27.8%      | 610,781    | 21.5%      |  |
| Third-Party Managed Care Total | 27,166                   | 27.8%      | 610,781    | 21.5%      |  |
| Third-Party Traditional        | 3,000                    | 3.1%       | 121,054    | 4.3%       |  |
| Other Payers                   | 2,007                    | 2.1%       | 62,617     | 2.2%       |  |
| Other Indigent                 | 327                      | 0.3%       | 32,930     | 1.2%       |  |
| County Indigent                | 2,103                    | 2.2%       | 51,759     | 1.8%       |  |
| Other Total                    | 7,437                    | 7.6%       | 268,360    | 9.4%       |  |
| Total                          | 97,786                   | 100%       | 2,842,202  | 100%       |  |

Source: OSHPD Disclosure Reports, FY 2014

## **Quality & Awards**

St. Joseph Health System's California hospitals are accredited as shown below:

| Hospital                                 | Accreditation Organization                  | Effective Date |
|------------------------------------------|---------------------------------------------|----------------|
| Hoag Memorial Hospital Presbyterian      | Det Norske Veritas Healthcare, Inc.         | 1/21/2013      |
| Hoag Orthopedic Institute                | Det Norske Veritas Healthcare, Inc.         | 11/19/2013     |
| Mission Hospital Regional Medical Center | The Joint Commission                        | 5/9/2015       |
| Petaluma Valley Hospital                 | The Joint Commission                        | 4/26/2014      |
| Queen of the Valley Hospital             | The Joint Commission                        | 10/11/2014     |
| Redwood Memorial Hospital                | Healthcare Facilities Accreditation Program | Current        |
| Santa Rosa Memorial Hospital             | The Joint Commission                        | 5/16/2014      |
| St. Joseph Hospital-Eureka               | Healthcare Facilities Accreditation Program | Current        |
| St. Joseph Hospital of Orange            | The Joint Commission                        | 1/7/2015       |
| St. Jude Medical Center                  | The Joint Commission                        | 4/11/2015      |
| St. Mary Medical Center                  | The Joint Commission                        | 5/8/2015       |

Source: Det Norske Veritas Healthcare, Inc., The Joint Commission, & Healthcare Facilities Accreditation Program



The following table reports the most recent quality scores for St. Joseph Health System's California Hospitals as reported by Hospital Compare for measures of overall recommended care, readmission rate, overall patient experience, and overall surgical care:

| ST. JOSEPH HEALTH SYSTEM: QUALITY SCORES |                             |                  |                               |                          |  |  |  |  |
|------------------------------------------|-----------------------------|------------------|-------------------------------|--------------------------|--|--|--|--|
| Hospital                                 | Overall<br>Recommended Care | Readmission Rate | Overall Patient<br>Experience | Overall Surgical<br>Care |  |  |  |  |
| State of California Average              | 96.9%                       | 19.4%            | 68.0%                         | 97.9%                    |  |  |  |  |
| Hoag Memorial Hospital Presbyterian      | 95.9%                       | 18.1%            | 84.0%                         | 98.9%                    |  |  |  |  |
| Hoag Orthopedic Institute                | 100.0%                      | -                | 87.0%                         | 100.0%                   |  |  |  |  |
| Mission Hospital Regional Medical Center | 95.0%                       | 18.5%            | 74.0%                         | 97.8%                    |  |  |  |  |
| Petaluma Valley Hospital                 | 95.7%                       | 17.7%            | 69.0%                         | 96.7%                    |  |  |  |  |
| Queen of the Valley Hospital             | 95.5%                       | 18.2%            | 73.0%                         | 99.2%                    |  |  |  |  |
| Redwood Memorial Hospital                | 96.4%                       | 17.7%            | -                             | -                        |  |  |  |  |
| Santa Rosa Memorial Hospital             | 95.5%                       | 16.3%            | 69.0%                         | 98.9%                    |  |  |  |  |
| St. Joseph Hospital-Eureka               | 96.1%                       | 17.4%            | 57.0%                         | 96.4%                    |  |  |  |  |
| St. Joseph Hospital of Orange            | 98.6%                       | 18.0%            | 78.0%                         | 100.0%                   |  |  |  |  |
| St. Jude Medical Center                  | 97.5%                       | 18.1%            | 74.0%                         | 98.5%                    |  |  |  |  |
| St. Mary Medical Center                  | 91.0%                       | 20.4%            | 63.0%                         | 95.0%                    |  |  |  |  |

Source: Medicare.gov Hospital Compare

- For measures of overall recommended care, eight of the 11 hospitals' rates were slightly below the State of California average of 96.9%;
- Overall, the hospitals' readmission rates were lower than the State of California average of 19.4%, with only St. Mary Medical Center reporting a higher readmission rate of 20.4%;
- The majority of the hospitals reported higher overall patient experience scores than the State of California's score of 68.0%, with the exception of St. Joseph Hospital-Eureka (57.0%) and St. Mary Medical Center (63.0%); and
- For measures of overall surgical care, six of the hospitals exceeded the State of California average of 97.9%, while the remaining four hospitals scored slightly below the State of California average.



## **Financial Profile**

#### **Combined Statement of Operations**

|                                                                                         | DNSOLIDATED STATEMENT OF O<br>& 2015 (In Thousands of Dollars) |             |                                       |             |
|-----------------------------------------------------------------------------------------|----------------------------------------------------------------|-------------|---------------------------------------|-------------|
|                                                                                         | St. Joseph Health System System-Wide                           |             | St. Joseph Health System - California |             |
|                                                                                         | FY 2014                                                        | FY 2015     | FY 2014                               | FY 2015     |
| Patient Service Revenue, Net of Contractual Allowances and Discounts                    | \$4,480,661                                                    | \$4,955,644 | \$3,482,028                           | \$3,848,303 |
| Provision for Doubtful Accounts                                                         | \$205,438                                                      | \$182,093   | \$152,695                             | \$133,150   |
| Net Patient Service Revenue, Net of Provision for Doubtful Accounts                     | \$4,275,223                                                    | \$4,773,551 | \$3,329,333                           | \$3,715,153 |
| Premium and Capitation Revenues                                                         | \$1,130,559                                                    | \$1,192,711 | \$316,304                             | \$137,830   |
| Other Revenues                                                                          | \$225,884                                                      | \$272,254   | \$66,751                              | \$69,744    |
| Total Revenues                                                                          | \$5,631,666                                                    | \$6,238,516 | \$3,712,388                           | \$3,922,727 |
| Compensation and Benefits                                                               | \$2,467,614                                                    | \$2,535,488 | \$1,710,935                           | \$1,690,419 |
| Supplies and Other                                                                      | \$1,139,382                                                    | \$1,494,824 | \$813,735                             | \$1,093,027 |
| Professional Fees and Purchased Services                                                | \$1,598,746                                                    | \$1,705,587 | \$699,878                             | \$545,945   |
| Depreciation and Amortization                                                           | \$303,521                                                      | \$343,777   | \$237,237                             | \$243,515   |
| nterest                                                                                 | \$110,737                                                      | \$103,460   | \$84,235                              | \$79,014    |
| mpairment of Goodwill                                                                   | \$27,754                                                       | -           | \$1,002                               | -           |
| Total Expenses                                                                          | \$5,647,754                                                    | \$6,183,136 | \$3,547,022                           | \$3,651,920 |
| Operating Income                                                                        | (\$16,088)                                                     | \$55,380    | \$165,366                             | \$270,807   |
| Net Nonoperating Gains                                                                  | \$324,875                                                      | \$4,899     | \$297,152                             | \$39,652    |
| Excess of Revenues Over Expenses                                                        | \$308,787                                                      | \$60,279    | \$462,518                             | \$310,459   |
| ess Excess of Revenues of Expenses Attributable to Noncontrolling Interests             | \$15,985                                                       | \$17,192    | \$17,443                              | \$20,106    |
| excess of Revenues Over Expenses Attributable to Controlling Interests                  | \$292,802                                                      | \$43,087    | \$445,075                             | \$290,353   |
| excess of Revenues Over Expenses Attributable to Controlling Interests                  | \$292,802                                                      | \$43,087    | -                                     | -           |
| Net Assets Related from Restrictions and Other Attributable to Controlling Interests    | \$2,425                                                        | \$50,773    | -                                     | -           |
| ncrease in Unrestricted Net Assets Attributable to Controlling Interests                | \$295,227                                                      | \$93,860    | -                                     | -           |
| excess of Revenues Over Expenses Attributable to Noncontrolling Interests               | \$15,985                                                       | \$17,192    | -                                     | -           |
| let Assets Related from Restrictions and Other Attributable to Noncontrolling Interests | \$15,221                                                       | \$21,204    | -                                     | -           |
| ncrease in Unrestricted Net Assets Attributable to Noncontrolling Interests             | \$31,206                                                       | \$38,396    | -                                     | -           |
| ncrease in Unrestricted Net Assets                                                      | \$326,433                                                      | \$132,256   | -                                     | -           |
| Net Restricted Contributions and Other                                                  | \$60,205                                                       | \$83,073    | -                                     | -           |
| Restricted Net Assets Released from Restrictions                                        | (\$33,384)                                                     | (\$47,459)  | -                                     | -           |
| ncrease in Temporarily and Permanently Restricted Net Assets                            | \$26,821                                                       | \$35,614    | -                                     | -           |
| ncrease in Net Assets                                                                   | \$353,254                                                      | \$167,870   | -                                     | -           |
| Net Assets at Beginning of Period                                                       | \$4,963,861                                                    | \$5,317,115 | -                                     | -           |
| Net Assets at End of Period                                                             | \$5,317,115                                                    | \$5,484,985 | -                                     | -           |

Source: st. Joseph Health Consolidated Financial Statements and Supplementary information, FY 2014 and 2015 [Emst & Young LLP] Note: The increase in nurrestricted net assets, the increase in net assets, the net assets at beginning of period, and the increase in temporarily and perminantly restricted net assets

#### are unavailable for St. Joseph Health System - California

### St. Joseph Health System's System-Wide Performance

St. Joseph Health System's audited consolidated financial statements for FY 2014 and FY 2015 display the system-wide performance of the entity and its affiliates.

- Net patient service revenue (less provision for bad debts) of \$4.8 billion in FY 2015 represents a net increase of approximately \$500 million (11.7%) as compared to FY 2014. Total revenues increased by \$607 million (10.8%) to \$6.2 billion in FY 2015;
- Total expenses increased by 9.5% in FY 2015 to \$6.2 billion. St. Joseph Health System's salaries and benefits expense accounted for approximately 43.7% of total expenses;
- In FY 2015, St. Joseph Health System realized a net non-operating gain of \$4.9 million, representing a substantial decrease from the net non-operating gain of \$324.9 million in FY 2014. Included in non-operating gains is interest, dividends, and realized gains on sales of marketable securities of \$154.7 million and \$174.7, net of related fees, for the fiscal years ended June 30, 2015 and 2014, respectively. Also included in non-operating gains are unrealized losses of \$102.6 million and net unrealized gains of approximately



\$182 million for fiscal years 2015 and 2014 respectively; and

• Operating income increased from a loss of \$16.1 million in FY 2014 to a gain of \$55.4 million in FY 2015. Excess of revenues over expenses decreased from \$308.8 million in FY 2014 to \$60.3 million in FY 2015 in part due to a large decrease in the net non-operating gain.

### St. Joseph Health System's California Performance

St Joseph Health System California's consolidated financial statements for FY 2014 and FY 2015 report the performance of St. Joseph Health System's Northern and Southern California entities and affiliates. St. Joseph Health System's Northern and Southern California performance displays increasing operating revenues and operating incomes year over year.

- Net patient service revenue (less provision for bad debts) of \$3.72 billion in FY 2015 represents a net increase of approximately \$385.8 million (11.6%) as compared to FY 2014. Total revenues increased by \$210.3 million (5.7%) to \$3.92 billion in FY 2015;
- Total expenses increased by approximately 3.0% in FY 2015 to \$3.7 billion.
  Compensation and benefits expense accounted for approximately 46.3% of total expenses in FY 2015;
- In FY 2015, St. Joseph Health System's Northern and Southern California entities realized a net non-operating gain of \$39.7 million, representing a substantial decrease from the net non-operating gain of \$297.2 million in FY 2014; and
- Operating income increased from \$165.4 million in FY 2014 to \$270.81 million in FY 2015. Excess of revenues over expenses decreased by 33% from \$462.52 million in FY 2014 to \$310.5 million in FY 2015.



## PROFILE OF PROVIDENCE TARZANA MEDICAL CENTER

## **Overview of Providence Tarzana Medical Center**

Providence Health & Services operates Tarzana Medical Center, a 249 licensed-bed general acute care facility, located at 18321 Clark Street in Tarzana. Tarzana Medical Center has a "basic" emergency department<sup>9</sup> with 15 licensed treatment stations. It also has 13 surgical operating rooms and two cardiac catheterization labs.

| BED DISTRIBUTION 2016   |                |  |  |  |
|-------------------------|----------------|--|--|--|
| Bed Type                | Number of Beds |  |  |  |
| General Acute Care      | 154            |  |  |  |
| Intensive Care          | 17             |  |  |  |
| Coronary Care           | 10             |  |  |  |
| Neonatal Intensive Care | 21             |  |  |  |
| Pediatric               | 18             |  |  |  |
| Perinatal               | 29             |  |  |  |
| Total Licensed Beds     | 249            |  |  |  |

Source: Hospital License 2016

#### **Providence Tarzana Foundation**

Providence Tarzana Foundation provides financial support through philanthropy for Tarzana Medical Center. Providence Tarzana Foundation raises funds through charitable donations, planned gifts, and appreciated securities in order to fund medical technology and facilities. In recent years, the funds raised by Providence Tarzana Foundation have supported clinical education and professional training for nurses, a hypothermic temperature management system, AccuVeins systems for the emergency department and neonatal intensive care unit.

<sup>&</sup>lt;sup>9</sup> A "basic" emergency department provides emergency medical care in a specifically designated part of a hospital that is staffed and equipped at all times to provide prompt care for any patient presenting urgent medical problems.



## **Key Statistics**

| <b>KEY STATISTICS: FY 2012 - 2014</b>                      |         |         |                |  |  |  |
|------------------------------------------------------------|---------|---------|----------------|--|--|--|
|                                                            | FY 2012 | FY 2013 | FY 2014        |  |  |  |
| Inpatient Discharges                                       | 14,177  | 13,434  | 13,461         |  |  |  |
| Licensed Beds                                              | 249     | 249     | 249            |  |  |  |
| Patient Days                                               | 63,081  | 60,925  | 58,773         |  |  |  |
| Average Daily Census                                       | 153     | 146     | 139            |  |  |  |
| Occupancy                                                  | 61.4%   | 58.6%   | 55.9%          |  |  |  |
| Average Length of Stay                                     | 3.9     | 4.0     | 3.8            |  |  |  |
| Emergency Services Visits <sup>1</sup>                     | 34,621  | 33,612  | 28,888         |  |  |  |
| Cardiac Catheterization Procedures <sup>1</sup>            | 1,694   | 1,515   | 2 <i>,</i> 393 |  |  |  |
| Coronary Artery Bypass Graft (CABG) Surgeries <sup>1</sup> | 51      | 57      | 70             |  |  |  |
| Total Live Births                                          | 2,400   | 2,534   | 2,217          |  |  |  |
|                                                            |         |         |                |  |  |  |
| Medical Staff                                              |         | 797     |                |  |  |  |
| Employees (Full-Time Equivalents) <sup>2</sup>             |         | 1,042   |                |  |  |  |

Sources: OSHPD Disclosure Reports, FY 2012-2014

<sup>1</sup> OSHPD Alirts Annual Utilization Reports

<sup>2</sup> Providence Health & Services

For FY 2014, Tarzana Medical Center had a total of 13,461 inpatient discharges, 58,773 patient days, and an average daily census of 139 patients (approximately 56% occupancy on the total licensed beds).

- Since FY 2012, both inpatient discharges and patient days have decreased by approximately 5% and 7%, respectively;
- In FY 2014, Tarzana Medical Center reported 28,888 emergency department visits, a 17% decrease from FY 2012;
- In FY 2014, Tarzana Medical Center reported approximately 2,393 cardiac catheterization procedures and 70 coronary artery bypass graft surgeries; and
- Total live births at Tarzana Medical Center have decreased by 8% from 2,400 in FY 2012 to 2,217 in FY 2014.



## **Programs & Services**

Tarzana Medical Center offers a broad spectrum of medical services including emergency, cardiology, oncology, obstetrics, orthopedics, and emergency services.

- Oncology services include: Breast, colorectal, gynecological, head and neck, leukemia, lung, lymphoma, ovarian, prostate, rectal, and urologic cancer services;
- Diabetes services include: Nutrition and meal planning, medication instruction, lifestyle adjustments, blood glucose level testing, foot care, and preventive education services;
- Emergency services include: 24-hour "basic" emergency department services that includes 15 treatment stations, rapid medical evaluation, and Primary Stroke Center services;
- Cardiovascular services include: Arrhythmia services, angioplasty, interventional cardiology, non-invasive and nuclear cardiology, cardiothoracic surgery, and STEMI Receiving Center services;
- Vascular services include: Carotid artery stenting, noninvasive vascular diagnostic procedures, and vascular surgery;
- Home care services include: Patient assessment and monitoring, bedside protime monitoring, IV therapy, total parenteral nutrition, gastric feeding tube, V.A.C. therapy, pain management, injections, and ostomy management;
- Imaging services include: CT, MRI, ultrasound, bone density, X-ray, and digital mammography;
- Obstetric services include: The Providence Tarzana Women's Pavilion that provides pregnancy, childbirth, baby care, and parenting classes, labor and delivery services, lactation consulting, and a Level III Neonatal Intensive Care Unit;
- Orthopedic services include: Inpatient and outpatient rehabilitation, minimally invasive procedures, sports medicine, and treatment for spine, hand, shoulder, foot, and ankle injuries and disorders;
- Pediatric services include: Inpatient and outpatient pediatric surgery, neonatal clinic services, pediatric diabetic education and support services, outpatient imaging, and a Pediatric Intensive Care Unit;
- Pharmacy Residency Program services include: A one-year postgraduate residency with an emphasis on pharmaceutical care, total parenteral nutrition, pharmacokinetic



consultation, and antimicrobial stewardship;

- Surgery services include: Minimally invasive surgery, da Vinci surgery, cancer surgery, ear, nose, and throat surgery, gastrointestinal surgery, heart and vascular surgery, neurosurgery, obstetrics and gynecological surgery, orthopedic surgery, plastic surgery, podiatric surgery, and urology surgery;
- Women's health services include: Maternal child health, bone density scanning, digital mammography, gynecology, and urology; and
- Wound care services include: Full diagnostic evaluation and individualized care planning for diabetic foot ulcers, venous stasis ulcers, arterial ulcers, pressure ulcers, soft-tissue infections, post-acute burns, and surgical wounds.

### Accreditations, Certifications, & Awards

Tarzana Medical Center is accredited by The Joint Commission, effective August 2014 through August 2017. Over the years, Tarzana Medical Center has received several awards and accolades as a provider of quality care, some of which include the following:

- Certification as a Primary Stroke Center by the Joint Commission, effective November 2014 through November 2016;
- The 2015 Outstanding Patient Safety Excellence Award from HealthGrades;
- The 2015 America's 100 Best Hospitals Award from HealthGrades;
- The 2015 Distinguished Hospital Award for Clinical Excellence from HealthGrades; and
- Magnet Status by the American Nurses Credentialing Center, the most prestigious distinction a health care organization can receive for nursing excellence and quality patient outcomes.



### **Quality Measures**

The Hospital Value-Based Purchasing Program, established by the ACA in 2012, encourages hospitals to improve the quality and safety of care. Centers for Medicare & Medicaid Services rewards and penalizes hospitals through payments and payment reductions by determining hospital performance on the following three sets of measures: timely and effective care, surveys of patient experience, and 30-day mortality rates for heart attack, heart failure, and pneumonia patients. In FY 2015, the Centers for Medicare & Medicaid Services reduced Medicare payments to Tarzana Medical Center by 0.24%. For FY 2016, the Centers for Medicare & Medicaid services will reduce payments to Tarzana Medical Center by 0.40%.

The following table reports Tarzana Medical Center's most recent scores as reported by Hospital Compare for each of the measures within the four domains in comparison to the California and national averages:

| QUALITY SCORES COMPARISON         |                                                                                                                                                             |                           |                    |                  |  |  |  |  |
|-----------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|--------------------|------------------|--|--|--|--|
| Domain                            | Measure                                                                                                                                                     | Tarzana Medical<br>Center | California Average | National Average |  |  |  |  |
| Clinical Process of Care Domain   | Average of Acute Myocardial Infarction, Heart Failure, Pneumonia, Surgical Care<br>Improvement & Healthcare Associated Infection Measures                   | 97.4%                     | 97.6%              | 97.3%            |  |  |  |  |
| Patient Experience of Care Domain | Average of Measures for the Hospital Consumer Assessment of Healthcare<br>Providers and Systems (HCAHPS) Survey                                             | 61.2%                     | 67.0%              | 71.0%            |  |  |  |  |
| Outcome Domain                    | Average of Outcome Measures for Acute Myocardial Infarction, Heart Failure &<br>Pneumonia 30-Day Mortality Rates & Central-Line Bloodstream Infection Rates | 10.3%                     | 12.1%              | 12.4%            |  |  |  |  |
| Efficiency Domain                 | Medicare Spending per Beneficiary Ratio                                                                                                                     | 1.02                      | 0.99               | 0.98             |  |  |  |  |

Source: Medicare.gov Hospital Compare, 2015

- For the clinical process of care domain, Tarzana Medical Center (97.4%) scored between the national average (97.3%) and the California average (97.6%);
- Tarzana Medical Center scored lower (61.2%) than both the California and national averages (67.0% and 71.0%, respectively) for the patient experience of care domain;
- Within the outcome domain, Tarzana Medical Center has a better average 30-day mortality rate and central-line bloodstream infection rate (10.3%) than the California and national averages (12.1% and 12.4%, respectively); and
- With a ratio of 1.02, Tarzana Medical Center spends more per patient for an episode of care initiated at its facility than California hospitals (0.99) and national hospitals (0.98).



The Hospital Readmissions Reduction Program<sup>10</sup>, implemented in 2012, penalizes hospitals for excess patient readmissions within 30 days of discharge for the following three applicable conditions: heart attack, heart failure, and pneumonia. In FY 2016, 224 California hospitals will be penalized at an average of 0.40%. The penalty is administered by reducing all of a hospital's reimbursement payments under the Medicare program by a certain percentage for the entire year.

Tarzana Medical Center was penalized with a 0.15% reduction in reimbursement in FY 2014 and a 0.27% reduction in reimbursement in FY 2015. The following graph shows Tarzana Medical Center's 30-day readmission rates for heart attack, heart failure, and pneumonia patients:

| 30-DAY READMISSION RATES        |                           |                     |                       |  |  |  |  |  |
|---------------------------------|---------------------------|---------------------|-----------------------|--|--|--|--|--|
| Condition                       | Tarzana Medical<br>Center | National<br>Average | California<br>Average |  |  |  |  |  |
| Heart Attack                    | 16.2%                     | 17.0%               | 17.0%                 |  |  |  |  |  |
| Heart Failure                   | 21.3%                     | 22.0%               | 22.1%                 |  |  |  |  |  |
| Pneumonia                       | 16.9%                     | 16.9%               | 16.9%                 |  |  |  |  |  |
| Average 30-Day Readmission Rate | 18.1%                     | 18.6%               | 18.6%                 |  |  |  |  |  |

Source: IPRO & Medicare.gov Hospital Compare, 2015

- Tarzana Medical Center had fewer 30-day readmissions (18.1%) than the national and State of California averages of 18.6%; and
- In FY 2016, Tarzana Medical Center will be penalized with a 0.06% reduction in reimbursement.

<sup>&</sup>lt;sup>10</sup> The formula for determining hospital reimbursement payments under the Hospital Readmissions Reduction Program is complicated, varies by hospital and geographic location, and may not correspond directly to state and national hospital averages.



### Seismic Issues

Using the HAZUS seismic criteria<sup>11</sup>, Tarzana Medical Center's structures subject to seismic compliance have been classified according to the California Senate Bill 1953 Seismic Safety Act for the Structural Performance Category (SPC) and the Non-Structural Performance Category (NPC), as shown in the table below. These classifications require that Tarzana Medical Center's structures undergo construction to comply with the California Office of Statewide Health Planning and Development's seismic safety standards.

| SEISMIC OVERVIEW       |                          |                          |  |  |  |  |  |  |
|------------------------|--------------------------|--------------------------|--|--|--|--|--|--|
| Building               | SPC<br>Compliance Status | NPC<br>Compliance Status |  |  |  |  |  |  |
| 1) Main Hospital       | SPC-1                    | NPC-2                    |  |  |  |  |  |  |
| 2) Patient Tower       | SPC-1                    | NPC-2                    |  |  |  |  |  |  |
| 3) Ancillary Wing      | SPC-1                    | NPC-2                    |  |  |  |  |  |  |
| 4) Service Building    | SPC-5                    | NPC-2                    |  |  |  |  |  |  |
| 5) Cardiology Addition | SPC-4s*                  | NPC-2                    |  |  |  |  |  |  |
| 6) Admitting/Emergency | SPC-4s*                  | NPC-2                    |  |  |  |  |  |  |
| 7) Women's Pavilion    | SPC-3                    | NPC-2                    |  |  |  |  |  |  |
| 8) Mechanical Building | SPC-4s*                  | NPC-2                    |  |  |  |  |  |  |

Source: OSHPD

\* "S" indicates rating as self-reported by hospital

• Tarzana Medical Center has three buildings that are rated as SPC-1. These buildings must be seismically retrofitted by January 1, 2020 in order to providing acute care services.

<sup>&</sup>lt;sup>11</sup> OSHPD uses HAZARDS U.S. (HAZUS), a methodology used to assess the seismic risk of hospital buildings.



# Patient Utilization Trends

The following table shows volume trends at Tarzana Medical Center from FY 2010 through FY 2014:

| SERVICE VOLUMES: FY 2010-2014                   |         |         |         |         |         |  |  |  |
|-------------------------------------------------|---------|---------|---------|---------|---------|--|--|--|
| PATIENT DAYS                                    | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 |  |  |  |
| Medical/Surgical                                | 31,160  | 30,835  | 30,912  | 29,637  | 26,874  |  |  |  |
| Neonatal Intensive Care                         | 3,626   | 3,004   | 3,497   | 3,628   | 3,870   |  |  |  |
| Intensive Care                                  | 6,311   | 6,087   | 5,731   | 5,394   | 5,458   |  |  |  |
| Pediatric Acute                                 | 2,934   | 2,964   | 2,899   | 3,027   | 2,978   |  |  |  |
| Obstetrics                                      | 6,163   | 7,123   | 7,640   | 7,661   | 7,901   |  |  |  |
| Pediatric Intensive Care                        | 1,119   | 1,030   | 906     | 979     | 1,115   |  |  |  |
| Definitive Observation                          | 11,134  | 11,384  | 11,496  | 10,599  | 10,577  |  |  |  |
| Total                                           | 62,447  | 62,427  | 63,081  | 60,925  | 58,773  |  |  |  |
| DISCHARGES                                      |         |         |         |         |         |  |  |  |
| Medical/Surgical                                | 6,821   | 7,114   | 7,237   | 6,677   | 6,849   |  |  |  |
| Neonatal Intensive Care                         | 87      | 196     | 212     | 245     | 388     |  |  |  |
| Intensive Care                                  | 319     | 308     | 340     | 301     | 496     |  |  |  |
| Pediatric Acute                                 | 1,138   | 1,070   | 1,029   | 1,112   | 1,062   |  |  |  |
| Obstetrics                                      | 2,098   | 2,419   | 2,617   | 2,685   | 2,226   |  |  |  |
| Pediatric Intensive Care                        | 300     | 302     | 296     | 261     | 343     |  |  |  |
| Definitive Observation                          | 2,193   | 2,453   | 2,446   | 2,153   | 2,097   |  |  |  |
| Total                                           | 12,956  | 13,862  | 14,177  | 13,434  | 13,461  |  |  |  |
| AVERAGE LENGTH OF STAY                          |         |         |         |         |         |  |  |  |
| Medical/Surgical                                | 4.6     | 4.3     | 4.3     | 4.4     | 3.9     |  |  |  |
| Neonatal Intensive Care                         | 41.7    | 15.3    | 16.5    | 14.8    | 10.0    |  |  |  |
| Intensive Care                                  | 19.8    | 19.8    | 16.9    | 17.9    | 11.0    |  |  |  |
| Pediatric Acute                                 | 2.6     | 2.8     | 2.8     | 2.7     | 2.8     |  |  |  |
| Obstetrics                                      | 2.9     | 2.9     | 2.9     | 2.9     | 3.5     |  |  |  |
| Pediatric Intensive Care                        | 3.7     | 3.4     | 3.1     | 3.8     | 3.3     |  |  |  |
| Definitive Observation                          | 5.1     | 4.6     | 4.7     | 4.9     | 5.0     |  |  |  |
| Total                                           | 4.8     | 4.5     | 4.4     | 4.5     | 4.4     |  |  |  |
| AVERAGE DAILY CENSUS                            |         |         |         |         |         |  |  |  |
| Medical/Surgical                                | 85.4    | 84.5    | 84.7    | 81.2    | 73.6    |  |  |  |
| Neonatal Intensive Care                         | 9.9     | 8.2     | 9.6     | 9.9     | 10.6    |  |  |  |
| Intensive Care                                  | 17.3    | 16.7    | 15.7    | 14.8    | 15.0    |  |  |  |
| Pediatric Acute                                 | 8.0     | 8.1     | 7.9     | 8.3     | 8.2     |  |  |  |
| Obstetrics                                      | 16.9    | 19.5    | 20.9    | 21.0    | 21.6    |  |  |  |
| Pediatric Intensive Care                        | 3.1     | 2.8     | 2.5     | 2.7     | 3.1     |  |  |  |
| Definitive Observation                          | 30.5    | 31.2    | 31.5    | 29.0    | 29.0    |  |  |  |
| Total                                           | 171.1   | 171.0   | 172.8   | 166.9   | 161.0   |  |  |  |
| OTHER SERVICES                                  |         |         |         |         |         |  |  |  |
| Inpatient Surgeries                             | 3,126   | 3,028   | 3,057   | 2,742   | 4,762   |  |  |  |
| Outpatient Surgeries                            | 3,899   | 3,240   | 3,510   | 3,507   | 13,403  |  |  |  |
| Emergency Services Visits <sup>1</sup>          | 31,401  | 32,361  | 34,621  | 33,612  | 28,888  |  |  |  |
| Cardiac Catheterization Procedures <sup>1</sup> | 1,915   | 1,856   | 1,694   | 1,515   | 2,393   |  |  |  |
| Obstetric Deliveries                            | 1,886   | 2,244   | 2,400   | 2,534   | 2,217   |  |  |  |

Sources: OSHPD Disclosure Reports, FY 2010-2014

<sup>1</sup> OSHPD Alirts Annual Utilization Reports

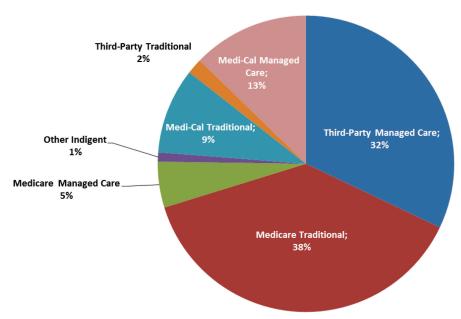


A review of historical utilization trends supports the following conclusions:

- Total patient days have decreased by 6% over the five-year period;
- Inpatient discharges have increased 4% from 12,956 in FY 2010 to 13,461 in FY 2014;
- The average daily census has decreased by 6% from 171 patients in FY 2010 to 161 patients in FY 2014; and
- Obstetric deliveries have increased 18% from 1,886 in FY 2010 to 2,217 in FY 2014.

### Payer Mix

In FY 2014, approximately 43% of Tarzana Medical Center's inpatient payer mix consisted of Medicare Traditional (38%) and Medicare Managed Care (5%) patients. Approximately 34% of Tarzana Medical Center's inpatient payer mix consisted of Third-Party Managed Care (32%) and Third-Party Traditional (2%) patients. The remaining 23% of the inpatient discharges consisted of Medi-Cal Managed Care (13%), Medi-Cal Traditional (9%) and Other Indigent (1%) patients.



#### Tarzana Medical Center Payer Mix, FY 2014

#### Total Discharges = 13,461

Source: OSHPD Financial Disclosure Report, FY 2014 (based on inpatient discharges).

The following table illustrates Tarzana Medical Center's inpatient discharge payer mix compared to Los Angeles County and the State of California for FY 2014. The comparison shows that Tarzana Medical Center has higher percentages of Medicare Traditional and Third-Party Managed Care patients and lower percentages of Medi-Cal Traditional, and Medi-Cal Managed



| PAYER MIX COMPARISON           |            |                                     |            |                                 |            |            |  |  |  |
|--------------------------------|------------|-------------------------------------|------------|---------------------------------|------------|------------|--|--|--|
|                                |            | Tarzana Medical Center<br>(FY 2014) |            | Los Angeles County<br>(FY 2014) |            | (FY 2014)  |  |  |  |
|                                | Discharges | % of Total                          | Discharges | % of Total                      | Discharges | % of Total |  |  |  |
| Medi-Cal Traditional           | 1,251      | 9.3%                                | 157,394    | 18.5%                           | 448,311    | 15.8%      |  |  |  |
| Medi-Cal Managed Care          | 1,701      | 12.6%                               | 135,429    | 16.0%                           | 435,129    | 15.3%      |  |  |  |
| Medi-Cal Total                 | 2,952      | 21.9%                               | 292,823    | 34.5%                           | 883,440    | 31.1%      |  |  |  |
| Medicare Traditional           | 5,106      | 37.9%                               | 233,810    | 27.5%                           | 805,912    | 28.4%      |  |  |  |
| Medicare Managed Care          | 669        | 5.0%                                | 85,330     | 10.1%                           | 273,709    | 9.6%       |  |  |  |
| Medicare Total                 | 5,775      | 42.9%                               | 319,140    | 37.6%                           | 1,079,621  | 38.0%      |  |  |  |
| Third-Party Managed Care       | 4,291      | 31.9%                               | 158,487    | 18.7%                           | 610,781    | 21.5%      |  |  |  |
| Third-Party Managed Care Total | 4,291      | 31.9%                               | 158,487    | 18.7%                           | 610,781    | 21.5%      |  |  |  |
| Third-Party Traditional        | 228        | 1.7%                                | 30,357     | 3.6%                            | 121,054    | 4.3%       |  |  |  |
| Other Payers                   | 80         | 0.6%                                | 22,969     | 2.7%                            | 62,617     | 2.2%       |  |  |  |
| Other Indigent                 | 135        | 1.0%                                | 7,231      | 0.9%                            | 32,930     | 1.2%       |  |  |  |
| County Indigent                | 0          | 0.0%                                | 17,931     | 2.1%                            | 51,759     | 1.8%       |  |  |  |
| Other Total                    | 443        | 3.3%                                | 78,488     | 9.2%                            | 268,360    | 9.4%       |  |  |  |
| Total                          | 13,461     | 100%                                | 848,938    | 100%                            | 2,842,202  | 100%       |  |  |  |

Care relative to other hospitals in Los Angeles County and California.

Source: OSHPD Disclosure Reports, FY 2014

### Medi-Cal Managed Care

The Medi-Cal Managed Care Program contracts for healthcare services through established networks of organized systems of care. Over 12 million Medi-Cal beneficiaries in all 58 counties in California receive their healthcare through six models of managed care, including: County Organized Health Systems, the Two-Plan Model, Geographic Managed Care, the Regional Model, the Imperial Model, and the San Benito Model.

Los Angeles County has a Two-Plan Model for managed care that offers Medi-Cal beneficiaries a "Local Initiative" and a "commercial plan." In FY 2014, Los Angeles County had approximately 300,000 inpatient discharges from patients with either Medi-Cal Traditional (55%) or Medi-Cal Managed Care coverage (45%). The percentage of Los Angeles County residents with Medi-Cal Managed Care coverage will increase drastically as a result of the ACA and state initiatives to expand managed care.

L.A. Care Health Plan is the Local Initiative plan for Los Angeles County. Medi-Cal beneficiaries can choose L.A. Care Health Plan or one of the contracting partners that include Blue Cross of California, Care 1<sup>st</sup>, Community Health Plan, and Kaiser Permanente.

The second Medi-Cal plan in Los Angeles County is a private commercial plan provided by Health Net Community Solutions, Inc. in partnership with Molina Healthcare. Currently, Tarzana Medical Center is contracted with both the Local Initiative and Commercial Medi-Cal managed care plans.



## Medical Staff

Tarzana Medical Center has 797 medical staff members representing multiple specialties. The five largest specialties that comprise 28% of the medical staff are: pediatrics, internal medicine, orthopedic surgery, cardiology, and emergency medicine. Of the 797 members of the medical staff, 179 members are considered "active" users of Tarzana Medical Center (representing approximately 22% of the medical staff).

Tarzana Medical Center is affiliated with Facey Medical Group, Providence Care Network, and Providence Medical Institute.

|                                  | ·     | MEDICAL ST | AFF PROFILE 2016                       |       | ·          |
|----------------------------------|-------|------------|----------------------------------------|-------|------------|
| Specialty                        | Count | % of Total | Specialty                              | Count | % of Total |
| Acupuncture                      | 4     | 0.5%       | Orthopedic Tech                        | 1     | 0.1%       |
| Adult Intensivist                | 5     | 0.6%       | Otolaryngology                         | 21    | 2.6%       |
| Allergy & Immunology             | 3     | 0.4%       | Pain Management                        | 2     | 0.3%       |
| Anesthesiology                   | 27    | 3.4%       | Palliative Care                        | 4     | 0.5%       |
| Cardiology                       | 33    | 4.1%       | Pathology                              | 3     | 0.4%       |
| Cardiology - Interventional      | 8     | 1.0%       | Pediatric Allergy/Immunology           | 2     | 0.3%       |
| Cardiothoracic Surgery           | 4     | 0.5%       | Pediatric Cardiology                   | 6     | 0.8%       |
| Cardiovascular Disease           | 1     | 0.1%       | Pediatric Critical Care                | 9     | 1.1%       |
| Cardiovascular Surgery           | 1     | 0.1%       | Pediatric Endocrinology                | 3     | 0.4%       |
| Colon/Rectal Surgery             | 5     | 0.6%       | Pediatric Gastroenterology             | 4     | 0.5%       |
| Dermatology                      | 9     | 1.1%       | Pediatric Hospitalist                  | 11    | 1.4%       |
| Electrophysiology                | 3     | 0.4%       | Pediatric Infectious Disease           | 2     | 0.3%       |
| Emergency Medicine               | 30    | 3.8%       | Pediatric Nephrology                   | 1     | 0.1%       |
| Endocrinology                    | 10    | 1.3%       | Pediatric Neurology                    | 2     | 0.3%       |
| Family Practice                  | 16    | 2.0%       | Pediatric Nurse Practitioner           | 1     | 0.1%       |
| Gastroenterology                 | 25    | 3.1%       | Pediatric Orthopedic Surgery           | 11    | 1.4%       |
| General Surgery                  | 18    | 2.3%       | Pediatric Sports Medicine              | 2     | 0.3%       |
| Geriatrics                       | 1     | 0.1%       | Pediatric Surgery                      | 3     | 0.4%       |
| Gynecological Oncology           | 2     | 0.3%       | Pediatric Urology                      | 1     | 0.1%       |
| Gynecology                       | 5     | 0.6%       | Pediatrics                             | 69    | 8.7%       |
| Hematology                       | 2     | 0.3%       | Perfusionist                           | 4     | 0.5%       |
| Hematology/Oncology              | 6     | 0.8%       | Physician Assistant                    | 11    | 1.4%       |
| Hospital and Palliative Medicine | 1     | 0.1%       | Physician Assistant, Orthopedics       | 3     | 0.4%       |
| Hospitalist                      | 9     | 1.1%       | Plastic Surgery                        | 19    | 2.4%       |
| Infectious Disease               | 13    | 1.6%       | Podiatry                               | 20    | 2.5%       |
| Internal Medicine                | 55    | 6.9%       | Psychiatry                             | 10    | 1.3%       |
| Interventional Cardiology        | 1     | 0.1%       | Pulmonary Disease                      | 5     | 0.6%       |
| Maternal/Fetal Medicine          | 8     | 1.0%       | Radiation Oncology                     | 8     | 1.0%       |
| Neonatal Nurse Practitioner      | 4     | 0.5%       | Radiation Therapy                      | 1     | 0.1%       |
| Neonatology                      | 27    | 3.4%       | Radiology                              | 6     | 0.8%       |
| Nephrology                       | 26    | 3.3%       | Reproductive Endocrinology             | 1     | 0.1%       |
| Neurological Surgery             | 1     | 0.1%       | Reproductive Endocrinology/Infertility | 11    | 1.4%       |
| Neurology                        | 14    | 1.8%       | Rheumatology                           | 6     | 0.8%       |
| Neurosurgery                     | 12    | 1.5%       | Registered Nurse First Assistant       | 2     | 0.3%       |
| Nuclear Medicine                 | 1     | 0.1%       | Surgical Assist                        | 1     | 0.1%       |
| Nurse Practitioner               | 3     | 0.4%       | Teleneurology                          | 5     | 0.6%       |
| Obstetrics and Gynecology        | 29    | 3.6%       | Teleradiology                          | 6     | 0.8%       |
| Oncology                         | 7     | 0.9%       | Thoracic Surgery                       | 1     | 0.1%       |
| Ophthalmology                    | 19    | 2.4%       | Urogynecology                          | 1     | 0.1%       |
| Optometry                        | 3     | 0.4%       | Urology                                | 17    | 2.1%       |
| Oral Surgery                     | 2     | 0.3%       | Vascular Surgery                       | 7     | 0.9%       |
| Orthopedic Surgery               | 37    | 4.6%       | Vascular/Interventional Radiology      | 1     | 0.1%       |
| Total Medical Staff              |       |            | 797                                    |       |            |

Source: Providence Tarzana Medical Center



### **Unionized Employees**

Tarzana Medical Center has a Collective Bargaining Agreement (CBA)<sup>12</sup> with Service Employees International Union through October 1, 2018 that represents 787 employees. Tarzana Medical Center also has a CBA with the National Union of Healthcare Workers through December 31, 2017 that represents 580 employees. In total, approximately 93% of Tarzana Medical Center's employees are covered by CBAs.

| EMPLOYEES REPRESENTED BY UNIONS                     |       |  |  |  |  |  |
|-----------------------------------------------------|-------|--|--|--|--|--|
| Union                                               | Total |  |  |  |  |  |
| National Union of Healthcare Workers                | 580   |  |  |  |  |  |
| Service Employees International Union, Local 121 RN | 787   |  |  |  |  |  |
| Total Employees Represented by Unions               | 1,367 |  |  |  |  |  |
| Total Non-Union Employees                           | 97    |  |  |  |  |  |
| Total Employees                                     | 1,464 |  |  |  |  |  |
| Total Percentage of Employees Represented by Unions | 93%   |  |  |  |  |  |

Source: Providence Health & Services

### **Financial Profile**

Over the five reported fiscal years, Tarzana Medical Center's net income has fluctuated from a high of \$8.2 million in FY 2013 to a loss of \$52.6 million in FY 2014. Most of these losses can be attributed to stagnant net patient revenue and increased operating expenses. Between FY 2010 and FY 2014, net patient revenue increased by 11% from \$206.7 million to \$230.1 million. Over the same period, Tarzana Medical Center's total operating expenses increased by 13% from \$243.2 million to \$274.2 million, partly due to a change in accounting treatment of the allocation of corporate overhead. Other operating revenue, totaling nearly \$17 million over the course of the five-year period, has served to offset some of these increased operating expenses. Other operating revenue represents amounts received for services that are central to the provision of healthcare services, but are not directly related to patient care.

Tarzana Medical Center's current asset-to-liability ratio<sup>13</sup> has increased over the last five years from 0.61 in FY 2010 to 0.88 in FY 2014 (the California average in 2014 was 1.72). Tarzana Medical Center's percentage of bad debt is approximately 0.6% and is lower than the California average of 1.3%.

<sup>&</sup>lt;sup>13</sup> The current asset-to-liability ratio compares a company's total assets to its current liabilities to measure its ability to pay short-term and long-term debt obligations. A low current ratio of less than 1.0 could indicate that a company may have difficulty meeting its current obligations. The higher the current ratio, the more capable the company is of paying its obligations, as it has a larger proportion of assets relative to its liabilities.



<sup>&</sup>lt;sup>12</sup> A Collective Bargaining Agreement is an agreement between employers and employees aimed at regulating working conditions.

|                           | FINANCIAL AND RATIO ANALYSIS: FY 2010-2014 |                |               |               |                |                            |  |  |  |
|---------------------------|--------------------------------------------|----------------|---------------|---------------|----------------|----------------------------|--|--|--|
|                           | FY 2010                                    | FY 2011        | FY 2012       | FY 2013       | FY 2014        |                            |  |  |  |
| Patient Days              | 62,447                                     | 62,427         | 63,081        | 60,925        | 58,773         | -                          |  |  |  |
| Discharges                | 12,956                                     | 13,862         | 14,177        | 13,434        | 13,461         | -                          |  |  |  |
| ALOS                      | 4.8                                        | 4.5            | 4.4           | 4.5           | 4.4            | -                          |  |  |  |
|                           |                                            |                |               |               |                |                            |  |  |  |
| Net Patient Revenue       | \$206,669,421                              | \$230,291,388  | \$235,488,883 | \$236,149,127 | \$230,137,577  | -                          |  |  |  |
| Other Operating Revenue   | \$1,562,858                                | \$2,256,211    | \$4,928,438   | \$3,887,283   | \$4,078,422    | -                          |  |  |  |
| Total Operating Revenue   | \$208,232,279                              | \$232,547,599  | \$240,417,321 | \$240,036,410 | \$234,215,999  | -                          |  |  |  |
| Operating Expenses        | \$236,403,420                              | \$243,187,081  | \$240,641,625 | \$232,332,198 | \$274,202,032  | -                          |  |  |  |
| Net from Operations       | (\$28,171,141)                             | (\$10,639,482) | (\$224,304)   | \$7,704,212   | (\$39,986,033) | -                          |  |  |  |
| Net Non-Operating Revenue | \$785,650                                  | \$1,422,518    | \$1,076,493   | \$1,097,735   | (\$12,421,195) | -                          |  |  |  |
| Net Income                | (\$28,211,486)                             | (\$10,080,069) | \$82,046      | \$8,198,457   | (\$52,569,348) | -                          |  |  |  |
|                           |                                            |                |               |               |                | 2014 California<br>Average |  |  |  |
| Current Ratio             | 0.61                                       | 0.36           | 0.44          | 0.69          | 0.88           | 1.72                       |  |  |  |
| Days in A/R               | 62.5                                       | 54.1           | 56.0          | 60.7          | 55.4           | 62.2                       |  |  |  |
| Bad Debt Rate             | 0.7%                                       | 0.6%           | 0.5%          | 0.5%          | 0.6%           | 1.3%                       |  |  |  |
| Operating Margin          | -13.53%                                    | -4.58%         | -0.09%        | 3.21%         | -17.07%        | 2.48%                      |  |  |  |

Source: OSHPD Disclosure Reports, 2010-2014

## **Cost of Hospital Services**

Tarzana Medical Center's operating cost of services includes both inpatient and outpatient care. In FY 2014, approximately 52% of total costs were associated with Medicare patients, 31% with Third Party payers, and 16% with Medi-Cal patients. The remaining 1% is attributed to Other Indigent and Other Payers. In FY 2014, 40% of the total costs for all of the hospitals in California were associated with Medicare patients, 26% with Medi-Cal patients, 2% with County Indigent, 29% with Third Party, 1% with Other Indigent, and 2% with Other Payers.

| COST OF SERVICES<br>BY PAYER CATEGORY 2010-2014 |               |               |               |               |               |  |  |  |  |
|-------------------------------------------------|---------------|---------------|---------------|---------------|---------------|--|--|--|--|
|                                                 | FY 2010       | FY 2011       | FY 2012       | FY 2013       | FY 2014       |  |  |  |  |
| Operating Expenses                              | \$236,403,420 | \$243,187,081 | \$240,641,625 | \$232,332,198 | \$274,202,032 |  |  |  |  |
| Cost of Services By Payer:                      |               |               |               |               |               |  |  |  |  |
| Medicare                                        | \$130,180,106 | \$131,911,501 | \$132,814,047 | \$125,492,088 | \$142,136,815 |  |  |  |  |
| Medi-Cal                                        | \$24,633,821  | \$30,742,193  | \$31,321,549  | \$30,330,536  | \$43,635,222  |  |  |  |  |
| County Indigent                                 | \$0           | \$0           | \$0           | \$0           | \$0           |  |  |  |  |
| Third Party                                     | \$72,628,721  | \$74,552,691  | \$71,314,702  | \$72,245,694  | \$84,311,474  |  |  |  |  |
| Other Indigent                                  | \$2,806,369   | \$2,351,213   | \$3,998,411   | \$3,156,952   | \$2,560,547   |  |  |  |  |
| Other Payers                                    | \$6,154,404   | \$3,629,484   | \$1,192,916   | \$1,106,928   | \$1,557,974   |  |  |  |  |

Source: OSHPD Disclosure Reports, 2010-2014



### **Charity Care**

According to OSHPD, Tarzana Medical Center's charity care charges have decreased from \$27.4 million in FY 2011 to approximately \$10.3 million in FY 2015. The five-year average for charity charges was approximately \$18.7 million.

| CHARITY CARE   |                          |  |  |  |  |
|----------------|--------------------------|--|--|--|--|
| TOTAL CHAR     | GES: FY 2011-2015        |  |  |  |  |
| Year           | OSHPD Disclosure Reports |  |  |  |  |
| 2015           | \$10,284,905             |  |  |  |  |
| 2014           | \$12,738,158             |  |  |  |  |
| 2013           | \$18,895,459             |  |  |  |  |
| 2012           | \$23,902,106             |  |  |  |  |
| 2011           | \$27,432,570             |  |  |  |  |
| 5-Year Average | \$18,650,640             |  |  |  |  |

Source: OSHPD Disclosure Reports, FY 2011-2015 & Providence Health & Services

The following table shows a comparison of charity care and bad debt for Tarzana Medical Center and all general acute care hospitals in the State of California. The five-year (FY 2011-2015) average of charity care and bad debt for Tarzana Medical Center, as a percentage of gross patient revenue, was 1.9%. This is lower than the four-year statewide average of 3.5%. According to OSHPD, "the determination of what is classified as...charity care can be made by establishing whether or not the patient has the ability to pay. The patient's accounts receivable must be written off as bad debt if the patient has the ability but is unwilling to pay off the account."

| CHARITY CARE COMPARISON<br>CHARITY CARE - FY 2011 to FY 2015 |           |             |           |             |           |             |           |             |           |    |
|--------------------------------------------------------------|-----------|-------------|-----------|-------------|-----------|-------------|-----------|-------------|-----------|----|
| (Millions)                                                   |           |             |           |             |           |             |           |             |           |    |
|                                                              | 2011      |             | 2012      |             | 2013      |             | 2         | 014         | 201       | 5  |
|                                                              | Hospital  | СА          | Hospital  | CA          | Hospital  | СА          | Hospital  | СА          | Hospital  | CA |
| Gross Patient Revenue                                        | \$1,389.2 | \$288,636.7 | \$1,438.5 | \$303,278.6 | \$1,390.6 | \$317,543.8 | \$1,364.1 | \$337,773.2 | \$1,395.4 | -  |
| Charity                                                      | \$27.4    | \$6,171.5   | \$23.9    | \$6,251.0   | \$18.9    | \$6,209.9   | \$12.7    | \$4,571.0   | \$10.3    | -  |
| Bad Debt                                                     | \$8.8     | \$4,815.5   | \$7.1     | \$5,007.6   | \$6.6     | \$5,549.5   | \$7.8     | \$4,420.4   | \$6.9     | -  |
| Total                                                        | \$36.2    | \$10,987.0  | \$31.0    | \$11,258.6  | \$25.5    | \$11,759.4  | \$20.5    | \$8,991.4   | \$17.2    | -  |
|                                                              |           |             |           |             |           |             |           |             |           |    |
| Charity as a % of Gross Rev.                                 | 2.0%      | 2.1%        | 1.7%      | 2.1%        | 1.4%      | 2.0%        | 0.9%      | 1.4%        | 0.7%      | -  |
| Bad Debt as a % of Gross Rev.                                | 0.6%      | 1.7%        | 0.5%      | 1.7%        | 0.5%      | 1.7%        | 0.6%      | 1.3%        | 0.5%      | -  |
| Total as a % of Gross Rev.                                   | 2.6%      | 3.8%        | 2.2%      | 3.7%        | 1.8%      | 3.7%        | 1.5%      | 2.7%        | 1.2%      | -  |
| Uncompensated Care                                           |           |             |           |             |           |             |           |             |           |    |
| Cost to Charge Ratio                                         | 17.3%     | 24.6%       | 16.4%     | 24.6%       | 16.4%     | 24.4%       | 19.8%     | 23.5%       | 18.3%     | -  |
| Cost of Charity                                              | \$4.8     | \$1,520.9   | \$3.9     | \$1,539.1   | \$3.1     | \$1,514.6   | \$2.5     | \$1,074.2   | \$1.9     | -  |
| Cost of Bad Debt                                             | \$1.5     | \$1,186.8   | \$1.2     | \$1,232.9   | \$1.1     | \$1,353.5   | \$1.5     | \$1,038.8   | \$1.3     | -  |
| Total                                                        | \$6.3     | \$2,707.7   | \$5.1     | \$2,772.0   | \$4.2     | \$2,868.1   | \$4.1     | \$2,113.0   | \$3.1     | -  |

Source: OSHPD Disclosure Reports, 2011-2015 & Providence Health & Services



The table below shows Tarzana Medical Center's historical costs for charity care as reported by OSHPD. Tarzana Medical Center's charity care costs have decreased from approximately \$4.8 million in FY 2011 to \$1.9 million in FY 2015. The average cost of charity care for the last five-year period was approximately \$3.2 million.

| COST OF CHARITY CARE |                         |                         |                                            |                                                          |  |  |  |  |
|----------------------|-------------------------|-------------------------|--------------------------------------------|----------------------------------------------------------|--|--|--|--|
| Year                 | Charity Care<br>Charges | Cost to<br>Charge Ratio | Cost of Charity<br>Care to the<br>Hospital | Percent of Total<br>Costs Represented<br>by Charity Care |  |  |  |  |
| FY 2015              | \$10,284,905            | 18.3%                   | \$1,882,138                                | 1.0%                                                     |  |  |  |  |
| FY 2014              | \$12,738,158            | 19.8%                   | \$2,522,462                                | 0.9%                                                     |  |  |  |  |
| FY 2013              | \$18,895,459            | 16.4%                   | \$3,104,131                                | 1.3%                                                     |  |  |  |  |
| FY 2012              | \$23,902,106            | 16.4%                   | \$3,916,521                                | 1.6%                                                     |  |  |  |  |
| FY 2011              | \$27,432,570            | 17.3%                   | \$4,757,788                                | 2.0%                                                     |  |  |  |  |
| 5-Year Average       | \$18,650,640            |                         | \$3,236,608                                |                                                          |  |  |  |  |

Source: OSHPD Disclosure Reports, 2011-2015 & Providence Health & Services

Tarzana Medical Center reported the following combined distribution of charity care by inpatient, outpatient, and emergency room charges.

|       |                   | COST OF CHARITY | CARE BY SERVIC | CE                 |             |
|-------|-------------------|-----------------|----------------|--------------------|-------------|
|       |                   |                 |                | Emergency          |             |
|       |                   | Inpatient       | Outpatient     | Room               | Total Costs |
| 2015: |                   |                 |                |                    |             |
|       | Cost of Charity   | \$281,273       | \$199,553      | \$764 <i>,</i> 893 | \$1,245,719 |
|       | Visits/Discharges | 1,147           | 814            | 3,120              |             |
| 2014: |                   |                 |                |                    |             |
|       | Cost of Charity   | \$1,203,056     | \$91,671       | \$1,037,244        | \$2,331,970 |
|       | Visits/Discharges | 1,732           | 132            | 1,493              |             |
| 2013: |                   |                 |                |                    |             |
|       | Cost of Charity   | \$1,563,845     | \$71,884       | \$1,276,058        | \$2,911,787 |
|       | Visits/Discharges | 2,424           | 111            | 1,978              |             |
| 2012: |                   |                 |                |                    |             |
|       | Cost of Charity   | \$2,133,902     | \$90,177       | \$1,378,598        | \$3,602,676 |
|       | Visits/Discharges | 2,795           | 118            | 1,806              |             |
| 2011: |                   |                 |                |                    |             |
|       | Cost of Charity   | \$2,858,500     | \$411,512      | \$970,939          | \$4,240,951 |
|       | Visits/Discharges | 3,902           | 562            | 1,325              |             |

Source: Providence Health & Services

## **Community Benefit Services**

Tarzana Medical Center has consistently provided a contribution to community benefit services. As shown in the table below, the average annual cost of community benefit services over the five years has been \$2,185,074 per year.



| COMMUNITY BENEFIT SERVICES          |             |             |             |             |             |             |              |  |  |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|--|--|
| 5-Year                              |             |             |             |             |             |             |              |  |  |
| Community Benefit Programs          | FY 2011     | FY 2012     | FY 2013     | FY 2014     | FY 2015     | Average     | Total        |  |  |
| Benefits for Persons Living in Pove | \$915,916   | \$517,793   | \$428,379   | \$934,586   | \$770,571   | \$713,449   | \$3,567,245  |  |  |
| Benefits for Broader Community      | \$1,987,673 | \$1,266,056 | \$1,286,448 | \$1,644,814 | \$1,173,136 | \$1,471,625 | \$7,358,127  |  |  |
| Total                               | \$2,903,589 | \$1,783,849 | \$1,714,827 | \$2,579,400 | \$1,943,707 | \$2,185,074 | \$10,925,372 |  |  |

Source: Providence Tarzana Medical Center

Note: Community Benefit programs and services excludes grants

- Tarzana Medical Center's five-year average cost of community benefit services for persons living in poverty is approximately \$713,000 per year;
- Tarzana Medical Center's five-year average cost of community benefit services for the broader community is approximately \$1.5 million per year; and
- Over the five-year period, Tarzana Medical Center's combined total cost of community benefit services decreased from \$2.9 million in FY 2012 to \$1.9 million in FY 2015.

Tarzana Medical Center's community benefit services over the past five fiscal years included the following programs over \$10,000:

| COST OF COMM                                 | UNITY BENEFI | T SERVICES FY | 2011-2015   |             |           |
|----------------------------------------------|--------------|---------------|-------------|-------------|-----------|
| Services over \$10,000 in cost:              | FY 2011      | FY 2012       | FY 2013     | FY 2014     | FY 2015   |
| Access to Care Program                       | -            | -             | -           | \$195,192   | \$103,393 |
| Center for Community Health Improvement      | \$151,242    | \$145,761     | \$122,107   | \$136,501   | \$73,627  |
| Faith Community Health Partnership           | \$144,205    | \$150,380     | \$132,925   | \$178,687   | \$212,619 |
| Financial Support of Community Organizations | \$59,948     | \$37,432      | \$33,270    | \$32,450    | \$32,642  |
| Health Resource Center                       | \$18,640     | \$41,310      | \$43,403    | \$54,413    | \$16,478  |
| Latino Health Promoter Program               | \$98,992     | \$107,730     | \$78,631    | \$140,122   | \$75,879  |
| Mental Health Outreach                       | -            | -             | -           | -           | \$20,312  |
| Mother Joseph Fund to Support Outreach       | \$137,918    | \$86,450      | \$86,448    | \$86,460    | \$86,450  |
| Providence Mobile Health Program             | -            | -             | -           | \$50,000    | \$90,335  |
| School Nurse Outreach Program                | \$69,290     | \$71,945      | \$62,505    | \$82,610    | \$49,778  |
| Senior Outreach Program                      | \$115,509    | \$103,175     | \$78,056    | \$92,058    | \$122,192 |
| Tattoo Removal Program                       | -            | -             | -           | \$51,304    | \$13,892  |
| Preceptorships                               | \$1,742,175  | \$1,031,966   | \$1,076,850 | \$1,379,264 | \$911,397 |

Source: Providence Tarzana Medical Center

Note: The cost of community benefit programs reflects direct and indirect expenses

Tarzana Medical Center's community benefit services have supported many programs for the community, including various outreach efforts targeting the poor and vulnerable, health screenings, insurance enrollment assistance, and others as described below:

• Access to Care: Offers free assistance to uninsured individuals and families accessing healthcare services and community resources;



- Center for Community Health Improvement: Provides oversight and administration of community outreach programs and activities;
- Faith Community Health Partnership: Supports parish nurses in developing health and wellness programs designed to meet the needs of their congregations, with particular emphasis on using trained volunteer promotoras in the delivery of services;
- Financial Support of Community Organizations: Offers cash and in-kind donations to nonprofit community organizations promoting healthy living and/or outreach to vulnerable populations;
- Health Resource Center: Administers health insurance outreach and enrollment and provides access to Providence support groups;
- Latino Health Promoter Program: Provides education, resource referral, and health screenings within schools and other community settings;
- Mental Health Outreach: Identifies adults in need of mental health treatment and other related healthcare services and refers them to a contracting agency for services;
- Mother Joseph Fund: Provides financial support for community outreach activities targeting the poor and vulnerable;
- Providence Mobile Health Program: Provides adult wellness visits and administers medical assessments and screenings for chronic conditions;
- School Nurse Outreach Program: Provides school nursing support for local private schools, including vision, hearing, and scoliosis screenings;
- Senior Outreach Program: Offers support to frail, home-bound seniors, including transportation to medical appointments, friendly visiting, and counseling; and
- Tattoo Removal Program: Operates an outpatient clinic to remove tattoos and provides outreach education on violence prevention in exchange for community service and/or job training; and
- Preceptorships: Provides supervision and mentoring of nursing and allied health students.



### ANALYSIS OF PROVIDENCE TARZANA MEDICAL CENTER'S SERVICE AREA

### Service Area Definition

Based upon Tarzana Medical Center's 2014 inpatient discharges, Tarzana Medical Center's service area is comprised of 35 ZIP Codes from which 77% of its inpatient discharges originated. Approximately 50% of Tarzana Medical Center's discharges originated from the top nine ZIP Codes that are located in Reseda, Tarzana, Encino, Woodland Hills, Van Nuys, Winnetka, and Canoga Park. In 2014, Tarzana Medical Center's market share in the service area was approximately 12% based on total area discharges.

| SERVICE AREA PATIENT ORIGIN MARKET SHARE BY ZIP CODE: 2014 |                   |            |            |                 |            |        |  |  |  |
|------------------------------------------------------------|-------------------|------------|------------|-----------------|------------|--------|--|--|--|
|                                                            |                   | Total      | % of       | Cumulative % of | Total Area | Market |  |  |  |
| ZIP Codes                                                  | Community         | Discharges | Discharges | Discharges      | Discharges | Share  |  |  |  |
| 91335                                                      | Reseda            | 1,489      | 11.3%      | 11.3%           | 8,208      | 18.1%  |  |  |  |
| 91356                                                      | Tarzana           | 1,392      | 10.6%      | 21.9%           | 3,163      | 44.0%  |  |  |  |
| 91316                                                      | Encino            | 1,161      | 8.8%       | 30.7%           | 3,111      | 37.3%  |  |  |  |
| 91367                                                      | Woodland Hills    | 589        | 4.5%       | 35.2%           | 3,832      | 15.4%  |  |  |  |
| 91364                                                      | Woodland Hills    | 465        | 3.5%       | 38.7%           | 2,503      | 18.6%  |  |  |  |
| 91406                                                      | Van Nuys          | 427        | 3.2%       | 41.9%           | 4,863      | 8.8%   |  |  |  |
| 91306                                                      | Winnetka          | 400        | 3.0%       | 45.0%           | 4,025      | 9.9%   |  |  |  |
| 91436                                                      | Encino            | 364        | 2.8%       | 47.7%           | 1,539      | 23.7%  |  |  |  |
| 91304                                                      | Canoga Park       | 359        | 2.7%       | 50.5%           | 4,288      | 8.4%   |  |  |  |
| 91403                                                      | Sherman Oaks      | 296        | 2.2%       | 52.7%           | 2,416      | 12.3%  |  |  |  |
| 91423                                                      | Sherman Oaks      | 284        | 2.2%       | 54.9%           | 2,601      | 10.9%  |  |  |  |
| 91302                                                      | Calabasas         | 277        | 2.1%       | 57.0%           | 1,734      | 16.0%  |  |  |  |
| 91303                                                      | Canoga Park       | 270        | 2.1%       | 59.0%           | 2,499      | 10.8%  |  |  |  |
| 91325                                                      | Northridge        | 245        | 1.9%       | 60.9%           | 3,104      | 7.9%   |  |  |  |
| 91311                                                      | Chatsworth        | 239        | 1.8%       | 62.7%           | 3,647      | 6.6%   |  |  |  |
| 91324                                                      | Northridge        | 237        | 1.8%       | 64.5%           | 2,596      | 9.1%   |  |  |  |
| 91307                                                      | West Hills        | 229        | 1.7%       | 66.2%           | 2,318      | 9.9%   |  |  |  |
| 91344                                                      | Granada Hills     | 215        | 1.6%       | 67.9%           | 4,756      | 4.5%   |  |  |  |
| 91343                                                      | North Hills       | 215        | 1.6%       | 69.5%           | 5,297      | 4.1%   |  |  |  |
| 91401                                                      | Van Nuys          | 204        | 1.5%       | 71.1%           | 4,753      | 4.3%   |  |  |  |
| 91405                                                      | ,<br>Van Nuys     | 192        | 1.5%       | 72.5%           | 5,335      | 3.6%   |  |  |  |
| 91326                                                      | ,<br>Porter Ranch | 189        | 1.4%       | 74.0%           | 2,678      | 7.1%   |  |  |  |
| 91411                                                      | Van Nuys          | 167        | 1.3%       | 75.2%           | 2,590      | 6.4%   |  |  |  |
| 91301                                                      | Agoura Hills      | 138        | 1.0%       | 76.3%           | 1,853      | 7.4%   |  |  |  |
| 91377                                                      | Oak Park          | 35         | 0.3%       | 76.5%           | 875        | 4.0%   |  |  |  |
| 91357                                                      | Tarzana           | 13         | 0.1%       | 76.6%           | 57         | 22.8%  |  |  |  |
| 91365                                                      | Woodland Hills    | 11         | 0.1%       | 76.7%           | 89         | 12.4%  |  |  |  |
| 91413                                                      | Sherman Oaks      | 10         | 0.1%       | 76.8%           | 81         | 12.3%  |  |  |  |
| 91416                                                      | Encino            | 9          | 0.1%       | 76.9%           | 64         | 14.1%  |  |  |  |
| 91372                                                      | Calabasas         | 4          | 0.0%       | 76.9%           | 33         | 12.1%  |  |  |  |
| 91404                                                      | Van Nuys          | 3          | 0.0%       | 76.9%           | 52         | 5.8%   |  |  |  |
| 91409                                                      | Van Nuys          | 3          | 0.0%       | 76.9%           | 48         | 6.3%   |  |  |  |
| 91305                                                      | Canoga Park       | 3          | 0.0%       | 77.0%           | 28         | 10.7%  |  |  |  |
| 91308                                                      | West Hills        | 3          | 0.0%       | 77.0%           | 35         | 8.6%   |  |  |  |
| 91407                                                      | Van Nuys          | 3          | 0.0%       | 77.0%           | 19         | 15.8%  |  |  |  |
| Subtotal                                                   | - / -             | 10,140     | 77.0%      | 77.0%           | 85,090     | 11.9%  |  |  |  |
| Other ZIPs                                                 |                   | 3,028      | 23.0%      | 100%            |            |        |  |  |  |
| Total                                                      |                   | 13,168     | 100.0%     |                 |            |        |  |  |  |

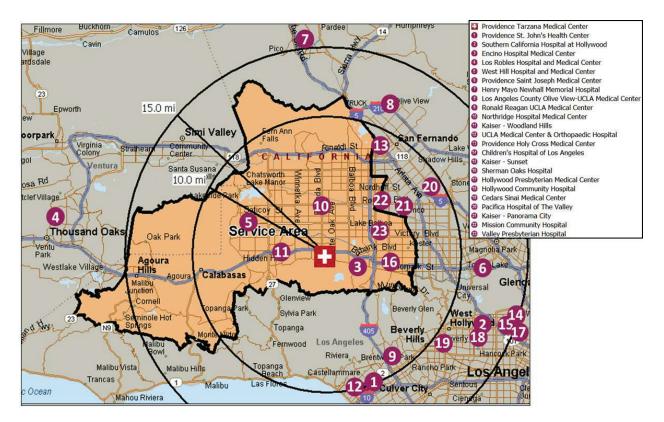
Note: Excludes normal newborns



#### Service Area Map

Tarzana Medical Center's service area, with approximately 900,000 residents, includes the communities of Reseda, Tarzana, Encino, Woodland Hills, Van Nuys, Winnetka, Canoga Park, Sherman Oaks, Calabasas, Northridge, Chatsworth, West Hills, Granada Hills, Porter Ranch, Agoura Hills, and Oak Park.

There are six other hospitals located within Tarzana Medical Center's service area: Kaiser Foundation Hospitals-Woodland Hills, West Hills Hospital and Medical Center, Northridge Hospital and Medical Center, Encino Hospital Medical Center, Sherman Oaks Hospital, and Valley Presbyterian Hospital. There are five other hospitals located just outside of Tarzana Medical Center's service area but within ten miles of Tarzana Medical Center: Holy Cross Medical Center, Kaiser Foundation Hospitals-Panorama City, Mission Community Hospital, Los Angeles County Olive View UCLA Medical Center, and Pacifica Hospital of the Valley. Tarzana Medical Center ranks second in inpatient market share in the service area.





### Service Area STEMI Receiving Centers

Tarzana Medical Center is one of four STEMI Receiving Centers within its service area and is an important provider of percutaneous coronary intervention treatment services for service area residents experiencing an acute heart attack. Within all of Los Angeles County, there are 32 STEMI Receiving Centers.





### Service Area Certified Stroke Centers

Tarzana Medical Center is one of four certified stroke centers in its service area. The other three include: West Hills Hospital and Medical Center, Kaiser Foundation Hospitals-Woodland Hills, and Northridge Hospital Medical Center. Within all of Los Angeles County, there are 35 certified stroke centers: two Comprehensive Stroke Centers and 33 Primary Stroke Centers that are certified through The Joint Commission.





### Demographic Profile

Tarzana Medical Center's service area population is expected to grow 2.4% over the next five years. This is lower than the expected growth for both Los Angeles County (2.5%) and the State of California (3.7%).

| SERVICE AREA POPULATION STATISTICS |          |            |        |  |  |  |  |  |  |
|------------------------------------|----------|------------|--------|--|--|--|--|--|--|
| 2015-2020                          |          |            |        |  |  |  |  |  |  |
|                                    | 2015     | 2020       | %      |  |  |  |  |  |  |
|                                    | Estimate | Projection | Change |  |  |  |  |  |  |
| Total Population                   | 898,874  | 920,760    | 2.4%   |  |  |  |  |  |  |
| Households                         | 316,602  | 324,550    | 2.5%   |  |  |  |  |  |  |
| Percentage Female                  | 50.7%    | 50.5%      | -      |  |  |  |  |  |  |

Source: Esri

The median age of the population of Tarzana Medical Center's service area is 38.5 years and is higher than the statewide median age of 35.7 years. The percentage of adults over the age of 65 years old is the fastest growing age cohort and is forecasted to increase approximately 15% by 2020. The number of women of child-bearing age is expected to increase by only 0.3% over the next five years.

| SERVICE AREA POPULATION<br>AGE DISTRIBUTION: 2015-2020 |                          |            |            |            |  |  |  |  |  |
|--------------------------------------------------------|--------------------------|------------|------------|------------|--|--|--|--|--|
|                                                        | <b>2015</b> Es           | timate     | 2020 Pr    | ojection   |  |  |  |  |  |
|                                                        | Population               | % of Total | Population | % of Total |  |  |  |  |  |
| Age 0-14                                               | 160,206                  | 17.8%      | 157,800    | 17.1%      |  |  |  |  |  |
| Age 15-44                                              | 369,821                  | 41.1%      | 373,862    | 40.6%      |  |  |  |  |  |
| Age 45-64                                              | 243,301                  | 27.1%      | 244,735    | 26.6%      |  |  |  |  |  |
| Age 65+                                                | 125,546                  | 14.0%      | 144,363    | 15.7%      |  |  |  |  |  |
| Total                                                  | 898,874                  | 100%       | 920,760    | 100%       |  |  |  |  |  |
| Female 15-44                                           | 182,268                  | 20.3%      | 182,787    | 19.9%      |  |  |  |  |  |
| Median Age                                             | Median Age 38.5 - 39.2 - |            |            |            |  |  |  |  |  |

Source: Esri



The largest population cohorts in Tarzana Medical Center's service area are: White (62%), Some Other Race (15.5%), and Asian or Pacific Islander (12.7%). Approximately 65% of the service area's population is of non-Hispanic population. This is greater than both Los Angeles County and State of California non-Hispanic ethnic populations (61% and 51%, respectively).

| SERVICE AREA POPULATION<br>RACE/ETHNICITY: 2015-2020 |       |       |  |  |  |  |  |  |
|------------------------------------------------------|-------|-------|--|--|--|--|--|--|
| 2015 2020                                            |       |       |  |  |  |  |  |  |
| White                                                | 62.0% | 60.8% |  |  |  |  |  |  |
| Black                                                | 4.2%  | 4.1%  |  |  |  |  |  |  |
| American Indian                                      | 0.5%  | 0.5%  |  |  |  |  |  |  |
| Asian or Pacific Islander                            | 12.7% | 13.5% |  |  |  |  |  |  |
| Some Other Race                                      | 15.5% | 15.8% |  |  |  |  |  |  |
| Two or More Races                                    | 5.1%  | 5.3%  |  |  |  |  |  |  |
| Total                                                | 100%  | 100%  |  |  |  |  |  |  |
|                                                      |       |       |  |  |  |  |  |  |
| Hispanic Ethnicity                                   | 34.9% | 36.3% |  |  |  |  |  |  |
| Non-Hispanic or Latino                               | 65.1% | 63.7% |  |  |  |  |  |  |
| Total                                                | 100%  | 100%  |  |  |  |  |  |  |

Source: Esri

Tarzana Medical Center's service area has an average household income of \$99,682. This is 18% higher than the average for Los Angeles County (\$82,066) and 13% higher than the State of California average (\$87,152). The percentage of high-income households (\$150,000+) is growing at a slower rate (16%) than those for both Los Angeles County and the State of California (17% and 19%, respectively).

|                             | SERVICE AREA POPULATION HOUSEHOLD INCOME DISTRIBUTION: 2015-2020 |                    |            |               |                    |            |  |  |  |  |
|-----------------------------|------------------------------------------------------------------|--------------------|------------|---------------|--------------------|------------|--|--|--|--|
|                             |                                                                  | 2015 Estimate      |            | 2020 Estimate |                    |            |  |  |  |  |
| Annual Income               | Service Area                                                     | Los Angeles County | California | Service Area  | Los Angeles County | California |  |  |  |  |
| \$0 - \$15,000              | 10.2%                                                            | 13.2%              | 11.1%      | 9.1%          | 12.2%              | 10.3%      |  |  |  |  |
| \$15 - \$24,999             | 8.7%                                                             | 10.2%              | 9.0%       | 6.3%          | 7.6%               | 6.6%       |  |  |  |  |
| \$25 - \$34,999             | 8.5%                                                             | 9.9%               | 9.3%       | 7.2%          | 8.4%               | 7.7%       |  |  |  |  |
| \$35 - \$49,999             | 11.1%                                                            | 12.5%              | 12.2%      | 10.1%         | 11.7%              | 11.3%      |  |  |  |  |
| \$50 - \$74,999             | 16.1%                                                            | 16.7%              | 16.5%      | 15.3%         | 16.3%              | 15.9%      |  |  |  |  |
| \$75 - \$99,999             | 11.7%                                                            | 11.3%              | 12.3%      | 13.4%         | 13.1%              | 14.2%      |  |  |  |  |
| \$100 - \$149,999           | 15.0%                                                            | 13.1%              | 14.9%      | 17.1%         | 15.0%              | 16.6%      |  |  |  |  |
| \$150,000+                  | 18.7%                                                            | 13.3%              | 14.6%      | 21.7%         | 15.5%              | 17.4%      |  |  |  |  |
| Total                       | 100%                                                             | 100%               | 100%       | 100%          | 100%               | 100%       |  |  |  |  |
| Average Household<br>Income | \$99 <i>,</i> 682                                                | \$82,066           | \$87,152   | \$113,799     | \$94,026           | \$99,512   |  |  |  |  |

Source: Esri



### 2013 Community Health Needs Assessment

In an effort to understand the communities served by Tarzana Medical Center, their most critical healthcare needs, and the resources available to meet those needs, Tarzana Medical Center conducts a Community Health Needs Assessment every three years. Tarzana Medical Center's most recent 2013 assessment incorporated primary data collected through interviews, focus groups and surveys conducted by the Valley Care Community Consortium, and it incorporated secondary data from a variety of studies and reports compiled by numerous organizations at the local, state, and national levels. Communities and ZIP Codes included in Tarzana Medical Center's assessment include:

| ZIP Code | Community    | ZIP Code | Community      |
|----------|--------------|----------|----------------|
| 91301    | Agoura Hills | 91330    | Northridge     |
| 91302    | Calabasas    | 91335    | Reseda         |
| 91303    | Canoga Park  | 91356    | Tarzana        |
| 91304    | Canoga Park  | 91364    | Woodland Hills |
| 91306    | Winnetka     | 91367    | Woodland Hills |
| 91307    | West Hills   | 91401    | Van Nuys       |
| 91316    | Encino       | 91405    | Van Nuys       |
| 91436    | Encino       | 91406    | Van Nuys       |
| 91324    | Northridge   | 91411    | Van Nuys       |
| 91325    | Northridge   | -        | -              |

Based on feedback from community stakeholders, the following five priorities, in order of priority, were identified as the most important healthcare needs:

- Access to affordable mental health services;
- Diabetes and hypertension screening, management, and prevention programs;
- Access to affordable primary and specialty care;
- Affordable and expanded services for a growing senior population; and
- Alcohol and drug abuse treatment and prevention programs.



#### Hospital Supply, Demand & Market Share

There are seven general acute care hospitals within the defined service area: Tarzana Medical Center, Kaiser Foundation Hospitals-Sherman Oak Hospital, Encino Hospital Medical Center, Valley Presbyterian Hospital, West Hills Hospital and Medical Center, and Northridge Hospital Medical Center. In FY 2014, the service area hospitals had a combined total of 1,796 licensed beds and an aggregate occupancy rate of approximately 49%. In FY 2014, Tarzana Medical Center had 249 licensed beds that operated at an occupancy rate of nearly 65%. Furthermore, Tarzana Medical Center was responsible for nearly 19% of the service area discharges and approximately 18% of the patient days.

An analysis of the services offered by Tarzana Medical Center in comparison to services offered by other providers is shown on the following pages. The hospitals shown in the table below were analyzed to determine area hospital available bed capacity by service.

|                                              | ARE                                     | A HOSPITAL DATA | FY 2014                |                  |            |                 |                  |                     |                        |
|----------------------------------------------|-----------------------------------------|-----------------|------------------------|------------------|------------|-----------------|------------------|---------------------|------------------------|
| Hospital                                     | Ownership/Affiliation                   | City            | Within<br>Service Area | Licensed<br>Beds | Discharges | Patient<br>Days | Occupied<br>Beds | Percent<br>Occupied | Miles from<br>Hospital |
| Tarzana Medical Center                       | Providence Health & Services            | Tarzana         | х                      | 249              | 13,461     | 58,776          | 161              | 64.7%               | -                      |
| Kaiser Foundation Hospitals - Woodland Hills | Kaiser Foundation Hospitals             | Woodland Hills  | х                      | 262              | 10,874     | 40,528          | 111              | 42.4%               | 3.6                    |
| Encino Hospital Medical Center               | Prime Healthcare Svcs Foundation, Inc   | Encino          | х                      | 148              | 2,464      | 20,821          | 57               | 38.5%               | 3.0                    |
| Valley Presbyterian Hospital                 | Valley Presbyterian Hospital            | Van Nuys        | х                      | 350              | 15,265     | 66,745          | 183              | 52.2%               | 5.7                    |
| Sherman Oaks Hospital                        | Prime Healthcare Svcs Foundation, Inc   | Sherman Oaks    | х                      | 153              | 6,027      | 30,604          | 84               | 54.8%               | 5.9                    |
| West Hills Hospital and Medical Center       | Hospital Corporation of America         | West Hills      | х                      | 225              | 8,628      | 41,067          | 113              | 50.0%               | 8.1                    |
| Northridge Hospital Medical Center           | Dignity Health                          | Northridge      | х                      | 409              | 14,471     | 64,161          | 176              | 43.0%               | 4.4                    |
| SUB-TOTAL                                    |                                         |                 |                        | 1,796            | 71,190     | 322,702         | 884              | 49.2%               |                        |
| Mission Community Hospital                   | Deanco Healthcare, LLC                  | Panorama City   |                        | 145              | 8,184      | 42,948          | 118              | 81.1%               | 8.0                    |
| Kaiser Foundation Hospitals - Panorama City  | Kaiser Foundation Hospitals             | Panorama City   |                        | 218              | 9,460      | 32,896          | 90               | 41.3%               | 11.1                   |
| Holy Cross Medical Center                    | Providence Health & Services            | Mission Hills   |                        | 377              | 17,007     | 90,353          | 248              | 65.7%               | 11.6                   |
| Saint Joseph Medical Center                  | Providence Health & Services            | Burbank         |                        | 426              | 17,049     | 74,980          | 205              | 48.2%               | 13.0                   |
| Ronald Reagan UCLA Medical Center            | Regents of the University of California | Los Angeles     |                        | 466              | 23,453     | 165,333         | 453              | 97.2%               | 13.6                   |
| Southern California Hospital at Hollywood    | Alta Hospitals Systems, LLC             | Hollywood       |                        | 565              | 17,653     | 114,403         | 313              | 55.5%               | 15.4                   |
| Cedars-Sinai Medical Center                  | Cedars-Sinai Medical Center             | Los Angeles     |                        | 886              | 45,343     | 234,271         | 642              | 72.4%               | 16.1                   |
| Kaiser Foundation Hospitals - Los Angeles    | Kaiser Foundation Hospitals             | Los Angeles     |                        | 464              | 25,563     | 124,070         | 340              | 73.3%               | 16.9                   |
| LA County Olive View - UCLA Medical Center   | Los Angeles County                      | Sylmar          |                        | 355              | 12,633     | 67,482          | 185              | 52.1%               | 16.9                   |
| Los Robles Hospital and Medical Center       | Hospital Corporation of America         | Thousand Oaks   |                        | 404              | 15,382     | 86,782          | 238              | 58.9%               | 23.8                   |
| TOTAL                                        |                                         |                 |                        | 6,102            | 262,917    | 1,356,220       | 3,716            | 60.9%               |                        |



### Hospital Market Share

The table below illustrates service area hospital inpatient market share from 2012 to 2014:

| HOSPITAL MARKET SHARE: 2012-2014                  |        |        |        |                   |  |  |  |  |  |
|---------------------------------------------------|--------|--------|--------|-------------------|--|--|--|--|--|
| Hospital                                          | 2012   | 2013   | 2014   | Trend             |  |  |  |  |  |
| Northridge Hospital Medical Center                | 13.4%  | 12.9%  | 12.3%  | И                 |  |  |  |  |  |
| Providence Tarzana Medical Center                 | 12.7%  | 12.4%  | 11.9%  | И                 |  |  |  |  |  |
| Valley Presbyterian Hospital                      | 10.0%  | 9.7%   | 9.9%   | $\leftrightarrow$ |  |  |  |  |  |
| West Hills Hospital And Medical Center            | 7.7%   | 7.7%   | 8.3%   | Л                 |  |  |  |  |  |
| Kaiser Foundation Hospital - Woodland Hills       | 7.5%   | 7.7%   | 7.9%   | 7                 |  |  |  |  |  |
| Providence Holy Cross Medical Center              | 5.6%   | 5.5%   | 5.8%   | N                 |  |  |  |  |  |
| Cedars Sinai Medical Center                       | 4.5%   | 4.5%   | 4.3%   | $\leftrightarrow$ |  |  |  |  |  |
| Los Angeles County Olive View-Ucla Medical Center | 4.1%   | 4.1%   | 3.7%   | И                 |  |  |  |  |  |
| Sherman Oaks Hospital                             | 2.5%   | 2.6%   | 3.2%   | 7                 |  |  |  |  |  |
| Mission Community Hospital - Panorama Campus      | 2.7%   | 2.9%   | 2.7%   | $\leftrightarrow$ |  |  |  |  |  |
| Other Discharges                                  | 29.3%  | 29.9%  | 30.0%  | R                 |  |  |  |  |  |
| Total Percentage                                  | 100.0% | 100.0% | 100.0% |                   |  |  |  |  |  |
| Total Discharges                                  | 87,282 | 85,491 | 85,090 | И                 |  |  |  |  |  |

Note: Excludes normal newborns

- Between 2012 and 2014, the number of discharges in Tarzana Medical Center's service area decreased by nearly 3%; and
- Tarzana Medical Center has consistently ranked second in market share for its service area based on discharges (approximately 12% in 2014). In 2014, Northridge Hospital Medical Center ranked first in inpatient discharges with slightly over 12% market share.



## Market Share by Payer Type

|                  | HOSPITAL MARKET SHARE BY PAYER TYPE: 2014 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |        |       |       |       |       |       |       |            |       |
|------------------|-------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|-------|-------|-------|-------|-------|-------|------------|-------|
|                  | Total                                     | Total Nothide Providence state velocities to hostical providence hostical providence hostical providence to the state of t |        |       |       |       |       |       |       |            |       |
| Payer Type       | Discharges                                | Nort                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Prov   | Valle | Wes   | Kape  | Prov  | (edu  | 105'  | All Others | Total |
| Medicare         | 33,520                                    | 14.0%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 14.0%  | 6.3%  | 11.1% | 10.7% | 6.8%  | 4.1%  | 0.6%  | 32.6%      | 100%  |
| Private Coverage | 27,289                                    | 8.7%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 11.2%  | 14.0% | 7.2%  | 10.1% | 4.9%  | 7.0%  | 0.1%  | 36.7%      | 100%  |
| Medi-Cal         | 20,045                                    | 14.7%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 9.7%   | 11.4% | 5.0%  | 1.1%  | 5.5%  | 1.2%  | 12.7% | 38.6%      | 100%  |
| All Other        | 2,231                                     | 5.0%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 7.8%   | 3.8%  | 9.8%  | 0.3%  | 3.0%  | 2.1%  | 15.2% | 53.1%      | 100%  |
| Self Pay         | 2,005                                     | 16.4%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 14.9%  | 6.1%  | 9.5%  | 5.8%  | 7.4%  | 2.3%  | 1.8%  | 35.9%      | 100%  |
| Total Percentage |                                           | 12.3%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 11.9%  | 9.9%  | 8.3%  | 7.9%  | 5.8%  | 4.3%  | 3.7%  | 36.0%      | 100%  |
| Total Discharges | 85,090                                    | 10,459                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 10,140 | 8,429 | 7,076 | 6,683 | 4,925 | 3,633 | 3,149 | 30,596     |       |

The following table illustrates hospital market share by payer category for 2014:

Note: Excludes normal newborns

- The largest categories of service area inpatient discharges are comprised of Medicare at approximately 33,500 discharges (39%), Private Coverage at approximately 27,300 discharges (32%), and Medi-Cal at over 20,000 discharges (24%);
- Tarzana Medical Center and Northridge Hospital Medical Center both have 14% of the service area market share for Medicare;
- Northridge Hospital Medical Center is market share leader in Medi-Cal (15%) and Self-Pay (16%). Valley Presbyterian Hospital is market share leader in Private Coverage with 14% market share; and
- Tarzana Medical Center also has significant market share for Private Coverage (11%) and Medi-Cal (10%).



## Market Share by Service Line

|                               |                     |                                             | HOSPITAL M                                 | ARKET SHARE                        | BY SERVICE L                                    | INE: 2014                                               |                                               |                                   |                                                               |               |       |
|-------------------------------|---------------------|---------------------------------------------|--------------------------------------------|------------------------------------|-------------------------------------------------|---------------------------------------------------------|-----------------------------------------------|-----------------------------------|---------------------------------------------------------------|---------------|-------|
| Service Line                  | Total<br>Discharges | Northridge<br>Hospital<br>Medical<br>Center | Providence<br>Tarzana<br>Medical<br>Center | Valley<br>Presbyterian<br>Hospital | West Hills<br>Hospital And<br>Medical<br>Center | Kaiser<br>Foundation<br>Hospital -<br>Woodland<br>Hills | Providence<br>Holy Cross<br>Medical<br>Center | Cedars Sinai<br>Medical<br>Center | Los Angeles<br>County Olive<br>View-Ucla<br>Medical<br>Center | All<br>Others | Total |
| General Medicine              | 26,064              | 13.8%                                       | 13.9%                                      | 9.7%                               | 10.5%                                           | 9.9%                                                    | 6.2%                                          | 2.6%                              | 4.2%                                                          | 29.3%         | 100%  |
| Obstetrics                    | 11,169              | 9.7%                                        | 19.4%                                      | 18.8%                              | 6.5%                                            | 9.2%                                                    | 6.7%                                          | 5.7%                              | 1.5%                                                          | 22.4%         | 100%  |
| Cardiac Services              | 9,488               | 14.1%                                       | 11.0%                                      | 10.5%                              | 12.3%                                           | 7.3%                                                    | 6.2%                                          | 4.0%                              | 5.1%                                                          | 29.5%         | 100%  |
| Behavioral Health             | 7,948               | 9.2%                                        | 0.5%                                       | 0.7%                               | 0.8%                                            | 0.5%                                                    | 0.2%                                          | 0.2%                              | 2.4%                                                          | 85.6%         | 100%  |
| General Surgery               | 6,197               | 12.2%                                       | 12.3%                                      | 7.5%                               | 8.8%                                            | 8.3%                                                    | 5.8%                                          | 6.9%                              | 6.1%                                                          | 32.1%         | 100%  |
| Orthopedics                   | 5,171               | 12.6%                                       | 7.0%                                       | 9.6%                               | 7.9%                                            | 12.2%                                                   | 7.7%                                          | 6.1%                              | 1.2%                                                          | 35.7%         | 100%  |
| Neurology                     | 3,679               | 16.1%                                       | 10.7%                                      | 9.2%                               | 10.4%                                           | 7.6%                                                    | 5.2%                                          | 2.2%                              | 2.5%                                                          | 36.1%         | 100%  |
| Oncology/Hematology (Medical) | 2,944               | 10.1%                                       | 9.2%                                       | 8.6%                               | 8.6%                                            | 7.1%                                                    | 6.9%                                          | 4.1%                              | 8.9%                                                          | 36.5%         | 100%  |
| Neonatology                   | 2,823               | 8.7%                                        | 16.4%                                      | 14.5%                              | 6.2%                                            | 11.0%                                                   | 5.3%                                          | 9.4%                              | 2.3%                                                          | 26.1%         | 100%  |
| Spine                         | 1,832               | 9.2%                                        | 7.6%                                       | 7.0%                               | 6.5%                                            | 1.5%                                                    | 4.6%                                          | 11.6%                             | 0.6%                                                          | 51.4%         | 100%  |
| Gynecology                    | 1,308               | 10.6%                                       | 15.5%                                      | 7.3%                               | 7.3%                                            | 4.1%                                                    | 7.5%                                          | 5.7%                              | 9.9%                                                          | 32.1%         | 100%  |
| Vascular Services             | 1,280               | 11.1%                                       | 21.4%                                      | 9.2%                               | 8.7%                                            | 9.5%                                                    | 6.5%                                          | 3.9%                              | 3.4%                                                          | 26.3%         | 100%  |
| Urology                       | 1,215               | 8.1%                                        | 11.8%                                      | 6.1%                               | 6.5%                                            | 6.9%                                                    | 6.3%                                          | 8.9%                              | 5.6%                                                          | 39.9%         | 100%  |
| Other                         | 1,210               | 21.5%                                       | 6.9%                                       | 4.4%                               | 10.3%                                           | 4.3%                                                    | 9.8%                                          | 7.0%                              | 1.2%                                                          | 34.6%         | 100%  |
| ENT                           | 1,031               | 12.4%                                       | 11.9%                                      | 9.1%                               | 5.0%                                            | 4.6%                                                    | 5.9%                                          | 3.5%                              | 7.2%                                                          | 40.3%         | 100%  |
| Rehabilitation                | 860                 | 17.3%                                       | 0.0%                                       | 22.8%                              | 0.0%                                            | 0.0%                                                    | 8.0%                                          | 6.7%                              | 0.0%                                                          | 45.1%         | 100%  |
| Neurosurgery                  | 611                 | 11.6%                                       | 6.5%                                       | 2.5%                               | 3.9%                                            | 1.6%                                                    | 4.7%                                          | 10.3%                             | 0.5%                                                          | 58.3%         | 100%  |
| <all others=""></all>         | 260                 | 6.5%                                        | 7.7%                                       | 6.2%                               | 5.0%                                            | 3.8%                                                    | 7.7%                                          | 8.5%                              | 6.5%                                                          | 48.1%         | 100%  |
| Total Percentage              |                     | 12.3%                                       | 11.9%                                      | 9.9%                               | 8.3%                                            | 7.9%                                                    | 5.8%                                          | 4.3%                              | 3.7%                                                          | 36.0%         | 100%  |
| Total Discharges              | 85,090              | 10,459                                      | 10,140                                     | 8,429                              | 7,076                                           | 6,683                                                   | 4,925                                         | 3,633                             | 3,149                                                         | 30,596        |       |

The following table illustrates service area hospital market share by service line for 2014:

Note: Excludes normal newborns

- Tarzana Medical Center is the service line leader in seven of 16 service lines: general medicine (14%), obstetrics (19%), general surgery (12%), neonatology (16%), gynecology (16%), vascular services (21%), and urology (12%);
- Tarzana Medical Center also has a notable service line market share in cardiac services (11%), neurology (11%), oncology/ hematology (9%), and ear, nose, and throat (12%);
- Northridge Hospital Medical Center is the market share leader for seven service lines: cardiac services (14%), behavioral health (9%), orthopedics (13%), neurology (16%), oncology/hematology (10%), ear, nose, and throat (12%), and neurosurgery (12%); and
- Valley Presbyterian Hospital has the highest market share in rehabilitation (23%) and Cedars Sinai Medical Center is market share leader in spine (12%).



### Market Share by ZIP Code

|                |                |            |                                   | HOSPI                            | TAL MARKET             | SHARE BY ZIP                          | CODE: 2014                                     |                                     |                         |                                                     |                |       |
|----------------|----------------|------------|-----------------------------------|----------------------------------|------------------------|---------------------------------------|------------------------------------------------|-------------------------------------|-------------------------|-----------------------------------------------------|----------------|-------|
|                |                | Total      | Northridge<br>Hospital<br>Medical | Providence<br>Tarzana<br>Medical | Valley<br>Presbyterian | West Hills<br>Hospital And<br>Medical | Kaiser<br>Foundation<br>Hospital -<br>Woodland | Providence<br>Holy Cross<br>Medical | Cedars Sinai<br>Medical | Los Angeles<br>County Olive<br>View-Ucla<br>Medical |                |       |
| ZIP Code       |                | Discharges | Center                            | Center                           | Hospital               | Center                                | Hills                                          | Center                              | Center                  | Center                                              | All Others     | Total |
| 91335          | Reseda         | 8,208      | 24.4%                             | 18.1%                            | 6.8%                   | 3.1%                                  | 8.2%                                           | 2.8%                                | 1.9%                    | 4.6%                                                | 30.1%          | 100%  |
| 91405          | Van Nuys       | 5,335      | 3.4%                              | 3.6%                             | 37.1%                  | 0.6%                                  | 0.8%                                           | 3.5%                                | 2.5%                    | 7.1%                                                | 41.3%          | 100%  |
| 91343          | North Hills    | 5,297      | 10.6%                             | 4.1%                             | 17.4%                  | 0.8%                                  | 2.4%                                           | 14.7%                               | 1.9%                    | 7.8%                                                | 40.3%          | 100%  |
| 91406          | Van Nuys       | 4,863      | 11.1%                             | 8.8%                             | 25.1%                  | 1.5%                                  | 5.3%                                           | 4.9%                                | 2.5%                    | 6.5%                                                | 34.3%          | 100%  |
| 91344          | Granada Hills  | 4,756      | 10.2%                             | 4.5%                             | 4.0%                   | 1.6%                                  | 5.3%                                           | 33.0%                               | 2.6%                    | 4.2%                                                | 34.6%          | 100%  |
| 91401          | Van Nuys       | 4,753      | 2.3%                              | 4.3%                             | 16.9%                  | 0.4%                                  | 0.9%                                           | 1.5%                                | 3.7%                    | 3.4%                                                | 66.5%          | 100%  |
| 91304          | Canoga Park    | 4,288      | 16.8%                             | 8.4%                             | 4.3%                   | 26.0%                                 | 12.4%                                          | 3.1%                                | 1.8%                    | 4.8%                                                | 22.2%          | 100%  |
| 91306          | Winnetka       | 4,025      | 24.5%                             | 9.9%                             | 5.5%                   | 14.1%                                 | 14.2%                                          | 2.7%                                | 2.0%                    | 4.9%                                                | 22.2%          | 100%  |
| 91367          | Woodland Hills | 3,832      | 6.3%                              | 15.4%                            | 2.3%                   | 27.5%                                 | 15.7%                                          | 1.7%                                | 5.3%                    | 1.2%                                                | 24.6%          | 100%  |
| 91311          | Chatsworth     | 3,647      | 18.7%                             | 6.6%                             | 3.8%                   | 16.1%                                 | 15.0%                                          | 8.3%                                | 2.7%                    | 2.2%                                                | 26.5%          | 100%  |
| 91356          | Tarzana        | 3,163      | 5.1%                              | 44.0%                            | 3.7%                   | 3.0%                                  | 9.2%                                           | 1.2%                                | 6.1%                    | 1.8%                                                | 25.9%          | 100%  |
| 91316          | Encino         | 3,111      | 4.7%                              | 37.3%                            | 4.4%                   | 2.5%                                  | 7.6%                                           | 1.9%                                | 9.6%                    | 0.9%                                                | 31.1%          | 100%  |
| 91325          | Northridge     | 3,104      | 34.7%                             | 7.9%                             | 5.8%                   | 2.4%                                  | 6.9%                                           | 8.7%                                | 2.2%                    | 3.5%                                                | 28.0%          | 100%  |
| 91326          | Porter Ranch   | 2,678      | 22.1%                             | 7.1%                             | 2.7%                   | 3.8%                                  | 10.6%                                          | 16.1%                               | 4.2%                    | 1.6%                                                | 32.0%          | 100%  |
| 91423          | Sherman Oaks   | 2,601      | 1.7%                              | 10.9%                            | 5.5%                   | 0.6%                                  | 2.7%                                           | 1.2%                                | 12.7%                   | 1.9%                                                | 62.7%          | 100%  |
| 91324          | Northridge     | 2,596      | 37.7%                             | 9.1%                             | 5.2%                   | 4.0%                                  | 9.6%                                           | 6.3%                                | 2.3%                    | 2.7%                                                | 23.0%          | 100%  |
| 91411          | Van Nuys       | 2,590      | 3.2%                              | 6.4%                             | 29.7%                  | 0.4%                                  | 1.6%                                           | 2.4%                                | 3.9%                    | 4.7%                                                | 47.8%          | 100%  |
| 91364          | Woodland Hills | 2,503      | 4.8%                              | 18.6%                            | 2.6%                   | 21.0%                                 | 15.4%                                          | 1.0%                                | 6.2%                    | 0.6%                                                | 29.8%          | 100%  |
| 91303          | Canoga Park    | 2,499      | 13.6%                             | 10.8%                            | 6.9%                   | 28.3%                                 | 9.8%                                           | 2.2%                                | 1.4%                    | 5.9%                                                | 21.2%          | 100%  |
| 91403          | Sherman Oaks   | 2,416      | 1.9%                              | 12.3%                            | 6.5%                   | 1.4%                                  | 4.6%                                           | 1.2%                                | 12.2%                   | 1.5%                                                | 58.5%          | 100%  |
| 91307          | West Hills     | 2,318      | 7.6%                              | 9.9%                             | 1.9%                   | 37.7%                                 | 13.4%                                          | 1.4%                                | 2.8%                    | 1.6%                                                | 23.7%          | 100%  |
| 91301          | Agoura Hills   | 1,853      | 2.3%                              | 7.4%                             | 1.1%                   | 8.1%                                  | 11.2%                                          | 0.4%                                | 5.0%                    | 0.3%                                                | 64.1%          | 100%  |
| 91302          | Calabasas      | 1,734      | 3.9%                              | 16.0%                            | 0.8%                   | 22.4%                                 | 9.7%                                           | 0.4%                                | 10.8%                   | 0.6%                                                | 35.5%          | 100%  |
| 91436          | Encino         | 1,539      | 2.5%                              | 23.7%                            | 3.9%                   | 1.2%                                  | 7.0%                                           | 0.4%                                | 17.5%                   | 0.8%                                                | 42.8%          | 100%  |
| 91377          | Oak Park       | 875        | 1.0%                              | 4.0%                             | 0.7%                   | 4.3%                                  | 8.3%                                           | 0.0%                                | 7.0%                    | 0.1%                                                | 74.5%          | 100%  |
| 91365          | Woodland Hills | 873        | 4.5%                              | 4.0%                             | 2.2%                   | 4.3%                                  | 15.7%                                          | 1.1%                                | 3.4%                    | 0.1%                                                | 43.8%          | 100%  |
| 91413          | Sherman Oaks   | 81         | 4.5%                              | 12.4%                            | 7.4%                   | 0.0%                                  | 3.7%                                           | 6.2%                                | 9.9%                    | 7.4%                                                | 43.8%<br>51.9% | 100%  |
| 91415          | Encino         | 64         | 6.3%                              | 14.1%                            | 4.7%                   | 6.3%                                  | 9.4%                                           | 1.6%                                | 12.5%                   | 1.6%                                                | 43.8%          | 100%  |
| 91416<br>91357 | Tarzana        | 57         | 8.8%                              | 22.8%                            | 4.7%                   | 7.0%                                  | 9.4%                                           | 0.0%                                | 8.8%                    | 5.3%                                                | 43.8%          | 100%  |
| 91357          | Van Nuvs       | 52         | 3.8%                              | 5.8%                             | 25.0%                  | 0.0%                                  | 3.8%                                           | 1.9%                                | 5.8%                    | 5.8%                                                | 48.1%          | 100%  |
| 91404<br>91409 |                | 48         | 6.3%                              | 6.3%                             | 6.3%                   | 8.3%                                  | 6.3%                                           | 8.3%                                | 2.1%                    | 16.7%                                               | 48.1%          | 100%  |
|                | Van Nuys       | 48         | 8.6%                              | 8.6%                             | 0.0%                   |                                       | 20.0%                                          |                                     |                         | 2.9%                                                |                |       |
| 91308          | West Hills     | 35         | 0.0%                              | 8.6%                             | 0.0%                   | 17.1%<br>6.1%                         |                                                | 8.6%<br>0.0%                        | 5.7%                    | 0.0%                                                | 28.6%<br>69.7% | 100%  |
| 91372          | Calabasas      |            |                                   |                                  |                        |                                       | 6.1%                                           |                                     | 6.1%                    |                                                     |                | 100%  |
| 91305          | Canoga Park    | 28         | 14.3%                             | 10.7%                            | 7.1%                   | 10.7%                                 | 0.0%                                           | 7.1%                                | 7.1%                    | 7.1%                                                | 35.7%          | 100%  |
| 91407          | Van Nuys       | 19         | 0.0%                              | 15.8%                            | 15.8%                  | 0.0%                                  | 0.0%                                           | 0.0%                                | 15.8%                   | 21.1%                                               | 31.6%          | 100%  |
| Total Per      | 0              |            | 12.3%                             | 11.9%                            | 9.9%                   | 8.3%                                  | 7.9%                                           | 5.8%                                | 4.3%                    | 3.7%                                                | 36.0%          | 100%  |
| Total Dise     | charges        | 85,090     | 10,459                            | 10,140                           | 8,429                  | 7,076                                 | 6,683                                          | 4,925                               | 3,633                   | 3,149                                               | 30,596         |       |

The following table illustrates service area hospital market share by ZIP Code for 2014:

Note: Excludes normal newborns

- Source: OSHPD Patient Discharge Database
  - Tarzana Medical Center is the market share leader in eight of the service area ZIP Codes. In four of these ZIP Codes, represented by Tarzana and Encino, Tarzana Medical Center had over 20% of the market share;
  - Northridge Hospital Medical Center is the market share leader in the communities of Reseda, Winnetka, Chatsworth, Northridge, Porter Ranch, and Canoga Park; and
  - Valley Presbyterian Hospital is the market share leader in six service area ZIP Codes located in Van Nuys and North Hills.



### Service Availability by Bed Type

Using FY 2014 data, the tables on the following pages show Tarzana Medical Center's existing hospital bed capacity, occupancy, and availability for medical/surgical, intensive/coronary care, obstetrics, neonatal intensive care, pediatrics, and emergency services.

### Medical/Surgical Capacity Analysis

The medical/surgical beds within Tarzana Medical Center's service area operated at an overall occupancy rate of approximately 47%. Tarzana Medical Center's 118 licensed medical/surgical beds<sup>14</sup> represented approximately 12% of the medical/surgical beds in the service area.

|                                              | MED        | ICAL/SURGICAL | BEDS FY 2014 | 1          |              |              |          |
|----------------------------------------------|------------|---------------|--------------|------------|--------------|--------------|----------|
|                                              | Miles from | Within        | Licensed     |            |              | Average      | Percent  |
| Hospital                                     | Hospital   | Service Area  | Beds         | Discharges | Patient Days | Daily Census | Occupied |
| Tarzana Medical Center                       | -          | х             | 118          | 6,849      | 26,874       | 74           | 62.4%    |
| Kaiser Foundation Hospitals - Woodland Hills | 3.6        | Х             | 191          | 8,486      | 32,173       | 88           | 46.1%    |
| Encino Hospital Medical Center               | 3.0        | х             | 85           | 1,736      | 5,435        | 15           | 17.5%    |
| Valley Presbyterian Hospital                 | 5.7        | х             | 188          | 8,897      | 38,081       | 104          | 55.5%    |
| Sherman Oaks Hospital                        | 5.9        | х             | 96           | 4,717      | 15,635       | 43           | 44.6%    |
| West Hills Hospital and Medical Center       | 8.1        | х             | 157          | 7,158      | 29,457       | 81           | 51.4%    |
| Northridge Hospital Medical Center           | 4.4        | х             | 144          | 6,037      | 19,370       | 53           | 36.9%    |
| SUB-TOTAL                                    |            |               | 979          | 43,880     | 167,025      | 458          | 46.7%    |
| Mission Community Hospital                   | 8.0        |               | 75           | 4,462      | 20,143       | 55           | 73.6%    |
| Kaiser Foundation Hospitals - Panorama City  | 11.1       |               | 128          | 6,723      | 21,320       | 58           | 45.6%    |
| Holy Cross Medical Center                    | 11.6       |               | 245          | 12,684     | 52,162       | 143          | 58.3%    |
| Saint Joseph Medical Center                  | 13.0       |               | 249          | 14,531     | 52,819       | 145          | 58.1%    |
| Ronald Reagan UCLA Medical Center            | 13.6       |               | 204          | 12,310     | 74,116       | 203          | 99.5%    |
| Southern California Hospital at Hollywood    | 15.4       |               | 337          | 10,103     | 49,296       | 135          | 40.1%    |
| Cedars-Sinai Medical Center                  | 16.1       |               | 383          | 26,437     | 119,302      | 327          | 85.3%    |
| Kaiser Foundation Hospitals - Los Angeles    | 16.9       |               | 192          | 14,626     | 57,209       | 157          | 81.6%    |
| LA County Olive View - UCLA Medical Center   | 16.9       |               | 200          | 10,444     | 46,611       | 128          | 63.9%    |
| Los Robles Hospital and Medical Center       | 23.8       |               | 251          | 11,272     | 53,045       | 145          | 57.9%    |
| TOTAL                                        |            |               | 3,243        | 167,472    | 713,048      | 1,954        | 60.2%    |

Source: OSHPD Disclosure Reports, FY 2014; Google Maps

• Tarzana Medical Center reported 6,849 hospital discharges and 26,874 patient days, resulting in an occupancy rate of approximately 62% and an average daily census of 74 patients.

<sup>&</sup>lt;sup>14</sup> Since FY 2014, Tarzana Medical Center increased its bed licensure and is currently licensed for 154 medical/surgical beds. Additionally, in FY 2014, Tarzana Medical Center was licensed for 36 definitive observation beds. Since FY 2014, Tarzana Medical Center reduced its bed licensure and is no longer licensed for definitive observation beds.



## Intensive Care Unit/Coronary Care Unit Capacity Analysis

There were 181 intensive care unit/coronary care unit beds within the service area that operated at an overall occupancy rate of 46%. Tarzana Medical Center had 20 licensed intensive care beds<sup>15</sup> with an average occupancy rate of nearly 75% and an average daily census of 15 patients.

| INT                                          | ENSIVE CARE U | INIT/CORONAR | Y CARE UNIT | BEDS FY 2014 |              |              |          |
|----------------------------------------------|---------------|--------------|-------------|--------------|--------------|--------------|----------|
|                                              | Miles from    | Within       | Licensed    |              |              | Average      | Percent  |
| Hospital                                     | Hospital      | Service Area | Beds        | Discharges   | Patient Days | Daily Census | Occupied |
| Tarzana Medical Center                       | -             | х            | 20          | 496          | 5,458        | 15           | 74.8%    |
| Kaiser Foundation Hospitals - Woodland Hills | 3.6           | Х            | 22          | 284          | 3,660        | 10           | 45.6%    |
| Encino Hospital Medical Center               | 3.0           | х            | 22          | 71           | 756          | 2            | 9.4%     |
| Valley Presbyterian Hospital                 | 5.7           | х            | 30          | 348          | 5,416        | 15           | 49.5%    |
| Sherman Oaks Hospital                        | 5.9           | х            | 16          | 173          | 2,856        | 8            | 48.9%    |
| West Hills Hospital and Medical Center       | 8.1           | х            | 25          | 428          | 6,881        | 19           | 75.4%    |
| Northridge Hospital Medical Center           | 4.4           | х            | 46          | 317          | 5,376        | 15           | 32.0%    |
| SUB-TOTAL                                    |               |              | 181         | 2,117        | 30,403       | 83           | 46.0%    |
| Mission Community Hospital                   | 8.0           |              | 10          | 144          | 2,300        | 6            | 63.0%    |
| Kaiser Foundation Hospitals - Panorama City  | 11.1          |              | 24          | 158          | 2,654        | 7            | 30.3%    |
| Holy Cross Medical Center                    | 11.6          |              | 24          | 401          | 8,049        | 22           | 91.9%    |
| Saint Joseph Medical Center                  | 13.0          |              | 54          | 744          | 10,528       | 29           | 53.4%    |
| Ronald Reagan UCLA Medical Center            | 13.6          |              | 117         | 3,325        | 41,704       | 114          | 97.7%    |
| Southern California Hospital at Hollywood    | 15.4          |              | 28          | 661          | 7,122        | 20           | 69.7%    |
| Cedars-Sinai Medical Center                  | 16.1          |              | 118         | 1,057        | 25,604       | 70           | 59.4%    |
| Kaiser Foundation Hospitals - Los Angeles    | 16.9          |              | 96          | 2,816        | 28,562       | 78           | 81.5%    |
| LA County Olive View - UCLA Medical Center   | 16.9          |              | 42          | 275          | 4,123        | 11           | 26.9%    |
| Los Robles Hospital and Medical Center       | 23.8          |              | 30          | 700          | 9,074        | 25           | 82.9%    |
| TOTAL                                        |               |              | 724         | 12,398       | 170,123      | 466          | 64.4%    |

- Among the service area hospitals, the average daily census was 83 patients based on 30,403 patient days; and
- Tarzana Medical Center provided 11% of the service area's intensive care/coronary care beds and approximately 23% of the discharges.

<sup>&</sup>lt;sup>15</sup> Since FY 2014, Tarzana Medical Center increased its bed licensure and is currently licensed for 17 intensive care beds and 10 coronary care beds (total of 27 beds).



### **Obstetrics Capacity Analysis**

As shown below, there were 170 obstetric beds located in the service area with an aggregate occupancy rate of approximately 44%. Tarzana Medical Center reported 29 licensed obstetric beds with an occupancy rate of nearly 75% (average daily census of 22 patients).

|                                              | 0          | BSTETRICS BEDS | 5 FY 2014 |            |              |              |          |
|----------------------------------------------|------------|----------------|-----------|------------|--------------|--------------|----------|
|                                              | Miles from | Within         | Licensed  |            |              | Average      | Percent  |
| Hospital                                     | Hospital   | Service Area   | Beds      | Discharges | Patient Days | Daily Census | Occupied |
| Tarzana Medical Center                       | -          | х              | 29        | 2,226      | 7,901        | 22           | 74.6%    |
| Kaiser Foundation Hospitals - Woodland Hills | 3.6        | х              | 24        | 1,775      | 2,873        | 8            | 32.8%    |
| Encino Hospital Medical Center               | 3.0        | х              | -         | -          | -            | -            | -        |
| Valley Presbyterian Hospital                 | 5.7        | х              | 58        | 3,854      | 9,726        | 27           | 45.9%    |
| Sherman Oaks Hospital                        | 5.9        | х              | -         | -          | -            | -            | -        |
| West Hills Hospital and Medical Center       | 8.1        | х              | 24        | 943        | 2,680        | 7            | 30.6%    |
| Northridge Hospital Medical Center           | 4.4        | х              | 35        | 1,470      | 4,288        | 12           | 33.6%    |
| SUB-TOTAL                                    |            |                | 170       | 10,268     | 27,468       | 75           | 44.3%    |
| Mission Community Hospital                   | 8.0        |                | -         | -          | -            | -            | -        |
| Kaiser Foundation Hospitals - Panorama City  | 11.1       |                | 42        | 2,348      | 5,166        | 14           | 33.7%    |
| Holy Cross Medical Center                    | 11.6       |                | 35        | 3,399      | 8,614        | 24           | 67.4%    |
| Saint Joseph Medical Center                  | 13.0       |                | 24        | 1,176      | 3,501        | 10           | 40.0%    |
| Ronald Reagan UCLA Medical Center            | 13.6       |                | 17        | 2,034      | 5,845        | 16           | 94.2%    |
| Southern California Hospital at Hollywood    | 15.4       |                | -         | -          | -            | -            | -        |
| Cedars-Sinai Medical Center                  | 16.1       |                | 112       | 6,007      | 17,467       | 48           | 42.7%    |
| Kaiser Foundation Hospitals - Los Angeles    | 16.9       |                | 27        | 2,593      | 4,402        | 12           | 44.7%    |
| LA County Olive View - UCLA Medical Center   | 16.9       |                | 29        | 724        | 2,471        | 7            | 23.3%    |
| Los Robles Hospital and Medical Center       | 23.8       |                | 40        | 1,990      | 5,850        | 16           | 40.1%    |
| TOTAL                                        |            |                | 496       | 30,539     | 80,784       | 221          | 44.6%    |

Source: OSHPD Disclosure Reports, FY 2014; Google Maps

All Kaiser facilites have Alternative Birthing Centers

- Tarzana Medical Center provided approximately 17% of licensed obstetrics beds within its service area, and reported nearly 22% of the service area's 10,268 discharges; and
- Tarzana Medical Center has the highest occupancy rate of all hospitals within its service area at nearly 75%. The next closest is Valley Presbyterian Hospital at an occupancy rate of nearly 46%.



### Neonatal Intensive Care Capacity Analysis

There were 94 neonatal intensive care beds within the service area that operated at an overall occupancy rate of approximately 45%. Tarzana Medical Center had 21 licensed neonatal intensive care beds with an average occupancy rate of nearly 51% and an average daily census of 11 patients.

|                                              | NEONATA    | L INTENSIVE CA | RE BEDS FY 2 | 2014       |              |              |          |
|----------------------------------------------|------------|----------------|--------------|------------|--------------|--------------|----------|
|                                              | Miles from | Within         | Licensed     |            |              | Average      | Percent  |
| Hospital                                     | Hospital   | Service Area   | Beds         | Discharges | Patient Days | Daily Census | Occupied |
| Tarzana Medical Center                       | -          | х              | 21           | 388        | 3,870        | 11           | 50.5%    |
| Kaiser Foundation Hospitals - Woodland Hills | 3.6        | Х              | 18           | 185        | 1,380        | 4            | 21.0%    |
| Encino Hospital Medical Center               | 3.0        | х              | -            | -          | -            | -            | -        |
| Valley Presbyterian Hospital                 | 5.7        | х              | 22           | 312        | 5,673        | 16           | 70.6%    |
| Sherman Oaks Hospital                        | 5.9        | х              | -            | -          | -            | -            | -        |
| West Hills Hospital and Medical Center       | 8.1        | х              | 11           | 94         | 1,394        | 4            | 34.7%    |
| Northridge Hospital Medical Center           | 4.4        | х              | 22           | 244        | 3,024        | 8            | 37.7%    |
| SUB-TOTAL                                    |            |                | 94           | 1,223      | 15,341       | 42           | 44.7%    |
| Mission Community Hospital                   | 8.0        |                | -            | -          | -            | -            | -        |
| Kaiser Foundation Hospitals - Panorama City  | 11.1       |                | 24           | 231        | 3,756        | 10           | 42.9%    |
| Holy Cross Medical Center                    | 11.6       |                | 12           | 231        | 3,412        | 9            | 77.9%    |
| Saint Joseph Medical Center                  | 13.0       |                | 20           | 358        | 5,156        | 14           | 70.6%    |
| Ronald Reagan UCLA Medical Center            | 13.6       |                | 29           | 346        | 9,360        | 26           | 88.4%    |
| Southern California Hospital at Hollywood    | 15.4       |                | -            | -          | -            | -            | -        |
| Cedars-Sinai Medical Center                  | 16.1       |                | 45           | 489        | 9,953        | 27           | 60.6%    |
| Kaiser Foundation Hospitals - Los Angeles    | 16.9       |                | 33           | 376        | 8,120        | 22           | 67.4%    |
| LA County Olive View - UCLA Medical Center   | 16.9       |                | 14           | 136        | 2,492        | 7            | 48.8%    |
| Los Robles Hospital and Medical Center       | 23.8       |                | 12           | 118        | 2,318        | 6            | 52.9%    |
| TOTAL                                        |            |                | 283          | 3,508      | 59,908       | 164          | 58.0%    |

- Among the service area hospitals, the average daily census was 42 patients based on 15,341 patient days; and
- Tarzana Medical Center provided approximately 22% of the service area's neonatal intensive care beds and accounted for nearly 32% of the service area's discharges.



### Pediatric Capacity Analysis

Service area hospitals had 62 licensed pediatric beds that operated at an occupancy rate of approximately 37%. Tarzana Medical Center reported 18 pediatric beds with 2,978 patient days and an occupancy rate of approximately 45%.

|                                              | PEDIAT     | RIC ACUTE CARE | BEDS FY 20 | 14         |              |              |          |
|----------------------------------------------|------------|----------------|------------|------------|--------------|--------------|----------|
|                                              | Miles from | Within         | Licensed   |            |              | Average      | Percent  |
| Hospital                                     | Hospital   | Service Area   | Beds       | Discharges | Patient Days | Daily Census | Occupied |
| Tarzana Medical Center                       | -          | х              | 18         | 1,062      | 2,978        | 8            | 45.3%    |
| Kaiser Foundation Hospitals - Woodland Hills | 3.6        | х              | 7          | 144        | 442          | 1            | 17.3%    |
| Encino Hospital Medical Center               | 3.0        | х              | -          | -          | -            | -            | -        |
| Valley Presbyterian Hospital                 | 5.7        | х              | 25         | 1,249      | 3,009        | 8            | 33.0%    |
| Sherman Oaks Hospital                        | 5.9        | х              | -          | -          | -            | -            | -        |
| West Hills Hospital and Medical Center       | 8.1        | х              | -          | -          | -            | -            | -        |
| Northridge Hospital Medical Center           | 4.4        | х              | 12         | 859        | 1,836        | 5            | 41.9%    |
| SUB-TOTAL                                    |            |                | 62         | 3,314      | 8,265        | 23           | 36.5%    |
| Mission Community Hospital                   | 8.0        |                | -          | -          | -            | -            | -        |
| Kaiser Foundation Hospitals - Panorama City  | 11.1       |                | -          | -          | -            | -            | -        |
| Holy Cross Medical Center                    | 11.6       |                | -          | -          | -            | -            | -        |
| Saint Joseph Medical Center                  | 13.0       |                | -          | -          | -            | -            | -        |
| Ronald Reagan UCLA Medical Center            | 13.6       |                | 41         | 2,564      | 13,922       | 38           | 93.0%    |
| Southern California Hospital at Hollywood    | 15.4       |                | -          | -          | -            | -            | -        |
| Cedars-Sinai Medical Center                  | 16.1       |                | 31         | 1,395      | 3,475        | 10           | 30.7%    |
| Kaiser Foundation Hospitals - Los Angeles    | 16.9       |                | 32         | 1,831      | 5,816        | 16           | 49.8%    |
| LA County Olive View - UCLA Medical Center   | 16.9       |                | 18         | 152        | 342          | 1            | 5.2%     |
| Los Robles Hospital and Medical Center       | 23.8       |                | 9          | 272        | 579          | 2            | 17.6%    |
| TOTAL                                        |            |                | 193        | 9,528      | 32,399       | 89           | 46.0%    |

- Among the service area hospitals, the average daily census was 23 patients based on 8,265 days; and
- Tarzana Medical Center provided 29% of the service area's pediatric beds and accounted for approximately 32% of the service area's discharges.



### Pediatric Intensive Care Capacity Analysis

Tarzana Medical Center was one of three providers of pediatric intensive care within the service area. There were 25 total pediatric intensive care beds within the service area that operated at an overall occupancy rate of approximately 29%.

|                                              | Miles from | Within       | Licensed |            |              | Average      | Percent  |
|----------------------------------------------|------------|--------------|----------|------------|--------------|--------------|----------|
| Hospital                                     | Hospital   | Service Area | Beds     | Discharges | Patient Days | Daily Census | Occupied |
| Tarzana Medical Center                       |            | -            | 7        | 343        | 1,115        | 3            | 43.6%    |
| Kaiser Foundation Hospitals - Woodland Hills | 3.6        | х            | -        | -          | -            | -            | -        |
| Encino Hospital Medical Center               | 3.0        | х            | -        | -          | -            | -            | -        |
| Valley Presbyterian Hospital                 | 5.7        | х            | 10       | 277        | 773          | 2            | 21.2%    |
| Sherman Oaks Hospital                        | 5.9        | х            | -        | -          | -            | -            | -        |
| West Hills Hospital and Medical Center       | 8.1        | х            | -        | -          | -            | -            | -        |
| Northridge Hospital Medical Center           | 4.4        | х            | 8        | 189        | 721          | 2            | 24.7%    |
| SUB-TOTAL                                    |            |              | 25       | 809        | 2,609        | 7            | 28.6%    |
| Mission Community Hospital                   | 8.0        |              | -        | -          | -            | -            | -        |
| Kaiser Foundation Hospitals - Panorama City  | 11.1       |              | -        | -          | -            | -            | -        |
| Holy Cross Medical Center                    | 11.6       |              | -        | -          | -            | -            | -        |
| Saint Joseph Medical Center                  | 13.0       |              | -        | -          | -            | -            | -        |
| Ronald Reagan UCLA Medical Center            | 13.6       |              | 21       | 426        | 6,824        | 19           | 89.0%    |
| Southern California Hospital at Hollywood    | 15.4       |              | -        | -          | -            | -            | -        |
| Cedars-Sinai Medical Center                  | 16.1       |              | 8        | 102        | 708          | 2            | 24.2%    |
| Kaiser Foundation Hospitals - Los Angeles    | 16.9       |              | 16       | 266        | 3,143        | 9            | 53.8%    |
| LA County Olive View - UCLA Medical Center   | 16.9       |              | -        | -          | -            | -            | -        |
| Los Robles Hospital and Medical Center       | 23.8       |              | -        | -          | -            | -            | -        |
| TOTAL                                        |            |              | 70       | 1,603      | 13,284       | 36           | 52.0%    |

- Tarzana Medical Center had seven pediatric intensive care beds with an average occupancy rate of nearly 44% and an average daily census of three patients; and
- Tarzana Medical Center provided 28% of the service area's pediatric intensive care beds and nearly 42% of the discharges.



### Emergency Department Volume at Hospitals in the Service Area

Tarzana Medical Center had 15 emergency treatment stations. In total, there were 144 emergency treatment stations among all service area hospitals. As shown below, Tarzana Medical Center reported 28,888 visits that totaled nearly 11% of all visits among the service area hospitals (270,546 visits).

The table below shows the visits by severity category for area emergency departments as reported by OSHPD Automated Licensing Information and Report Tracking System.

|                                              |            | EMERG             | ENCY DEPARTMENT | ISITS BY CA | TEGORY 2014  |        |          |          |            |         |            |           |
|----------------------------------------------|------------|-------------------|-----------------|-------------|--------------|--------|----------|----------|------------|---------|------------|-----------|
|                                              | Miles from | Within<br>Service |                 |             |              |        | Low/     |          | Severe w/o |         | Percentage |           |
| Hospital                                     | Hospital   | Area              | ER Level        |             | Total Visits | Minor  | Moderate | Moderate | Threat     | Threat  | Admitted   | Diversion |
| Tarzana Medical Center                       | •          | х                 | Basic           | 15          | 28,888       | 325    | 1,976    | 9,514    | 8,335      | 8,738   | 22.4%      | 218       |
| Kaiser Foundation Hospitals - Woodland Hills | 3.6        | Х                 | Basic           | 27          | 39,945       | 176    | 3,634    | 26,154   | 8,269      | 1,712   | 13.2%      | 1,128     |
| Encino Hospital Medical Center               | 3.0        | х                 | Basic           | 8           | 10,394       | 185    | 237      | 3,289    | 2,479      | 1,983   | 21.4%      | -         |
| Valley Presbyterian Hospital                 | 5.7        | х                 | Basic           | 27          | 61,819       | 1,321  | 14,256   | 21,660   | 17,881     | 6,701   | 12.8%      | 341       |
| Sherman Oaks Hospital                        | 5.9        | х                 | Basic           | 12          | 24,393       | 548    | 1,654    | 5,691    | 5,120      | 6,336   | 20.7%      | -         |
| West Hills Hospital and Medical Center       | 8.1        | х                 | Basic           | 30          | 48,340       | 3,483  | 5,565    | 18,880   | 11,431     | 8,981   | 14.4%      | 79        |
| Northridge Hospital Medical Center           | 4.4        | х                 | Basic           | 25          | 56,767       | 2,081  | 10,310   | 19,524   | 18,412     | 6,440   | 17.0%      | 837       |
| SUB-TOTAL                                    |            |                   |                 | 144         | 270,546      | 8,119  | 37,632   | 104,712  | 71,927     | 40,891  | 16.1%      | 2,603     |
| Mission Community Hospital                   | 8.0        |                   | Basic           | 8           | 19,580       | 2,463  | 5,946    | 4,427    | 5,979      | 765     | 27.3%      | 21        |
| Kaiser Foundation Hospitals - Panorama City  | 11.1       |                   | Basic           | 34          | 59,309       | 349    | 3,539    | 39,964   | 12,891     | 2,566   | 7.8%       | 1,448     |
| Holy Cross Medical Center                    | 11.6       |                   | Basic           | 32          | 90,426       | 894    | 9,145    | 34,534   | 27,439     | 18,414  | 9.8%       | 512       |
| Saint Joseph Medical Center                  | 13.0       |                   | Basic           | 38          | 50,818       | 551    | 5,330    | 16,210   | 15,298     | 13,429  | 14.5%      | 91        |
| Ronald Reagan UCLA Medical Center            | 13.6       |                   | Comprehensive   | 33          | 43,945       | 5,170  | 4,485    | 8,561    | 11,236     | 14,493  | 20.4%      | 3,242     |
| Southern California Hospital at Hollywood    | 15.4       |                   | -               | -           | -            | -      | -        | -        | -          | -       | -          | -         |
| Cedars-Sinai Medical Center                  | 16.1       |                   | Basic           | 51          | 87,061       | 3,319  | 13,778   | 23,771   | 18,919     | 27,274  | 24.4%      | 97        |
| Kaiser Foundation Hospitals - Los Angeles    | 16.9       |                   | Basic           | 45          | 66,365       | 487    | 11,083   | 47,799   | 6,123      | 873     | 12.4%      | 3,349     |
| LA County Olive View - UCLA Medical Center   | 16.9       |                   | Basic           | 51          | 57,059       | 3,277  | 30,168   | 23,330   | 279        | 5       | 14.6%      | 1,637     |
| Los Robles Hospital and Medical Center       | 23.8       |                   | Basic           | 23          | 43,877       | 1,287  | 2,373    | 12,940   | 15,359     | 11,918  | 19.8%      | 12        |
| TOTAL                                        |            |                   |                 | 459         | 788,986      | 25,916 | 123,479  | 316,248  | 185,450    | 130,628 | 15.9%      | 13,012    |

Source: OSHPD Alirts Annual Utilization Reports, 2014; Google Maps Encino Hospital Medical Center and Sherman Oak Hospital's visit level figures do not include admitted patients

- Approximately 22% of Tarzana Medical Center's emergency department visits resulted in admission to the hospital;
- Tarzana Medical Center went on diversion<sup>16</sup> for 218 hours; and
- Nearly 59% of Tarzana Medical Center's emergency department visits were classified as severe with/without threat, which was higher than the service area average of approximately 42%.

<sup>&</sup>lt;sup>16</sup> A hospital goes on diversion when there are not enough beds or staff available in the emergency room or the hospital itself to adequately care for patients. When a hospital goes on diversion, it notifies the area Emergency Medical Services Agency so that patients can be transported to other area hospitals with sufficient capacity.



### **Emergency Department Capacity**

Industry sources, including the American College of Emergency Physicians, use a benchmark of 2,000 visits per emergency station/bed to estimate the capacity of an emergency department. Based upon this benchmark, Tarzana Medical Center's emergency department was operating at approximately 96% of its 15-bed capacity.

|                                              | EMERGENCY DEP          | ARTMENT C                 | APACITY 2014  |          |              |          |                       |
|----------------------------------------------|------------------------|---------------------------|---------------|----------|--------------|----------|-----------------------|
| Hospital                                     | Miles from<br>Hospital | Within<br>Service<br>Area | ER Level      | Stations | Total Visits | Capacity | Remaining<br>Capacity |
| Tarzana Medical Center                       | -                      | х                         | Basic         | 15       | 28,888       | 30,000   | 1,112                 |
| Kaiser Foundation Hospitals - Woodland Hills | 3.6                    | Х                         | Basic         | 27       | 39,945       | 54,000   | 14,055                |
| Encino Hospital Medical Center               | 3.0                    | Х                         | Basic         | 8        | 10,394       | 16,000   | 5,606                 |
| Valley Presbyterian Hospital                 | 5.7                    | Х                         | Basic         | 27       | 61,819       | 54,000   | (7,819)               |
| Sherman Oaks Hospital                        | 5.9                    | Х                         | Basic         | 12       | 24,393       | 24,000   | (393)                 |
| West Hills Hospital and Medical Center       | 8.1                    | Х                         | Basic         | 30       | 48,340       | 60,000   | 11,660                |
| Northridge Hospital Medical Center           | 4.4                    | Х                         | Basic         | 25       | 56,767       | 50,000   | (6,767)               |
| SUB-TOTAL                                    |                        |                           |               | 144      | 270,546      | 288,000  | 17,454                |
| Mission Community Hospital                   | 8.0                    |                           | Basic         | 8        | 19,580       | 16,000   | (3,580)               |
| Kaiser Foundation Hospitals - Panorama City  | 11.1                   |                           | Basic         | 34       | 59,309       | 68,000   | 8,691                 |
| Holy Cross Medical Center                    | 11.6                   |                           | Basic         | 32       | 90,426       | 64,000   | (26,426)              |
| Saint Joseph Medical Center                  | 13.0                   |                           | Basic         | 38       | 50,818       | 76,000   | 25,182                |
| Ronald Reagan UCLA Medical Center            | 13.6                   |                           | Comprehensive | 33       | 43,945       | 66,000   | 22,055                |
| Southern California Hospital at Hollywood    | 15.4                   |                           | -             | -        | -            | -        | -                     |
| Cedars-Sinai Medical Center                  | 16.1                   |                           | Basic         | 51       | 87,061       | 102,000  | 14,939                |
| Kaiser Foundation Hospitals - Los Angeles    | 16.9                   |                           | Basic         | 45       | 66,365       | 90,000   | 23,635                |
| LA County Olive View - UCLA Medical Center   | 16.9                   |                           | Basic         | 51       | 57,059       | 102,000  | 44,941                |
| Los Robles Hospital and Medical Center       | 23.8                   |                           | Basic         | 23       | 43,877       | 46,000   | 2,123                 |
| TOTAL                                        |                        |                           |               | 459      | 788,986      | 918,000  | 129,014               |

Source: OSHPD Alirts Annual Utilization Reports, 2014; Google Maps

- Overall, the service area hospitals' emergency departments are operating at approximately 94% capacity; and
- Valley Presbyterian Hospital, Sherman Oaks Hospital, and Northridge Hospital Medical Center all reported operating over capacity at approximately 115%, 102%, and 114%, respectively.



# PROFILE OF PROVIDENCE HOLY CROSS MEDICAL CENTER

#### **Overview of Providence Holy Cross Medical Center**

Providence Health & Services operates Holy Cross Medical Center, a 377 licensed-bed general acute care facility, located at 15031 Rinaldi Street in Mission Hills. Holy Cross Medical Center has a "basic" emergency department with 32 emergency treatment stations and a Level II Trauma Center. It also has 10 surgical operating rooms and two cardiac catheterization labs.

| BED DISTRIBUTION 2            | 2015           |
|-------------------------------|----------------|
| Bed Type                      | Number of Beds |
| General Acute Care            | 245            |
| Intensive Care                | 12             |
| Coronary Care                 | 12             |
| Neonatal Intensive Care       | 12             |
| Perinatal                     | 35             |
| Rehabilitation                | 13             |
| Total General Acute Care Beds | 329            |
| Skilled Nursing (D/P)         | 48             |
| Total Licensed Beds           | 377            |

Source: Hospital License 2015

#### **Providence Holy Cross Foundation**

Providence Holy Cross Foundation provides financial support through philanthropy for Holy Cross Medical Center. Providence Holy Cross Foundation raises funds through charitable donations, planned gifts, and appreciated securities in order to fund medical technology and facilities. In recent years, the funds raised by Providence Holy Cross Foundation have supported a Palliative Care Comfort Care Suite and treatment cart, a mobile clinic van for low-income communities, Carescape Cardiac Monitors, Steris operating room tables, and training and clinical education for nurses.



### **Key Statistics**

| KEY STATISTICS: FY 201                                     | 2 - 2014 |                 |         |
|------------------------------------------------------------|----------|-----------------|---------|
|                                                            | FY 2012  | FY 2013         | FY 2014 |
| Inpatient Discharges                                       | 17,119   | 16,203          | 17,007  |
| Licensed Beds                                              | 377      | 377             | 377     |
| Patient Days                                               | 94,800   | 88,887          | 90,353  |
| Average Daily Census                                       | 260      | 244             | 248     |
| Occupancy                                                  | 68.9%    | 64.6%           | 65.7%   |
| Average Length of Stay                                     | 5.5      | 5.5             | 5.3     |
| Emergency Services Visits <sup>1</sup>                     | 74,895   | 85 <i>,</i> 399 | 90,426  |
| Cardiac Catheterization Procedures <sup>1</sup>            | 3,152    | 3 <i>,</i> 758  | 1,227   |
| Coronary Artery Bypass Graft (CABG) Surgeries <sup>1</sup> | 93       | 25              | 45      |
| Total Live Births                                          | 2,757    | 3 <i>,</i> 017  | 3,121   |
|                                                            |          |                 |         |
| Medical Staff                                              |          | 643             |         |
| Employees (Full-Time Equivalents) <sup>2</sup>             |          | 1,705           |         |

Sources: OSHPD Disclosure Reports, FY 2012-2014

<sup>1</sup> OSHPD Alirts Annual Utilization Reports

<sup>2</sup> Providence Health & Services

For FY 2014, Holy Cross Medical Center had a total of 17,007 inpatient discharges, 90,353 patient days, and an average daily census of 248 patients and approximately 66% occupancy on the total licensed beds.

- Since FY 2012, both inpatient discharges and patient days have decreased by approximately 1% and 5%, respectively;
- In FY 2014, Holy Cross Medical Center reported 90,426 emergency department visits, a 21% increase from FY 2012;
- In FY 2014, Holy Cross Medical Center reported 1,227 cardiac catheterization procedures and 45 coronary artery bypass graft surgeries; and
- Between FY 2012 and FY 2014, total live births at Holy Cross Medical Center have increased by approximately 13% from 2,757 in FY 2012 to 3,121 in FY 2014.



### **Programs & Services**

Holy Cross Medical Center offers a broad spectrum of medical services including oncology, diabetes, obstetrics, rehabilitation, and emergency services.

- Blood donation services include: Blood donation for hospitalized patients in partnership with American Red Cross;
- Oncology services include: Cancer prevention, cancer detection, cancer diagnosis, minimally invasive surgery, medical oncology infusion, radiation oncology, and clinical trials;
- Diabetes services include: The Diabetes Education Program, certified by the American Diabetes Association that includes diabetes self-management;
- Emergency services include: 24-hour "basic" emergency department with 32 licensed treatment stations that include a Stroke Center, STEMI Receiving Center, and Level II Trauma Center;
- Cardiovascular services include: Cardiovascular disease screening and prevention, noninvasive diagnostic testing, STEMI Receiving Center services, interventional and surgical treatment of complex cardiac conditions, and heart and vascular education and support programs;
- Home care services include: Patient assessment and monitoring, bedside protime monitoring, IV therapy, total parenteral nutrition, gastric feeding tube, V.A.C. therapy, pain management, injections, and ostomy management;
- Imaging services include: CT, MRI, ultrasound, nuclear medicine, and X-ray provided on Holy Cross Medical Center's campus. Outpatient imaging services are also provided at three additional imaging centers, including:
  - Providence Holy Cross Health Center-Santa Clarita that provides MRI and PET/CT services;
  - Providence Holy Cross Health Center-Porter Ranch that provides CT, digital mammography, diagnostic X-ray, ultrasound, and bone density screening services; and
  - Providence Holy Cross Health Center Outpatient Diagnostic Center that provides digital mammography, breast biopsy, breast localization, ultrasound, X-ray, galactograms, hysterosalpingograms, and antepartum testing.



- Neurology and stroke services include: Primary Stroke Center, spinal injury, movement disorder, neurological disease, stroke care, and carotid artery stenting services;
- Obstetrics services include: Pregnancy, labor and delivery, and postpartum services, Level II Neonatal Intensive Care Unit, and designation as a "Baby Friendly Hospital<sup>17</sup>;
- Orthopedic services include: Full inpatient and outpatient orthopedic rehabilitation, minimally invasive procedures, and sports medicine;
- Palliative care services include: Assessment and review of patient care and end-of-life plans, case management, care coordination, coordination of advance directives, and bereavement care;
- Rehabilitation services include: Acute rehabilitation, including medical rehabilitation, physical, occupational, and speech therapy, clinical nutrition, and therapeutic recreation. Outpatient rehabilitation includes orthopedic and sports injury, neurological, vestibular, hand, lymphedema, oncology, continence, pediatric, and speech and language rehabilitation;
- Senior services include: Health and wellness screenings, assessments, and seminars, AARP driver training, and fitness programs that include Sit and Be Fit Chair Fitness, yoga, weight resistance, and tai chi;
- Sub-acute care services include: Long-term care that includes ventilation and tracheostomy management, wound care, pain management, IV therapy, and physical, occupational, and speech therapy, for ventilator or tracheostomy-dependent adult patients;
- Surgery services include: Cancer, ear, nose, and throat, gastrointestinal, heart and vascular, neurological, obstetrics and gynecological, orthopedic, plastic, podiatric, and urologic surgery;
- Tattoo removal services include: Laser tattoo removal for individuals who desire removal of visible gang-related or anti-social tattoos; and
- Women's health services include: Gynecology, obstetrics, neonatology, perinatology, breast health, and gynecological oncology and surgery.

<sup>&</sup>lt;sup>17</sup> The Baby Friendly Hospital Initiative is a global program that was launched by the World Health Organization and the United Nations Children's Fund in 1991 to encourage and recognize hospitals and birthing centers that offer an optimal level of care for infant feeding and mother/baby bonding.



### Accreditations, Certifications, & Awards

Holy Cross Medical Center is accredited by The Joint Commission, effective May 2015 through May 2018. Over the years, Holy Cross Medical Center has received several awards and accolades as a provider of quality care, some of which include the following:

- Designation as a Baby-Friendly Hospital by Baby Friendly USA;
- Designation as a Level II Trauma Center by Los Angeles Emergency Medical Services;
- Certification as a Primary Stroke Center by The Joint Commission, effective June 2014 through June 2016;
- The 2015 Distinguished Hospital Award for Clinical Excellence from HealthGrades;
- Ranking among the top hospitals in Southern California by U.S. News & World Report in 2011;
- The 2011 Gold Quality Achievement Awarded from the American Stroke Association; and
- Designation by the American Nurses Credentialing Center as a Magnet Hospital for excellence in nursing services in 2013.

#### **Quality Measures**

In FY 2015, the Centers for Medicare & Medicaid Services rewarded Holy Cross Medical Center with a 0.14% Medicare payment bonus. For FY 2016, the Centers for Medicare & Medicaid services will reward Holy Cross Medical Center with a 0.27% bonus.

The following table reports Holy Cross Medical Center's most recent scores as reported by Hospital Compare for each of the measures within the four domains in comparison to the California and national averages:

| QUALITY SCORES COMPARISON         |                                                                                                                                                             |                              |                    |                  |  |  |  |
|-----------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|--------------------|------------------|--|--|--|
| Domain                            | Measure                                                                                                                                                     | Holy Cross Medical<br>Center | California Average | National Average |  |  |  |
| Clinical Process of Care Domain   | Average of Acute Myocardial Infarction, Heart Failure, Pneumonia, Surgical Care<br>Improvement & Healthcare Associated Infection Measures                   | 98.5%                        | 97.6%              | 97.3%            |  |  |  |
| Patient Experience of Care Domain | Average of Measures for the Hospital Consumer Assessment of Healthcare<br>Providers and Systems (HCAHPS) Survey                                             | 69.5%                        | 67.0%              | 71.0%            |  |  |  |
| Outcome Domain                    | Average of Outcome Measures for Acute Myocardial Infarction, Heart Failure &<br>Pneumonia 30-Day Mortality Rates & Central-Line Bloodstream Infection Rates | 10.5%                        | 12.1%              | 12.4%            |  |  |  |
| Efficiency Domain                 | Medicare Spending per Beneficiary Ratio                                                                                                                     | 0.99                         | 0.99               | 0.98             |  |  |  |

Source: Medicare.gov Hospital Compare, 2015



- For the clinical process of care domain, Holy Cross Medical Center scored higher (98.5%) than the California average (97.6%) and the national average (97.3%);
- Holy Cross Medical Center scored between (69.5%) the California average (67.0%) and the national average (71.0%) for the patient experience of care domain;
- Within the outcome domain, Holy Cross Medical Center has a better average 30-day mortality rate and a better central-line bloodstream infection rate (10.5%) than the California and national averages (12.1% and 12.4%, respectively); and
- With a ratio of 0.99, Holy Cross Medical Center spends approximately the same for an episode of care initiated at its facility than California hospitals (0.99) and national hospitals (0.98).

Holy Cross Medical Center was penalized with a 0.21% reduction in reimbursement in FY 2014 and a 0.68% reduction in reimbursement in FY 2015 for its 30-day readmission rates. The following graph shows Holy Cross Medical Center's 30-day readmission rates for heart attack, heart failure, and pneumonia patients:

| 30-DAY READMISSION RATES        |                              |                     |                       |  |  |  |  |
|---------------------------------|------------------------------|---------------------|-----------------------|--|--|--|--|
| Condition                       | Holy Cross<br>Medical Center | National<br>Average | California<br>Average |  |  |  |  |
| Heart Attack                    | 17.6%                        | 17.0%               | 17.0%                 |  |  |  |  |
| Heart Failure                   | 22.6%                        | 22.0%               | 22.1%                 |  |  |  |  |
| Pneumonia                       | 17.9%                        | 16.9%               | 16.9%                 |  |  |  |  |
| Average 30-Day Readmission Rate | 19.4%                        | 18.6%               | 18.6%                 |  |  |  |  |

Source: IPRO & Medicare.gov Hospital Compare, 2015

- Holy Cross Medical Center had more 30-day readmissions (19.4%) than the national and statewide averages of 18.6%; and
- In FY 2016, Holy Cross Medical Center will be penalized with a 0.56% reduction in reimbursement.



#### Seismic Issues

Using the HAZUS seismic criteria, Holy Cross Medical Center's structures subject to seismic compliance have been classified according to the California Senate Bill 1953 Seismic Safety Act for the Structural Performance Category (SPC) and the Non-Structural Performance Category (NPC), as shown in the table below. These classifications require that Holy Cross Medical Center's structures undergo construction to comply with the California Office of Statewide Health Planning and Development's seismic safety standards.

| SEISMIC OVERVIEW          |                          |                          |  |  |  |  |  |
|---------------------------|--------------------------|--------------------------|--|--|--|--|--|
| Building                  | SPC<br>Compliance Status | NPC<br>Compliance Status |  |  |  |  |  |
| 1) Main Building          | SPC-3s*                  | NPC-2                    |  |  |  |  |  |
| 2) ICU/CCU Building       | SPC-4s*                  | NPC-2                    |  |  |  |  |  |
| 3) Cardiac Heart Center   | SPC-3s*                  | NPC-3                    |  |  |  |  |  |
| 4) Central Plant Building | SPC-2                    | NPC-2                    |  |  |  |  |  |
| 5) Utility Building       | SPC-4s*                  | NPC-2                    |  |  |  |  |  |
| 6) Chapel Building        | SPC-3s*                  | NPC-3                    |  |  |  |  |  |
| 7) New Equipment Shelter  | SPC-3s*                  | NPC-3                    |  |  |  |  |  |
| 8) Sub-Acute Building     | -                        | -                        |  |  |  |  |  |

Source: OSHPD

\* "S" indicates rating as self-reported by hospital

• Holy Cross Medical Center has one building that is rated as SPC-2. This building must be seismically retrofitted by January 1, 2030 in order to continue providing acute care services.



## **Patient Utilization Trends**

The following table shows volume trends at Holy Cross Medical Center from FY 2010 through FY 2014:

| SERV                                            | SERVICE VOLUMES: FY 2010-2014 |         |         |         |         |  |  |
|-------------------------------------------------|-------------------------------|---------|---------|---------|---------|--|--|
| PATIENT DAYS                                    | FY 2010                       | FY 2011 | FY 2012 | FY 2013 | FY 2014 |  |  |
| Medical/Surgical                                | 26,559                        | 50,799  | 56,457  | 49,969  | 52,162  |  |  |
| Neonatal Intensive Care                         | 1,377                         | 1,802   | 3,137   | 3,087   | 3,412   |  |  |
| Intensive Care                                  | 8,187                         | 8,375   | 8,607   | 8,760   | 8,049   |  |  |
| Obstetrics                                      | 5,937                         | 7,316   | 7,945   | 8,462   | 8,614   |  |  |
| Physical Rehabilitation                         | 3,062                         | 2,757   | 2,769   | 2,545   | 2,583   |  |  |
| Definitive Observation                          | 22,639                        | -       | -       | -       | -       |  |  |
| Sub-Acute Care                                  | 16,918                        | 16,440  | 15,885  | 16,054  | 15,533  |  |  |
| Total                                           | 84,679                        | 87,489  | 94,800  | 88,877  | 90,353  |  |  |
| DISCHARGES                                      |                               |         |         |         |         |  |  |
| Medical/Surgical                                | 7,207                         | 11,973  | 13,196  | 11,989  | 12,684  |  |  |
| Neonatal Intensive Care                         | 197                           | 210     | 294     | 314     | 231     |  |  |
| Intensive Care                                  | 316                           | 409     | 400     | 454     | 401     |  |  |
| Obstetrics                                      | 2,064                         | 2,671   | 2,992   | 3,235   | 3,399   |  |  |
| Physical Rehabilitation                         | 220                           | 201     | 184     | 172     | 185     |  |  |
| Definitive Observation                          | 4,206                         | -       | -       | -       | -       |  |  |
| Sub-Acute Care                                  | 33                            | 37      | 53      | 39      | 107     |  |  |
| Total                                           | 14,243                        | 15,501  | 17,119  | 16,203  | 17,007  |  |  |
| AVERAGE LENGTH OF STAY                          |                               |         |         |         |         |  |  |
| Medical/Surgical                                | 3.7                           | 4.2     | 4.3     | 4.2     | 4.1     |  |  |
| Neonatal Intensive Care                         | 7.0                           | 8.6     | 10.7    | 9.8     | 14.8    |  |  |
| Intensive Care                                  | 25.9                          | 20.5    | 21.5    | 19.3    | 20.1    |  |  |
| Obstetrics                                      | 2.9                           | 2.7     | 2.7     | 2.6     | 2.5     |  |  |
| Physical Rehabilitation                         | 13.9                          | 13.7    | 15.0    | 14.8    | 14.0    |  |  |
| Definitive Observation                          | 5.4                           | -       | -       | -       | -       |  |  |
| Total                                           | 5.9                           | 5.6     | 5.5     | 5.5     | 5.3     |  |  |
| AVERAGE DAILY CENSUS                            |                               |         |         |         |         |  |  |
| Medical/Surgical                                | 72.8                          | 139.2   | 154.7   | 136.9   | 142.9   |  |  |
| Neonatal Intensive Care                         | 3.8                           | 4.9     | 8.6     | 8.5     | 9.3     |  |  |
| Intensive Care                                  | 22.4                          | 22.9    | 23.6    | 24.0    | 22.1    |  |  |
| Obstetrics                                      | 16.3                          | 20.0    | 21.8    | 23.2    | 23.6    |  |  |
| Physical Rehabilitation                         | 8.4                           | 7.6     | 7.6     | 7.0     | 7.1     |  |  |
| Definitive Observation                          | 62.0                          | -       | -       | -       | -       |  |  |
| Sub-Acute Care                                  | 46.4                          | 45.0    | 43.5    | 44.0    | 42.6    |  |  |
| Total                                           | 232.0                         | 239.7   | 259.7   | 243.5   | 247.5   |  |  |
| OTHER SERVICES                                  |                               |         |         |         |         |  |  |
| Inpatient Surgeries                             | 5,207                         | 4,313   | 4,382   | 4,127   | 6,574   |  |  |
| Outpatient Surgeries                            | 1,822                         | 6,840   | 1,978   | 2,080   | 7,287   |  |  |
| Emergency Services Visits <sup>1</sup>          | 70,033                        | 74,713  | 74,895  | 85,399  | 90,426  |  |  |
| Cardiac Catheterization Procedures <sup>1</sup> | 515                           | 2,115   | 3,152   | 3,758   | 1,227   |  |  |
| Obstetric Deliveries                            | 2,514                         | 2,647   | 2,757   | 3,017   | 3,121   |  |  |

Sources: OSHPD Disclosure Reports, FY 2010-2014

<sup>1</sup> OSHPD Alirts Annual Utilization Reports

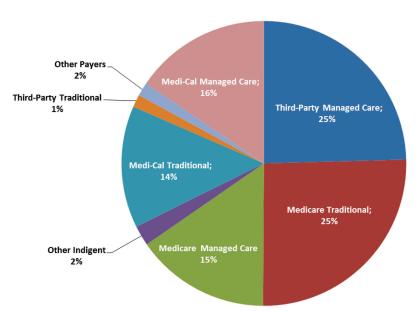


A review of historical utilization trends supports the following conclusions:

- Total patient days have increased by nearly 7% over the five-year period;
- Inpatient discharges have increased by 19% from 14,243 in FY 2010 to 17,007 in FY 2014;
- The average daily census has increased from 232 patients in FY 2010 to 248 patients in FY 2014; and
- Obstetric deliveries have increased 24% from 2,514 in FY 2010 to 3,121 in FY 2014.

#### Payer Mix

In FY 2014, approximately 40% of the Holy Cross Medical Center's inpatient payer mix consisted of Medicare Traditional (25%) and Medicare Managed Care (15%) patients. Approximately 30% of Holy Cross Medical Center's inpatient payer mix consisted of Medi-Cal Managed Care (16%) and Medi-Cal Traditional (14%) patients. In addition, approximately 26% of Holy Cross Medical Center's inpatient payer mix consisted of Third-Party Managed Care (25%) and Third-Party Traditional (1%) patients. The remaining 4% of the inpatient discharges consisted of Other Payers\* (2%) and Other Indigent (2%) patients.



#### Holy Cross Medical Center Payer Mix, FY 2014

#### Total Discharges = 17,007

\* Other Payers includes self-pay, workers' compensation, other government, and other payers Source: OSHPD Financial Disclosure Report, FY 2014 (based on inpatient discharges).



The following table illustrates Holy Cross Medical Center's inpatient discharge payer mix compared to Los Angeles County and the State of California for FY 2014. The comparison shows that Holy Cross Medical Center has higher percentages of Medicare Managed Care and Third-Party Managed Care patients and lower percentages of Third-Party Traditional patients relative to other hospitals in Los Angeles County and statewide.

| PAYER MIX COMPARISON           |            |                        |                                 |            |            |            |  |  |  |
|--------------------------------|------------|------------------------|---------------------------------|------------|------------|------------|--|--|--|
|                                |            | edical Center<br>:014) | Los Angeles County<br>(FY 2014) |            | California | (FY 2014)  |  |  |  |
|                                | Discharges | % of Total             | Discharges                      | % of Total | Discharges | % of Total |  |  |  |
| Medi-Cal Traditional           | 2,357      | 13.9%                  | 157,394                         | 18.5%      | 448,311    | 15.8%      |  |  |  |
| Medi-Cal Managed Care          | 2,640      | 15.5%                  | 135,429                         | 16.0%      | 435,129    | 15.3%      |  |  |  |
| Medi-Cal Total                 | 4,997      | 29.4%                  | 292,823                         | 34.5%      | 883,440    | 31.1%      |  |  |  |
| Medicare Traditional           | 4,339      | 25.5%                  | 233,810                         | 27.5%      | 805,912    | 28.4%      |  |  |  |
| Medicare Managed Care          | 2,601      | 15.3%                  | 85,330                          | 10.1%      | 273,709    | 9.6%       |  |  |  |
| Medicare Total                 | 6,940      | 40.8%                  | 319,140                         | 37.6%      | 1,079,621  | 38.0%      |  |  |  |
| Third-Party Managed Care       | 4,179      | 24.6%                  | 158,487                         | 18.7%      | 610,781    | 21.5%      |  |  |  |
| Third-Party Managed Care Total | 4,179      | 24.6%                  | 158,487                         | 18.7%      | 610,781    | 21.5%      |  |  |  |
| Third-Party Traditional        | 244        | 1.4%                   | 30,357                          | 3.6%       | 121,054    | 4.3%       |  |  |  |
| Other Payers                   | 259        | 1.5%                   | 22,969                          | 2.7%       | 62,617     | 2.2%       |  |  |  |
| Other Indigent                 | 388        | 2.3%                   | 7,231                           | 0.9%       | 32,930     | 1.2%       |  |  |  |
| County Indigent                | 0          | 0.0%                   | 17,931                          | 2.1%       | 51,759     | 1.8%       |  |  |  |
| Other Total                    | 891        | 5.2%                   | 78,488                          | 9.2%       | 268,360    | 9.4%       |  |  |  |
| Total                          | 17,007     | 100%                   | 848,938                         | 100%       | 2,842,202  | 100%       |  |  |  |

Source: OSHPD Disclosure Reports, FY 2014

#### Medi-Cal Managed Care

Holy Cross Medical Center is contracted with L.A. Care Health Plan, the Local Initiative plan, and Health Net Community Solutions, Inc., the private commercial plan, to provide services to Medi-Cal Managed Care patients.



## Medical Staff

Holy Cross Medical Center has 643 medical staff members. The five largest specialties comprising 34% of the medical staff include: internal medicine, anesthesiology, obstetrics and gynecology, pediatrics, and emergency medicine. Of the 643 medical staff members, 161 members of the medical staff are considered "active" users of Holy Cross Medical Center (representing approximately 25% of the medical staff).

Holy Cross Medical Center is affiliated with Facey Medical Group and Providence Medical Institute.

| MEDICAL STAFF PROFILE 2016                           |    |       |                                      |    |      |  |  |  |
|------------------------------------------------------|----|-------|--------------------------------------|----|------|--|--|--|
| Specialty Count % of Total Specialty Count % of Tota |    |       |                                      |    |      |  |  |  |
| Allergy & Immunology                                 | 1  | 0.2%  | Oral/Maxillofacial Surgery           | 3  | 0.5% |  |  |  |
| Anesthesiology                                       | 44 | 6.8%  | Orthopedic Surgery                   | 14 | 2.2% |  |  |  |
| Cardiology                                           | 25 | 3.9%  | Otolaryngology                       | 5  | 0.8% |  |  |  |
| Cardiology - Interventional                          | 10 | 1.6%  | Palliative Care                      | 2  | 0.3% |  |  |  |
| Cardiothoracic Surgery                               | 2  | 0.3%  | Pathology                            | 6  | 0.9% |  |  |  |
| Cardiovascular Disease                               | 1  | 0.2%  | Pediatric Cardiology                 | 5  | 0.8% |  |  |  |
| Clinical Psychology                                  | 3  | 0.5%  | Pediatric Critical Care              | 1  | 0.2% |  |  |  |
| Dermatology                                          | 6  | 0.9%  | Pediatric Infectious Disease         | 1  | 0.2% |  |  |  |
| Diagnostic Radiology                                 | 1  | 0.2%  | Pediatric Neurology                  | 1  | 0.2% |  |  |  |
| Emergency Medicine                                   | 25 | 3.9%  | Pediatric Surgery                    | 6  | 0.9% |  |  |  |
| Endocrinology                                        | 7  | 1.1%  | Pediatrics                           | 36 | 5.6% |  |  |  |
| Family Medicine                                      | 2  | 0.3%  | Physical Medicine and Rehabilitation | 4  | 0.6% |  |  |  |
| Family Practice                                      | 20 | 3.1%  | Physician Assistant                  | 27 | 4.2% |  |  |  |
| Gastroenterology                                     | 14 | 2.2%  | Plastic Surgery                      | 13 | 2.0% |  |  |  |
| General Surgery                                      | 14 | 2.2%  | Podiatry                             | 14 | 2.2% |  |  |  |
| Gynecological Oncology                               | 3  | 0.5%  | Psychiatry                           | 10 | 1.6% |  |  |  |
| Hematology                                           | 6  | 0.9%  | Pulmonary Disease                    | 6  | 0.9% |  |  |  |
| Hematology Oncology                                  | 5  | 0.8%  | Pulmonary/Critical Care              | 6  | 0.9% |  |  |  |
| Hospital and Palliative Medicine                     | 1  | 0.2%  | Radiation Oncology                   | 11 | 1.7% |  |  |  |
| Infectious Disease                                   | 9  | 1.4%  | Radiation Therapy                    | 1  | 0.2% |  |  |  |
| Internal Medicine                                    | 79 | 12.3% | Radiology                            | 11 | 1.7% |  |  |  |
| Maternal Fetal Medicine                              | 10 | 1.6%  | Rheumatology                         | 4  | 0.6% |  |  |  |
| Neonatology                                          | 12 | 1.9%  | Registered Nurse First Assistant     | 4  | 0.6% |  |  |  |
| Nephrology                                           | 23 | 3.6%  | Surgical Assist                      | 1  | 0.2% |  |  |  |
| Neurology                                            | 8  | 1.2%  | Surgical Critical Care               | 8  | 1.2% |  |  |  |
| Neuroradiology                                       | 1  | 0.2%  | Surgical Oncology                    | 3  | 0.5% |  |  |  |
| Neurosurgery                                         | 6  | 0.9%  | Teleneurology                        | 4  | 0.6% |  |  |  |
| Nurse Practitioner                                   | 7  | 1.1%  | Teleradiology                        | 8  | 1.2% |  |  |  |
| Obstetrics and Gynecology                            | 37 | 5.8%  | Thoracic Surgery                     | 2  | 0.3% |  |  |  |
| Oncology                                             | 2  | 0.3%  | Urology                              | 19 | 3.0% |  |  |  |
| Ophthalmology                                        | 9  | 1.4%  | Vascular Surgery                     | 12 | 1.9% |  |  |  |
| Oral Surgery                                         | 2  | 0.3%  | -                                    | -  | -    |  |  |  |
| Total Medical Staff                                  |    |       | 643                                  |    |      |  |  |  |
|                                                      |    |       |                                      |    |      |  |  |  |

Source: Providence Health & Services



#### **Unionized Employees**

Holy Cross Medical Center does not currently have any CBAs in place.

#### **Financial Profile**

Over the five reported fiscal years, Holy Cross Medical Center's net income has consistently dropped from a high of \$54.6 million in FY 2010 to a loss of \$20.2 million in FY 2014. Much of the reason for the drop in net income during this time period can be attributed to the small increase in net patient revenue (13%) and large increase in operating expenses (43%) that resulted from a change in accounting treatment of the allocation of corporate overhead in FY 2014. Other operating revenue totaling more than \$5.3 million helped to offset the losses in FY 2014. Other operating revenue represents amounts received for services that are central to the provision of healthcare services, but are not directly related to patient care.

Holy Cross Medical Center's current asset-to-liability ratio has decreased over the last five years from 1.95 in FY 2010 to 1.59 in FY 2014. The California average in 2014 was 1.72. Holy Cross Medical Center's percentage of bad debt is approximately 0.9% and is lower than the statewide average of 1.3%. As a provider of healthcare services for many Medi-Cal and uninsured patients, Holy Cross Medical Center receives Disproportionate Share Hospital<sup>18</sup> funding.

|                           | FINANCIAL AND RATIO ANALYSIS: FY 2010-2014 |               |               |               |                |                            |  |  |  |
|---------------------------|--------------------------------------------|---------------|---------------|---------------|----------------|----------------------------|--|--|--|
|                           | FY 2010                                    | FY 2011       | FY 2012       | FY 2013       | FY 2014        |                            |  |  |  |
| Patient Days              | 84,679                                     | 87,489        | 94,800        | 88,877        | 90,353         | -                          |  |  |  |
| Discharges                | 14,243                                     | 15,501        | 17,119        | 16,203        | 17,007         | -                          |  |  |  |
| ALOS                      | 5.9                                        | 5.6           | 5.5           | 5.5           | 5.3            | -                          |  |  |  |
|                           |                                            |               |               |               |                |                            |  |  |  |
| Net Patient Revenue       | \$329,855,527                              | \$352,242,790 | \$365,334,336 | \$356,410,557 | \$372,659,374  | -                          |  |  |  |
| Other Operating Revenue   | \$3,592,409                                | \$3,836,554   | \$5,856,437   | \$5,910,671   | \$5,384,067    | -                          |  |  |  |
| Total Operating Revenue   | \$333,447,936                              | \$356,079,344 | \$371,190,773 | \$362,321,228 | \$378,043,441  | -                          |  |  |  |
| Operating Expenses        | \$279,092,892                              | \$326,310,715 | \$344,215,084 | \$349,188,272 | \$396,928,512  | -                          |  |  |  |
| Net from Operations       | \$54,355,044                               | \$29,768,629  | \$26,975,689  | \$13,132,956  | (\$18,885,071) | -                          |  |  |  |
| Net Non-Operating Revenue | \$950,874                                  | \$4,008,925   | \$5,703,005   | \$5,423,060   | (\$286,104)    | -                          |  |  |  |
| Net Income                | \$54,614,515                               | \$33,714,083  | \$32,489,771  | \$18,397,334  | (\$20,267,135) | -                          |  |  |  |
|                           |                                            |               |               |               |                | 2014 California<br>Average |  |  |  |
| Current Ratio             | 1.95                                       | 4.01          | 2.94          | 2.30          | 1.59           | 1.72                       |  |  |  |
| Days in A/R               | 47.2                                       | 55.4          | 55.6          | 55.7          | 65.5           | 62.2                       |  |  |  |
| Bad Debt Rate             | 0.4%                                       | 0.6%          | 0.5%          | 0.5%          | 0.9%           | 1.3%                       |  |  |  |
| Operating Margin          | 16.30%                                     | 8.36%         | 7.27%         | 3.62%         | -5.00%         | 2.48%                      |  |  |  |

Source: OSHPD Disclosure Reports, 2010-2014

<sup>&</sup>lt;sup>18</sup> Disproportionate Share Hospitals serve a significantly disproportionate number of low-income patients and receive additional payments from the Centers for Medicaid & Medicare Services to cover the costs of providing care to uninsured patients.



### **Cost of Hospital Services**

Holy Cross Medical Center's operating cost of services includes both inpatient and outpatient care. In FY 2014, approximately 44% of total costs were associated with Medicare patients, 28% with Medi-Cal patients, and 25% with Third Party payers. The remaining 3% is attributed to Other Indigent and Other Payers. In FY 2014, 40% of the total costs for all of the hospitals in California were associated with Medicare patients, 26% with Medi-Cal patients, 2% with County Indigent, 29% with Third Party, 1% with Other Indigent, and 2% with Other Payers.

| COST OF SERVICES<br>BY PAYER CATEGORY 2010-2014 |               |               |               |               |               |  |  |  |
|-------------------------------------------------|---------------|---------------|---------------|---------------|---------------|--|--|--|
|                                                 | FY 2010       | FY 2011       | FY 2012       | FY 2013       | FY 2014       |  |  |  |
| Operating Expenses                              | \$279,092,892 | \$326,310,715 | \$344,215,084 | \$349,188,272 | \$396,928,512 |  |  |  |
| Cost of Services By Payer:                      |               |               |               |               |               |  |  |  |
| Medicare                                        | \$118,414,673 | \$135,251,607 | \$143,675,194 | \$145,148,159 | \$176,161,488 |  |  |  |
| Medi-Cal                                        | \$64,596,523  | \$80,309,300  | \$91,818,867  | \$86,293,152  | \$112,351,336 |  |  |  |
| County Indigent                                 | \$7,388,838   | \$8,345,257   | \$11,020,480  | \$11,641,970  | \$0           |  |  |  |
| Third Party                                     | \$83,983,131  | \$88,282,048  | \$84,815,052  | \$89,924,892  | \$99,092,620  |  |  |  |
| Other Indigent                                  | \$3,554,888   | \$8,160,851   | \$11,186,304  | \$14,178,179  | \$5,711,976   |  |  |  |
| Other Payers                                    | \$1,154,839   | \$5,961,652   | \$1,699,186   | \$2,001,921   | \$3,611,091   |  |  |  |

Source: OSHPD Disclosure Reports, 2010-2014

#### **Charity Care**

According to OSHPD, Holy Cross Medical Center's charity care charges have decreased from \$81.3 million in FY 2011 to approximately \$59.2 million in FY 2015. The five-year average for charity charges was approximately \$78.1 million.

| CHARITY CARE<br>TOTAL CHARGES: FY 2011-2015 |                          |  |  |  |  |
|---------------------------------------------|--------------------------|--|--|--|--|
| Year                                        | OSHPD Disclosure Reports |  |  |  |  |
| 2015                                        | \$59,237,079             |  |  |  |  |
| 2014                                        | \$32,378,588             |  |  |  |  |
| 2013                                        | \$119,401,649            |  |  |  |  |
| 2012                                        | \$98,205,966             |  |  |  |  |
| 2011                                        | \$81,332,706             |  |  |  |  |
| 5-Year Average                              | \$78,111,198             |  |  |  |  |

Source: OSHPD Disclosure Reports, FY 2011-2015 & Providence Health & Services



The following table shows a comparison of charity care and bad debt for Holy Cross Medical Center and all general acute care hospitals in the State of California. The five-year (FY 2011-2015) average of charity care and bad debt, as a percentage of gross patient revenue, was 4.1%. This is higher than the four-year statewide average of 3.5%.

| CHARITY CARE COMPARISON<br>CHARITY CARE - FY 2011 to FY 2015<br>(Millions) |           |             |           |             |           |             |           |             |           |    |
|----------------------------------------------------------------------------|-----------|-------------|-----------|-------------|-----------|-------------|-----------|-------------|-----------|----|
|                                                                            | 2         | 011         | 2         | 012         | 2         | 013         | 2         | 014         | 201       | 5  |
|                                                                            | Hospital  | СА          | Hospital  | СА          | Hospital  | СА          | Hospital  | СА          | Hospital  | CA |
| Gross Patient Revenue                                                      | \$2,134.4 | \$288,636.7 | \$2,303.9 | \$303,278.6 | \$2,238.9 | \$317,543.8 | \$2,250.0 | \$337,773.2 | \$2,431.1 | -  |
| Charity                                                                    | \$81.3    | \$6,171.5   | \$98.2    | \$6,251.0   | \$119.4   | \$6,209.9   | \$32.4    | \$4,571.0   | \$59.2    | -  |
| Bad Debt                                                                   | \$13.7    | \$4,815.5   | \$10.9    | \$5,007.6   | \$12.3    | \$5,549.5   | \$20.5    | \$4,420.4   | \$10.4    | -  |
| Total                                                                      | \$95.0    | \$10,987.0  | \$109.1   | \$11,258.6  | \$131.7   | \$11,759.4  | \$52.8    | \$8,991.4   | \$69.6    | -  |
| Charity as a % of Gross Rev.                                               | 3.8%      | 2.1%        | 4.3%      | 2.1%        | 5.3%      | 2.0%        | 1.4%      | 1.4%        | 2.4%      | -  |
| Bad Debt as a % of Gross Rev.                                              | 0.6%      | 1.7%        | 0.5%      | 1.7%        | 0.5%      | 1.7%        | 0.9%      | 1.3%        | 0.4%      | -  |
| Total as a % of Gross Rev.                                                 | 4.5%      | 3.8%        | 4.7%      | 3.7%        | 5.9%      | 3.7%        | 2.3%      | 2.7%        | 2.9%      | -  |
| Uncompensated Care                                                         |           |             |           |             |           |             |           |             |           |    |
| Cost to Charge Ratio                                                       | 15.1%     | 24.6%       | 14.7%     | 24.6%       | 15.3%     | 24.4%       | 17.4%     | 23.5%       | 11.4%     | -  |
| Cost of Charity                                                            | \$12.3    | \$1,520.9   | \$14.4    | \$1,539.1   | \$18.3    | \$1,514.6   | \$5.6     | \$1,074.2   | \$6.8     | -  |
| Cost of Bad Debt                                                           | \$2.1     | \$1,186.8   | \$1.6     | \$1,232.9   | \$1.9     | \$1,353.5   | \$3.6     | \$1,038.8   | \$1.2     | -  |
| Total                                                                      | \$14.4    | \$2,707.7   | \$16.0    | \$2,772.0   | \$20.2    | \$2,868.1   | \$9.2     | \$2,113.0   | \$8.0     | -  |

Source: OSHPD Disclosure Reports, 2011-2015 & Providence Health & Services

The table below shows Holy Cross Medical Center's historical costs for charity care as reported by OSHPD. Holy Cross Medical Center's charity care costs have decreased from approximately \$12.3 million in FY 2011 to \$6.8 million in FY 2015. The average cost of charity care for the last five-year period was approximately \$11.5 million.

|                | COST OF CHARITY CARE    |                         |                                            |                                                          |  |  |  |  |  |
|----------------|-------------------------|-------------------------|--------------------------------------------|----------------------------------------------------------|--|--|--|--|--|
| Year           | Charity Care<br>Charges | Cost to<br>Charge Ratio | Cost of Charity<br>Care to the<br>Hospital | Percent of Total<br>Costs Represented<br>by Charity Care |  |  |  |  |  |
| FY 2015        | \$59,237,079            | 11.4%                   | \$6,753,027                                | 2.4%                                                     |  |  |  |  |  |
| FY 2014        | \$32,378,588            | 17.4%                   | \$5,634,497                                | 1.4%                                                     |  |  |  |  |  |
| FY 2013        | \$119,401,649           | 15.3%                   | \$18,307,529                               | 5.2%                                                     |  |  |  |  |  |
| FY 2012        | \$98,205,966            | 14.7%                   | \$14,422,905                               | 4.2%                                                     |  |  |  |  |  |
| FY 2011        | \$81,332,706            | 15.1%                   | \$12,287,982                               | 3.8%                                                     |  |  |  |  |  |
| 5-Year Average | \$78,111,198            |                         | \$11,481,188                               |                                                          |  |  |  |  |  |

Source: OSHPD Disclosure Reports, 2011-2015 & Providence Health & Services



Holy Cross Medical Center reported the following combined distribution of charity care by inpatient, outpatient, and emergency room charges.

|       | COST OF CHARITY CARE BY SERVICE      |                       |                      |                       |              |  |  |  |
|-------|--------------------------------------|-----------------------|----------------------|-----------------------|--------------|--|--|--|
|       |                                      |                       |                      | Emergency             |              |  |  |  |
|       |                                      | Inpatient             | Outpatient           | Room                  | Total Costs  |  |  |  |
| 2015: |                                      |                       |                      |                       |              |  |  |  |
|       | Cost of Charity<br>Visits/Discharges | \$2,109,828<br>1,442  | \$43,834<br>388      | \$2,319,062<br>12,426 | \$4,472,725  |  |  |  |
| 2014: |                                      |                       |                      |                       |              |  |  |  |
|       | Cost of Charity<br>Visits/Discharges | \$2,568,175<br>3,660  | \$56,709<br>76       | \$2,667,057<br>4,022  | \$5,291,942  |  |  |  |
| 2013: |                                      |                       |                      |                       |              |  |  |  |
|       | Cost of Charity<br>Visits/Discharges | \$8,563,814<br>8,624  | \$156,790<br>190     | \$8,159,227<br>8,956  | \$16,879,831 |  |  |  |
| 2012: |                                      |                       |                      |                       |              |  |  |  |
|       | Cost of Charity<br>Visits/Discharges | \$7,039,009<br>9,693  | \$1,629,980<br>177   | \$4,678,432<br>9,235  | \$13,347,421 |  |  |  |
| 2011: |                                      |                       |                      |                       |              |  |  |  |
|       | Cost of Charity<br>Visits/Discharges | \$6,147,120<br>10,805 | \$1,551,814<br>2,502 | \$3,277,306<br>7,181  | \$10,976,240 |  |  |  |

Source: Providence Health & Services

#### **Community Benefit Services**

Holy Cross Medical Center has consistently provided a contribution to community benefit services. As shown in the table below, the average annual cost of community benefit services over the five years has been \$3,418,134 per year.

| COMMUNITY BENEFIT SERVICES          |             |             |             |             |             |             |              |  |  |  |
|-------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|--|--|--|
| 5-Year                              |             |             |             |             |             |             |              |  |  |  |
| Community Benefit Programs          | FY 2011     | FY 2012     | FY 2013     | FY 2014     | FY 2015     | Average     | Total        |  |  |  |
| Benefits for Persons Living in Pove | \$1,601,832 | \$1,356,354 | \$1,622,950 | \$1,324,748 | \$1,831,559 | \$1,547,489 | \$7,737,443  |  |  |  |
| Benefits for Broader Community      | \$1,606,555 | \$1,334,039 | \$1,873,927 | \$3,450,727 | \$1,087,980 | \$1,870,646 | \$9,353,228  |  |  |  |
| Total                               | \$3,208,387 | \$2,690,393 | \$3,496,877 | \$4,775,475 | \$2,919,539 | \$3,418,134 | \$17,090,671 |  |  |  |

Source: Holy Cross Medical Center

Note: Community Benefit programs and services excludes grants

- Holy Cross Medical Center's five-year average cost of community benefit services for persons living in poverty is approximately \$1.5 million per year;
- Holy Cross Medical Center's five-year average cost of community benefit services for the broader community is approximately \$1.9 million per year; and
- Over the five-years, Holy Cross Medical Center's combined total cost of community benefit services decreased from \$3.2 million in FY 2011 to \$2.9 million in FY 2015.



Holy Cross Medical Center's community benefit services over the past five fiscal years included the following programs over \$10,000:

| COST OF COMMUNITY BE                                  | NEFIT SERVIC | ES FY 2011-2 | 2015      |             |           |
|-------------------------------------------------------|--------------|--------------|-----------|-------------|-----------|
| Services over \$10,000 in cost:                       | FY 2011      | FY 2012      | FY 2013   | FY 2014     | FY 2015   |
| Access to Care Program                                | \$237,515    | \$211,808    | \$240,825 | \$250,551   | \$310,179 |
| Case Management Transportation for Uninsured Patients | \$15,265     | -            | -         | -           | -         |
| Center for Community Health Improvement               | \$168,357    | \$169,335    | \$201,544 | \$94,532    | \$73,627  |
| Clinical Pastoral Education Program                   | \$142,258    | \$74,318     | \$130,330 | -           | -         |
| Faith Community Health Partnership                    | \$142,407    | \$132,947    | \$204,695 | \$230,962   | \$354,365 |
| Financial Support of Community Organizations          | \$59,948     | \$37,432     | \$50,720  | \$56,225    | -         |
| Health Resource Center                                | \$45,946     | \$48,876     | \$57,940  | \$71,271    | \$16,478  |
| Imaging Services for Samuel Dixon Clinic Patients     | \$21,507     | \$2,254      | -         | -           | -         |
| Latino Health Promoter Program                        | \$91,192     | \$128,407    | \$382,178 | \$186,008   | \$303,515 |
| Maternal Child Outreach and Education                 | \$150,096    | \$122,410    | \$167,537 | \$158,873   | \$345,395 |
| Medical Library Services for Students & Community     | \$32,468     | \$12,828     | \$16,016  | \$15,917    | -         |
| Mental Health Outreach                                | -            | -            | -         | -           | \$29,017  |
| Mother Joseph Fund to Support Outreach                | \$100,576    | \$142,946    | \$142,946 | \$142,944   | \$142,946 |
| Preceptor for Occupational Therapy Students           | \$11,622     | \$40,433     | -         | \$60,320    | -         |
| Preceptor for Speech Therapy Students                 | -            | -            | -         | \$52,122    | -         |
| Preceptor for Moorpark College and Imaging Students   | \$133,884    | \$6,410      | \$12,264  |             | -         |
| Providence Mobile Health Program                      | -            | -            | -         | \$50,000    | \$50,186  |
| Recuperative Bed Program for Homeless Patients        | \$14,256     | -            | -         | -           | -         |
| School Nurse Outreach Program                         | \$61,290     | \$64,711     | \$100,192 | \$106,048   | \$99,557  |
| Senior Outreach Program                               | \$137,903    | \$119,540    | \$67,043  | \$118,200   | \$122,192 |
| Student Nursing Preceptorships                        | \$442,013    | \$502,566    | \$818,519 | \$2,498,559 | \$279,641 |
| Supervision and Training of Dietetic Students         | \$35,761     | -            | -         | -           | -         |
| Tattoo Removal Program                                | \$198,160    | \$193,010    | \$185,972 | \$67,301    | \$180,597 |
| Training for Physical Therapy Services                | \$146,150    | \$112,302    | \$99,108  | \$5,957     | -         |

Source: Providence Holy Cross Medical Center

Note: The cost of community benefit programs reflects direct and indirect expenses

Holy Cross Medical Center's community benefit services have supported many programs for the community, including various outreach efforts targeting the poor and vulnerable, low-cost primary care services, insurance enrollment assistance, and others as described below<sup>19</sup>:

• Access to Care: Offers free assistance to uninsured individuals and families accessing healthcare services and community resources;

<sup>&</sup>lt;sup>19</sup> The following community benefit programs and services merged into the Preceptorships program: Clinical Pastoral Education, Preceptor for Occupational Therapy Students, Preceptor for Speech Therapy Students, Preceptor for Moorpark College and Imaging Students, Student Nursing Preceptorships, Supervision and Training of Dietetic Students, and Training for Physical Therapy Students.



- Case Management Transportation for Uninsured Patients: Provides taxi and van transportation to low-income patients;
- Center for Community Health Improvement: Provides oversight and administration of community outreach programs and activities;
- Faith Community Health Partnership: Supports parish nurses in developing health and wellness programs designed to meet the needs of their congregations with a particular emphasis on using trained volunteer promotoras in the delivery of services;
- Financial Support of Community Organizations: Offers cash and in-kind donations to nonprofit community organizations promoting healthy living and/or outreach to vulnerable populations;
- Health Resource Center: Facilitates health insurance outreach and enrollment and provides access to Providence support groups;
- Imaging Services for Samuel Dixon Clinic Patients: Administers free laboratory services to patients of the Samuel Dixon Clinic, a low-cost, primary care clinic;
- Latino Health Promoter Program: Provides education, resource referral, and health screenings to underserved communities within schools and other community settings;
- Maternal Child Outreach and Education: Coordinates free parenting and maternal child classes to the community;
- Medical Library Services for Students & Community: Supplies information and research services to physicians, students, and other health professionals in training;
- Mental Health Outreach: Identifies adults in need of mental health treatment and other related healthcare services and refers them to a contracting agency for services;
- Mother Joseph Fund: Provides financial support for community outreach activities targeting the poor and vulnerable;
- Providence Mobile Health Program: Administers medical assessments and screenings for chronic conditions and wellness visits for adults;
- Recuperative Bed Program for Homeless Patients: Provides financial support for a recuperative bed project for homeless patients;
- School Nurse Outreach Program: Provides school nursing support for local private schools that include vision, hearing, and scoliosis screenings;



- Senior Outreach Program: Offers support to frail, home-bound seniors that include transportation to medical appointments, friendly visiting, and counseling; and
- Tattoo Removal Program: Operates an outpatient clinic to remove tattoos and provides outreach education on violence prevention in exchange for community service and/or job training.



# ANALYSIS OF PROVIDENCE HOLY CROSS MEDICAL CENTER'S SERVICE AREA

#### Service Area Definition

Based upon Holy Cross Medical Center's 2014 inpatient discharges, Holy Cross Medical Center's service area is comprised of 29 ZIP Codes from which 82% of its inpatient discharges originated. Approximately 52% of Holy Cross Medical Center's discharges originated from the top 5 ZIP Codes that are located in Sylmar, Pacoima, Granada Hills, San Fernando, and North Hills. In 2014, Holy Cross Medical Center's market share in the service area was approximately 16% based on total area discharges.

|            | SERVICE AF      | REA PATIENT ORIGI | N MARKET SHA | RE BY ZIP CODE: 20 | 14             |        |
|------------|-----------------|-------------------|--------------|--------------------|----------------|--------|
|            |                 | Total             | % of         | Cumulative % of    | Total Area     | Market |
| ZIP Codes  | Community       | Discharges        | Discharges   | Discharges         | Discharges     | Share  |
| 91342      | Sylmar          | 2,857             | 16.7%        | 16.7%              | 9,017          | 31.7%  |
| 91331      | Pacoima         | 2,479             | 14.5%        | 31.2%              | 8 <i>,</i> 828 | 28.1%  |
| 91344      | Granada Hills   | 1,571             | 9.2%         | 40.4%              | 4,756          | 33.0%  |
| 91340      | San Fernando    | 1,225             | 7.2%         | 47.6%              | 2,937          | 41.7%  |
| 91343      | North Hills     | 780               | 4.6%         | 52.2%              | 5,297          | 14.7%  |
| 91345      | Mission Hills   | 714               | 4.2%         | 56.4%              | 1,809          | 39.5%  |
| 91402      | Panorama City   | 616               | 3.6%         | 60.0%              | 6 <i>,</i> 828 | 9.0%   |
| 91326      | Porter Ranch    | 430               | 2.5%         | 62.5%              | 2,678          | 16.1%  |
| 91352      | Sun Valley      | 415               | 2.4%         | 64.9%              | 4,586          | 9.0%   |
| 91321      | Newhall         | 333               | 1.9%         | 66.9%              | 3,236          | 10.3%  |
| 91387      | Canyon Country  | 323               | 1.9%         | 68.7%              | 3,475          | 9.3%   |
| 91311      | Chatsworth      | 301               | 1.8%         | 70.5%              | 3,647          | 8.3%   |
| 91351      | Canyon Country  | 297               | 1.7%         | 72.2%              | 2,910          | 10.2%  |
| 91325      | Northridge      | 269               | 1.6%         | 73.8%              | 3,104          | 8.7%   |
| 91605      | North Hollywood | 253               | 1.5%         | 75.3%              | 5,448          | 4.6%   |
| 91406      | Van Nuys        | 240               | 1.4%         | 76.7%              | 4,863          | 4.9%   |
| 91350      | Santa Clarita   | 231               | 1.4%         | 78.1%              | 2,930          | 7.9%   |
| 91355      | Valencia        | 179               | 1.0%         | 79.1%              | 2,774          | 6.5%   |
| 91324      | Northridge      | 164               | 1.0%         | 80.1%              | 2,596          | 6.3%   |
| 91354      | Valencia        | 134               | 0.8%         | 80.9%              | 1,943          | 6.9%   |
| 91040      | Sunland         | 84                | 0.5%         | 81.3%              | 2,209          | 3.8%   |
| 91381      | Stevenson Ranch | 71                | 0.4%         | 81.8%              | 1,173          | 6.1%   |
| 91346      | Mission Hills   | 23                | 0.1%         | 81.9%              | 68             | 33.8%  |
| 91392      | Sylmar          | 14                | 0.1%         | 82.0%              | 54             | 25.9%  |
| 91385      | Valencia        | 7                 | 0.0%         | 82.0%              | 26             | 26.9%  |
| 91333      | Pacoima         | 5                 | 0.0%         | 82.0%              | 15             | 33.3%  |
| 91327      | Northridge      | 4                 | 0.0%         | 82.1%              | 34             | 11.8%  |
| 91409      | Van Nuys        | 4                 | 0.0%         | 82.1%              | 48             | 8.3%   |
| 91395      | Mission Hills   | 3                 | 0.0%         | 82.1%              | 10             | 30.0%  |
| Subtotal   |                 | 14,026            | 82.1%        | 82.1%              | 87,299         | 16.1%  |
| Other ZIPs |                 | 3,056             | 17.9%        | 100%               |                |        |
| Total      |                 | 17,082            | 100%         |                    |                |        |

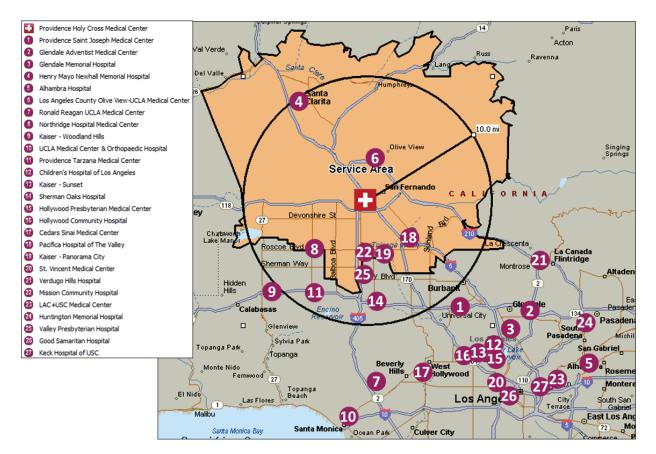
Note: Excludes normal newborns



#### Service Area Map

Holy Cross Medical Center's service area, with approximately 1.0 million residents, includes the communities of Sylmar, Pacoima, Granada Hills, San Fernando, North Hills, Mission Hills, Panorama City, Porter Ranch, Sun Valley, Newhall, Canyon Country, Chatsworth, Northridge, North Hollywood, Van Nuys, Santa Clarita, Valencia, Sunland, and Stevenson Ranch.

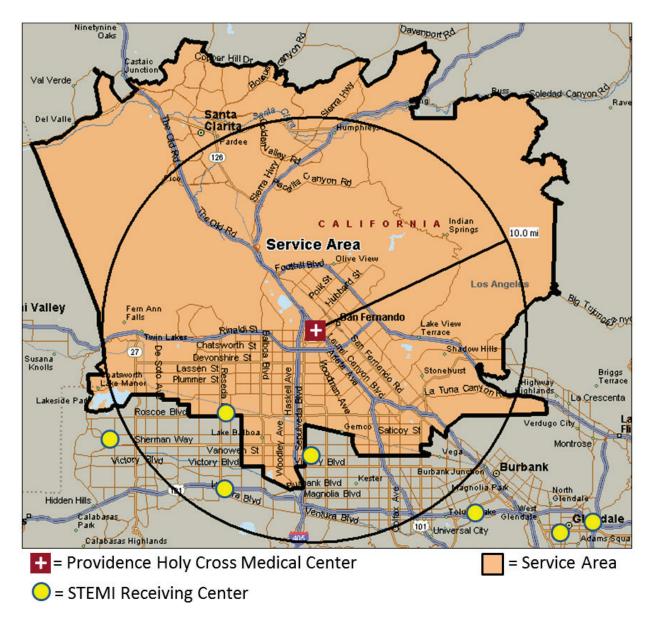
There are six other hospitals located within Holy Cross Medical Center's service area: Henry Mayo Newhall Memorial Hospital, Los Angeles County Olive View-UCLA Medical Center, Northridge Hospital Medical Center, Mission Community Hospital, Pacifica Hospital of the Valley, and Kaiser Foundation Hospitals-Panorama City. There are five other hospitals located just outside of Holy Cross Medical Center's service area that provide care to the service area population: Kaiser Foundation Hospitals-Woodland Hills, Tarzana Medical Center, Valley Presbyterian Hospital, Sherman Oaks Hospital, and Saint Joseph Medical Center. Holy Cross Medical Center is the inpatient market share leader in the service area.





### Service Area STEMI Receiving Centers

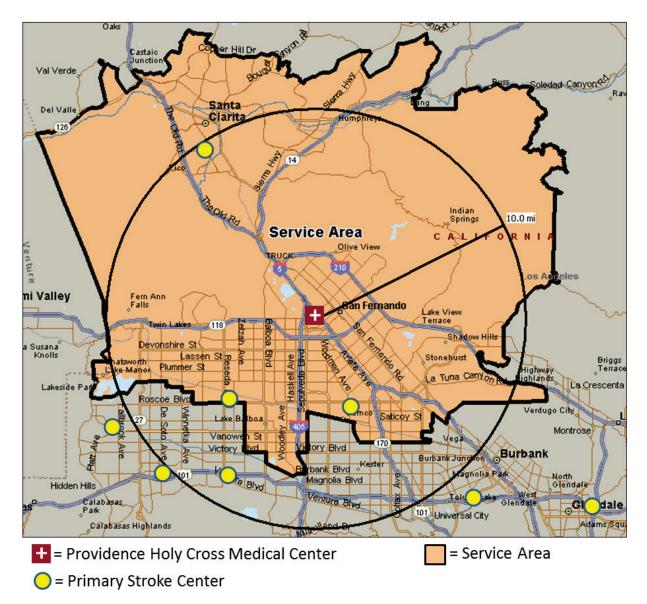
Holy Cross Medical Center and Northridge Hospital Medical Center are the two STEMI Receiving Centers within Holy Cross Medical Center's service area. Holy Cross Medical Center is an important provider of percutaneous coronary intervention treatment services for service area residents experiencing an acute heart attack.





### Service Area Certified Stroke Centers

Holy Cross Medical Center is one of four stroke centers in its service area The three others are: Henry Mayo Newhall Memorial Hospital, Northridge Hospital Medical Center, and Kaiser Foundation Hospitals-Panorama City.



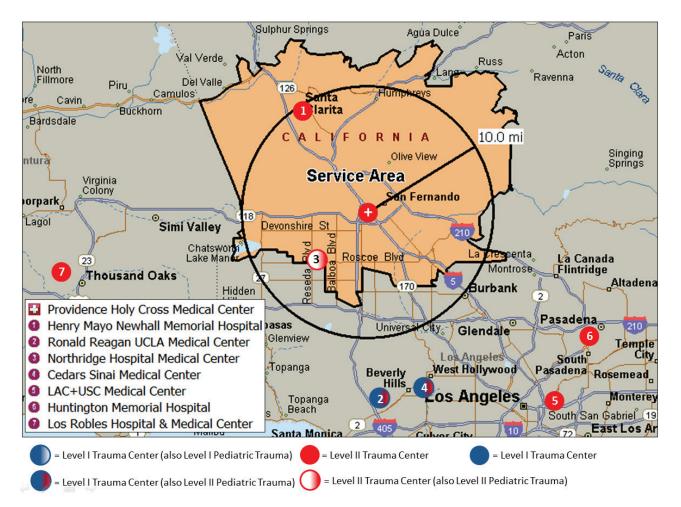


#### Service Area Trauma Services

The American College of Surgeons' Committee on Trauma classifies trauma centers as Level I through Level IV. Level I Trauma Centers provide the highest level of trauma care. Those designated as Level IV provide initial trauma care and transfer trauma patients to a higher level trauma center if necessary.

Holy Cross Medical Center is a Level II Trauma Center. Therefore, it is required to have emergency and surgical services available 24 hours a day and on-call coverage in place for select specialists including neurosurgeons, pulmonologists, intensivists, trauma surgeons, anesthesiologists, and orthopedists. A Level II Trauma Center must also have an in-house laboratory, be able to provide immediate advanced life support for air and ambulance transport, and have the necessary equipment and staff available in the intensive care unit, emergency department, and operating rooms.

The map below illustrates Holy Cross Medical Center relative to other area trauma centers within ten miles.





- There are two other trauma centers located within ten miles of Holy Cross Medical Center: Henry Mayo Newhall Memorial Hospital and Northridge Hospital Medical Center; and
- Holy Cross Medical Center is one of the busiest emergency trauma centers in north Los Angeles County, providing care to over 1,300 trauma patients per year.

#### **Demographic Profile**

Holy Cross Medical Center's service area population is expected to grow 3% over the next five years. This is greater than the expected growth for Los Angeles County (2.5%), but it is lower than the excepted growth for the State of California (3.7%).

| SERVICE AR        | EA POPULATION | STATISTICS |        |
|-------------------|---------------|------------|--------|
|                   | 2015-2020     |            |        |
|                   | 2015          | 2020       | %      |
|                   | Estimate      | Projection | Change |
| Total Population  | 987,856       | 1,017,049  | 3.0%   |
| Households        | 289,241       | 297,787    | 3.0%   |
| Percentage Female | 50.0%         | 50.0%      | -      |
|                   |               |            |        |

Source: Esri

The median age of the population of Holy Cross Medical Center's service area is 34.5 years and lower than the statewide median age of 35.7 years. The percentage of adults over the age of 65 years old is fastest growing age cohort and is forecasted to increase approximately 19% by 2020. The number of women of child-bearing age is expected to increase by 8% over the next five years.

| SERVICE AREA POPULATION<br>AGE DISTRIBUTION: 2015-2020 |            |            |            |            |  |  |  |  |  |
|--------------------------------------------------------|------------|------------|------------|------------|--|--|--|--|--|
|                                                        | 2015 Es    | timate     | 2020 Pr    | ojection   |  |  |  |  |  |
|                                                        | Population | % of Total | Population | % of Total |  |  |  |  |  |
| Age 0-14                                               | 201,836    | 20.4%      | 200,588    | 19.7%      |  |  |  |  |  |
| Age 15-44                                              | 431,635    | 43.7%      | 436,661    | 42.9%      |  |  |  |  |  |
| Age 45-64                                              | 245,076    | 24.8%      | 249,615    | 24.5%      |  |  |  |  |  |
| Age 65+                                                | 109,309    | 11.1%      | 130,185    | 12.8%      |  |  |  |  |  |
| Total                                                  | 987,856    | 100%       | 1,017,049  | 100%       |  |  |  |  |  |
| Female 15-44                                           | 209,837    | 21.2%      | 225,635    | 22.2%      |  |  |  |  |  |
| Median Age                                             | 34.5       | -          | 35.8       | -          |  |  |  |  |  |

Source: Esri



The largest population cohorts in Holy Cross Medical Center's service area are White (54%), Some Other Race (25%), and Asian or Pacific Islander (12%). Approximately 54% of the service area population is of Hispanic ethnicity. This is greater than both the Los Angeles County and State of California Hispanic ethnic populations of 39% and 49%, respectively.

| SERVICE AREA POPULATION<br>RACE/ETHNICITY: 2015-2020 |             |       |  |  |  |  |  |  |  |
|------------------------------------------------------|-------------|-------|--|--|--|--|--|--|--|
|                                                      | 2015        | 2020  |  |  |  |  |  |  |  |
| White                                                | 54.3%       | 53.6% |  |  |  |  |  |  |  |
| Black                                                | 3.8%        | 3.6%  |  |  |  |  |  |  |  |
| American Indian                                      | 0.7%        | 0.7%  |  |  |  |  |  |  |  |
| Asian or Pacific Islander                            | 11.5% 11.9% |       |  |  |  |  |  |  |  |
| Some Other Race                                      | 25.0%       | 25.2% |  |  |  |  |  |  |  |
| Two or More Races                                    | 4.7%        | 4.8%  |  |  |  |  |  |  |  |
| Total                                                | 100%        | 100%  |  |  |  |  |  |  |  |
|                                                      |             |       |  |  |  |  |  |  |  |
| Hispanic Ethnicity                                   | 54.0%       | 55.2% |  |  |  |  |  |  |  |
| Non-Hispanic or Latino                               | 46.0%       | 44.8% |  |  |  |  |  |  |  |
| Total                                                | 100%        | 100%  |  |  |  |  |  |  |  |

Source: Esri

Holy Cross Medical Center's service area has an average household income of \$87,228. This is 6% higher than the average for Los Angeles County (\$82,066) and almost identical to the State of California average (\$87,152). The percentage of high-income households (\$150,000+) is growing at a faster rate (20%) that those for both Los Angeles County (17%) and the State of California (19%).

|                             | SER\         | /ICE AREA POPULATION | HOUSEHOLD INCOM | E DISTRIBUTION: 2015 | -2020              |            |  |  |
|-----------------------------|--------------|----------------------|-----------------|----------------------|--------------------|------------|--|--|
|                             |              | 2015 Estimate        |                 | 2020 Estimate        |                    |            |  |  |
| Annual Income               | Service Area | Los Angeles County   | California      | Service Area         | Los Angeles County | California |  |  |
| \$0 - \$15,000              | 9.2%         | 13.2%                | 11.1%           | 8.3%                 | 12.2%              | 10.3%      |  |  |
| \$15 - \$24,999             | 8.9%         | 10.2%                | 9.0%            | 6.5%                 | 7.6%               | 6.6%       |  |  |
| \$25 - \$34,999             | 8.7%         | 9.9%                 | 9.3%            | 7.2%                 | 8.4%               | 7.7%       |  |  |
| \$35 - \$49,999             | 11.9%        | 12.5%                | 12.2%           | 10.9%                | 11.7%              | 11.3%      |  |  |
| \$50 - \$74,999             | 17.5%        | 16.7%                | 16.5%           | 16.7%                | 16.3%              | 15.9%      |  |  |
| \$75 - \$99,999             | 13.6%        | 11.3%                | 12.3%           | 15.2%                | 13.1%              | 14.2%      |  |  |
| \$100 - \$149,999           | 16.4%        | 13.1%                | 14.9%           | 18.7%                | 15.0%              | 16.6%      |  |  |
| \$150,000+                  | 13.8%        | 13.3%                | 14.6%           | 16.5%                | 15.5%              | 17.4%      |  |  |
| Total                       | 100%         | 100%                 | 100%            | 100%                 | 100%               | 100%       |  |  |
| Average Household<br>Income | \$87,228     | \$82,066             | \$87,152        | \$99,245             | \$94,026           | \$99,512   |  |  |

Source: Esri



### 2013 Community Health Needs Assessment

In an effort to understand the communities served by Holy Cross Medical Center, their most critical healthcare needs, and the resources available to meet those needs, Holy Cross Medical Center conducts a Community Health Needs Assessment every three years. Holy Cross Medical Center's most recent 2013 assessment incorporated primary data collected through interviews, focus groups and surveys conducted by the Valley Care Community Consortium, and it incorporated secondary data that includes a variety of studies and reports compiled by numerous organizations at the local, state and national levels. Communities and ZIP Codes included in Holy Cross Medical Center's assessment include:

| ZIP Code | Community     | ZIP Code | Community       |
|----------|---------------|----------|-----------------|
| 91311    | Chatsworth    | 91350    | Santa Clarita   |
| 91321    | Newhall       | 91387    | Canyon Country  |
| 91326    | Porter Ranch  | 91351    | Canyon Country  |
| 91331    | Pacoima       | 91352    | Sun Valley      |
| 91340    | San Fernando  | 91354    | Sun Valley      |
| 91342    | Sylmar        | 91355    | Valencia        |
| 91343    | North Hills   | 91381    | Stevenson Ranch |
| 91344    | Granada Hills | 91384    | Castaic         |
| 91345    | Mission Hills | 91402    | Panorama City   |
| 91390    | Santa Clarita | -        | -               |

Based on feedback from community stakeholders, the following five priorities, in order of priority, were identified as the most important healthcare needs:

- Expanded primary care capacity;
- Obesity prevention programs, including nutrition and physical activity programs;
- Free, low-cost, and culturally appropriate health education programs;
- Diabetes, heart disease, hypertension, and cancer prevention and management programs; and
- Affordable and accessible mental health services.



#### Hospital Supply, Demand & Market Share

There are seven general acute care hospitals within the defined service area: Holy Cross Medical Center, Mission Community Hospital, Pacifica Hospital of the Valley, Kaiser Foundation Hospitals-Panorama City, Olive View-UCLA Medical Center, and Henry Mayo Newhall Hospital, and Northridge Hospital Medical Center. In FY 2014, the service area hospitals had a combined total of 1,973 licensed beds and an aggregate occupancy rate of 56%. Holy Cross Medical Center had 377 licensed beds that operated at an occupancy rate of nearly 66%. Furthermore, Holy Cross Medical Center was responsible for approximately 22% of the service area discharges and nearly 22% of the patient days.

An analysis of the services offered by Holy Cross Medical Center in comparison to services offered by other providers is shown on the following pages. The hospitals shown in the table below were analyzed to determine area hospital available bed capacity by service.

|                                              | ARE                                     | A HOSPITAL DATA | FY 2014                   |                  |            |                 |                  |                     |                        |
|----------------------------------------------|-----------------------------------------|-----------------|---------------------------|------------------|------------|-----------------|------------------|---------------------|------------------------|
| Hospital                                     | Ownership/Affiliation                   | City            | Within<br>Service<br>Area | Licensed<br>Beds | Discharges | Patient<br>Days | Occupied<br>Beds | Percent<br>Occupied | Miles from<br>Hospital |
| Holy Cross Medical Center                    | Providence Health & Services            | Mission Hills   | X                         | 377              | 17,007     | 90,353          | 248              | 65.7%               | нозрітаї               |
| Mission Community Hospital                   | Deanco Healthcare, LLC                  | Panorama City   | X                         | 145              | 8,184      | 42,948          | 118              | 81.1%               | 5.1                    |
| Pacifica Hospital of the Valley              | Pacifica of the Valley Corporation      | Sun Valley      | х                         | 231              | 5,105      | 50,637          | 139              | 60.1%               | 5.4                    |
| Kaiser Foundation Hospitals - Panorama City  | Kaiser Foundation Hospitals             | Panorama City   | х                         | 218              | 9,460      | 32,896          | 90               | 41.3%               | 6.1                    |
| LA County Olive View - UCLA Medical Center   | Los Angeles County                      | Sylmar          | х                         | 355              | 12,633     | 67,482          | 185              | 52.1%               | 6.4                    |
| Henry Mayo Newhall Hospital                  | Henry Mayo Newhall Memorial Hosp.       | Valencia        | х                         | 238              | 12,420     | 55,063          | 151              | 63.4%               | 11.3                   |
| Northridge Hospital Medical Center           | Dignity Health                          | Northridge      | х                         | 409              | 14,471     | 64,161          | 176              | 43.0%               | 7.2                    |
| SUB-TOTAL                                    |                                         |                 |                           | 1,973            | 79,280     | 403,540         | 1106             | 56.0%               |                        |
| Valley Presbyterian Hospital                 | Valley Presbyterian Hospital            | Van Nuys        |                           | 350              | 15,265     | 66,745          | 183              | 52.2%               | 6.9                    |
| Tarzana Medical Center                       | Providence Health & Services            | Tarzana         |                           | 249              | 13,461     | 58,776          | 161              | 64.7%               | 11.6                   |
| Saint Joseph Medical Center                  | Providence Health & Services            | Burbank         |                           | 426              | 17,049     | 74,980          | 205              | 48.2%               | 13.6                   |
| Kaiser Foundation Hospitals - Woodland Hills | Kaiser Foundation Hospitals             | Woodland Hills  |                           | 262              | 10,874     | 40,528          | 111              | 42.4%               | 15.9                   |
| West Hills Hospital and Medical Center       | HCA Corporation                         | West Hills      |                           | 225              | 8,628      | 41,067          | 113              | 50.0%               | 16.4                   |
| Kaiser Foundation Hospitals - Los Angeles    | Kaiser Foundation Hospitals             | Los Angeles     |                           | 464              | 25,563     | 124,070         | 340              | 73.3%               | 17.5                   |
| Glendale Adventist Medical Center            | Adventist Health                        | Glendale        |                           | 515              | 19,665     | 101,216         | 277              | 53.8%               | 17.7                   |
| Children's Hospital of Los Angeles           | Children's Hospital of Los Angeles      | Los Angeles     |                           | 568              | 14,604     | 100,954         | 277              | 48.7%               | 17.8                   |
| Ronald Reagan UCLA Medical Center            | Regents of the University of California | Los Angeles     |                           | 466              | 23,453     | 165,333         | 453              | 97.2%               | 17.8                   |
| Cedars-Sinai Medical Center                  | Cedars-Sinai Medical Center             | Los Angeles     |                           | 886              | 45,343     | 234,271         | 642              | 72.4%               | 19.3                   |
| TOTAL                                        |                                         |                 |                           | 6,384            | 273,185    | 1,411,480       | 3,867            | 60.6%               |                        |



### Hospital Market Share

The table below illustrates service area hospital inpatient market share from 2012 to 2014:

| HOSPITAL MARKET SHARE:                            | 2012-201 | .4     |        |                   |
|---------------------------------------------------|----------|--------|--------|-------------------|
| Hospital                                          | 2012     | 2013   | 2014   | Trend             |
| Providence Holy Cross Medical Center              | 16.1%    | 15.6%  | 16.1%  | $\leftrightarrow$ |
| Henry Mayo Newhall Hospital                       | 9.3%     | 9.7%   | 10.2%  | R                 |
| Valley Presbyterian Hospital                      | 9.3%     | 9.2%   | 9.0%   | М                 |
| Los Angeles County Olive View-Ucla Medical Center | 8.1%     | 7.8%   | 7.8%   | $\leftrightarrow$ |
| Northridge Hospital Medical Center                | 8.5%     | 7.7%   | 7.4%   | R                 |
| Kaiser Foundation Hospital - Panorama City        | 8.1%     | 8.0%   | 7.0%   | R                 |
| Mission Community Hospital - Panorama Campus      | 3.7%     | 4.2%   | 4.2%   | $\leftrightarrow$ |
| Providence Saint Joseph Medical Center            | 3.9%     | 4.1%   | 3.8%   | $\leftrightarrow$ |
| Providence Tarzana Medical Center                 | 3.3%     | 3.3%   | 3.3%   | $\leftrightarrow$ |
| Pacifica Hospital Of The Valley                   | 3.2%     | 3.3%   | 3.3%   | $\leftrightarrow$ |
| Other Discharges                                  | 26.6%    | 27.3%  | 28.0%  | 7                 |
| Total Percentage                                  | 100%     | 100%   | 100%   |                   |
| Total Discharges                                  | 89,759   | 87,134 | 87,299 | R                 |

Note: Excludes normal newborns

- The number of discharges in the Holy Cross Medical Center's service area decreased by nearly 3% between 2012 and 2014; and
- Holy Cross Medical Center has consistently been the market share leader for its service area based on discharges of approximately 16% in 2014. Henry Mayo Newhall Hospital ranked second in inpatient discharges with 10% market share in 2014.



## Market Share by Payer Type

|                        | HOSPITAL MARKET SHARE BY PAYER TYPE: 2014 |        |             |                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     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| Payer Type<br>Medicare | Discharges<br>28,646                      | 19.9%  | 12.7%       |                      | 2.9%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                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| Private Coverage       | 27,701                                    | 11.7%  | 12.4%       | 14.1%                | 0.2%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                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                                                                                                      | 100%          |
| Medi-Cal               | 26,522                                    | 16.2%  | 5.3%        | 9.3%                 | 20.4%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               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                                                                                                      | 100%          |
| All Other              | 2,235                                     | 9.4%   | 4.6%        | 4.4%                 | 18.6%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               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                                                                                                      | 100%          |
| Self Pay               | 2,195                                     | 26.3%  | 13.1%       | 4.9%                 | 3.6%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                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                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 100%          |
| Total Percentage       |                                           | 16.1%  | 10.2%       | 9.0%                 | 7.8%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                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                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 100%          |
| Total Discharges       | 87,299                                    | 14,026 | 8,865       | 7,858                | 6,787                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 6,480         | 6,114                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                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                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 30,187                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |               |

The following table illustrates hospital market share by payer category for 2014:

Note: Excludes normal newborns

- The largest categories of service area inpatient discharges are comprised of Medicare at approximately 28,600 discharges (33%), Private Coverage at approximately 27,700 discharges (32%), and Medi-Cal at nearly 26,500 discharges (30%);
- Holy Cross Medical Center is the market share leader for Medicare (20%) and Self Pay (26%);
- Valley Presbyterian Hospital ranks first in private coverage (14%) and Los Angeles County Olive View-UCLA Medical Center is market share leader in Medi-Cal (20%); and
- Holy Cross Medical Center also provides care to a small proportion of service area Private Coverage (12%) and Medi-Cal (16%) patients.



## Market Share by Service Line

|                               |                     |                                 | HOSPITAL N                        | IARKET SHARE                       | BY SERVICE L                                                  | INE: 2014                                   |                                                        |                                                          |                                   |               |       |
|-------------------------------|---------------------|---------------------------------|-----------------------------------|------------------------------------|---------------------------------------------------------------|---------------------------------------------|--------------------------------------------------------|----------------------------------------------------------|-----------------------------------|---------------|-------|
| Service Line                  | Total<br>Discharges | Holy Cross<br>Medical<br>Center | Henry Mayo<br>Newhall<br>Hospital | Valley<br>Presbyterian<br>Hospital | Los Angeles<br>County Olive<br>View-UCLA<br>Medical<br>Center | Northridge<br>Hospital<br>Medical<br>Center | Kaiser<br>Foundation<br>Hospital -<br>Panorama<br>City | Mission<br>Community<br>Hospital -<br>Panorama<br>Campus | Saint Joseph<br>Medical<br>Center | All<br>Others | Total |
| General Medicine              | 26,476              | 16.4%                           | 11.4%                             | 8.0%                               | 9.6%                                                          | 8.2%                                        | 7.2%                                                   | 5.6%                                                     | 2.7%                              | 30.7%         | 100%  |
| Obstetrics                    | 13,213              | 23.0%                           | 8.1%                              | 18.9%                              | 4.1%                                                          | 4.4%                                        | 11.6%                                                  | 0.0%                                                     | 6.3%                              | 23.6%         | 100%  |
| Cardiac Services              | 9,391               | 17.0%                           | 10.9%                             | 8.1%                               | 11.3%                                                         | 8.7%                                        | 4.9%                                                   | 4.0%                                                     | 3.4%                              | 31.8%         | 100%  |
| Behavioral Health             | 7,284               | 0.7%                            | 9.5%                              | 0.5%                               | 4.1%                                                          | 7.3%                                        | 0.3%                                                   | 16.2%                                                    | 0.1%                              | 61.3%         | 100%  |
| General Surgery               | 6,599               | 16.3%                           | 8.7%                              | 7.5%                               | 11.0%                                                         | 7.1%                                        | 6.4%                                                   | 1.3%                                                     | 5.8%                              | 35.9%         | 100%  |
| Orthopedics                   | 4,890               | 16.3%                           | 9.7%                              | 7.1%                               | 2.0%                                                          | 9.4%                                        | 13.1%                                                  | 2.4%                                                     | 3.7%                              | 36.3%         | 100%  |
| Neurology                     | 3,670               | 15.7%                           | 11.8%                             | 7.1%                               | 7.3%                                                          | 10.4%                                       | 5.1%                                                   | 4.4%                                                     | 4.4%                              | 33.7%         | 100%  |
| Neonatology                   | 3,283               | 17.5%                           | 8.6%                              | 16.5%                              | 7.4%                                                          | 4.6%                                        | 13.4%                                                  | 0.0%                                                     | 6.2%                              | 25.7%         | 100%  |
| Oncology/Hematology (Medical) | 2,688               | 17.6%                           | 8.0%                              | 5.9%                               | 12.6%                                                         | 6.9%                                        | 5.1%                                                   | 3.1%                                                     | 3.2%                              | 37.4%         | 100%  |
| Spine                         | 1,640               | 10.6%                           | 12.0%                             | 7.3%                               | 1.0%                                                          | 6.5%                                        | 0.4%                                                   | 3.7%                                                     | 2.9%                              | 55.6%         | 100%  |
| Gynecology                    | 1,590               | 15.4%                           | 11.8%                             | 4.9%                               | 14.3%                                                         | 7.8%                                        | 7.0%                                                   | 1.1%                                                     | 5.5%                              | 32.2%         | 100%  |
| Vascular Services             | 1,310               | 17.6%                           | 10.1%                             | 7.7%                               | 5.9%                                                          | 7.6%                                        | 4.9%                                                   | 2.6%                                                     | 6.0%                              | 37.7%         | 100%  |
| Urology                       | 1,265               | 16.3%                           | 11.5%                             | 4.2%                               | 9.0%                                                          | 5.8%                                        | 3.7%                                                   | 2.9%                                                     | 4.2%                              | 42.3%         | 100%  |
| Other                         | 1,224               | 21.7%                           | 14.8%                             | 2.8%                               | 3.3%                                                          | 10.6%                                       | 4.5%                                                   | 1.5%                                                     | 2.8%                              | 38.0%         | 100%  |
| ENT                           | 1,154               | 11.9%                           | 7.6%                              | 8.7%                               | 13.0%                                                         | 6.0%                                        | 3.3%                                                   | 1.7%                                                     | 1.3%                              | 46.5%         | 100%  |
| Rehabilitation                | 707                 | 17.0%                           | 10.9%                             | 17.3%                              | 0.0%                                                          | 9.6%                                        | 0.1%                                                   | 0.0%                                                     | 3.5%                              | 41.6%         | 100%  |
| Neurosurgery                  | 640                 | 13.4%                           | 7.0%                              | 2.0%                               | 0.2%                                                          | 6.3%                                        | 1.4%                                                   | 1.4%                                                     | 8.0%                              | 60.3%         | 100%  |
| <all others=""></all>         | 275                 | 13.1%                           | 6.5%                              | 4.7%                               | 14.5%                                                         | 3.3%                                        | 8.0%                                                   | 3.6%                                                     | 1.1%                              | 45.1%         | 100%  |
| Total Percentage              |                     | 16.1%                           | 10.2%                             | 9.0%                               | 7.8%                                                          | 7.4%                                        | 7.0%                                                   | 4.2%                                                     | 3.8%                              | 34.6%         | 100%  |
| Total Discharges              | 87,299              | 14,026                          | 8,865                             | 7,858                              | 6,787                                                         | 6,480                                       | 6,114                                                  | 3,705                                                    | 3,277                             | 30,187        |       |

The following table illustrates service area hospital market share by service line for 2014:

Note: Excludes normal newborns

- Holy Cross Medical Center is the service line leader in 12 of 16 service lines: general medicine (16%), obstetrics (23%), cardiac services (17%), general surgery (16%), orthopedics (16%), neurology (16%), neonatology (18%), oncology/hematology (18%), gynecology (15%), vascular services (18%), urology (16%), and neurosurgery (13%);
- Holy Cross Medical Center also has a significant service line market share in spine (11%) and rehabilitation (17%);
- Henry Mayo Newhall Hospital is the market share leader for spine with 12% service area market share; and
- Valley Presbyterian Hospital has the highest market share in rehabilitation (17%) and Los Angeles County Olive View-UCLA Medical Center is the market share leader in ear, nose, and throat (13%).



## Market Share by ZIP Code

|                | HOSPITAL MARKET SHARE BY ZIP CODE: 2014 |                     |                                 |                                   |                                    |                                                               |                                             |                                                        |                                                          |                                   |            |       |  |
|----------------|-----------------------------------------|---------------------|---------------------------------|-----------------------------------|------------------------------------|---------------------------------------------------------------|---------------------------------------------|--------------------------------------------------------|----------------------------------------------------------|-----------------------------------|------------|-------|--|
| ZIP Code       | Community                               | Total<br>Discharges | Holy Cross<br>Medical<br>Center | Henry Mayo<br>Newhall<br>Hospital | Valley<br>Presbyterian<br>Hospital | Los Angeles<br>County Olive<br>View-UCLA<br>Medical<br>Center | Northridge<br>Hospital<br>Medical<br>Center | Kaiser<br>Foundation<br>Hospital -<br>Panorama<br>City | Mission<br>Community<br>Hospital -<br>Panorama<br>Campus | Saint Joseph<br>Medical<br>Center | All Others | Total |  |
| 91342          | Sylmar                                  | 9,017               | 31.7%                           | 1.5%                              | 5.5%                               | 14.5%                                                         | 2.6%                                        | 8.4%                                                   | 3.7%                                                     | 2.1%                              | 30.0%      | 100%  |  |
| 91342<br>91331 | Pacoima                                 | 8,828               | 28.1%                           | 0.3%                              | 9.8%                               | 14.3%                                                         | 2.0%                                        | 8.6%                                                   | 3.3%                                                     | 2.1%                              | 30.2%      | 100%  |  |
| 91402          | Panorama City                           | 6,828               | 9.0%                            | 0.3%                              | 19.7%                              | 14.2%                                                         | 4.4%                                        | 7.6%                                                   | 18.9%                                                    | 2.8%                              | 26.8%      | 100%  |  |
| 91402<br>91605 | North Hollywood                         | 5,448               | 4.6%                            | 0.2%                              | 17.9%                              | 8.3%                                                          | 1.9%                                        | 7.8%                                                   | 4.7%                                                     | 13.5%                             | 41.0%      | 100%  |  |
| 91343          | North Hills                             | 5,448               | 4.0%                            | 0.3%                              | 17.9%                              | 7.8%                                                          | 1.5%                                        | 7.8%                                                   | 4.7%                                                     | 2.4%                              | 29.1%      | 100%  |  |
|                |                                         | 4,863               | 4.9%                            | 0.4%                              |                                    | 6.5%                                                          |                                             | 3.8%                                                   | 4.4%                                                     | 2.4%                              |            |       |  |
| 91406          | Van Nuys                                |                     |                                 |                                   | 25.1%                              |                                                               | 11.1%                                       |                                                        |                                                          |                                   | 41.3%      | 100%  |  |
| 91344          | Granada Hills                           | 4,756               | 33.0%                           | 1.0%                              | 4.0%                               | 4.2%                                                          | 10.2%                                       | 7.1%                                                   | 2.7%                                                     | 2.6%                              | 35.1%      | 100%  |  |
| 91352          | Sun Valley                              | 4,586               | 9.0%                            | 0.2%                              | 9.4%                               | 8.0%                                                          | 1.5%                                        | 7.2%                                                   | 1.9%                                                     | 16.9%                             | 45.9%      | 100%  |  |
| 91311          | Chatsworth                              | 3,647               | 8.3%                            | 0.4%                              | 3.8%                               | 2.2%                                                          | 18.7%                                       | 1.4%                                                   | 1.7%                                                     | 1.1%                              | 62.4%      | 100%  |  |
| 91387          | Canyon Country                          | 3,475               | 9.3%                            | 40.9%                             | 4.1%                               | 4.9%                                                          | 1.8%                                        | 10.0%                                                  | 0.5%                                                     | 2.1%                              | 26.4%      | 100%  |  |
| 91321          | Newhall                                 | 3,236               | 10.3%                           | 49.0%                             | 3.7%                               | 6.7%                                                          | 1.9%                                        | 6.9%                                                   | 0.6%                                                     | 1.1%                              | 19.8%      | 100%  |  |
| 91325          | Northridge                              | 3,104               | 8.7%                            | 0.3%                              | 5.8%                               | 3.5%                                                          | 34.7%                                       | 2.9%                                                   | 2.7%                                                     | 1.6%                              | 39.9%      | 100%  |  |
| 91340          | San Fernando                            | 2,937               | 41.7%                           | 1.0%                              | 6.5%                               | 15.8%                                                         | 2.6%                                        | 7.3%                                                   | 2.0%                                                     | 1.4%                              | 21.7%      | 100%  |  |
| 91350          | Santa Clarita                           | 2,930               | 7.9%                            | 43.4%                             | 2.0%                               | 2.7%                                                          | 2.5%                                        | 10.9%                                                  | 0.8%                                                     | 1.4%                              | 28.5%      | 100%  |  |
| 91351          | Canyon Country                          | 2,910               | 10.2%                           | 43.6%                             | 3.9%                               | 7.0%                                                          | 2.2%                                        | 8.2%                                                   | 0.5%                                                     | 1.6%                              | 22.6%      | 100%  |  |
| 91355          | Valencia                                | 2,774               | 6.5%                            | 51.7%                             | 2.3%                               | 1.2%                                                          | 2.7%                                        | 8.4%                                                   | 0.9%                                                     | 1.8%                              | 24.5%      | 100%  |  |
| 91326          | Porter Ranch                            | 2,678               | 16.1%                           | 0.6%                              | 2.7%                               | 1.6%                                                          | 22.1%                                       | 2.8%                                                   | 0.6%                                                     | 2.3%                              | 51.3%      | 100%  |  |
| 91324          | Northridge                              | 2,596               | 6.3%                            | 0.2%                              | 5.2%                               | 2.7%                                                          | 37.7%                                       | 1.9%                                                   | 1.7%                                                     | 1.3%                              | 43.0%      | 100%  |  |
| 91040          | Sunland                                 | 2,209               | 3.8%                            | 0.8%                              | 1.1%                               | 5.4%                                                          | 1.0%                                        | 5.7%                                                   | 1.4%                                                     | 7.4%                              | 73.4%      | 100%  |  |
| 91354          | Valencia                                | 1,943               | 6.9%                            | 48.6%                             | 1.7%                               | 1.3%                                                          | 2.0%                                        | 9.4%                                                   | 0.8%                                                     | 2.6%                              | 26.7%      | 100%  |  |
| 91345          | Mission Hills                           | 1,809               | 39.5%                           | 0.4%                              | 5.9%                               | 6.0%                                                          | 5.7%                                        | 9.2%                                                   | 7.1%                                                     | 2.4%                              | 23.8%      | 100%  |  |
| 91381          | Stevenson Ranch                         | 1,173               | 6.1%                            | 47.6%                             | 1.7%                               | 2.7%                                                          | 2.2%                                        | 6.7%                                                   | 0.6%                                                     | 2.0%                              | 30.3%      | 100%  |  |
| 91346          | Mission Hills                           | 68                  | 33.8%                           | 0.0%                              | 5.9%                               | 1.5%                                                          | 4.4%                                        | 4.4%                                                   | 1.5%                                                     | 0.0%                              | 48.5%      | 100%  |  |
| 91392          | Sylmar                                  | 54                  | 25.9%                           | 3.7%                              | 5.6%                               | 7.4%                                                          | 0.0%                                        | 20.4%                                                  | 0.0%                                                     | 0.0%                              | 37.0%      | 100%  |  |
| 91409          | Van Nuys                                | 48                  | 8.3%                            | 0.0%                              | 6.3%                               | 16.7%                                                         | 6.3%                                        | 4.2%                                                   | 2.1%                                                     | 0.0%                              | 56.3%      | 100%  |  |
| 91327          | Northridge                              | 34                  | 11.8%                           | 0.0%                              | 5.9%                               | 2.9%                                                          | 20.6%                                       | 0.0%                                                   | 2.9%                                                     | 0.0%                              | 55.9%      | 100%  |  |
| 91385          | Valencia                                | 26                  | 26.9%                           | 26.9%                             | 7.7%                               | 3.8%                                                          | 3.8%                                        | 0.0%                                                   | 0.0%                                                     | 0.0%                              | 30.8%      | 100%  |  |
| 91333          | Pacoima                                 | 15                  | 33.3%                           | 0.0%                              | 6.7%                               | 6.7%                                                          | 6.7%                                        | 13.3%                                                  | 0.0%                                                     | 0.0%                              | 33.3%      | 100%  |  |
| 91395          | Mission Hills                           | 10                  | 30.0%                           | 0.0%                              | 0.0%                               | 20.0%                                                         | 10.0%                                       | 10.0%                                                  | 0.0%                                                     | 0.0%                              | 30.0%      | 100%  |  |
| Total Percent  |                                         | 10                  | 16.1%                           | 10.2%                             | 9.0%                               | 7.8%                                                          | 7.4%                                        | 7.0%                                                   | 4.2%                                                     | 3.8%                              | 34.6%      | 100%  |  |
| Total Dischar  | •                                       | 87,299              | 14,026                          | 8,865                             | 7,858                              | 6,787                                                         | 6,480                                       | 6,114                                                  | 3,705                                                    | 3,277                             | 30,187     | 100/8 |  |

The following table illustrates service area hospital market share by ZIP Code for 2014:

Note: Excludes normal newborns

- Source: OSHPD Patient Discharge Database
  - Holy Cross Medical Center is the market share leader in 10 of the service area ZIP Codes. In seven of these ZIP Codes, represented by Sylmar, Granada Hills, San Fernando, Mission Hills, and Pacoima, Holy Cross Medical Center had over 30% of the market share;
  - Henry Mayo Newhall Hospital is the market share leader in the communities of Canyon Country, Newhall, Santa Clarita, Valencia, and Stevenson Ranch; and
  - Valley Presbyterian Hospital is the market share leader in four service area ZIP Codes located in Panorama City, North Hollywood, North Hills, and Van Nuys.



### Service Availability by Bed Type

Using FY 2014 data, the tables on the following pages show Holy Cross Medical Center's existing hospital bed capacity, occupancy, and availability for medical/surgical, intensive/coronary care, obstetrics, neonatal intensive care, sub-acute care, rehabilitation, and emergency services.

### Medical/Surgical Capacity Analysis

The medical/surgical beds within Holy Cross Medical Center's service area operated at an overall occupancy rate of approximately 56%.

| MEDICAL/SURGICAL BEDS 2014                   |                        |                        |                  |            |              |                         |                     |  |  |  |  |  |
|----------------------------------------------|------------------------|------------------------|------------------|------------|--------------|-------------------------|---------------------|--|--|--|--|--|
| Hospital                                     | Miles from<br>Hospital | Within<br>Service Area | Licensed<br>Beds | Discharges | Patient Days | Average<br>Daily Census | Percent<br>Occupied |  |  |  |  |  |
| Holy Cross Medical Center                    | -                      | х                      | 245              | 12,684     | 52,162       | 143                     | 58.3%               |  |  |  |  |  |
| Mission Community Hospital                   | 5.1                    | х                      | 75               | 4,462      | 20,143       | 55                      | 73.6%               |  |  |  |  |  |
| Pacifica Hospital of the Valley              | 5.4                    | х                      | 48               | 2,760      | 7,504        | 21                      | 42.8%               |  |  |  |  |  |
| Kaiser Foundation Hospitals - Panorama City  | 6.1                    | х                      | 128              | 6,723      | 21,320       | 58                      | 45.6%               |  |  |  |  |  |
| LA County Olive View - UCLA Medical Center   | 6.4                    | х                      | 200              | 10,444     | 46,611       | 128                     | 63.9%               |  |  |  |  |  |
| Henry Mayo Newhall Hospital                  | 11.3                   | х                      | 133              | 8,334      | 33,058       | 91                      | 68.1%               |  |  |  |  |  |
| Northridge Hospital Medical Center           | 7.2                    | х                      | 144              | 6,037      | 19,370       | 53                      | 36.9%               |  |  |  |  |  |
| SUB-TOTAL                                    |                        |                        | 973              | 51,444     | 200,168      | 548                     | 56.4%               |  |  |  |  |  |
| Valley Presbyterian Hospital                 | 6.9                    |                        | 188              | 8,897      | 38,081       | 104                     | 55.5%               |  |  |  |  |  |
| Tarzana Medical Center                       | 11.6                   |                        | 118              | 6,849      | 26,874       | 74                      | 62.4%               |  |  |  |  |  |
| Saint Joseph Medical Center                  | 13.6                   |                        | 249              | 14,531     | 52,819       | 145                     | 58.1%               |  |  |  |  |  |
| Kaiser Foundation Hospitals - Woodland Hills | 15.9                   |                        | 191              | 8,486      | 32,173       | 88                      | 46.1%               |  |  |  |  |  |
| West Hills Hospital and Medical Center       | 16.4                   |                        | 157              | 7,158      | 29,457       | 81                      | 51.4%               |  |  |  |  |  |
| Kaiser Foundation Hospitals - Los Angeles    | 17.5                   |                        | 192              | 14,626     | 57,209       | 157                     | 81.6%               |  |  |  |  |  |
| Glendale Adventist Medical Center            | 17.7                   |                        | 143              | 6,264      | 22,796       | 62                      | 43.7%               |  |  |  |  |  |
| Children's Hospital of Los Angeles           | 17.8                   |                        | -                | -          | -            | -                       | -                   |  |  |  |  |  |
| Ronald Reagan UCLA Medical Center            | 17.8                   |                        | 204              | 12,310     | 74,116       | 203                     | 99.5%               |  |  |  |  |  |
| Cedars-Sinai Medical Center                  | 19.3                   |                        | 383              | 26,437     | 119,302      | 327                     | 85.3%               |  |  |  |  |  |
| TOTAL                                        |                        |                        | 2,798            | 157,002    | 652,995      | 1789                    | 63.9%               |  |  |  |  |  |

- Holy Cross Medical Center reported 12,684 hospital discharges and 52,162 patient days that resulted in an occupancy rate of approximately 58% and an average daily census of 143 patients; and
- Holy Cross Medical Center's 245 licensed medical/surgical beds represented nearly 25% of the beds in this category for the service area.



## Intensive Care Unit/Coronary Care Unit Capacity Analysis

There were 171 intensive care unit/coronary care unit beds within the service area that operated at an overall occupancy rate of approximately 48%. Holy Cross Medical Center had 24 licensed intensive care beds<sup>20</sup> and an average daily census of 22 patients.

| IN1                                          | ENSIVE CARE U | NIT/CORONARY | CARE UNIT | BEDS FY 2014 |              |              |          |
|----------------------------------------------|---------------|--------------|-----------|--------------|--------------|--------------|----------|
|                                              | Miles from    | Within       | Licensed  |              |              | Average      | Percent  |
| Hospital                                     | Hospital      | Service Area | Beds      | Discharges   | Patient Days | Daily Census | Occupied |
| Holy Cross Medical Center                    | -             | х            | 24        | 401          | 8,049        | 22           | 91.9%    |
| Mission Community Hospital                   | 5.1           | Х            | 10        | 144          | 2,300        | 6            | 63.0%    |
| Pacifica Hospital of the Valley              | 5.4           | х            | 7         | 168          | 1,923        | 5            | 75.3%    |
| Kaiser Foundation Hospitals - Panorama City  | 6.1           | х            | 24        | 158          | 2,654        | 7            | 30.3%    |
| LA County Olive View - UCLA Medical Center   | 6.4           | х            | 42        | 275          | 4,123        | 11           | 26.9%    |
| Henry Mayo Newhall Hospital                  | 11.3          | х            | 18        | 406          | 5,196        | 14           | 79.1%    |
| Northridge Hospital Medical Center           | 7.2           | х            | 46        | 317          | 5,376        | 15           | 32.0%    |
| SUB-TOTAL                                    |               |              | 171       | 1,869        | 29,621       | 81           | 47.5%    |
| Valley Presbyterian Hospital                 | 6.9           |              | 30        | 348          | 5,416        | 15           | 49.5%    |
| Tarzana Medical Center                       | 11.6          |              | 20        | 496          | 5,458        | 15           | 74.8%    |
| Saint Joseph Medical Center                  | 13.6          |              | 54        | 744          | 10,528       | 29           | 53.4%    |
| Kaiser Foundation Hospitals - Woodland Hills | 15.9          |              | 22        | 284          | 3,660        | 10           | 45.6%    |
| West Hills Hospital and Medical Center       | 16.4          |              | 25        | 428          | 6,881        | 19           | 75.4%    |
| Kaiser Foundation Hospitals - Los Angeles    | 17.5          |              | 96        | 2,816        | 28,562       | 78           | 81.5%    |
| Glendale Adventist Medical Center            | 17.7          |              | 52        | 395          | 8,498        | 23           | 44.8%    |
| Children's Hospital of Los Angeles           | 17.8          |              | -         | -            | -            | -            | -        |
| Ronald Reagan UCLA Medical Center            | 17.8          |              | 117       | 3,325        | 41,704       | 114          | 97.7%    |
| Cedars-Sinai Medical Center                  | 19.3          |              | 118       | 1,057        | 25,604       | 70           | 59.4%    |
| TOTAL                                        |               |              | 705       | 11,762       | 165,932      | 455          | 64.5%    |

- Among the service area hospitals, the average daily census was 81 patients based on 29,621 patient days;
- Holy Cross Medical Center provided 14% of the service area's intensive care/coronary care beds and nearly 22% of the area's discharges; and
- Holy Cross Medical Center had highest occupancy rate of all service area hospitals at approximately 92%.

<sup>&</sup>lt;sup>20</sup> Since FY 2014, Holy Cross Medical Center revised its bed licensure and is currently licensed for 12 intensive care beds and 12 coronary care beds.



### **Obstetrics Capacity Analysis**

As shown below, there were 174 obstetric beds located in the service area with an aggregate occupancy rate of approximately 40%. Holy Cross Medical Center reported 35 licensed obstetric beds with an average daily census of 24 patients.

| OBSTETRICS BEDS FY 2014                      |                            |              |      |            |              |              |          |  |  |  |  |
|----------------------------------------------|----------------------------|--------------|------|------------|--------------|--------------|----------|--|--|--|--|
|                                              | Miles from Within Licensed |              |      |            |              | Average      | Percent  |  |  |  |  |
| Hospital                                     | Hospital                   | Service Area | Beds | Discharges | Patient Days | Daily Census | Occupied |  |  |  |  |
| Holy Cross Medical Center                    | -                          | х            | 35   | 3,399      | 8,614        | 24           | 67.4%    |  |  |  |  |
| Mission Community Hospital                   | 5.1                        | Х            | -    | -          | -            | -            | -        |  |  |  |  |
| Pacifica Hospital of the Valley              | 5.4                        | Х            | 16   | 399        | 1,122        | 3            | 19.2%    |  |  |  |  |
| Kaiser Foundation Hospitals - Panorama City  | 6.1                        | х            | 42   | 2,348      | 5,166        | 14           | 33.7%    |  |  |  |  |
| LA County Olive View - UCLA Medical Center   | 6.4                        | х            | 29   | 724        | 2,471        | 7            | 23.3%    |  |  |  |  |
| Henry Mayo Newhall Hospital                  | 11.3                       | х            | 17   | 1,437      | 3,466        | 9            | 55.9%    |  |  |  |  |
| Northridge Hospital Medical Center           | 7.2                        | х            | 35   | 1,470      | 4,288        | 12           | 33.6%    |  |  |  |  |
| SUB-TOTAL                                    |                            |              | 174  | 9,777      | 25,127       | 69           | 39.6%    |  |  |  |  |
| Valley Presbyterian Hospital                 | 6.9                        |              | 58   | 3,854      | 9,726        | 27           | 45.9%    |  |  |  |  |
| Tarzana Medical Center                       | 11.6                       |              | 29   | 2,226      | 7,901        | 22           | 74.6%    |  |  |  |  |
| Saint Joseph Medical Center                  | 13.6                       |              | 24   | 1,176      | 3,501        | 10           | 40.0%    |  |  |  |  |
| Kaiser Foundation Hospitals - Woodland Hills | 15.9                       |              | 24   | 1,775      | 2,873        | 8            | 32.8%    |  |  |  |  |
| West Hills Hospital and Medical Center       | 16.4                       |              | 24   | 943        | 2,680        | 7            | 30.6%    |  |  |  |  |
| Kaiser Foundation Hospitals - Los Angeles    | 17.5                       |              | 27   | 2,593      | 4,402        | 12           | 44.7%    |  |  |  |  |
| Glendale Adventist Medical Center            | 17.7                       |              | 30   | 2,364      | 6,526        | 18           | 59.6%    |  |  |  |  |
| Children's Hospital of Los Angeles           | 17.8                       |              | -    | -          | -            | -            | -        |  |  |  |  |
| Ronald Reagan UCLA Medical Center            | 17.8                       |              | 17   | 2,034      | 5,845        | 16           | 94.2%    |  |  |  |  |
| Cedars-Sinai Medical Center                  | 19.3                       |              | 112  | 6,007      | 17,467       | 48           | 42.7%    |  |  |  |  |
| TOTAL                                        |                            |              | 519  | 32,749     | 86,048       | 236          | 45.4%    |  |  |  |  |

Source: OSHPD Disclosure Reports, FY 2014; Google Maps

All Kaiser facilities have Alternative Birthing Centers

- Holy Cross Medical Center provided approximately 20% of the licensed obstetrics beds within its service area, and it reported nearly 35% of the service area's 9,777 discharges; and
- Hospitals within the service area had varying levels of capacity with occupancy rates ranging from approximately 19% at Pacifica Hospital of the Valley to approximately 67% at Holy Cross Medical Center.



### Neonatal Intensive Care Capacity Analysis

There were 83 neonatal intensive care beds within the service area that operated at an overall occupancy rate of approximately 48%. Holy Cross Medical Center had 12 licensed neonatal intensive care beds with an average occupancy rate of nearly 78% and an average daily census of nine patients.

| NEONATAL INTENSIVE CARE BEDS FY 2014         |            |              |          |            |              |              |          |  |  |  |  |  |
|----------------------------------------------|------------|--------------|----------|------------|--------------|--------------|----------|--|--|--|--|--|
|                                              | Miles from | Within       | Licensed |            |              | Average      | Percent  |  |  |  |  |  |
| Hospital                                     | Hospital   | Service Area | Beds     | Discharges | Patient Days | Daily Census | Occupied |  |  |  |  |  |
| Holy Cross Medical Center                    | -          | х            | 12       | 231        | 3,412        | 9            | 77.9%    |  |  |  |  |  |
| Mission Community Hospital                   | 5.1        | х            | -        | -          | -            | -            | -        |  |  |  |  |  |
| Pacifica Hospital of the Valley              | 5.4        | х            | -        | -          | -            | -            | -        |  |  |  |  |  |
| Kaiser Foundation Hospitals - Panorama City  | 6.1        | х            | 24       | 231        | 3,756        | 10           | 42.9%    |  |  |  |  |  |
| LA County Olive View - UCLA Medical Center   | 6.4        | х            | 14       | 136        | 2,492        | 7            | 48.8%    |  |  |  |  |  |
| Henry Mayo Newhall Hospital                  | 11.3       | х            | 11       | 147        | 1,792        | 5            | 44.6%    |  |  |  |  |  |
| Northridge Hospital Medical Center           | 7.2        | х            | 22       | 244        | 3,024        | 8            | 37.7%    |  |  |  |  |  |
| SUB-TOTAL                                    |            |              | 83       | 989        | 14,476       | 40           | 47.8%    |  |  |  |  |  |
| Valley Presbyterian Hospital                 | 6.9        |              | 22       | 312        | 5,673        | 16           | 70.6%    |  |  |  |  |  |
| Tarzana Medical Center                       | 11.6       |              | 21       | 388        | 3,870        | 11           | 50.5%    |  |  |  |  |  |
| Saint Joseph Medical Center                  | 13.6       |              | 20       | 358        | 5,156        | 14           | 70.6%    |  |  |  |  |  |
| Kaiser Foundation Hospitals - Woodland Hills | 15.9       |              | 18       | 185        | 1,380        | 4            | 21.0%    |  |  |  |  |  |
| West Hills Hospital and Medical Center       | 16.4       |              | 11       | 94         | 1,394        | 4            | 34.7%    |  |  |  |  |  |
| Kaiser Foundation Hospitals - Los Angeles    | 17.5       |              | 33       | 376        | 8,120        | 22           | 67.4%    |  |  |  |  |  |
| Glendale Adventist Medical Center            | 17.7       |              | 14       | 189        | 3,020        | 8            | 59.1%    |  |  |  |  |  |
| Children's Hospital of Los Angeles           | 17.8       |              | 98       | 394        | 17,926       | 49           | 50.1%    |  |  |  |  |  |
| Ronald Reagan UCLA Medical Center            | 17.8       |              | 29       | 346        | 9,360        | 26           | 88.4%    |  |  |  |  |  |
| Cedars-Sinai Medical Center                  | 19.3       |              | 45       | 489        | 9,953        | 27           | 60.6%    |  |  |  |  |  |
| TOTAL                                        |            |              | 394      | 4,120      | 80,328       | 220          | 55.9%    |  |  |  |  |  |

- Among the service area hospitals, the average daily census was 40 patients based on 14,476 days;
- Holy Cross Medical Center provided nearly 15% of the service area's neonatal intensive care beds, and it accounted for approximately 23% of the service area's discharges; and
- Holy Cross Medical Center had the highest occupancy rate of all service area hospitals. The next highest was LA County Olive View-UCLA Medical Center with an occupancy rate of approximately 49%.



### Sub-Acute Care Capacity Analysis

Holy Cross Medical Center and Pacifica Hospital of the Valley were the only hospitals within the service area that operated sub-acute care beds for ventilator and tracheostomy dependent patients. Combined, they operated 146 licensed sub-acute care beds with 41,664 patient days and an occupancy rate of approximately 78%.

| SUBACUTE BEDS FY 2014                        |            |              |          |            |              |              |          |  |  |  |  |
|----------------------------------------------|------------|--------------|----------|------------|--------------|--------------|----------|--|--|--|--|
|                                              | Miles from | Within       | Licensed |            |              | Average      | Percent  |  |  |  |  |
| Hospital                                     | Hospital   | Service Area | Beds     | Discharges | Patient Days | Daily Census | Occupied |  |  |  |  |
| Holy Cross Medical Center                    | -          | х            | 48       | 107        | 15,533       | 43           | 88.7%    |  |  |  |  |
| Mission Community Hospital                   | 5.1        | х            | -        | -          | -            | -            | -        |  |  |  |  |
| Pacifica Hospital of the Valley              | 5.4        | х            | 98       | 100        | 26,131       | 72           | 73.1%    |  |  |  |  |
| Kaiser Foundation Hospitals - Panorama City  | 6.1        | х            | -        | -          | -            | -            | -        |  |  |  |  |
| LA County Olive View - UCLA Medical Center   | 6.4        | х            | -        | -          | -            | -            | -        |  |  |  |  |
| Henry Mayo Newhall Hospital                  | 11.3       | х            | -        | -          | -            | -            | -        |  |  |  |  |
| Northridge Hospital Medical Center           | 7.2        | х            | -        | -          | -            | -            | -        |  |  |  |  |
| SUB-TOTAL                                    |            |              | 146      | 207        | 41,664       | 114          | 78.2%    |  |  |  |  |
| Valley Presbyterian Hospital                 | 6.9        |              | -        | -          | -            | -            | -        |  |  |  |  |
| Tarzana Medical Center                       | 11.6       |              | -        | -          | -            | -            | -        |  |  |  |  |
| Saint Joseph Medical Center                  | 13.6       |              | -        | -          | -            | -            | -        |  |  |  |  |
| Kaiser Foundation Hospitals - Woodland Hills | 15.9       |              | -        | -          | -            | -            | -        |  |  |  |  |
| West Hills Hospital and Medical Center       | 16.4       |              | -        | -          | -            | -            | -        |  |  |  |  |
| Kaiser Foundation Hospitals - Los Angeles    | 17.5       |              | -        | -          | -            | -            | -        |  |  |  |  |
| Glendale Adventist Medical Center            | 17.7       |              | -        | -          | -            | -            | -        |  |  |  |  |
| Children's Hospital of Los Angeles           | 17.8       |              | -        | -          | -            | -            | -        |  |  |  |  |
| Ronald Reagan UCLA Medical Center            | 17.8       |              | -        | -          | -            | -            | -        |  |  |  |  |
| Cedars-Sinai Medical Center                  | 19.3       |              | -        | -          | -            | -            | -        |  |  |  |  |
| TOTAL                                        |            |              | 146      | 207        | 41,664       | 114          | 78.2%    |  |  |  |  |

- Holy Cross Medical Center reported 107 discharges and 15,533 patient days that resulted in an occupancy rate of nearly 89% and an average daily census of 43 patients;
- Holy Cross Medical Center's 48 licensed sub-acute care beds represented nearly 33% of these beds for the service area; and
- Holy Cross Medical Center was responsible for nearly 52% of all sub-acute care discharges.



### **Rehabilitation Capacity Analysis**

Holy Cross Medical Center was one of only three hospitals with rehabilitation beds within the service area. The service area hospitals operated a combined 68 rehabilitation beds at an overall occupancy rate of approximately 36%.

|                                              | REH        | ABILITATION BE | DS FY 2014 |            |              |              |          |
|----------------------------------------------|------------|----------------|------------|------------|--------------|--------------|----------|
|                                              | Miles from | Within         | Licensed   |            |              | Average      | Percent  |
| Hospital                                     | Hospital   | Service Area   | Beds       | Discharges | Patient Days | Daily Census | Occupied |
| Holy Cross Medical Center                    | -          | х              | 13         | 185        | 2,583        | 7            | 54.4%    |
| Mission Community Hospital                   | 5.1        | Х              | -          | -          | -            | -            | -        |
| Pacifica Hospital of the Valley              | 5.4        | х              | -          | -          | -            | -            | -        |
| Kaiser Foundation Hospitals - Panorama City  | 6.1        | х              | -          | -          | -            | -            | -        |
| LA County Olive View - UCLA Medical Center   | 6.4        | х              | -          | -          | -            | -            | -        |
| Henry Mayo Newhall Hospital                  | 11.3       | х              | 19         | 157        | 1,991        | 5            | 28.7%    |
| Northridge Hospital Medical Center           | 7.2        | х              | 36         | 243        | 4,414        | 12           | 33.6%    |
| SUB-TOTAL                                    |            |                | 68         | 585        | 8,988        | 25           | 36.2%    |
| Valley Presbyterian Hospital                 | 6.9        |                | 17         | 328        | 4,067        | 11           | 65.5%    |
| Tarzana Medical Center                       | 11.6       |                | -          | -          | -            | -            | -        |
| Saint Joseph Medical Center                  | 13.6       |                | 25         | 240        | 2,976        | 8            | 32.6%    |
| Kaiser Foundation Hospitals - Woodland Hills | 15.9       |                | -          | -          | -            | -            | -        |
| West Hills Hospital and Medical Center       | 16.4       |                | -          | -          | -            | -            | -        |
| Kaiser Foundation Hospitals - Los Angeles    | 17.5       |                | -          | -          | -            | -            | -        |
| Glendale Adventist Medical Center            | 17.7       |                | 28         | 575        | 6,632        | 18           | 64.9%    |
| Children's Hospital of Los Angeles           | 17.8       |                | -          | -          | -            | -            | -        |
| Ronald Reagan UCLA Medical Center            | 17.8       |                | -          | -          | -            | -            | -        |
| Cedars-Sinai Medical Center                  | 19.3       |                | 29         | 723        | 7,723        | 21           | 73.0%    |
| TOTAL                                        |            |                | 167        | 2,451      | 30,386       | 83           | 49.8%    |

- Holy Cross Medical Center had 13 licensed rehabilitation beds with an average occupancy rate of approximately 54% and an average daily census of seven patients; and
- Holy Cross Medical Center provided approximately 19% of the service area's rehabilitation beds and nearly 32% of the discharges.



#### Emergency Department Volume at Hospitals in the Service Area

Holy Cross Medical Center had 32 emergency treatment stations. For all hospitals in the service area, there were a total of 193 treatment stations. As shown below, Holy Cross Medical Center reported 90,426 visits, totaling approximately 25% of all visits among the service area hospitals (364,349 visits).

The table below shows the visits by severity category for area emergency departments as reported by OSHPD Automated Licensing Information and Report Tracking System.

| EMERGENCY DEPARTMENT VISITS BY CATEGORY 2014 |            |         |               |          |              |        |          |          |            |           |            |           |
|----------------------------------------------|------------|---------|---------------|----------|--------------|--------|----------|----------|------------|-----------|------------|-----------|
|                                              |            | Within  |               |          |              |        |          |          |            |           |            |           |
|                                              | Miles from | Service |               |          |              |        | Low/     |          | Severe w/o | Severe w/ | Percentage | Hours of  |
| Hospital                                     | Hospital   | Area    | ER Level      | Stations | Total Visits | Minor  | Moderate | Moderate | Threat     | Threat    | Admitted   | Diversion |
| Holy Cross Medical Center                    | -          | х       | Basic         | 32       | 90,426       | 894    | 9,145    | 34,534   | 27,439     | 18,414    | 9.8%       | 512       |
| Mission Community Hospital                   | 5.1        | Х       | Basic         | 8        | 19,580       | 2,463  | 5,946    | 4,427    | 5,979      | 765       | 27.3%      | 21        |
| Pacifica Hospital of the Valley              | 5.4        | х       | Basic         | 7        | 13,642       | 3,123  | 4,018    | 2,204    | 1,344      | 2,953     | 19.1%      | 203       |
| Kaiser Foundation Hospitals - Panorama City  | 6.1        | х       | Basic         | 34       | 59,309       | 349    | 3,539    | 39,964   | 12,891     | 2,566     | 7.8%       | 1,448     |
| LA County Olive View - UCLA Medical Center   | 6.4        | х       | Basic         | 51       | 57,059       | 3,277  | 30,168   | 23,330   | 279        | 5         | 14.6%      | 1,637     |
| Henry Mayo Newhall Hospital                  | 11.3       | х       | Basic         | 36       | 67,566       | 622    | 3,102    | 14,476   | 22,373     | 26,993    | 14.5%      | 259       |
| Northridge Hospital Medical Center           | 7.2        | х       | Basic         | 25       | 56,767       | 2,081  | 10,310   | 19,524   | 18,412     | 6,440     | 17.0%      | 837       |
| SUB-TOTAL                                    |            |         |               | 193      | 364,349      | 12,809 | 66,228   | 138,459  | 88,717     | 58,136    | 13.5%      | 4,917     |
| Valley Presbyterian Hospital                 | 6.9        |         | Basic         | 27       | 61,819       | 1,321  | 14,256   | 21,660   | 17,881     | 6,701     | 12.8%      | 341       |
| Tarzana Medical Center                       | 11.6       |         | Basic         | 15       | 28,888       | 325    | 1,976    | 9,514    | 8,335      | 8,738     | 22.4%      | 218       |
| Saint Joseph Medical Center                  | 13.6       |         | Basic         | 38       | 50,818       | 551    | 5,330    | 16,210   | 15,298     | 13,429    | 14.5%      | 91        |
| Kaiser Foundation Hospitals - Woodland Hills | 15.9       |         | Basic         | 27       | 39,945       | 176    | 3,634    | 26,154   | 8,269      | 1,712     | 13.2%      | 1,128     |
| West Hills Hospital and Medical Center       | 16.4       |         | Basic         | 30       | 48,340       | 3,483  | 5,565    | 18,880   | 11,431     | 8,981     | 14.4%      | 79        |
| Kaiser Foundation Hospitals - Los Angeles    | 17.5       |         | Basic         | 45       | 66,365       | 487    | 11,083   | 47,799   | 6,123      | 873       | 12.4%      | 3,349     |
| Glendale Adventist Medical Center            | 17.7       |         | Basic         | 36       | 52,097       | 756    | 6,509    | 15,297   | 14,822     | 14,713    | 24.1%      | 889       |
| Children's Hospital of Los Angeles           | 17.8       |         | Basic         | 39       | 74,195       | 13,812 | 21,953   | 25,518   | 12,165     | 747       | 9.2%       | 19        |
| Ronald Reagan UCLA Medical Center            | 17.8       |         | Comprehensive | 33       | 43,945       | 5,170  | 4,485    | 8,561    | 11,236     | 14,493    | 20.4%      | 3,242     |
| Cedars-Sinai Medical Center                  | 19.3       |         | Basic         | 51       | 87,061       | 3,319  | 13,778   | 23,771   | 18,919     | 27,274    | 24.4%      | 97        |
| TOTAL                                        |            |         |               | 534      | 917,822      | 42,209 | 154,797  | 351,823  | 213,196    | 155,797   | 15.4%      | 14,370    |

Source: OSHPD Alirts Annual Utilization Reports, 2014, Google Maps

- Nearly 10% of Holy Cross Medical Center's emergency department visits resulted in admission to the hospital;
- Holy Cross Medical Center went on diversion for 512 hours; and
- Approximately 51% of Holy Cross Medical Center's emergency department visits were classified as severe with/without threat and higher than the service area average of nearly 40%.



# Emergency Department Capacity

Holy Cross Medical Center's emergency department was operating at approximately 141% of its 32-bed capacity.

|                                              | EMERGENCY DEPARTMENT CAPACITY 2014 |                           |               |          |              |           |                       |  |  |
|----------------------------------------------|------------------------------------|---------------------------|---------------|----------|--------------|-----------|-----------------------|--|--|
| Hospital                                     | Miles from<br>Hospital             | Within<br>Service<br>Area | ER Level      | Stations | Total Visits | Capacity  | Remaining<br>Capacity |  |  |
| Holy Cross Medical Center                    | -                                  | х                         | Basic         | 32       | 90,426       | 64,000    | (26,426)              |  |  |
| Mission Community Hospital                   | 5.1                                | Х                         | Basic         | 8        | 19,580       | 16,000    | (3,580)               |  |  |
| Pacifica Hospital of the Valley              | 5.4                                | Х                         | Basic         | 7        | 13,642       | 14,000    | 358                   |  |  |
| Kaiser Foundation Hospitals - Panorama City  | 6.1                                | Х                         | Basic         | 34       | 59,309       | 68,000    | 8,691                 |  |  |
| LA County Olive View - UCLA Medical Center   | 6.4                                | Х                         | Basic         | 51       | 57,059       | 102,000   | 44,941                |  |  |
| Henry Mayo Newhall Hospital                  | 11.3                               | Х                         | Basic         | 36       | 67,566       | 72,000    | 4,434                 |  |  |
| Northridge Hospital Medical Center           | 7.2                                | Х                         | Basic         | 25       | 56,767       | 50,000    | (6,767)               |  |  |
| SUB-TOTAL                                    |                                    |                           |               | 193      | 364,349      | 386,000   | 21,651                |  |  |
| Valley Presbyterian Hospital                 | 6.9                                |                           | Basic         | 27       | 61,819       | 54,000    | (7,819)               |  |  |
| Tarzana Medical Center                       | 11.6                               |                           | Basic         | 15       | 28,888       | 30,000    | 1,112                 |  |  |
| Saint Joseph Medical Center                  | 13.6                               |                           | Basic         | 38       | 50,818       | 76,000    | 25,182                |  |  |
| Kaiser Foundation Hospitals - Woodland Hills | 15.9                               |                           | Basic         | 27       | 39,945       | 54,000    | 14,055                |  |  |
| West Hills Hospital and Medical Center       | 16.4                               |                           | Basic         | 30       | 48,340       | 60,000    | 11,660                |  |  |
| Kaiser Foundation Hospitals - Los Angeles    | 17.5                               |                           | Basic         | 45       | 66,365       | 90,000    | 23,635                |  |  |
| Glendale Adventist Medical Center            | 17.7                               |                           | Basic         | 36       | 52,097       | 72,000    | 19,903                |  |  |
| Children's Hospital of Los Angeles           | 17.8                               |                           | Basic         | 39       | 74,195       | 78,000    | 3,805                 |  |  |
| Ronald Reagan UCLA Medical Center            | 17.8                               |                           | Comprehensive | 33       | 43,945       | 66,000    | 22,055                |  |  |
| Cedars-Sinai Medical Center                  | 19.3                               |                           | Basic         | 51       | 87,061       | 102,000   | 14,939                |  |  |
| TOTAL                                        |                                    |                           |               | 534      | 917,822      | 1,068,000 | 150,178               |  |  |

Source: OSHPD Alirts Annual Utilization Reports, 2014; Google Maps

- Collectively, the service area hospitals' emergency departments operated at nearly 94% capacity; and
- Kaiser Foundation Hospitals-Panorama City and LA County Olive View-UCLA Medical Center were the only service area hospitals whose emergency departments were operating below 90% capacity.



# PROFILE OF PROVIDENCE SAINT JOSEPH MEDICAL CENTER

#### **Overview of Providence Saint Joseph Medical Center**

Providence Health & Services operates Saint Joseph Medical Center, a 446 licensed-bed general acute care facility, located at 501 South Buena Vista Street in Burbank. Saint Joseph Medical Center has a "basic" emergency department with 38 licensed treatment stations. It also has 15 surgical operating rooms and one cardiac catheterization lab.

| BED DISTRIBUTION 2015         |                |  |  |  |  |  |
|-------------------------------|----------------|--|--|--|--|--|
| Bed Type                      | Number of Beds |  |  |  |  |  |
| General Acute Care            | 269            |  |  |  |  |  |
| Intensive Care                | 38             |  |  |  |  |  |
| Coronary Care                 | 16             |  |  |  |  |  |
| Neonatal Intensive Care       | 20             |  |  |  |  |  |
| Rehabilitation                | 25             |  |  |  |  |  |
| Perinatal                     | 24             |  |  |  |  |  |
| Total General Acute Care Beds | 392            |  |  |  |  |  |
| Skilled Nursing (D/P)         | 54             |  |  |  |  |  |
| Total Licensed Beds           | 446            |  |  |  |  |  |

Source: Hospital License 2015

The 54 licensed skilled nursing beds are currently in suspense<sup>21</sup>, and Saint Joseph Medical Center is in the process of removing them from licensure. In addition, nine of Saint Joseph Medical Center's licensed general acute care beds are currently in suspense and do not provide any inpatient services.

#### **Providence Saint Joseph Foundation**

Providence Saint Joseph Foundation provides financial support through philanthropy for Saint Joseph Medical Center. Providence Saint Joseph Foundation raises funds through charitable donations, planned gifts, and appreciated securities in order to fund medical technology and facilities. In recent years, the funds raised by Providence Saint Joseph Foundation have supported the purchasing of new cardiac rehabilitation equipment, a liquid nitrogen freezer for bio-specimen storage, renovation of the Roy and Patricia Disney Family Cancer Center's Personal Appearance Center, professional development and training, and healthcare educational materials.

<sup>&</sup>lt;sup>21</sup> Licensed beds that are in suspense have been temporarily taken out of service.



## **Key Statistics**

| KEY STATISTICS: FY 2012 - 2014                             |         |         |         |  |  |  |  |  |
|------------------------------------------------------------|---------|---------|---------|--|--|--|--|--|
|                                                            | FY 2012 | FY 2013 | FY 2014 |  |  |  |  |  |
| Inpatient Discharges                                       | 17,860  | 17,429  | 17,049  |  |  |  |  |  |
| Licensed Beds                                              | 344     | 426     | 426     |  |  |  |  |  |
| Patient Days                                               | 83,825  | 78,907  | 74,980  |  |  |  |  |  |
| Average Daily Census                                       | 230     | 216     | 205     |  |  |  |  |  |
| Occupancy                                                  | 66.8%   | 50.7%   | 48.2%   |  |  |  |  |  |
| Average Length of Stay                                     | 4.7     | 4.5     | 4.4     |  |  |  |  |  |
| Emergency Services Visits <sup>1</sup>                     | 58,445  | 61,915  | 50,818  |  |  |  |  |  |
| Cardiac Catheterization Procedures <sup>1</sup>            | 3,813   | 3,702   | 2,852   |  |  |  |  |  |
| Coronary Artery Bypass Graft (CABG) Surgeries <sup>1</sup> | 82      | 111     | 63      |  |  |  |  |  |
| Total Live Births                                          | 2,492   | 2,642   | 2,565   |  |  |  |  |  |
|                                                            |         |         |         |  |  |  |  |  |
| Medical Staff                                              |         | 715     |         |  |  |  |  |  |
| Employees (Full-Time Equivalents) <sup>2</sup>             |         | 1,774   |         |  |  |  |  |  |

Sources: OSHPD Disclosure Reports, FY 2012-2014

<sup>1</sup> OSHPD Alirts Annual Utilization Reports

<sup>2</sup> Providence Health & Services

For FY 2014, Saint Joseph Medical Center had a total of 17,049 inpatient discharges, 74,980 patient days, an average daily census of 205 patients, and approximately 48% occupancy on the total licensed beds.

- Since FY 2012, both inpatient discharges and patient days have decreased by approximately 5% and 11%, respectively;
- In FY 2014, Saint Joseph Medical Center reported 50,818 emergency department visits, a 13% decrease from FY 2012;
- Saint Joseph Medical Center reported approximately 2,852 cardiac catheterization procedures and 63 coronary artery bypass graft surgeries in FY 2014; and
- Between FY 2012 and FY 2014, total live births at Saint Joseph Medical Center have increased by 3% from 2,492 in FY 2012 to 2,565 in FY 2014.

## **Programs & Services**

Saint Joseph Medical Center offers a broad spectrum of medical services including cardiology, oncology, obstetrics, surgery, and emergency services.

• Bariatric services include: Bariatric surgery, body contouring, support group meetings, weight management, customized exercise programs, dietician services, and counseling;



- Blood donation services include: Blood donation for hospitalized patients in partnership with American Red Cross;
- Breast health services include: Digital mammography and minimally invasive breast diagnostics,
- Oncology services include: Prevention, detection, diagnosis, medical and surgical treatment, rehabilitation, and surgical services provided at the Roy and Patricia Disney Family Cancer Center;
- Diabetes services include: The Diabetes Health Program that offers patient education, including nutrition, exercise, and medication management, provided by Certified Diabetes Educators;
- Emergency services include: 24-hour "basic" emergency department with 38 treatment stations and the following designations:
  - Emergency Department Approved for Pediatrics;
  - Certified Primary Stroke Center;
  - STEMI Receiving Center; and
  - Paramedic Base Station.
- Heart and vascular services include: STEMI Receiving Center services, non-invasive diagnostic testing, interventional and surgical treatment of complex cardiac conditions, and cardiovascular disease screening and prevention;
- Home care services include: Patient assessment and monitoring, bedside protime monitoring, IV therapy, total parenteral nutrition, gastric feeding tube, V.A.C. therapy, pain management, injections, and ostomy management;
- Neurology and stroke services include: The Hycy and Howard Hill Neuroscience Institute, which provides Alzheimer's disease, ALS, brain and spinal cord injury, brain tumor, concussion management, epilepsy, essential tremor, headache, multiple sclerosis, pain, Parkinson's disease, peripheral nerve disorder, sleep disorder, and stroke services;
- Obstetric services include: Labor and delivery services, a Level III Neonatal Intensive Unit, childbirth preparation and breastfeeding education, and postpartum depression services;
- Orthopedic services include: Orthopedic and sports medicine treatment for orthopedic conditions that include arthritis, back and joint pain, and sprain and strain pain;



- Rehabilitation services include: Acute rehabilitation that includes medical rehabilitation, physical, occupational, and speech therapy, clinical nutrition, and therapeutic recreation. Outpatient rehabilitation includes orthopedic and sports injury, neurological, vestibular, hand, lymphedema, oncology, continence, pediatric, and speech and language rehabilitation;
- Senior services include: Health and wellness screenings, assessments, and seminars, AARP driver training, and fitness programs, including Sit and Be Fit Chair Fitness, yoga, weight resistance, and tai chi;
- Surgery services include: Cancer, ear, nose, and throat, gastrointestinal, heart and vascular, neurological, obstetrics and gynecological, orthopedic, plastic, podiatric, and urologic surgery; and
- Women's health services include: The Breast Health Center, gynecology, and obstetrics services.

## Accreditations, Certifications, & Awards

Saint Joseph Medical Center is accredited by The Joint Commission, effective August 2015 through August 2018. Over the years, Saint Joseph Medical Center has received several awards and accolades as a provider of quality care, some of which include the following:

- Certification as a Primary Stroke Center by The Joint Commission, effectively May 2014 through May 2016;
- Recognition as a Breast Imaging Center of Excellence by the American College of Radiology;
- The 2015 Distinguished Hospital Award for Clinical Excellence from HealthGrades;
- The Advanced Primary Stroke Center Gold Seal of Approval from The Joint Commission;
- The 2015 Outstanding Patient Safety Excellence Award from HealthGrades; and
- The 2011 Bariatric Surgery Excellence Award from HealthGrades.

## **Quality Measures**

In FY 2015, the Centers for Medicare & Medicaid Services rewarded Saint Joseph Medical Center with a 0.01% Medicare payment bonus. In FY 2016, the Centers for Medicare & Medicaid services will reduce payments to Saint Joseph Medical Center by 0.38%.



The following table reports Saint Joseph Medical Center's most recent scores as reported by Hospital Compare for each of the measures within the four domains in comparison to the California and national averages:

| QUALITY SCORES COMPARISON         |                                                                                                                                                             |                                |                    |                  |  |  |  |
|-----------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|--------------------|------------------|--|--|--|
| Domain                            | Measure                                                                                                                                                     | Saint Joseph<br>Medical Center | California Average | National Average |  |  |  |
| Clinical Process of Care Domain   | Average of Acute Myocardial Infarction, Heart Failure, Pneumonia, Surgical Care<br>Improvement & Healthcare Associated Infection Measures                   | 97.9%                          | 97.6%              | 97.3%            |  |  |  |
| Patient Experience of Care Domain | Average of Measures for the Hospital Consumer Assessment of Healthcare<br>Providers and Systems (HCAHPS) Survey                                             | 69.3%                          | 67.0%              | 71.0%            |  |  |  |
| Outcome Domain                    | Average of Outcome Measures for Acute Myocardial Infarction, Heart Failure &<br>Pneumonia 30-Day Mortality Rates & Central-Line Bloodstream Infection Rates | 12.1%                          | 12.1%              | 12.4%            |  |  |  |
| Efficiency Domain                 | Medicare Spending per Beneficiary Ratio                                                                                                                     | 1.01                           | 0.99               | 0.98             |  |  |  |

Source: Medicare.gov Hospital Compare, 2015

- For the clinical process of care domain, Saint Joseph Medical Center's scored above (97.9%) the California average (97.6%) and the national average (97.3%);
- Saint Joseph Medical Center scored between (69.3%) the California average (67.0%) and the national average (71.0%) for the patient experience of care domain;
- Within the outcome domain, Saint Joseph Medical Center has approximately the same 30-day mortality rates and central-line bloodstream infection rates (12.1%) as the California and national averages (12.1% and 12.4%, respectively); and
- With a ratio of 1.01, Saint Joseph Medical Center spends more per patient for an episode of care initiated at its facility than California hospitals (0.99) and national hospitals (0.98),

Saint Joseph Medical Center was penalized with a 0.13% reduction in reimbursement in FY 2014 and a 0.31% reduction in reimbursement in FY 2015 for its 30-day readmission rates. The following table shows Saint Joseph Medical Center's 30-day readmission rates for heart attack, heart failure, and pneumonia patients:

| 30-DAY READMISSION RATES        |                                |                     |                       |  |  |  |  |
|---------------------------------|--------------------------------|---------------------|-----------------------|--|--|--|--|
| Condition                       | Saint Joseph<br>Medical Center | National<br>Average | California<br>Average |  |  |  |  |
| Heart Attack                    | 18.4%                          | 17.0%               | 17.0%                 |  |  |  |  |
| Heart Failure                   | 21.1%                          | 22.0%               | 22.1%                 |  |  |  |  |
| Pneumonia                       | 17.6%                          | 16.9%               | 16.9%                 |  |  |  |  |
| Average 30-Day Readmission Rate | 19.0%                          | 18.6%               | 18.6%                 |  |  |  |  |

Source: IPRO & Medicare.gov Hospital Compare, 2015

• Saint Joseph Medical Center had more 30-day readmissions (19.0%) than the national and statewide averages of 18.6%; and



• Saint Joseph Medical Center will be penalized with a 0.36% reduction in reimbursement in FY 2016.

#### Seismic Issues

Using the HAZUS seismic criteria, Saint Joseph Medical Center's structures subject to seismic compliance have been classified according to the California Senate Bill 1953 Seismic Safety Act for the Structural Performance Category (SPC) and the Non-Structural Performance Category (NPC), as shown in the table below. These classifications require that Saint Joseph Medical Center's structures undergo construction to comply with the California Office of Statewide Health Planning and Development's seismic safety standards.

| SEISMIC OVERVIEW                  |                   |                   |  |  |  |  |
|-----------------------------------|-------------------|-------------------|--|--|--|--|
| Building                          | SPC               | NPC               |  |  |  |  |
| Dunung                            | Compliance Status | Compliance Status |  |  |  |  |
| 1) Robertson Tower                | SPC-3             | NPC-2             |  |  |  |  |
| 2) Robertson Lobby                | SPC-3             | NPC-2             |  |  |  |  |
| 3) Robertson Canopy               | SPC-3             | NPC-2             |  |  |  |  |
| 4) East Building                  | SPC-2             | NPC-2             |  |  |  |  |
| 5) South Building                 | SPC-2             | NPC-2             |  |  |  |  |
| 6) ER/CCU Building                | SPC-4             | NPC-2             |  |  |  |  |
| 7) Laundry/Central Plant Building | SPC-4             | NPC-2             |  |  |  |  |
| 8) Central Plant Addition         | SPC-4             | NPC-2             |  |  |  |  |
| 9) P&E Building                   | SPC-3             | NPC-2             |  |  |  |  |
| 10) MRI Building                  | SPC-4             | NPC-2             |  |  |  |  |
| 11) Parking Structure 1A          | SPC-4             | NPC-2             |  |  |  |  |
| 12) Northeast Building            | SPC-5s*           | -                 |  |  |  |  |
| 13) Connector Corridor - 1        | SPC-5s*           | NPC-4             |  |  |  |  |
| 14) Connector Corridor - 2        | SPC-5s*           | NPC-4             |  |  |  |  |
| 15) Connector Corridor - 3        | SPC-5s*           | NPC-4             |  |  |  |  |
| 16) Connector Corridor - 4        | SPC-5s*           | NPC-4             |  |  |  |  |
| 17) Connector Corridor - 5        | SPC-5s*           | NPC-4             |  |  |  |  |

Source: OSHPD

\* "S" indicates rating as self-reported by hospital

• Saint Joseph Medical Center has two buildings that are rated as SPC-2. These buildings must be seismically retrofitted by January 1, 2030 in order to continue providing acute care services.



# **Patient Utilization Trends**

The following table shows volume trends at Saint Joseph Medical Center from FY 2010 through FY 2014:

| SERVI                                           | SERVICE VOLUMES: FY 2010-2014 |                 |         |         |         |  |  |
|-------------------------------------------------|-------------------------------|-----------------|---------|---------|---------|--|--|
| PATIENT DAYS                                    | FY 2010                       | FY 2011         | FY 2012 | FY 2013 | FY 2014 |  |  |
| Medical/Surgical                                | 62,073                        | 60,401          | 57,770  | 52,387  | 49,300  |  |  |
| Neonatal Intensive Care                         | 4,282                         | 3,698           | 4,030   | 4,279   | 5,156   |  |  |
| Intensive Care                                  | 10,706                        | 10,542          | 10,829  | 10,788  | 10,528  |  |  |
| Obstetrics                                      | 8,770                         | 8,148           | 7,619   | 8,034   | 7,020   |  |  |
| Physical Rehabilitation                         | 4,785                         | 4,408           | 3,577   | 3,419   | 2,976   |  |  |
| Total                                           | 90,616                        | 87,197          | 83,825  | 78,907  | 74,980  |  |  |
| DISCHARGES                                      |                               |                 |         |         |         |  |  |
| Medical/Surgical                                | 13,156                        | 14,138          | 13,746  | 13,434  | 13,025  |  |  |
| Neonatal Intensive Care                         | 332                           | 286             | 317     | 348     | 358     |  |  |
| Intensive Care                                  | 1,032                         | 658             | 881     | 767     | 744     |  |  |
| Obstetrics                                      | 3,005                         | 2,842           | 2,650   | 2,620   | 2,682   |  |  |
| Physical Rehabilitation                         | 336                           | 313             | 266     | 260     | 240     |  |  |
| Total                                           | 17,861                        | 18,237          | 17,860  | 17,429  | 17,049  |  |  |
| AVERAGE LENGTH OF STAY                          |                               |                 |         |         |         |  |  |
| Medical/Surgical                                | 4.7                           | 4.3             | 4.2     | 3.9     | 3.6     |  |  |
| Neonatal Intensive Care                         | 12.9                          | 12.9            | 12.7    | 12.3    | 14.4    |  |  |
| Intensive Care                                  | 10.4                          | 16.0            | 12.3    | 14.1    | 14.2    |  |  |
| Obstetrics                                      | 2.9                           | 2.9             | 2.9     | 3.1     | 3.0     |  |  |
| Physical Rehabilitation                         | 14.2                          | 14.1            | 13.4    | 13.2    | 12.4    |  |  |
| Total                                           | 5.1                           | 4.8             | 4.7     | 4.5     | 4.4     |  |  |
| AVERAGE DAILY CENSUS                            |                               |                 |         |         |         |  |  |
| Medical/Surgical                                | 170.1                         | 165.5           | 158.3   | 143.5   | 144.7   |  |  |
| Neonatal Intensive Care                         | 11.7                          | 10.1            | 11.0    | 11.7    | 14.1    |  |  |
| Intensive Care                                  | 29.3                          | 28.9            | 29.7    | 29.6    | 28.8    |  |  |
| Obstetrics                                      | 24.0                          | 22.3            | 20.9    | 22.0    | 9.6     |  |  |
| Physical Rehabilitation                         | 13.1                          | 12.1            | 9.8     | 9.4     | 8.2     |  |  |
| Total                                           | 248.3                         | 238.9           | 229.7   | 216.2   | 205.4   |  |  |
| OTHER SERVICES                                  |                               |                 |         |         |         |  |  |
| Inpatient Surgeries                             | 4,976                         | 4,979           | 4,806   | 4,413   | 4,039   |  |  |
| Outpatient Surgeries                            | 5,100                         | 5,201           | 5,250   | 4,918   | 1,827   |  |  |
| Emergency Services Visits <sup>1</sup>          | 57,062                        | 58 <i>,</i> 656 | 58,445  | 61,915  | 50,818  |  |  |
| Cardiac Catheterization Procedures <sup>1</sup> | 1,831                         | 1,332           | 3,813   | 3,702   | 2,852   |  |  |
| Obstetric Deliveries                            | 2,681                         | 2,562           | 2,492   | 2,642   | 2,565   |  |  |

Sources: OSHPD Disclosure Reports, FY 2010-2014

<sup>1</sup> OSHPD Alirts Annual Utilization Reports

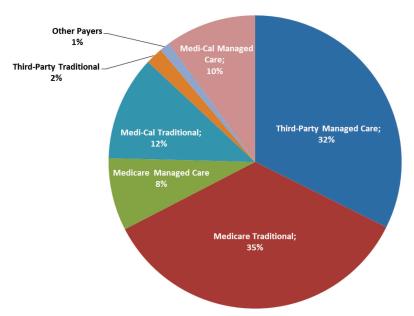


A review of historical utilization trends supports the following conclusions:

- Total patient days decreased by 17% over the five-year period;
- Inpatient discharges have decreased 5% from 17,861 in FY 2010 to 17,049 in FY 2014;
- The average daily census has decreased by 17% from 248 patients in FY 2010 to 205 patients in FY 2014; and
- Obstetric deliveries have decreased 4% from 2,681 in FY 2010 to 2,565 in FY 2014.

#### Payer Mix

In FY 2014, approximately 43% of Saint Joseph Medical Center's inpatient payer mix consisted of Medicare Traditional (35%) and Medicare Managed Care (8%) patients. Approximately 34% of Saint Joseph Medical Center's inpatient payer mix consisted of Third-Party Managed Care (32%) and Third-Party Traditional (2%) patients. In addition, approximately 22% of Saint Joseph Medical Center's inpatient discharges consisted of Medi-Cal Traditional (12%) and Medi-Cal Managed Care (10%) patients. The remaining 1% consisted of Other Payers\*.



#### Saint Joseph Medical Center Payer Mix, FY 2014

#### Total Discharges = 17,049

\* Other Payers includes self-pay, workers' compensation, other government, and other payers Source: OSHPD Financial Disclosure Report, FY 2014 (based on inpatient discharges).



The following table illustrates Saint Joseph Medical Center's inpatient discharge payer mix compared to Los Angeles County and the State of California for FY 2014. The comparison shows that Saint Joseph Medical Center has higher percentages of Medicare Traditional and Third-Party Managed Care patients and lower percentages of Medi-Cal Traditional, Medi-Cal Managed Care, and Third-Party Traditional patients relative to other hospitals in Los Angeles County and California.

| PAYER MIX COMPARISON           |                                          |            |            |                                 |            |            |  |
|--------------------------------|------------------------------------------|------------|------------|---------------------------------|------------|------------|--|
|                                | Saint Joseph Medical Center<br>(FY 2014) |            |            | Los Angeles County<br>(FY 2014) |            | (FY 2014)  |  |
|                                | Discharges                               | % of Total | Discharges | % of Total                      | Discharges | % of Total |  |
| Medi-Cal Traditional           | 1,964                                    | 11.5%      | 157,394    | 18.5%                           | 448,311    | 15.8%      |  |
| Medi-Cal Managed Care          | 1,708                                    | 10.0%      | 135,429    | 16.0%                           | 435,129    | 15.3%      |  |
| Medi-Cal Total                 | 3,672                                    | 21.5%      | 292,823    | 34.5%                           | 883,440    | 31.1%      |  |
| Medicare Traditional           | 5,968                                    | 35.0%      | 233,810    | 27.5%                           | 805,912    | 28.4%      |  |
| Medicare Managed Care          | 1,362                                    | 8.0%       | 85,330     | 10.1%                           | 273,709    | 9.6%       |  |
| Medicare Total                 | 7,330                                    | 43.0%      | 319,140    | 37.6%                           | 1,079,621  | 38.0%      |  |
| Third-Party Managed Care       | 5,506                                    | 32.3%      | 158,487    | 18.7%                           | 610,781    | 21.5%      |  |
| Third-Party Managed Care Total | 5,506                                    | 32.3%      | 158,487    | 18.7%                           | 610,781    | 21.5%      |  |
| Third-Party Traditional        | 322                                      | 1.9%       | 30,357     | 3.6%                            | 121,054    | 4.3%       |  |
| Other Payers                   | 192                                      | 1.1%       | 22,969     | 2.7%                            | 62,617     | 2.2%       |  |
| Other Indigent                 | 27                                       | 0.2%       | 7,231      | 0.9%                            | 32,930     | 1.2%       |  |
| County Indigent                | 0                                        | 0.0%       | 17,931     | 2.1%                            | 51,759     | 1.8%       |  |
| Other Total                    | 541                                      | 3.2%       | 78,488     | 9.2%                            | 268,360    | 9.4%       |  |
| Total                          | 17,049                                   | 100%       | 848,938    | 100%                            | 2,842,202  | 100%       |  |

Source: OSHPD Disclosure Reports, FY 2014

## Medi-Cal Managed Care

Saint Joseph Medical Center is contracted with L.A. Care Health Plan, the Local Initiative plan, and Health Net Community Solutions, Inc., the private commercial plan, to provide services to Medi-Cal Managed Care patients.



# Medical Staff

Saint Joseph Medical Center has 715 members of the medical staff representing multiple specialties. The five largest specialties comprising 34% of the medical staff include: internal medicine, family practice, anesthesiology, radiology/imaging, and physician assistant. Of the 715 members of the medical staff, 251 are considered "active" users of Saint Joseph Medical Center (representing approximately 35% of the medical staff).

Saint Joseph Center is affiliated with Facey Medical Group, HealthCare Partners, Heritage Provider Network, and Pacific Accountable Care Network.

| MEDICAL STAFF PROFILE 2016       |       |            |                                        |       |            |  |  |
|----------------------------------|-------|------------|----------------------------------------|-------|------------|--|--|
| Specialty                        | Count | % of Total | Specialty                              | Count | % of Total |  |  |
| Allergy and Immunology           | 4     | 0.6%       | Obstetrics and Gynecology              | 24    | 3.4%       |  |  |
| Anesthesiology                   | 45    | 6.3%       | Oncology                               | 9     | 1.3%       |  |  |
| Cardiology                       | 27    | 3.8%       | Ophthalmology                          | 25    | 3.5%       |  |  |
| Cardiology - Interventional      | 2     | 0.3%       | Oral Surgery                           | 8     | 1.1%       |  |  |
| Cardiothoracic Surgery           | 10    | 1.4%       | Orthopedic Surgery                     | 18    | 2.5%       |  |  |
| Clinical Psychology              | 6     | 0.8%       | Otolaryngology                         | 8     | 1.1%       |  |  |
| Colon/Rectal Surgery             | 2     | 0.3%       | Palliative Care                        | 1     | 0.1%       |  |  |
| Dentistry                        | 1     | 0.1%       | Pathology                              | 7     | 1.0%       |  |  |
| Dermatology                      | 8     | 1.1%       | Pediatric Allergy/Immunology           | 1     | 0.1%       |  |  |
| Diagnostic Radiology             | 1     | 0.1%       | Pediatric Cardiology                   | 5     | 0.7%       |  |  |
| Emergency Medicine               | 19    | 2.7%       | Pediatric Surgery                      | 5     | 0.7%       |  |  |
| Endocrinology                    | 5     | 0.7%       | Pediatrics                             | 27    | 3.8%       |  |  |
| Family Medicine                  | 1     | 0.1%       | Physical Medicine and Rehabilitation   | 2     | 0.3%       |  |  |
| Family Practice                  | 47    | 6.6%       | Physician Assistant                    | 34    | 4.8%       |  |  |
| Gastroenterology                 | 15    | 2.1%       | Plastic Surgery                        | 14    | 2.0%       |  |  |
| General Surgery                  | 9     | 1.3%       | Podiatry                               | 19    | 2.7%       |  |  |
| Gynecological Oncology           | 4     | 0.6%       | Psychiatry                             | 8     | 1.1%       |  |  |
| Gynecology                       | 4     | 0.6%       | Pulmonary Disease                      | 12    | 1.7%       |  |  |
| Hematology Oncology              | 13    | 1.8%       | Pulmonary/Critical Care                | 2     | 0.3%       |  |  |
| Hospital and Palliative Medicine | 1     | 0.1%       | Radiation Oncology                     | 12    | 1.7%       |  |  |
| Infectious Disease               | 6     | 0.8%       | Radiation Therapy                      | 1     | 0.1%       |  |  |
| Internal Medicine                | 75    | 10.5%      | Radiology - Imaging                    | 43    | 6.0%       |  |  |
| Maternal Fetal Medicine          | 13    | 1.8%       | Reproductive Endocrinology/Infertility | 2     | 0.3%       |  |  |
| Neonatology                      | 6     | 0.8%       | Rheumatology                           | 9     | 1.3%       |  |  |
| Nephrology                       | 21    | 2.9%       | Surgical Oncology                      | 2     | 0.3%       |  |  |
| Neurology                        | 8     | 1.1%       | Teleneurology                          | 5     | 0.7%       |  |  |
| Neuroradiology                   | 2     | 0.3%       | Thoracic Surgery                       | 2     | 0.3%       |  |  |
| Neursorgery                      | 11    | 1.5%       | Urogynecologist                        | 2     | 0.3%       |  |  |
| Nuclear Medicine                 | 1     | 0.1%       | Urology                                | 14    | 2.0%       |  |  |
| Nurse Practitioner               | 15    | 2.1%       | Vascular Surgery                       | 12    | 1.7%       |  |  |
| Total Medical Staff              |       |            | 715                                    |       |            |  |  |

Source: Providence Health & Services



#### **Unionized Employees**

Saint Joseph Medical Center has a CBA with Service Employees International Union, United Healthcare Workers West through March 31, 2016 that represents 792 employees. Saint Joseph Medical Center also has a CBA with Service Employees International Union, Local 121 RN through December 31, 2018 that represents 771 employees.

In total, approximately 71% of Saint Joseph Medical Center's employees are represented by CBAs.

| EMPLOYEES REPRESENTED BY UNIONS                                       |       |  |  |  |  |
|-----------------------------------------------------------------------|-------|--|--|--|--|
| Union                                                                 | Total |  |  |  |  |
| Service Employees International Union, United Healthcare Workers West | 792   |  |  |  |  |
| Service Employees International Union, Local 121 RN                   | 771   |  |  |  |  |
| Total Employees Represented by Unions                                 | 1,563 |  |  |  |  |
| Total Non-Union Employees                                             | 639   |  |  |  |  |
| Total Employees                                                       | 2,202 |  |  |  |  |
| Total Percentage of Employees Represented by Unions                   | 71%   |  |  |  |  |

Source: Providence Health & Services

## **Financial Profile**

Over the five recently reported fiscal years, Saint Joseph Medical Center's net income has fluctuated from a high of \$47.6 million in FY 2012 to a loss of \$47.4 million in FY 2014. Much of this can be attributed to net patient revenue decreasing by nearly 3% (from \$397.0 million in FY 2010 to \$386.3 million in FY 2014) while operating expenses have increased by 15% (from \$384.6 million in FY 2010 to \$443.8 million in FY 2014). The increase in operating expenses is partly due to a change in accounting treatment of the allocation of corporate overhead in FY 2014. Other operating revenue, totaling more than \$68 million over the course of the five-year period, has served to offset some of these increased operating expenses. Other operating revenue represents amounts received for services that are central to the provision of healthcare services, but are not directly related to patient care.

Saint Joseph Medical Center's current asset-to-liability ratio has increased over the last five years from 1.26 in FY 2010 to 1.52 in FY 2014 (the California average in 2014 was 1.72). Saint Joseph Medical Center's percentage of bad debt is approximately 0.6% and is lower than the State of California average of 1.3%.



|                           | FINANCIAL AND RATIO ANALYSIS: FY 2010-2014 |               |               |               |                |                            |  |  |  |
|---------------------------|--------------------------------------------|---------------|---------------|---------------|----------------|----------------------------|--|--|--|
|                           | FY 2010                                    | FY 2011       | FY 2012       | FY 2013       | FY 2014        |                            |  |  |  |
| Patient Days              | 90,616                                     | 87,197        | 83,825        | 78,907        | 74,980         | -                          |  |  |  |
| Discharges                | 17,861                                     | 18,237        | 17,860        | 17,429        | 17,049         | -                          |  |  |  |
| ALOS                      | 5.1                                        | 4.8           | 4.7           | 4.5           | 4.4            | -                          |  |  |  |
|                           |                                            |               |               |               |                |                            |  |  |  |
| Net Patient Revenue       | \$397,030,274                              | \$405,118,670 | \$405,160,314 | \$387,457,222 | \$386,262,326  | -                          |  |  |  |
| Other Operating Revenue   | \$5,172,463                                | \$14,835,374  | \$17,017,410  | \$16,010,234  | \$14,839,308   | -                          |  |  |  |
| Total Operating Revenue   | \$402,202,737                              | \$419,954,044 | \$422,177,724 | \$403,467,456 | \$401,101,634  | -                          |  |  |  |
| Operating Expenses        | \$384,564,943                              | \$405,227,558 | \$394,813,204 | \$401,064,864 | \$443,754,808  | -                          |  |  |  |
| Net from Operations       | \$17,637,794                               | \$14,726,486  | \$27,364,520  | \$2,402,592   | (\$42,653,174) | -                          |  |  |  |
| Net Non-Operating Revenue | \$2,687,864                                | \$2,022,552   | \$24,746,289  | \$6,602,785   | \$3,107,508    | -                          |  |  |  |
| Net Income                | \$14,976,230                               | \$11,095,822  | \$47,563,155  | \$6,317,661   | (\$47,350,262) | -                          |  |  |  |
|                           |                                            |               |               |               |                | 2014 California<br>Average |  |  |  |
| Current Ratio             | 1.26                                       | 1.36          | 1.36          | 1.21          | 1.52           | 1.72                       |  |  |  |
| Days in A/R               | 52.6                                       | 50.3          | 57.5          | 59.7          | 53.4           | 62.2                       |  |  |  |
| Bad Debt Rate             | 0.6%                                       | 0.5%          | 0.5%          | 0.5%          | 0.6%           | 1.3%                       |  |  |  |
| Operating Margin          | 4.39%                                      | 3.51%         | 6.48%         | 0.60%         | -10.63%        | 2.48%                      |  |  |  |

Source: OSHPD Disclosure Reports, 2010-2014

## **Cost of Hospital Services**

Saint Joseph Medical Center's operating cost of services includes both inpatient and outpatient care. In FY 2014, approximately 48% of total costs were associated with Medicare patients, 32% with Third Party payers, and 18% with Medi-Cal patients. The remaining 2% is attributed to Other Indigent and Other Payers. In FY 2014, 40% of the total costs for all of the hospitals in California were associated with Medicare patients, 26% with Medi-Cal patients, 2% with County Indigent, 29% with Third Party, 1% with Other Indigent, and 2% with Other Payers.

| COST OF SERVICES<br>BY PAYER CATEGORY 2010-2014 |               |               |               |               |               |  |  |  |  |
|-------------------------------------------------|---------------|---------------|---------------|---------------|---------------|--|--|--|--|
| FY 2010 FY 2011 FY 2012 FY 2013 FY 2014         |               |               |               |               |               |  |  |  |  |
| Operating Expenses                              | \$384,564,943 | \$405,227,558 | \$394,813,204 | \$401,064,864 | \$443,754,808 |  |  |  |  |
| Cost of Services By Payer:                      |               |               |               |               |               |  |  |  |  |
| Medicare                                        | \$185,033,667 | \$196,789,982 | \$192,950,521 | \$197,518,783 | \$214,167,256 |  |  |  |  |
| Medi-Cal                                        | \$58,308,046  | \$61,410,613  | \$58,895,194  | \$65,719,262  | \$78,650,990  |  |  |  |  |
| County Indigent                                 | \$0           | \$0           | \$0           | \$0           | \$0           |  |  |  |  |
| Third Party                                     | \$129,847,857 | \$135,053,467 | \$130,681,498 | \$125,358,431 | \$140,572,926 |  |  |  |  |
| Other Indigent                                  | \$49,442      | \$5,861,020   | \$10,273,823  | \$10,345,881  | \$7,572,244   |  |  |  |  |
| Other Payers                                    | \$11,325,932  | \$6,112,475   | \$2,012,168   | \$2,122,506   | \$2,791,390   |  |  |  |  |

Source: OSHPD Disclosure Reports, 2010-2014



## **Charity Care**

According to OSHPD, Saint Joseph Medical Center's charity care charges have decreased from \$47.5 million in FY 2011 to approximately \$21.6 million in FY 2015. The five-year average for charity charges was approximately \$44.8 million.

| CHARITY CARE<br>TOTAL CHARGES: FY 2011-2015 |                          |  |  |  |  |
|---------------------------------------------|--------------------------|--|--|--|--|
| Year                                        | OSHPD Disclosure Reports |  |  |  |  |
| 2015                                        | \$21,624,360             |  |  |  |  |
| 2014                                        | \$37,800,699             |  |  |  |  |
| 2013                                        | \$57,597,037             |  |  |  |  |
| 2012                                        | \$59,337,632             |  |  |  |  |
| 2011                                        | \$47,452,129             |  |  |  |  |
| 5-Year Average                              | \$44,762,371             |  |  |  |  |

Source: OSHPD Disclosure Reports, FY 2011-2015 & Providence Health & Services

The following table shows a comparison of charity care and bad debt for Saint Joseph Medical Center and all general acute care hospitals in the State of California. The five-year (FY 2011-2015) average of charity care and bad debt, as a percentage of gross patient revenue, was 2.5%. This is lower than the four-year statewide average of 3.5%.

| CHARITY CARE COMPARISON<br>CHARITY CARE - FY 2011 to FY 2015<br>(Millions) |           |             |           |             |           |             |           |             |           |    |
|----------------------------------------------------------------------------|-----------|-------------|-----------|-------------|-----------|-------------|-----------|-------------|-----------|----|
|                                                                            | 2         | 011         | 2         | 012         | 2         | 013         | 2         | 014         | 201       | 5  |
|                                                                            | Hospital  | CA          | Hospital  | CA          | Hospital  | CA          | Hospital  | CA          | Hospital  | CA |
| Gross Patient Revenue                                                      | \$2,345.8 | \$288,636.7 | \$2,280.3 | \$303,278.6 | \$2,232.8 | \$317,543.8 | \$2,215.2 | \$337,773.2 | \$2,275.8 | -  |
| Charity                                                                    | \$47.5    | \$6,171.5   | \$59.3    | \$6,251.0   | \$57.6    | \$6,209.9   | \$37.8    | \$4,571.0   | \$21.6    | -  |
| Bad Debt                                                                   | \$12.1    | \$4,815.5   | \$11.6    | \$5,007.6   | \$11.8    | \$5,549.5   | \$13.9    | \$4,420.4   | \$15.8    | -  |
| Total                                                                      | \$59.5    | \$10,987.0  | \$71.0    | \$11,258.6  | \$69.4    | \$11,759.4  | \$51.7    | \$8,991.4   | \$37.4    | -  |
| Charity as a % of Gross Rev.                                               | 2.0%      | 2.1%        | 2.6%      | 2.1%        | 2.6%      | 2.0%        | 1.7%      | 1.4%        | 0.9%      | -  |
| Bad Debt as a % of Gross Rev.                                              | 0.5%      | 1.7%        | 0.5%      | 1.7%        | 0.5%      | 1.7%        | 0.6%      | 1.3%        | 0.7%      | -  |
| Total as a % of Gross Rev.                                                 | 2.5%      | 3.8%        | 3.1%      | 3.7%        | 3.1%      | 3.7%        | 2.3%      | 2.7%        | 1.6%      | -  |
| Uncompensated Care                                                         |           |             |           |             |           |             |           |             |           |    |
| Cost to Charge Ratio                                                       | 16.6%     | 24.6%       | 16.6%     | 24.6%       | 17.2%     | 24.4%       | 19.4%     | 23.5%       | 17.5%     | -  |
| Cost of Charity                                                            | \$7.9     | \$1,520.9   | \$9.8     | \$1,539.1   | \$9.9     | \$1,514.6   | \$7.3     | \$1,074.2   | \$3.8     | -  |
| Cost of Bad Debt                                                           | \$2.0     | \$1,186.8   | \$1.9     | \$1,232.9   | \$2.0     | \$1,353.5   | \$2.7     | \$1,038.8   | \$2.8     | -  |
| Total                                                                      | \$9.9     | \$2,707.7   | \$11.8    | \$2,772.0   | \$12.0    | \$2,868.1   | \$10.0    | \$2,113.0   | \$6.5     | -  |

Source: OSHPD Disclosure Reports, 2011-2015 & Providence Health & Services



The table below shows Saint Joseph Medical Center's historical costs for charity care as reported by OSHPD. Saint Joseph Medical Center's charity care costs have decreased from approximately \$7.9 million in FY 2010 to \$3.8 million in FY 2015. The average cost of charity care for the last five-year period was approximately \$7.8 million.

|                | COST OF CHARITY CARE    |                         |                                            |                                                          |  |  |  |  |
|----------------|-------------------------|-------------------------|--------------------------------------------|----------------------------------------------------------|--|--|--|--|
| Year           | Charity Care<br>Charges | Cost to<br>Charge Ratio | Cost of Charity<br>Care to the<br>Hospital | Percent of Total<br>Costs Represented<br>by Charity Care |  |  |  |  |
| FY 2015        | \$21,624,360            | 17.5%                   | \$3,784,263                                | 1.3%                                                     |  |  |  |  |
| FY 2014        | \$37,800,699            | 19.4%                   | \$7,319,026                                | 1.6%                                                     |  |  |  |  |
| FY 2013        | \$57,597,037            | 17.2%                   | \$9,932,881                                | 2.5%                                                     |  |  |  |  |
| FY 2012        | \$59,337,632            | 16.6%                   | \$9,830,997                                | 2.5%                                                     |  |  |  |  |
| FY 2011        | \$47,452,129            | 16.6%                   | \$7,897,228                                | 1.9%                                                     |  |  |  |  |
| 5-Year Average | \$44,762,371            |                         | \$7,752,879                                |                                                          |  |  |  |  |

Source: OSHPD Disclosure Reports, 2011-2015 & Providence Health & Services

Saint Joseph Medical Center reported the following combined distribution of charity care by inpatient, outpatient, and emergency room charges.

|       |                   | COST OF CHARITY | CARE BY SERVIC | .E          |             |
|-------|-------------------|-----------------|----------------|-------------|-------------|
|       |                   |                 |                | Emergency   |             |
|       |                   | Inpatient       | Outpatient     | Room        | Total Costs |
| 2015: |                   |                 |                |             |             |
|       | Cost of Charity   | \$670,771       | \$565,502      | \$1,661,123 | \$2,897,397 |
|       | Visits/Discharges | 1,681           | 1,417          | 4,163       |             |
| 2014: |                   |                 |                |             |             |
|       | Cost of Charity   | \$3,505,194     | \$210,145      | \$3,221,967 | \$6,937,306 |
|       | Visits/Discharges | 4,052           | 243            | 3,724       |             |
| 2013: |                   |                 |                |             |             |
|       | Cost of Charity   | \$5,674,495     | \$200,168      | \$3,296,141 | \$9,170,804 |
|       | Visits/Discharges | 5,711           | 201            | 3,317       |             |
| 2012: |                   |                 |                |             |             |
|       | Cost of Charity   | \$5,523,375     | \$273,007      | \$3,368,508 | \$9,164,890 |
|       | Visits/Discharges | 6,025           | 298            | 3,674       |             |
| 2011: | . 3               |                 |                |             |             |
|       | Cost of Charity   | \$4,082,678     | \$1,091,256    | \$1,984,988 | \$7,158,923 |
|       | Visits/Discharges | 6,826           | 1,825          | 3,319       |             |

Source: Providence Health & Services



## **Community Benefit Services**

Saint Joseph Medical Center has consistently provided a contribution to community benefit services. As shown in the table below, the average annual cost of community benefit services over the five years has been \$4,671,290 per year.

| COMMUNITY BENEFIT SERVICES             |             |             |             |             |             |             |              |
|----------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
|                                        |             |             |             |             |             | 5-Year      |              |
| Community Benefit Programs             | FY 2011     | FY 2012     | FY 2013     | FY 2014     | FY 2015     | Average     | Total        |
| Benefits for Persons Living in Poverty | \$1,844,586 | \$1,887,641 | \$1,643,781 | \$1,712,624 | \$1,741,808 | \$1,766,088 | \$8,830,440  |
| Benefits for Broader Community         | \$2,108,479 | \$2,084,870 | \$1,877,382 | \$2,576,974 | \$5,878,303 | \$2,905,202 | \$14,526,008 |
| Total                                  | \$3,953,065 | \$3,972,511 | \$3,521,163 | \$4,289,598 | \$7,620,112 | \$4,671,290 | \$23,356,449 |

Source: Providence Saint Joseph Medical Center

Note: Community Benefit programs and services excludes grants

- Saint Joseph Medical Center's five-year average cost of community benefit services for persons living in poverty is approximately \$1.8 million per year;
- Saint Joseph Medical Center's five-year average cost of community benefit services for the broader community is approximately \$2.9 million per year; and
- Over the five-year period, Saint Joseph Medical Center's combined total cost of community benefit services increased from nearly \$4.0 million in FY 2012 to \$7.6 million in FY 2015.



Saint Joseph Medical Center's community benefit services over the past five fiscal years included the following programs over \$10,000:

| COST OF COMMUNITY BENEFIT SERVICES FY 2011-2015     |           |             |           |           |             |  |  |
|-----------------------------------------------------|-----------|-------------|-----------|-----------|-------------|--|--|
| Services over \$10,000 in cost:                     | FY 2011   | FY 2012     | FY 2013   | FY 2014   | FY 2015     |  |  |
| Access to Care Program                              | -         | -           | -         | \$209,379 | \$206,786   |  |  |
| Beyond 50 Program                                   | \$45,350  | \$3,141     | \$1,505   | \$2,062   | -           |  |  |
| Cardiac Rehabilitation and Fitness Program          | \$154,201 | -           | -         | -         | -           |  |  |
| Center for Community Health Improvement             | \$174,337 | \$216,556   | \$195,938 | \$146,148 | \$73,627    |  |  |
| Clinical Pastoral Education Program                 | \$88,496  | \$97,675    | \$107,313 | \$1,051   | -           |  |  |
| Faith Community Health Partnership                  | \$183,451 | \$161,044   | \$159,962 | \$192,085 | \$141,746   |  |  |
| Financial Support for Leeza's Care Connection       | -         | -           | \$150,000 | \$238,084 | \$57,604    |  |  |
| Financial Support of Community Organizations        | \$59,945  | \$37,432    | \$42,770  | \$52,224  | -           |  |  |
| Health Resource Center                              | \$48,936  | \$57,979    | \$46,628  | \$59,365  | \$16,478    |  |  |
| Home Health Services                                | -         | \$238,633   | \$373,761 | -         | -           |  |  |
| Laboratory Services to Samuel Dixon Clinic Patients | -         | \$20,180    | \$20,259  | \$17,954  | \$14,199    |  |  |
| Latino Health Promoter Program                      | \$123,022 | \$113,439   | \$97,162  | \$90,659  | \$227,636   |  |  |
| Maternal Child Outreach and Education               | \$112,300 | \$175,384   | \$150,771 | \$139,064 | \$384,981   |  |  |
| Medical Library Services for Students & Community   | \$37,941  | \$48,491    | \$32,256  | \$6,208   | -           |  |  |
| Mental Health Outreach                              | -         | -           | -         | -         | \$20,312    |  |  |
| Mother Joseph Fund to Support Outreach              | \$327,086 | \$165,643   | \$165,640 | \$165,636 | \$165,643   |  |  |
| Operational Excellence Community Outreach Program   | -         | \$10,343    | -         | -         | -           |  |  |
| Patient Transportation Program                      | \$95,172  | \$97,124    | \$89,682  | \$63,532  | \$123,690   |  |  |
| Providence Mobile Health Program                    | -         | -           | -         | \$50,000  | \$60,223    |  |  |
| School Nurse Outreach Program                       | \$124,604 | \$141,310   | \$77,263  | \$88,617  | \$99,557    |  |  |
| Senior Outreach Program                             | \$173,523 | \$174,113   | \$133,112 | \$98,777  | \$122,192   |  |  |
| Student Nursing Preceptorship                       | \$965,052 | \$1,044,000 | \$859,464 | \$813,819 | \$4,999,320 |  |  |
| Supervision and Preceptoring of Dietetic Interns    | -         | -           | \$33,843  | -         | -           |  |  |
| Tattoo Removal Program                              | -         | -           | -         | \$56,242  | \$83,352    |  |  |

Source: Providence Saint Joseph Medical Center

Note: The cost of community benefit programs reflects direct and indirect expenses

Saint Joseph Medical Center's community benefit services have supported many programs for the community that includes various outreach efforts targeting the poor and vulnerable by providing financial support of community organizations, mobile health services, and others as described below<sup>22</sup>:

- Access to Care: Offers free assistance to uninsured individuals and families accessing healthcare services and community resources;
- Beyond 50 Program: Administers health and wellness programs for community members over age 50;

<sup>&</sup>lt;sup>22</sup> The following community benefit programs and services merged into the Preceptorships program: Clinical Pastoral Education, Student Nursing Preceptorships, and Supervision and Preceptoring of Dietetic Interns.



- Cardiac Rehabilitation and Fitness Program: Provides cardiac fitness exercise and education to patients at risk for coronary disease;
- Center for Community Health Improvement: Provides oversight and administration of community outreach programs and activities;
- Faith Community Health Partnership: Supports parish nurses in developing health and wellness programs designed to meet the needs of their congregations and with particular emphasis on using trained volunteer promotoras in the delivery of services;
- Financial Support for Leeza's Care Connection: Provides financial support and physical space for Leeza's Care Connection, a community gathering place and resource center that provides free support services, resources, and programs for family caregivers taking care of an individual with a memory disorder or any chronic and/or progressive illness;
- Financial Support of Community Organizations: Offers cash and in-kind donations to nonprofit community organizations promoting healthy living and/or outreach to vulnerable populations;
- Health Resource Center: Facilitates health insurance outreach and enrollment, and provides access to Providence support groups;
- Home Health Services: Provides home health services for uninsured, low-income patients, including well-child visits for newborns;
- Laboratory Services to Samuel Dixon Clinic Patients: Provides free laboratory services to patients of the Samuel Dixon Clinic, a low-cost primary care clinic;
- Latino Health Promoter Program: Provides education, resource referral, and health screenings to underserved communities within schools and other community settings;
- Maternal Child Outreach and Education: Coordinates free parenting and maternal child classes for the community;
- Medical Library Services for Students & Community: Provides information and research services to physicians, students, and other health professionals in training;
- Mental Health Outreach: Identifies adults in need of mental health treatment and other related healthcare services and refers them to a contracting agency for services;
- Mother Joseph Fund: Provides financial support for community outreach activities targeting the poor and vulnerable;



- Operational Excellence Community Outreach Program: Develops collaborative relationships between various community organizations by, providing support to vulnerable and underserved individuals;
- Patient Transportation Program: Provides shuttle services to Saint Joseph Medical Center for patients without transportation;
- Providence Mobile Health Program: Administers medical assessments and screenings for chronic conditions and wellness visits for adults;
- School Nurse Outreach Program: Provides school nursing support for local private schools that includes vision, hearing, and scoliosis screenings;
- Senior Outreach Program: Offers support to frail, home-bound seniors that includes transportation to medical appointments, friendly visiting, and counseling; and
- Tattoo Removal Program: Operates an outpatient clinic to remove tattoos and provides outreach education on violence prevention in exchange for community service and/or job training.



## ANALYSIS OF PROVIDENCE SAINT JOSEPH MEDICAL CENTER'S SERVICE AREA

#### Service Area Definition

Based upon Saint Joseph Medical Center's 2014 inpatient discharges, Saint Joseph Medical Center's service area is comprised of 37 ZIP Codes from which 78% of its inpatient discharges originated. Approximately 52% of Saint Joseph Medical Center's discharges originated from the top ten ZIP Codes that are located in Burbank, North Hollywood, Sun Valley, Valley Village, and Studio City. In 2014, Saint Joseph Medical Center's market share in the service area was approximately 12% based on total area discharges.

|                   | SERVICE AREA P  | ATIENT ORIG   | N MARKET SH | ARE BY ZIP C | ODE: 2014  |        |
|-------------------|-----------------|---------------|-------------|--------------|------------|--------|
|                   |                 |               |             | Cumulative   |            |        |
|                   |                 | Total         | % of        | % of         | Total Area | Market |
| ZIP Codes         | Community       | Discharges    | Discharges  | Discharges   | Discharges | Share  |
| 91505             | Burbank         | 1,376         | 8.2%        | 8.2%         | 2,636      | 52.2%  |
| 91606             | North Hollywood | 1,074         | 6.4%        | 14.5%        | 4,506      | 23.8%  |
| 91601             | North Hollywood | 1,019         | 6.0%        | 20.6%        | 3,112      | 32.7%  |
| 91504             | Burbank         | 905           | 5.4%        | 25.9%        | 2,022      | 44.8%  |
| 91506             | Burbank         | 824           | 4.9%        | 30.8%        | 1,702      | 48.4%  |
| 91352             | Sun Valley      | 773           | 4.6%        | 35.4%        | 4,586      | 16.9%  |
| 91605             | North Hollywood | 736           | 4.4%        | 39.8%        | 5,448      | 13.5%  |
| 91607             | Valley Village  | 709           | 4.2%        | 44.0%        | 2,895      | 24.5%  |
| 91501             | Burbank         | 692           | 4.1%        | 48.1%        | 1,595      | 43.4%  |
| 91604             | Studio City     | 637           | 3.8%        | 51.9%        | 2,638      | 24.1%  |
| 91201             | Glendale        | 536           | 3.2%        | 55.0%        | 2,563      | 20.9%  |
| 91502             | Burbank         | 487           | 2.9%        | 57.9%        | 1,235      | 39.4%  |
| 91602             | North Hollywood | 477           | 2.8%        | 60.8%        | 1,226      | 38.9%  |
| 91423             | Sherman Oaks    | 273           | 1.6%        | 62.4%        | 2,601      | 10.5%  |
| 91401             | Van Nuys        | 272           | 1.6%        | 64.0%        | 4,753      | 5.7%   |
| 91331             | Pacoima         | 250           | 1.5%        | 65.5%        | 8.828      | 2.8%   |
| 90068             | Los Angeles     | 206           | 1.2%        | 66.7%        | 1,482      | 13.9%  |
| 91402             | Panorama City   | 196           | 1.2%        | 67.8%        | 6.828      | 2.9%   |
| 91342             | Sylmar          | 190           | 1.1%        | 69.0%        | 9,017      | 2.1%   |
| 91405             | Van Nuys        | 189           | 1.1%        | 70.1%        | 5,335      | 3.5%   |
| 91202             | Glendale        | 183           | 1.1%        | 71.2%        | 2,261      | 8.1%   |
| 91040             | Sunland         | 164           | 1.0%        | 72.2%        | 2,209      | 7.4%   |
| 91343             | North Hills     | 129           | 0.8%        | 72.9%        | 5,297      | 2.4%   |
| 91406             | Van Nuys        | 125           | 0.7%        | 73.7%        | 4,863      | 2.6%   |
| 91344             | Granada Hills   | 123           | 0.7%        | 74.4%        | 4,756      | 2.6%   |
| 91042             | Tujunga         | 114           | 0.7%        | 75.1%        | 2,968      | 3.8%   |
| 90027             | Los Angeles     | 88            | 0.5%        | 75.6%        | 4,433      | 2.0%   |
| 91411             | Van Nuys        | 76            | 0.5%        | 76.0%        | 2,590      | 2.9%   |
| 91411<br>91207    | Glendale        | 66            | 0.3%        | 76.4%        | 1,072      | 6.2%   |
| 91207<br>91214    | La Crescenta    | 62            | 0.4%        | 76.8%        | 2,360      | 2.6%   |
| 91214<br>91208    | Glendale        | 58            | 0.4%        | 76.8%        | 2,360      | 4.0%   |
| 91208<br>91345    | Mission Hills   | 43            | 0.3%        | 77.4%        | 1,440      | 2.4%   |
| 91345<br>91340    | San Fernando    | 43            | 0.3%        | 77.6%        | 2,937      | 2.4%   |
| 91340<br>91510    | Burbank         | 40            | 0.2%        | 77.7%        | 46         | 39.1%  |
| 91510<br>91610    | Toluca Lake     | 8             | 0.1%        | 77.8%        | 46         | 50.0%  |
| 91610<br>91617    | Valley Village  | 8             | 0.0%        | 77.8%        | 16         | 36.8%  |
|                   | , 0             | 7             |             |              | 23         |        |
| 91507<br>Subtotal | Burbank         |               | 0.0%        | 77.9%        |            | 30.4%  |
|                   |                 | <b>13,133</b> | 77.9%       | <b>77.9%</b> | 114,107    | 11.5%  |
| Other ZIPs        |                 | 3,731         | 22.1%       | 100%         |            |        |
| Total             |                 | 16,864        | 100%        |              |            |        |

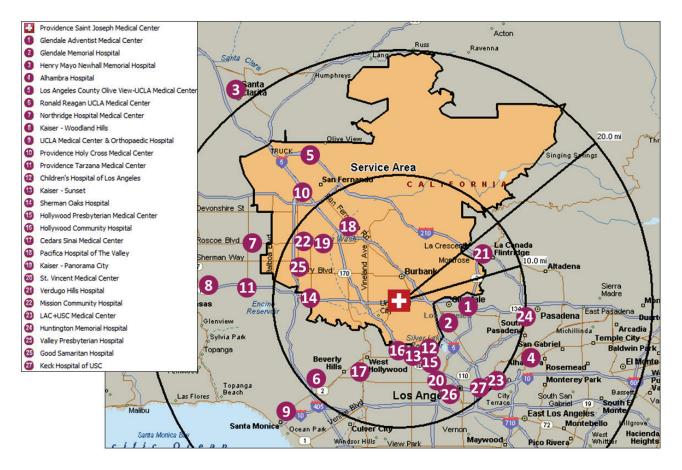
Note: Excludes normal newborns



#### Service Area Map

Saint Joseph Medical Center's service area, with approximately 1.3 million residents, includes the communities of Burbank, North Hollywood, Sun Valley, Valley Village, Studio City, Glendale, Sherman Oaks, Van Nuys, Pacoima, Los Angeles, Panorama City, Sylmar, Sunland, North Hills, Granada Hills, Tujunga, La Crescenta, Mission Hills, San Fernando, Toluca Lake, and Valley Village.

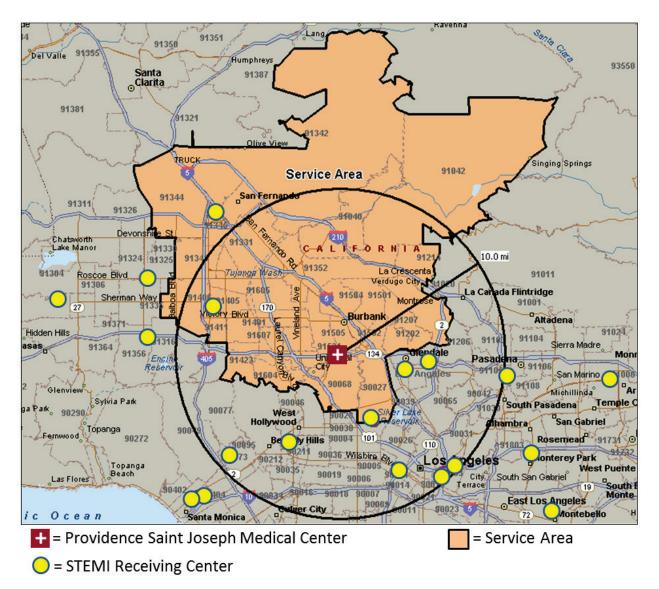
There are ten other hospitals located within Saint Joseph Medical Center's service area: Holy Cross Medical Center, Hollywood Presbyterian Medical Center, Children's Hospital of Los Angeles, Kaiser Foundation Hospitals-Sunset, Valley Presbyterian Hospital, Mission Community Hospital, Kaiser Foundation Hospitals-Panorama City, Pacifica Hospital of the Valley, USC Verdugo Hills Hospital, and Olive View-UCLA Medical Center. There are seven other hospitals located just outside of the service area that provide care to the service area population: Glendale Adventist Medical Center, Glendale Memorial Hospital, Hollywood Community Hospital, Tarzana Medical Center, Northridge Hospital Medical Center, Cedars Sinai Medical Center, and Sherman Oaks Hospital. Saint Joseph Medical Center is the inpatient market share leader in the service area.





## Service Area STEMI Receiving Centers

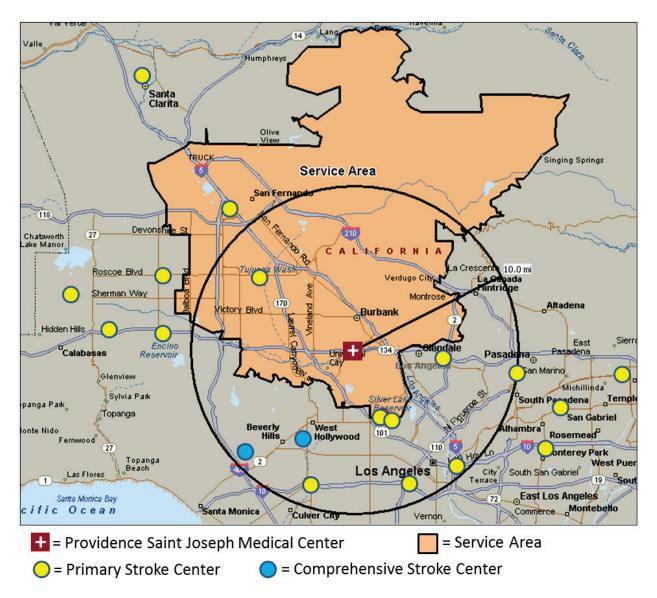
Saint Joseph Medical Center is one of four STEMI Receiving Centers within its service area and is an important provider of percutaneous coronary intervention treatment services for service area residents experiencing an acute heart attack.





## Service Area Certified Stroke Centers

Saint Joseph Medical Center is one of five stroke centers in its service area. The remaining four include: Holy Cross Medical Center, Hollywood Presbyterian Medical Center, Kaiser Foundation Hospitals-Panorama City, and Kaiser Foundation Hospitals-Los Angeles.





## Demographic Profile

Saint Joseph Medical Center's service area population is expected to grow 2.4% over the next five years. This is similar to the expected growth for Los Angeles County (2.5%) but lower than the expected growth for the State of California (3.7%).

| SERVICE AREA POPULATION STATISTICS |                                                       |                                                                                                                             |  |  |  |  |
|------------------------------------|-------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|--|--|--|--|
| 2015-2020                          |                                                       |                                                                                                                             |  |  |  |  |
| 2015                               | 2020                                                  | %                                                                                                                           |  |  |  |  |
| Estimate                           | Projection                                            | Change                                                                                                                      |  |  |  |  |
| 1,236,249                          | 1,265,859                                             | 2.4%                                                                                                                        |  |  |  |  |
| 416,668                            | 426,751                                               | 2.4%                                                                                                                        |  |  |  |  |
| 50.3%                              | 50.2%                                                 | -                                                                                                                           |  |  |  |  |
|                                    | 2015-2020<br>2015<br>Estimate<br>1,236,249<br>416,668 | 2015-2020        2015      2020        Estimate      Projection        1,236,249      1,265,859        416,668      426,751 |  |  |  |  |

Source: Esri

The median age of the population of Saint Joseph Medical Center's service area is 36 years and is slightly higher than the statewide median age of 35.7 years. The percentage of adults over the age of 65 years old is the fastest growing age cohort and is forecasted to increase approximately 17% by 2020. The number of women of child-bearing age is expected to increase by only 0.1% over the next five years.

| SERVICE AREA POPULATION<br>AGE DISTRIBUTION: 2015-2020 |            |            |            |            |  |  |
|--------------------------------------------------------|------------|------------|------------|------------|--|--|
|                                                        | 2015 Es    | timate     | 2020 Pr    | ojection   |  |  |
|                                                        | Population | % of Total | Population | % of Total |  |  |
| Age 0-14                                               | 227,068    | 18.4%      | 224,783    | 17.8%      |  |  |
| Age 15-44                                              | 550,581    | 44.5%      | 553,743    | 43.7%      |  |  |
| Age 45-64                                              | 312,955    | 25.3%      | 317,589    | 25.1%      |  |  |
| Age 65+                                                | 145,645    | 11.8%      | 169,744    | 13.4%      |  |  |
| Total                                                  | 1,236,249  | 100%       | 1,265,859  | 100%       |  |  |
| Female 15-44                                           | 269,949    | 21.8%      | 270,295    | 21.4%      |  |  |
| Median Age                                             | 36.0       | -          | 37.0       | -          |  |  |

Source: Esri

The largest population cohorts in Saint Joseph Medical Center's service area are White (50%), Asian or Pacific Islander (23%), and Some Other Race (20%). Approximately 44% of the service area population is of Hispanic ethnicity. This is greater than the Los Angeles County Hispanic ethnic population (39%) but less than the State of California Hispanic ethnic population (49%).



| SERVICE AREA POPULATION<br>RACE/ETHNICITY: 2015-2020 |       |       |  |  |  |  |
|------------------------------------------------------|-------|-------|--|--|--|--|
|                                                      | 2015  | 2020  |  |  |  |  |
| White                                                | 50.2% | 48.3% |  |  |  |  |
| Black                                                | 1.9%  | 2.0%  |  |  |  |  |
| American Indian                                      | 0.7%  | 0.6%  |  |  |  |  |
| Asian or Pacific Islander                            | 22.9% | 24.3% |  |  |  |  |
| Some Other Race                                      | 20.0% | 20.3% |  |  |  |  |
| Two or More Races                                    | 4.3%  | 4.5%  |  |  |  |  |
| Total                                                | 100%  | 100%  |  |  |  |  |
|                                                      |       |       |  |  |  |  |
| Hispanic Ethnicity                                   | 44.0% | 44.9% |  |  |  |  |
| Non-Hispanic or Latino                               | 56.0% | 55.1% |  |  |  |  |
| Total                                                | 100%  | 100%  |  |  |  |  |

Source: Esri

Saint Joseph Medical Center's service area has an average household income of \$94,357. This is 13% higher than the average for Los Angeles County (\$82,066) and 8% higher than the State of California average (\$87,152). The percentage of high-income households (\$150,000+) is growing at an identical rate (17%) as that for Los Angeles County, but a lower rate than that of the State of California (19%).

|                             | SERVICE AREA POPULATION HOUSEHOLD INCOME DISTRIBUTION: 2015-2020 |                    |            |               |                    |            |  |
|-----------------------------|------------------------------------------------------------------|--------------------|------------|---------------|--------------------|------------|--|
|                             |                                                                  | 2015 Estimate      |            | 2020 Estimate |                    |            |  |
| Annual Income               | Service Area                                                     | Los Angeles County | California | Service Area  | Los Angeles County | California |  |
| \$0 - \$15,000              | 8.0%                                                             | 13.2%              | 11.1%      | 7.1%          | 12.2%              | 10.3%      |  |
| \$15 - \$24,999             | 7.6%                                                             | 10.2%              | 9.0%       | 5.4%          | 7.6%               | 6.6%       |  |
| \$25 - \$34,999             | 8.2%                                                             | 9.9%               | 9.3%       | 6.7%          | 8.4%               | 7.7%       |  |
| \$35 - \$49,999             | 11.3%                                                            | 12.5%              | 12.2%      | 10.2%         | 11.7%              | 11.3%      |  |
| \$50 - \$74,999             | 17.5%                                                            | 16.7%              | 16.5%      | 16.5%         | 16.3%              | 15.9%      |  |
| \$75 - \$99,999             | 14.3%                                                            | 11.3%              | 12.3%      | 15.9%         | 13.1%              | 14.2%      |  |
| \$100 - \$149,999           | 17.3%                                                            | 13.1%              | 14.9%      | 19.6%         | 15.0%              | 16.6%      |  |
| \$150,000+                  | 15.9%                                                            | 13.3%              | 14.6%      | 18.6%         | 15.5%              | 17.4%      |  |
| Total                       | 100%                                                             | 100%               | 100%       | 100%          | 100%               | 100%       |  |
| Average Household<br>Income | \$94,357                                                         | \$82,066           | \$87,152   | \$107,236     | \$94,026           | \$99,512   |  |

Source: Esri



## 2013 Community Health Needs Assessment

In an effort to understand the communities served by Saint Joseph Medical Center, their most critical healthcare needs, and the resources available to meet those needs, Saint Joseph Medical Center conducts a Community Health Needs Assessment every three years. Saint Joseph Medical Center's most recent 2013 assessment incorporated primary data collected through interviews, focus groups and surveys conducted by the Valley Care Community Consortium, and it incorporated secondary data that included a variety of studies and reports compiled by numerous organizations at the local, state and national levels. Communities and ZIP Codes included in Saint Joseph Medical Center's assessment include:

| ZIP Code | Community            | ZIP Code | Community       |
|----------|----------------------|----------|-----------------|
| 91011    | La Canada-Flintridge | 91403    | Sherman Oaks    |
| 91020    | Montrose             | 91423    | Sherman Oaks    |
| 91040    | Sunland              | 91501    | Burbank         |
| 91042    | Tujunga              | 91502    | Burbank         |
| 91201    | Glendale             | 91504    | Burbank         |
| 91202    | Glendale             | 91505    | Burbank         |
| 91203    | Glendale             | 91506    | Burbank         |
| 91204    | Glendale             | 91604    | Studio City     |
| 91205    | Glendale             | 91601    | North Hollywood |
| 91206    | Glendale             | 91602    | North Hollywood |
| 91207    | Glendale             | 91605    | North Hollywood |
| 91208    | Glendale             | 91606    | North Hollywood |
| 91214    | La Crescenta         | 91607    | Valley Village  |
| 91352    | Sun Valley           | -        | -               |

Based on feedback from community stakeholders the following five priorities, in order of priority, were identified as the most important healthcare needs:

- Affordable and expanded services for a growing senior population;
- Access to affordable primary and specialty care;
- Expanded primary care capacity;
- Access to affordable mental health services;
- Coordination of existing programs and services that are culturally and language appropriate; and
- Heart disease, hypertension, diabetes, and cancer screening and prevention programs.



#### Hospital Supply, Demand & Market Share

There are 11 general acute care hospitals within the defined service area. In FY 2014, the service area hospitals had a combined total of 3,726 licensed beds and an aggregate occupancy rate of 56%. Saint Joseph Medical Center had 426 licensed beds that operated at an occupancy rate approximately 48%. Furthermore, Saint Joseph Medical Center was responsible for nearly 12% of the service area discharges and approximately 10% of the patient days. While OSHPD reported 426 licensed beds at Saint Joseph Medical Center in FY 2014, Saint Joseph Medical Center is currently licensed for 446 beds<sup>23</sup> (this includes 54 skilled nursing beds that are currently in suspense).

An analysis of the services offered by Saint Joseph Medical Center in comparison to services offered by other providers is shown on the following pages. The hospitals shown in the table below were analyzed to determine area hospital available bed capacity by service.

|                                              | AREA I                                  | HOSPITAL DATA F | / 2014  |          |            |           |          |          |            |
|----------------------------------------------|-----------------------------------------|-----------------|---------|----------|------------|-----------|----------|----------|------------|
|                                              |                                         |                 | Within  |          |            |           |          |          |            |
|                                              |                                         |                 | Service | Licensed |            | Patient   | Occupied | Percent  | Miles from |
| Hospital                                     | Ownership/Affiliation                   | City            | Area    | Beds     | Discharges | Days      | Beds     | Occupied | Hospital   |
| Saint Joseph Medical Center                  | Providence Health & Services            | Burbank         | х       | 426      | 17,049     | 74,980    | 205      | 48.2%    | -          |
| Kaiser Foundation Hospitals - Los Angeles    | Kaiser Foundation Hospitals             | Los Angeles     | Х       | 464      | 25,563     | 124,070   | 340      | 73.3%    | 7.2        |
| Hollywood Presbyterian Medical Center        | CHA Hollywood Presbyterian Med Ctr, LP  | Los Angeles     | Х       | 434      | 12,995     | 83,642    | 229      | 52.8%    | 7.2        |
| Pacifica Hospital of the Valley              | Pacifica of the Valley Corporation      | Sun Valley      | Х       | 231      | 5,105      | 50,637    | 139      | 60.1%    | 7.4        |
| Children's Hospital of Los Angeles           | Children's Hospital of Los Angeles      | Los Angeles     | Х       | 568      | 14,604     | 100,954   | 277      | 48.7%    | 7.4        |
| Kaiser Foundation Hospitals - Panorama City  | Kaiser Foundation Hospitals             | Panorama City   | Х       | 218      | 9,460      | 32,896    | 90       | 41.3%    | 9.6        |
| Valley Presbyterian Hospital                 | Valley Presbyterian Hospital            | Van Nuys        | х       | 350      | 15,265     | 66,745    | 183      | 52.2%    | 10.0       |
| USC Verdugo Hills Hospital                   | USC Verdugo Hills Hospital              | Glendale        | Х       | 158      | 5,506      | 26,257    | 72       | 45.5%    | 10.3       |
| Mission Community Hospital                   | Deanco Healthcare, LLC                  | Panorama City   | х       | 145      | 8,184      | 42,948    | 118      | 81.1%    | 11.1       |
| Holy Cross Medical Center                    | Providence Health and Services          | Mission Hills   | Х       | 377      | 17,007     | 90,353    | 248      | 65.7%    | 14.0       |
| LA County Olive View - UCLA Medical Center   | Los Angeles County                      | Sylmar          | х       | 355      | 12,633     | 67,482    | 185      | 52.1%    | 19.5       |
| SUB-TOTAL                                    |                                         |                 |         | 3,726    | 143,371    | 760,964   | 2,085    | 56.0%    |            |
| Southern California Hospital at Hollywood    | Alta Hospitals Systems, LLC             | Hollywood       |         | 565      | 17,653     | 114,403   | 313      | 55.5%    | 5.6        |
| Glendale Memorial Hospital and Health Center | Dignity Health                          | Glendale        |         | 334      | 9,849      | 50,271    | 138      | 41.2%    | 6.0        |
| Glendale Adventist Medical Center            | Adventist Health                        | Glendale        |         | 515      | 19,665     | 101,216   | 277      | 53.8%    | 6.2        |
| Sherman Oaks Hospital                        | Prime Healthcare Svcs Foundation, Inc   | Sherman Oaks    |         | 153      | 6,027      | 30,604    | 84       | 54.8%    | 7.6        |
| Cedars-Sinai Medical Center                  | Cedars-Sinai Medical Center             | Los Angeles     |         | 886      | 45,343     | 234,271   | 642      | 72.4%    | 9.0        |
| LAC+USC Medical Center                       | County of LA - Dept of Health Services  | Los Angeles     |         | 676      | 31,067     | 194,088   | 532      | 78.7%    | 11.1       |
| Huntington Memorial Hospital                 | Pasadena Hospital Association           | Pasadena        |         | 548      | 25,491     | 113,188   | 310      | 56.6%    | 11.6       |
| Tarzana Medical Center                       | Providence Health & Services            | Tarzana         |         | 249      | 13,461     | 58,776    | 161      | 64.7%    | 12.7       |
| Northridge Hospital Medical Center           | Dignity Health                          | Northridge      |         | 409      | 14,471     | 64,161    | 176      | 43.0%    | 15.7       |
| Kaiser Foundation Hospitals - Woodland Hills | Kaiser Foundation Hospitals             | Woodland Hills  |         | 262      | 10,874     | 40,528    | 111      | 42.4%    | 16.0       |
| Ronald Reagan UCLA Medical Center            | Regents of the University of California | Los Angeles     |         | 466      | 23,453     | 165,333   | 453      | 97.2%    | 17.4       |
| TOTAL                                        |                                         |                 |         | 8,789    | 360,725    | 1,927,803 | 5,282    | 60.1%    |            |

Source: OSHPD Disclosure Reports, 2014; Google

<sup>&</sup>lt;sup>23</sup> Saint Joseph Medical Center's current hospital license is included in the Appendix.



# Hospital Market Share

| MARKET SHARE BY HO                                | SPITAL: 201 | 2-2014  |         |                   |
|---------------------------------------------------|-------------|---------|---------|-------------------|
| Hospital                                          | 2012        | 2013    | 2014    | Trend             |
| Saint Joseph Medical Center                       | 12.0%       | 12.1%   | 11.5%   | И                 |
| Holy Cross Medical Center                         | 10.4%       | 10.2%   | 10.6%   | $\leftrightarrow$ |
| Valley Presbyterian Hospital                      | 10.2%       | 10.3%   | 10.1%   | $\leftrightarrow$ |
| Los Angeles County Olive View-UCLA Medical Center | 6.9%        | 6.6%    | 6.5%    | $\leftrightarrow$ |
| Glendale Adventist Medical Center                 | 5.6%        | 5.8%    | 5.7%    | $\leftrightarrow$ |
| Kaiser Foundation Hospital - Panorama City        | 6.3%        | 6.1%    | 5.3%    | Ы                 |
| Mission Community Hospital - Panorama Campus      | 3.5%        | 4.0%    | 4.0%    | $\leftrightarrow$ |
| Cedars Sinai Medical Center                       | 4.0%        | 4.0%    | 3.9%    | $\leftrightarrow$ |
| Sherman Oaks Hospital                             | 2.4%        | 2.5%    | 3.2%    | 7                 |
| Northridge Hospital Medical Center                | 3.6%        | 3.1%    | 3.0%    | Ы                 |
| Other Discharges                                  | 35.0%       | 35.3%   | 36.1%   | 7                 |
| Total Percentage                                  | 100%        | 100%    | 100%    |                   |
| Total Discharges                                  | 117,662     | 115,172 | 114,107 | Ы                 |

The table below illustrates service area hospital inpatient market share from 2012 to 2014:

Note: Excludes normal newborns

- The number of discharges in the Saint Joseph Medical Center's service area decreased by over 3% between 2012 and 2014; and
- Saint Joseph Medical Center has consistently been the market share leader for its service area based on discharges (approximately 12% in 2014). Holy Cross Medical Center ranked second in inpatient discharges with 11% market share in 2014.



# Market Share by Payer Type

|                  |            |        | MA     | RKET SHAR | RE BY PAYE | R TYPE: 20 | 14     |       |         |            |       |  |
|------------------|------------|--------|--------|-----------|------------|------------|--------|-------|---------|------------|-------|--|
|                  | Total      | Total  |        |           |            |            |        |       |         |            |       |  |
| Payer Type       | Discharges | Saint  | HOW    | Valle     | LOSIVIE    | w Glent    | Kaiser | MEST  | , cedar | All Others | Total |  |
| Medicare         | 39,232     | 14.8%  | 12.3%  | 6.1%      |            | 7.2%       |        | 5.4%  |         |            | 100%  |  |
| Medi-Cal         | 36,034     | 8.9%   | 11.4%  | 9.8%      | 16.5%      | 4.7%       | 1.3%   | 4.8%  | 1.0%    | 41.6%      | 100%  |  |
| Private Coverage | 33,269     | 10.9%  | 7.2%   | 16.1%     | 0.2%       | 5.3%       | 9.1%   | 1.6%  | 7.8%    | 41.7%      | 100%  |  |
| All Other        | 2,931      | 6.7%   | 6.7%   | 3.0%      | 17.7%      | 5.0%       | 0.2%   | 1.7%  | 2.4%    | 56.6%      | 100%  |  |
| Self Pay         | 2,641      | 11.0%  | 20.4%  | 6.9%      | 3.0%       | 4.9%       | 4.6%   | 4.4%  | 1.9%    | 43.0%      | 100%  |  |
| Total Percentage |            | 11.5%  | 10.6%  | 10.1%     | 6.5%       | 5.7%       | 5.3%   | 4.0%  | 3.9%    | 42.3%      | 100%  |  |
| Total Discharges | 114,107    | 13,133 | 12,050 | 11,572    | 7,444      | 6,549      | 6,072  | 4,561 | 4,430   | 48,296     |       |  |

The following table illustrates hospital market share by payer category for 2014:

Note: Excludes normal newborns

- The largest categories of service area inpatient discharges are comprised of Medicare at approximately 39,200 discharges (34%), Medi-Cal at nearly 36,000 discharges (32%), and Private Coverage at approximately 33,300 discharges (29%):
- Saint Joseph Medical Center is the market share leader for Medicare with 15% market share;
- Holy Cross Medical Center is market share leader in Self-Pay (20%) and Los Angeles County Olive View-UCLA Medical Center is market share leader in Medi-Cal (17%); and
- Saint Joseph Medical Center provides care to a small proportion of Medi-Cal patients with a 9% market share.



# Market Share by Service Line

|                               | -                   |        | M                            | ARKET SHARE                        | BY SERVICE LINE                                            | : 2014                                  |                                                     |                                                          |                                |            |       |
|-------------------------------|---------------------|--------|------------------------------|------------------------------------|------------------------------------------------------------|-----------------------------------------|-----------------------------------------------------|----------------------------------------------------------|--------------------------------|------------|-------|
| Service Line                  | Total<br>Discharges |        | Holy Cross<br>Medical Center | Valley<br>Presbyterian<br>Hospital | Los Angeles<br>County Olive<br>View-UCLA<br>Medical Center | Glendale<br>Adventist<br>Medical Center | Kaiser<br>Foundation<br>Hospital -<br>Panorama City | Mission<br>Community<br>Hospital -<br>Panorama<br>Campus | Cedars Sinai<br>Medical Center | All Others | Total |
| General Medicine              | 34,542              | 12.0%  | 11.0%                        | 10.2%                              | 8.1%                                                       | 4.9%                                    | 5.9%                                                | 5.2%                                                     | 2.3%                           | 40.5%      | 100%  |
| Obstetrics                    | 16,374              | 13.1%  | 15.8%                        | 19.8%                              | 2.8%                                                       | 5.6%                                    | 8.3%                                                | 0.0%                                                     | 6.0%                           | 28.4%      | 100%  |
| Cardiac Services              | 12,838              | 12.5%  | 11.0%                        | 10.6%                              | 9.5%                                                       | 7.9%                                    | 3.9%                                                | 3.3%                                                     | 2.7%                           | 38.6%      | 100%  |
| Behavioral Health             | 10,558              | 0.6%   | 0.5%                         | 0.5%                               | 3.2%                                                       | 7.4%                                    | 0.2%                                                | 14.3%                                                    | 0.1%                           | 73.0%      | 100%  |
| General Surgery               | 8,425               | 14.2%  | 10.7%                        | 8.5%                               | 10.0%                                                      | 3.9%                                    | 4.8%                                                | 1.5%                                                     | 5.4%                           | 41.0%      | 100%  |
| Orthopedics                   | 6,125               | 11.8%  | 10.7%                        | 6.3%                               | 1.9%                                                       | 5.9%                                    | 10.7%                                               | 2.3%                                                     | 5.6%                           | 44.9%      | 100%  |
| Neurology                     | 4,830               | 16.3%  | 10.5%                        | 9.4%                               | 6.0%                                                       | 4.7%                                    | 4.1%                                                | 4.1%                                                     | 2.7%                           | 42.2%      | 100%  |
| Neonatology                   | 4,218               | 12.1%  | 12.0%                        | 16.3%                              | 4.6%                                                       | 4.1%                                    | 9.6%                                                | 0.0%                                                     | 10.9%                          | 30.6%      | 100%  |
| Oncology/Hematology (Medical) | 3,553               | 10.9%  | 11.0%                        | 7.3%                               | 11.8%                                                      | 5.5%                                    | 3.4%                                                | 2.9%                                                     | 3.7%                           | 43.4%      | 100%  |
| Spine                         | 2,005               | 12.4%  | 7.0%                         | 5.5%                               | 0.8%                                                       | 7.9%                                    | 0.3%                                                | 3.4%                                                     | 9.7%                           | 52.9%      | 100%  |
| Gynecology                    | 1,929               | 13.9%  | 9.3%                         | 5.8%                               | 13.7%                                                      | 5.5%                                    | 4.7%                                                | 1.1%                                                     | 6.2%                           | 39.8%      | 100%  |
| Vascular Services             | 1,684               | 17.0%  | 11.3%                        | 9.1%                               | 4.8%                                                       | 6.8%                                    | 3.8%                                                | 2.6%                                                     | 3.6%                           | 41.2%      | 100%  |
| Urology                       | 1,622               | 13.9%  | 9.1%                         | 5.9%                               | 8.1%                                                       | 6.2%                                    | 3.3%                                                | 2.6%                                                     | 6.4%                           | 44.6%      | 100%  |
| Other                         | 1,559               | 10.7%  | 16.2%                        | 4.2%                               | 3.0%                                                       | 3.8%                                    | 4.0%                                                | 1.3%                                                     | 6.4%                           | 50.4%      | 100%  |
| ENT                           | 1,412               | 6.1%   | 8.1%                         | 10.2%                              | 12.3%                                                      | 4.1%                                    | 2.9%                                                | 1.6%                                                     | 3.3%                           | 51.4%      | 100%  |
| Rehabilitation                | 1,334               | 12.6%  | 7.6%                         | 12.5%                              | 0.0%                                                       | 16.1%                                   | 0.0%                                                | 0.0%                                                     | 5.4%                           | 45.7%      | 100%  |
| Neurosurgery                  | 770                 | 16.4%  | 11.8%                        | 2.5%                               | 0.8%                                                       | 5.3%                                    | 0.8%                                                | 1.3%                                                     | 7.0%                           | 54.2%      | 100%  |
| <all others=""></all>         | 329                 | 4.3%   | 10.0%                        | 4.6%                               | 15.8%                                                      | 4.0%                                    | 7.0%                                                | 2.4%                                                     | 6.7%                           | 45.3%      | 100%  |
| Total Percentage              |                     | 11.5%  | 10.6%                        | 10.1%                              | 6.5%                                                       | 5.7%                                    | 5.3%                                                | 4.0%                                                     | 3.9%                           | 42.3%      | 100%  |
| Total Discharges              | 114,107             | 13,133 | 12,050                       | 11,572                             | 7,444                                                      | 6,549                                   | 6,072                                               | 4,561                                                    | 4,430                          | 48,296     |       |

The following table illustrates service area hospital market share by service line for 2014:

Note: Excludes normal newborns

- Saint Joseph Medical Center is the service line leader in ten of 16 service lines: general medicine (12%), cardiac services (13%), general surgery (14%), orthopedics (12%), neurology (16%), spine (12%), gynecology (14%), vascular services (17%), urology (14%), and neurosurgery (16%);
- Saint Joseph Medical Center also has a significant service line market share in obstetrics (13%), neonatology (12%), oncology/hematology (11%), and rehabilitation (13%);
- Valley Presbyterian Hospital is the market share leader for two service lines: obstetrics (20%) and neonatology (16%); and
- Los Angeles County Olive View-UCLA Medical Center has the highest market share in oncology/hematology (12%) and in ear, nose, and throat (12%).



## Market Share by ZIP Code

|                 |                 |                |                         |                       | MARKET SHAL            | RE BY ZIP CODE                                      | : 2014                           |                                                |                                                |                         |                |              |
|-----------------|-----------------|----------------|-------------------------|-----------------------|------------------------|-----------------------------------------------------|----------------------------------|------------------------------------------------|------------------------------------------------|-------------------------|----------------|--------------|
|                 |                 | Total          | Saint Joseph<br>Medical | Holy Cross<br>Medical | Valley<br>Presbyterian | Los Angeles<br>County Olive<br>View-UCLA<br>Medical | Glendale<br>Adventist<br>Medical | Kaiser<br>Foundation<br>Hospital -<br>Panorama | Mission<br>Community<br>Hospital -<br>Panorama | Cedars Sinai<br>Medical |                |              |
| ZIP Code        | Community       | Discharges     | Center                  | Center                | Hospital               | Center                                              | Center                           | City                                           | Campus                                         | Center                  | All Others     | Total        |
| 91342           | Sylmar          | 9,017          | 2.1%                    | 31.7%                 | 5.5%                   | 14.5%                                               | 1.4%                             | 8.4%                                           | 3.7%                                           | 0.7%                    | 32.0%          | 100%         |
| 91331           | Pacoima         | 8,828          | 2.8%                    | 28.1%                 | 9.8%                   | 14.2%                                               | 1.0%                             | 8.6%                                           | 3.3%                                           | 0.8%                    | 31.4%          | 100%         |
| 91402           | Panorama City   | 6,828          | 2.9%                    | 9.0%                  | 19.7%                  | 10.4%                                               | 1.4%                             | 7.6%                                           | 18.9%                                          | 1.0%                    | 29.0%          | 100%         |
| 91605           | North Hollywood | 5,448          | 13.5%                   | 4.6%                  | 17.9%                  | 8.3%                                                | 2.9%                             | 7.8%                                           | 4.7%                                           | 2.3%                    | 38.0%          | 100%         |
| 91405           | Van Nuys        | 5,335          | 3.5%                    | 3.5%                  | 37.1%                  | 7.1%                                                | 1.6%                             | 5.1%                                           | 5.2%                                           | 2.5%                    | 34.3%          | 100%         |
| 91343           | North Hills     | 5,297          | 2.4%                    | 14.7%                 | 17.4%                  | 7.8%                                                | 0.7%                             | 7.2%                                           | 10.4%                                          | 1.9%                    | 37.5%          | 100%         |
| 91406           | Van Nuys        | 4,863          | 2.6%                    | 4.9%                  | 25.1%                  | 6.5%                                                | 0.7%                             | 3.8%                                           | 4.4%                                           | 2.5%                    | 49.5%          | 100%         |
| 91344           | Granada Hills   | 4,756          | 2.6%                    | 33.0%                 | 4.0%                   | 4.2%                                                | 1.8%                             | 7.1%                                           | 2.7%                                           | 2.6%                    | 41.9%          | 100%         |
| 91401           | Van Nuys        | 4,753          | 5.7%                    | 1.5%                  | 16.9%                  | 3.4%                                                | 2.0%                             | 3.9%                                           | 2.2%                                           | 3.7%                    | 60.7%          | 100%         |
| 91352           | Sun Valley      | 4,586          | 16.9%                   | 9.0%                  | 9.4%                   | 8.0%                                                | 4.0%                             | 7.2%                                           | 1.9%                                           | 1.4%                    | 42.3%          | 100%         |
| 91606           | North Hollywood | 4,506          | 23.8%                   | 2.6%                  | 11.9%                  | 6.1%                                                | 2.9%                             | 5.6%                                           | 5.5%                                           | 3.5%                    | 38.1%          | 100%         |
| 90027           | Los Angeles     | 4,433          | 2.0%                    | 0.1%                  | 0.2%                   | 0.8%                                                | 6.1%                             | 0.1%                                           | 0.4%                                           | 8.7%                    | 81.5%          | 100%         |
| 91601           | North Hollywood | 3,112          | 32.7%                   | 1.5%                  | 5.5%                   | 5.1%                                                | 4.2%                             | 5.3%                                           | 2.0%                                           | 6.3%                    | 37.3%          | 100%         |
| 91042           | Tujunga         | 2,968          | 3.8%                    | 2.6%                  | 1.2%                   | 4.6%                                                | 19.8%                            | 3.8%                                           | 1.5%                                           | 1.5%                    | 61.1%          | 100%         |
| 91340           | San Fernando    | 2,937          | 1.4%                    | 41.7%                 | 6.5%                   | 15.8%                                               | 0.4%                             | 7.3%                                           | 2.0%                                           | 0.5%                    | 24.4%          | 100%         |
| 91607           | Valley Village  | 2,895          | 24.5%                   | 1.4%                  | 5.1%                   | 1.9%                                                | 2.8%                             | 5.7%                                           | 1.8%                                           | 10.9%                   | 46.0%          | 100%         |
| 91604           | Studio City     | 2,638          | 24.1%                   | 0.6%                  | 1.9%                   | 0.9%                                                | 1.9%                             | 2.7%                                           | 1.3%                                           | 17.8%                   | 48.9%          | 100%         |
| 91505           | Burbank         | 2,636          | 52.2%                   | 1.0%                  | 1.1%                   | 2.0%                                                | 5.0%                             | 3.5%                                           | 0.7%                                           | 5.0%                    | 29.6%          | 100%         |
| 91423           | Sherman Oaks    | 2,601          | 10.5%                   | 1.2%                  | 5.5%                   | 1.9%                                                | 1.9%                             | 3.5%                                           | 1.6%                                           | 12.7%                   | 61.2%          | 100%         |
| 91411           | Van Nuvs        | 2,590          | 2.9%                    | 2.4%                  | 29.7%                  | 4.7%                                                | 0.9%                             | 4.4%                                           | 6.4%                                           | 3.9%                    | 44.6%          | 100%         |
| 91201           | Glendale        | 2,563          | 20.9%                   | 0.7%                  | 0.6%                   | 1.5%                                                | 27.3%                            | 1.1%                                           | 1.2%                                           | 2.6%                    | 44.1%          | 100%         |
| 91214           | La Crescenta    | 2,360          | 2.6%                    | 0.3%                  | 0.4%                   | 1.2%                                                | 19.5%                            | 2.0%                                           | 0.2%                                           | 2.2%                    | 71.5%          | 100%         |
| 91202           | Glendale        | 2,261          | 8.1%                    | 0.1%                  | 0.4%                   | 1.4%                                                | 41.3%                            | 0.3%                                           | 0.2%                                           | 2.3%                    | 45.8%          | 100%         |
| 91040           | Sunland         | 2,209          | 7.4%                    | 3.8%                  | 1.1%                   | 5.4%                                                | 14.7%                            | 5.7%                                           | 1.4%                                           | 1.5%                    | 58.9%          | 100%         |
| 915040<br>91504 | Burbank         | 2,203          | 44.8%                   | 1.5%                  | 1.1%                   | 2.6%                                                | 8.9%                             | 3.8%                                           | 0.6%                                           | 4.5%                    | 32.2%          | 100%         |
| 91345           | Mission Hills   | 1,809          | 2.4%                    | 39.5%                 | 5.9%                   | 6.0%                                                | 0.7%                             | 9.2%                                           | 7.1%                                           | 1.2%                    | 28.1%          | 100%         |
| 91506           | Burbank         | 1,305          | 48.4%                   | 1.2%                  | 1.1%                   | 2.0%                                                | 6.6%                             | 2.4%                                           | 1.2%                                           | 3.1%                    | 34.0%          | 100%         |
| 91501           | Burbank         | 1,595          | 43.4%                   | 0.8%                  | 0.8%                   | 1.4%                                                | 14.9%                            | 2.4%                                           | 1.1%                                           | 3.2%                    | 31.9%          | 100%         |
| 90068           | Los Angeles     | 1,393          | 13.9%                   | 0.3%                  | 0.8%                   | 0.1%                                                | 2.4%                             | 0.7%                                           | 0.2%                                           | 36.5%                   | 45.3%          | 100%         |
| 90068           | Glendale        | 1,482          | 4.0%                    | 0.3%                  | 0.0%                   | 0.1%                                                | 2.4%                             | 0.7%                                           | 0.2%                                           | 2.2%                    | 45.3%          | 100%         |
|                 | Burbank         | , -            |                         |                       |                        |                                                     |                                  |                                                |                                                |                         |                |              |
| 91502<br>91602  | North Hollywood | 1,235<br>1,226 | 39.4%<br>38.9%          | 1.1%                  | 1.1%                   | 3.3%                                                | 15.5%<br>3.9%                    | 1.7%                                           | 0.9%                                           | 3.0%<br>13.9%           | 33.8%<br>33.9% | 100%<br>100% |
|                 | ,               |                |                         |                       |                        |                                                     |                                  |                                                |                                                |                         |                |              |
| 91207           | Glendale        | 1,072          | 6.2%                    | 0.6%                  | 0.1%                   | 0.4%                                                | 39.3%                            | 1.0%                                           | 0.1%                                           | 3.1%                    | 49.3%          | 100%         |
| 91510           | Burbank         | 46             | 39.1%                   | 4.3%                  | 2.2%                   | 4.3%                                                | 6.5%                             | 0.0%                                           | 0.0%                                           | 10.9%                   | 32.6%          | 100%         |
| 91507           | Burbank         | 23             | 30.4%                   | 4.3%                  | 4.3%                   | 0.0%                                                | 4.3%                             | 0.0%                                           | 0.0%                                           | 4.3%                    | 52.2%          | 100%         |
| 91617           | Valley Village  | 19             | 36.8%                   | 0.0%                  | 0.0%                   | 0.0%                                                | 0.0%                             | 5.3%                                           | 0.0%                                           | 21.1%                   | 36.8%          | 100%         |
| 91610           | Toluca Lake     | 16             | 50.0%                   | 0.0%                  | 6.3%                   | 0.0%                                                | 6.3%                             | 6.3%                                           | 6.3%                                           | 6.3%                    | 18.8%          | 100%         |
| Total Perc      |                 |                | 11.5%                   | 10.6%                 | 10.1%                  | 6.5%                                                | 5.7%                             | 5.3%                                           | 4.0%                                           | 3.9%                    | 42.3%          | 100%         |
| Total Disc      | charges         | 114,107        | 13,133                  | 12,050                | 11,572                 | 7,444                                               | 6,549                            | 6,072                                          | 4,561                                          | 4,430                   | 48,296         |              |

The following table illustrates service area hospital market share by ZIP Code for 2014:

Note: Excludes normal newborns Source: OSHPD Patient Discharge Database

- Saint Joseph Medical Center is the market share leader in 15 of the service area ZIP Codes. In five of these ZIP Codes, represented by Burbank and Toluca Lake, Saint Joseph Medical Center had over 40% of the market share in 2014;
- Valley Presbyterian Hospital is the market share leader in the communities of Panorama City, North Hollywood, Van Nuys, and North Hills; and
- Holy Cross Medical Center is the market share leader in five service area ZIP Codes located in the communities of Sylmar, Pacoima, Granada Hills, San Fernando, and Mission Hills.



# Service Availability by Bed Type

Using FY 2014 data, the tables on the following pages show Saint Joseph Medical Center's existing hospital bed capacity, occupancy, and availability for medical/surgical, intensive/coronary care, obstetrics, neonatal intensive care, rehabilitation, and emergency services.

## Medical/Surgical Capacity Analysis

The medical/surgical beds within Saint Joseph Medical Center's service area operated at an overall occupancy rate of 55%. Saint Joseph Medical Center's 249 licensed medical/surgical beds<sup>24</sup> represented nearly 16% of the beds in this category for the service area.

|                                              | MEDI       | CAL/SURGICAL E | BEDS FY 2014 | •          | •            |              |          |
|----------------------------------------------|------------|----------------|--------------|------------|--------------|--------------|----------|
|                                              | Miles from | Within         | Licensed     |            |              | Average      | Percent  |
| Hospital                                     | Hospital   | Service Area   | Beds         | Discharges | Patient Days | Daily Census | Occupied |
| Saint Joseph Medical Center                  | -          | х              | 249          | 13,025     | 49,300       | 135          | 54.2%    |
| Kaiser Foundation Hospitals - Los Angeles    | 7.2        | Х              | 192          | 14,626     | 57,209       | 157          | 81.6%    |
| Hollywood Presbyterian Medical Center        | 7.2        | Х              | 176          | 5,295      | 16,105       | 44           | 25.1%    |
| Pacifica Hospital of the Valley              | 7.4        | Х              | 48           | 2,760      | 7,504        | 21           | 42.8%    |
| Children's Hospital of Los Angeles           | 7.4        | х              | -            | -          | -            | -            | -        |
| Kaiser Foundation Hospitals - Panorama City  | 9.6        | х              | 128          | 6,723      | 21,320       | 58           | 45.6%    |
| Valley Presbyterian Hospital                 | 10.0       | х              | 188          | 8,897      | 38,081       | 104          | 55.5%    |
| USC Verdugo Hills Hospital                   | 10.3       | Х              | 84           | 3,150      | 9,950        | 27           | 32.5%    |
| Mission Community Hospital                   | 11.1       | х              | 75           | 4,462      | 20,143       | 55           | 73.6%    |
| Holy Cross Medical Center                    | 14.0       | х              | 245          | 12,684     | 52,162       | 143          | 58.3%    |
| LA County Olive View - UCLA Medical Center   | 19.5       | х              | 200          | 10,444     | 46,611       | 128          | 63.9%    |
| SUB-TOTAL                                    |            |                | 1,585        | 82,066     | 318,385      | 872          | 55.0%    |
| Southern California Hospital at Hollywood    | 5.6        |                | 337          | 10,103     | 49,296       | 135          | 40.1%    |
| Glendale Memorial Hospital and Health Center | 6.0        |                | 118          | 3,709      | 19,337       | 53           | 44.9%    |
| Glendale Adventist Medical Center            | 6.2        |                | 143          | 6,264      | 22,796       | 62           | 43.7%    |
| Sherman Oaks Hospital                        | 7.6        |                | 96           | 4,717      | 15,635       | 43           | 44.6%    |
| Cedars-Sinai Medical Center                  | 9.0        |                | 383          | 26,437     | 119,302      | 327          | 85.3%    |
| LAC+USC Medical Center                       | 11.1       |                | 310          | 20,791     | 103,263      | 283          | 91.3%    |
| Huntington Memorial Hospital                 | 11.6       |                | 301          | 18,093     | 69,871       | 191          | 63.6%    |
| Tarzana Medical Center                       | 12.7       |                | 118          | 6,849      | 26,874       | 74           | 62.4%    |
| Northridge Hospital Medical Center           | 15.7       |                | 144          | 6,037      | 19,370       | 53           | 36.9%    |
| Kaiser Foundation Hospitals - Woodland Hills | 16.0       |                | 191          | 8,486      | 32,173       | 88           | 46.1%    |
| Ronald Reagan UCLA Medical Center            | 17.4       |                | 204          | 12,310     | 74,116       | 203          | 99.5%    |
| TOTAL                                        |            |                | 3,930        | 205,862    | 870,418      | 2385         | 60.7%    |

Source: OSHPD Disclosure Reports, FY 2014; Google Maps

• Saint Joseph Medical Center reported 13,025 hospital discharges and 49,300 patient days that resulted in an occupancy rate of approximately 54% and an average daily census of 135 patients.

<sup>&</sup>lt;sup>24</sup> Since FY 2014, Saint Joseph Medical Center increased its bed licensure and is currently licensed for 269 medical/surgical beds. Additionally, nine of Saint Joseph Medical Center's 269 medical/surgical beds are currently in suspense.



## Intensive Care Unit/Coronary Care Unit Capacity Analysis

There were 335 intensive care unit/coronary care unit beds within the service area that operated at an overall occupancy rate of nearly 59%. Saint Joseph Medical Center had 38 licensed intensive care beds and 16 licensed coronary care beds, with a combined occupancy rate of approximately 53% and an average daily census of 29 patients.

| INT                                          | ENSIVE CARE U | INIT/CORONAR | Y CARE UNIT | BEDS FY 2014 |              |              |          |
|----------------------------------------------|---------------|--------------|-------------|--------------|--------------|--------------|----------|
|                                              | Miles from    | Within       | Licensed    |              |              | Average      | Percent  |
| Hospital                                     | Hospital      | Service Area | Beds        | Discharges   | Patient Days | Daily Census | Occupied |
| Saint Joseph Medical Center                  | -             | -            | 54          | 744          | 10,528       | 29           | 53.4%    |
| Kaiser Foundation Hospitals - Los Angeles    | 7.2           | х            | 96          | 2,816        | 28,562       | 78           | 81.5%    |
| Hollywood Presbyterian Medical Center        | 7.2           | Х            | 36          | 432          | 6,360        | 17           | 48.4%    |
| Pacifica Hospital of the Valley              | 7.4           | х            | 7           | 168          | 1,923        | 5            | 75.3%    |
| Children's Hospital of Los Angeles           | 7.4           | Х            | -           | -            | -            | -            | -        |
| Kaiser Foundation Hospitals - Panorama City  | 9.6           | х            | 24          | 158          | 2,654        | 7            | 30.3%    |
| Valley Presbyterian Hospital                 | 10.0          | Х            | 30          | 348          | 5,416        | 15           | 49.5%    |
| USC Verdugo Hills Hospital                   | 10.3          | х            | 12          | 182          | 1,944        | 5            | 44.4%    |
| Mission Community Hospital                   | 11.1          | Х            | 10          | 144          | 2,300        | 6            | 63.0%    |
| Holy Cross Medical Center                    | 14.0          | х            | 24          | 401          | 8,049        | 22           | 91.9%    |
| LA County Olive View - UCLA Medical Center   | 19.5          | х            | 42          | 275          | 4,123        | 11           | 26.9%    |
| SUB-TOTAL                                    |               |              | 335         | 5,668        | 71,859       | 197          | 58.8%    |
| Southern California Hospital at Hollywood    | 5.6           |              | 28          | 661          | 7,122        | 20           | 69.7%    |
| Glendale Memorial Hospital and Health Center | 6.0           |              | 24          | 508          | 4,183        | 11           | 47.8%    |
| Glendale Adventist Medical Center            | 6.2           |              | 52          | 395          | 8,498        | 23           | 44.8%    |
| Sherman Oaks Hospital                        | 7.6           |              | 16          | 173          | 2,856        | 8            | 48.9%    |
| Cedars-Sinai Medical Center                  | 9.0           |              | 118         | 1,057        | 25,604       | 70           | 59.4%    |
| LAC+USC Medical Center                       | 11.1          |              | 120         | 2,246        | 32,131       | 88           | 73.4%    |
| Huntington Memorial Hospital                 | 11.6          |              | 30          | 373          | 7,304        | 20           | 66.7%    |
| Tarzana Medical Center                       | 12.7          |              | 20          | 496          | 5,458        | 15           | 74.8%    |
| Northridge Hospital Medical Center           | 15.7          |              | 46          | 317          | 5,376        | 15           | 32.0%    |
| Kaiser Foundation Hospitals - Woodland Hills | 16.0          |              | 22          | 284          | 3,660        | 10           | 45.6%    |
| Ronald Reagan UCLA Medical Center            | 17.4          |              | 117         | 3,325        | 41,704       | 114          | 97.7%    |
| TOTAL                                        |               |              | 928         | 15,503       | 215,755      | 591          | 63.7%    |

Source: OSHPD Disclosure Reports, FY 2014; Google Maps

- Among the service area hospitals, the average daily census was 197 patients based on 71,859 days;
- Saint Joseph Medical Center provided approximately 16% of the service area's intensive care/coronary care beds; and
- Saint Joseph Medical Center accounted for nearly 13% of the service area's intensive care/coronary care discharges.



## **Obstetrics Capacity Analysis**

As shown below, there were 277 obstetric beds located in the service area with an aggregate occupancy rate of 50%. Saint Joseph Medical Center reported 24 licensed obstetric beds with an occupancy rate of 80% and an average daily census of 19 patients.

|                                              | 0          | BSTETRICS BEDS | 5 FY 2014 |            |              |              |          |
|----------------------------------------------|------------|----------------|-----------|------------|--------------|--------------|----------|
|                                              | Miles from | Within         | Licensed  |            |              | Average      | Percent  |
| Hospital                                     | Hospital   | Service Area   | Beds      | Discharges | Patient Days | Daily Census | Occupied |
| Saint Joseph Medical Center                  | -          | х              | 24        | 2,682      | 7,020        | 19           | 80.1%    |
| Kaiser Foundation Hospitals - Los Angeles    | 7.2        | Х              | 27        | 2,593      | 4,402        | 12           | 44.7%    |
| Hollywood Presbyterian Medical Center        | 7.2        | Х              | 34        | 3,843      | 10,540       | 29           | 84.9%    |
| Pacifica Hospital of the Valley              | 7.4        | Х              | 16        | 399        | 1,122        | 3            | 19.2%    |
| Children's Hospital of Los Angeles           | 7.4        | Х              | -         | -          | -            | -            | -        |
| Kaiser Foundation Hospitals - Panorama City  | 9.6        | Х              | 42        | 2,348      | 5,166        | 14           | 33.7%    |
| Valley Presbyterian Hospital                 | 10.0       | Х              | 58        | 3,854      | 9,726        | 27           | 45.9%    |
| USC Verdugo Hills Hospital                   | 10.3       | х              | 12        | 631        | 1,543        | 4            | 35.2%    |
| Mission Community Hospital                   | 11.1       | Х              | -         | -          | -            | -            | -        |
| Holy Cross Medical Center                    | 14.0       | Х              | 35        | 3,399      | 8,614        | 24           | 67.4%    |
| LA County Olive View - UCLA Medical Center   | 19.5       | Х              | 29        | 724        | 2,471        | 7            | 23.3%    |
| SUB-TOTAL                                    |            |                | 277       | 20,473     | 50,604       | 139          | 50.1%    |
| Southern California Hospital at Hollywood    | 5.6        |                | -         | -          | -            | -            | -        |
| Glendale Memorial Hospital and Health Center | 6.0        |                | 24        | 1,873      | 5,760        | 16           | 65.8%    |
| Glendale Adventist Medical Center            | 6.2        |                | 30        | 2,364      | 6,526        | 18           | 59.6%    |
| Sherman Oaks Hospital                        | 7.6        |                | -         | -          | -            | -            | -        |
| Cedars-Sinai Medical Center                  | 9.0        |                | 112       | 6,007      | 17,467       | 48           | 42.7%    |
| LAC+USC Medical Center                       | 11.1       |                | 12        | 1,272      | 4,097        | 11           | 93.5%    |
| Huntington Memorial Hospital                 | 11.6       |                | 56        | 3,482      | 10,796       | 30           | 52.8%    |
| Tarzana Medical Center                       | 12.7       |                | 29        | 2,226      | 7,901        | 22           | 74.6%    |
| Northridge Hospital Medical Center           | 15.7       |                | 35        | 1,470      | 4,288        | 12           | 33.6%    |
| Kaiser Foundation Hospitals - Woodland Hills | 16.0       |                | 24        | 1,775      | 2,873        | 8            | 32.8%    |
| Ronald Reagan UCLA Medical Center            | 17.4       |                | 17        | 2,034      | 5,845        | 16           | 94.2%    |
| TOTAL                                        |            |                | 616       | 42,976     | 116,157      | 318          | 51.7%    |

Source: OSHPD Disclosure Reports, FY 2014; Google Maps

All Kaiser facilities have Alternative Birthing Centers

- Saint Joseph Medical Center provided nearly 9% of licensed obstetrics beds within its service area and reported approximately 13% of the service area's 20,473 discharges; and
- Hospitals within the service area had varying levels of occupancy rates ranging from approximately 19% at Pacifica Hospital of the Valley to nearly 85% at Hollywood Presbyterian Medical Center.



## Neonatal Intensive Care Capacity Analysis

There were 238 neonatal intensive care beds within the service area that operated at an overall occupancy rate of approximately 58%. Saint Joseph Medical Center had 20 licensed neonatal intensive care beds with an average occupancy rate of nearly 71% and an average daily census of 14 patients.

|                                              | NEONATA    | L INTENSIVE CA | RE BEDS FY 2 | 2014       |              |              |          |
|----------------------------------------------|------------|----------------|--------------|------------|--------------|--------------|----------|
|                                              | Miles from | Within         | Licensed     |            |              | Average      | Percent  |
| Hospital                                     | Hospital   | Service Area   | Beds         | Discharges | Patient Days | Daily Census | Occupied |
| Saint Joseph Medical Center                  | -          | х              | 20           | 358        | 5,156        | 14           | 70.6%    |
| Kaiser Foundation Hospitals - Los Angeles    | 7.2        | Х              | 33           | 376        | 8,120        | 22           | 67.4%    |
| Hollywood Presbyterian Medical Center        | 7.2        | Х              | 15           | 260        | 4,192        | 11           | 76.6%    |
| Pacifica Hospital of the Valley              | 7.4        | Х              | -            | -          | -            | -            | -        |
| Children's Hospital of Los Angeles           | 7.4        | Х              | 98           | 394        | 17,926       | 49           | 50.1%    |
| Kaiser Foundation Hospitals - Panorama City  | 9.6        | х              | 24           | 231        | 3,756        | 10           | 42.9%    |
| Valley Presbyterian Hospital                 | 10.0       | х              | 22           | 312        | 5,673        | 16           | 70.6%    |
| USC Verdugo Hills Hospital                   | 10.3       | х              | -            | -          | -            | -            | -        |
| Mission Community Hospital                   | 11.1       | Х              | -            | -          | -            | -            | -        |
| Holy Cross Medical Center                    | 14.0       | х              | 12           | 231        | 3,412        | 9            | 77.9%    |
| LA County Olive View - UCLA Medical Center   | 19.5       | х              | 14           | 136        | 2,492        | 7            | 48.8%    |
| SUB-TOTAL                                    |            |                | 238          | 2,298      | 50,727       | 139          | 58.4%    |
| Southern California Hospital at Hollywood    | 5.6        |                | -            | -          | -            | -            | -        |
| Glendale Memorial Hospital and Health Center | 6.0        |                | 13           | 254        | 3,394        | 9            | 71.5%    |
| Glendale Adventist Medical Center            | 6.2        |                | 14           | 189        | 3,020        | 8            | 59.1%    |
| Sherman Oaks Hospital                        | 7.6        |                | -            | -          | -            | -            | -        |
| Cedars-Sinai Medical Center                  | 9.0        |                | 45           | 489        | 9,953        | 27           | 60.6%    |
| LAC+USC Medical Center                       | 11.1       |                | 40           | 470        | 6,461        | 18           | 44.3%    |
| Huntington Memorial Hospital                 | 11.6       |                | 51           | 390        | 6,807        | 19           | 36.6%    |
| Tarzana Medical Center                       | 12.7       |                | 21           | 388        | 3,870        | 11           | 50.5%    |
| Northridge Hospital Medical Center           | 15.7       |                | 22           | 244        | 3,024        | 8            | 37.7%    |
| Kaiser Foundation Hospitals - Woodland Hills | 16.0       |                | 18           | 185        | 1,380        | 4            | 21.0%    |
| Ronald Reagan UCLA Medical Center            | 17.4       |                | 29           | 346        | 9,360        | 26           | 88.4%    |
| TOTAL                                        |            |                | 491          | 5,253      | 97,996       | 268          | 54.7%    |

Source: OSHPD Disclosure Reports, FY 2014; Google Maps

- Among the combined service area hospitals, the average daily census was 139 patients based on 50,727 days; and
- Saint Joseph Medical Center provided approximately 8% of the service area's neonatal intensive care beds, and accounted for nearly 16% of the service area's discharges.



## Rehabilitation Capacity Analysis

Only four of the 11 hospitals within the service area provided rehabilitation beds. There were 83 total rehabilitation beds within the service area that operated at an overall occupancy rate of 48%.

|                                              | PHYSICAL R | EHABILITATION | ACUTE BEDS | FY 2014    |              |              |          |
|----------------------------------------------|------------|---------------|------------|------------|--------------|--------------|----------|
|                                              | Miles from | Within        | Licensed   |            |              | Average      | Percent  |
| Hospital                                     | Hospital   | Service Area  | Beds       | Discharges | Patient Days | Daily Census | Occupied |
| Saint Joseph Medical Center                  | -          | х             | 25         | 240        | 2,976        | 8            | 32.6%    |
| Kaiser Foundation Hospitals - Los Angeles    | 7.2        | Х             | -          | -          | -            | -            | -        |
| Hollywood Presbyterian Medical Center        | 7.2        | Х             | 28         | 379        | 4,903        | 13           | 48.0%    |
| Pacifica Hospital of the Valley              | 7.4        | Х             | -          | -          | -            | -            | -        |
| Children's Hospital of Los Angeles           | 7.4        | Х             | -          | -          | -            | -            | -        |
| Kaiser Foundation Hospitals - Panorama City  | 9.6        | Х             | -          | -          | -            | -            | -        |
| Valley Presbyterian Hospital                 | 10.0       | х             | 17         | 328        | 4,067        | 11           | 65.5%    |
| USC Verdugo Hills Hospital                   | 10.3       | Х             | -          | -          | -            | -            | -        |
| Mission Community Hospital                   | 11.1       | Х             | -          | -          | -            | -            | -        |
| Holy Cross Medical Center                    | 14.0       | Х             | 13         | 185        | 2,583        | 7            | 54.4%    |
| LA County Olive View - UCLA Medical Center   | 19.5       | Х             | -          | -          | -            | -            | -        |
| SUB-TOTAL                                    |            |               | 83         | 1,132      | 14,529       | 40           | 48.0%    |
| Southern California Hospital at Hollywood    | 5.6        |               | 32         | 409        | 5,080        | 14           | 43.5%    |
| Glendale Memorial Hospital and Health Center | 6.0        |               | 14         | 163        | 2,009        | 6            | 39.3%    |
| Glendale Adventist Medical Center            | 6.2        |               | 28         | 575        | 6,632        | 18           | 64.9%    |
| Sherman Oaks Hospital                        | 7.6        |               | -          | -          | -            | -            | -        |
| Cedars-Sinai Medical Center                  | 9.0        |               | 29         | 723        | 7,723        | 21           | 73.0%    |
| LAC+USC Medical Center                       | 11.1       |               | -          | -          | -            | -            | -        |
| Huntington Memorial Hospital                 | 11.6       |               | 24         | 337        | 4,586        | 13           | 52.4%    |
| Tarzana Medical Center                       | 12.7       |               | -          | -          | -            | -            | -        |
| Northridge Hospital Medical Center           | 15.7       |               | 36         | 243        | 4,414        | 12           | 33.6%    |
| Kaiser Foundation Hospitals - Woodland Hills | 16.0       |               | -          | -          | -            | -            | -        |
| Ronald Reagan UCLA Medical Center            | 17.4       |               | -          | -          | -            | -            | -        |
| TOTAL                                        |            |               | 246        | 3,582      | 44,973       | 123          | 50.1%    |

Source: OSHPD Disclosure Reports, FY 2014; Google Maps

- Saint Joseph Medical Center had 25 licensed rehabilitation beds with an average occupancy rate of nearly 33% and an average daily census of eight patients; and
- Saint Joseph Medical Center provided approximately 30% of the service area's rehabilitation beds and approximately 21% of the discharges.



#### Emergency Department Volume at Hospitals in the Service Area

In 2014, Saint Joseph Medical Center had 38 emergency treatment stations. There were 314 treatment stations among all service area hospitals combined. As shown below, Saint Joseph Medical Center reported 50,818 visits, totaling approximately 9% of all visits among the service area hospitals (549,773 visits).

The table below shows the visits by severity category for area emergency departments as reported by OSHPD Automated Licensing Information and Report Tracking System.

|                                              |            |              | EMERGEN       | ICY DEPARTN | IENT VISITS BY O | ATEGORY 2 | 014      |          |            |           |            |           |
|----------------------------------------------|------------|--------------|---------------|-------------|------------------|-----------|----------|----------|------------|-----------|------------|-----------|
|                                              | Miles from | Within       |               |             |                  |           | Low/     |          | Severe w/o | Severe w/ | Percentage | Hours of  |
| Hospital                                     | Hospital   | Service Area | ER Level      | Stations    | Total Visits     | Minor     | Moderate | Moderate | Threat     | Threat    | Admitted   | Diversion |
| Saint Joseph Medical Center                  | -          | х            | Basic         | 38          | 50,818           | 551       | 5,330    | 16,210   | 15,298     | 13,429    | 14.5%      | 91        |
| Kaiser Foundation Hospitals - Los Angeles    | 7.2        | х            | Basic         | 45          | 66,365           | 487       | 11,083   | 47,799   | 6,123      | 873       | 12.4%      | 3,349     |
| Hollywood Presbyterian Medical Center        | 7.2        | х            | Basic         | 20          | 34,482           | 4,483     | 6,493    | 7,567    | 4,464      | 11,475    | 17.5%      | 125       |
| Pacifica Hospital of the Valley              | 7.4        | х            | Basic         | 7           | 13,642           | 3,123     | 4,018    | 2,204    | 1,344      | 2,953     | 19.1%      | 203       |
| Children's Hospital of Los Angeles           | 7.4        | х            | Basic         | 39          | 74,195           | 13,812    | 21,953   | 25,518   | 12,165     | 747       | 9.2%       | 19        |
| Kaiser Foundation Hospitals - Panorama City  | 9.6        | х            | Basic         | 34          | 59,309           | 349       | 3,539    | 39,964   | 12,891     | 2,566     | 7.8%       | 1,448     |
| Valley Presbyterian Hospital                 | 10.0       | х            | Basic         | 27          | 61,819           | 1,321     | 14,256   | 21,660   | 17,881     | 6,701     | 12.8%      | 341       |
| USC Verdugo Hills Hospital (1)               | 10.3       | х            | Basic         | 13          | 22,078           | 4,329     | 2,866    | 4,824    | 4,579      | 1,827     | 16.5%      | 290       |
| Mission Community Hospital                   | 11.1       | х            | Basic         | 8           | 19,580           | 2,463     | 5,946    | 4,427    | 5,979      | 765       | 27.3%      | 21        |
| Holy Cross Medical Center                    | 14.0       | х            | Basic         | 32          | 90,426           | 894       | 9,145    | 34,534   | 27,439     | 18,414    | 9.8%       | 512       |
| LA County Olive View - UCLA Medical Center   | 19.5       | х            | Basic         | 51          | 57,059           | 3,277     | 30,168   | 23,330   | 279        | 5         | 14.6%      | 1,637     |
| SUB-TOTAL                                    |            |              |               | 314         | 549,773          | 35,089    | 114,797  | 228,037  | 108,442    | 59,755    | 12.7%      | 8,036     |
| Southern California Hospital at Hollywood    | 5.6        |              | -             | -           | -                | -         | -        | -        | -          | -         | -          | -         |
| Glendale Memorial Hospital and Health Center | 6.0        |              | Basic         | 15          | 36,183           | 1,710     | 6,798    | 14,931   | 10,995     | 1,749     | 14.8%      | 495       |
| Glendale Adventist Medical Center            | 6.2        |              | Basic         | 36          | 52,097           | 756       | 6,509    | 15,297   | 14,822     | 14,713    | 24.1%      | 889       |
| Sherman Oaks Hospital (2)                    | 7.6        |              | Basic         | 12          | 24,393           | 548       | 1,654    | 5,691    | 5,120      | 6,336     | 20.7%      | -         |
| Cedars-Sinai Medical Center                  | 9.0        |              | Basic         | 51          | 87,061           | 3,319     | 13,778   | 23,771   | 18,919     | 27,274    | 24.4%      | 97        |
| LAC+USC Medical Center                       | 11.1       |              | Comprehensive | 106         | 164,542          | 7,300     | 36,018   | 90,088   | 29,168     | 1,968     | 13.4%      | -         |
| Huntington Memorial Hospital                 | 11.6       |              | Basic         | 50          | 60,721           | 1,663     | 6,393    | 19,881   | 18,042     | 14,742    | 24.0%      | 385       |
| Tarzana Medical Center                       | 12.7       |              | Basic         | 15          | 28,888           | 325       | 1,976    | 9,514    | 8,335      | 8,738     | 22.4%      | 218       |
| Northridge Hospital Medical Center           | 15.7       |              | Basic         | 25          | 56,767           | 2,081     | 10,310   | 19,524   | 18,412     | 6,440     | 17.0%      | 837       |
| Kaiser Foundation Hospitals - Woodland Hills | 16.0       |              | Basic         | 27          | 39,945           | 176       | 3,634    | 26,154   | 8,269      | 1,712     | 13.2%      | 1,128     |
| Ronald Reagan UCLA Medical Center            | 17.4       |              | Comprehensive | 33          | 43,945           | 5,170     | 4,485    | 8,561    | 11,236     | 14,493    | 20.4%      | 3,242     |
| TOTAL                                        |            |              |               | 684         | 1,144,315        | 58,137    | 206,352  | 461,449  | 251,760    | 157,920   | 15.8%      | 7,291     |

Source: OSHPD Alirts Annual Utilization Reports, 2014; Google Maps.

(1) The 3,653 admitted patients are not included in the service totals (2) The 5,044 admitted patients are not included in the service totals

- Nearly 15% of Saint Joseph Medical Center's emergency department visits resulted in admission to the hospital;
- Saint Joseph Medical Center went on diversion for 91 hours; and
- Nearly 56% of Saint Joseph Medical Center's emergency department visits were classified as severe with/without threat and is higher than the service area average of nearly 31%.



#### Emergency Department Capacity

In 2014, Saint Joseph Medical Center's emergency department was operating at nearly 67% of its 38-bed capacity.

|                                              |            | EMERGENCY DEPA | RTMENT CAPACITY | 2014     |              |           |           |
|----------------------------------------------|------------|----------------|-----------------|----------|--------------|-----------|-----------|
|                                              | Miles from | Within Service |                 |          |              |           | Remaining |
| Hospital                                     | Hospital   | Area           | ER Level        | Stations | Total Visits | Capacity  | Capacity  |
| Saint Joseph Medical Center                  | -          | -              | Basic           | 38       | 50,818       | 76,000    | 25,182    |
| Kaiser Foundation Hospitals - Los Angeles    | 7.2        | х              | Basic           | 45       | 66,365       | 90,000    | 23,635    |
| Hollywood Presbyterian Medical Center        | 7.2        | х              | Basic           | 20       | 34,482       | 40,000    | 5,518     |
| Pacifica Hospital of the Valley              | 7.4        | х              | Basic           | 7        | 13,642       | 14,000    | 358       |
| Children's Hospital of Los Angeles           | 7.4        | х              | Basic           | 39       | 74,195       | 78,000    | 3,805     |
| Kaiser Foundation Hospitals - Panorama City  | 9.6        | Х              | Basic           | 34       | 59,309       | 68,000    | 8,691     |
| Valley Presbyterian Hospital                 | 10.0       | х              | Basic           | 27       | 61,819       | 54,000    | (7,819)   |
| USC Verdugo Hills Hospital (1)               | 10.3       | х              | Basic           | 13       | 22,078       | 26,000    | 3,922     |
| Mission Community Hospital                   | 11.1       | х              | Basic           | 8        | 19,580       | 16,000    | (3,580)   |
| Holy Cross Medical Center                    | 14.0       | х              | Basic           | 32       | 90,426       | 64,000    | (26,426)  |
| LA County Olive View - UCLA Medical Center   | 19.5       | х              | Basic           | 51       | 57,059       | 102,000   | 44,941    |
| SUB-TOTAL                                    |            |                |                 | 314      | 549,773      | 628,000   | 78,227    |
| Southern California Hospital at Hollywood    | 5.6        |                | -               | -        | -            | -         | -         |
| Glendale Memorial Hospital and Health Center | 6.0        |                | Basic           | 15       | 36,183       | 30,000    | (6,183)   |
| Glendale Adventist Medical Center            | 6.2        |                | Basic           | 36       | 52,097       | 72,000    | 19,903    |
| Sherman Oaks Hospital (2)                    | 7.6        |                | Basic           | 12       | 24,393       | 24,000    | (393)     |
| Cedars-Sinai Medical Center                  | 9.0        |                | Basic           | 51       | 87,061       | 102,000   | 14,939    |
| LAC+USC Medical Center                       | 11.1       |                | Comprehensive   | 106      | 164,542      | 212,000   | 47,458    |
| Huntington Memorial Hospital                 | 11.6       |                | Basic           | 50       | 60,721       | 100,000   | 39,279    |
| Tarzana Medical Center                       | 12.7       |                | Basic           | 15       | 28,888       | 30,000    | 1,112     |
| Northridge Hospital Medical Center           | 15.7       |                | Basic           | 25       | 56,767       | 50,000    | (6,767)   |
| Kaiser Foundation Hospitals - Woodland Hills | 16.0       |                | Basic           | 27       | 39,945       | 54,000    | 14,055    |
| Ronald Reagan UCLA Medical Center            | 17.4       |                | Comprehensive   | 33       | 43,945       | 66,000    | 22,055    |
| TOTAL                                        |            |                |                 | 684      | 1,144,315    | 1,368,000 | 223,685   |

Source: OSHPD Alirts Annual Utilization Reports, 2014; Google Maps.

(1) The 3,653 admitted patients are not included in the service totals

(2) The 5,044 admitted patients are not included in the service totals

- The only service area hospital that operated its emergency department at a lower capacity than Saint Joseph Medical Center was LA County Olive View-UCLA Medical Center (56%);
- Both Valley Presbyterian Hospital and Holy Cross Medical Center operated beyond 100% capacity, at 115% and 141%, respectively; and
- The combined service area hospitals' emergency departments were at nearly 88% capacity.



### **ANALYSIS OF NORTH LOS ANGELES COUNTY**

#### Health Professional Shortage Areas, Medically Underserved Areas, & Medically Underserved Populations

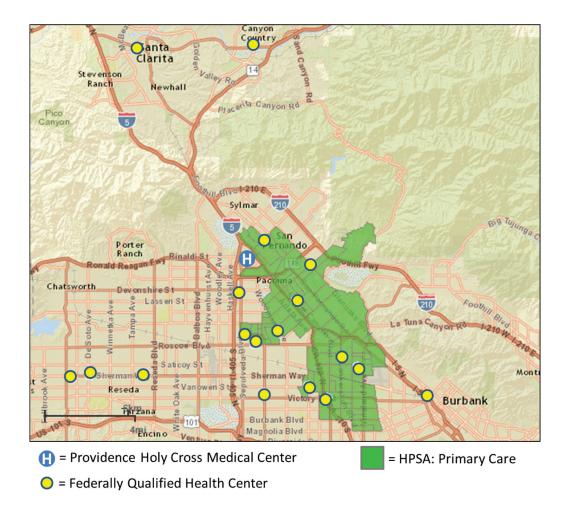
The Federal Health Resources and Services Administration designates Health Professional Shortage Areas as areas with a shortage of primary medical care, dental care, or mental health providers. They are designated according to geography (e.g., service area), demographics (e.g., low-income population), or institutions (e.g., comprehensive health centers).

The maps below depict these shortage areas relative to Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center's location.



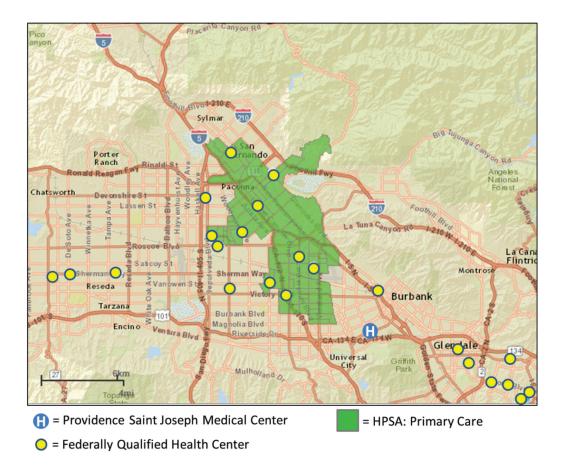
• A small area located east of Tarzana Medical Center's service area is designated as a Health Professional Shortage Area and indicates a need for additional primary care physicians.





• Although Holy Cross Medical Center is not located in a Health Professional Shortage Area, portions of Holy Cross Medical Center's service area are designated as Health Professional Shortage Areas.



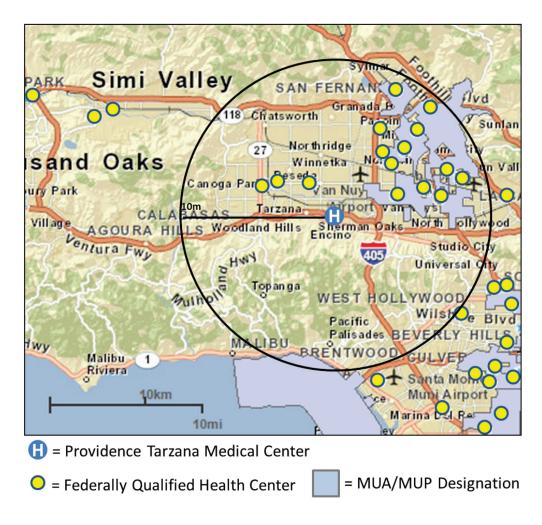


• A portion Saint Joseph Medical Center's service area, located to the northeast of Saint Joseph Medical Center, is designated as having a shortage of primary care physicians.



Medically Underserved Areas and Medically Underserved Populations are defined by the Federal Government to include areas or population groups that demonstrate a shortage of healthcare services. This designation process was originally established to assist the government in allocating community health center grant funds to the areas of greatest need. Medically Underserved Areas are identified by calculating a composite index of need indicators compiled and compared with national averages to determine an area's level of medical "under service." Medically Underserved Populations are identified based on documentation of unusual local conditions that result in access barriers to medical services. Medically Underserved Areas and Medically Underserved Populations are permanently set, and no renewal process is necessary.

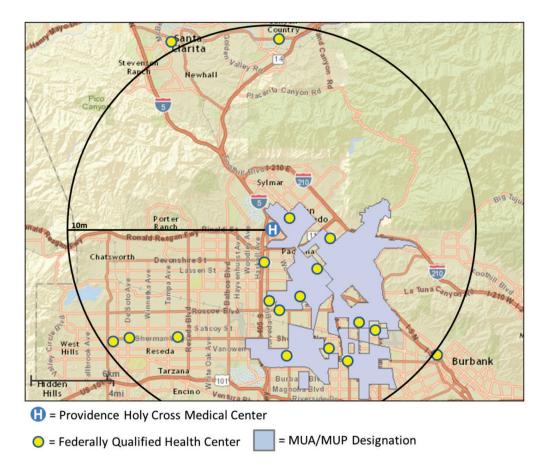
The maps below depict the Medically Underserved Areas/Medically Underserved Populations relative to Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center's location.



• Large areas to the east and northeast of Tarzana Medical Center are designated as Medically Underserved Area/Medically Underserved Population areas; and



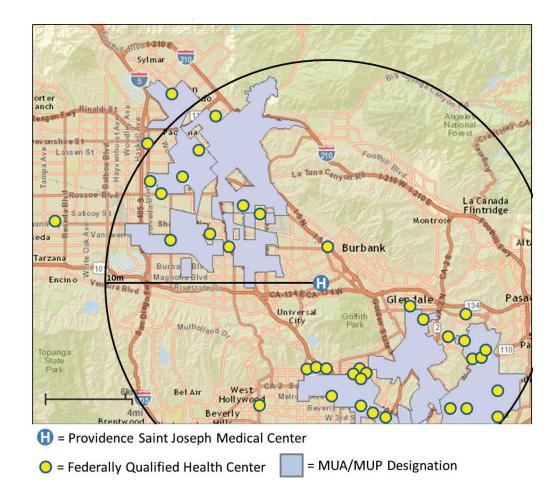
• There are also approximately 15 Federally Qualified Health Centers<sup>25</sup> within a ten-mile radius of Tarzana Medical Center.



- Holy Cross Medical Center is not located in a Medically Underserved Area/Medically Underserved Population area; however, large portions of Holy Cross Medical Center's service area to the south and east are designated as Medically Underserved Area/Medically Underserved Population areas; and
- There are 15 Federally Qualified Health Centers within a ten-mile radius of Holy Cross Medical Center.

<sup>&</sup>lt;sup>25</sup> Federally Qualified Health Centers are health clinics that qualify for enhanced reimbursement from Medicare and Medicaid. They must provide primary care services to an underserved area or population, offer a sliding fee scale, have an ongoing quality assurance program, and have a governing board of directors. The ACA included provisions that increased federal funding to Federally Qualified Heath Centers to help meet the anticipated demand for healthcare services by those individuals who gained healthcare coverage through the various health exchanges. A large percentage of area residents depend on the Federally Qualified Health Centers to receive their healthcare services.





- Large areas to the north and southeast of Saint Joseph Medical Center are designated as Medically Underserved Area/Medically Underserved Population areas; and
- There are over 35 Federally Qualified Health Centers within a ten-mile radius of Saint Joseph Medical Center.



#### Medi-Cal Eligibility

As of 2011, the California Department of Health Care Services reported that 18% of the population in Tarzana Medical Center's service area, 23% of the population in Holy Cross Medical Center's service area, and 24% of the population in Saint Joseph Medical Center's service area was eligible for Medi-Cal coverage (compared to the State of California average of 21%). With the implementation of the ACA and the statewide expansion of Medi-Cal, the number and percentage of the State of California's population that is currently eligible for Medi-Cal program in 2015. Based on the service area income demographics and payer mix for Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center, a lower percentage of service area residents will qualify for Medi-Cal coverage under the ACA expansion than seen on average statewide.

#### Selected Health Indicators

A review of health indicators for Los Angeles County (deaths, diseases, and births) supports the following conclusions:

• Los Angeles County's rates of first trimester prenatal care and adequate/adequate plus care are superior to statewide rates and the associated goals. The rate of low birth weight infants and first trimester prenatal care are higher in Los Angeles County than in the State of California and superior to the national goal.

| NATALITY STATISTICS: 2015     |                    |            |               |  |  |  |  |
|-------------------------------|--------------------|------------|---------------|--|--|--|--|
| Health Status Indicator       | Los Angeles County | California | National Goal |  |  |  |  |
| Low Birth Weight Infants      | 7.0%               | 6.8%       | 7.8%          |  |  |  |  |
| First Trimester Prenatal Care | 85.1%              | 83.6%      | 77.9%         |  |  |  |  |
| Adequate/Adequate Plus Care   | 81.2%              | 79.2%      | 77.6%         |  |  |  |  |

Source: California Department of Public Health



• The overall age-adjusted mortality rate for Los Angeles County is lower than that of the State of California. Los Angeles County's age-adjusted rates for 11 of the 18 causes of mortality are lower than the State of California rate. Los Angeles County's age-adjusted rates are higher in colorectal cancer, female breast cancer, diabetes, coronary heart disease, influenza/pneumonia, chronic liver disease and cirrhosis, and homicide. Based on underlying and contributing cause of death statistics, Los Angeles County reported lower age-adjusted death rates for ten out of the 14 reported national goals.

|                                       | MORTALITY STATIS | TICS: 2015   |            |          |  |  |  |  |  |
|---------------------------------------|------------------|--------------|------------|----------|--|--|--|--|--|
| RATE PER 100,000 POPULATION           |                  |              |            |          |  |  |  |  |  |
|                                       | Los Angeles      | s County     | (Age Adju  | sted)    |  |  |  |  |  |
|                                       |                  | Age Adjusted |            | National |  |  |  |  |  |
| Selected Cause                        | Crude Death Rate | Death Rate   | California | Goal     |  |  |  |  |  |
| All Causes                            | 593.3            | 609.8        | 641.1      | N/A      |  |  |  |  |  |
| - All Cancers                         | 141.2            | 146.2        | 151.0      | 161.4    |  |  |  |  |  |
| - Colorectal Cancer                   | 14.0             | 14.4         | 13.9       | 14.5     |  |  |  |  |  |
| - Lung Cancer                         | 28.3             | 29.8         | 33.6       | 45.5     |  |  |  |  |  |
| - Female Breast Cancer                | 23.0             | 21.3         | 20.7       | 20.7     |  |  |  |  |  |
| - Prostate Cancer                     | 14.7             | 19.2         | 20.2       | 21.8     |  |  |  |  |  |
| - Diabetes                            | 22.1             | 23.0         | 20.8       | N/A      |  |  |  |  |  |
| - Alzheimer's Disease                 | 24.9             | 25.7         | 30.8       | N/A      |  |  |  |  |  |
| - Coronary Heart Disease              | 119.3            | 122.3        | 103.8      | 103.4    |  |  |  |  |  |
| - Cerebrovascular Disease (Stroke)    | 33.4             | 34.7         | 35.9       | 34.8     |  |  |  |  |  |
| - Influenza/Pneumonia                 | 21.4             | 22.3         | 16.3       | N/A      |  |  |  |  |  |
| - Chronic Lower Respiratory Disease   | 29.5             | 31.2         | 35.9       | N/A      |  |  |  |  |  |
| - Chronic Liver Disease And Cirrhosis | 12.9             | 12.7         | 11.7       | 8.2      |  |  |  |  |  |
| - Accidents (Unintentional Injuries)  | 20.5             | 20.3         | 27.9       | 36.4     |  |  |  |  |  |
| - Motor Vehicle Traffic Crashes       | 6.7              | 6.5          | 7.6        | 12.4     |  |  |  |  |  |
| - Suicide                             | 7.8              | 7.6          | 10.2       | 10.2     |  |  |  |  |  |
| - Homicide                            | 6.0              | 5.8          | 5.1        | 5.5      |  |  |  |  |  |
| - Firearm-Related Deaths              | 7.3              | 7.1          | 7.8        | 9.3      |  |  |  |  |  |
| - Drug-Induced Deaths                 | 7.3              | 7.0          | 11.1       | 11.3     |  |  |  |  |  |

Source: California Department of Public Health



• Los Angeles County has higher morbidity rates for the reported conditions than California overall. As shown in the table below, the measured Los Angeles County incidence of the following health status indicators is higher than the national goals for gonorrhea in males 15-44 years of age and tuberculosis.

| MORBIDITY STATISTICS: 2015<br>RATE PER 100,000 POPULATION             |       |       |       |  |  |  |  |  |
|-----------------------------------------------------------------------|-------|-------|-------|--|--|--|--|--|
| Los Angeles<br>Health Status Indicator County California National Goa |       |       |       |  |  |  |  |  |
| AIDS                                                                  | 12.1  | 8.1   | 12.4  |  |  |  |  |  |
| Chlamydia                                                             | 514.5 | 442.6 | N/A   |  |  |  |  |  |
| Gonorrhea Female 15-44                                                | 169.9 | 152.8 | 251.9 |  |  |  |  |  |
| Gonorrhea Male 15-44                                                  | 305.7 | 213.1 | 194.8 |  |  |  |  |  |
| Tuberculosis                                                          | 7.0   | 5.9   | 1.0   |  |  |  |  |  |

Source: California Department of Public Health



## SUMMARY OF INTERVIEWS FOR TARZANA MEDICAL CENTER, HOLY CROSS MEDICAL CENTER, AND SAINT JOSEPH MEDICAL CENTER

Between December 2015 and February 2016, both in-person and telephone interviews were conducted with representatives of Tarzana Medical Center, Holy Cross Medical Center, Saint Joseph Medical Center, Providence Health & Services, and St. Joseph Health System. Interviews were also held with physicians, hospital employees, Los Angeles County representatives, insurance plan representatives, and other community representatives. The purpose of these interviews was to gather information from area healthcare professionals and community members regarding any potential impact on healthcare availability and accessibility as a result of the proposed combination of system level governance between St. Joseph Health System and Providence Health & Services to form Providence St. Joseph Health. The list of individuals who were interviewed is located in the Appendix of this report. The major findings of these interviews are summarized below.

#### Reasons for the Proposed Transaction

Members of Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center's Board of Directors, respective management teams, and medical staffs cited a number of reasons why the proposed combination would be beneficial, including the following:

- The opportunity for Providence Health & Services and St. Joseph Health System to play a more dominant role in the future of healthcare, using their combined strengths to better serve uninsured and underinsured populations and to fulfill community benefit commitments;
- The proposed combination will better position Providence Health & Services and St. Joseph Health System to participate in the continued transformation of their healthcare delivery system, including the implementation of population health management and the coordination of healthcare services in their respective communities;
- The potential for collaboration and the sharing of best practices in emergency services, behavioral health, orthopedics, and neurosciences;
- Providence Health & Services and St. Joseph Health System are complementary, and the proposed combination may result in greater access to services and community benefits, an expansion of general and specialty services, and the opportunity for mutual learning;
- The proposed combination will put two already fiscally strong health systems in an even stronger financial position by increasing their bargaining power, allowing greater economies of scale, and providing greater access to capital at a lower cost; and



While the proposed combination was viewed positively by almost all who were interviewed, some of those who were interviewed felt that a change in system-level governance could negatively impact local participation and timeliness in decision-making and strategic planning, noting the following concerns:

- The potential for the newly formed Providence St. Joseph Health Board to have different priorities than the local boards;
- The need to educate the Providence St. Joseph Health Board on the complexities of the local hospital initiatives and strategic visions;
- The ability of the Providence St. Joseph Health Board to be immediately responsive to and understanding of the urgency of local community needs;
- The budgetary process, including the establishment of new policies that may not be consistent with existing strategic plans and local community needs; and
- Assurance of equitable board representation at the health system level and ability of the local hospital leadership to set community-based strategic priorities.

# Importance of Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center to the Community

According to all who were interviewed, Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center are important providers of healthcare services to the local community and are known for providing services to the uninsured and under-served populations.

Tarzana Medical Center is one of seven general acute care hospitals in its service area. Among all service area facilities, Tarzana Medical Center ranks second in market share, with 12% of the hospital market share in 2014. According to some of those who were interviewed, Tarzana is a growing community and Tarzana Medical Center must plan for expansion of the emergency room and additional medical/surgical beds to meet this demand. Some of those who were interviewed characterized Tarzana Medical Center as a full service community hospital which also provides additional specialty care services, including the following, which were mentioned as being especially important:

- Emergency services, including designation as an Emergency Department Approved for Pediatrics;
- Pediatric services, and the partnership with Children's Hospital of Los Angeles for the provision of Pediatric Hospitalists;



- Neonatology services, including designation as a Level III Neonatal Intensive Care Unit;
- Obstetric services;
- Neuroscience services, including Primary Stroke Center certification and plans for continued development of this program in the future; and,
- Orthopedic services, including plans for continued development of this program in the future.

Holy Cross Medical Center is one of seven general acute care facilities within its service area, with Medi-Cal and Medicare payers representing over 70% of the patient population. As the sole provider of Level II Trauma Services in the service area, most of those who were interviewed cited Holy Cross Medical Center as being especially important for trauma patients. Some of those who were interviewed also indicated the importance of maintaining designation as an EMS base hospital. Some of the additional programs and services that were mentioned in the interviews as being especially important at Holy Cross Medical Center included the following:

- Emergency services;
- Imaging services;
- Acute and sub-acute rehabilitation services;
- Several Community Benefit programs, including,
  - Tattoo Removal Program;
  - Faith Community Health Partnership; and
  - Latino Health Promoter.
- Neurology services; and
- Obstetric and neonatal intensive care services.

Saint Joseph Medical Center is the market share leader in its service area, with nearly 12% of the hospital market share in 2014. Some of those who were interviewed indicated the importance of maintaining a regional Telestroke Center at Saint Joseph Medical Center due to the specialty Neuroscience services and rapid evaluation response times. In addition, many of those who were interviewed spoke about the future vision for Saint Joseph Medical Center to become a full service community based hospital offering a broad range of specialty services, including Cardiovascular, Cancer Research and additional Neuroscience Services. Some of the current programs and services that were mentioned in the interviews as being especially



important at Saint Joseph Medical Center included the following:

- Several Community Benefit programs, including,
  - Parish Nurse Program;
  - Tattoo Removal Program;
  - Mother-Baby Prenatal and Postnatal Programs; and
  - Diabetes Screening Fairs;
- Oncology services;
- Emergency services;
- Neuroscience services, including the Telestroke program;
- Regional nurse training services;
- Telepsychiatry program services; and
- Bariatric services.

Almost all who were interviewed believed that it was important for Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center to retain all of the services that they currently offer.

#### Selection of St. Joseph Health System for the Proposed Combination

In addition to the reasons set forth in the Health System Combination Agreement, members of Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center's Board of Directors, respective management teams, and medical staffs cited a number of reasons why the proposed combination with St. Joseph Health System would be beneficial, including the common and unifying charitable mission to promote and improve healthcare delivery and the mutual desire to provide high quality, affordable healthcare. Many who were interviewed explained that the partnership between Providence Health & Services and St. Joseph Health System would help to ensure the continued vibrancy of nonprofit, Catholic healthcare, and create the potential for sustaining, and even expanding, services to the communities that each hospital currently serves. Some of those who were interviewed also cited the expertise that St. Joseph Health System has in Neuroscience, the use of evidence based medicine to achieve better outcomes and achieving nursing excellence through Magnet designation.



#### Impact on the Availability and Accessibility of Healthcare Services

Almost all believed that the proposed combination would not impact the accessibility or availability of current services, and recognized that there is no geographical overlap in the service areas currently served by Providence Health & Services and St. Joseph Health System. Many also believed that the proposed combination would create the opportunity to develop Centers of Excellence and further regionalize program offerings, both of which were seen as having the potential to positively impact population health initiatives and the communities currently served.

#### Alternatives

Almost all interviewed believed that the proposed combination was not necessary. Rather, they believed it was instead driven by an opportunity to operate from a position of strength, by bringing two solvent health systems together to explore best practices and learn from each other while creating economies of scale. While some interviewed had no direct knowledge of St. Joseph Health System or interactions with St. Joseph Health System's staff, many other individuals were confident that combining efforts with a financially strong, Catholic, faith-based health system would ensure that fulfilling the mission of caring for the poor would remain a priority. None of the interviewees believed that a more suitable partner could have been found for this proposed combination.

#### Views of National and Regional Health Plan Representatives

The majority of health plan representatives expressed that they had enjoyed strong, longlasting relationships with both St. Joseph Health System and Providence Health & Services. The views of these representatives can be divided into the following two categories: views from the larger, national health plans whose membership is primarily insured by commercial health products, and views from representatives of health plans that are regional, with a focus on lower income Medi-Cal and dual Medicare/Medi-Cal eligible patient populations.

The representatives from the nationally-based health plans stated that their relationship with St. Joseph Health System and Providence Health & Services has always been strong. These plans view the proposed combination positively and did not express any concerns about the effects of the transaction on their membership. Despite some uncertainty regarding how the larger size of the new organization will impact contract negotiations, they believed they would be able to establish a contractual relationship with Providence St. Joseph Health.

Representatives from the locally-based health plan, LA Care, expressed similar views and did not express any concerns surrounding the proposed combination. LA Care has had strong and longstanding relationships with Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center since a large percentage of their patient populations, especially at Tarzana Medical Center and Holy Cross Medical Center, is comprised of low-income and Medi-



Cal eligible individuals. These Medi-Cal payers view the proposed combination positively because of the potential to expand coverage to additional members for the patient populations they serve.

The nationally-based health plans in Southern California indicated that there have been no member complaints regarding access to services, including women's reproductive services, at any of the Providence Health & Services or St. Joseph Health System facilities. They indicated that the proposed combination has the potential to improve physician recruitment efforts for the hospitals, particularly in specialty services.

Some health plan representatives cited the benefits of the proposed combination, including expansion of geographic coverage, greater access, and the opportunity to gain efficiencies and reduce costs. Others expressed hope that the larger size of the organization will increase physician specialty participation in Medi-Cal products due to economies of scale and the ability to offset the lower reimbursement from those plans. All spoke positively of the decision Providence Health & Services and St. Joseph Health System made in coming together to capitalize on their opportunities to lower costs, expand physician networks, and offer patients greater service offerings.



## ASSESSMENT OF POTENTIAL ISSUES ASSOCIATED WITH THE AVAILABILITY OR ACCESSIBILITY OF HEALTHCARE SERVICES

#### Importance of Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center to the Community

Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center are important providers of general healthcare services to residents of the surrounding communities. Tarzana Medical Center is important for its provision of obstetrics, neonatology, vascular, and emergency services.

Holy Cross Medical Center is an important provider of emergency, trauma, neurology, and obstetric services.

Saint Joseph Medical Center is an important provider of oncology, cardiovascular, and neuroscience services.

In addition to the provision of key medical services, all three facilities have historically provided a significant level of charity care and community benefit programs for low-income, uninsured, and under-insured populations residing in the surrounding communities.

#### **Continuation as General Acute Care Hospitals**

The Health System Combination Agreement states that all three facilities will continue to operate as licensed general acute care facilities for a minimum of five years.

#### **Emergency Services**

All three facilities are important providers of basic emergency services to residents of the surrounding communities. In FY 2014, Tarzana Medical Center reported nearly 29,000 visits on its 15 emergency treatment stations, operating at a capacity of 96% (based on a standard of 2,000 visits per station, per year).

In FY 2014, Holy Cross Medical Center (a Level II Trauma Center) reported almost 90,500 visits that included treatment for nearly 1,300 trauma patients on its 32 emergency treatment stations, operating at 141% capacity.

In FY 2014, Saint Joseph Medical Center (a Paramedic Base Hospital) reported nearly 51,000 visits for its 38 emergency treatment stations, operating at a capacity of 67%.



Additionally, all three facilities are designated as STEMI Receiving Centers and Primary Stroke Centers. Tarzana Medical Center and Saint Joseph Medical Center are both designated as an Emergency Department Approved for Pediatrics.

As a result of the ACA and California's participation in Medicaid expansion, more individuals are now eligible for healthcare coverage. This influx of newly insured individuals, combined with the growing shortage of primary care physicians, is expected to increase emergency department utilization. Keeping their emergency departments open is important to providing access to emergency services within their three respective service areas.

#### Medical/Surgical Services

In FY 2014, Tarzana Medical Center operated 118 licensed medical/surgical beds with an average daily census of approximately 74 patients, representing a 62% occupancy rate.

In FY 2014, Holy Cross Medical Center operated 245 licensed medical/surgical beds with an average daily census of approximately 143 patients that represented a 58% occupancy rate.

In FY 2014, Saint Joseph Medical Center operated 249 licensed medical/surgical beds with an average daily census of approximately 135 patients (54% occupancy).

All three facilities are important providers of traditional medical/surgical needs.

#### Intensive Care/Coronary Care Services

In FY 2014, Tarzana Medical Center reported an occupancy rate of approximately 75% on its 20 licensed intensive/coronary care beds.

In FY 2014, Holy Cross Medical Center reported an occupancy rate of approximately 92% on its 24 licensed intensive care beds.

In FY 2014, Saint Joseph Medical Center had occupancy rate of approximately 53% on its 54 licensed intensive care beds.

For all three facilities, these services are an important resource for supporting emergency services and other medical and surgical services.

#### **Obstetrics Services**

In FY 2014, Tarzana Medical Center had an occupancy rate of 75% on its 29 licensed obstetrics beds based on an average daily census of 22 patients.

In FY 2014, Holy Cross Medical Center reported an occupancy rate of over 67% on its 35



licensed obstetrics beds based on an average daily census of 24 patients.

In FY 2014, Saint Joseph Medical Center had an occupancy rate of 80% on its 24 licensed obstetrics beds based on an average daily census of 19 patients.

With over 7,800 combined live births in FY 2014, all three facilities are important providers of obstetrics services. Furthermore, in FY 2014, Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center were responsible for 22%, 35%, and 13% market share, respectively, within their individual service areas. Each of the three facilities is an important provider of obstetrics services.

#### Neonatal Intensive Care Services

In FY 2014, Tarzana Medical Center operated a 21-bed Level II Neonatal Intensive Care Unit that maintained a steady occupancy rate of 51% with an average daily census of 11 patients per day. In FY 2014, Tarzana Medical Center was responsible for 32% of all discharges within its service area.

In FY 2014, Holy Cross Medical Center, recognized as a Baby Friendly Hospital, operated a 12bed Level II Neonatal Intensive Care Unit. Over the same time period, Holy Cross Medical Center reported an occupancy rate of 78% with an average daily census of nine patients per day. In FY 2014, Holy Cross Medical Center was responsible for 23% of all discharges within its service area.

In FY 2014, Saint Joseph Medical Center operated a 20-bed Level III Neonatal Intensive Care Unit that had an occupancy rate of 71% with an average daily census of 14 patients per day. In FY 2014, Saint Joseph Medical Center was responsible for 16% of all service area discharges.

All three facilities are important providers of neonatal intensive care services.

#### **Pediatric Services**

In FY 2014, Tarzana Medical Center was licensed for 18 pediatric beds that represented 29% of the total service area beds with a steady occupancy rate of 45% and an average daily census of approximately eight patients per day. The three additional hospitals in the service area, Kaiser Foundation Hospitals-Woodland Hills, Valley Presbyterian Hospital, and Northridge Hospital Medical Center's pediatric beds ran at occupancy rates of 17%, 33%, and 42%, respectively, in FY 2014. Approximately 23% of Tarzana Medical Center's emergency services visits were pediatric patients, making Tarzana Medical Center's designation as an Emergency Department Approved for Pediatrics very important to the residents of the surrounding communities.

While Holy Cross Medical Center is not specifically licensed for pediatric beds, approximately 31% of patients seen in the Emergency Department in 2014 were pediatric patients. The high



number of pediatric patients seen in the Emergency Department indicates the importance of maintaining competencies in pediatric imaging as well as other services currently offered to pediatric patients, including outpatient therapies and hospice services.

#### **Pediatric Intensive Care Services**

In FY 2014, Tarzana Medical Center reported an occupancy rate of approximately 44% on its seven pediatric intensive care beds. These services are an important resource for supporting the emergency department and other medical and surgical services within Tarzana Medical Center. There are only two other providers of pediatric intensive care beds within Tarzana Medical Center's service area: Valley Presbyterian Hospital that ran at an occupancy rate of 21% with an average daily census of two patients, and Northridge Hospital Medical Center that ran at an occupancy rate of 25% with an average daily census of two patients of two patients in FY 2014.

#### **Rehabilitation Services**

In FY 2014, Saint Joseph Medical Center was one of four providers of inpatient rehabilitation services with its defined service area, with 25 licensed rehabilitation beds (representing 30% of total inpatient rehabilitation beds available) and a steady occupancy of approximately 33%.

In FY 2014, Holy Cross Medical Center was one of only three providers of inpatient rehabilitation services within its defined service area. In FY 2014, Holy Cross Medical Center operated 13 licensed rehabilitation beds and reported a steady occupancy rate of 54%.

Both facilities are important providers of rehabilitation services.

#### Sub-Acute Care Services

In FY 2014, Holy Cross Medical Center had 48 licensed skilled nursing beds that operated as sub-acute care beds. Holy Cross Medical Center's Sub Acute Care Unit provides a specialized level of care to medically fragile ventilator or tracheostomy-dependent patients who do not need acute care services but typically require a higher level of care than what is provided by skilled nursing facilities. While sub-acute care beds are licensed as skilled nursing beds, they are reimbursed differently and are subject to additional staffing and patient criteria requirements. Pacifica Hospital of the Valley is the only other provider of sub-acute care services within Holy Cross Medical Center's service area. In FY 2014, both hospitals ran at high occupancy rates, with Holy Cross Medical Center reporting an occupancy rate of 89% and Pacifica Hospital of the Valley reporting an occupancy rate of 73%. Maintaining sub-acute care beds at Holy Cross Medical Center is important in ensuring the availability and accessibility of sub-acute care services within the service area.



#### **Reproductive Health Services**

Providence Health & Services and St. Joseph Health System are subject to the Ethical and Religious Directives for Catholic Health Care Services (the Ethical and Religious Directives). The Ethical and Religious Directives is a document that offers moral guidance based on the Catholic Church's teachings regarding various aspects of healthcare delivery. The Ethical and Religious Directives were created as a discernment tool to be used in the application of healthcare decisions regarding beginning-of-life and end-of life-issues, and to safeguard the sacredness of the physician-patient relationship.

Within each Catholic Diocese, the local Bishop has the authority to interpret the practical application of the Ethical and Religious Directives at area hospitals. Since the Catholic Church vests this authority to the Bishop in each Diocese, there may be slight variations in the application of the Ethical and Religious Directives among various Dioceses. Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center are all located within the Archdiocese of Los Angeles.

Under the Ethical and Religious Directives, some women's reproductive health services, including elective abortions and tubal ligations, are prohibited. According to interviews with the ethicists of Providence Health & Services and St. Joseph Health System, each hospital facility has an Ethics Committee in place to provide timely review and consultation with physicians, as needed, to ensure the physicians are supported throughout the decision-making process regarding the application of the Ethical and Religious Directives. Although the Ethical and Religious Directives prohibit tubal ligations and abortions, many of these procedures are performed at Providence Health & Services and St. Joseph Health System's hospitals when the pathology is determined to present a medical need and/or a clear and present danger to the patient.

Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center are important providers of a range of women's reproductive services and provide these services to a large underserved population that has low rates of prenatal care, resulting in an increased number of high risk births. This can increase instances of stillborn delivery, miscarriage, and fetal abnormalities.

Below is a table showing instances where Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center recorded reproductive-related procedures in 2014 that were in accordance with the Ethical and Religious Directives.



| REPRODUCTIVE HEALTH SERVICES BY DIAGNOSTIC RELATED GROUP |                 |                 |                  |            |               |  |  |
|----------------------------------------------------------|-----------------|-----------------|------------------|------------|---------------|--|--|
|                                                          | Providence      | Providence Holy | Providence Saint | Providence |               |  |  |
|                                                          | Tarzana Medical | Cross Medical   | Joseph Medical   | Health &   | St. Joseph    |  |  |
| Diagnostic Related Group                                 | Center          | Center          | Center           | Services   | Health System |  |  |
| 778-Threatened Abortion                                  | 38              | 49              | 22               | 183        | 239           |  |  |
| 779-Abortion w/o D&C                                     | 3               | 12              | 8                | 33         | 48            |  |  |
| 777-Ectopic Pregnancy                                    | 16              | 22              | 19               | 81         | 49            |  |  |
| 767-Vaginal Delivery w Sterilization &/or D&C            | 9               | 4               | 4                | 31         | 69            |  |  |
| 770-Abortion w D&C, Aspiration Curettage or Hysterectomy | 9               | 18              | 18               | 61         | 32            |  |  |
| Total 2014 Discharges                                    | : 75            | 105             | 71               | 389        | 437           |  |  |

Source: OSHPD 2014

Women's reproductive services are available at other area providers, including, but not limited to, Valley Presbyterian Hospital, Kaiser Foundation Hospitals-Woodland Hills, Encino Hospital Medical Center, Sherman Oaks Hospital, West Hills Hospital and Medical Center, Mission Community Hospital, Pacifica Hospital of the Valley, Kaiser Foundation Hospitals-Panorama City, Olive View-UCLA Medical Center, Hollywood Presbyterian Medical Center, USC Verdugo Hills Hospital, Planned Parenthood, and Family Planning Associates.

Since both St. Joseph Health System and Providence Health & Services are Catholic-sponsored health systems, both adhere to the Ethical and Religious Directives, and no changes in reproductive health services are expected as a result of the Health System Combination Agreement.

#### Effects on Services to Medi-Cal, County Indigent, and Other Classes of Patients

Approximately 65% of Tarzana Medical Center's inpatient discharges are reimbursed through Medicare (43%) and Medi-Cal (22%), with an additional 1% classified as indigent.

Approximately 70% of Holy Cross Medical Center's inpatient discharges are reimbursed through Medicare (41%) and Medi-Cal (29%), with an additional 2% classified as indigent.

Approximately 65% of Saint Joseph Medical Center's inpatient discharges are reimbursed through Medicare (43%) and Medi-Cal (22%).

All three facilities currently participate in the Medicare program and the Medi-Cal managed care program, and maintain managed care contracts for these types of patients.

The Health System Combination Agreement includes a commitment to keep Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center's emergency departments open for at least five years in order to ensure access of services to Medicare and Medi-Cal patients. In order for Medicare and Medi-Cal patients to access other key services not provided through the hospital's emergency departments, Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center must maintain participation in both programs and maintain their managed care contractual agreements with payers. Providence St. Joseph Health has made a five year commitment for Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center to continue to remain certified in the Medicare program and to



maintain Medi-Cal contracts, on competitive terms, that provide the same types and levels of emergency services and non-emergency services as their existing Medicare and Medi-Cal contracts.

If any of the three facilities did not participate in the Medicare and Medi-Cal managed care programs, these classes of patients would be denied access to certain non-emergency healthcare services. A denial of access would negatively impact the availability or accessibility of services for these patient populations.

#### Effects on the Level and Type of Charity Care Historically Provided

Many uninsured and under-insured individuals in the community rely on Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center for healthcare services.

Tarzana Medical Center provides a lower percentage of charity care and bad debt than the statewide average (1.2% of its gross patient revenue, as compared to 2.7% for the State of California). Over the last five years, Tarzana Medical Center averaged \$3.2 million in charity care costs.

Holy Cross Medical Center provides a higher percentage of charity care and bad debt (2.9%) than California. Over the last five years, Holy Cross Medical Center averaged \$11.5 million in charity care costs.

Saint Joseph Medical Center provides a lower percentage of charity care and bad debt (1.6%) than the state as a whole. Over the last five years, Saint Joseph Medical Center averaged \$7.8 million in charity care costs.

California's expansion of Medi-Cal coverage and coverage through Covered California has reduced the number of uninsured patients resulting in diminished charity care usage at Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center.

#### Effects on Community Benefit Programs

Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center support a significant number of ongoing community benefit programs that serve lower income residents from the surrounding communities. In the Health System Combination Agreement, Providence St. Joseph Health has made a commitment for Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center to maintain expenditures for community benefit services based on the average expenditure for the years FY 2011-2014.

This equates to a commitment of \$597,000 per year for Tarzana Medical Center, \$1.0 million per year for Holy Cross Medical Center, and \$1.1 million per year for Saint Joseph Medical Center. However, the five-year average was \$2.2 million per year for Tarzana Medical Center,



\$3.4 million per year for Holy Cross Medical Center, and \$4.7 million per year at Saint Joseph Medical Center.

While all three facilities offer various community benefit programs, the Health System Combination Agreement includes a commitment to maintain some, but not all, of the community benefit programs. The Health System Combination Agreement includes a commitment to maintain Senior Outreach, Tattoo Removal, and the School Nurse Outreach Program at Tarzana Medical Center, the Access to Care program at Holy Cross Medical Center, and the Faith Community Health Partnership/Latino Health Promoter Program at Saint Joseph Medical Center. The loss of financial support for these valuable programs would likely have a negative impact on the residents of the surrounding communities.

### Effects on County Contracts

Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center have a number of contracts with the County of Los Angeles to provide and support specific services. According to the Health System Combination Agreement, these contracts must be maintained for a period of 5 years unless the contract is terminated for cause or expires in accordance with its current terms.

### Effects on Staffing and Employee Rights

The Health System Combination Agreement states that all non-executive employees of Tarzana Medical Center, Holy Cross Medical Center, and Saint Joseph Medical Center shall remain employees of their current employer, with compensation and benefits established by their respective employer. The Health System Combination Agreement does not specify a time commitment for this intention.

None of Holy Cross Medical Center's employees are currently covered by collective bargaining agreements. Approximately 93% of Tarzana Medical Center's employees and 71% of Saint Joseph Medical Center's employees are currently covered by collective bargaining agreements. Management has made no specific assurances to the unions.

Almost all who were interviewed indicated that some administrative functions may be regionalized and/or centralized over time in order to leverage the strength of the respective health systems, capitalize on best practices, or to achieve efficiencies. It is also expected that the number of patient care employees could change with fluctuations in patient volumes, which is consistent with past business practices.

## Effects on Medical Staff

The Health System Combination Agreement states that it is the intent of the parties not to adversely affect (or require a change to) the medical staff privileges held by any member of a



medical staff of a health care facility owned or controlled by a party. The Health System Combination Agreement, however, does not contain any specific commitments to maintain physician contracts, including on-call services. Nor does it contain any specific commitments to maintain the medical staff officers, department or committee chairs/heads, or vicechairs/heads of all three facilities' medical staff.

#### Alternatives

If the proposed combination is not approved, neither the health systems, nor the communities they serve, are expected to be negatively impacted. Community benefit programs and charity care provisions would be expected to continue at their present levels, due to the mission and commitment of the respective organizations' to serve the poor and underserved. However, due to the ACA and changes in the marketplace, Providence Health & Services and St. Joseph Health System may not realize the same anticipated benefits if they remained as independent organizations.



#### **CONCLUSIONS**

#### Potential Conditions for Transaction Approval by the California Attorney General

If the California Attorney General approves the proposed transaction, MDS Consulting recommends the following conditions be required in order to minimize any potential negative healthcare impact that might result from the transaction:

#### **Tarzana Medical Center**

- 1. For at least five years from closing, Tarzana Medical Center shall continue to operate as a general acute care hospital;
- 2. For at least five years from closing, Tarzana Medical Center shall maintain 24-hour emergency services at no less than current licensure and designation with the same types and/or levels of services, including the following:
  - a. A minimum of 15 emergency treatment stations; and
  - b. Designation as an Emergency Department Approved for Pediatrics.
- 3. For at least five years from closing, Tarzana Medical Center shall maintain the following services at current licensure, types, and/or levels of services:
  - a. Cardiology services, including the 2 cardiac catheterization labs and the designation as a STEMI Receiving Center;
  - b. Critical care services, including a minimum of 17 intensive care beds and 10 coronary care beds;
  - c. Neuroscience services, including certification as a Primary Stroke Center;
  - d. Obstetrics services, including a minimum of 29 obstetrics beds;
  - e. Neonatal intensive care services, including a minimum of 21 neonatal intensive care beds and, at minimum, the designation as a Level III Neonatal Intensive Care Unit; and
  - f. Pediatric services, including a minimum of 18 pediatric beds.
- 4. Additionally, for at least five years from closing, Tarzana Medical Center shall maintain the following services as committed to in Exhibit 8.13 of the Health System Combination Agreement:
  - a. Ambulatory surgery services;
  - b. Endoscopy services;
  - c. Imaging/radiology services;
  - d. Interventional radiology services;
  - e. Laboratory services;



- f. Oncology services;
- g. Orthopedics services;
- h. Palliative care services;
- i. Pulmonary services;
- j. Surgical services;
- k. Telemetry services;
- I. Vascular services; and
- m. Women's services.
- 5. For at least five years from closing, Tarzana Medical Center shall maintain a charity care policy that is no less favorable than Tarzana Medical Center's current charity care policy and in compliance with California and Federal law, and Tarzana Medical Center shall provide an annual amount of Charity Care equal to or greater than \$3,236,608 (the "Minimum Charity Care Amount"). Alternatively, because of the impact of Medi-Cal expansion and the ACA, the California Attorney General could consider adjusting the required commitment to charity care based on available data from time periods after implementation of the ACA. For purposes herein, the term "Charity Care" shall mean the amount of charity care costs (not charges) incurred by Tarzana Medical Center in connection with the operations and provision of services at Tarzana Medical Center. The definition and methodology for calculating "charity care" and the methodology for calculating "cost" shall be the same as that used by OSHPD for annual hospital reporting purposes. The Minimum Charity Care Amount will be increased on an annual basis by the rate of inflation as measured by the Consumer Price Index for Los Angeles-Riverside-Orange County, California;
- 6. For at least five years from closing, Tarzana Medical Center shall continue to expend an average of no less than \$2,185,074 annually in community benefit services. This amount should be increased annually based on the Consumer Price Index for Los Angeles-Riverside-Orange County, California. The following community benefit programs shall continue to be offered on an ongoing basis:
  - a. Access to Care Program;
  - b. Faith Community Health Partnership;
  - c. Latino Health Promoter Program;
  - d. Senior Outreach Program;
  - e. Tattoo Removal Program; and
  - f. School Nurse Outreach Program.
- 7. For at least five years from closing, Tarzana Medical Center shall maintain its participation in the Medi-Cal managed care program, providing the same types and/or levels of emergency and non-emergency services to Medi-Cal beneficiaries, on the same terms and conditions as other similarly situated hospitals offering substantially the same services, without any loss, interruption of service, or decrease of quality, or gap in contracted hospital coverage, including continuation of the following contracts or their



#### successors:

- a. LA Care Health Plan or its successor; and
- b. Health Net or its successor.
- 8. For at least five years from closing, Tarzana Medical Center shall maintain its participation in the Medicare program, providing the same types and/or levels of emergency and non-emergency services to Medicare beneficiaries, on the same terms and conditions as other similarly situated hospitals, by maintaining a Medicare Provider Number;
- 9. For at least five years from closing, Tarzana Medical Center shall maintain its current contracts with the County of Los Angeles, including the following:
  - a. Emergency Medical Services Agency for Hospital and Medical Care Agreement (CHIP-Formula);
  - b. Hospital Bioterrorism Preparedness;
  - c. Child Support Services for Intra-County Plan of Cooperation;
  - d. Department of Health Services Stroke Center Confirmation Agreement;
  - e. Emergency Department Approved for Pediatrics Agreement;
  - f. Emergency Medical Services Agency SRC Confirmation Agreement re: Approved ST-Elevation Myocardial Infarction Receiving Center; and
  - g. Department of Public Health Confidential Data Use Agreement.
- 10. Providence St. Joseph Health and Tarzana Medical Center shall commit the necessary investments required to maintain OSHPD seismic compliance requirements at Tarzana Medical Center through 2030 under the Alfred E. Alquist Hospital Facilities Seismic Safety Act of 1983, as amended by the California Hospital Facilities Seismic Safety Act, (Health & Saf. Code, § 129675-130070); and
- 11. Providence St. Joseph Health and Tarzana Medical Center shall complete any capital projects as committed to in the Health System Combination Agreement.

#### **Holy Cross Medical Center**

- 1. For at least ten years from closing, Holy Cross Medical Center shall continue to operate as a general acute care hospital;
- 2. For at least ten years from closing, Holy Cross Medical Center shall maintain 24-hour emergency and trauma services at no less than current licensure and designation with the same types and/or levels of services, including the following:
  - a. A minimum of 32 emergency treatment stations;
  - b. Designation as a Level II Trauma Center; and



- c. Designation as a Paramedic Base Hospital.
- 3. For at least five years from closing, Holy Cross Medical Center shall maintain the following services at current licensure, types, and/or levels of services:
  - a. Cardiology services, including two cardiac catheterization labs and designation as a STEMI Receiving Center;
  - b. Critical care services, including, at a minimum, 12 intensive care beds and 12 coronary care beds;
  - c. Neurosciences, including certification as a Primary Stroke Center;
  - d. Rehabilitation services, including a minimum of 13 inpatient rehabilitation beds;
  - e. Obstetrics services, including a minimum of 35 obstetrics beds;
  - f. Neonatal intensive care services, including a minimum of 12 neonatal intensive care beds and, at minimum, the designation as a Level II Neonatal Intensive Care Unit; and
  - g. Pediatric services.
- 4. For at least ten years from closing, Holy Cross Medical Center shall maintain its subacute care services at current licensure, types, and/or levels of services, including a minimum of 48 skilled nursing beds.
- 5. Additionally, for at least five years from closing, Holy Cross Medical Center shall maintain the following services as committed to in Exhibit 8.13 of the Health System Combination Agreement:
  - a. Ambulatory surgery services;
  - b. Cancer care services;
  - c. Endoscopy services;
  - d. Imaging/radiology services;
  - e. Interventional radiology services;
  - f. Laboratory services;
  - g. Orthopedics services;
  - h. Palliative care services;
  - i. Pulmonary services;
  - j. Telemetry services;
  - k. Vascular services; and
  - I. Women's services.
- 6. For at least five years from closing, Holy Cross Medical Center shall maintain a charity care policy that is no less favorable than Holy Cross Medical Center's current charity care policy and in compliance with California and Federal law, and Holy Cross Medical Center shall provide an annual amount of Charity Care equal to or greater than \$11,481,188 (the "Minimum Charity Care Amount"). Alternatively, because of the impact of Medi-Cal expansion and the ACA, the California Attorney General could



consider adjusting the required commitment to charity care based on available data from time periods after implementation of the ACA. For purposes herein, the term "Charity Care" shall mean the amount of charity care costs (not charges) incurred by Holy Cross Medical Center in connection with the operations and provision of services at Holy Cross Medical Center. The definition and methodology for calculating "charity care" and the methodology for calculating "cost" shall be the same as that used by OSHPD for annual hospital reporting purposes. The Minimum Charity Care Amount will be increased on an annual basis by the rate of inflation as measured by the Consumer Price Index for Los Angeles-Riverside-Orange County, California;

- 7. For at least five years from closing, Holy Cross Medical Center shall continue to expend an average of no less than \$3,418,134 annually in community benefit services. This amount should be increased annually based on the Consumer Price Index for Los Angeles-Riverside-Orange County, California. The following community benefit programs shall be maintained with the same or greater level of financial support and inkind services currently being provided:
  - a. Access to Care;
  - b. Faith Community Health Partnership;
  - c. Latino Health Promoter Program;
  - d. Maternal Child Outreach and Education; and
  - e. Mental Health Outreach.
- 8. For at least five years from closing, Holy Cross Medical Center shall maintain its participation in the Medi-Cal managed care program, providing the same types and/or levels of emergency and non-emergency services to Medi-Cal beneficiaries, on the same terms and conditions as other similarly situated hospitals offering substantially the same services, without any loss, interruption of service, or decrease of quality, or gap in contracted hospital coverage, including continuation of the following contracts or their successors:
  - a. L.A. Care Health Plan or its successor; and
  - b. Health Net or its successor.
- 9. For at least five years from closing, Holy Cross Medical Center shall maintain its participation in the Medicare program, providing the same types and/or levels of emergency and non-emergency services to Medicare beneficiaries, on the same terms and conditions as other similarly situated hospitals, by maintaining a Medicare Provider Number;
- 10. For at least ten years from closing, Holy Cross Medical Center shall maintain its current Trauma Services Agreement with the County of Los Angeles;
- 11. For at least five years from closing, Holy Cross Medical Center shall maintain its current



contracts with the County of Los Angeles, including the following:

- a. Emergency Medical Services Agency ASC Confirmation Agreement re: Stroke Center;
- b. Emergency Medical Services Agency ASC Confirmation Agreement re: STEMI Receiving Center; and
- c. Paramedic Base Hospital Services Agreement.
- 12. Providence St. Joseph Health and Holy Cross Medical Center shall commit the necessary investments required to maintain OSHPD seismic compliance requirements at Holy Cross Medical Center through 2030 under the Alfred E. Alquist Hospital Facilities Seismic Safety Act of 1983, as amended by the California Hospital Facilities Seismic Safety Act, (Health & Saf. Code, § 129675-130070); and
- 13. Providence St. Joseph Health and Holy Cross Medical Center shall complete any capital projects as committed to in the Health System Combination Agreement.

#### Saint Joseph Medical Center

- 1. For at least ten years from closing, Saint Joseph Medical Center shall continue to operate as a general acute care hospital;
- 2. For at least five years from closing, Saint Joseph Medical Center shall maintain 24-hour emergency services at no less than current licensure and designation with the same types and/or levels of services, including the following:
  - a. A minimum of 38 emergency treatment stations;
  - b. Designation as an Emergency Department Approved for Pediatrics; and
  - c. Designation as a Paramedic Base Hospital.
- 3. For at least five years from closing, Saint Joseph Medical Center shall maintain the following services at current licensure, types, and/or levels of services:
  - a. Cardiology services, including the one cardiac catheterization lab and the designation as a STEMI Receiving Center;
  - b. Critical care services, including a minimum of 38 intensive care beds and 16 coronary care beds;
  - c. Neurosciences services, including certification as a Primary Stroke Center;
  - d. Obstetrics services, including a minimum of 24 obstetrics beds;
  - e. Neonatal intensive care services, including a minimum of 20 neonatal intensive care beds and, at minimum, the designation as a Level III Neonatal Intensive Care Unit;
  - f. Rehabilitation services, including a minimum of 15 physical rehabilitation beds; and
  - g. Pediatric services.



- 4. Additionally, for at least five years from closing, Saint Joseph Medical Center shall maintain the following services as committed to in Exhibit 8.13 of the Health System Combination Agreement:
  - a. Ambulatory surgery services;
  - b. Cancer care services;
  - c. Endoscopy services;
  - d. Imaging/radiology services;
  - e. Interventional radiology services;
  - f. Laboratory services;
  - g. Orthopedics services;
  - h. Palliative care services;
  - i. Pulmonary services;
  - j. Rehabilitation services;
  - k. Surgical services;
  - I. Telemetry services;
  - m. Vascular services; and
  - n. Women's services.
- 5. For at least five years from closing, Saint Joseph Medical Center shall maintain a charity care policy that is no less favorable than Saint Joseph Medical Center's current charity care policy and in compliance with California and Federal law, and Saint Joseph Medical Center shall provide an annual amount of Charity Care equal to or greater than \$7,752,879 (the "Minimum Charity Care Amount"). Alternatively, because of the impact of Medi-Cal expansion and the ACA, the California Attorney General could consider adjusting the required commitment to charity care based on available data from time periods after implementation of the ACA. For purposes herein, the term "Charity Care" shall mean the amount of charity care costs (not charges) incurred by Saint Joseph Medical Center in connection with the operations and provision of services at Saint Joseph Medical Center. The definition and methodology for calculating "charity care" and the methodology for calculating "cost" shall be the same as that used by OSHPD for annual hospital reporting purposes. The minimum Charity Care Amount will be increased on an annual basis by the rate of inflation as measured by the Consumer Price Index for Los Angeles-Riverside-Orange County, California;
- 6. For at least five years from closing, Saint Joseph Medical Center shall continue to expend an average of no less than \$4,671,290 annually in community benefit services. This amount should be increased annually based on the Consumer Price Index for Los Angeles-Riverside-Orange County, California. The following community benefit programs shall continue to be offered on an ongoing basis:



- a. Access to Care Program;
- b. Faith Community Health Partnership;
- c. Latino Health Promoter Program; and
- d. Maternal Child Outreach and Education.
- 7. For at least five years from closing, Saint Joseph Medical Center shall maintain its participation in the Medi-Cal managed care, providing the same types and/or levels of emergency and non-emergency services to Medi-Cal beneficiaries, on the same terms and conditions as other similarly situated hospitals offering substantially the same services, without any loss, interruption of service, or decrease of quality, or gap in contracted hospital coverage, including continuation of the following contracts or their successors:
  - a. L.A. Care Health Plan or its successor; and
  - b. Health Net or its successor.
- For at least five years from closing, Saint Joseph Medical Center shall maintain its participation in the Medicare program, providing the same types and/or levels of emergency and non-emergency services to Medicare beneficiaries, on the same terms and conditions as other similarly situated hospitals, by maintaining a Medicare Provider Number;
- 9. For at least five years from closing, Saint Joseph Medical Center shall maintain its current contracts with County of Los Angeles, including the following:
  - a. Hospital Preparedness Program;
  - b. Emergency Medical Services ASC Confirmation Agreement;
  - c. Emergency Department Approved for Pediatrics Confirmation Agreement;
  - d. Agreement for Paramedic Base Hospital Services; and
  - e. Emergency Medical Services Agency SRC Confirmation Agreement.
- 10. Providence St. Joseph Health and Saint Joseph Medical Center shall commit the necessary investments required to maintain OSHPD seismic compliance requirements at Saint Joseph Medical Center through 2030 under the Alfred E. Alquist Hospital Facilities Seismic Safety Act of 1983, as amended by the California Hospital Facilities Seismic Safety Act, (Health & Saf. Code, § 129675-130070); and
- 11. Providence St. Joseph Health and Saint Joseph Medical Center shall complete any capital projects as committed to in the Health System Combination Agreement.



#### **APPENDIX**

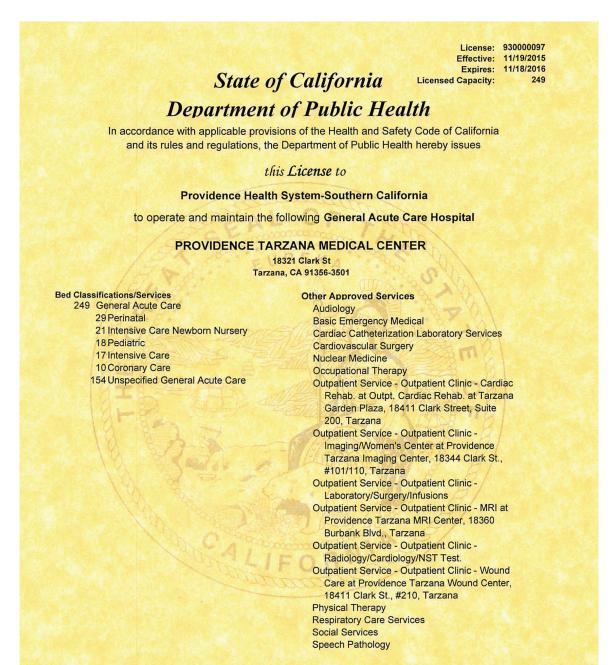
## List of Interviewees

| Last Name       | First Name    | Position                                                                       | Affiliation                                          |
|-----------------|---------------|--------------------------------------------------------------------------------|------------------------------------------------------|
| Afable, MD      | Rick          | EVP, Southern California / President & CEO, St. Joseph Hoag Health             | St. Joseph Health System                             |
| Apland          | Judy          | Regional Director, Contracting                                                 | Providence Health & Services                         |
| Arevalo         | Ruth          | Regional Director, Clinical Program Services                                   | Providence Health & Services                         |
| Arjoyan         | Aliza         | Vice President, Network Management                                             | Humana                                               |
| Baltau          | Mark          | Pre-Hospital Care Coordinator                                                  | Providence Holy Cross Medical Center                 |
| Blackstock      | Missy         | Director, Emergency Department                                                 | Providence Holy Cross Medical Center                 |
| Brewster, MD    | G. Scott      | Chief Medical Officer, Emergency Medicine Division                             | Providence Tarzana Medical Center                    |
| Bushart         | Phyllis       | Chief Operations Officer                                                       | Providence Tarzana Medical Center                    |
| Butler          | Mike          | President & Chief Operating Officer                                            | Providence Health & Services                         |
| Carrier         | Karl          | Interim Chief Executive Officer                                                | Providence Health & Services, Southern California    |
| Carrillo        | Norma         | Manager, Provider Contracting                                                  | LA Care Health Plan                                  |
| Cochran         | Elizabeth     | Chief Operating Officer                                                        | Providence Saint Joseph Medical Center               |
| Cruz            | Connie        | Director, Parish Nursing                                                       | Providence Health & Services                         |
| Davis, MD       | Howard        | Chief Medical Officer                                                          | Providence Tarzana Medical Center                    |
| Dechairo-Marino | Ann           | Chief Nursing Officer                                                          | Providence Holy Cross Medical Center                 |
| Eason, MD       | Lanny         | Chief Medical Officer                                                          | Providence Health & Services, Southern California    |
| Escasa-Haigh    | Jo Ann        | Chief Financial Officer                                                        | St. Joseph Health System                             |
| Fisher, MD      | Jason         | Administrator, Emergency Department                                            | Providence Holy Cross Medical Center                 |
| Forrester       | Shawn         | Vice President, Provider Solutions                                             | Anthem Blue Cross of California                      |
| Georgino        | Vic           | Board Member                                                                   | Providence Holy Cross Medical Center                 |
| Gray            | Sr. Katherine | Chair                                                                          | St. Joseph Health Ministry                           |
| Hart            | Betsy         | Chief Nursing Officer                                                          | Providence Saint Joseph Medical Center               |
| Igram           | Rick          | Senior Vice President, Network Development & Contracting                       | St. Joseph Health System                             |
| Jurecki         | Sr. Nancy     | Director, Mission Leadership & Spiritual Care                                  | Providence Health & Services, Southern California    |
| Khurana         | Prub (P.K.)   | Chief Strategic Services Officer                                               | Providence Health & Services, Southern California    |
| Kleam           | Doug          | Chief Operating Officer                                                        | Providence Holy Cross Medical Center                 |
| Klein, MD       | Bernie        | Chief Executive Officer                                                        | Providence Holy Cross Medical Center                 |
| LaBorde         | Elizabeth     | Vice President & Executive Director                                            | Providence Saint Joseph Foundation                   |
| Largoza         | Francis       | Chief Nursing Officer                                                          | Providence Tarzana Medical Center                    |
| Leonard         | Carrie        | Board Member                                                                   | Providence Holy Cross Medical Center                 |
| Macready        | Neil A.       | President, Foundation                                                          | Providence Tarzana Medical Center                    |
| Manemann        | Kevin         | Chief Executive Officer                                                        | St. Joseph Heritage Healthcare                       |
| Mast            | Dave          | Chief Integration Officer, Shared Services                                     | Providence Health & Services, Southern California    |
| Mohr            | Steven        | Vice President, Finance & Operations                                           | Providence Health & Services, Southern California    |
| Montalvo        | Darrin        | President, Integrated Services                                                 | St. Joseph Health System                             |
| Murphy          | Kevin         | Vice President, Theology & Ethics                                              | St. Joseph Health System                             |
| Noce            | Bill          | Chair, Board of Trustees                                                       | St. Joseph Health System                             |
| Ockey           | Shayna        | Contract Manager, Regional Contracting                                         | Providence Health & Services                         |
| Papouchian      | Arminé        | Vice Presdient, Contracting Relations & Analytics                              | Blue Shield                                          |
| Pavic-Zabinski  | Karen         | Regional Director, Ethics                                                      | Providence Health & Services, Southern California    |
| Proctor         | Deborah       | President & Chief Executive Officer                                            | St. Joseph Health System                             |
| Puchlik         | Gerry         | Administrator, Foundation                                                      | Providence Holy Cross Medical Center                 |
| Raggi, MD       | Bob           | Chief Medical Officer                                                          | Providence Holy Cross Medical Center                 |
| Robinson        | Ronald        | Community Representative & Retired Healthcare Administrator                    | Area Resident & Los Angeles Jewish Home              |
| Saddiq, MD      | Kaliq         | Regional Medical Director                                                      | St. Joseph Heritage Healthcare                       |
| Schubert        | Sr. Marian    | Executive Vice President, Mission Integration                                  | St. Joseph Health System                             |
| Siebert         | Greg          | Senior Vice President, Network Management                                      | UnitedHealthcare                                     |
| Sloggett-O'Dell | Stephanie     | Vice President, Labor & Employee Relations                                     | St. Joseph Health System                             |
| Springer        | Julie         | Chief Executive Officer                                                        | Providence Saint Joseph Medical Center               |
| Stahl           | Pam           | Chief Human Resources Officer                                                  | Providence Health & Services, Southern California    |
| Stanislaw       | Sherry        | Senior Vice President & General Manager                                        | SCAN Health Plan                                     |
| Steinke         | Paul          | Chief Financial Officer                                                        | Providence Holy Cross Medical Center                 |
| Sulka           | Jeanne        | Director, Business Development                                                 | Providence Tarzana Medical Center                    |
| Surowitz        | Dale          | Chief Executive Officer                                                        | Providence Tarzana Medical Center                    |
| Tadeo           | Richard       | Assistant Director,                                                            | Los Angeles County Emergency Medical Services Agency |
| Tadeo           | Richard       | Assistant Director                                                             | Los Angeles County Emergency Medical Services Agency |
| Tessa, MD       | Nicholas      | Chief Medical Officer                                                          | Providence Saint Joseph Medical Center               |
| Treanor         | Joline        | Senior Vice President, Human Resources                                         | St. Joseph Health System                             |
| Van Brunt       | Sonoma        | Director, Business Development                                                 | Providence Saint Joseph Medical Center               |
| Walker          | Annette       | Executive Vice President, Strategic Services / Newly Appointed President & CEO | St. Joseph Health System                             |
| Walker          | Terry         | Community Relations Manager                                                    | Providence Saint Joseph Medical Center               |
| Wyard           | Kim           | Chief Executive Officer                                                        | Northeast Valley Health Corporation                  |
|                 |               |                                                                                |                                                      |
| Yasharpour, MD  | Farid         | Physician, OB/GYN                                                              | Providence Holy Cross Medical Center                 |



#### **Hospital Licenses**

#### **Tarzana Medical Center**

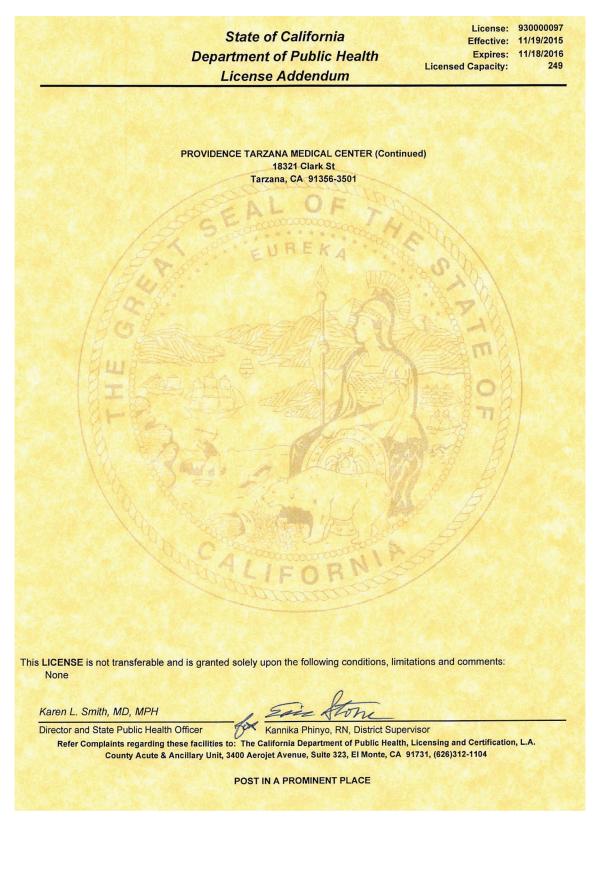


(Additional Information Listed on License Addendum)

Refer Complaints regarding these facilities to: The California Department of Public Health, Licensing and Certification, L.A. County Acute & Ancillary Unit, 3400 Aerojet Avenue, Suite 323, El Monte, CA 91731, (626)312-1104

POST IN A PROMINENT PLACE







License: 930000404 Effective: 05/01/2015 Expires: 04/30/2016 Licensed Capacity: 377

## State of California

**Department of Public Health** 

In accordance with applicable provisions of the Health and Safety Code of California and its rules and regulations, the Department of Public Health hereby issues

this License to

#### Providence Health System - Southern California

to operate and maintain the following General Acute Care Hospital

PROVIDENCE HOLY CROSS MEDICAL CENTER

15031 Rinaldi St Mission Hills, CA 91345-1207

Bed Classifications/Services 329 General Acute Care 35 Perinatal 13 Rehabilitation 12 Coronary Care 12 Intensive Care 12 Intensive Care Newborn Nursery 245 Unspecified General Acute Care **Other Approved Services Basic Emergency Medical** Cardiac Catheterization Laboratory Services Cardiovascular Surgery Nuclear Medicine **Occupational Therapy** Outpatient Services - Infusion Therapy/Surgery Outpatient Services - Lab/Imaging/Radiology **Outpatient Services - Pulmonary Laboratory** Outpatient Services - Radiology, AntepTest, DM Ed. at 11570 INDIAN HILLS ROAD, MISSION HILLS Outpatient Services - Radiology; Baby-Wise at 19950 Rinaldi Street, Suite #101, Porter Ranch Outpatient Services - Radiology; Oncology Rehab. at 26357 McBean Parkway, Suite #155, Santa Clarita **Outpatient Services - Special Procedures/GI** Lab **Physical Therapy Respiratory Care Services** Social Services

Speech Pathology Speech Therapy

PROVIDENCE HOLY CROSS MEDICAL CENTER D/P SNF 11600A Indian Hills Rd Mission Hills, CA 91345-1225

(Additional Information Listed on License Addendum)

Refer Complaints regarding these facilities to: The California Department of Public Health, Licensing and Certification, L.A. County Acute & Ancillary Unit, 3400 Aerojet Avenue, Suite 323, El Monte, CA 91731, (626)312-1104

POST IN A PROMINENT PLACE



| State of Calif                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                            | License:<br>Effective:    | 930000404<br>05/01/2015 |
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| License Adde                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | ndum                       |                           |                         |
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| Bed Classifications/Services<br>48 Skilled Nursing                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 1. Particology             |                           |                         |
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This LICENSE is not transferable and is granted solely upon the following conditions, limitations and comments: 48 Skilled Nursing (D/P) beds located at 11600A Indian Hills Road, Mission Hills.

Karen L. Smith, MD, MPH Se

Director and State Health Officer Refer Complaints regarding these facilities to: The California Department of Public Health, Licensing and Certification, L.A. County Acute & Ancillary Unit, 3400 Aerojet Avenue, Suite 323, El Monte, CA 91731, (626)312-1104

POST IN A PROMINENT PLACE



020000404

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License: 930000159 Effective: 06/01/2015 Expires: 05/31/2016 Licensed Capacity: 446

## State of California

## Department of Public Health

In accordance with applicable provisions of the Health and Safety Code of California and its rules and regulations, the Department of Public Health hereby issues

#### this License to

#### Providence Health System - Southern California

to operate and maintain the following General Acute Care Hospital

#### Providence Saint Joseph Medical Center 501 S Buena Vista St Burbank, CA 91505-4809

Bed Classifications/Services 392 General Acute Care 38 Intensive Care 25 Rehabilitation 24 Perinatal 20 Intensive Care Newborn Nursery 16 Coronary Care 269 Unspecified General Acute Care 54 Skilled Nursing (D/P) **Other Approved Services** Audiology Basic Emergency Medical **Cardiac Catheterization Laboratory Services** Cardiovascular Surgery Nuclear Medicine **Occupational Therapy** Outpatient Clinics - Mammography at Providence St. Joseph Breast Health Center, 181 S. Buena Vista Street, Suite 300, Burbank Outpatient Clinics - PT/OT/Home Health at Providence Rehabilitation services, 3413 Pacific Ave, Burbank Outpatient Clinics - Rad. Onco./PT/OT/Infu. Therapy at The Roy & Patricia Disney Family Cancer Center, 181 S. Buena Vista St., 1ST, 2ND AND 3RD FLOOR, BURBANK Outpatient Clinics - Radiology/Draw Station at Providence St. Joseph Diagnostic Center, 201 S. Buena Vista St., #125, Burbank Outpatient Services -Neurology/Nutrition/Lab/EKG Outpatient Services - Surgery/Radiology/GI Lab Outpatient Services - Vascular Lab/Cardiology

Respiratory Care Services

Physical Therapy Radiation Therapy

(Additional Information Listed on License Addendum)

Refer Complaints regarding these facilities to: The Galifornia Department of Public Health, Licensing and Certification, L.A. County Acute & Ancillary Unit, 3400 Aerojet Avenue, Suite 323, El Monte, CA 91731, (626)312-1104

POST IN A PROMINENT PLACE



|                                                                                                                  | State of California<br>Department of Public Health<br>License Addendum                              | License:<br>Effective:<br>Expires:<br>Licensed Capacity:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 930000159<br>06/01/2015<br>05/31/2016<br>446                                                                     |
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|                                                                                                                  | Providence Saint Joseph Medical Center (Continued<br>501 S Buena Vista St<br>Burbank, CA 91505-4809 | D                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                  |
|                                                                                                                  | Other Approved Service<br>Social Services                                                           | es (cont'd)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                  |
|                                                                                                                  | Speech Pathology<br>Speech Therapy                                                                  | A Contraction of the second se |                                                                                                                  |
| and the second | Speed merapy                                                                                        | and the second second                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                  |
| 1908                                                                                                             |                                                                                                     | 1.62 Des                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                  |
| 1.90.8                                                                                                           |                                                                                                     | IN SE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                  |
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| 1 Salar                                                                                                          |                                                                                                     | 9/                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                  |
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|                                                                                                                  | Contraction 2                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                  |
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| This LICENSE is not transferable a                                                                               | nd is granted solely upon the following conditions, limitat                                         | ions and comments:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                  |
|                                                                                                                  | ended from 06/01/2015 to 05/31/2016.<br>uspended from 06/01/2015 to 05/31/2016.                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                  |
| Karen L. Smith, MD, MPH                                                                                          | · Pe                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                  |
| Director and State Health Officer                                                                                | Fix Kannika Phinyo, RN, District Supervise                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                  |

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