CALIFORNIA DEPARTMENT OF JUSTICE OFFICE OF THE ATTORNEY GENERAL

March 11, 2015

NOTICE OF MODIFICATIONS TO TEXT OF PROPOSED REGULATIONS

Pursuant to Government Code section 11346.8, subdivision (c), and section California Code of Regulations, title 1, section 44, the Office of the Attorney General is providing notice of modifications made to proposed regulation section 999.5 that was the subject of a regulatory hearing on June 4, 2014. These modifications are in response to comments received regarding the proposed regulation.

If you have any comments regarding the proposed modifications, the Office of the Attorney General will accept written comments between March 11 - 27, 2015. All written comments must be submitted to the Office of the Attorney General no later than 5:00 p.m. on March 27, 2015, addressed to:

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All written comments received by March 27, 2015, that pertain to the proposed modifications will be reviewed and responded to by the Office of the Attorney General's staff as part of the compilation of the rulemaking file. Please limit your comments to the proposed modifications to the text.

TITLE 11. ATTORNEY GENERAL HEALTH FACILITY TRANSACTION REGULATIONS

Text of Modified Regulations

The Office of the Attorney General has illustrated changes to the original text in the following manner: regulation language originally proposed is underlined in blue; additions to the language originally proposed are double underlined in blue; regulation language originally deleted is in red strikeout using a " – "; and deletions from the proposed language are shown in red double strikeout using a " = ".

§ 999.5. Attorney General Review of Proposals to Transfer Health Facilities under Corporations Code Sections 5914 et seq. and 5920 et seq.

(a) Written Notice to Attorney General of Proposed Transfer of Health Facility; Waiver of Notice.

... (Omitting subsections (1-7))

- (8) Written notice to, and the written consent of, the Attorney General shall not be required under section 999.5 of these regulations unless the agreement or transaction involves a health facility or facility that provides similar <u>health</u> care that is located within California.
- (9) If a nonprofit corporation has engaged in multiple agreements or transactions, in a manner designed to avoid Attorney General review under section 999.5 of these regulations, all of the multiple agreements or transactions shall be considered and analyzed as a single transaction for any purpose under these regulations.

(b) **Definitions**

... (Omitting subsection (b))

(c) Notice and Availability of Information

- (1) The applicant shall submit five copies of the notice to the Attorney General to any location set forth in section 999.1(a) of these regulations. The notice shall contain the information required by section 999.5(d) of these regulations and such additional information that the applicant believes is necessary for the Attorney General to review.
- (2) The Attorney General may request an applicant to provide such additional information as the Attorney General deems reasonably necessary to decide whether to consent to, give conditional consent to or not to consent to a proposed agreement or transaction under Corporations Code sections 5915 and 5921. As set forth in Corporations Code sections 5917(g) and 5923(d), failure to provide the Attorney General with sufficient information and data to evaluate adequately the proposed agreement or transaction or the effects thereof on the public may be grounds for denying consent.
- (3) All of the information provided to the Attorney General by the applicant shall be treated as a public record unless such information is a trade secret or unless the public interest in maintaining the confidentiality of that information clearly outweighs the public interest in disclosure.

- (A) The applicant shall have the sole burden of designating, at the time of its submission, any specific information that it believes should be treated as confidential and the reasons therefor. The Attorney General shall determine the validity of the confidentiality claim and communicate that determination to the applicant prior to any public disclosure of the information.
- (B) The public disclosure provisions of section 999.5(c)(4) of these regulations shall not apply to information determined to be confidential.
- (C) If the applicant designates any of the information in the notice as confidential, five additional copies of the notice shall be submitted to the Attorney General with the confidential information identified and redacted.
- (4) Every applicant shall maintain a copy of the notice and any additional information submitted by the applicant to the Attorney General in an appropriate reading room in the community being affected by the agreement or transaction for review by the public during normal business hours. The applicant shall publicize the location at which the documents are available for review. Upon written request, the Attorney General shall make available without cost the notice and any additional information provided to the Attorney General to members of the public in written form as soon as practicable after its receipt.
- (5) The applicant shall provide to the Attorney General a CD-ROM in PDF format containing the information submitted to the Attorney General under section 999.5(c)(1) and (c)(2) of these regulations. The CD-ROM shall not include any information designated as confidential or any signatures appearing on documents. Within 24 hours of submission to the Attorney General, the applicant shall prominently post this information on its website that is available to the public and any applicant's website available to its the applicant's employees. Any changes or additions to the original submission shall be posted by the applicant in the same manner within 24 hours of submission to the Attorney General and shall prominently state the date submitted to the Attorney General.

COMMENT: This provision is being added so that it is clear to the reader that material was added after the initial submission and when it was added.

(d) Contents of Notice

- (1) The written notice of any proposed agreement or transaction set forth in section 999.5(a)(1) of these regulations shall include a section entitled "Description of the Transaction" that contains the following information:
 - (A) A full description of the proposed agreement and transaction.

- (B) A complete copy of all proposed written agreements or contracts to be entered into by the applicant and the transferee that relate to or effectuate any part of the proposed transaction.
- (C) A statement of all of the reasons the board of directors of applicant believes that the proposed agreement or transaction is either necessary or desirable.
- (2) The written notice of any proposed agreement or transaction set forth in section 999.5(a)(1) of these regulations shall include a section entitled "Fair Market Value" that contains the following information:
- (A) The estimated market value of all cash, property, stock, notes, assumption or forgiveness of debt, and any other thing of value that the applicant would receive for each health facility or facility that provides similar health care services covered by the proposed agreement or transaction.
- (B) The estimated market value of each health facility, <u>facility that</u> <u>provides similar health care services</u> or other asset to be sold or transferred by the applicant under the proposed agreement or transaction.
- (C) A description of the methods used by the applicant to determine the market value of any assets involved in the proposed agreement or transaction. This description shall include a description of the efforts made by the applicant to sell or transfer each health facility or facility that provides similar health care services that is the subject of the proposed agreement or transaction.
- (D) Reports, analysis, Requests for Proposal, and any other documents that refer or relate to the valuation of any asset involved in the agreement or transaction.
- (E) For joint venture transactions, all asset contribution agreements and related valuations, all limited liability corporation or limited liability partnership operating agreements, management contracts, and put option agreements.
- (3) The written notice of any proposed agreement or transaction set forth in section 999.5(a)(1) of these regulations shall include a section entitled "Inurement and Self-Dealing" that contains the following information:
- (A) Copies of any documents or writings of any kind that relate or refer to any personal financial benefit that a proposed affiliation between applicant and the transferee would confer on any officer, director, employee, doctor, medical group or other entity affiliated with applicant or any family member of any such person as identified in Corporations Code section 5227(b)(2).

- (B) The identity of each and every officer, trustee or director of applicant (or any family member of such persons as identified in Corporations Code section 5227(b)(2)) or any affiliate of applicant who or which has any personal financial interest in any company, firm, partnership, or business entity (other than salary and directors/trustees' fees) currently doing business with applicant, any affiliate of applicant, or the transferee or any affiliate of the transferee.
- (C) A statement describing how the boards of directors of the nonprofit corporations involved in the transaction are complying with the provisions of Health and Safety Code sections 1260 and 1260.1.
- (4) The written notice of any proposed agreement or transaction set forth in section 999.5(a)(1) of these regulations that will result in the nonprofit corporation receiving sales proceeds shall include a section entitled "Charitable Use of Assets" that contains the following information:
- (A) The applicant's articles of incorporation and all amendments thereto and current bylaws, any charitable trust restrictions, and any other information necessary to define the charitable trust purpose of the applicant's assets.
- (B) Applicant's plan for use of the net proceeds after the close of the proposed transaction together with a statement explaining how the proposed plan is as consistent as possible with existing charitable purposes and complies with all applicable charitable trusts that govern use of applicant's assets. The plan must include any proposed amendments to the articles of incorporation or bylaws of the applicant or any entity related to the applicant that will control any of the proceeds from the proposed transfer.
- (5) The written notice of any proposed agreement or transaction set forth in section 999.5(a)(1) of these regulations shall include a section entitled "Impacts on Health Care Services" that contains the following information:
- (A) A copy of the two most recent "community needs assessments" prepared by applicant for any health facility <u>or facility that provides similar health care services</u> that is the subject of the agreement or transaction.
- (B) A description of all charity care provided in the last five years by each health facility or facility that provides similar health care services that is the subject of the agreement or transaction. This description shall include annual total charity care spending; inpatient, outpatient and emergency room charity care spending; a description of how the amount of charity care spending was calculated; annual charity care inpatient discharges, outpatient visits, and emergency visits; a description of the types of charity care services

provided annually; and a description of the policies, procedures, and eligibility requirements for the provision of charity care.

(C) A description of all services provided by each health facility or facility that provides similar health care services that is the subject of the agreement or transaction in the past five years to Medi-Cal patients, county indigent patients, and any other class of patients. This description shall include but not be limited to the type and volume of services provided, the payors for the services provided, the demographic characteristics of and zip code data for the patients served by the health facility or facility that provides similar health care services, and the costs and revenues for the services provided. A description of the policies for providing health care services to Medi-Cal patients, together with copies of any written policies, including but not limited to admission policies.

(D) A description of any community benefit program provided by the health facility or facility that provides similar health care services during the past five years with an annual cost of at least \$10,000 and the annual cost of each program for the past five years.

(E) For each health facility <u>or facility that provides similar health care</u> <u>services</u> that is the subject of the agreement or transaction, a description of current policies and procedures on staffing for patient care areas; employee input on health quality and staffing issues; and employee wages, salaries, benefits, working conditions and employment protections. Such description shall include a list of all existing staffing plans, policy and procedure manuals, employee handbooks, collective bargaining agreements or similar employment-related documents.

(F) For each health facility or facility that provides similar health care services that is the subject of the agreement or transaction, all existing documents setting forth any guarantees made by any entity that would be taking over operation or control of the health facility or facility that provides similar health care services relating to employee job security and retraining, or the continuation of current staffing levels and policies, employee wages, salaries, benefits, working conditions and employment protections.

(G) If the agreement or transaction will have any impact on reproductive health care services provided by any facility that is the subject of the agreement or transaction, or any impact on the availability or accessibility of reproductive health care services, the notice must include a description of all reproductive health care services provided in the last five years by each health facility or facility that provides similar health care services that is the subject of the agreement or transaction. This description shall include the types and levels of reproductive services including, but not limited to, information about the number of pregnancy terminations and tubal ligations. This description shall include, but not be limited to, the type and volume of services provided, the payors for the services provided, the demographic characteristics of, and zip

eode data for the patients served by the health facility, the costs and revenues for the services provided, and a description of how this information was compiled.

(GH) A statement describing all material effects that the proposed agreement or transaction may have on delivery of health care services to the communities served provided by each facility proposed to be transferred; including, but not limited to, any changes in the types or levels of medical services that may be provided at the health facility or facility that provides similar health care services and a statement of how the proposed transaction may will affect the availability and accessibility of health care in the affected communities.

(I) A description and copy of all current contracts between the applicant and the city in which the applicant is located and current contracts between the applicant and the county in which the applicant is located for each health facility or facility that provides similar health care services that are the subject of the agreement or transaction.

(J) A description of compliance with the Alfred E. Alquist Hospital Facilities Seismic Safety Act of 1983, as amended by the California Hospital Facilities Seismic Safety Act (Health & Saf. Code, § 129675-130070) for each health facility or facility that provides similar health care that is the subject of the agreement or transaction, including the certified Structural Performance Category of every building affected by the agreement or transaction and a copy of every final determination letter received from the Office of Statewide Health Planning and Development for every building affected by the agreement or transaction. and a copy of all correspondence between the applicant and the Office of Statewide Health Planning and Development relating to the compliance with this law by the health facility or facility that provides similar health care services.

(HK) A description of each measure proposed by the applicant to mitigate or eliminate any significant potential adverse effect on the availability or accessibility of health care services to the affected community that may result from the agreement or transaction.

If any of the quantitative information required by subsections (B) and (C) is not available, the applicant shall so indicate and provide a reasonable estimate.

- (6) The written notice of any proposed agreement or transaction set forth in section 999.5(a)(1) of these regulations shall include a section entitled "Possible Effect on Competition" that contains the following information:
- (A) For any agreement or transaction for which a Premerger Notification and Report Form is required to be submitted to the Federal Trade Commission under the Hart-Scott-Rodino Antitrust Improvement Act of 1976, a brief analysis of the possible effect of any proposed merger or acquisition of each health care facility or facility that provides similar health care services that is the subject of the agreement or transaction on competition and market share in any relevant product or geographic market.

- (B) The applicant shall provide the Premerger Notification and Report Form and any attachments thereto as filed with the Federal Trade Commission pursuant to the Hart-Scott-Rodino Antitrust Improvement Act of 1976 and 16 C.F.R. Parts 801-803. The procedure for designating information as confidential set forth in section 999.5(c)(3) of these regulations shall apply to any information submitted under this subsection.
- (7) The written notice of any proposed agreement or transaction set forth in section 999.5(a)(1) of these regulations shall include a section entitled "Other Public Interest Factors" that contains any other information the applicant believes the Attorney General should consider in deciding whether the proposed agreement or transaction is in the public interest.
- (8) The written notice of any proposed agreement or transaction set forth in section 999.5(a)(1) shall include a resolution of the board of directors of the applicant authorizing the filing of the written notice and a statement by the chair of the board that the contents of the written notice are true, accurate and complete.
- (9) The written notice of any proposed agreement or transaction set forth in section 999.5(a)(1) shall include a list of the officers and directors of the transferee, and the most recent audited financial statements for the transferee, the transferee's governance documents, such as the articles of incorporation and bylaws, and a description of the transferee's policies, procedures, and eligibility requirements for the provision of charity care.
- (10) The written notice of any proposed agreement or transaction set forth in section 999.5(a)(1) shall include a description of the applicant's efforts to inform local governmental entities, professional staff and employees of the health facility, or facility that provides similar health care services, and the general public of the proposed transaction. This description shall include any comments or reaction to this effort.
- (11) The written notice of any proposed agreement or transaction set forth in section 999.5(a)(1) of these regulations shall include the following attachments if they are available and if they are not included in another section of the written notice:
- (A) Any board minutes or other documents relating or referring to consideration by the board of directors of the applicant and any related entity, or any committee thereof of the agreement or transaction or of any other possible transaction involving any of the health facilities or facilities that provide similar health care services that are the subject of agreement or transaction.
- (B) Copies of all documents relating or referring to the reasons why any potential transferee was excluded from further consideration as a potential transferee for any of the health facilities <u>or facilities that provide similar health care services</u> that are the subject of the agreement or transaction.

- (C) Copies of all Requests for Proposal sent to any potential transferee, and all responses received thereto.
- (D) All documents reflecting the deliberative process used by the applicant and any related entity in selecting the transferee as the entity to participate in the proposed agreement or transaction.
- (E) Copies of each Proposal received by the applicant from any potential transferee suggesting the terms of a potential transfer of applicant's health facilities, or facilities that provide similar health care services, and any analysis of each such Proposal.
- (F) The applicant's prior two annual audited financial statements, the applicant's most current unaudited financial statement, business projection data and current capital asset valuation data.
- (G) Any requests for opinions to the Internal Revenue Service for rulings attendant to this transaction and any Internal Revenue Service responses thereto.
- (H) Pro forma post-transaction balance sheet for the surviving or successor nonprofit corporation.

COMMENT:

Consistent with the initial statement of reasons, the words "or facility that provides similar health care services" have been added after health facility for purposes of clarification and consistency. By its terms, the regulation applies both to nonprofit health facilities and nonprofit facilities that provide similar health care services. The proposed amendment did not make this change in each instance. This is not a policy or procedural change.

Subdivision (d)(4)(C): The Attorney General's Office agrees that recent changes in the laws related to treatment of Medi-Cal patient makes the additional requirement for disclosure about Medi-Cal policies unnecessary and this language is being withdrawn. The Attorney General's Office has the right to request additional information regarding treatment of Medi-Cal patients.

Subdivision (d)(5)(D): This provision has been modified to require the applicant to include cost information for community benefit programs during the previous five years. This information is routinely requested by the Attorney General's Office.

Subdivision (d)(5)(G): This provision has been modified to apply to any transaction that will have any impact on the availability and accessibility of reproductive health care services. Certain categories of information that will not be useful in every transaction and that have the potential to implicate patient privacy rights pursuant to HIPPA have been removed. However,

the Attorney General's Office has the right to request such information in any particular transaction.

Subdivision (d)(5)(J): The Attorney General's Office agrees that, as proposed, the provision would have required the applicant to produce voluminous records that may not be useful. Instead, language has been added to require the information sought by the Attorney General. The purpose of the provision is to determine the facility's compliance with seismic safety requirements. The Attorney General has the right to request additional information in any particular transaction.

(e) Procedure for Review of Notice

- (1) Within 90 days of receipt of the notice as set forth in section 999.5(e)(1) of these Regulations the time period set forth in Corporations Code sections 5915 and 5921, the Attorney General shall notify the applicant in writing of it's the decision to consent to, give conditional consent to, or not consent to the agreement or transaction. A copy of the written decision shall be made available to any person or entity who has requested a copy.
- (A) For purposes of this section, the notice shall be deemed received on the date when substantially all of the information required by section 999.5(d) of these regulations has been submitted to the Attorney General.
- (B) If an independent health care impact statement is required for the agreement or transaction under section 999.5(e)(5), the notice shall not be deemed received until all of the information required by section 999.5(d)(5) has been submitted to the Attorney General.
- (2) The Attorney General may extend the 90-day deadline for a decision by an additional 45-day period for the reasons set forth in Corporations Code sections 5915 and 5921. Nothing in this section shall preclude the Attorney General and the applicant from mutually agreeing to a further extension of the deadline.
- (3) Prior to issuing a written decision, the Attorney General shall conduct one or more public meetings on the proposed agreement and transaction to receive comments from interested parties. At least one of the public meetings shall be in the county in which any health or similar facility that is affected by the agreement or transaction is located.
- (A) At least 14 days prior to the public meeting, the Attorney General shall provide notice of the time and place of the meeting to the board of supervisors of the affected county, and to any person who has requested such notice in writing, and At least 14 days prior to the public meeting, the applicant shall provide notice of the time and place of the meeting through publication in a newspaper of general circulation in the affected community, at the public entrances, on the bulletin boards designated for legal or public notices of any health facility or

facility that provides similar health care services that is affected by the agreement or transaction, prominently on the website available to the public of any health facility or facility that provides similar health care services that is affected by the agreement or transaction, and on the website available to the employees of any health facility or facility that provides similar health care services that is affected by the agreement or transaction.

- (B) Nothing in this section shall preclude the Attorney General from holding additional public meetings as necessary to ensure full consideration of the proposed agreement or transaction. Nothing in this section shall preclude the applicant or any other party from holding public meetings to discuss the proposed agreement or transaction.
- (C) If a substantive change in the proposed agreement or transaction is submitted to the Attorney General after the initial public meeting, the Attorney General shall conduct an additional public meeting if it is deemed necessary to ensure adequate public comment regarding the proposed change.
- (D) If an independent health care impact statement is prepared for the agreement or transaction under section 999.5(e)(5), a public meeting shall be held no earlier than 10 days after the completed statement has been made available for public review. by the Attorney General. The applicant shall prominently post a copy of the independent health care impact statement on its website available to the public and any applicant's website available to its the applicant's employees within 24 hours of receipt. If the report is posted on the Attorney General's website, the applicant may provide a prominent link to the report in lieu of posting on its website.
- (4) Within the time periods set forth in this section and relating to the factors set forth in section 999.5(f), the Attorney General may contract with experts or consultants to review any aspect of the proposed agreement or transaction or receive information or expert opinion from any state agency. The Attorney General shall make publicly available any written report from any such expert, consultant, or state agency.
- (5) The Attorney General shall prepare an independent health care impact statement for any agreement or transaction that satisfies either of the following conditions:
- (A) The agreement or transaction directly affects a general acute care hospital as defined in Health and Safety Code section 1250(a) that has more than 50 acute care beds; or
- (B) There is a fair argument that the agreement or transaction may result in a significant effect on the availability or accessibility of existing health care services.

Nothing in this section shall preclude the Attorney General from preparing an independent health care impact statement or any other report that may be necessary for a complete review and evaluation of the agreement or transaction.

- (6) The independent health care impact statement shall contain the following information:
- (A) An assessment of the effect of the agreement or transaction on emergency services, reproductive health services and any other health care services that the hospital is providing.
- (B) An assessment of the effect of the agreement or transaction on the level and type of charity care that the hospital has historically provided.
- (C) An assessment of the effect of the agreement or transaction on the provision of health care services to Medi-Cal patients, county indigent patients, and any other class of patients.
- (D) An assessment of the effect of the agreement or transaction on any significant community benefit program that the hospital has historically funded or operated.
- (E) An assessment of the effect of the agreement or transaction on staffing for patient care areas as it may affect availability of care, on the likely retention of employees as it may affect continuity of care, and on the rights of employees to provide input on health quality and staffing issues.
- (F) An assessment of the effectiveness of any mitigation measure proposed by the applicant to reduce any significant potential adverse effect on health care services identified in the impact statement.
- (G) A discussion of alternatives to the proposed agreement or transaction including closure of the hospital.
- (H) Recommendations for additional feasible mitigation measures that would reduce or eliminate any significant adverse effect on health care services identified in the impact statement.

The information contained in the independent health care impact statement shall be used in considering whether the agreement or transaction may create a significant effect on the availability or accessibility of health care services as set forth in section 999.5(f)(8) of the regulations. Copies of the health care impact statement shall be made available to any person or entity that has requested a copy.

(7) It is the policy of the Attorney General to receive and consider all relevant information concerning the proposed agreement or transaction. Any interested person may submit written comments, or electronic mail if feasible, regarding any aspect of the proposed agreement or transaction. The written comments shall be addressed to the Attorney General, Charitable Trusts Section, 1300 I Street, P.O. Box 944255, Sacramento, California 94244-2550, Attn: Hospital Conversion.—Written comments should be submitted no later than 10 days before the applicable deadline for the decision.

Comments:

Subdivision (e)(1) and (2): As a result of the Governor's veto of SB 1094, the proposed change to the deadline from 60 to 90 days for the Attorney General's to issue a decision on a transaction would be inconsistent with Corporations Code sections 5915 and 5921 and is withdrawn. The language is modified to incorporate the deadline set forth in the statute by reference.

Subdivision (e)(3)(A): In response to comments, language has been added to require the notice of the public meeting to be posted at the public entrances and on the bulletin boards designated for legal or public notices at the facility subject to the transaction. The notice must also be posted prominently on the facility's website(s).

Subdivision (e)(3)(D): In response to comments, this provision has been amended to require the applicant to post the independent expert's report on its website in a prominent manner within 24 hours of receipt of the report or, in the alternative, the applicant may provide an equally prominent link to the report on the Attorney General's website.

(f) Factors To Be Considered in Making a Decision

- (1) In making a determination on whether to consent to any agreement or transaction for which written consent is required by section 999.5(a)(1) of these regulations, the Attorney General shall consider whether the terms and conditions of the agreement or transaction are fair and reasonable to the selling nonprofit corporation.
- (2) In making a determination on whether to consent to any agreement or transaction for which written consent is required by section 999.5(a)(1) of these regulations, the Attorney General shall consider whether the agreement or transaction will result in inurement to any private person or entity.
- (A) As used in this subsection, "inurement" means that an individual or entity has received some special benefit which is unreasonable under the circumstances because of his, her or its relationship to any nonprofit corporation involved in the transaction. "Inurement" also includes excessive compensation to directors, officers or employees of any nonprofit corporation involved in the transaction.

- (B) In determining whether the agreement or transaction will result in inurement, the Attorney General shall assess, among other things, whether any officer, director, employee, or spouse or family member as described in Corporations Code section 5227(b)(2) of an officer or director of any nonprofit corporation involved in the agreement or transaction will receive stock options, performance bonuses, increased compensation, excessive salaries and benefits, or corporate loans as a result of the agreement or transaction.
- (C) An agreement or transaction will result in inurement if there is a violation of Health and Safety Code sections 1260 and 1260.1.
- (3) In making a determination on whether to consent to any agreement or transaction for which written consent is required by section 999.5(a)(1) of these regulations, the Attorney General shall consider the fair market value of the agreement or transaction as the term "fair market value" is defined in Corporations Code sections 5917(c) and 5923(c).
- (A) The Attorney General may review some or all of the following factors to determine the fair market value of the agreement or transaction:
- 1. The fair market value of tangible and intangible assets proposed to be sold or transferred by the applicant in the transaction;
- 2. Anticipated future earnings or other income from the facilities and other assets being sold or transferred;
- 3. The fair market value of tangible and intangible assets proposed to be received by the applicant in the transaction;
- 4. If the nonprofit corporation is receiving notes rather than cash for the sale or transfer of a health facility, <u>facility that provides similar health care services</u> or other assets, such factors as the type and value of any security or collateral, the present value of the note, the marketability of the note, and tax consequences may be evaluated in determining the value of the note;
- 5. Whether the facilities or assets being sold or transferred have been aggressively marketed by investment bankers or other relevant professionals in an attempt to generate multiple bidders and maximum value;
 - 6. Whether there are competing offers;
- 7. Whether formal and professional valuation appraisals have been obtained;

- 8. Whether the nonprofit corporation thoroughly considered all realistic alternatives, including mergers and/or strategic alliances with other nonprofit entities (both locally and regionally based) and transaction alternatives (e.g., sales of assets, leases, joint ventures, etc.) with for-profit partners; and
- 9. If an applicant has filed for protection under the United States Bankruptcy Code, the extent to which the bankruptcy court proceeding will set a fair market value for the assets involved in the transaction.
- (B) If written notice and consent is required by the provisions of Corporations Code section 5914, the Attorney General shall also consider whether the agreement or transaction is at fair market value. This requirement shall not apply if the written notice and consent is required by the provisions of Corporations Code section 5920.
- (4) In making a determination on whether to consent to any agreement or transaction for which written consent is required by section 999.5(a)(1) of these regulations, the Attorney General shall consider whether the market value has been manipulated by the parties to the agreement or transaction in a manner that causes the value of the assets to decrease.
- (5) In making a determination on whether to consent to any agreement or transaction for which written consent is required by section 999.5(a)(1) of these regulations, the Attorney General shall consider whether the proposed use of the proceeds from the agreement or transaction is consistent with the charitable trust on which the assets are held by the health facility, or facility that provides similar health care services or affiliated nonprofit health system.
- (A) If the agreement or transaction involves the sale of any charitable trust assets, the nonprofit corporation that receives the sale proceeds shall utilize those proceeds for a like charitable purpose benefitting the same class of beneficiaries. If the charitable trust assets that are sold or transferred involve restricted funds, the proceeds received shall remain segregated and used for their restricted purposes.
- (B) If the agreement or transaction will result in a redirection of charitable trust assets from an operational use to a grant-making use, every effort shall be made to insure that a constancy of purpose is maintained. A court-validating procedure will be required for any transaction described in this subsection.
- (6) In making a determination on whether to consent to any agreement or transaction for which written consent is required by section 999.5(a)(1) of these regulations, the Attorney General shall consider whether the agreement or transaction involves or constitutes any breach of trust.
- (7) In making a determination on whether to consent to any agreement or transaction for which written consent is required by section 999.5(a)(1) of these regulations, the Page **15** of **20**

Attorney General shall consider whether sufficient information and data has been provided by the applicant to evaluate adequately the agreement or transaction or the effects thereof on the public.

- (8) In making a determination on whether to consent to any agreement or transaction for which written consent is required by section 999.5(a)(1) of these regulations, the Attorney General shall consider whether the agreement or transaction may create a significant effect on the availability or accessibility of health care services to the affected community.
- (A) It is the policy of the Attorney General will to closely scrutinize any agreement or transaction that restricts the type or level of medical health care services that may be provided at the health facility or facility that provides similar health care services. Potential adverse effects on availability or accessibility of health care may be mitigated through provisions negotiated between the parties to the transaction, through conditions adopted by the Attorney General in consenting to the proposed transaction, or through any other appropriate means.
- (B) It is the policy of the Attorney General, in consenting to an agreement or transaction involving a general acute care hospital, to require for a period of at least five years that a minimum level of annual charity care costs be incurred by the hospitals that are the subject of the agreement or transaction. The minimum level of annual charity care costs should be based on the historic level of charity care that the hospital has provided. The definition and methodology for calculating charity care costs should be consistent with the definitions and methodology established by the Office of Statewide Health Planning and Development. The Attorney General shall retain complete discretion to determine whether this policy shall be applied in any specific transaction under review.
- (C) It is the policy of the Attorney General, in consenting to an agreement or transaction involving a general acute care hospital, to require for a period of at least five years the continuation at the hospital of existing levels of essential healthcare services, including but not limited to emergency room services. The Attorney General shall retain complete discretion to determine whether this policy shall be applied in any specific transaction under review.
- (9) In making a determination on whether to consent to any agreement or transaction for which written consent is required by section 999.5(a)(1) of these regulations, the Attorney General shall consider whether the effect of the agreement or transaction may be substantially to lessen competition or tend to create a monopoly.
- (10) In making a determination on whether to consent to any agreement or transaction for which written consent is required by section 999.5(a)(1) of these regulations, the Attorney General shall consider the extent of independence that the nonprofit corporation retains as a result of the agreement or transaction.

- (A) The Attorney General will closely scrutinize any agreement or transaction in which the sale proceeds to the nonprofit corporation are tied to the provision of services by the acquiring for-profit entity such as providing health services to the poor in lieu of cash or guaranteed payments by the nonprofit corporation to the acquiring entity for indigent services.
- (B) Acquiring for-profit entities shall not control sale proceeds or assets through such methods as creation of a new nonprofit foundation or through appointments to the board of directors of the nonprofit corporations.
- (11) Except for transactions set forth in Corporations Code section 5233(b), the Attorney General shall not consent to any agreement or transaction to which one or more directors of any nonprofit corporation involved in the agreement or transaction has a material financial interest unless the facts set forth in Corporations Code section 5233(d)(2) or (d)(3) are established.
- (12) In making a determination on whether to consent to any agreement or transaction for which written consent is required by section 999.5(a)(1) of these regulations, the Attorney General shall consider whether the agreement or transaction is in the public interest.
- (13) As provided by Corporations Code section 5917.5, the Attorney General shall not consent to any agreement or transaction in which the seller restricts the type or level of medical services that may be provided at the health facility or facility that provides similar health care services that is the subject of the agreement or transaction.

Comment: Subdivision (f)(8)(A): The term "medical" services is more restrictive than intended by the Attorney General's Office. The language has been amended to "health care" services.

(g) Compliance Program

- (1) The Attorney General shall monitor compliance with any terms or conditions of any agreement or transaction for which the Attorney General has given written consent or conditional consent under Corporations Code sections 5915 and 5921. Upon request of the Attorney General, parties to any such agreement or transaction shall provide to the Attorney General such information as is reasonably necessary to monitor compliance.
- (2) The Attorney General may contract with experts and consultants as reasonable and necessary to review and evaluate compliance as provided in section 999.5(g)(1) of these regulations.
- (3) For any agreement or transaction for which the Attorney General has given written consent or conditional consent under Corporations Code section 5915, the Attorney General shall be entitled to reimbursement of all actual, reasonable and direct costs, including

contract and administrative costs, incurred in monitoring compliance as provided in section 999.5(g)(1) of these regulations.

- (4) For any agreement or transaction for which the Attorney General has given written consent or conditional consent under Corporations Code section 5921 and for a period not to exceed two years after the end of the time period for performance of any obligation specified by the agreement or transaction, the Attorney General shall be entitled to reimbursement of all actual, reasonable and direct costs, including contract and administrative costs, incurred in monitoring compliance as provided in section 999.5(g)(1) of these regulations.
- (5) Except as otherwise prohibited by law or as necessary to protect privileged communications, the Attorney General shall make available to the public all documents relating to compliance with any terms or conditions of any agreement or transaction for which the Attorney General has given consent or conditional consent under Corporations Code section 5915 and 5921.

(h) Amendment of Consent Terms and Conditions

- (1) Either the selling or acquiring corporation or entity, or their successors in interest, may request Attorney General approval of any amendment of the terms and conditions of any agreement or transaction for which the Attorney General has given consent or conditional a change in circumstances that could not have reasonably been foreseen at the time of the Attorney General's action.
- (2) A request for an amendment shall include a description of each proposed amendment, a description of the change in circumstance requiring each such amendment, a description of how each such amendment is consistent with the Attorney General's consent or conditional consent to the transaction, and a description of the efforts of the entity making the request to avoid the need for amendment.
- (3) The Attorney General shall issue a decision on the proposed amendments within 90 days of the submission of all of the information set forth in section 999.5(h)(2) of these regulations. The Attorney General shall provide public notice of the proposed amendments. A public meeting shall be held before the decision is made either at the discretion of the Attorney General or upon the request of any person within 7 days of the public notice.
- (4) In approving proposed amendments to conditions relating to the operation of a health facility or facility that provides similar health care services such as required levels of charity care and continuation of essential services, the Attorney General shall consider the effect of the proposed amendments on the availability or accessibility of health care services to the affected community. The Attorney General shall approve proposed amendments of the use of sales proceeds only if the proposed amendments are necessary to carry out charitable trust

purposes, or in the case of a proposed change in charitable purpose only if that change complies with the principles of the *cy pres* doctrine.

- (5) The provisions of section 999.5(g)(2), (3), (4) and (5) shall apply to Attorney General review of proposed amendments of the terms and conditions of any agreement or transaction for which the Attorney General has given consent or conditional consent under Corporations Code section 5915 and 5921.
- (6) Unless otherwise provided in the decision consenting to an agreement or transaction, the approval of the Attorney General shall not be required for modifications to the agreement or transaction that are not material to the Attorney General's consent. The provisions of section 999.5(h) shall not limit the authority of the Attorney General to interpret the terms and conditions of any consent decision.

(i) Enforcement of Conditions

The Attorney General reserves the right to enforce all conditions imposed on the Attorney General's approval of an agreement or transaction. The Attorney General further reserves the right to require the transferee to fulfill all representations made during the application process, including those regarding types or levels of medical services. If, subsequent to the issuance of the Attorney General's decision, the Attorney General receives information indicating that (a) the parties to the transaction or agreement made material misrepresentations to the Attorney General's Office, (b) a change in circumstances has occurred that could not have reasonably been foreseen at the time of the Attorney General's action, or (c) the parties to the transaction or agreement have violated the conditions set forth in the Attorney General's decision, the Attorney General may amend the conditions or add new conditions to address the circumstances set forth in subsections (a) through (c) above. Nothing in this subdivision precludes the Attorney General from pursuing any other available legal remedies.

Comment: Subdivision (i): As a result of the Governor's veto of SB 1094, the proposed language regarding amending conditions under certain circumstances has been withdrawn.

(ii) Attorney General Cost Reimbursements

- (1) The applicant shall reimburse the Attorney General for the following costs incurred in the review and evaluation of any written notice submitted under section 999.5(a) of these regulations:
- (A) All actual contract costs that are reasonable and necessary to conduct the review and evaluation, and
- (B) All actual, reasonable, direct costs, including administrative costs, incurred in reviewing, evaluating, and ruling upon the written notice.

- (2) The Attorney General shall also be entitled to reimbursement for the costs set forth in sections 999.5(g)(2), (3) and (4) and section 999.5(h)(5) of these regulations. Such reimbursement shall be provided by either the selling or the acquiring corporation, depending upon which one the burden of compliance falls or which one submitted the proposed amendment.
- (3) As used in sections 999.5(g)(3) and (4), and 999.5(i)(1)(B) of these regulations, "actual, reasonable and administrative costs" includes, but is not limited to, the cost for all Attorney General's office personnel and employee time at the billing rates used by the Department of Justice for budgeting purposes, costs of travel, printing costs, and all costs incurred in the noticing and conduct of public meetings.
- (4) The Attorney General shall maintain an adequate record of any reimbursable costs, which shall, upon request, be made available to the party from whom reimbursement is being sought.

Note: Authority: Corporations Code sections 5914(b), 5918, 5920(b), 5924(d) and 5925.

Reference: Corporations Code sections 5914 through 5925