

# **ATTORNEY GENERAL'S SUMMARY OF CHARITABLE SOLICITATIONS BY COMMERCIAL FUNDRAISERS**

**SUPPLEMENT REPORT: DONATIONS  
OF PERSONAL PROPERTY  
(THRIFT STORES, VEHICLE DONATION PROGRAMS, ETC.)  
(Government Code § 12599)**



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OF CHARITABLE SOLICITATION  
BY COMMERCIAL FUND-RAISERS

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TABLE OF CONTENTS

INTRODUCTION	Page	1
SPECIFIC FINDINGS	Page	5
TABLE 1      THRIFT STORE OPERATIONS – COST OF GOODS PURCHASED FROM CHARITY	Page	6
TABLE 2      THRIFT STORE OPERATIONS – MANAGEMENT FEE/COMMISSION	Page	10
TABLE 3      THRIFT STORE OPERATIONS – COST OF GOODS SOLD – INCOMPLETE REPORTS: LISTING OF FINANCIAL REPORTS RECEIVED BUT NOT ACCEPTED FOR FILING	Page	12
TABLE 4      VEHICLE DONATION OPERATIONS – LISTING BY PERCENTAGE TO CHARITY	Page	13
TABLE 5      VEHICLE DONATION OPERATIONS – INCOMPLETE REPORTS: LISTING OF FINANCIAL REPORTS RECEIVED BUT NOT ACCEPTED FOR FILING	Page	31

## **INTRODUCTION**

Californians each year provide generous support to a wide array of charities, either directly or through commercial fund-raisers who are hired to solicit donations on behalf of the charity. This supplemental report on commercial fund-raising activities covers the public donation of used personal property to charities and the resale of property by for-profit thrift stores, as well as the donation of vehicles for the benefit of charity. In issuing the report, Attorney General Bill Lockyer seeks to provide information that may be used to critically evaluate charitable solicitation of used personal property.

By law, commercial fund-raisers are required to register and file annual financial disclosure reports with the Attorney General's Registry of Charitable Trusts. The data here covers 1999 activities that were reported by commercial fund-raisers in the year 2000. To help provide a better snapshot of activities by commercial fund-raisers, the report this year includes two new tables that compile data submitted on reports that were returned as incomplete. In most cases, the reports were rejected because they were not signed by the commercial fund-raiser and two officers of the charity for whom the solicitations were made.

Charities are encouraged to work with currently registered paid solicitors, have a written contract with terms important to the organization, and monitor commercial solicitations and all expenses associated with the charity's commercial fund-raising activities. Donors and potential donors are encouraged to resist high-pressure tactics, to ask for written information about the charity for which a solicitation is being made, including the nonprofit's name, address and telephone number, and to how their donation will be distributed.

## **THRIFT STORES**

Thrift stores selling used clothing or other donated goods for charity must file annual financial reports with the Attorney General's Registry of Charitable Trusts. These thrift stores, which handle what is known as "salvageable personal property" under state law, may be operated directly by a charity or by for-profit vendors who are considered to be commercial fund-raisers if they receive a management fee or commission from the charity, or purchase a majority of their goods from charities or social welfare organizations at negotiated prices (Government Code § 12599).

Thrift store revenue and expenditure reports are available for public review at the Attorney General's Registry of Charitable Trusts in Sacramento, on the Attorney General's web site (<http://caag.state.ca.us/charities/>) or at the reporting charity's principal office. (Note: Some thrift stores are operated by religious organizations, which are not required to file financial reports with the Attorney General.)

Charities that operate their own thrift stores incur overhead and other expenses of a retail store. After thrift store expenses are paid, the charities use their earnings for such things as management expenses and charitable program services. On the other hand, charities that solicit used items and sell them to for-profit vendors do not incur the expenses of operating retail stores. Charities that sell used goods to for-profit vendors may or may not earn more money than do charities that operate their own thrift stores. There are advantages and disadvantages to both types of operations.

This report contains specific information about charities that sell used items to for-profit vendors. There are two types of arrangements: vendors that receive management fees or commissions from the charities, and vendors that purchase the goods from the charities at negotiated prices. Each is reported separately. The data is taken directly from reports filed by commercial fund-raisers and has not been verified independently by the Attorney General's Office.

For-profit thrift store operators that purchased goods from charities reported total revenue of more than \$58 million for the reporting period 1999. About \$12 million of that (20.95%) was paid to charitable organizations.

For the same period, for-profit thrift store operators that paid a fee or commission to charities reported total revenue of over \$7 million. Of that, \$631,361 (8.44%) was paid to charitable organizations.

## **VEHICLE DONATION PROGRAMS**

In California, the solicitation of vehicle donations to charity has increased during recent years. These solicitations result primarily in the donation of automobiles, and are administered both by charities in-house and by commercial fund-raisers who contract with charities to solicit on their behalf.

According to the financial statements filed by the commercial fund-raisers who solicit vehicle donations and were registered with the Attorney General's Registry of Charitable Trusts in 1999, such

donations resulted in approximately \$37 million in gross proceeds. About 31% of that amount, or \$11,602,932, was distributed to the charities. The remaining funds were retained by the fund-raisers for payment of expenses and fees. These figures represent an increase in gross proceeds of approximately 20% and nearly a 11.28% increase in distributions to charity compared to the last report, which covered calendar year 1998.

The vehicle donation process usually begins when a donor responds to an advertising campaign. In the initial phone conversation, the donor will be asked questions about the vehicle. Usually the vehicle is accepted, unless the cost of towing exceeds the value of the vehicle.

Donors are responsible for notifying the Department of Motor Vehicles of the transfer of registration. Failure to transfer registration has subjected many donors to subsequent penalties and expenses for donated vehicles, most often accrued parking violations.

After the vehicle is picked up from the donor, the fund-raiser either arranges for resale of the vehicle to the public or sells it to a parts wholesaler, depending on the condition of the vehicle. A significant problem for purchasers of donated vehicles is the reliability of the resellers in warranting the condition of the vehicles. The majority of vehicles donated to charity are not in good condition. Unscrupulous resellers have sold vehicles that fail to operate soon after they are driven out of the sellers' lots. Because donated vehicles do not need to pass vehicle emissions tests at the time of donation, purchasers of donated vehicles should insist that they receive valid smog certificates from the reseller at time of purchase.

Donors of vehicles usually claim tax deductions for their donations. Advertising campaigns for vehicle donations sometimes explicitly promise "maximum tax donation" and "highest value." The actual amount that can be deducted is determined by the IRS, not the solicitor. According to the IRS, a taxpayer may deduct the fair market value of the donated vehicle. The IRS imposes further reporting and documentation requirements on donations of property. The Attorney General's Office has received complaints about tax deduction promises made by fund-raisers and their subsequent failure to provide documentation to donors. Donors are ultimately responsible for the deduction taken and may not rely on the representations contained in solicitations to support their income tax deductions.

California law requires a nonprofit organization engaged in any solicitation or sales solicitation for charitable purposes, or a commercial fund-raiser, to provide a donor of a motor vehicle, aircraft or vessel with a receipt within 90 days from date of donation (Business & Professions Code section 22930). The

receipt must describe the donated property in terms of its model, age, condition, and level of use (including, but not limited to, the mileage, in the case of a vehicle), and whether a visual inspection by the nonprofit organization or commercial fund-raiser, or a representative of the nonprofit organization or commercial fund-raiser, indicated that there were any readily apparent defects that would materially reduce the value of the property. If the donated property is sold prior to the issuance of the receipt, the receipt shall also include all of the following: (1) the date the property was sold; (2) if the property was sold to a dismantler, the amount paid to the nonprofit organization or commercial fund-raiser for the property; and (3) if the property was altered subsequent to the donation and the alteration affected the value of the property, a statement that the property was altered and whether the alteration increased or decreased the value of the property.

The purpose of this report is not to discourage vehicle donations but to present some of the problems associated with vehicle donations and practical information, both for donors of vehicles and the purchasers of the vehicles.

## SPECIFIC FINDINGS

**Table #1      Thrift Store Operations - Costs of Goods Purchased from Charity.**

Lists each charitable organization that solicited donations of used clothing and merchandise (“salvageable personal property”) and sold the property to a for-profit thrift store. The for-profit thrift store operator is also listed. Each charitable organization is ranked by the percentage of money that actually went to the charity, i.e., from a high of 37.73% to a low of .02%.

**Table #2      Thrift Store Operations - Management Fee/Commission**

Lists each charitable organization that solicited donations of used clothing and merchandise and paid a management fee or commission to a for-profit thrift store operator. The for-profit thrift store operator is also listed. Each charitable organization is ranked by the percentage of total revenue that actually went to the charity, i.e., from a high of 100% to a low of 3.20%.

**Table #3      Thrift Stores Cost of Goods Sold - Incomplete Reports**

Lists organizations that operate thrift stores that registered in 1999, and filed financial reports that are unacceptable. To be accepted, financial reports must be signed by the commercial fund-raiser and also by two officers of the charities. In most cases the financial reports listed in this table are unacceptable because they have not been signed by the officers of the charities.

**Table #4      Vehicle Donation Operations**

Lists each charitable organization that solicited vehicles and paid a management fee or commission to a for-profit reseller. Each charitable organization is ranked by the percentage of total revenue that actually went to the charity, i.e., from a high of 400% to a low of 11.82%.

**Table #5      Vehicle Donation Operations - Incomplete Reports**

Lists commercial fund-raisers that operate vehicle donation programs that registered in 1999 and submitted financial reports that are not acceptable for filing. Financial reports must be signed by the commercial fund-raiser and also by two officers of the organization. In most cases the financial reports listed in this table are unacceptable because they have not been signed by the officers of the charities.

*Note: Some charities may be listed more than once. Each listing shows a separate for-profit thrift store or vehicle reseller operation.*

**TABLE 1**  
**Thrift Store Operations - Costs of Goods Purchased from Charity**  
**Listing by Percentage to Charity**

Charity/Charitable Purpose	Commercial Fundraiser	T. Revenue	To Charity	%
UNITED CEREBRAL PALSY ASSOCIATION OF SAN DIEGO 3821 CALLE FORTUNADA, SUITE C SAN DIEGO CA 92123	TVI, INC. 11400 SE 6TH STREET STE 220 BELLEVUE WA 98004	1,265,890	477,662	37.73
HOPE REHABILITATION SERVICES 4351 LAFAYETTE STREET SANTA CLARA CA 95054-1751	TVI, INC. 11400 SE 6TH STREET STE 220 BELLEVUE WA 98004	2,442,478	897,806	36.76
HOPE REHABILITATION SERVICES 4351 LAFAYETTE STREET SANTA CLARA CA 95054-1751	TVI, INC. 11400 SE 6TH STREET STE 220 BELLEVUE WA 98004	2,033,515	715,810	35.20
STANFORD HOME FOR CHILDREN 3628 MADISON AVENUE, SUITE 7 NORTH HIGHLANDS CA 95660	ALEXANDER-FLYNN CO., INC. 6150 AUBURN BLVD. CITRUS HEIGHTS CA 95621-4725	428,574	148,920	34.75
PARCA 16505 S. AMPHLETT BLVD., SUITE 213 SAN MATEO CA 94402	TVI, INC. 11400 SE 6TH STREET STE 220 BELLEVUE WA 98004	1,323,963	449,802	33.97
CARH-COMMUNITY ASSISTANCE FOR THE RETARDED AND HANDICAPPED 20813 - 17 ALMEDA CASTRO VALLEY CA 94546	NORQUIST SALVAGE CORPORATION 1400 ROLLINS ROAD  BURLINGAME CA 94010	2,149,219	703,041	32.71
DISABLED AMERICAN VETERANS OF SAN JOAQUIN COUNTY 7743 N. WEST LANE A-2 STOCKTON CA 95210	GREG SALVAGE COMPANY, INC. 85A GALLI DRIVE NOVATO CA 94949	1,447,749	471,749	32.58
ARC-SAN FRANCISCO 1500 HOWARD STREET SAN FRANCISCO CA 94103	NORQUIST SALVAGE CORPORATION 1400 ROLLINS ROAD BURLINGAME CA 94010-2304	1,189,429	377,331	31.72



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MARIN-ARC 18 PROFESSIONAL CENTER PARKWAY SAN RAFAEL CA 94903-2703	NORQUIST SALVAGE CORPORATION 1400 ROLLINS ROAD BURLINGAME CA 94010-2304	1,189,429	377,331	31.72
SACRAMENTO ASSOCIATION FOR THE RETARDED (SAR) 2100 21ST STREET SACRAMENTO CA 95818	NORQUIST SALVAGE CORPORATION 1400 ROLLINS ROAD BURLINGAME CA 94010	1,482,359	469,412	31.67
SACRAMENTO ASSOCIATION FOR THE RETARDED (SAR) 2100 21ST STREET SACRAMENTO CA 95818	NORQUIST SALVAGE CORPORATION 1400 ROLLINS ROAD BURLINGAME CA 94010	1,587,160	496,110	31.26
AMVETS DEPARTMENT OF CALIFORNIA SERVICE FOUNDATION 1213 S. DALE AVENUE ANAHEIM CA 92804	J. MANN, INC. 85A GALLI DRIVE NOVATO CA 94949	3,732,187	1,137,861	30.49
CARH-COMMUNITY ASSISTANCE FOR THE RETARDED AND HANDICAPPED 20513 - 17 ALMEDA CASTRO VALLEY CA 94546	NORQUIST SALVAGE CORPORATION 1400 ROLLINS ROAD BURLINGAME CA 94010	2,467,226	694,868	28.16
HOPE REHABILITATION SERVICES 4351 LAFAYETTE STREET SANTA CLARA CA 95054-1751	TVI, INC. 11400 SE 6TH STREET STE 220 BELLEVUE WA 98004	1,747,667	461,461	26.40
AMERICAN VETERANS CALIFORNIA SERVICE FOUNDATION 1213 S. DALE AVENUE ANAHEIM CA 92804	SOLANO RAG COMPANY, INC. 85A GALLI DRIVE NOVATO CA 94949	2,841,035	722,260	25.42
CARH-COMMUNITY ASSISTANCE FOR THE RETARDED AND HANDICAPPED 20513 - 17 ALMEDA CASTRO VALLEY CA 94546	NORQUIST SALVAGE CORPORATION 1400 ROLLINS ROAD BURLINGAME CA 94010	1,543,215	391,480	25.37

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UNITED CEREBRAL PALSY ASSOCIATION OF SAN DIEGO 3821 CALLE FORTUNADA, SUITE C SAN DIEGO	CA	92123	TVI, INC. 11400 SE 6TH STREET STE 220 BELLEVUE	WA	98004	1,791,194	400,290	22.35
VIETNAM VETERANS INC. 1224 M STREET, N.W. WASHINGTON	DC	20005-5183	ATLAS MANAGEMENT ASSOCIATES, INC. C/O 85A GALLI DRIVE NOVATO	CA	94949	1,796,682	385,000	21.43
UNITED CEREBRAL PALSY OF THE INLAND EMPIRE INC. 71-321 HIGHWAY 111 SUITE #4 RANCHO MIRAGE	CA	92270	CLYDE H. BAYNE, INC. 4343 MARKET STREET RIVERSIDE	CA	92501	509,227	90,166	17.71
UNITED CEREBRAL PALSY OF THE INLAND EMPIRE INC. 71-321 HIGHWAY 111 SUITE #4 RANCHO MIRAGE	CA	92270	CLYDE H. BAYNE, INC. 4343 MARKET STREET RIVERSIDE	CA	92501	799,410	131,173	16.41
VIETNAM VETERANS OF AMERICA, INC. 1224 M STREET, N.W. WASHINGTON	DC	20005-5183	COMMUNITY THRIFT STORE PO BOX 1747 VENTURA	CA	93002	2,694,339	413,208	15.34
VIETNAM VETERANS OF AMERICA, INC. 1224 M STREET, N.W. WASHINGTON	DC	20005-5183	VALLEY THRIFT STORE, INC. PO BOX 1747 VENTURA	CA	93002	3,329,067	441,372	13.26
PARCA 1650 S. AMPHLETT BLVD., SUITE 213 SAN MATEO	CA	94402	TVI, INC. 11400 SE 6TH STREET STE 220 BELLEVUE	WA	98004	1,747,667	208,140	11.91
COALITION TO END DOMESTIC & SEXUAL VIOLENCE 2064 EASTMAN AVENUE, SUITE 104 VENTURA	CA	93003	THRIFT STORE CORPORATION, THE 270 EAST MAIN STREET VENTURA	CA	93001	2,033,530	202,188	9.94
CATALYST FOUNDATION FOR AIDS AWARENESS AND CARE, THE 44758 ELM AVENUE LANCASTER	CA	93534	CALIFORNIA THRIFT MANAGEMENT, INC. 8800 FOOTHILL BLVD SUNLAND	CA	91040	885,955	36,000	4.06
UNITED CEREBRAL PALSY (UCP)			AMERICAN WAY MANAGEMENT, INC.			638,025	22,000	3.45

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<b>Charity/Charitable Purpose</b>			<b>Commercial Fundraiser</b>			<b>T. Revenue</b>	<b>To Charity</b>	<b>%</b>
7630 GLORIA AVENUE			8237 SEPULVEDA PLACE					
VAN NUYS	CA	91406	VAN NUYS	CA	91402			
NATIONAL FOUNDATION FOR THE TREATMENT OF ABUSED CHILDREN			SACRAMENTO RESALE CO. L.L.C.			672,418	19,508	2.90
5960 SO. LAND PARK DRIVE #223			5394 AUBURN BLVD					
SACRAMENTO	CA	95822	SACRAMENTO	CA	95841			
BIG BROTHERS BIG SISTERS OF EAST BAY			TVI, INC.			1,323,963	36,248	2.74
7700 EDGEWATER DRIVE, SUITE 333			11400 SE 6TH STREET STE 220					
OAKLAND	CA	94621	BELLEVUE	WA	98004			
CANCER FEDERATION			AMERICAN WAY MANAGEMENT, INC.			559,724	10,602	1.89
711 W. RAMSEY			8237 SELPUVEDA PLACE					
BANNING	CA	92220	VAN NUYS	CA	91402			
SHELTER SERVICES FOR WOMEN			FAMILY DISCOUNT THRIFT STORE			201,811	2,000	0.99
P.O. BOX 1536			2528-D S. BROADWAY					
SANTA BARBARA	CA	93102	SANTA MARIA	CA	93454-7879			
HOPE REHABILITATION SERVICES			TVI, INC.			1,323,963	11,506	0.87
4351 LAFAYETTE STREET			11400 SE 6TH STREET STE 220					
SANTA CLARA	CA	95054-1751	BELLEVUE	WA	98004			
FIGHT CANCER NOW			HARCOURT AND HARCOURT INC.			2,031,336	6,000	0.30
45-247 OASIS STREET			1544 SIXTH STREET					
INDIO	CA	92201	COACHELLA	CA	92236			
BIG BROTHERS BIG SISTERS OF THE EAST BAY			TVI, INC.			2,033,515	367	0.02
7700 EDGEWATER DRIVE, SUITE 333			11400 SE 6TH STREET STE 220					
OAKLAND	CA	94621	BELLEVUE	WA	98004			
<b>Total Revenue</b>		<u><b>53,242,921</b></u>	<b>Total To Charity</b>		<u><b>11,408,672</b></u>	<b>Average Percent to Charity</b>	<u><b>21.43%</b></u>	

**TABLE 2**  
**Thrift Store Operations - Management Fee/Commission**  
**(Charities Using For-profit Thrift Store Operator)**  
**Listing by Percentage to Charity**

Charity/Charitable Purpose	Commercial Fundraiser	Total Revenue	To Charity	%
SACRAMENTO CHILDREN'S HOME C/O EDWARD H. MOCK 2750 SUTTERVILLE BOULEVARD SACRAMENTO CA 95820	THRIFT STORE CLEARANCE OUTLET, INC. 219 ESTATES DRIVE, STE 107 ROSEVILLE CA 95678	30,410	30,410	100.00
SADDLEBACK COMMUNITY OUTREACH 23011 MOULTON PARKWAY B-5 LAGUNA HILLS CA 92653	SUSAN PHELPS 25381 ALICIA PARKWAY, STE I LAGUNA HILLS CA 92653	9,125	1,369	15.00
FOUNDATION FOR RETARDED CITIZENS OF VTA 1732 LEWIS ROAD CAMARILLO CA 93011	CHI ALPHA MANAGEMENT, INC. 940 EAST SANTA CLARA STREET VENTURA CA 93001	1,905,203	201,356	10.57
FOUNDATION FOR RETARDED CITIZENS OF VTA 1732 LEWIS ROAD CAMARILLO CA 93011	CHI ALPHA MANAGEMENT, INC. 940 EAST SANTA CLARA STREET VENTURA CA 93001	1,972,036	205,082	10.40
EMERGENCY SHELTER PROGRAM 22634 SECOND STREET #205 HAYWARD CA 94541	BURLEIGH HALL 818 SUSAN STREET PATTERSON CA 95363	183,906	14,870	8.09
CHILD ABUSE AND NEGLECT, A DIVISION OF INTERFACE 1305 DEL NORTE ROAD #130 CAMARILLO CA 93010	PACIFIC THRIFT STORES MANAGEMENT CORPORATION 340 EAST MAIN STREET VENTURA CA 93001	373,991	30,000	8.02
BOYS & GIRLS CLUB OF STOCKTON P.O. BOX 415 STOCKTON CA 95201-0415	BUCEPHALUS ASSOCIATES, INC. 8118 N. WEST LANE #103B STOCKTON CA 95210	746,460	40,000	5.36

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**(Charities Using For-profit Thrift Store Operator)**  
**Listing by Percentage to Charity**

Charity/Charitable Purpose	Commercial Fundraiser	Total Revenue	To Charity	%
CIRCLE OF CONCERN P.O. BOX 98 DANA POINT CA 92629-0098	ARM ASSOCIATES, INC. PO BOX 7804 LONG BEACH CA 90807-0804	960,458	48,415	5.04
SANTA MARIA ASSOCIATION FOR THE RETARDED FOUNDATION P.O. BOX 5952 SANTA MARIA CA 93456	CHI ALPHA MANAGEMENT, INC. 940 EAST SANTA CLARA STREET VENTURA CA 93001	894,136	41,465	4.64
BIG BROTHERS BIG SISTERS OF SAN JOAQUIN, STANISLAUS & MERCED 2100 PACIFIC AVENUE STOCKTON CA 95204	BUCEPHALUS ASSOCIATES, INC. 8118 N WEST LANE #103B STOCKTON CA 95210	384,931	17,642	4.58
SADDLEBACK COMMUNITY OUTREACH 23011 MOULTON PARKWAY STE B-5 LAGUNA HILLS CA 92653	BARELY USED THRIFT STORE 25831 ALICIA PARKWAY STE I LAGUNA HILLS CA 92653	23,489	752	3.20
<b>Total Revenue</b>	<b>Total To Charity</b>	<b>7,484,145</b>	<b>631,361</b>	<b>Percent to Charity</b>
				<b><u>8.44%</u></b>

**TABLE 3**  
**Thrift Store Operations - Costs of Goods Sold**  
**Financial Reports Received But Not Accepted for Filing**  
**Listing by Percentage to Charity**

<b>Commercial Fundraiser</b>	<b>Charity</b>	<b>Total Revenue</b>	<b>To Charity</b>	<b>%</b>
RADICAL RAG RESALE CORPORATION 85A GALLI DRIVE NOVATO CA 94949	YOUTH INDUSTRY 3075 21ST STREET SAN FRANCISCO CA 94901	2,091,275.00	740,190.00	35.39
ATLAS MANAGEMENT ASSOCIATES, INC. 85A GALLI DRIVE NOVATO CA 94949	VIETNAM VETERANS INC. 1224 M STREET, N.W. WASHINGTON DC 20005-5183	1,796,682.00	385,000.00	21.43
RUBA, INC. 2833 WEST AVENUE L LANCASTER CA 93536	CATALYST FOUNDATION FOR AIDS AWARENESS & CARE 44758 N. ELM AVENUE LANCASTER CA 93534	398,274.08	18,000.00	4.52
RUBA, INC. 2833 WEST AVENUE L LANCASTER CA 93536	CATALYST FOUNDATION FOR AIDS & AWARENESS 44758 N. ELM AVENUE LANCASTER CA 93534	614,989.96	18,000.00	2.93
Total Revenue: \$4,901,221.04		Total To Charity: \$776,575		Percent to Charity: 15.84%

**Table 4**  
**Vehicle Donation Operations**  
**Listed by Percentage to Charity**

<b>Charity/Charitable Purpose</b>	<b>Commercial Fundraiser</b>	<b>T. Revenue</b>	<b>To Charity</b>	<b>%</b>
M.A.G.I.C. P.O. BOX 5894 STANFORD CA 94309	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	25.00	100.00	400.00
CHILDREN'S HOSPITAL OF LOS ANGELES 4650 SUNSET BLVD. SUITE 29 LOS ANGELES CA 90027	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	2,047.00	1,760.00	85.98
NATIONAL MULTIPLE SCLEROSIS SOCIETY 2440 S. SEPULVEDA, SUITE 115 LOS ANGELES CA 90064	CHARITIES AUTOMOBILE RECYCLING ENTERPRISES, LLC 1301 EAST ORANGEWOOD AVENUE ANAHEIM CA 92805	42,214.00	29,519.00	69.93
ABRAHAM JOSHUA HESCHEL DAY SCHOOL 17701 DEVONSHIRE STREET NORTHRIDGE CA 90807	DONATED PROPERTY SYSTEMS, INC. 14608 TITUS STREET VAN NUYS CA 91402	11,620.00	7,913.00	68.10
HOSPICE OF MARIN 150 NELLEN AVENUE CORTE MADERA CA 94915	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	19,803.00	12,909.59	65.19
WORLD HEALTH, INC. 7143 BUNKER HILL MINE ROAD YANKEE HILL CA 95965-0200	AUTOMOBILES PLUS DONATION SERVICES PO BOX 246374 SACRAMENTO CA 95824-6374	5,266.00	3,021.14	57.37
NORTHSIDE THEATRE COUNCIL 848 WILLIAMS STREET SAN JOSE CA 95116	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	350.00	200.00	57.14

**Table 4**  
**Vehicle Donation Operations**  
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<b>Charity/Charitable Purpose</b>	<b>Commercial Fundraiser</b>	<b>T. Revenue</b>	<b>To Charity</b>	<b>%</b>
A CHARITABLE ENDEAVOR 6433 TOPANGA CANYON BLVD. #225 CANOGA PARK CA 91303	CHARITIES AUTOMOBILE RECYCLING ENTERPRISES, LLC 1301 EAST ORANGEWOOD AVENUE ANAHEIM CA 92805	19,339.00	10,375.00	53.65
COMMUNITY HEALTH AWARENESS COUNCIL 711 CHURCH STREET MOUNTAIN VIEW CA 94042	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	8,100.00	4,290.00	52.96
LEUKEMIA SOCIETY OF AMERICA 1744 W. KATELLA, SUITE 8 ORANGE CA 92867	CHARITIES AUTOMOBILE RECYCLING ENTERPRISES, LLC 1301 EAST ORANGEWOOD AVENUE ANAHEIM CA 92805	599,759.00	317,384.00	52.92
MID PENINSULA HOSPICE 65 EL CAMINO REAL MENLO PARK CA 94025	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	29,770.00	15,745.00	52.89
KNDL NON PROFIT RADIO P.O. BOX 89 ANGWIN CA 94508	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	3,550.50	1,875.25	52.82
POLLY KLAAS FOUNDATION 312 WESTERN AVENUE PETALUMA CA 94952	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	2,429,174.00	1,265,473.10	52.09
AMERICAN RED CROSS-PALO ALTO AREA CHAPTER 400 MITCHELL LANE PALO ALTO CA 94301	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	67,915.00	34,985.00	51.51



**Table 4**  
**Vehicle Donation Operations**  
**Listed by Percentage to Charity**

<b>Charity/Charitable Purpose</b>	<b>Commercial Fundraiser</b>	<b>T. Revenue</b>	<b>To Charity</b>	<b>%</b>
AVENIDAS 450 BRYANT STREET PALO ALTO CA 94301	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	685.00	350.00	51.09
LEUKEMIA SOCIETY 100 CORPORATE POINTE, SUITE 180 CULVER CITY CA 90230	CHARITIES AUTOMOBILE RECYCLING ENTERPRISES, LLC 1301 EAST ORANGEWOOD AVENUE ANAHEIM CA 92805	443,830.00	226,607.00	51.06
CULVER CITY EDUCATION FOUNDATION P.O. BOX 4178 CULVER CITY CA 90231	CHARITIES AUTOMOBILE RECYCLING ENTERPRISES, LLC 1301 EAST ORANGEWOOD AVENUE ANAHEIM CA 92805	4,775.00	2,413.00	50.53
HOPE HOSPICE OF DUBLIN 6500 DUBLIN BOULEVARD SUITE 100 DUBLIN CA 94568	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	8,829.77	4,425.89	50.12
LIONS BLIND CENTER 3834 OPAL STREET OAKLAND CA 94609	RICHARD BOTTO & ASSOCIATES 575 C STREET, A HAYWARD CA 94541	247,085.00	123,552.00	50.00
FAR WEST WHEELCHAIR ATHLETIC ASSOCIATION 5730 CHAMBERTIN DRIVE SAN JOSE CA 95118	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	1,400.00	700.00	50.00
SUICIDE & CRISIS FOUNDATION OF SANTA CLARA COUNTY P.O. BOX 26968 SAN JOSE CA 95159	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	3,875.00	1,925.00	49.68

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<b>Charity/Charitable Purpose</b>	<b>Commercial Fundraiser</b>	<b>T. Revenue</b>	<b>To Charity</b>	<b>%</b>
SERVICES FOR BRAIN INJURY 667 CHAPMAN STREET SAN JOSE CA 95126	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	5,350.00	2,650.00	49.53
MOTION PICTURE & TELEVISION FUND FOUNDATION 22212 VENTURA BLVD., SUITE 300 WOODLAND HILLS CA 91364	DONATED PROPERTY SYSTEMS, INC. 14608 TITUS STREET VAN NUYS CA 91402	3,760.00	1,845.00	49.07
OPICA ASSOCIATES 9240 GINGLET DRIVE LOS ANGELES CA 90069	DONATED PROPERTY SYSTEMS, INC. 14608 TITUS STREET VAN NUYS CA 91402	1,860.00	898.00	48.28
VOLUNTEERS OF AMERICA 3600 WILSHIRE BLVD., SUITE 1500 LOS ANGELES CA 90010	DONATED PROPERTY SYSTEMS, INC. 14608 TITUS STREET VAN NUYS CA 91402	27,284.00	13,149.00	48.19
OAKLAND MUSEUM OF CALIFORNIA 1000 OAK STREET OAKLAND CA 94607	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	3,707.50	1,778.75	47.98
ST. JOHNS EUDES CHURCH 9901 MASON AVENUE CHATSWORTH CA 91311	DONATED PROPERTY SYSTEMS, INC. 14608 TITUS STREET VAN NUYS CA 91402	5,230.00	2,507.00	47.93
Y.M.C.A 26147 MCBEAN PARKWAY SANTA CLARITA CA 90027	DONATED PROPERTY SYSTEMS, INC. 14608 TITUS STREET VAN NUYS CA 91402	4,000.00	1,905.00	47.63

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<b>Charity/Charitable Purpose</b>	<b>Commercial Fundraiser</b>	<b>T. Revenue</b>	<b>To Charity</b>	<b>%</b>
AIDS RESOURCES, INFORMATION & SERVICES 1550 THE ALAMEDA #100 SAN JOSE CA 95126	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	14,540.00	6,920.00	47.59
HEALTH TRUST, THE 1701-A SO. BASCOM AVENUE CAMPBELL CA 95008	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	18,735.00	8,720.00	46.54
ARCHDIOCESE OF LOS ANGELES 3424 WILSHIRE BLVD. LOS ANGELES CA 90010	DONATED PROPERTY SYSTEMS, INC. 14608 TITUS STREET VAN NUYS CA 91402	15,444.00	7,175.00	46.46
DIABETES SOCIETY OF SANTA CLARA 1165 LINCOLN AVENUE #300 SAN JOSE CA 95126	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	28,470.00	13,150.00	46.19
PARKINSON'S DISEASE 1170 MORSE AVENUE SUNNYVALE CA 94039	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	1,300.00	600.00	46.15
COMMUNITY ASSOCIATION FOR REHABILITATION INC. 525 E. CHARLESTON ROAD PALO ALTO CA 94306	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	68,910.00	31,740.00	46.06
VANISHED CHILDREN'S ALLIANCE 2095 PARK AVENUE SAN JOSE CA 95126	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	66,095.00	30,401.00	46.00

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JUNIOR ACHIEVEMENT OF SANTA CLARA COUNTY 3150 DE LA CRUZ BLVD. #103 SANTA CLARA CA 95054	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	37,385.00	17,140.00	45.85
COMMUNITY SENIOR SERVICES 2120 FOOTHILL BLVD. #3115 LAVERNE CA 91750	DONATED PROPERTY SYSTEMS, INC. 14608 TITUS STREET VAN NUYS CA 91402	1,160.00	530.00	45.69
CHILD QUEST INTERNATIONAL 1625 THE ALAMEDA, SUITE 400 SAN JOSE CA 95126	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	48,905.00	22,335.00	45.67
BOY SCOUTS OF AMERICA 16525 SHERMAN WAY #C-8 VAN NUYS CA 91406	DONATED PROPERTY SYSTEMS, INC. 14608 TITUS STREET VAN NUYS CA 91402	21,542.00	9,834.00	45.65
YOUNG & HEALTHY 325 S. OAKNOIL AVENUE PASADENA CA 91101	DONATED PROPERTY SYSTEMS, INC. 14608 TITUS STREET VAN NUYS CA 91402	3,515.00	1,602.00	45.58
CONVALESCENT HOSPITAL MINISTRY 65 W. RINCON CAMPBELL CA 95008	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	4,620.00	2,105.00	45.56
VALLEY CHILDREN'S HOSPITAL 9300 VALLEY CHILDREN'S PLACE MADERA CA 93638	CHARITY CAR DONATIONS, INC. 1545 CAMEO DRIVE SAN JOSE CA 95129	145,175.00	65,499.06	45.12

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<b>Charity/Charitable Purpose</b>	<b>Commercial Fundraiser</b>	<b>T. Revenue</b>	<b>To Charity</b>	<b>%</b>
LION'S BLIND CENTER 101 NO. BASCOM AVENUE SAN JOSE CA 95128	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	31,455.00	14,190.00	45.11
MOTHERS AGAINST DRUNK DRIVING 373 SO. MONROE STREET #204 SAN JOSE CA 95128	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	49,160.00	22,018.00	44.79
BAY AREA LUPUS FOUNDATION 2635 NO. FIRST STREET #206 SAN JOSE CA 95134	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	27,490.00	12,308.00	44.77
ALZHEIMER'S ASSOCIATION 2540 N. SANTIAGO BLVD. ORANGE CA 92867	CHARITIES AUTOMOBILE RECYCLING ENTERPRISES, LLC 1301 EAST ORANGEWOOD AVENUE ANAHEIM CA 92805	66,051.00	29,510.00	44.68
ALZHEIMER'S ASSOCIATION 330 DISTEL CIRCLE, SUITE A LOS ALTOS CA 94022	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	73,755.00	32,950.00	44.67
4H FOUNDATION OF SONOMA COUNTY P.O. BOX 4772 SANTA ROSA CA 94502	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	2,070.00	923.00	44.59
GOOD SHEPARD SHELTER OF L.A. 2561 VENICE BLVD. LOS ANGELES CA 90019	DONATED PROPERTY SYSTEMS, INC. 14608 TITUS STREET VAN NUYS CA 91402	4,255.00	1,893.00	44.49

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<b>Charity/Charitable Purpose</b>	<b>Commercial Fundraiser</b>	<b>T. Revenue</b>	<b>To Charity</b>	<b>%</b>
CHILDREN'S HOSPITAL 4650 SUNSET BLVD. #29 LOS ANGELES CA 90027	DONATED PROPERTY SYSTEMS, INC. 14608 TITUS STREET VAN NUYS CA 91402	66,077.00	29,304.00	44.35
FOR THE CHILD 4565 CALIFORNIA AVENUE LONG BEACH CA 90807	DONATED PROPERTY SYSTEMS, INC. 14608 TITUS STREET VAN NUYS CA 91402	760.00	335.00	44.08
AIDS PROJECT LOS ANGELES 1313 N. VINE STREET LOS ANGELES CA 90028	DONATED PROPERTY SYSTEMS, INC. 14608 TITUS STREET VAN NUYS CA 91402	565.00	245.00	43.36
ALZHEIMER'S ASSOCIATION 2630 SADDLE AVENUE, SUITE 101 OXNARD CA 93030	CHARITIES AUTOMOBILE RECYCLING ENTERPRISES, LLC 1301 EAST ORANGEWOOD AVENUE ANAHEIM CA 92805	16,597.00	7,166.00	43.18
BAYKEEPERS AND DELTAKEEPERS OF THE BAY AREA P.O. BOX 29921 SAN FRANCISCO CA 94129	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	30,430.00	13,025.00	42.80
SAN GABRIEL MISSION 428 SOUTH MISSION DRIVE SAN GABRIEL CA 91776	DONATED PROPERTY SYSTEMS, INC. 14608 TITUS STREET VAN NUYS CA 91402	2,370.00	1,013.00	42.74
SAN FRANCISCO Y.M.C.A. 44 MONTGOMERY STREET SUITE 770 SAN FRANCISCO CA 94104	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	4,149.50	1,737.25	41.87

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<b>Charity/Charitable Purpose</b>	<b>Commercial Fundraiser</b>	<b>T. Revenue</b>	<b>To Charity</b>	<b>%</b>
MIRACLE FLIGHTS FOR KIDS 2756 N. GREEN VALLEY PARKWAY SUITE GREEN VALLEY NV 89014	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	6,058.00	2,531.50	41.79
NATIONAL KIDNEY FOUNDATION 553 PILGRIM DRIVE FOSTER CITY CA 94404	PENNEY'S TOWING 699 THE ALAMEDA SAN JOSE CA 95126	108,200.00	44,820.00	41.42
STANFORD HOME FOR CHILDREN P.O. BOX 418000 SACRAMENTO CA 95841	FUTURE FUNDRAISING 205 23RD STREET SACRAMENTO CA 95816	946,605.00	391,347.00	41.34
MCKINLEY CHILDREN'S CENTER 762 CYPRESS STREET SAN DIMAS CA 91773-3599	CHARITY FUNDING SERVICES, INC. 16182 PACIFIC COAST HIGHWAY HUNTINGTON BEACH CA 92649	13,255.00	5,334.00	40.24
STARS ACHIEVERS DOLLARS FOR SCHOLARS P.O. BOX 639 ARTESIS CA 90702-0639	CHARITY FUNDING SERVICES, INC. 16182 PACIFIC COAST HIGHWAY HUNTINGTON BEACH CA 92649	6,806.00	2,720.00	39.96
AMBER FOUNDATION MISSING CHILDREN P.O. BOX 565 PINOLE CA 94564	CHARITY FUNDING SERVICES, INC. 16182 PACIFIC COAST HIGHWAY HUNTINGTON BEACH CA 92649	15,046.00	6,011.00	39.95
UNITED WAY OF GREATER LOS ANGELES 532 WEST SIXTH STREET LOS ANGELES CA 90014	CHARITY FUNDING SERVICES, INC. 16182 PACIFIC COAST HIGHWAY HUNTINGTON BEACH CA 92649	712,890.00	283,309.00	39.74

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UCLA UNICAMP 65 DODD HALL 405 HILGARD AVENUE LOS ANGELES CA 90095	CHARITY FUNDING SERVICES, INC. 16182 PACIFIC COAST HIGHWAY HUNTINGTON BEACH CA 92649	35,824.00	14,233.00	39.73
UNITED WAY OF ORANGE COUNTY 18012 MITCHEL AVENUE SO. IRVINE CA 92614	CHARITY FUNDING SERVICES, INC. 16182 PACIFIC COAST HIGHWAY HUNTINGTON BEACH CA 92649	626,555.00	248,918.00	39.73
CALIFORNIA WORKS 4521 CAMPUS DRIVE SUITE 555 IRVINE CA 92612	CHARITY FUNDING SERVICES, INC. 16182 PACIFIC COAST HIGHWAY HUNTINGTON BEACH CA 92649	19,703.00	7,823.00	39.70
ROSE REZNICK LIGHTHOUSE FOR THE BLIND 214 VAN NESS AVENUE SAN FRANCISCO CA 94102	CHARITY FUNDING SERVICES, INC. 16182 PACIFIC COAST HIGHWAY HUNTINGTON BEACH CA 92649	29,734.00	11,637.00	39.14
SF RECREATION CENTER FOR THE HANDICAPPED 207 SKYLINE BOULEVARD SAN FRANCISCO CA 94132	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	3,065.00	1,195.00	38.99
SACRAMENTO COURT APPOINTED SPECIAL ADVOCATE PROGRAM P.O. BOX 278383 SACRAMENTO CA 95827-8383	FUTURE FUNDRAISING 205 23RD STREET SACRAMENTO CA 95816	7,465.00	2,850.00	38.18
AMERICAN RED CROSS 3150 E. 29TH STREET LONG BEACH CA 90806	DONATED PROPERTY SYSTEMS, INC. 14608 TITUS STREET VAN NUYS CA 91402	5,181,225.00	1,967,777.00	37.98



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<b>Charity/Charitable Purpose</b>	<b>Commercial Fundraiser</b>	<b>T. Revenue</b>	<b>To Charity</b>	<b>%</b>
SACRAMENTO CHILDREN'S HOME 2750 SUTTERVILLE ROAD SACRAMENTO CA 95820	YOUR DOUGHNATIONS 8650 ANTELOPE NORTH ROAD #C ANTELOPE CA 95843-3930	913,263.00	346,658.00	37.96
BIACO 822 N. GARY AVENUE POMONA CA 91767	DONATED PROPERTY SYSTEMS, INC. 14608 TITUS STREET VAN NUYS CA 91402	515.00	195.00	37.86
LINDSAY WILDLIFE MUSEUM 1931 FIRST AVENUE WALNUT CREEK CA 94596	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	288,580.86	105,631.79	36.60
GIANTS COMMUNITY FUND 3 COM PARK SAN FRANCISCO CA 94124	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	304,448.00	107,777.00	35.40
MAKE A WISH FOUNDATION 1875 CENTURY PARKWAY E #280 LOS ANGELES CA 90067	DONATED PROPERTY SYSTEMS, INC. 14608 TITUS STREET VAN NUYS CA 91402	3,744,483.00	1,303,652.00	34.82
PROTOTYPES 2400-C MAIN STREET SANTA MONICA CA 90401	CHARITIES AUTOMOBILE RECYCLING ENTERPRISES, LLC 1301 EAST ORANGEWOOD AVENUE ANAHEIM CA 92805	600.00	205.00	34.17
SIERRA VISTA CHILDREN'S CENTER 1400 K STREET, STE. F MODESTO CA 95354	A.S.K. WHOLESALE 1883 PORTER WAY TURLOCK CA 95380	196,095.00	64,702.20	33.00

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<b>Charity/Charitable Purpose</b>	<b>Commercial Fund-raiser</b>	<b>T. Revenue</b>	<b>To Charity</b>	<b>%</b>
CHILDREN'S WISH FOUNDATION 8615 ROSWELL ROAD ATLANTA GA 30350	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	57,264.90	18,747.93	32.74
AGAPE VILLAGES, INC. P.O. BOX 10457 PLEASANTON CA 94588	CAR PROGRAM LLC 3755 OMEC CIRCLE # 4 RANCHO CORDOVA CA 95742	5,194,027.00	1,667,691.00	32.11
HABITAT FOR HUMANITY 3227 SECOND AVENUE SACRAMENTO CA 95817	FUTURE FUNDRAISING 205 23RD STREET SACRAMENTO CA 95816	700.00	222.80	31.83
CALIFORNIA COUNCIL OF THE BLIND 578 B STREET HAYWARD CA 94541	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	595,405.12	189,446.29	31.82
CHILDREN FIRST FOUNDATION, INC. P.O. BOX 221801 SACRAMENTO CA 95822	AUTOS PLUS DONATION PROGRAM PO BOX 246374 SACRAMENTO CA 95824-6374	4,360.00	1,338.86	30.71
NATIONAL CHILDREN'S CANCER SOCIETY 1015 LOCUST BUILDING SUITE 600 ST. LOUIS MO 63101	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	469,797.30	143,691.68	30.59
POINT REYES NATIONAL SEASHORE ASSOCIATION POINT REYES NATIONAL SEA SHORE POINT REYES CA 94956	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	95,810.65	29,255.29	30.53

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<b>Charity/Charitable Purpose</b>	<b>Commercial Fundraiser</b>	<b>T. Revenue</b>	<b>To Charity</b>	<b>%</b>
MULTIPLE SCLEROSIS FOUNDATION 6350 NORTH ANDREWS AVENUE FT. LAUDERDALE FL 33309	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	5,543.89	1,656.95	29.89
ALZHEIMER'S ASSOCIATION 1280 E.COOLEY DRIVE, SUITE 12 COLTON CA 92324	CHARITIES AUTOMOBILE RECYCLING ENTERPRISES, LLC 1301 EAST ORANGEWOOD AVENUE ANAHEIM CA 92805	148,890.00	44,314.00	29.76
MI CASA 2515 48TH AVENUE SACRAMENTO CA 95822	AUTOMOBILES PLUS DONATION SERVICES PO BOX 246374 SACRAMENTO CA 95824-6374	1,325.00	345.50	26.08
CHILDREN'S FUND OF THE BAY AREA 4533 MATTOS DRIVE FREMONT CA 94536	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	66,767.35	16,876.52	25.28
TUESDAY'S CHILD 6140 W. WASHINGTON BLVD. LOS ANGELES CA 90232	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	150,352.42	37,082.37	24.66
SEXUAL ASSAULT AND DOMESTIC VIOLENCE CENTER 927 MAIN STREET WOODLAND CA 95695	DONATION STATION 6362 BLACKTOP ROAD # G RIO LINDA CA 95673	15,450.00	3,773.00	24.42
CROSSROADS TREATMENT CENTER 6060 SUNRISE VISTA DRIVE CITRUS HEIGHTS CA 95610	DONATION STATION 6362 BLACKTOP ROAD # G RIO LINDA CA 95673	12,627.00	3,066.00	24.28

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<b>Charity/Charitable Purpose</b>	<b>Commercial Fundraiser</b>	<b>T. Revenue</b>	<b>To Charity</b>	<b>%</b>
JEWISH WOMEN INTERNATIONAL 1828 I STREET N.W. WASHINGTON DC 20036	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	9,805.00	2,274.82	23.20
RIO LINDA ELVERTA LIBRARY FOUNDATION 1024 O STREET RIO LINDA CA 95673	DONATION STATION 6362 BLACKTOP ROAD # G RIO LINDA CA 95673	7,040.00	1,599.00	22.71
MIDSUMMER MOZART FESTIVAL WORLD TRADE CENTER SUITE 250G SAN FRANCISCO CA 94111	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	49,999.14	11,091.33	22.18
CHILD HELP USA 15757 NORTH 78TH STREET SCOTTSDALE AZ 85260	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	7,477.50	1,650.00	22.07
JEWISH NATIONAL FUND 6310 SAN VICENTE BLVD. STE 200 LOS ANGELES CA 90048	O.N.N.E CORP., THE 20300 S VERMONT AV STE 225 TORRANCE CA 90502	140,861.00	28,173.00	20.00
MARY MAGDALENE PROJECT 3300 LIBERTY BLVD. SOUTH GATE CA 90280	O.N.N.E CORP., THE 20300 S VERMONT AV STE 225 TORRANCE CA 90502	227,941.00	45,588.00	20.00
FIREFIGHTERS PACIFIC BURN INSTITUTE 3101 STOCKTON BLVD. SACRAMENTO CA 95820	DONATION STATION 6362 BLACKTOP ROAD # G RIO LINDA CA 95673	68,109.00	13,519.00	19.85

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<b>Charity/Charitable Purpose</b>	<b>Commercial Fundraiser</b>	<b>T. Revenue</b>	<b>To Charity</b>	<b>%</b>
ALZHEIMER'S ASSOCIATION 5900 WILSHIRE BLVD., SUITE 1710 LOS ANGELES CA 90036	CHARITIES AUTOMOBILE RECYCLING ENTERPRISES, LLC 1301 EAST ORANGEWOOD AVENUE ANAHEIM CA 92805	1,006,522.00	180,697.00	17.95
AIDS PROJECT LOS ANGELES 1313 N. VINE STREET LOS ANGELES CA 90028	O.N.N.E CORP., THE 20300 S VERMONT AV STE 225 TORRANCE CA 90502	1,650,831.00	287,920.00	17.44
NATIONAL FOUNDATION FOR THE TREATMENT OF ABUSED CHILDREN 5960 S. LAND PARK DRIVE PMB 223 SACRAMENTO CA 95822	G.A. CORP, THE 2183 BENITA DRIVE RANCHO CORDOVA CA 95670	141,434.00	23,939.00	16.93
YOUTH RESCUE FUND OF LOS ANGELES YOUTH SUPPORTIVE SERVICES 8111 BEVERLY BLVD. STE 201 HOLLYWOOD CA 90048	O.N.N.E CORP., THE 20300 S VERMONT AV STE 225 TORRANCE CA 90502	635,423.00	95,416.00	15.02
CANCER CONTROL SOCIETY 2043 NORTH BERENDO STREET LOS ANGELES CA 90027	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	3,197.00	475.88	14.89
OPERA PACIFIC 18025 SKY PARK EAST SUITE H IRVINE CA 92614	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	23,174.50	3,172.50	13.69
JOHN DOUGLAS FRENCH ALZHEIMER'S FOUNDATION, THE 11620 WILSHIRE BLVD. STE 270 LOS ANGELES CA 90025	O.N.N.E CORP., THE 20300 S VERMONT AV STE 225 TORRANCE CA 90502	265,240.00	33,593.00	12.67

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<b>Charity/Charitable Purpose</b>	<b>Commercial Fundraiser</b>	<b>T. Revenue</b>	<b>To Charity</b>	<b>%</b>
CEREBRAL PALSY CENTER FOR THE BAY AREA 4500 LINCOLN AVENUE OAKLAND CA 94602	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	72,215.00	9,124.00	12.63
HOLLYWOOD EDUCATION AND LITERACY PROJECT H.E.L.P. 6336 HOLLYWOOD BLVD. LOS ANGELES CA 90026	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	31,622.00	3,955.15	12.51
ARTHRITIS FOUNDATION 4311 WILSHIRE BLVD. #530 LOS ANGELES CA 90010	O.N.N.E CORP., THE 20300 S VERMONT AV STE 225 TORRANCE CA 90502	1,126,180.00	135,142.00	12.00
STAND UP FOR KIDS 111 OSAGE STREET, STE 205C DENVER CO 80204	O.N.N.E CORP., THE 20300 S VERMONT AV STE 225 TORRANCE CA 90502	271,978.00	32,637.00	12.00
JEWISH COMMUNITY CENTERS 5700 WILSHIRE BLVD. #2705 LOS ANGELES CA 90036	O.N.N.E CORP., THE 20300 S VERMONT AV STE 225 TORRANCE CA 90502	84,404.00	10,128.00	12.00
BIG BROTHERS OF GREATER L.A. 1486 COLORADO BLVD. LOS ANGELES CA 90041	O.N.N.E CORP., THE 20300 S VERMONT AV STE 225 TORRANCE CA 90502	564,252.00	67,638.00	11.99
BIG BROTHERS AND SISTERS OF LOS ANGELES 3300 WEST TEMPLE LOS ANGELES CA 90026	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	39,612.00	4,684.00	11.82

**Table 4**  
**Vehicle Donation Operations**  
**Listed by Percentage to Charity**

<b>Charity/Charitable Purpose</b>	<b>Commercial Fundraiser</b>	<b>T. Revenue</b>	<b>To Charity</b>	<b>%</b>
WESTMINSTER WOODS CAMP 6510 BOHEMIAN HIGHWAY OCCIDENTAL CA 95465	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	7,356.55	757.00	10.29
CALIFORNIA KIDNEY CANCER FOUNDATION 3905 SACRAMENTO STREET SAN FRANCISCO CA 94118	STERLING STAR GROUP INC. (FORMERLY KAYTON GROUP, INC.) 5840 GEARY BLVD, #101 SAN FRANCISCO CA 94121	108,965.00	10,000.00	9.18
OVERCOMERS PROGRAM 2733 BRANCH STREET SACRAMENTO CA 95815	AUTOMOBILES PLUS DONATION SERVICES PO BOX 246374 SACRAMENTO CA 95824-6374	60,366.00	4,011.00	6.64
GAY AND LESBIAN ASSOCIATION OF RETIRING PERSONS, INC. 10940 WILSHIRE BLVD. SUITE 1600 LOS ANGELES CA 90024	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	1,477.00	89.13	6.03
SHILOH INTERNATIONAL MINISTRIES 2507 D STREET LA VERNE CA 91750-4419	STERLING STAR GROUP INC. (FORMERLY KAYTON GROUP, INC.) 5840 GEARY BLVD, #101 SAN FRANCISCO CA 94121	525,053.00	30,001.00	5.71
HEMOPHILIA COUNCIL OF CALIFORNIA 1507 21ST STREET SUITE 206 SACRAMENTO CA 95814	VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	21,404.00	916.07	4.28
KIDS IN DEVELOPMENT SOCIETY 2107 VAN NESS AVENUE SAN FRANCISCO CA 94109	STERLING STAR GROUP INC. (FORMERLY KAYTON GROUP, INC.) 5840 GEARY BLVD, #101 SAN FRANCISCO CA 94121	105,516.00	4,500.00	4.26

**Table 4**  
**Vehicle Donation Operations**  
**Listed by Percentage to Charity**

Charity/Charitable Purpose			Commercial Fundraiser			T. Revenue	To Charity	%
FUENTE DE VIDA			CARS FOR KIDS, INC.			152,375.00	4,850.00	3.18
570 APPIAN WAY			5309 E 8TH STREET					
EL SOBRANTE	CA	94808	OAKLAND	CA	94601			
<b>Total Revenue:</b>			<b>To Charity:</b>					
		\$32,240,151		\$10,599,000	<b>Percentage to Charity:</b>			32.88%



**TABLE 5**  
**Auto Donations - Financial Reports Received But Not Accepted for Filing**  
**Listed By Percentage to Charity**

<b>Commercial Fundraiser</b>	<b>Charity</b>	<b>T. Revenue</b>	<b>To Charity</b>	<b>%</b>
CHARITIES AUTOMOBILE RECYCLING ENTERPRISES, LLC 1301 EAST ORANGEWOOD AVENUE ANAHEIM CA 92805	CHILDRENS LITERACY PROGRAM 1636 - 44TH ST. NW WASHINGTON DC 20007	833	725	87.03
CHARITIES AUTOMOBILE RECYCLING ENTERPRISES, LLC 1301 EAST ORANGEWOOD AVENUE ANAHEIM CA 92805	CROSSROADS P.O. BOX 1208 GARDEN GROVE CA 92842	1,000	595	59.50
CHARITIES AUTOMOBILE RECYCLING ENTERPRISES, LLC 1301 EAST ORANGEWOOD AVENUE ANAHEIM CA 92805	LIGA 19531 CAMPUS DRIVE #320 SANTA ANA CA 92707	15,281	8,700	56.93
CHARITY FUNDING SERVICES, INC. 16182 PACIFIC COAST HIGHWAY HUNTINGTON CA 92649	CHAPMAN UNIVERSITY 333 NORTH GLASSELL STREET ORANGE CA 92866	5,732	2,319	40.46
CHARITY FUNDING SERVICES, INC. 16182 PACIFIC COAST HIGHWAY HUNTINGTON CA 92649	BLIND CHILDREN'S LEARNING CENTER 18542-B VANDERLIP AVENUE SANTA ANA CA 92705	259,363	103,096	39.75
CHARITY FUNDING SERVICES, INC. 16182 PACIFIC COAST HIGHWAY HUNTINGTON CA 92649	GREATER BAY AREA MAKE A WISH FOUNDATION 120 MONTGOMERY STREET SUITE 1080 SAN FRANCISCO CA 94104	1,854,947	737,241	39.74
CHARITY FUNDING SERVICES, INC. 16182 PACIFIC COAST HIGHWAY HUNTINGTON CA 92649	PHILLIPHINE CHILDREN'S CHARITY 55 NEW MONTGOMERY SUITE 606 SAN FRANCISCO CA 94105	1,433	568	39.64
CHARITY FUNDING SERVICES, INC. 16182 PACIFIC COAST HIGHWAY HUNTINGTON CA 92649	ASTHMA & ALLERGY FOUNDATION OF AMERICA 5900 WILSHIRE BLVD. SUITE 2330 LOS ANGELES CA 90036	1,075	420	39.00
CHARITIES AUTOMOBILE RECYCLING ENTERPRISES, LLC 1301 EAST ORANGEWOOD AVENUE ANAHEIM CA 92805	CHILDREN'S EDUCATION SERVICE P.O. BOX 16961 ENCINO CA 91416	600	205	34.17
VEHICLE DONATION PROCESSING CENTER, INC. 5406 DENTON PLACE OAKLAND CA 94619-3108	DRUG ALCOHOL RECOVERY TEAM OF ORANGE COUNTY 6171 DUDMAN AVENUE GARDEN GROVE CA 92845	818	0	0.00
Total Revenue: \$4,919,087.33	To Charity: \$ 1,003,931.97	Percentage to Charity: 20.41%		