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SUPERIOR COURT OF T	HE STATE OF CALIFORNIA
COUNTY OF S	SAN FRANCISCO
THE PEOPLE OF THE STATE OF	Case No. CGC-18-567732
CALIFORNIA,	STIPULATION FOR ENTRY
Plaintiff,	OF FINAL JUDGMENT AND PERMANENT INJUNCTION
V.	PERMANENT INJUNCTION
NAVIENT CORPORATION; NAVIENT	Department: 613 Judge: The Hon. Andrew Y.S. Cheng
SOLUTIONS, LLC; PIONEER CREDIT	Trial Date: July 10, 2023
RECOVERY, INC.; AND GENERAL REVENUE CORPORATION,	Action Filed: June 29, 2018
	[PROPOSED FINAL JUDGMENT AND
Defendants.	PERMANENT INJUNCTION filed concurrently herewith]
	consument, note and
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The People of the State of California ("People"), appearing through their attorney, Rob Bonta, Attorney General of the State of California, by Deputy Attorney General Amy E. Chmielewski; Defendants Navient Corporation, Navient Solutions, LLC, and Pioneer Credit Recovery, Inc., (collectively the "Navient Parties"), and Defendant General Revenue Corporation ("GRC"), subsidiary of SinglePoint Group International USA, Inc. and a former subsidiary of Navient Corporation, appearing through their attorney, Austin Klar of Kirkland & Ellis LLP; stipulate as follows:

- 1. On June 29, 2018, the People filed this enforcement action against the Navient Parties and GRC.
- 2. The Final Judgment and Permanent Injunction ("Judgment"), a copy of which is filed concurrently with this Stipulation, may be entered in this matter. The People, the Navient Parties, and GRC (collectively, "the Parties") hereby stipulate and agree that the Judgment includes an injunction under Business & Profession Code section 17203.
- 3. The Parties are represented by counsel and have agreed on a basis for settlement of the matters alleged in the Complaint. The Parties agree to entry of the Judgment without the need for trial, further discovery in this action, or further adjudication of any issue of law or fact.
- 4. The Navient Parties and GRC enter into this Judgment voluntarily and without any degree of duress or compulsion.
- The Navient Parties and GRC deny wrongdoing or liability of any kind but have agreed to resolve the allegations contained in the People's Complaint by entering into this Judgment.
- 6. The Court has jurisdiction over the subject matter of this action and jurisdiction over the Parties to this action, and venue is proper in this Court.
- 7. The Navient Parties and GRC further agree that this Court shall retain jurisdiction of this action and jurisdiction over each of such party for the purpose of enforcing and modifying this Judgment and for the purpose of granting such additional relief as may be necessary and appropriate.
  - 8. The Parties waive their right to move to set aside the Judgment through any

STIPULATION FOR ENTRY OF FINAL JUDGMENT AND PERMANENT INJUNCTION

1 2	Dated: January 13, 2022	ROB BONTA, Attorney General of the State of California
3		/s/ Amy E. Chmielewski
4		By: Amy E. Chmielewski
5		Deputy Attorney General
6		
7	Dated: January 12, 2022	Kirkland & Ellis LLP
		/s/ Austin Klar
8		By: Austin Klar Counsel to Navient Corporation;
9		Navient Solutions, LLC; Pioneer Credit Recovery, Inc.; and General
10		Revenue Corporation
11		
12	Dated: January 12, 2022	NAVIENT CORPORATION; NAVIENT SOLUTIONS, LLC
13		
14		By: Mark L. Heleen
15		Chief Legal Officer
16 17	Dated: January 12, 2022	PIONEER CREDIT RECOVERY, INC.
18		<u>/s/ Jack Frazier</u>
		By: Jack Frazier Director
19		
20	Dated: January 12, 2022	GENERAL REVENUE CORPORATION
21	2 4.000. 0 0.000.000.000.000.000.000.000.	/s/ Jonathon R. Finley
22		By: Jonathon R. Finley Chief Executive Officer
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# **DECLARATION OF SERVICE BY FILE & SERVEXPRESS**

Case Name:

People of the State of California vs. Navient Corporation, et. al.

Case No.:

San Francisco Superior Court Case No. CGC-18-567732

I declare:

I am employed in the Office of the Attorney General, which is the office of a member of the California State Bar, at which member's direction this service is made. I am 18 years of age or older and not a party to this matter; my business address is: 300 S. Spring Street, Suite 1702, Los Angeles, CA 90013.

On <u>January 13, 2022</u>, by electronic transmission via File & ServeXpress, I served the document described as **STIPULATION FOR ENTRY OF FINAL JUDGMENT AND PERMANENT INJUNCTION** on the following interested parties in this action who are registered for e-filing:

Austin L. Klar

Email: austin.klar@kirkland.com

Jennifer G. Levy

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I declare under penalty of perjury under the laws of the State of California and the United States of America the foregoing is true and correct and that this declaration was executed on January 13, 2021, at Irvine, California.

Amy Chmielewski

Declarant

Signature

SF2018601679

1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	Rob Bonta Attorney General of California NICKLAS A. AKERS Senior Assistant Attorney General JOANNA B. HULL (SBN 227153) BERNARD A. ESKANDARI (SBN 244395) Supervising Deputy Attorneys General AMY E. CHMIELEWSKI (SBN 295352) RACHEL FOODMAN (SBN 308364) GABRIEL SCHAEFFER (SBN 308899) CAROLINE WILSON (SBN 322389) Deputy Attorneys General 455 Golden Gate Ave., Suite 11000 San Francisco, CA 94102 Telephone: (213) 269-6407 Fax: (916) 731-2146 E-mail: Amy.Chmielewski@doj.ca.gov  Attorneys for the People of the State of Californ Austin L. Klar (SBN 292271) KIRKLAND & ELLIS LLP 555 California Street San Francisco, CA 94104 Telephone: (415) 439-1400 Fax: (415) 439-1500 E-mail: austin.klar@kirkland.com  Attorney for Defendants, Navient Corporation; Navient Solutions, LLC; Pioneer Credit Recovery Inc.; and General Revenue Corporation	
<ul><li>17</li><li>18</li><li>19</li></ul>		HE STATE OF CALIFORNIA SAN FRANCISCO
<ul><li>20</li><li>21</li><li>22</li><li>23</li></ul>	THE PEOPLE OF THE STATE OF CALIFORNIA,  Plaintiff,  V.	Case No. CGC-18-567732  [PROPOSED] FINAL JUDGMENT AND PERMANENT INJUNCTION  Department: 613
<ul><li>24</li><li>25</li><li>26</li><li>27</li></ul>	NAVIENT CORPORATION; NAVIENT SOLUTIONS, LLC; PIONEER CREDIT RECOVERY, INC.; AND GENERAL REVENUE CORPORATION,  Defendants.	Judge: The Hon. Andrew Y.S. Cheng Trial Date: July 10, 2023 Action Filed: June 29, 2018 [STIPULATION FOR ENTRY OF FINAL JUDGMENT AND PERMANENT INJUNCTION filed concurrently herewith]
28	[PROPOSED] FINAL JUDGMEN	1 NT AND PERMANENT INJUNCTION

1	The People of the State of California ("People"), appearing through their attorney, Rob		
2	Bonta, Attorney General of the State of California, by Deputy Attorney General Amy E.		
3	Chmielewski, and Defendants Navient Corporation, Navient Solutions, LLC, and Pioneer Credi		
4	Recovery, Inc., (collectively "Navient Parties"), and General Revenue Corporation ("GRC"),		
5	subsidiary of SinglePoint Group International USA, Inc. ("SinglePoint") and a former subsidiary		
6	of Navient Corporation, appearing through their attorney, Austin Klar of Kirkland & Ellis LLP,		
7	having stipulated to the entry of this Judgment by the Court without the taking of proof and		
8	without trial or adjudication of fact or law, without this Judgment constituting evidence of or an		
9	admission by the Navient Parties or GRC regarding any issue of law or fact alleged in the		
10	Complaint, without the Navient Parties or GRC admitting any liability regarding allegations of		
11	violations that occurred prior to entry of this Judgment, and with all parties having waived their		
12	right to appeal, and the Court having considered the matter and good cause appearing:		
13	IT IS HEREBY ORDERED, ADJUDGED AND DECREED THAT:		
14	I. Definitions		
15	A. "Consumer Reporting Agency" shall have the meaning coterminous with the meaning of		
16	Consumer Reporting Agency as defined in the Fair Credit Reporting Act, 15 U.S.C.		
17	§ 1681a(f).		
18	B. "Alternative Repayment Plans" shall mean Income-Driven Repayment Plans and extended		
19	and graduated repayment plans.		
20	C. "Effective Date" shall mean the date upon which this Consent Judgment is entered by the		
21	Court.		
22	D. "FFELP" or "FFEL" shall mean the Federal Family Education Loan Program.		
23	E. "Income-Driven Repayment Plan" or "IDR Plan" shall have the same meaning as		
24	promulgated by the United States Department of Education, including the following plans		
25	Revised Pay As You Earn (REPAYE), Pay As You Earn (PAYE), Income-Based		
26	Repayment (IBR), Income-Contingent Repayment (ICR), and any similar plan that the U.		

Department of Education later classifies as an income-driven repayment plan.

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delivered to the following persons or any person subsequently designated by the parties:	
Oversight Committee: California Department of Justice	
Attn: Amy Chmielewski, Deputy Attorney General 300 South Spring Street, Suite 1702 Los Angeles, CA 90013	
(213) 269-6000	
The Navient Parties: John Kane President	
Navient Solutions, LLC	
123 Justison Street, Suite 300 Wilmington, DE 19801	
With a copy to:	
Mark L. Heleen	
Chief Legal Officer & Secretary Navient Corporation	
123 Justison Street, Suite 300	
Wilmington, DE 19801	
GRC: Jonathan Finley General Revenue Corporation	
4660 Duke Drive, Suite 200 Mason, Ohio 45040	
With a copy to:	
- •	
Ross J. Bextermueller Keating Muething & Klekamp PLL	
1 East 4th Street, Suite 1400 Cincinnati, Ohio 45202	
III. SERVICING TERMS	
The Navient Parties agree to comply with the terms herein, which the Court imposes	
under Business & Profession Code section 17203.	
A. General Provisions & Definitions	
1. Scope, Conflict, and Performance.	
a. The terms contained herein ("terms") apply to the servicing and	
collections by the Navient Parties, of all federal loans made,	
guaranteed, or insured under Title IV of the Higher Education Act,	
20 U.S.C. § 1078, et seq., and all private education loans as defined	
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by the Truth in Lending Act, 15 U.S.C. § 1650(a)(8), unless otherwise specified.

- b. In each instance in these terms in which the Navient Parties are required to ensure adherence to, or undertake to perform certain obligations, it is intended to mean that the Navient Parties shall: (i) authorize and adopt such actions on behalf of the Navient Parties as may be necessary for the Navient Parties to perform such obligations and undertakings; (ii) follow up on any material noncompliance with such actions in a timely and appropriate manner; and (iii) require corrective action be taken in a timely manner of any material non-compliance with such obligations. Errors on individual borrower accounts shall not be the basis for any claim or found to be material non-compliance for purposes of this Consent Judgment. With respect to Navient Corporation, for so long as Navient Corporation remains a holding company and other than any express undertakings, its obligations under the Servicing Terms portion of this Consent Judgment shall be limited to adopting and overseeing all necessary actions required by the other Navient Parties to perform their obligations hereunder, and causing the other Navient Parties to fulfill their obligations hereunder.
- c. The Navient Parties will cooperate fully with the Signatory

  Attorneys General as necessary to achieve the goals and carry out
  the requirements of this Consent Judgment and, for a period of five
  (5) years from the Effective Date, cooperate fully with the
  Signatory Attorneys General as necessary to monitor compliance
  with this Consent Judgment. For example, the Signatory Attorneys
  General shall be permitted to make information or document
  requests to the Navient Parties related to the terms and conditions of

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this Consent Judgment or the compliance herewith. To the extent of the foregoing, the Navient Parties shall cooperate with all such requests and provide any requested information no later than twenty (20) calendar days from the date of the request. In the event that more than twenty (20) calendar days are required to respond to any such request, the applicable Navient Party shall notify the Signatory Attorneys General within ten (10) calendar days of the request, and provide a proposed alternative delivery date. The Navient Party and Signatory Attorneys General shall negotiate in good faith to set a revised delivery date applicable to that request. The Signatory Attorneys General will comply with any applicable confidentiality agreement or protective order.

d. For a period of five (5) years from the Effective Date, in relation to the terms and conditions of this Consent Judgment or the compliance herewith, the Navient Parties will cooperate fully with the Signatory Attorneys General to help the Signatory Attorneys General determine the identity and location of any consumer(s) identified by the Signatory Attorneys General from the information within the Navient Parties' possession or control and/or such loan servicer's system of record, including promptly responding to requests for personally-identifiable information for any consumer(s). In carrying out the foregoing, the Navient Parties agree to provide such information from the Navient Parties' servicing systems within fifteen (15) calendar days of the Oversight Committee's request or, to the extent that such information is in the possession, custody, or control of Maximus Federal Services, Inc. ("Maximus") or any other third- party entity ("Transferee") following the novation of the contract to service federal loans

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owned by the U.S. Department of Education, the Navient Parties shall communicate such request to Maximus or any other Transferee not later than five (5) calendar days after the Oversight Committee makes its request consistent with this paragraph, and to make all reasonable efforts to promptly obtain any required permissions to provide such information from the U.S. Department of Education. The Navient Parties hereby represent and warrant that Maximus and any other Transferee shall be required to reasonably cooperate with the Navient Parties' requests made in connection with this Consent Judgment.

e. If a Signatory Attorney General determines that any Navient Party is potentially in violation of a provision of this Consent Judgment, before initiating any petition for injunctive or monetary relief under this Consent Judgment, the Signatory Attorney General ("Notifying Party") shall notify the Navient Party in writing as soon as reasonably practicable. The Navient Parties shall thereafter have forty-five (45) calendar days from receipt of such written notice, or such additional time as the Navient Parties and the Notifying Party agree to in writing, to provide a written response to the Notifying Party. To the extent that a cure may require additional time, the Navient Parties, and the Oversight Committee, acting on behalf of the Notifying Party and each other Signatory Attorney General, shall work together in good faith to agree on a reasonable time period for such cure. The Navient Parties will be considered to have cured a potential violation of this Consent Judgment where the Navient Parties: (i) establish the alleged violation was isolated and not likely to recur or implement a procedure or control for avoiding such violation in the future and (ii) remediate any non-de minimis

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monetary consumer harm for all affected borrowers in the state(s) of each Signatory Attorney General. The Notifying Party and the Oversight Committee, acting on behalf of each of the Signatory Attorneys General, shall determine whether the Navient Parties have satisfied the above elements of any cure, and a determination that the cure is sufficient shall be made in good faith and shall not be unreasonably withheld. The non-notifying Signatory Attorneys General shall be bound by the process described above.

In any successful action to enforce this Consent Judgment against the Navient Parties, the Navient Parties, jointly and severally, shall bear the Signatory Attorney(s) General's reasonable costs, including reasonable attorneys' fees (which shall not include any outside counsel attorneys' fees).

- f. Unless otherwise specified herein, the Parties agree to comply with the terms contained herein within six (6) months of the Effective Date.
- g. To the extent the Navient Parties determine that the terms herein conflict with any applicable state or federal law, rule, regulation, guidance from the U.S. Department of Education in the form of a "Dear Colleague Letter," consent order or agreed final judgment with a government agency, or requirement of a federal contract, including but not limited to any work, task or change order issued under the terms of that contract, these terms shall no longer apply to the extent of such conflict. The Navient Parties agree to document any such conflict and to promptly bring such conflict to the attention of the Oversight Committee.
- To the extent that the Navient Parties require approval from the
   U.S. Department of Education, or any other regulator, to modify

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communications, notices, or any other practices to comply with the terms herein, they shall promptly seek such approval. Until such approval is received, the Navient Parties are not required to comply with the terms herein to the extent of such conflict.

# 2. Interactions with Government Agencies Regarding Consumer Complaints. The Navient Parties shall designate one or more speciallytrained advocates with specified contact and mailing information to be the primary contact(s) for any state Attorney General or other state officials charged with assisting student loan borrowers regarding complaints and

inquiries from individual borrowers.

Contacts for Government Agencies Relating to PSLF/TEPSLF Related Issues. The Navient Parties will designate Public Service Specialists, as that term is defined in Subsection III.E.5. below, with specified contact and mailing information to be the primary contact(s) for any state Attorney General or other state officials charged with assisting student loan borrowers. These designated Public Service Specialists will work with any state Attorney General or state officials to resolve both complaints and inquiries relating to PSLF/TEPSLF, including following the complaint investigation and response procedures described in Subsection III.E.10.

## 4. Reporting Requirements.

a. The Navient Parties shall notify the Oversight Committee of any development or event that may affect obligations arising under these terms including, but not limited to, a dissolution, assignment, sale, merger, or other action that would result in the emergence of a successor company; the creation or dissolution of a subsidiary, parent, or affiliate that engages in any acts or practices subject to these terms; the filing of any bankruptcy or insolvency proceeding by or against any Navient Party; or a change in any Navient Party's

name or principal place of business. The Navient Parties must provide this notice no later than fourteen (14) calendar days after such development or event, except for a change in name or principal place of business, which the Navient Parties shall provide at least thirty (30) calendar days beforehand if practicable.

- b. Within twelve (12) months after the Effective Date, and every six (6) months thereafter until thirty-six (36) months after the Effective Date, the Navient Parties shall submit to the Oversight Committee a written progress report demonstrating compliance with the terms of this Consent Judgment, which report shall be true and correct in all material respects. Should the report demonstrate that the Navient Parties are not in compliance with the obligations under this Consent Judgment, the Navient Parties, as applicable, shall submit a remediation plan to the Oversight Committee demonstrating the Navient Parties' plan to comply with the Consent Judgment. The Oversight Committee will provide its objection or non-objection to any remediation plan within sixty (60) calendar days of receipt of the remediation plan. The right of the Oversight Committee, on behalf of any Signatory Attorney General, to object or not object to a remediation plan is in addition to any other lawful means of enforcement under this Consent Judgment, and any non-objection under this paragraph shall not waive the right of the Signatory Attorneys General to obtain relief for violations of this Consent Judgment in court.
- c. Annually, for any Signatory Attorney General which so requests, for three (3) years after the Effective Date, the Navient Parties shall submit an accurate written report summarizing inquiries and complaints received from borrowers residing in that state

concerning PSLF/TEPSLF. This report shall include the results of any investigations conducted pursuant to Subsection III.E.10 as to why borrowers did not qualify for PSLF/TEPSLF and whether the Navient Parties' error, misrepresentation, or omission contributed to this result. This report shall also include a summary of the procedures and the results of the call monitoring conducted pursuant to Subsection III.E.5.d.

# **B.** Payment Processing

The Navient Parties shall implement or continue their practice(s), as applicable to:

- borrower's account not later than the date a mailed payment is received by the applicable Navient Party or by its contractor. This Subsection III.B.1 shall not be construed to apply to U.S. Department of Education loans for which the Navient Parties do not receive borrower payments.
  - a. Changes in the Navient Parties' Payment Requirements or Policies. If the Navient Parties make any material change to requirements or policies relating to the receiving, processing, or handling of loan payments that affect borrower or cosigner action or any change in the lockbox address, provide written notice of the change to the affected borrowers and/or cosigners, as applicable, no less than thirty (30) calendar days before the effective date of the change.
  - b. **Grace Period for Payment Non-Compliance.** For at least sixty (60) calendar days after the effective date of such change, not impose any late fee, interest accrual other than normal interest, or other charge; furnish negative credit information; cause the loss of any benefit to the borrower or cosigner; or treat any payment that

complies with the previous policy as late for any other purpose.

- 2. Default Payment Processing Methodology for Loans Grouped for Billing Purposes.
  - a. Unless otherwise instructed by the borrower, for any payment or payments in excess of the total amount due across all loans in the billing group ("prepayment"), prioritize allocations to loans by the highest interest rate in descending order, provided, however, if multiple loans are at the same highest rate, first to unsubsidized highest rate federal loans and then to subsidized federal loans with that same highest rate.
  - b. Unless otherwise instructed by the borrower, for any payment that does not satisfy the total monthly amount due across all loans in the billing group (an "underpayment"), allocate first to the most delinquent loan, then once all loans are brought to the same level of delinquency, to the loan with the lowest regular monthly payment, then according to the payment allocation methodology in Subsection III.B.2.a., above.
  - c. Clearly and conspicuously provide their default application and allocation of prepayments and underpayments methodologies on the applicable Navient Parties' website(s) and in their billing statements. These notices shall be accompanied by a statement informing the borrower and cosigner that they may instruct the servicer of their loan to use a different payment allocation methodology, and a description of the method(s) by which the borrower or cosigner can make such an instruction.
- One-Time and Standing Instructions from Borrowers or Cosigners
   Regarding Processing Payments. Allow borrowers and cosigners to
   provide one-time or standing instructions regarding payment allocation on

any loan or billing group.

- 4. **Requirements Related to Payments by Third Parties.** Permit borrowers and cosigners to request that a third-party payment made on behalf of, or for the benefit of, that borrower or cosigner be reallocated based on the borrower or cosigner's requested allocation within sixty (60) calendar days of the payment date to the extent permitted by the third-party payor and terms of the applicable promissory note or federal requirements.
- 5. **Requirements Related to Advancement of Due Date.** When a borrower or cosigner submits a payment via the Navient Parties' online platform that is sufficient to trigger advancement of the current due date and at least one subsequent due date, permit borrowers the choice of either (i) opting out of advancement of the due date, or (ii) electing advancement of the due date.
- 6. Conformity to the Terms of Loans owned by the U.S. Department Of Education. In the event that no Navient Party is servicing federal loans owned by the U.S. Department of Education and the Department issues rules, regulations, change orders, or Dear Colleague letters addressing payment processing, application, or methodologies, at the option of the Navient Parties, the Navient Parties may apply such payment processing, application, or methodologies to FFELP Loans serviced by the Navient Parties, and servicing of FFELP Loans in conformity with such rules, regulations, change order, or Dear Colleague Letter shall be deemed in compliance with the provisions of Section III.B.
- 7. **Terms of Promissory Note.** Notwithstanding any specific requirement set forth above, no provision of this Consent Judgment shall require the Navient Parties to apply allocation instructions that conflict with the terms of a borrower's promissory note or federal requirements.

#### C. Fees

The Navient Parties shall implement or continue their practice, as applicable, to not charge

the following fees: fees to enter a forbearance status; late fees assessed on a per-loan basis at a fixed-dollar amount; multiple fees for a single late payment; or fees to process payments, unless required by applicable law, rule or regulation or under contract with the owner of the loan where the owner of the loan is authorized to assess such a fee or to the extent that a third-party payment service charges such a fee to process payment.

### D. Billing Statements & Payment Histories

For a period of five (5) years from the Effective Date, the Navient Parties shall implement or continue their practice, as applicable, to:

- 1. **Mandatory Billing Statement Notices.** Include on every billing statement that any Navient Party sends to a borrower or cosigner, at a minimum, the following information. This information shall also appear on the borrower's online account.
  - a. On the account level:
    - Total amount due (including fees, if applicable), including a breakdown of this amount between the total amount past due and the total current scheduled monthly payment;
    - Total outstanding balance on the account, including a breakdown of this amount among fees, interest, and principal;
    - iii) Fees assessed during the current billing cycle;
    - iv) The date by which payment of the regular monthly payment amount must be received to avoid incurring additional late fees in the next billing cycle; and
    - v) For federal loan accounts, the name of the borrower's current repayment plan. If, however, the account is or was previously in an Income-Driven Repayment Plan but payments are no longer being calculated based on income, the borrower's account portal on the applicable Navient

[PROPOSED] FINAL JUDGMENT AND PERMANENT INJUNCTION

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#### E. **Borrower Communications for Federal Loans**

The provisions of this Section III.E. apply only to federal loans made, guaranteed, or insured under Title IV of the Higher Education Act, 20 U.S.C. § 1078, et seq. For a period of five (5) years from the Effective Date, the Navient Parties shall implement or continue their practice, as applicable to:

- 1. Policies Regarding Oral Communications & Prioritization of Alternative Repayment Plans. Maintain policies and procedures designed to ensure that, before any borrower is placed into deferment or discretionary forbearance, such borrower is informed regarding:
  - a. The existence and availability of Alternative Repayment Plans. If the borrower has a loan type that is eligible for an Income-Driven Repayment Plan (including through consolidation), this includes: (i) explaining (1) that IDR Plan payments may be as low as \$0 per month depending on the borrower's income and family size, (2) that most IDR Plans provide potential interest subsidies, and (3) that IDR Plans provide the possibility of loan forgiveness after meeting certain qualifying payments requirements; and (ii) offering to estimate an income-driven payment amount based on the borrower's stated income and family size;
  - b. If applicable, the method for applying for Alternative Repayment Plans, either by: (i) directing borrowers to the applicable Navient Parties' website(s) for accessing application materials for Alternative Repayment Plans (including, for borrowers who must consolidate to access Income-Driven Repayment Plans, a consolidation application); or (ii) by providing the borrower with the toll-free telephone number to call and request a paper copy of

1		an IDR Plan application or to qualify for Alternative
2		Repayment Plans.
3		The Navient Parties shall implement and administer testing at least
4		annually to determine the satisfactory completion of the enhanced
5		training with regard to each Alternative Repayment Specialist.
6	c.	Access to Alternative Repayment Specialists. The following
7		types of borrowers shall be routed to Alternative Repayment
8		Specialists:
9		i) Any borrower who is at least sixty (60) calendar days
10		delinquent; or
11		ii) Any borrower who is presently enrolled in a discretionary
12		forbearance and has been enrolled in discretionary
13		forbearance for more than six (6) months of the previous
14		twelve (12) months.
15	d.	Monitoring of Alternative Repayment Specialists. Monitor
16		Alternative Repayment Specialists, including periodic call listening
17		and reviews to monitor the Alternative Repayment Specialists'
18		compliance with these terms.
19	e.	Compensation & Incentives for Agents. Not utilize any
20		compensation plan, including any incentive compensation plan, or
21		any penalty, that is intended to minimize the time agents engage in
22		oral communications with borrowers in a manner inconsistent with
23		this Subsection III.E.2., or where such a plan or penalty is
24		reasonably foreseeable to have that effect.
25	f.	Role of Navient Agents Who Are Not Designated Alternative
26		Repayment Specialists. The Navient Parties will continue to
27		require all of their call agents, including those who are not
28		designated Alternative Repayment Specialists, to advise all

borrowers of the availability of Alternative Repayment Plans whenever the borrower, or their payment history, indicates that the borrower is experiencing financial hardship and that the nature of the hardship may not be temporary.

- 3. Limitations. The requirements that are enumerated in Subsection III.E.1. shall not prevent any Alternative Repayment Specialist from: (a) providing any information specifically requested by the borrower or responding to any question presented by the borrower, regardless of timing; and (b) respecting a borrower's request to end the call or to not discuss Alternative Repayment Plans. Nor shall the requirements of Subsection III.E.1 prevent the Alternative Repayment Specialist from assisting a borrower with any other Request for Assistance, as that term is defined in Subsection III.J.1. herein; nor apply to any oral communication between an Alternative Repayment Specialist and a borrower in which the sole topic discussed is a recertification of the borrower's income and family size pursuant to any type of application for an Alternative Repayment Plan.
- 4. Policies Regarding Inquiry into Public Service. Maintain policies and procedures designed to ensure that, if a borrower calls the Navient Parties after the Effective Date, a live customer service agent shall inquire at that time, and at least once a year thereafter: (a) whether the borrower is employed in public service, such as by a government or nonprofit employer; and (b) whether the borrower is interested in learning more about PSLF, TEPSLF or at any time prior to its expiration, the PSLF LWO. The Navient Parties may develop an interactive tool to solicit answers to these questions from borrowers and an individual borrower's provision of answers through this tool in a given year shall be deemed to be in

<sup>22</sup> 

designated personnel are hereinafter referred to as "Public Service

- Role of Public Service Specialists. Public Service Specialists shall be available to assist borrowers as set forth below regarding PSLF, TEPSLF, TLF, and PSLF LWO, and respond to complaints concerning these programs as described in Subsection III.E.10.
- **Enhanced Training for Public Service Specialists.** Regularly train Public Service Specialists to provide borrowers with accurate, complete, and timely information regarding PSLF, TEPSLF, PSLF LWO, and TLF. The enhanced training for Public Service
  - including eligible loan types, steps borrowers can take to obtain an eligible loan type and associated consequences, qualifying employment requirements, qualifying repayment plan requirements and the features of those plans, qualifying payment requirements, features of PSLF, TEPSLF, PSLF LWO, and TLF, forms associated with the programs, the sequence in which forms must be submitted or in which actions must be taken, actions that borrowers must take to succeed in pursuing forgiveness, and actions that will hinder borrowers' eligibility or progress toward forgiveness, common problems that borrowers encounter with the programs, and borrowers' options for contesting denials and, if relevant to the inquiry, payment count errors;
  - TLF's relationship to PSLF, TEPSLF, and PSLF LWO;
  - U.S. Department of Education policy changes that relate to

PSLF, TEPSLF, PSLF LWO, and TLF;
iv) when and where to make appropriate referrals relating to
PSLF, TEPSLF, PSLF LWO, and TLF including to any
servicer designated by the U.S. Department of Education to
administer PSLF, TEPSLF, PSLF LWO, or TLF;
v) informational resources and tools available from the U.S.
Department of Education or other servicers designated by
the U.S. Department of Education as a servicer for PSLF,
TEPSLF, PSLF LWO, and TLF; and
vi) actions that the borrower must take to be evaluated for and
become eligible for an IDR Plan, PSLF, TEPSLF, PSLF
LWO, and TLF including actions the borrower must take to
submit an IDR Plan, PSLF, TEPSLF, PSLF LWO, or TLF
related application or certification.
The Navient Parties shall implement and administer testing at least
annually to determine the satisfactory completion of the enhanced
training with regard to each Public Service Specialist.
c. Access to Public Service Specialists and Public Service Code.
The following types of borrowers shall be assigned a public service
code and to the extent a borrower is not already speaking to a
Public Service Specialist, shall be offered to be routed to, or offered
a call back from, a Public Service Specialist:
i) any borrower with one or more Federal loans serviced and
identifiable by the Navient Parties who mistakenly submits
a PSLF or TEPSLF certification or application to the
Navient Parties;
ii) any borrower who expresses interest in, indicates an intent
to try to qualify for, or requests information about PSLF,

1		TEPSLF, PSLF LWO, or TLF;	
2		iii) any borrower who, on a call with a Navient Parties' agent,	
3		uses keywords or phrases indicating eligibility, intent, or	
4		desire to qualify for or receive more information about	
5		PSLF, TEPSLF, PSLF LWO, or TLF;	
6		iv) any borrower who, on a call with a Navient Parties' agent,	
7		expresses an interest in speaking with a Public Service	
8		Specialist; and	
9		v) any borrower with a complaint, question, or inquiry about	
10		PSLF, TEPSLF, PSLF LWO, or TLF.	
11	d.	Monitoring Relating to Public Service. Conduct regular call	
12		monitoring and review to evaluate whether questions were	
13		prompted and asked; whether calls were transferred to, or scheduled	
14		with, Public Service Specialists in compliance with these terms;	
15		whether Public Service Specialists complied with these terms;	
16		whether Public Service Specialists provided borrowers with	
17		complete and accurate information and advice; and whether the	
18		public service code was appropriately entered and maintained in the	
19		Navient Parties' system of record. Monitoring of Public Service	
20		Specialists shall also include a review of the time borrowers spend	
21		on "hold" or in a queue awaiting contact with a Public Service	
22		Specialist. Wait times for Public Service Specialists shall be held to	
23		the same requirements or standards that Navient Parties apply to	
24		other specialized customer service agents such as military	
25		specialists.	
26	e.	Compensation & Incentives for Agents. Not utilize any	
27		compensation plan, including any incentive compensation plan, or	
28		any penalty, that is intended to minimize the time agents engage in 25	

[PROPOSED] FINAL JUDGMENT AND PERMANENT INJUNCTION

1			Navient Parties are non-Parent PLUS FFELP loans and that
2			before October 31, 2022 (or any other date the U.S.
3			Department of Education may designate), the borrower
4			should (1) verify their loan types; (2) verify that they have
5			employment that is eligible for the program; and (3) in order
6			to qualify for the forgiveness program the borrower must (i)
7			consolidate their loans; and (ii) submit a PSLF form.
8		(v)	provide a link to a U.S. Department of Education website
9			where borrowers can obtain more information about PSLF
10			LWO; <sup>3</sup>
11		(vi)	provide contact information for Public Service Specialists;
12			and
13		(vii)	provide contact information for the Federal Student Aid
14			Ombudsman Group.
15	b.	Outr	reach to Borrowers by U.S. Mail. For all borrowers who
16		have	one or more non-Parent PLUS FFELP loans and who do not
17		recei	ve electronic communications, the Navient Parties shall send
18		one (	1) written notice in June of 2022 containing the information
19		enum	nerated in Subsection III.E.6.a. to such borrowers' address on
20		file.	
21	c.	Outreach to Borrowers by Electronic Mail. For all borrowers	
22		who have one or more non-Parent PLUS FFELP loans and who	
23		recei	ve electronic communications, other than the borrowers
24		subje	ect to Subsection III.E.6.d. below, the Navient Parties shall
25		send	one (1) notice in June of 2022. The notice shall be sent
26			
27	<sup>3</sup> Presently, the releva	– ant URI	L is: https://studentaid.gov/announcements-events/pslf-
28	limited-waiver.		

directly to borrowers' email addresses and not through the borrowers' Navient portal, and shall contain the information enumerated in Subsection III.E.6.a.

- d. **Outreach to Borrowers Interested in PSLF.** For borrowers who, according to the Navient Parties' servicing records, expressed any interest in PSLF, the Navient Parties shall send three (3) notices, one (1) each in June 2022, July 2022, and September 2022, to all borrowers who have one or more non-Parent Plus FFELP loans and who have agreed to electronic communications. The notice shall be sent directly to borrowers' email addresses and not through the borrowers' Navient portal, and shall contain the information enumerated in Subsection III.E.6.a.
- 7. Outreach to Borrowers Related to PSLF & TEPSLF. After the expiration of PSLF LWO, the Navient Parties shall develop a notice and distribute it at least annually to all borrowers who have loan types that do not qualify for PSLF (to the extent that such borrowers can consolidate these loans into a Direct Loan that does qualify or are otherwise not permanently ineligible), are currently enrolled in repayment plans that do not qualify for PSLF, or received a public service code in the Navient Parties' system of record pursuant to Subsection III.E.5.c. The notice shall clearly and conspicuously identify each of the borrower's federal loans in a single notice and indicate whether each loan is a qualifying loan type and whether each is in a qualifying repayment plan. If one or more of the borrower's loans are not a qualifying loan type, the notice shall identify how the borrower can obtain a qualifying loan type for the one or more loans that are not a qualifying loan type. If one or more of the borrower's loans are not in qualifying repayment plans, the notice shall: identify qualifying repayments plans and the steps the borrower can take to change

to a qualifying repayment plan, and indicate that TEPSLF may cover payments made on the wrong repayment plan. The notice shall clearly and conspicuously indicate that PSLF has other requirements in addition to having a qualifying loan type and repayment plan. The notice shall clearly and conspicuously:

- a. include a web address for a U.S. Department of Education website where borrowers can obtain more information on PSLF and TEPSLF and a link to where they can obtain the PSLF and TEPSLF certification and application;
- b. provide contact information for Public Service Specialists; and
- c. provide contact information for the Federal Student AidOmbudsman Group.
- 8. Changing to Non-Qualifying PSLF Repayment Plans. If a borrower has one or more Direct Loans and a public service code and indicates that they may want to change repayment plans for such Direct Loan(s), the Navient Parties shall offer to transfer the borrower to a Public Service Specialist. Before a borrower changes to a repayment plan that does not qualify towards PSLF via telephone, the Navient Parties will inform the borrower that the chosen plan does not qualify towards PSLF. If a borrower changes or is changed to a repayment plan that does not qualify towards PSLF via means other than telephone, within thirty (30) calendar days of the repayment plan change, the Navient Parties will notify the borrower in writing that the chosen plan does not qualify towards PSLF. This notice shall clearly and conspicuously include a web address for a U.S. Department of Education website where borrowers can obtain more information on PSLF, TEPSLF and PSLF LWO and provide contact information for Public Service Specialists.
- 9. **Consolidating PSLF Eligible Loans.** At any time after the expiration of

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the PSLF LWO, the Navient Parties will not assist or advise that a borrower consolidate PSLF eligible loans without informing the borrower that consolidation of PSLF eligible loans may result in loss of qualifying payments toward forgiveness on those loans. During that time period, if the Navient Parties send a borrower a consolidation application, they will include with that application a notice that clearly and conspicuously informs the borrower that consolidation of PSLF eligible loans will result in the loss of qualifying payments toward forgiveness on those loans. Prior to the expiration of the PSLF LWO, the Navient Parties may assist or advise borrowers that consolidating PSLF eligible loans may not result in the loss of qualifying payments toward forgiveness of those loans and shall accurately describe the terms and conditions of the PSLF LWO.

**PSLF Specific Disputes.** In response to complaints received by any Navient Party from formerly or currently serviced borrowers concerning PSLF/TEPSLF/PSLF LWO, the Navient Parties shall assign one or more Office of Customer Advocate ("OCA") specialists who have received enhanced training consistent with Subsection III.E.5.b. above ("OCA-Public Service Specialists") to review whether the borrower's payments did not qualify for PSLF/TEPSLF/PSLF LWO and whether the Navient Parties made a contributing servicing error misrepresentation, or omission. To make this determination, the OCA-Public Service Specialists shall review the account history for all loans, including without limitation, if any, payment records, ECFs, written and electronic correspondence, prior complaints or escalated inquiries, phone calls and recordings, and notes related to phone calls, prior audits in which the borrower's account was identified as subject to a problem, records from prior servicers that are in the Navient Parties' possession, and any other information/documentation the Navient Parties typically review. The OCA-Public Service Specialist

shall document their findings and communicate those findings and the reasons for those findings to the borrower in writing.

- a. If the Navient Parties are unable to provide evidence disputing a borrower's complaint that the Navient Parties made a contributing error, misrepresentation, or omission, then the Navient Parties will not dispute that the Navient Parties made such error, misrepresentation, or omission.
- b. If the Navient Parties find evidence that supports a borrower's complaint that the Navient Parties made a contributing error, misrepresentation, or omission, then the Navient Parties will acknowledge to the borrower that the Navient Parties made such error, misrepresentation, or omission.
- c. If the immediately foregoing Subsections III.E.10.a. or III.E.10.b. apply, the Navient Parties will communicate their findings and the reasons for those findings to the borrower's current servicer, copying the U.S. Department of Education, and encourage the servicer and the U.S. Department of Education to provide forgiveness or a correction to the borrower's qualifying payment count if the reason payments were non-qualifying may have related to an error, misrepresentation, or omission.
- d. If the borrower's complaint relates to having the right loan type but making payments under the wrong repayment plan, then the findings that the Navient Parties provide to the borrower shall include information about the potential relief available under TEPSLF.
- e. If the borrower's complaint relates to being in the wrong loan program, then the Navient Parties' findings, if provided to the borrower prior to the expiration of the PSLF LWO, shall include

information about the potential relief available under the PSLF LWO and how to access it.

- 11. **Oral Communications Regarding Amounts Owed.** Implement or maintain policies and procedures to disclose to borrowers and cosigners, concurrent with any payment demand, the payment amount required to cure a borrower's delinquency or avoid negative credit reporting, and to permit borrowers to pay that amount without requiring borrowers to make any monthly payment prior to its scheduled due date.
- 12. Cover Emails Accompanying Electronic Billing Statements. Cover emails from the Navient Parties notifying a borrower with a delinquent federal education loan that an electronic billing statement is available on the applicable Navient Parties' website(s) shall disclose the steps the borrower can take to learn about Alternative Repayment Plans.
- 13. Website Notices of Alternative Repayment Plans. Maintain on the applicable Navient Parties' website(s) a description of Alternative Repayment Plans and a link to the U.S. Department of Education website where borrowers can obtain more information and apply.
- 14. Requirements Related to Recertification of Income and Family Size

  Under an IDR Plan. For any borrower enrolled in an IDR Plan: At a
  reasonable time period prior to the then current IDR Plan recertification
  deadline ("annual deadline"), send written or electronic notices to the
  borrower regarding the requirement and the deadline to recertify the
  borrower's income and family size. Between ninety (90) calendar days and
  twenty (20) calendar days prior to the borrower's annual deadline, the
  Navient Parties shall make no fewer than four attempts to contact
  borrowers who are enrolled in an IDR Plan but have not submitted an
  application to recertify income and family size, and shall make at least one
  additional attempt if the borrower has not submitted an application after the

1	annual deadline date has passed.
2	15. Cover Emails Accompanying IDR Plan Recertification
3	Communications. Include in the subject field of any electronic
4	communication relating to an upcoming IDR Plan recertification following
5	statement, or a substantially similar statement: "Take Action Now or Your
6	Monthly Payment May Increase."
7	F. Borrower Communications for Private Education Loans
8	The specific conduct provisions in this Section III.F apply to servicing and collections of
9	all private education loans (15 U.S.C. § 1650).
10	1. Private Student Loan Alternative Repayment Arrangements. The
11	Navient Parties shall not misrepresent the availability of, or requirements
12	or qualifications for, private student loan alternative repayment
13	arrangements.
14	2. Properly Evaluating Private Student Loan Alternative Repayment
15	Arrangement Requests From A Borrower. The Navient Parties shall
16	establish policies and procedures and implement them consistently in order
17	to facilitate the evaluation of private student loan alternative repayment
18	arrangement requests.
19	3. <b>Oral Communications Regarding Amounts Owed.</b> The Navient Parties
20	shall implement or maintain policies and procedures to disclose to
21	borrowers and cosigners, concurrent with any payment demand, the
22	payment amount required to cure a borrower's delinquency or avoid
23	negative credit reporting, and to permit borrowers to pay that amount
24	without requiring borrowers to make any monthly payment prior to its
25	scheduled due date.
26	4. <b>Oral and Written Communications Regarding Bankruptcy.</b> The
27	Navient Parties shall not inform borrowers that private loans are non-
28	dischargeable in bankruptcy or unlikely to be dischargeable in bankruptcy.
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The Navient Parties shall establish policies and procedures to ensure that they direct borrowers who raise the issue of bankruptcy to discuss the potential for loan discharge with bankruptcy counsel.

## **G.** Cosigned Loans

- 1. **Cosigner Release.** The Navient Parties shall implement or continue their practice, as applicable to:
  - **Notice of Cosigner Release.** For all loan accounts that may be a. eligible for the potential release of a cosigner based upon the terms and conditions of their loans, provide a one-time notice ("Notice of Cosigner Release") describing: the criteria then in effect for qualifying for cosigner release; an explanation as to what constitutes a consecutive, on-time payment; a web address where the cosigner release application can be accessed and if the notice is electronic, a link thereto; statements that (i) the Navient Parties will evaluate the borrower's credit history and ability to repay before granting cosigner release and describe the process for applying for cosigner release; (ii) borrowers should check their payment history to determine whether they have met the consecutive on-time payment requirement; (iii) overpayments of more than the monthly payment amount may not count towards cosigner release; (iv) payments made by a borrower's employer may not count towards cosigner release; and (v) a phone number borrowers can call if they have questions about cosigner release.
  - b. Website Publication of Information Related to Cosigner

    Release. Post the information contained in the Notice of Cosigner

    Release, described in Subsection III.G.1.a., on the applicable

    Navient Parties' website(s).
  - c. Qualifying Payments for Consecutive, On-Time Payments

**Requirement.** In calculating consecutive, on-time payments for purposes of qualifying for cosigner release, include each consecutive, scheduled principal and interest payment immediately preceding the cosigner release application submission.

- i) Except as defined by the terms of the loan or its promissory note, the following payments qualify for cosigner release:

  Any on-time payments made within the billing cycle, including payments within the grace period, which would constitute a full principal and interest payment for that billing cycle and shall not include any payments made pursuant to an interest rate reduction program or other program permitting partial or no payment.
- ii) Not restart a borrower's progress toward meeting the consecutive, on-time payment requirement for cosigner release if, due to a prepayment which resulted in the advancement of a due date, the borrower makes no payment in response to a \$0 bill.

# d. Notice Concerning Impact on Certain Payment Arrangements.

If a borrower or cosigner requests a change in terms that would restart the borrower's progress towards meeting the consecutive, on-time payment requirement for cosigner release, notify the borrower in writing of the impact of such an arrangement and provide such borrower the right to withdraw or reverse the request to avoid such impact. If the request for the change in terms is made over the phone or online, the Navient Parties shall inform the borrower or cosigner of the impact of such an arrangement and provide the borrower or cosigner the right to withdraw or reverse

for a particular loan or loans, provide within seventy-five (75) calendar days of such receipt, at no cost to the borrower or cosigner, a written or electronic notice to borrowers and any cosigners confirming that no outstanding balance remains on such loan(s).

- 4. **Notice of Attempt to Pay Off.** If the Navient Parties receive a payment greater than or equal to ninety-five(95) percent of the outstanding balance of a borrower's loan(s) in a group but less than the amount required to pay the loan in full, provide a monthly billing statement to the borrower setting forth, among other items, the remaining unpaid principal balance as of the statement date.
- 5. **Refund of Overpayments Following Payoff.** Remain in compliance with U.S. Department of Education regulations for refunding overpayments following payoff. The Navient Parties shall disclose their policy for refund of overpayments following payoff on the applicable Navient Parties' website(s).

# I. Requirements Related to the Transfer of Servicing

The Navient Parties shall implement or continue their practice, as applicable to:

- 1. Notice by Transferor Servicer at the Time of Transfer of Servicing.

  When acting as the Transferor Servicer, as defined in Regulation X, 12

  C.F.R. § 1024.31, provide to each borrower and cosigner subject to the transfer a written notice ("Notice by Transferor Servicer") not less than fifteen (15) calendar days before the effective date of the transfer.
- 2. **Notice by Transferee Servicer.** When acting as the Transferee Servicer, as defined in Regulation X, 12 C.F.R. § 1024.31, provide to each borrower and cosigner subject to the transfer a written notice ("Notice by Transferee Servicer") not more than fifteen (15) calendar days after the effective date of the transfer.
- 3. **Prohibition on Late Fees during Servicing Transfers.** During a period

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direction or instruction.

Related to PSLF. Notwithstanding the foregoing exclusions, the Navient Parties, when acting as the Transferor Servicer, shall assign Public Service Specialists to handle questions from formerly and currently serviced borrowers, and from Transferee Servicers about billing and payment histories, repayment plans, missing or incomplete loan information, including any information relevant to PSLF and TEPSLF, and shall ensure successful and timely transfer of loan data sufficient for the Transferee Servicer to determine whether the borrower has made qualifying payments for the PSLF or TEPSLF programs while serviced by the Navient Parties. The Navient Parties shall also ensure that the Transferee Servicer receives any information in the Navient Parties possession relevant to such determinations that came from a prior servicer.

# J. Requests for Assistance, Account Dispute Resolution, and Appeals

- 1. **Requests for Assistance.** The Navient Parties shall implement or continue their practice to maintain reasonable policies and procedures for providing readily accessible methods for borrowers or cosigners to submit a request, inquiry or complaint by phone, email, or U.S. mail; and processing, investigating, responding to, and resolving all inquiries, complaints, account disputes, and requests for documentation ("Request for Assistance") from borrowers or cosigners in a timely and effective manner.
- 2. **Appealing Requests for Assistance Outcomes.** The Navient Parties shall provide on the applicable Navient Parties' website(s) a description of how to appeal decisions made by the OCA and a description of the appeal process.

## **K.** Post-Default Collections

The Navient Parties shall implement or continue their practice, as applicable, to:

1. When discussing the terms and conditions of federal education loan rehabilitation, clearly, conspicuously, and accurately describe the characteristics, requirements, and consequences of each post-default resolution option available to borrowers, including the impact on a borrowers' credit, the application of collection fees, and the requirements for disability discharge.

#### IV. PRIVATE LOAN RELIEF

- A. The Navient Parties shall discharge and forgive a minimum of \$1,710,000,000.00 (One Billion Seven Hundred and Ten Million U.S. Dollars) of private educational loans meeting the criteria set forth in Appendix A, by following the procedures listed below.

  The parties hereto acknowledge that only these loans meet the conditions for this relief.
  - 1. Within thirty (30) calendar days after the execution of this Consent
    Judgment by the Parties, the Navient Parties shall identify private
    education loans that have the attributes identified in Appendix A, along
    with the borrower and cosigner's identifying information, including last
    address and phone number shown on the Navient Parties' servicing system,
    as well as the loan number and outstanding balance as of June 30, 2021,
    and send the information to the Oversight Committee. Until the actions
    required by this Section IV are completed, Navient Corporation shall cause
    the holder of such private education loans to not sell or otherwise transfer
    any loans that have the attributes described in Appendix A other than as a
    result of sales or transfers between Navient Corporation and its subsidiaries
    or affiliates.
  - 2. Within ninety (90) calendar days after the execution of this Consent

    Judgment by the Parties, Navient Corporation shall cause the holders of
    such private education loans to proceed to discharge and forgive the current
    outstanding balances of the loans identified in Subsection IV.A.1., above.
  - 3. Within one-hundred twenty (120) calendar days after execution of this

Consent Judgment by the Parties, Navient Solutions LLC shall contact, or if Navient Solutions LLC is not the servicer of such private education loans, the Navient Parties shall use their best efforts to cause such servicer to contact, each Consumer Reporting Agency to whom they have reported any loans discharged pursuant to Subsection IV.A.2., above, and seek to remove the associated tradeline(s) from the borrower and cosigner's credit report(s) of the loans identified in Subsection IV.A.1., above.

- The Navient Parties shall provide borrowers with written notice of the debt relief, which shall be materially similar to the form attached as Appendix
   B. The notice may be provided electronically if the borrower has consented to receive electronic communications.
- 5. The Navient Parties shall cause borrowers to receive a refund of any payments made after June 30, 2021 on the loans discharged pursuant to Subsection IV.A.2.
- B. The Navient Parties represent and warrant that most of the loans subject to these provisions were made prior to 2009 by then-lending partners or by current or former subsidiaries or predecessors of the Navient Parties. The Navient Parties maintain the position that none of the Navient Parties originated any of these loans. The Navient Parties represent and warrant that they have the power and authority to discharge these loans.

### V. PAYMENT

After the Navient Parties have paid the amounts described in this Section V of this Consent Judgment, to each of the Signatory Attorneys General and the Settlement Administrator, the Navient Parties shall no longer have any property right, title, interest or other legal claim in those funds.

A. Settlement Payments to Signatory Attorneys General and Attorney General of the State of California. The Navient Parties shall pay an aggregate settlement payment amount of \$142,500,000.00 (One Hundred Forty Two Million Five Hundred Thousand U.S. Dollars) ("Settlement Amount") related to the conduct or practices that

are the subject of this Consent Judgment to the Signatory Attorneys General. The Oversight Committee will notify the Navient Parties of the amount to be paid to each Signatory Attorney General, provided, however, that the amount to be paid to and/or for the benefit of the Attorney General of the State of California shall be not less than \$19,836,761.68 (nineteen million eight hundred thirty-six thousand seven hundred sixty-one and 68/100 U.S. Dollars), inclusive of the amount(s) described in Section V.B., below. Payment to the Attorney General of the State of California shall be made within ten (10) calendar days of receiving written payment processing instructions from the Attorney General of the State of California. The amount of said payment that is not distributed to the Consumer Fund, as described in Subsection V.B below, shall be deposited in the Public Rights Law Enforcement Special Fund and used at the sole discretion of the Attorney General of the State of California to cover the costs of the investigation and litigation leading to this Consent Judgment and for the enforcement of consumer protection laws.

B. Consumer Fund. No later than ten (10) calendar days after (1) the Effective Date or (2) receiving wire instructions from the Oversight Committee, whichever is later, the Navient Parties shall pay by electronic funds transfer a portion of the Settlement Amount as directed by the Oversight Committee (the "Consumer Fund") to the settlement administrator selected by the Pennsylvania Office of Attorney General (the "Settlement Administrator"). The Oversight Committee shall have sole discretion concerning the distribution of the Consumer Fund which may include determining the borrowers serviced or formerly serviced by the Navient Parties who the Oversight Committee believes are entitled to a payment from the Consumer Fund, the nature and amount of such payment, and directing the Settlement Administrator to make payments to these borrowers.

Notwithstanding the establishment of the Consumer Fund, the Navient Parties expressly deny that they caused financial harm to any class of consumers in relation to the Covered Conduct (as defined in Section VI below).

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The Consumer Fund shall be used: (1) to distribute funds to borrowers as the Oversight Committee directs, as set forth above, (2) to pay for costs and expenses of the Settlement Administrator, and/or (3) any other lawful purpose. Payments to borrowers are being made to provide remediation for alleged losses the Signatory Attorneys General claim such borrowers experienced as a result of the Navient Parties' conduct.

The Navient Parties agree to promptly provide the Oversight Committee with all information the Oversight Committee deems necessary to permit the Settlement Administrator to distribute funds to borrowers as directed by the Oversight Committee including, but not limited to, providing relevant borrowers' full names and any known maiden names, other names, or aliases; last known mailing addresses; last known email addresses and telephone numbers; other prior mailing or email addresses and telephone numbers as requested; social security numbers; and customer identification numbers or loan identification numbers. In carrying out the foregoing, the Navient Parties agree to provide such information from the Navient Parties' servicing systems within fifteen (15) calendar days of the Oversight Committee's request or, to the extent that such information is in the possession, custody, or control of Maximus or any other Transferee following the novation of the contract to service federal loans owned by the U.S. Department of Education, the Navient Parties shall make the request for information to Maximus or any other Transferee not later than five (5) calendar days after the Oversight Committee makes its request consistent with this paragraph, and to make all reasonable efforts to promptly obtain any required permissions to provide such information from the U.S. Department of Education. The Navient Parties hereby represent and warrant that Maximus and any other Transferee shall be required to reasonably cooperate with the Navient Parties' requests made in connection with this Consent Judgment.

After the Settlement Administrator has completed the administration of the Consumer Fund, including making reasonable attempts to contact payees of uncashed

checks and waiting a reasonable period of time not less than ninety (90) calendar days, and/or transferring uncashed checks to state unclaimed property funds (as directed by the Signature Attorneys General), all uncashed checks may be voided. Once such uncashed checks have been voided, these funds shall be distributed to the Signatory Attorneys General based on the state the payee was a resident of according to the data provided by the Oversight Committee. The Settlement Administrator will distribute uncashed funds pursuant to instructions provided by the Signatory Attorneys General. After the Settlement Administrator has distributed the remaining funds from uncashed checks as described in this Section V, any remaining funds in the Consumer Fund account (including any accrued interest) will be distributed to the Signatory Attorneys General in proportion to the number of borrowers to whom the Settlement Administrator attempted to send a payment, based on borrowers' state of residence according to the data provided by the Oversight Committee.

### VI. RELEASE

The Signatory Attorneys General release the Navient Parties and GRC, with their respective past and present subsidiaries, predecessors, successors, agents, owners, employees, officers, trustees, and members (collectively, the "Released Parties") from all civil claims any Signatory Attorney General could have brought pursuant to the state consumer protection laws of the Signatory Attorneys General and/or 12 U.S.C. § 5552, based on the Covered Conduct, as that term is defined below, prior to the Effective Date of this Consent Judgment, including any claim under common law, statute, or ordinance, provided that nothing herein is intended to release any claims or impede any rights of the Consumer Financial Protection Bureau ("CFPB"), including but not limited to its action against the Navient Parties (M.D. Pa. Case No. 17-101, filed January 18, 2017). For the purpose of this Section VI and Sections II.C, II.H, and II.I above, "Navient Parties" includes SLM BankCo (including Sallie Mae Bank and other consolidated subsidiaries), as that term is defined in the Form 10-K filed by Navient Corporation with the U.S. Securities and Exchange Commission for the fiscal year ended December 31, 2014, but only for conduct occurring on or before April 30, 2014. The Navient Parties have agreed they will not raise this

28

Consent Judgment or any of its terms in connection with any claims or defenses made in any action brought by the CFPB, except as specifically provided for in Section II.I above. The Attorney General of the State of California executes this release in his official capacity and releases only claims that the Attorney General of the State of California has the authority to bring and release.

"Covered Conduct," as used in this Release, Section VI of this Consent Judgment, means the Released Parties' acts and practices, including representations and omissions to consumers, related to the following student loan servicing, origination, and collection acts or practices, for federal or private student loans, up until the Effective Date, unless otherwise provided herein: (1) communications regarding repayment options; (2) communications encouraging borrowers to contact any Navient Party for assistance repaying loans; or representing that any Navient Party would counsel, help, assist, or otherwise work with a borrower to select a repayment plan; (3) placing federal student loan borrowers in discretionary forbearances; (4) policies or practices related to incentive compensation for employees or agents of the Released Parties responsible for communicating with borrowers telephonically; (5) communications regarding recertification for IDR Plans or other alternative repayment options, and processing or enrollment in any such plan or alternative repayment option; (6) communications, including but not limited to monthly billing or account statements, regarding the amount currently due on an account, the amount due under any future payment plan or contemplated payment plan, pay-off amount, or any use of the phrase "present amount due"; (7) payment processing, including payment allocation and application, and website functionality to control payment allocation and application; (8) instructions provided to borrowers or cosigners on where to send payments; (9) late fee billing disclosures; (10) communications regarding federal student loan disability discharge, or credit reporting related to federal student loan disability discharge; (11) communications regarding the federal student loan rehabilitation program; (12) communications regarding requirements and eligibility for PSLF; (13) the terms of promissory notes relating to release of cosigners on cosigned loans; (14) communications with borrowers or cosigners regarding the release of cosigners on cosigned loans and/or the acceptance or denial of a cosigner release application; (15) the timing, frequency, or

1 manner of outbound telephone calls to any consumer; (16) communications relating to loan 2 payoffs or deceased cosigners; (17) communications regarding bankruptcy discharge of student 3 loans, late fees, payoff fees, collection fees, or forbearance fees; (18) conduct prior to April 30, 4 2014 relating to the marketing, origination, processing, underwriting, decisioning, and/or 5 disbursement of private student loans by the Navient Parties, SLM Corporation, and any affiliated 6 entity, subsidiary, or predecessor of those entities involved in the origination of student loans, 7 including but not limited to entry into preferred lender agreements, entry into contracts with 8 institutions of higher education and/or any company operating such institutions, and the 9 origination of private student loans to borrowers who did not qualify for such loans under 10 standard underwriting criteria; and (19) conduct related to the effects of repayment options on 11 FFELP loan securitizations including but not limited to disclosures related to the offering of the 12 underlying securities in such securitizations. 13 Notwithstanding the foregoing, "Covered Conduct" as used in the Release, Section VI of 14 this Consent Judgment, specifically does not include the following: (1) servicing or collection 15 activity related to automatic forbearances or other relief prompted by the COVID-19 pandemic, 16 including without limitation communications related to the impact of any COVID-19 17 forbearances on PSLF eligibility; (2) automatic forbearances implemented as a result of 18 governmental action, including without limitation in the case of natural disasters; or (3) conduct 19 by GRC occurring on or after July 31, 2019. 20 VII. ADDITIONAL PROVISIONS 21 The Navient Parties shall cooperate fully with the Attorney General of the State of 22 California as necessary to achieve the goals and carry out the requirements of this Judgment. 23 This Court retains jurisdiction of this matter for purposes of construction, modification, 24 and enforcement of this Judgment. 25 The clerk is ordered to enter this Judgment forthwith. 26 // 27 // 28 //

1	ORDERED AND ADJUDGED at San Francisco, California.
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3	DATED:
4	HONORABLE ANDREW Y.S. CHENG JUDGE OF THE SUPERIOR COURT
5	JUDGE OF THE SUPERIOR COURT
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	[PROPOSED] FINAL JUDGMENT AND PERMANENT INJUNCTION

#### 1 **APPENDIX A:** PRIVATE LOAN RELIEF 2 The Navient Parties agree to discharge and forgive not less than \$1,710,000,000.00 of private 3 education loans meeting the categories and criteria below as of June 30, 2021 ("Debt Relief 4 Forgiveness Date"). 5 In order to qualify for Categories 1 through 3, below, a private education loan must be charged-off<sup>4</sup> as of the Debt Relief Forgiveness Date ("Past Due Status"); and (1) have reached Past Due Status 6 no more than seven years prior to the Debt Relief Forgiveness Date, or (2) be within the applicable statute of limitations based on the borrower's last known address as of the Debt Relief Forgiveness 7 Date. 8 If a private education loan has reached Past Due Status more than seven years prior to the Debt 9 Relief Forgiveness Date, but the borrower's address is unknown or unavailable to determine the appropriate statute of limitations, then the loan is included in each respective Category if the 10 borrower's last known address is in one of the Signatory Attorney General States, or a military address postal code as of the Debt Relief Forgiveness Date. 11 12 The discharged and forgiven amount shall include all outstanding principal, accrued interest, and fees from Categories 1 through 3 qualifying private education loans made to borrowers with a last 13 known address in one of the Signatory Attorney General States, or a military address postal code. 14 Category 1 Criteria: All Opportunity & Recourse Loans 15 Any private education loan with an outstanding balance and in Past Due Status as of the Debt 16 Relief Forgiveness Date, originated under an Opportunity or Recourse program, and disbursed after 2002. 17 Category 2 Criteria: For-Profit Schools 18 19 Any private education loan with an outstanding balance and in Past Due Status as of the Debt Relief Forgiveness Date disbursed by SLM Corporation lenders, subsidiaries, predecessors, 20 successors, and/or its affiliates after 2002 to a borrower attending a for-profit school owned or operated by one of the companies listed below, or under one of the trade names listed below, 21 or any other company as agreed to by and among the Parties: 22 ACT, ABC Training Center of Maryland, TCI 23 Alta College Apollo Group 24 ATI Enterprises o Bridgepoint Education 25 Career Education Corporation Center for Excellence in Higher Education 26 27 <sup>4</sup> The Navient Parties' policy for "Charge-off accounts due to delinquency" requires a loan to be charged-off by the end of the month in which the interest on or principal of that loan becomes 28 212 days or eight billing cycles past due, whichever is earlier.

1 2 3 4 5 6 7 8 9	<ul> <li>Corinthian Colleges</li> <li>DeVry University</li> <li>Education Corporation of America (Willis Stein &amp; Partners III, L.P.)</li> <li>Education Management Corporation</li> <li>Globe/MN School of Business</li> <li>Graham Holdings</li> <li>Infilaw Holding</li> <li>ITT Technical Institute</li> <li>Lincoln Tech</li> <li>Marinello School of Beauty</li> <li>Premier Education Group</li> </ul> Category 3 Criteria: Non-traditional <ul> <li>Any non-traditional private education loan with an outstanding balance and in Past Due Status</li> </ul>
10	as of the Debt Relief Forgiveness Date disbursed by SLM Corporation lenders, subsidiaries, predecessors, successors, and/or affiliates after 2002.
11	"Non-traditional" as used herein means a private education loan disbursed (1) to a borrower
12	with a FICO score below 670 at origination to attend a private for-profit educational institution;
13	or (2) to a borrower with a FICO score below 640 at origination to attend a public or a private not-for-profit educational institution.
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	[PROPOSED] FINAL JUDGMENT AND PERMANENT INJUNCTION

#### APPENDIX B

NAVIENT.

Wilkes-Barre, PA 18773-9500

<Borrower Name>

<Borrower Address>
<Borrower Address>

<Borrower Name> one or more of your private student loans has been forgiven.

This forgiveness was granted effective June 30<sup>,</sup> 2021, as a result of a settlement agreement we reached with your state's attorney general. The loans included in this settlement are listed below and currently have a \$0 balance. Any payments made on these loans after June 30, 2021 will be refunded. Payments made on these loans before June 30, 2021 will not be refunded as part of this process.

Forgiven Private Loans					
Loan number	Disbursement date	Original principal	Interest rate	Amount forgiven	Current outstanding balance
					\$0
					\$0

Rest assured, the credit bureau agencies have also been notified and any tradelines associated with these loans will be deleted. Please allow 30 days for updates to occur.

Please note: Only the loan(s) listed above have been forgiven. <You still have private student loans serviced by Navient that have a remaining balance – they are listed below for your reference.> You are still responsible for any other federal or private student loans you have taken out that are not listed above.

Navient Private Loans with Outstanding Balance				
Loan number	Disbursement date	Original principal	Interest rate	Current outstanding balance

You may still have other private or federal student loans with other servicers. You may also still have federal student loans serviced by Navient. Making payment arrangements on student loans that have not been forgiven remains your responsibility.

#### We're here to help

If you have questions about this notice or loan forgiveness, call or visit us online. If you are experiencing financial difficulty or have other questions or concerns about your student loan obligations, contact your servicer. Additional state and federal resources are listed on the following page.

Your loan servicer

Agency	Description	Mail or Email Address	Phone	Website
Federal Student Aid (FSA) Ombudsman	Helps resolve complaints about federal student loans.	U.S. Department of Education FSA Ombudsman Group P.O. Box 1843 Monticello, KY 42633	1-877- 557-2575	https://studentaid.ed.gov/repay- loans/disputes/prepare/contact- ombudsman
Consumer Financial Protection Bureau (CFPB) Student Loan Ombudsman State Contact	Helps resolve complaints about federal and private student loans.	CFPBOmbudsman@cfpb.gov	1-855- 830-7880	https://www.consumerfinance.go v/complaint/
State Contact				

## **DECLARATION OF SERVICE BY FILE & SERVEXPRESS**

Case Name:

People of the State of California vs. Navient Corporation, et. al.

Case No.:

San Francisco Superior Court Case No. CGC-18-567732

### I declare:

I am employed in the Office of the Attorney General, which is the office of a member of the California State Bar, at which member's direction this service is made. I am 18 years of age or older and not a party to this matter; my business address is: 300 S. Spring Street, Suite 1702, Los Angeles, CA 90013.

On <u>January 13, 2022</u>, by electronic transmission via File & ServeXpress, I served the document described as [PROPOSED] FINAL JUDGMENT AND PERMANENT INJUNCTION on the following interested parties in this action who are registered for e-filing:

Austin L. Klar

Email: austin.klar@kirkland.com

Jennifer G. Levy

Email: jlevy@kirkland.com

Nickolas Barber Mike Kilgarriff Lauren N. Beebe Email: nickolas.barber@kirkland.com Email: mike.kilgarriff@kirkland.com Email: lauren.beebe@kirkland.com

Patrick Brown Catie Ventura Katherine Epstein Email: patrick.brown@kirkland.com Email: catie.ventura@kirkland.com Email: katherine.epstein@kirkland.com

Dan Kearney Spencer Hughes Rachel Clarke

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Erin Quick

Email: rachel.clarke@kirkland.com Email: erin.guick@kirkland.com

Michael D. Shumsky

Email: mshumsky@hpm.com

I declare under penalty of perjury under the laws of the State of California and the United States of America the foregoing is true and correct and that this declaration was executed on January 13, 2021, at Irvine, California.

Amy Chmielewski

Declarant

Signature

SF2018601679